

Axon Enterprise, Inc. Convertible Senior Notes Dilutive Impact

	[A] Principal	[B] Shares per note	[C] Reference price	[D] Conversion premium	[E] = [C] * (1 + [D]) Conversion price	[F] = 1,000 / [E] Conversion rate	[G] = [B] * [F] Shares underlying notes
Convertible Senior Notes standalone	\$690,000,000	690,000	\$169.43	35%	\$228.73	4.3720	3,016,680
Convertible Senior Notes with bond hedge + war	\$690,000,000	690,000	\$169.43	100%	\$338.86		

[H]	$(([H] * [G]) - [A]) / [H]$ GAAP Dilution Impact Dilutive shares impact standalone	$[G] * ([H] - [E]) / [H]$ To-be-realized Dilution Impact Dilutive shares impact with bond hedge + warrant
Share price (\$)		
\$170	0	0
\$180	0	0
\$190	0	0
\$200	0	0
\$210	0	0
\$220	0	0
\$230	16,680	0
\$240	141,680	0
\$250	256,680	0
\$260	362,834	0
\$270	461,124	0
\$280	552,394	0
\$290	637,370	0
\$300	716,680	0
\$310	790,874	0
\$320	860,430	0
\$330	925,771	0
\$340	987,268	10,115
\$350	1,045,251	96,017
\$360	1,100,013	177,146
\$370	1,151,815	253,890
\$380	1,200,891	326,595
\$390	1,247,449	395,572
\$400	1,291,680	461,100
\$410	1,333,753	523,431
\$420	1,373,823	582,794
\$430	1,412,029	639,396
\$440	1,448,498	693,425
\$450	1,483,347	745,053
\$460	1,516,680	794,436
\$470	1,548,595	841,718
\$480	1,579,180	887,030
\$490	1,608,517	930,492
\$500	1,636,680	972,216

Notes:

1. Dilutive shares impact approaches, but never reaches, Shares underlying notes [G]
2. Dilutive shares impact reflects net share settlement after repaying the principal amount of the notes in cash
3. 'Dilutive shares impact standalone' represents dilution included in diluted share count for Diluted EPS calculation
4. 'Dilutive shares impact with bond hedge + warrant' represents when-converted real dilution to basic share count