Forward Looking Statement

"Safe Harbor" Statement under the Private Securities Litigation Reform Act of 1995:

Please note that this presentation contains "forward-looking statements" as defined by the Federal Securities Laws. Statements in this presentation regarding DLH Holding Corp.’s business, which are not historical facts, are “forward-looking statements” that involve risks and uncertainties. While these statements reflect DLH’s current views and outlook, they are subject to factors that could cause its future results to differ materially. These risks and uncertainties are discussed in detail in our documents filed with the SEC, specifically the most recent reports on Form 10-Q and 10-K.
Participants

- Rick Wasserman | Chairman of the Board
- Zachary Parker | President & Chief Executive Officer
- Kathryn JohnBull | Chief Financial Officer
- Michael Goldstein | Corporate Attorney
Agenda

1. Leadership Team
2. Business Overview
3. Financial Report
Leadership Team

Zach Parker
President & CEO

Kathryn JohnBull
Chief Financial Officer

John Armstrong
Executive Vice President

Kevin Wilson
President DLH Solutions

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Business Overview

What We Do

Where We Are Going

Market Trends

Growth

DLH Cares

DLH Cares
What We Do

DLH provides innovative healthcare services and solutions to federal government agencies dedicated to optimizing the provision of healthcare services and enhancing customer care and outcomes.

Primary DLH business areas are:

**Healthcare Delivery and Technology**

- Clinical device research and development
- Medication therapy management (pharma)
- Access to care (esp. behavioral and meds)
- Case management tools and services

**Medical Logistics Solutions**

- Lifecycle management of medical devices
- Analytics and decision support systems
- Supply chain and inventory management
Expertise and what we do in Healthcare...

Health Delivery and Technology

- Enhance “Medically Ready” status of service-members in theater through medical device RDT&E and biomedical engineering services.

- Health and pharmacy management systems integration testing and IV&V covering a range of client and new vendor hardware and software systems.

- Combat trauma care systems and services; healthcare provider examinations and administrative services including use of CHCS, AHLTA, and ICD-B systems at MTFs.

- Provide variety of allied, specialty and general medical services to VA Medical Centers, Community-based Outpatient Clinics (CBOCs), transitional housing and medical home centers including VistA systems.

- Laboratory and field research studies and services including surveys, population sampling, disease spores isolation, recovery & restoration, data collection/recording.
Unique breadth and depth in Pharmacy area

Coverage ranging from single clinic to operating in high-volume automated prescription production and distribution system environments.

• Mail-order pharmacy facility operations and maintenance
• Pharmacy systems automation (including robotics)
• Medical warehouse supply chain management
• Bio-hazards management; Med/Surg systems and equipment
• Cold storage systems; Specialty-meds
• Controlled substance management
• Pharmacy system integration and testing
• Prescription servicing and QA (out-patient and in-patient)
• Virtual / Tele-pharmacy services
Differentiation- values, tools & technology

DLH delivers high-value performance in partnership with and in support of customers, teams, and end-users as measured by…. 

- Consecutive JD Power highest score (VA Customer)
- Quarterly Performance Review program
- Passion for maximum customer satisfaction

DLH’s unique approach to integration of people, processes, and technology tools to measure, manage and optimize our performance at project or enterprise levels.
Where We Are Going

- Virtual Health and Pharmacy Market
- Mission-critical DoD and VA Services
- Organic and Acquisitive Growth in Out-Years
- High-growth, High-Value Markets
Federal Health Market Trends

National health spending is expected to reach $4.6 trillion and comprise 19.8% of GDP by 2020

- Federal portion is expected to grow at a 7.3% CAGR, reaching $1.4 trillion in 2020

Federal Healthcare Expenditures ($ in trillions)

- 2011: $0.77
- 2012: $0.77
- 2013: $0.82
- 2014: $0.95
- 2015: $1.02
- 2016: $1.09
- 2017: $1.16
- 2018: $1.25
- 2019: $1.34
- 2020: $1.45

CAGR: 7.3%
Federal Health Market Trends

**Key Trends**

- Emerging need for sustainable approach to preventing and identifying fraud, waste, and abuse in health care programs
- Significant ongoing and anticipated future healthcare reform and regulatory change
- Increase in proportion of veterans, elderly, and aging populations

**Select Growth Areas**

- Electronic Health Records
- Clinical Systems Support
- Fraud, Waste, and Abuse
- Healthcare Delivery
- IT Staffing
- Medicaid Management
- Software Development
Federal Health Market – DVA Trends FY15

Federal government omnibus spending bill approved December 2015

- Mitigates procurement uncertainty for fiscal year 2015
- Flexibility to move forward on pending contract awards

FY15 Funding for the Department of Veterans Affairs includes

- $65 billion for care and benefits to veterans and their families
- $400 million additional investment in high priority capital projects
- $139 million to address VA claims backlog and improve efficiency
Federal Health Market – DVA Trends FY16

The White House proposed a 2016 Federal budget that includes

- **$169 billion for the Department of Veterans Affairs**
  - $73.5 billion in discretionary funding, largely for healthcare
  - Increase of $5.2 billion, or 7.5 percent, above 2015 enacted level

- **$1.2 billion to expand telehealth services**
  - One of our strategic markets
  - Currently bidding on the DVA Generation IT (T4NG) IDIQ contract solicitation (winners are allowed to bid on task orders)
  - To integrate our competencies into this key growth market
Growth - Organic

We achieved 23% revenue growth over the past two years

- $60.5M in FY2014 from $49.2M in FY2012

DLH plans continued expansion through organic growth by

- Delivering quality services and cost effective solutions to our customers
- Using our proven competencies and performance to expand into the Federal health market, and
- Adding to our business development leadership team, strategic advisers, and health industry resources
Growth - Transformative

DLH plans to selectively review and position ourselves for

• Potential strategic acquisitions, or
• Other business arrangements such as
  ➢ joint ventures
  ➢ subcontracting

With the goal to

• expand the scope of opportunities available, and
• increase our market coverage
DLH Cares
Helping Veterans in the communities in which we work

National Window of Service 9/11 - 11/11

Hours of Volunteerism: 844

- Donation Drives: 8
- Volunteer Events: 6

Total Financial Impact: $125,350

Includes donated items, sponsored events and volunteer time
FY15 Q1 Financial Report

Results

Financial Trends

Cash

Future
## FY15 Q1 Financial Results

<table>
<thead>
<tr>
<th></th>
<th>FY15 Q1</th>
<th>FY14 Q1</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenues</strong></td>
<td>$15,682</td>
<td>$14,477</td>
</tr>
<tr>
<td><strong>Gross margin</strong></td>
<td>$ 2,533</td>
<td>$ 2,112</td>
</tr>
<tr>
<td><strong>Gross margin %</strong></td>
<td>16.2%</td>
<td>14.6%</td>
</tr>
<tr>
<td><strong>Income from operations</strong></td>
<td>$ 259</td>
<td>$ 66</td>
</tr>
<tr>
<td><strong>Income before taxes</strong></td>
<td>$ 223</td>
<td>$ 133</td>
</tr>
<tr>
<td><strong>Income tax expense</strong></td>
<td>$ 89</td>
<td></td>
</tr>
<tr>
<td><strong>Net income</strong></td>
<td>$ 134</td>
<td>$ 133</td>
</tr>
<tr>
<td><strong>Net income per share — basic &amp; diluted</strong></td>
<td>$ 0.01</td>
<td>$ 0.01</td>
</tr>
<tr>
<td><strong>Other Data</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Adjusted EBITDA</strong></td>
<td>$ 557</td>
<td>$ 309</td>
</tr>
</tbody>
</table>

($ in thousands, except per share amounts)
FY15 Q1 Financial Trends

Key Metrics Increased FY15 Q1 over FY14 Q1

8.3%  19.9%  80.3%

Revenue  Gross Margin $  Adjusted EBITDA

FY14 Q1  FY14 Q2  FY14 Q3  FY14 Q4  FY15 Q1
$14.5    $14.7    $15.7    $15.6    $15.7
$2.1     $2.2     $2.3     $2.3     $2.5
$309     $330     $373     $331     $557
Cash & Working Capital at 12/31/14

$3.8M cash on hand

$2.6M line of credit availability

No Debt

$1.1M working capital surplus
Positioned for Future Growth

Bias towards investing cash and borrowing capacity in strategic growth opportunities

- $6.0M limit under current lender
- Active discussions with other funding resources

Organic Growth

- Current cash resources can accommodate capital expenditures and implementation expense under sizeable, potential new contract awards

Transformative Growth

- Acquisition and joint venture opportunities are now possible
- Reviewing on a focused and selective basis