



# Full Year and Fourth Quarter 2022 Financial Results

*Presented January 31, 2023*

# Full Year 2022 Financial Highlights

<b>Earnings Highlights</b>	<ul style="list-style-type: none"> <li>Net income available to common shareholders of \$453.7 million, or \$2.46 per diluted common share, and adjusted net income available to common shareholders<sup>(1)</sup> of \$542.3 million, or \$2.94 adjusted earnings per common share,<sup>(1)</sup> reflecting strong business growth, stable credit, and continued operating leverage focus.</li> <li>Return on average common shareholders' equity was 10.3% and the adjusted return on average tangible common equity<sup>(1)</sup> was 19.3% for the year.</li> <li>Adjusted pre-tax pre-provision net revenue<sup>(1)</sup> of \$722.3 million in 2022, or 1.52% of average assets for the year.</li> </ul>
<b>Balance Sheet</b>	<ul style="list-style-type: none"> <li>Generated net organic loan growth of \$3.5 billion for the year, a 12.9% increase from the prior year. Total deposits declined \$861.1 million, a 2.2% decline versus a year ago, reflecting the impact of inflation on our consumer accounts and the decline of industry-wide deposits.</li> <li>Loan to deposit ratio of 77.9% and securities to assets of 24.5% at December 31, 2022.</li> </ul>
<b>Credit</b>	<ul style="list-style-type: none"> <li>The stable credit environment combined with a continued disciplined credit risk management approach contributed to strong asset quality metrics for the year.</li> <li>Total non-performing assets ("NPAs") decreased \$70.7 million, a 37.8% decline from a year ago, as the NPAs to total assets ratio was 0.24% in 2022 compared to 0.39% in 2021.</li> <li>Total recoveries offset total loans charged-off, resulting in net recoveries of \$49 thousand in 2022. Allowance for credit losses to total loans was 1.45% at December 31, 2022.</li> </ul>
<b>Revenue and Expenses</b>	<ul style="list-style-type: none"> <li>Total revenue of \$1.8 billion in 2022 up \$660.5 million or 55.8% from 2021, reflecting the full year impact of the legacy Cadence merger, increased loan production and higher interest rates.</li> <li>Non-interest revenue made up 26.7% of total revenue in 2022. A strong annual increase in insurance revenue and solid contribution from card revenues and wealth management offset a decline in mortgage revenue.</li> <li>The adjusted efficiency ratio<sup>(1)</sup> declined to 60.7% in 2022, from 61.6% in 2021.</li> </ul>
<b>Capital</b>	<ul style="list-style-type: none"> <li>Total shareholders' equity was \$4.3 billion at year-end and \$5.5 billion excluding AOCI.<sup>(1)</sup></li> <li>Tier 1 capital ratio of 10.7% and Total risk-based capital ratio of 12.8%, currently estimated as of December 31, 2022.</li> <li>Repurchased 6.1 million shares of common stock in 2022.</li> </ul>

<sup>(1)</sup> Considered a non-GAAP financial measure. See "Non-GAAP Reconciliation" in the appendix.

# Fourth Quarter 2022 Financial Highlights

<b>Earnings Highlights</b>	<ul style="list-style-type: none"> <li>● Net income available to common shareholders of \$95.6 million, or \$0.52 per diluted common share, and adjusted net income available to common shareholders<sup>(1)</sup> of \$142.9 million, or \$0.78 adjusted earnings per common share,<sup>(1)</sup> reflecting strong business growth, stable credit, and continued operating leverage focus.</li> <li>● Return on average tangible common equity<sup>(1)</sup> was 15.4% and the adjusted return on average tangible common equity<sup>(1)</sup> was 23.0% for the quarter.</li> <li>● Adjusted pre-tax pre-provision net revenue<sup>(1)</sup> of \$195.5 million in 4Q22, or 1.62% of average assets.</li> </ul>
<b>Balance Sheet</b>	<ul style="list-style-type: none"> <li>● Generated net organic loan growth of \$1.1 billion for the fourth quarter, or 14.3% on an annualized basis, while total deposits were flat quarter over quarter.</li> <li>● Loan to deposit ratio of 77.9% and securities to assets of 24.5% at December 31, 2022.</li> </ul>
<b>Credit</b>	<ul style="list-style-type: none"> <li>● Credit quality metrics for the fourth quarter of 2022 reflect stability in overall credit quality, highlighted by net recoveries for the quarter (sixth quarter of net recoveries in the prior seven quarters), a decline in total non-performing assets, and a modest provision for credit losses necessary to support continued growth in loans and unfunded commitments.</li> <li>● Total non-performing assets declined \$10.4 million, or 8.2%, in the fourth quarter from \$126.5 million at September 30, 2022 to \$116.1 million at December 31, 2022.</li> <li>● Net recoveries in 4Q22 were \$5.0 million, or 0.07% of net loans and leases on an annualized basis.</li> </ul>
<b>Revenue and Expenses</b>	<ul style="list-style-type: none"> <li>● Total revenue of \$474.2 million for the fourth quarter of 2022, compared with \$375.1 million for the fourth quarter of 2021 and \$479.8 million for the third quarter of 2022.</li> <li>● Noninterest revenue was \$114.9 million for the fourth quarter of 2022, compared with \$103.9 million for the fourth quarter of 2021 and \$124.5 million for the third quarter of 2022.</li> <li>● The adjusted efficiency ratio<sup>(1)</sup> declined to 58.7% in 4Q22, from 60.3% in 3Q22 and 63.5% in 4Q21.</li> </ul>
<b>Capital</b>	<ul style="list-style-type: none"> <li>● Total shareholders' equity was \$4.3 billion, and \$5.5 billion excluding AOCI<sup>(1)</sup> as of December 31, 2022.</li> <li>● Tier 1 capital ratio of 10.7% and total risk-based capital ratio of 12.8%, currently estimated as of December 31, 2022.</li> <li>● Announced 10 million share repurchase authorization of common stock for the 2023 stock buyback program.</li> </ul>

<sup>(1)</sup> Considered a non-GAAP financial measure. See "Non-GAAP Reconciliation" in the appendix.

# Summary Financial Results

\$ in millions, unless otherwise indicated

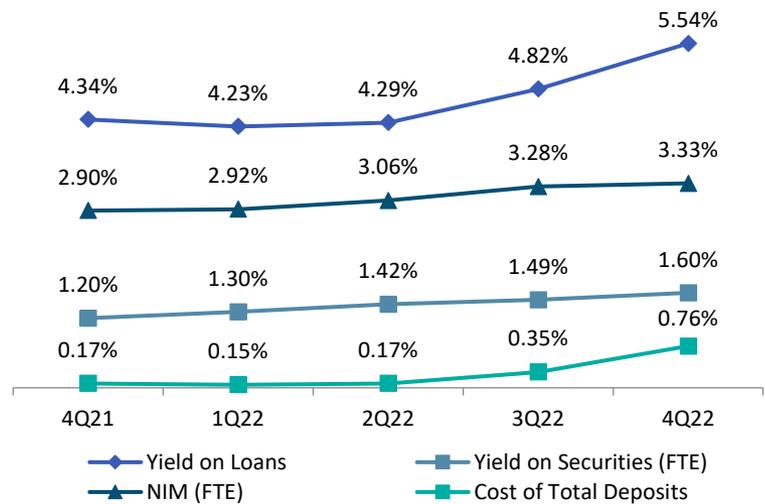
	Three Months/Period Ended			Year Ended	
	12/31/22	9/30/22	% Change (QoQ)	12/31/22	12/31/21
Net interest revenue	\$ 359.4	\$ 355.4	1.1 %	\$ 1,351.3	\$ 805.7
Provision for credit losses	6.0	0.0	NM	7.0	138.1
Noninterest revenue	114.9	124.5	(7.7)	493.0	378.2
Noninterest expense	340.7	319.7	6.5	1,238.0	798.9
Income before income taxes	127.6	160.1	(20.3)	599.4	246.9
Income tax expense	29.6	36.7	(19.3)	136.1	51.8
Net income	\$ 97.9	\$ 123.4	(20.6) %	\$ 463.2	\$ 195.2
Less: Preferred dividends	2.4	2.4	-	9.5	9.5
Net income available to common shareholders	\$ 95.6	\$ 121.0	(21.0) %	\$ 453.7	\$ 185.7
Plus: Non-routine items, net of tax	47.3	22.6	109.0	88.5	162.9
Adjusted net income available to common shareholders <sup>(1)</sup>	\$ 142.9	\$ 143.7	(0.6) %	\$ 542.3	\$ 348.5
Diluted earnings per share	\$ 0.52	\$ 0.66	(21.2) %	\$ 2.46	\$ 1.54
Adjusted earnings per share <sup>(1)</sup>	\$ 0.78	\$ 0.78	-	\$ 2.94	\$ 2.89
Return on average assets	0.81%	1.03%	(21.4) %	0.97%	0.65%
Return on average common shareholders' equity	9.36%	11.06%	(15.4)	10.30%	5.86%
Adjusted return on average assets <sup>(1)</sup>	1.21%	1.22%	(0.8) %	1.16%	1.19%
Adjusted return on average tangible common equity <sup>(1)</sup>	23.04%	20.66%	11.5	19.27%	16.26%
Adjusted pre-tax pre-provision net revenue (PPNR) <sup>(1)</sup>	\$ 195.5	\$ 189.8	3.0 %	\$ 722.3	\$ 453.0
Adjusted PPNR to total average assets <sup>(1)</sup>	1.62%	1.58%	2.5	1.52%	1.51%
Tangible book value per share, including AOCI <sup>(1)</sup>	\$ 13.99	\$ 13.25	5.6 %	\$ 13.99	\$ 18.45
Tangible book value per share, excluding AOCI <sup>(1)</sup>	\$ 20.69	\$ 20.36	1.6 %	\$ 20.69	\$ 19.19

<sup>(1)</sup> Considered a non-GAAP financial measure. See "Non-GAAP Reconciliation" in the appendix.

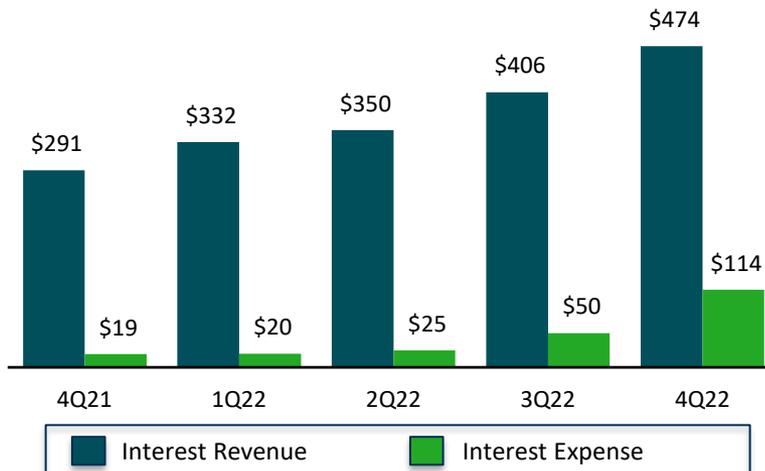
# Net Interest Revenue / Net Interest Margin

\$ in millions, unless otherwise indicated

## NIM, Yields & Costs



## Interest Revenue & Interest Expense



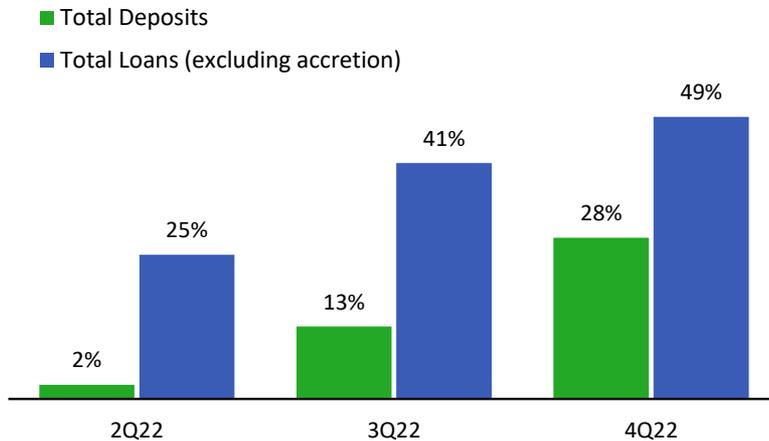
## HIGHLIGHTS

- Net interest margin increased 5 bp in the fourth quarter of 2022 to 3.33% reflecting continued improvement in earning asset yields which outpaced acceleration in rates on deposits and other funding. Rising rates and asset mix shifts (as runoff in the securities book is reinvested in loans) positively impacting asset yields.
- Yields on net loans, loans held for sale, and leases excluding accretion, were up 71 bp to 5.41% for the fourth quarter of 2022 compared with 4.70% for the third quarter of 2022.
- The average cost of deposits increased to 0.76% for the fourth quarter of 2022 compared to 0.35% in the prior quarter, and 0.17% in the year ago quarter, reflecting rate increases and continued competition.
- For the fourth quarter of 2022, the yield on total interest earning assets was 4.38% and total cost of interest bearing liabilities was 1.54%. Interest bearing liabilities to interest earning assets was 68.4% at December 31, 2022.
- Total interest revenue of \$474 million in 4Q22 included \$9.2 million in accretion income on acquired loans compared to \$8.1 million in the third quarter of 2022. Excluding the impact of accretion, the linked quarter net interest margin increased by 3 basis points.

# Interest Rate Sensitivity

\$ in millions, unless otherwise indicated

## Quarterly Loan & Deposit Betas



## Loan & Deposit Betas (vs. Fed Effective)

	1Q22	2Q22	3Q22	4Q22
<b>Fed Effective (average)</b>	0.12%	0.76%	2.19%	3.65%

<b>Deposit Costs</b>				
Interest Bearing Deposits	0.23%	0.26%	0.53%	1.17%
Total Deposits	0.15%	0.17%	0.35%	0.76%
<b>Quarterly Beta</b>				
Total Interest Bearing Deposits	NM	5%	19%	44%
Total Deposits	NM	2%	13%	28%

<b>Loan Yields</b>				
Loans (excluding accretion)	3.96%	4.12%	4.70%	5.41%
<b>Quarterly Beta</b>				
Loans (excluding accretion)	NM	25%	41%	49%

## HIGHLIGHTS

- The balance sheet is modestly asset sensitive, with approximately 21% of loan rate structures are floating (repricing within 30 days), 51% of loans variable and 28% fixed as of December 31, 2022.
- Inclusive of fixed rate loans, approximately 49% of total loans, or \$14.9 billion, are scheduled to reprice in the next twelve months, of which \$12.8 billion, or approximately 42% of the portfolio, are repricing within the next three months.
- Net interest income in a +100 bp rate shock scenario modeled over a 12-month period increases 4.6%, up 2.3% in +50 bp, and declines 4.6% in -100 bp.<sup>(1)</sup>
- The beta on total loans excluding accretion (compared to the Fed Funds effective rate) was 39% cycle-to-date<sup>(2)</sup>, demonstrating the interest-sensitivity of the loan portfolio.
- The cycle-to-date<sup>(2)</sup> total deposit beta is 17%, reflective of the slower repricing behavior within our community banking deposits.
- Total deposit beta was 28% during the fourth quarter of 2022, up from 13% in prior quarter. The quarterly deposit beta as a ratio of quarterly loan beta increased to 58% in 4Q22 from 32% in 3Q22 as deposit costs accelerated in the quarter.

Note: Loan and deposit betas are calculated by dividing the change in yields and costs by change in the average Fed Funds Effective Target rate.

<sup>(1)</sup> Based on December 31, 2022 interest rate sensitivity modeling of instantaneous rate shock over 1-12 months.

<sup>(2)</sup> Cycle-to-date reflects changes since fourth quarter 2021 and incorporates the increases in the average Fed Funds effective rate.

# Loans & Securities – Repricing and Maturity

\$ in millions, unless otherwise indicated

## Total Loans and Leases (net of unearned income)<sup>(1)</sup>

(At December 31, 2022)	Repricing Term							Total	Rate Structure		
	3 mos or less	3-12 mos	1-3 Years	3-5 Years	5-10 Years	10-15 Years	Over 15 Years		Floating Rate	Variable Rate	Fixed Rate
Non-real estate	\$ 6,760	\$ 293	\$ 700	\$ 811	\$ 367	\$ 23	\$ 31	\$ 8,986	\$ 2,517	\$ 5,187	\$ 1,282
Owner occupied	796	308	568	726	965	690	16	4,069	443	1,871	1,754
Commercial & industrial	7,556	601	1,268	1,537	1,332	713	47	13,054	2,960	7,058	3,036
Construction, A&D	2,087	461	358	412	95	31	103	3,548	1,347	1,470	731
Income producing	1,658	534	884	1,366	608	89	12	5,151	854	3,166	1,131
Commercial real estate	3,746	995	1,242	1,778	703	120	115	8,699	2,201	4,637	1,861
Residential mortgages	1,166	514	744	1,009	1,522	198	3,166	8,319	975	3,888	3,456
Other consumer	156	23	43	44	9	0	2	277	148	3	127
<b>Total</b>	<b>\$ 12,623</b>	<b>\$ 2,133</b>	<b>\$ 3,297</b>	<b>\$ 4,367</b>	<b>\$ 3,567</b>	<b>\$ 1,032</b>	<b>\$ 3,331</b>	<b>\$ 30,349</b>	<b>\$ 6,284</b>	<b>\$ 15,586</b>	<b>\$ 8,479</b>
% of Total	42%	7%	11%	14%	12%	3%	11%	100%	21%	51%	28%
Weighted Average Rate	7.11%	4.94%	4.71%	4.44%	3.96%	4.10%	4.15%	5.52%	7.53%	5.46%	4.15%

## Available-for-Sale Securities<sup>(2)</sup>

(At December 31, 2022)	Maturity Distribution					Mortgage-backed <sup>(3)</sup>	Total
	1 Year or less	1 to 5 Years	5 to 10 Years	Over 10 Years			
Amortized Cost	\$ 2,330	\$ 572	\$ 272	\$ 630	\$ 9,678	\$ 13,481	
% of Total	17%	4%	2%	5%	72%	100%	
Estimated Fair Value	\$ 2,261	\$ 517	\$ 249	\$ 507	\$ 8,410	\$ 11,944	
% of Total	19%	4%	2%	4%	70%	100%	
Weighted Average Yield	1.01%	1.04%	3.43%	2.45%	1.54%	1.50%	

<sup>(1)</sup> Based on maturity date for fixed rate loans.

<sup>(2)</sup> The amortized cost and estimated fair value of available-for-sale securities at December 31, 2022 by contractual maturity are shown. Actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

<sup>(3)</sup> Excludes prepayments and other cash flow items in advance of maturity.

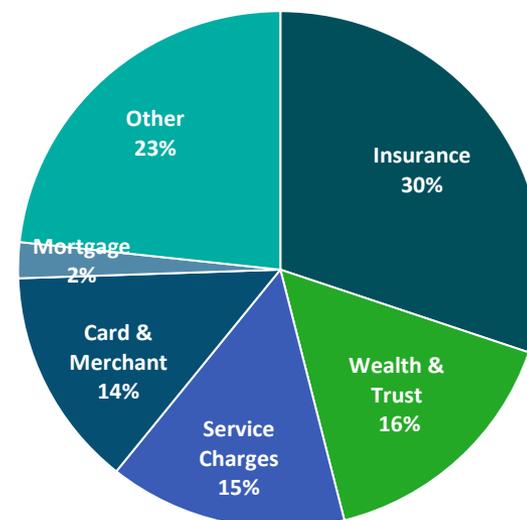
# Noninterest Revenue

\$ in millions, unless otherwise indicated

	Three Months Ended			% Change	
	12/31/22	9/30/22	12/31/21 <sup>(1)</sup>	QoQ	YoY <sup>(1)</sup>
Insurance commissions	\$ 34.7	\$ 39.9	\$ 32.6	(13.0) %	6.3 %
Service charges	16.9	19.9	17.7	(15.4)	(4.6)
Card and merchant	15.8	14.5	12.0	8.6	31.1
Brokerage	9.1	9.7	8.0	(6.1)	13.8
Trust	9.1	9.0	7.9	1.1	15.5
Mortgage banking	5.4	4.7	8.0	13.9	(32.1)
MSR/MSR market adjustment	(2.8)	4.3	2.6	NM	NM
BOLI	5.4	3.5	3.1	53.7	75.5
Securities (losses) gains, net	(0.6)	(0.1)	(0.4)	NM	57.4
Other	21.9	19.0	12.3	15.6	78.2
<b>Total</b>	<b>\$ 114.9</b>	<b>\$ 124.5</b>	<b>\$ 103.9</b>	<b>(7.7) %</b>	<b>10.6 %</b>

% of Total Revenue                      24.2%      25.9%      27.7%

## 4Q22 Noninterest Revenue Composition



## HIGHLIGHTS

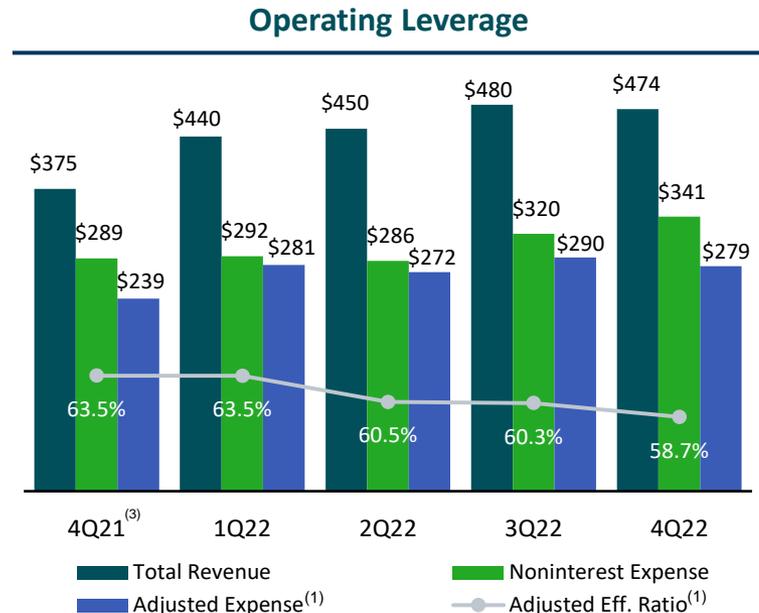
- Noninterest revenue was \$114.9 million for the fourth quarter of 2022, compared with \$103.9 million for the fourth quarter of 2021 and \$124.5 million for the third quarter of 2022. The linked quarter decline was driven primarily by insurance seasonality, a decline in analysis charges as a result of ECR increase, and a negative mortgage servicing rights market value adjustment.
- Insurance commission revenue totaled \$34.7 million for the fourth quarter of 2022, compared with \$32.6 million for the fourth quarter of 2021 and \$39.9 million for the third quarter of 2022, due to policy renewal seasonal slowdown in insurance commission revenue in the fourth quarter.
- Total assets under management were \$19.1 billion as of December 31, 2022, down from \$19.9 billion as of September 30, 2022 reflecting market volatility partially offset by organic growth.

<sup>(1)</sup> 4Q21 financial results prior to 10/29/21 reflect Legacy BancorpSouth on a standalone basis. As a result, 4Q21 financial results are not directly comparable to other periods.

# Noninterest Expense

\$ in millions, unless otherwise indicated

	Three Months Ended			% Change	
	12/31/22	9/30/22	12/31/21 <sup>(3)</sup>	QoQ	YoY <sup>(3)</sup>
Salaries and employee benefits	\$ 183.9	\$ 191.2	\$ 149.6	(3.8) %	27.8 %
Occupancy and equipment	30.5	30.6	26.9	(0.2)	13.9
Data processing and software	29.3	28.1	24.8	4.3	13.0
Advertising and public relations	28.7	4.1	5.1	NM	(19.7)
Merger expense	20.3	19.7	44.8	3.0	(56.1)
Pension settlement expense	6.1	2.9	0.7	111.6	NM
Deposit insurance assessments	5.9	4.5	3.3	31.8	37.2
Travel and entertainment	5.3	4.1	2.8	28.0	47.9
Amortization of intangibles	5.3	5.4	5.5	(3.1)	(1.0)
Other	25.4	29.1	25.7	(12.9)	13.1
<b>Total</b>	<b>\$ 340.7</b>	<b>\$ 319.7</b>	<b>\$ 289.2</b>	<b>6.5 %</b>	<b>10.6 %</b>
Merger expense <sup>(2)</sup>	20.3	19.7	44.8	3.0	(56.1)
Incremental merger related expense <sup>(2)</sup>	32.7	6.9	5	NM	49.2
Branch closing expense	2.3	0.0	-	NM	NM
Pension settlement expense	6.1	2.9	1	111.6	NM
<b>Total adjusted expense</b>	<b>\$ 279.3</b>	<b>\$ 290.2</b>	<b>\$ 239.1</b>	<b>(3.8) %</b>	<b>21.4 %</b>



## HIGHLIGHTS

- Noninterest expense for the fourth quarter of 2022 was \$340.7 million compared with \$319.7 million for the third quarter of 2022 due to elevated merger and incremental merger expenses<sup>(2)</sup> of \$53.0 million in 4Q22, largely representing system and technology conversion expenses, franchise-wide rebranding and other employee retention and compensation expenses.
- The fourth quarter of 2022 included a charge of \$6.1 million to reflect the settlement accounting impact of elevated lump sum retirement pension payouts during the quarter and \$2.3 million of branch closing expense.
- Adjusted noninterest expense<sup>(1)</sup> for 4Q22 was \$279.3 million, compared with \$239.1 million in 4Q21 and \$290.2 million for 3Q22. See slide 10 for a detailed comparison of Adjusted noninterest expense.<sup>(1)</sup>

<sup>(1)</sup> Considered a non-GAAP financial measure. See "Non-GAAP Reconciliation" in the appendix.

<sup>(2)</sup> Merger expenses are costs to complete the merger with no future benefit. Incremental merger related expenses to complete the merger are expected to provide a future benefit.

<sup>(3)</sup> 4Q21 financial results prior to 10/29/21 reflect Legacy BancorpSouth on a standalone basis. As a result, 4Q21 financial results are not directly comparable to other periods.

# Adjusted Noninterest Expense

\$ in millions, unless otherwise indicated

	Fourth Quarter 2022			Third Quarter 2022			4Q22 vs. 3Q22	
	NIE	Adj.	Adj. NIE <sup>(1)</sup>	NIE	Adj.	Adj. NIE <sup>(1)</sup>	NIE	Adj. NIE <sup>(1)</sup>
<b>Noninterest Expense (NIE):</b>								
Salaries and employee benefits	\$ 183.9	\$ (9.4)	\$ 174.5	\$ 191.2	\$ (5.7)	\$ 185.5	\$ (7.3)	\$ (11.0)
Occupancy and equipment	30.5	(0.0)	30.5	30.6	(0.3)	30.3	(0.1)	0.2
Data processing and software	29.3	(0.6)	28.7	28.1	(0.5)	27.5	1.2	1.2
Advertising and public relations	28.7	(21.4)	7.3	4.1	(0.3)	3.8	24.6	3.5
Merger expense	20.3	(20.3)	-	19.7	(19.7)	-	0.6	-
Pension settlement expense	6.1	(6.1)	-	2.9	(2.9)	-	3.2	-
Deposit insurance assessments	5.9	-	5.9	4.5	-	4.5	1.4	1.4
Travel and entertainment	5.3	-	5.3	4.1	-	4.1	1.2	1.1
Amortization of intangibles	5.3	-	5.3	5.4	-	5.4	(0.2)	(0.2)
Other miscellaneous expense	25.4	(3.6)	21.8	29.1	(0.1)	29.0	(3.7)	(7.2)
<b>TOTAL</b>	<b>\$ 340.7</b>	<b>\$ (61.4)</b>	<b>\$ 279.3</b>	<b>\$ 319.7</b>	<b>\$ (29.5)</b>	<b>\$ 290.2</b>	<b>\$ 20.9</b>	<b>\$ (10.9)</b>

## HIGHLIGHTS

- On an adjusted basis, salaries and benefits expense declined \$11.0 million versus the prior quarter due primarily to revised estimates of various insurance accruals and employee benefit obligations impacted by higher discount rates given the increase in interest rates.
- Advertising and public relations expense, excluding adjustments, increased \$3.5 million related to increased activity post rebranding.
- Other miscellaneous expense, excluding adjustments, declined \$7.2 million with approximately half of the decline representing lower franchise tax, legal and other accruals, with the remaining reflective of various lower expenses in 4Q22.

<sup>(1)</sup> Considered a non-GAAP financial measure. See "Non-GAAP Measures and Ratio Reconciliation" in the appendix.

Note: Figures may not total due to rounding.

# Diversified Loan Portfolio

\$ in millions, unless otherwise indicated

## HIGHLIGHTS

- Loans and leases, net of unearned income, reflect healthy growth and steady pipelines, increasing \$1.1 billion during the fourth quarter, or 14.3% annualized. Loan growth for the quarter was spread across the Corporate, Community and Mortgage teams, as well as across our footprint. Our bankers have continued to produce meaningful business generation and are excited to continue helping our customers prosper in 2023.
- Total loans and leases finished at \$30.3 billion, up \$3.5 billion for the year. The portfolio mix remains well-balanced with commercial and industrial the largest segment at 43.0% of total loans, commercial real estate at 28.7% and consumer at 28.3% as of December 31, 2022.

## Period Ending Loans

	As of 12/31/22		As of 9/30/22		As of 12/31/21	
	Balance	% of Total	Balance	% of Total	Balance	% of Total
<b>Commercial and Industrial ("C&amp;I")</b>						
Non Real Estate	\$8,986	29.6%	\$8,803	30.0%	\$7,847	29.2%
Owner Occupied	4,069	13.4%	3,943	13.5%	3,568	13.3%
Total C&I	13,054	43.0%	12,747	43.5%	11,415	42.5%
<b>Commercial Real Estate ("CRE")</b>						
Construction, Acquisition and Development	3,548	11.7%	3,244	11.1%	2,924	10.9%
Income Producing	5,151	17.0%	5,098	17.4%	4,924	18.3%
Total CRE	8,699	28.7%	8,343	28.5%	7,849	29.2%
<b>Consumer</b>						
Residential Mortgages	8,319	27.4%	7,924	27.0%	7,311	27.2%
Other consumer	277	0.9%	282	1.0%	308	1.1%
Total Consumer	8,596	28.3%	8,207	28.0%	7,619	28.3%
<b>Total Loans and Leases</b>	<b>\$30,349</b>	<b>100.0%</b>	<b>\$29,296</b>	<b>100.0%</b>	<b>\$26,883</b>	<b>100.0%</b>

# Strong Deposit Base

\$ in millions, unless otherwise indicated

## HIGHLIGHTS

- Total deposits were flat for the fourth quarter at \$39.0 billion, while full year total deposits declined \$861.1 million, reflecting the impact of inflation on our consumer accounts and the decline of industry-wide deposits.
- Loan to deposits ratio of 77.9% at December 31, 2022, and securities to total assets of 24.5%, reflecting continued improvement in earning asset mix while maintaining strong balance sheet liquidity.
- Noninterest bearing deposits represented 32.7% of total deposits at the end of the fourth quarter of 2022, declining from 35.5% at September 30, 2022 as approximately \$1.1 billion in non-interest bearing balances shifted into interest bearing deposits.
- 75.7% of total deposits are housed in Community Banking throughout our nine-state footprint.

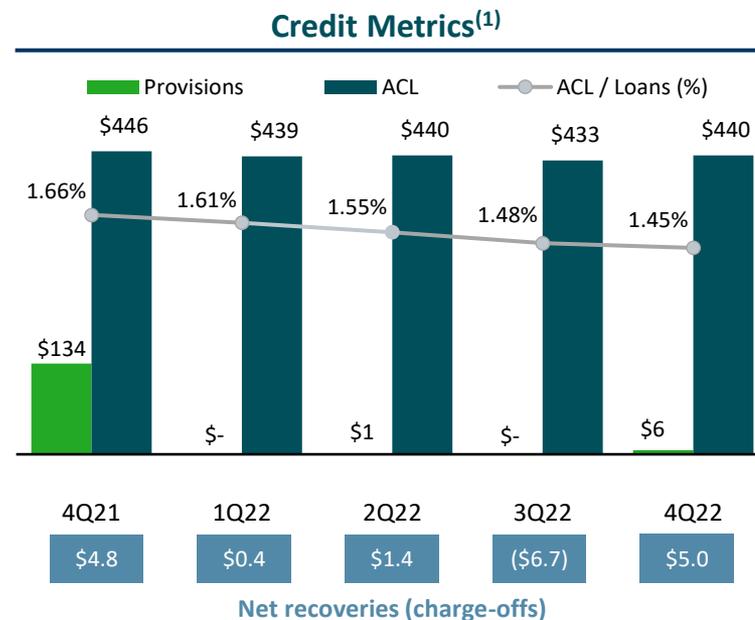
## Period Ending Deposits

	As of 12/31/22		As of 9/30/22		As of 12/31/21	
	Balance	% of Total	Balance	% of Total	Balance	% of Total
Noninterest Bearing Demand	<b>\$12,731</b>	<b>32.7%</b>	\$13,840	35.5%	\$13,635	34.2%
Interest Bearing Demand	<b>19,040</b>	<b>48.9%</b>	18,034	46.2%	18,728	47.0%
Savings	<b>3,474</b>	<b>8.9%</b>	3,676	9.4%	3,556	8.9%
Other Time	<b>3,712</b>	<b>9.5%</b>	3,454	8.9%	3,900	9.8%
Total Deposits	<b>\$38,957</b>	<b>100.0%</b>	\$39,004	100.0%	\$39,818	100.0%
Total Cost of Deposits		0.76%		0.35%		0.17%

# Credit Quality

\$ in millions, unless otherwise indicated

	Quarter Ending				
	12/31/21	3/31/22	6/30/22	9/30/22	12/31/22
Non-accrual	\$122	\$91	\$89	\$90	\$99
90+ days Past Due (Accruing)	\$25	\$21	\$20	\$12	\$2
Restructured (Accruing)	\$7	\$7	\$7	\$16	\$9
<b>Non-performing Loans (NPLs)</b>	<b>\$154</b>	<b>\$119</b>	<b>\$116</b>	<b>\$118</b>	<b>\$109</b>
<b>Non-performing Assets (NPAs)</b>	<b>\$187</b>	<b>\$148</b>	<b>\$131</b>	<b>\$126</b>	<b>\$116</b>
NPLs / Net Loans and Leases	0.57%	0.44%	0.41%	0.40%	0.36%
NPAs / Total Assets	0.39%	0.31%	0.27%	0.27%	0.24%
<b>Classified Assets</b>	<b>\$632</b>	<b>\$504</b>	<b>\$442</b>	<b>\$488</b>	<b>\$540</b>



## HIGHLIGHTS

- Credit quality metrics for the fourth quarter of 2022 reflect stability in overall credit quality, highlighted by net recoveries for the quarter (sixth quarter of net recoveries in the prior seven quarters), a decline in total non-performing assets, and a modest provision for credit losses necessary to support continued growth in loans and unfunded commitments.
- Net recoveries for the fourth quarter of 2022 were \$5.0 million, or 0.07% of net loans and leases on an annualized basis, compared with net charge-offs of \$6.7 million for the third quarter of 2022.
- The provision for credit losses for the fourth quarter of 2022 was \$6.0 million, which included a \$4 million reserve for unfunded commitments for the quarter. The allowance for credit losses was \$440.3 million, or 1.45% of net loans and leases at December 31, 2022, compared with \$433.4 million, or 1.48% of net loans and leases at September 30, 2022.

<sup>(1)</sup> Allowance for credit losses on funded loans. Allowance for credit losses do not include reserve for unfunded commitments (classified in "Other liabilities" on the balance sheet). The reserve for unfunded commitments balance as of December 31, 2022 was \$28.6 million.

# Capital Strength

## Cadence Bank

	<b>12/31/22</b>	9/30/22	6/30/22	3/31/22	12/31/21
Total Regulatory Capital (\$ million) <sup>(1)</sup>	<b>4,862</b>	4,786	4,684	4,596	4,683
Total Risk-Weighted Assets (\$ million) <sup>(1)</sup>	<b>37,963</b>	37,271	36,062	34,624	33,786
Leverage Ratio (%) <sup>(1)</sup>	<b>8.4</b>	8.4	8.4	8.2	9.9
Common Equity Tier 1 Capital Ratio (%) <sup>(1)</sup>	<b>10.2</b>	10.3	10.3	10.6	11.1
Tier 1 Ratio (%) <sup>(1)</sup>	<b>10.7</b>	10.7	10.8	11.1	11.6
Total Capital Ratio (%) <sup>(1)</sup>	<b>12.8</b>	12.8	13.0	13.3	13.9
Total Shareholders' Equity (\$B)	<b>4.3</b>	4.2	4.4	4.6	5.2
Tangible Common Shareholders' Equity (\$B) <sup>(2)</sup>	<b>2.6</b>	2.4	2.7	2.9	3.5
Total shareholders' equity, ex. AOCI <sup>(2)</sup>	<b>5.5</b>	5.5	5.4	5.3	5.4
Common shareholders' equity, ex. AOCI <sup>(2)</sup>	<b>5.4</b>	5.3	5.2	5.1	5.2
Total Shares Outstanding (millions)	<b>182.4</b>	182.4	182.5	183.5	188.3
Book Value Per Share	<b>\$22.72</b>	\$21.92	\$23.41	\$24.40	\$26.98
Tangible Book Value Per Share <sup>(2)</sup>	<b>\$13.99</b>	\$13.25	\$14.73	\$15.67	\$18.45
Tangible Book Value Per Share, ex. AOCI <sup>(2)</sup>	<b>\$20.69</b>	\$20.36	\$19.87	\$19.29	\$19.19
Cash Dividends Per Share	<b>\$0.22</b>	\$0.22	\$0.22	\$0.22	\$0.20

## HIGHLIGHTS

- Regulatory capital ratios remain solid including a Total Capital Ratio of 12.8% and Tier 1 Ratio of 10.7% as of 12/31/22.
- Quarterly cash dividend of \$0.22 per common share, up \$0.02, or 10% per share compared to 4Q21.
- Tangible book value per share increased 5.6% during the quarter. The impact of unrealized mark-to-market changes in the available-for-sale securities portfolio declined in 4Q22.
- No shares were repurchased in 4Q22. In 2022, the company repurchased 6.1 million shares of common stock. The 2023 share repurchase authorization is 10 million shares of common stock.

<sup>(1)</sup> Preliminary estimates for 12/31/22.

<sup>(2)</sup> Considered a non-GAAP financial measure. See "Non-GAAP Reconciliation" in the appendix.



# Appendix

# Net Interest Income Dynamics

\$ in millions, unless otherwise indicated

	Fourth Quarter 2022				Third Quarter 2022				QoQ Compare	
	Average Balance	Yield / Cost	Contribution to NIM \$	%	Average Balance	Yield / Cost	Contribution to NIM \$	%	Yield / Cost	Margin Impact
Loans & Leases, ex. accretion (TE)	\$ 29,813	5.40%	\$ 405.8	3.75%	\$ 28,872	4.69%	\$ 341.3	3.14%	0.71%	0.60%
Accretion Income on Acquired Loans		0.12%	9.2	0.08%		0.11%	8.1	0.07%	0.01%	0.01%
Loans Held For Sale	63	11.35%	1.8	0.02%	103	8.61%	2.2	0.02%	2.74%	0.00%
<b>Total Loans</b>	<b>\$ 29,875</b>	<b>5.54%</b>	<b>\$ 416.8</b>	<b>3.85%</b>	<b>\$ 28,975</b>	<b>4.82%</b>	<b>\$ 351.7</b>	<b>3.24%</b>	<b>0.72%</b>	<b>0.61%</b>
<i>Total Loans, ex. accretion</i>	<i>\$ 29,875</i>	<i>5.41%</i>	<i>\$ 407.6</i>	<i>3.76%</i>	<i>\$ 28,975</i>	<i>4.70%</i>	<i>\$ 343.6</i>	<i>3.16%</i>	<i>0.71%</i>	<i>0.60%</i>
Total Investment Securities (TE)	12,157	1.60%	49.0	0.45%	13,253	1.49%	49.9	0.46%	0.11%	-0.01%
Other Investments	944	3.69%	8.8	0.08%	851	2.32%	5.0	0.05%	1.37%	0.04%
<b>Total Interest-Earning Assets (TE)</b>	<b>\$ 42,976</b>	<b>4.38%</b>	<b>\$ 474.6</b>	<b>4.38%</b>	<b>\$ 43,079</b>	<b>3.74%</b>	<b>\$ 406.6</b>	<b>3.74%</b>	<b>0.64%</b>	<b>0.64%</b>
Demand Deposits	\$ 17,866	1.34%	\$ 60.2	0.56%	\$ 18,675	0.60%	\$ 28.2	0.26%	-0.74%	-0.30%
Savings Deposits	3,556	0.31%	2.8	0.03%	3,720	0.17%	1.6	0.01%	-0.14%	-0.01%
Time Deposits	3,606	1.25%	11.4	0.11%	3,389	0.65%	5.5	0.05%	-0.61%	-0.05%
CD Mark Accretion		-0.08%	(0.7)	-0.01%		-0.09%	(0.7)	-0.01%	-0.01%	0.00%
<b>Total Time Deposits</b>	<b>3,606</b>	<b>1.17%</b>	<b>10.7</b>	<b>0.10%</b>	<b>3,389</b>	<b>0.56%</b>	<b>4.8</b>	<b>0.04%</b>	<b>-0.61%</b>	<b>-0.05%</b>
<b>Total Interest-Bearing Deposits</b>	<b>25,028</b>	<b>1.17%</b>	<b>73.7</b>	<b>0.68%</b>	<b>25,784</b>	<b>0.53%</b>	<b>34.6</b>	<b>0.32%</b>	<b>-0.64%</b>	<b>-0.36%</b>
Non Interest Demand Deposits	13,344				13,817					
<b>Total Deposits</b>	<b>\$ 38,372</b>	<b>0.76%</b>	<b>\$ 73.7</b>	<b>0.68%</b>	<b>\$ 39,601</b>	<b>0.35%</b>	<b>\$ 34.6</b>	<b>0.32%</b>	<b>-0.42%</b>	<b>-0.36%</b>
<i>Total Deposits, ex. accretion</i>	<i>\$ 38,372</i>	<i>0.77%</i>	<i>\$ 74.4</i>	<i>0.69%</i>	<i>\$ 39,601</i>	<i>0.35%</i>	<i>\$ 35.3</i>	<i>0.33%</i>	<i>-0.42%</i>	<i>-0.36%</i>
Short-Term Borrowings	3,913	3.62%	35.7	0.33%	2,264	1.89%	10.8	0.10%	-1.73%	-0.23%
Long-Term Borrowings	464	4.15%	4.8	0.04%	466	4.15%	4.9	0.04%	0.00%	0.00%
<b>Total Interest-Bearing Liabilities</b>	<b>\$ 29,405</b>	<b>1.54%</b>	<b>\$ 114.2</b>	<b>1.05%</b>	<b>\$ 28,514</b>	<b>0.70%</b>	<b>\$ 50.2</b>	<b>0.46%</b>	<b>-0.84%</b>	<b>-0.59%</b>
Non Interest Demand Deposits	13,344				13,817					
<b>Total Cost of Funds</b>	<b>42,749</b>	<b>1.06%</b>	<b>114.2</b>	<b>1.05%</b>	<b>42,331</b>	<b>0.47%</b>	<b>50.2</b>	<b>0.46%</b>	<b>-0.59%</b>	<b>-0.59%</b>
<b>Net Interest Margin (TE)</b>			<b>\$ 360.4</b>	<b>3.33%</b>			<b>\$ 356.4</b>	<b>3.28%</b>		<b>0.05%</b>

Note: Figures may not total due to rounding.

# Mortgage and Insurance Revenue

\$ in millions, unless otherwise indicated

## Mortgage Lending Revenue

	Quarter Ended				
	12/31/22	9/30/22	6/30/22	3/31/22	12/31/21
Origination Revenue	\$ 1.8	\$ 1.9	\$ 4.0	\$ 5.1	\$ 6.0
Servicing Revenue	5.9	5.9	6.0	5.8	5.8
MSR Payoffs/Paydowns	(2.3)	(3.1)	(3.3)	(3.1)	(3.8)
Mortgage Production and Servicing Revenue	5.4	4.7	6.8	7.8	8.0
Mortgage Servicing Rights Valuation Adjustment	(2.8)	4.3	4.7	14.0	2.6
Total Mortgage Banking Revenue	\$ 2.6	\$ 9.1	\$ 11.4	\$ 21.8	\$ 10.6
Production Volume	\$ 554.5	\$ 769.9	\$ 913.0	\$ 803.9	\$ 817.7
Purchase Money Production	475.0	661.0	776.0	574.8	548.0
Mortgage Loans Sold	163.9	285.6	361.1	413.0	533.7
Margin on Loans Sold	1.09%	0.67%	1.12%	1.24%	1.12%
Current Pipeline	\$ 85.4	\$ 166.0	\$ 253.0	\$ 332.7	\$ 322.6
Mortgage Originators	207.0	210.0	206.0	202.0	202.5
<b>Insurance Commission Revenue</b>					
Property and Casualty Commissions	\$ 24.7	\$ 30.0	\$ 29.2	\$ 25.9	\$ 23.6
Life and Health Commissions	7.2	7.3	7.9	7.1	6.5
Risk Management Income	0.9	0.7	0.7	0.8	0.7
Other	2.0	1.9	2.2	2.0	1.8
Total Insurance Commissions	\$ 34.7	\$ 39.9	\$ 40.0	\$ 35.7	\$ 32.6

# Summary Balance Sheet – Period End

\$ in millions, unless otherwise indicated

	12/31/22	9/30/22	6/30/22	3/31/22	12/31/21
<b>Assets</b>					
Cash and Due from Banks	\$756.9	\$694.0	\$770.3	\$781.3	\$656.1
Deposits with Other Banks & Fed Funds	1,241.2	895.6	1,069.4	880.7	638.5
Available-for-sale securities, at fair value	11,944.1	12,441.9	13,450.6	14,371.6	15,606.5
Loans	30,349.3	29,296.5	28,360.5	27,189.7	26,883.0
Loans Held for Sale	187.9	198.4	213.5	302.2	340.2
Allowance for Credit Losses	(440.3)	(433.4)	(440.1)	(438.7)	(446.4)
Goodwill & Other Intangibles	1,591.6	1,582.5	1,582.6	1,600.7	1,606.2
Other Assets	3,022.8	3,024.2	2,741.0	2,516.6	2,385.6
<b>Total Assets</b>	<b>\$48,653.4</b>	<b>\$47,699.7</b>	<b>\$47,747.7</b>	<b>\$47,204.1</b>	<b>\$47,669.8</b>
<b>Liabilities</b>					
Total Deposits	\$38,956.6	\$39,003.9	\$40,189.1	\$40,568.1	\$39,817.7
Fed Funds and short-term borrowings	3,300.2	2,495.0	1,200.0	-	595.0
Subordinated & Long-term debt	462.6	463.3	465.1	465.7	482.4
Other Liabilities	1,622.6	1,570.5	1,455.6	1,526.6	1,526.7
<b>Total Liabilities</b>	<b>\$44,342.0</b>	<b>\$43,532.7</b>	<b>\$43,309.8</b>	<b>\$42,560.3</b>	<b>\$42,421.8</b>
<b>Total Shareholders' Equity</b>	<b>\$4,311.4</b>	<b>\$4,166.9</b>	<b>\$4,437.9</b>	<b>\$4,643.8</b>	<b>\$5,248.0</b>
<b>Liabilities and Shareholders' Equity</b>	<b>\$48,653.4</b>	<b>\$47,699.7</b>	<b>\$47,747.7</b>	<b>\$47,204.1</b>	<b>\$47,669.8</b>

Note: Figures may not total due to rounding.

# Summary Income Statement

\$ in millions, unless otherwise indicated

	Quarter Ended					Year Ended	
	12/31/22	9/30/22	6/30/22	3/31/22	12/31/21	12/31/22	12/31/21
Interest Revenue	\$473.5	\$405.6	\$349.6	\$331.9	\$290.6	\$1,560.6	\$882.0
Interest Expense	114.2	50.2	24.8	20.1	19.4	209.3	76.3
Net Interest Revenue	359.4	355.4	324.8	311.8	271.2	1,351.3	805.7
Noninterest Income	114.9	124.5	125.2	128.4	103.9	493.0	378.2
<b>Total Revenue</b>	<b>\$474.2</b>	<b>\$479.8</b>	<b>\$450.0</b>	<b>\$440.3</b>	<b>\$375.1</b>	<b>\$1,844.3</b>	<b>\$1,183.9</b>
Noninterest Expense	340.7	319.7	285.9	291.7	289.2	1238.0	798.9
Provision (release) for Credit Losses	6.0	-	1.0	-	133.6	7.0	138.1
<b>Pre-Tax Income (Loss)</b>	<b>\$127.6</b>	<b>\$160.1</b>	<b>\$163.1</b>	<b>\$148.6</b>	<b>(\$47.7)</b>	<b>\$599.4</b>	<b>\$246.9</b>
Income Tax Expense (benefit)	29.6	36.7	36.2	33.6	(13.0)	136.1	51.8
<b>Net Income (Loss)</b>	<b>\$97.9</b>	<b>\$123.4</b>	<b>\$127.0</b>	<b>\$114.9</b>	<b>(\$34.7)</b>	<b>\$463.2</b>	<b>\$195.2</b>
Less: Preferred dividends	2.4	2.4	2.4	2.4	2.4	9.5	9.5
<b>Net Income (Loss) Available to Common</b>	<b>\$95.6</b>	<b>\$121.0</b>	<b>\$124.6</b>	<b>\$112.6</b>	<b>(\$37.0)</b>	<b>\$453.7</b>	<b>\$185.7</b>
Pre-Tax Pre-Provision Net Revenue <sup>(1)</sup>	\$133.6	\$160.1	\$164.1	\$148.6	\$85.9	\$606.4	\$385.0
Adjusted Pre-Tax Pre-Provision Net Revenue <sup>(1)</sup>	\$195.5	\$189.8	\$176.7	\$160.4	\$136.4	\$722.3	\$453.0

<sup>(1)</sup> Considered a non-GAAP financial measure. See "Non-GAAP Measures and Ratio Reconciliation" in the appendix.  
 Note: Figures may not total due to rounding.

# Non-GAAP Reconciliation

\$ in millions, unless otherwise indicated

	Quarter Ended					Year Ended	
	12/31/22	9/30/22	6/30/22	3/31/22	12/31/21	12/31/22	12/31/21
Net Income (Loss)	\$ 98	\$ 123	\$ 127	\$ 115	\$ (35)	\$ 463	\$ 195
Plus: Merger Expense <sup>(1)</sup>	20	20	7	4	45	51	60
Incremental Merger Related Expense <sup>(1)</sup>	33	7	6	7	5	52	5
Initial Provision for Acquired Loans	-	-	-	-	132	-	144
Branch Closing Expense	2	0	1	0	-	3	-
Pension Settlement Expense	6	3	-	-	1	9	3
Less: Security Gains (Losses)	(1)	(0)	1	(1)	(0)	(0)	(0)
Tax Adjustment	15	7	3	3	41	27	49
Adjusted Net Income	\$ 145	\$ 146	\$ 137	\$ 124	\$ 106	\$ 552	\$ 358
Less: Preferred Dividends	2	2	2	2	2	9	9
<b>Adjusted net income avail. to common shareholders</b>	<b>\$ 143</b>	<b>\$ 144</b>	<b>\$ 134</b>	<b>\$ 122</b>	<b>\$ 104</b>	<b>\$ 542</b>	<b>\$ 349</b>
Net Income (Loss)	\$ 98	\$ 123	\$ 127	\$ 115	\$ (35)	\$ 463	\$ 195
Plus: Provision (Release) for Credit Losses	6	-	1	-	134	7	138
Income Tax Expense (Benefit)	30	37	36	34	(13)	136	52
<b>Pre-tax Pre-provision Net Revenue</b>	<b>\$ 134</b>	<b>\$ 160</b>	<b>\$ 164</b>	<b>\$ 149</b>	<b>\$ 86</b>	<b>\$ 606</b>	<b>\$ 385</b>
Net (Loss) Income	98	\$ 123	\$ 127	\$ 115	\$ (35)	463	\$ 195
Plus: Provision (Release) for Credit Losses	6	-	1	-	134	7	138
Merger Expense <sup>(1)</sup>	20	20	7	4	45	51	60
Incremental Merger Related Expense <sup>(1)</sup>	33	7	6	7	5	52	5
Branch Closing Expense	2	0	1	0	-	3	-
Pension Settlement Expense	6	3	-	-	1	9	3
Income Tax Expense (Benefit)	30	37	36	34	(13)	136	52
Less: Security Gains (Losses)	(1)	(0)	1	(1)	(0)	(0)	(0)
<b>Adjusted Pre-tax Pre-provision Net Revenue</b>	<b>\$ 196</b>	<b>\$ 190</b>	<b>\$ 177</b>	<b>\$ 160</b>	<b>\$ 136</b>	<b>\$ 722</b>	<b>\$ 453</b>
Total Noninterest Expense	\$ 341	\$ 320	\$ 286	\$ 292	\$ 289	\$ 1,238	\$ 799
Less: Merger Expense <sup>(1)</sup>	20	20	7	4	45	51	60
Incremental Merger Related Expense <sup>(1)</sup>	33	7	6	7	5	52	5
Branch Closing Expense	2	0	1	0	-	3	-
Pension Settlement Expense	6	3	-	-	1	9	3
<b>Total Adjusted Expense</b>	<b>\$ 279</b>	<b>\$ 290</b>	<b>\$ 272</b>	<b>\$ 281</b>	<b>\$ 239</b>	<b>\$ 1,122</b>	<b>\$ 731</b>

<sup>(1)</sup> Merger expenses represent costs to complete the merger with no future benefit, while incremental merger related expenses represent costs to complete the merger for which the entity receives a future benefit.

# Non-GAAP Reconciliation, continued

\$ in millions, unless otherwise indicated

	Quarter Ended					Year Ended	
	12/31/22	9/30/22	6/30/22	3/31/22	12/31/21	12/31/22	12/31/21
Total Assets	\$ 48,653	\$ 47,700	\$ 47,748	\$ 47,204	\$ 47,670	\$ 48,653	\$ 47,670
Less: Goodwill	1,459	1,450	1,444	1,409	1,408	1,459	1,408
Other Identifiable Intangible Assets	133	133	138	192	198	133	198
Total tangible assets	\$ 47,062	\$ 46,117	\$ 46,165	\$ 45,603	\$ 46,064	\$ 47,062	\$ 46,064
Less: Accumulated other comprehensive loss	(1,223)	(1,298)	(936)	(664)	(139)	(1,223)	(139)
<b>Total tangible assets, excluding AOCI</b>	<b>\$ 48,284</b>	<b>\$ 47,415</b>	<b>\$ 47,101</b>	<b>\$ 46,267</b>	<b>\$ 46,203</b>	<b>\$ 48,284</b>	<b>\$ 46,203</b>
Total Shareholders' Equity	\$ 4,311	\$ 4,167	\$ 4,438	\$ 4,644	\$ 5,248	\$ 4,311	\$ 5,248
Less: Accumulated other comprehensive loss	1,223	(1,298)	(936)	(664)	(139)	1,223	(139)
<b>Total shareholders' equity, ex. AOCI</b>	<b>\$ 5,534</b>	<b>\$ 5,465</b>	<b>\$ 5,374</b>	<b>\$ 5,308</b>	<b>\$ 5,387</b>	<b>\$ 5,534</b>	<b>\$ 5,387</b>
Total Shareholders' Equity	\$ 4,311	\$ 4,167	\$ 4,438	\$ 4,644	\$ 5,248	\$ 4,311	\$ 5,248
Less: Preferred Stock	167	167	167	167	167	167	167
Less: Accumulated other comprehensive loss	(1,223)	(1,298)	(936)	(664)	(139)	(1,223)	(139)
<b>Total common shareholders' equity, ex. AOCI</b>	<b>\$ 5,367</b>	<b>\$ 5,298</b>	<b>\$ 5,207</b>	<b>\$ 5,141</b>	<b>\$ 5,220</b>	<b>\$ 5,367</b>	<b>\$ 5,220</b>
Total Shareholders' Equity <sup>(1)</sup>	\$ 4,216	\$ 4,507	\$ 4,523	\$ 5,062	\$ 4,509	\$ 4,574	\$ 3,338
Less: Goodwill <sup>(1)</sup>	1,457	1,444	1,407	1,408	1,116	1,429	960
Other Identifiable Intangible Assets <sup>(1)</sup>	132	136	189	196	107	163	67
Preferred Stock <sup>(1)</sup>	167	167	167	167	167	167	167
<b>Total Tangible Common Shareholders' Equity<sup>(1)</sup></b>	<b>\$ 2,459</b>	<b>\$ 2,759</b>	<b>\$ 2,760</b>	<b>\$ 3,292</b>	<b>\$ 3,120</b>	<b>\$ 2,815</b>	<b>\$ 2,144</b>
Total Shareholders' Equity	\$ 4,311	\$ 4,167	\$ 4,438	\$ 4,644	\$ 5,248	\$ 4,311	\$ 5,248
Less: Goodwill	1,459	1,450	1,444	1,409	1,408	1,459	1,408
Other identifiable Intangible Assets	133	133	138	192	198	133	198
Preferred Stock	167	167	167	167	167	167	167
Total Tangible Common Shareholders' Equity	\$ 2,553	\$ 2,417	\$ 2,688	\$ 2,876	\$ 3,475	\$ 2,553	\$ 3,475
Less: Accumulated other comprehensive loss	(1,223)	(1,298)	(936)	(664)	(139)	(1,223)	(139)
<b>Total tangible common shareholders' equity, ex. AOCI</b>	<b>\$ 3,775</b>	<b>\$ 3,715</b>	<b>\$ 3,625</b>	<b>\$ 3,540</b>	<b>\$ 3,614</b>	<b>\$ 3,775</b>	<b>\$ 3,614</b>
Total Average Assets	\$ 47,790	\$ 47,596	\$ 47,065	\$ 47,680	\$ 40,990	\$ 47,533	\$ 29,995
Total Shares of Common Stock Outstanding (millions)	182.4	182.4	182.5	183.5	188.3	182.4	188.3
Average Diluted Shares Outstanding (millions)	183.7	183.3	183.7	187.3	164.7	184.5	120.7

<sup>(1)</sup> Average balances.

# Non-GAAP Reconciliation, continued

	Quarter Ended					Year Ended	
	<b>12/31/22</b>	9/30/22	6/30/22	3/31/22	12/31/21	<b>12/31/22</b>	12/31/21
Tangible Common Shareholders' Equity to Tangible Assets <sup>(1)</sup>	<b>5.42%</b>	5.24%	5.82%	6.31%	7.54%	<b>5.42%</b>	7.54%
Tangible Common Shareholders' Equity to Tangible Assets, excluding AOCI <sup>(2)</sup>	<b>7.82%</b>	7.84%	7.70%	7.65%	7.82%	<b>7.82%</b>	7.82%
Return on Average Tangible Common Equity <sup>(3)</sup>	<b>15.42%</b>	17.40%	18.11%	13.87%	-4.71%	<b>16.12%</b>	8.66%
Adjusted Return on Average Tangible Common Equity <sup>(4)</sup>	<b>23.04%</b>	20.66%	19.50%	14.98%	13.24%	<b>19.26%</b>	16.26%
Adjusted Return on Average Assets <sup>(5)</sup>	<b>1.21%</b>	1.22%	1.16%	1.05%	1.01%	<b>1.16%</b>	1.19%
Adjusted Return on Average Common Shareholders' Equity <sup>(6)</sup>	<b>14.00%</b>	13.13%	12.36%	10.07%	9.51%	<b>12.30%</b>	10.99%
Pre-tax Pre-provision Net Revenue to Total Average Assets <sup>(7)</sup>	<b>1.11%</b>	1.33%	1.40%	1.26%	0.83%	<b>1.28%</b>	1.28%
Adjusted Pre-tax Pre-provision Net Revenue to Total Average Assets <sup>(8)</sup>	<b>1.62%</b>	1.58%	1.51%	1.36%	1.32%	<b>1.52%</b>	1.51%
Tangible Book Value per Common Share <sup>(9)</sup>	<b>\$ 13.99</b>	\$ 13.25	\$ 14.73	\$ 15.67	\$ 18.45	<b>\$ 13.99</b>	\$ 18.45
Tangible Book Value per Common Share, excluding AOCI <sup>(10)</sup>	<b>\$ 20.69</b>	\$ 20.36	\$ 19.87	\$ 19.29	\$ 19.19	<b>\$ 20.69</b>	\$ 19.19
Adjusted Earnings per Common Share <sup>(11)</sup>	<b>\$ 0.78</b>	\$ 0.78	\$ 0.73	\$ 0.65	\$ 0.63	<b>\$ 2.94</b>	\$ 2.89
Adjusted Dividend Payout Ratio <sup>(12)</sup>	<b>28.21%</b>	28.21%	30.14%	33.85%	31.75%	<b>22.45%</b>	20.07%

\* See slide 23 for a more detailed explanation of these calculations.

# Non-GAAP Reconciliation, continued

## Definitions of Non-GAAP Measures:

- (1) Tangible common shareholders' equity to tangible assets is defined by the Company as total shareholders' equity less preferred stock, goodwill and other identifiable intangible assets, divided by the difference of total assets less goodwill and other identifiable intangible assets.
- (2) Tangible common shareholders' equity to tangible assets, excluding AOCI, is defined by the Company as total shareholders' equity less preferred stock, goodwill, other identifiable intangible assets and accumulated other comprehensive loss, divided by the difference of total assets less goodwill, accumulated other comprehensive loss, and other identifiable intangible assets.
- (3) Return on average tangible common equity is defined by the Company as annualized net income available to common shareholders divided by average tangible common shareholders equity.
- (4) Adjusted return on average tangible common equity is defined by the Company as annualized net adjusted income available to common shareholders divided by average tangible common shareholders' equity.
- (5) Adjusted return on average assets is defined by the Company as annualized net adjusted income divided by total average assets.
- (6) Adjusted return on average common shareholders' equity is defined by the Company as annualized net adjusted income available to common shareholders divided by average common shareholders' equity.
- (7) Pre-tax pre-provision net revenue to total average assets is defined by the Company as annualized pre-tax pre-provision net revenue divided by total average assets.
- (8) Adjusted pre-tax pre-provision net revenue to total average assets is defined by the Company as annualized adjusted pre-tax pre-provision net revenue divided by total average assets adjusted for items included in the definition and calculation of net adjusted income.
- (9) Tangible book value per common share is defined by the Company as tangible common shareholders' equity divided by total shares of common stock outstanding.
- (10) Tangible book value per common share, excluding AOCI is defined by the Company as tangible common shareholders' equity less accumulated other comprehensive loss divided by total shares of common stock outstanding.
- (11) Adjusted earnings per common share is defined by the Company as net adjusted income available to common shareholders divided by average common shares outstanding-diluted.
- (12) Adjusted dividend payout ratio is defined by the Company as common share dividends divided by net adjusted income available to common shareholders.

## **Efficiency Ratio-Fully Taxable Equivalent and Adjusted Efficiency Ratio-Fully Taxable Equivalent Definitions**

The efficiency ratio and the adjusted efficiency ratio are supplemental financial measures utilized in management's internal evaluation of the Company's use of resources and are not defined under GAAP. The efficiency ratio is calculated by dividing total noninterest expense by total revenue, which includes net interest income plus noninterest income plus the tax equivalent adjustment. The adjusted efficiency ratio excludes income and expense items otherwise disclosed as non-routine from total noninterest expense.

# Forward-Looking Statements

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*Certain statements made in this presentation constitute “forward-looking statements” within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), and are subject to safe harbor under the Private Securities Litigation Reform Act of 1995 as well as the “bespeaks caution” doctrine. The Company believes that the expectations reflected in these forward-looking statements are reasonable as of the date of this news release, but if one or more events related to these or other risks or uncertainties materialize, or if the Company’s underlying assumptions prove to be incorrect, actual results may prove to be materially different. The forward-looking statements in this presentation should be read in conjunction with risk disclosures in the Company’s periodic and current reports filed with the FDIC, including explicitly, the risk factors in the Company’s Annual Report on Form 10-K for the year ended December 31, 2021, in the Company’s Quarterly Reports on Form 10-Q, and in the Company’s Current Reports on Form 8-K, which may be found at <https://ir.cadencebank.com/home>. The forward-looking statements speak only as of the date of this news release, and the Company expressly disclaims any obligation to publicly update or review any forward-looking statement, except as required by applicable law.*



Cadence Bank's common stock is listed on the New York Stock Exchange under the symbol CADE and its Series A Preferred Stock is listed under the symbol CADE-PrA. Additional information can be found at <https://ir.cadencebank.com>.\*

As a reminder, all of the Company's Securities Exchange Act filings are made with the Federal Deposit Insurance Corporation and can be found at <https://efr.fdic.gov/fcxweb/efr/index.html>.

## INVESTOR INQUIRIES:

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\*References to Cadence Bank's website does not constitute incorporation by reference of the information contained on the website and is not, and should not be, deemed part of this presentation.

