

	2013					2014					2015			
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Total Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Total Year	First Quarter	Second Quarter	Third Quarter	Year to Date
Statement of Income Data:														
Revenue	\$ 182,312	\$ 176,143	\$ 198,098	\$ 208,770	\$ 765,323	\$ 208,465	\$ 201,482	\$ 205,168	\$ 194,722	\$ 809,837	\$ 165,676	\$ 146,280	\$ 165,227	\$ 477,183
Cost of Revenue	67,998	70,160	90,389	86,505	315,052	66,436	66,840	72,919	60,592	266,787	38,570	41,536	65,614	145,720
Gross Profit	114,314	105,983	107,709	122,265	450,271	142,029	134,642	132,249	134,130	543,050	127,106	104,744	99,613	331,463
Expenses														
Marketing	27,295	30,774	36,523	40,744	135,336	28,478	30,828	33,393	35,163	127,862	24,156	24,707	35,568	84,431
Operations and technology	17,457	17,089	17,959	18,271	70,776	17,885	17,123	19,362	19,203	73,573	18,012	17,554	18,590	54,156
General and administrative	23,881	20,007	17,991	22,541	84,420	24,427	26,931	31,167	25,350	107,875	25,566	27,089	22,627	75,282
Depreciation and amortization	4,443	4,585	3,958	4,157	17,143	4,118	4,316	5,338	4,960	18,732	5,283	5,033	3,882	14,198
Total Expenses	73,076	72,455	76,431	85,713	307,675	74,908	79,198	89,260	84,676	328,042	73,017	74,383	80,667	228,067
Income from Operations														
Interest expense	41,238	33,528	31,278	36,552	142,596	67,121	55,444	42,989	49,454	215,008	54,089	30,361	18,946	103,396
Interest expense	(5,025)	(4,804)	(4,909)	(5,050)	(19,788)	(4,754)	(7,311)	(13,136)	(13,273)	(38,474)	(13,305)	(12,904)	(13,292)	(39,501)
Foreign currency transaction (loss) gain	(355)	69	(737)	(153)	(1,176)	(101)	(299)	(155)	520	(35)	(944)	(31)	(212)	(1,187)
Income before Income Taxes	35,858	28,793	25,632	31,349	121,632	62,266	47,834	29,698	36,701	176,499	39,840	17,426	5,442	62,708
Provision for income taxes	13,050	10,365	8,544	11,635	43,594	22,211	17,205	11,213	14,199	64,828	15,310	6,562	1,025	22,897
Net Income	\$ 22,808	\$ 18,428	\$ 17,088	\$ 19,714	\$ 78,038	\$ 40,055	\$ 30,629	\$ 18,485	\$ 22,502	\$ 111,671	\$ 24,530	\$ 10,864	\$ 4,417	\$ 39,811
Earnings Per Share														
Earnings per common share:														
Basic	\$ 0.69	\$ 0.56	\$ 0.52	\$ 0.60	\$ 2.36	\$ 1.21	\$ 0.93	\$ 0.56	\$ 0.68	\$ 3.38	\$ 0.74	\$ 0.33	\$ 0.13	\$ 1.21
Diluted	\$ 0.69	\$ 0.56	\$ 0.52	\$ 0.60	\$ 2.36	\$ 1.21	\$ 0.93	\$ 0.56	\$ 0.68	\$ 3.38	\$ 0.74	\$ 0.33	\$ 0.13	\$ 1.21
Weighted average common shares outstanding:														
Basic	33,000	33,000	33,000	33,000	33,000	33,000	33,000	33,000	33,000	33,000	33,000	33,000	33,000	33,000
Diluted	33,000	33,000	33,000	33,000	33,000	33,000	33,000	33,000	33,031	33,008	33,008	33,015	33,022	33,015
Balance Sheet Data (at period end):														
Cash and cash equivalents	\$ 49,231	\$ 50,210	\$ 61,381	\$ 47,480	\$ 47,480	\$ 56,241	\$ 79,785	\$ 104,241	\$ 75,106	\$ 75,106	\$ 143,444	\$ 96,237	\$ 34,310	\$ 34,310
Loans and finance receivables, net	206,091	232,930	272,001	303,467	303,467	280,186	291,966	303,694	323,611	323,611	279,055	317,454	380,805	380,805
Total assets	596,030	620,674	676,847	692,152	692,152	673,078	727,613	760,438	760,197	760,197	782,553	803,558	820,154	820,154
Long-term debt	399,365	397,894	437,397	424,133	424,133	376,872	493,863	494,021	494,181	494,181	494,347	494,516	494,690	494,690
Total stockholder's equity	116,896	132,854	151,804	173,048	173,048	212,797	122,432	135,913	153,984	153,984	177,820	195,086	199,276	199,276

	2013					2014					2015			
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Total Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Total Year	First Quarter	Second Quarter	Third Quarter	Year to Date
Net Income	\$ 22,808	\$ 18,428	\$ 17,088	\$ 19,714	\$ 78,038	\$ 40,055	\$ 30,629	\$ 18,485	\$ 22,502	\$ 111,671	\$ 24,530	\$ 10,864	\$ 4,417	\$ 39,811
Depreciation and amortization expenses	4,443	4,585	3,958	4,157	17,143	4,118	4,316	5,338	4,960	18,732	5,283	5,033	3,882	14,198
Interest expense, net	5,025	4,804	4,909	5,050	19,788	4,754	7,311	13,136	13,273	38,474	13,305	12,904	13,292	39,501
Foreign currency transaction loss (gain)	355	(69)	737	153	1,176	101	299	155	(520)	35	944	31	212	1,187
Provision for income taxes	13,050	10,365	8,544	11,635	43,594	22,211	17,205	11,213	14,199	64,828	15,310	6,562	1,025	22,897
Stock-based compensation expense	(64)	141	86	87	250	85	85	87	407	664	1,712	2,204	2,625	6,541
Adjustments:														
Lease termination and relocation costs ^(a)	—	—	—	—	—	—	1,415	—	—	1,415	—	3,480	(210)	3,270
Regulatory Penalty ^(b)	—	—	—	2,500	2,500	—	—	—	—	—	—	—	—	—
Adjusted EBITDA	<u>\$ 45,617</u>	<u>\$ 38,254</u>	<u>\$ 35,322</u>	<u>\$ 43,296</u>	<u>\$ 162,489</u>	<u>\$ 71,324</u>	<u>\$ 61,260</u>	<u>\$ 48,414</u>	<u>\$ 54,821</u>	<u>\$ 235,819</u>	<u>\$ 61,084</u>	<u>\$ 41,078</u>	<u>\$ 25,243</u>	<u>\$ 127,405</u>
Adjusted EBITDA margin calculated as follows:														
Total Revenue	\$ 182,312	\$ 176,143	\$ 198,098	\$ 208,770	\$ 765,323	\$ 208,465	\$ 201,482	\$ 205,168	\$ 194,722	\$ 809,837	\$ 165,676	\$ 146,280	\$ 165,227	\$ 477,183
Adjusted EBITDA	\$ 45,617	\$ 38,254	\$ 35,322	\$ 43,296	\$ 162,489	\$ 71,324	\$ 61,260	\$ 48,414	\$ 54,821	\$ 235,819	\$ 61,084	\$ 41,078	\$ 25,243	\$ 127,405
Adjusted EBITDA as a percentage of total revenue	25.0%	21.7%	17.8%	20.7%	21.2%	34.2%	30.4%	23.6%	28.2%	29.1%	36.9%	28.1%	15.3%	26.7%

(a) In May 2015, the Company relocated its headquarters and as a result incurred \$3.3 million of facility cease-use charges (\$2.1 million net of tax) consisting of remaining lease obligations and disposal costs on its prior headquarters. During the third quarter the Company made adjustments to its lease termination costs.

(b) On November 20, 2013, Cash America International, Inc., Enova's former parent company, consented to the issuance of a Consent Order by the Consumer Financial Protection Bureau, or the CFPB, pursuant to which it agreed, without admitting or denying any of the facts or conclusions made by the CFPB from its 2012 review of Cash America and us, to pay a civil money penalty of \$5 million, of which we and Cash America agreed to allocate \$2.5 million of this penalty to us, or the Regulatory Penalty. For the three months and year ended December 31, 2013, this item represents the amount paid in connection with the Regulatory Penalty, which is nondeductible for tax purposes.

	2013					2014					2015			
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Total Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Total Year	First Quarter	Second Quarter	Third Quarter	Year to Date
Net Income	\$ 22,808	\$ 18,428	\$ 17,088	\$ 19,714	\$ 78,038	\$ 40,055	\$ 30,629	\$ 18,485	\$ 22,502	\$ 111,671	\$ 24,530	\$ 10,864	\$ 4,417	\$ 39,811
Adjustments (net of tax):														
Lease termination and relocation costs ^(a)	—	—	—	—	—	—	906	—	—	906	—	2,170	(94)	2,076
Regulatory Penalty ^(b)	—	—	—	2,500	2,500	—	—	—	—	—	—	—	—	—
Intangible asset amortization	29	24	18	17	88	13	6	4	5	28	2	2	3	7
Stock-based compensation expense	(41)	90	57	54	160	55	54	55	256	420	1,054	1,373	1,725	4,152
Foreign currency transaction loss (gain)	226	(44)	479	94	755	65	192	97	(332)	22	581	19	154	754
Adjusted earnings	\$ 23,022	\$ 18,498	\$ 17,642	\$ 22,379	\$ 81,541	\$ 40,188	\$ 31,787	\$ 18,641	\$ 22,431	\$ 113,047	\$ 26,167	\$ 14,428	\$ 6,205	\$ 46,800
Diluted earnings per share	\$ 0.69	\$ 0.56	\$ 0.52	\$ 0.60	\$ 2.36	\$ 1.21	\$ 0.93	\$ 0.56	\$ 0.68	\$ 3.38	\$ 0.74	\$ 0.33	\$ 0.13	\$ 1.21
Adjusted earnings per share	\$ 0.70	\$ 0.57	\$ 0.53	\$ 0.68	\$ 2.47	\$ 1.22	\$ 0.96	\$ 0.56	\$ 0.68	\$ 3.42	\$ 0.79	\$ 0.44	\$ 0.19	\$ 1.42

(a) In May 2015, the Company relocated its headquarters and as a result incurred \$3.3 million of facility cease-use charges (\$2.1 million net of tax) consisting of remaining lease obligations and disposal costs on its prior headquarters. During the third quarter the Company made adjustments to its lease termination costs.

(b) On November 20, 2013, Cash America International, Inc., Enova's former parent company, consented to the issuance of a Consent Order by the Consumer Financial Protection Bureau, or the CFPB, pursuant to which it agreed, without admitting or denying any of the facts or conclusions made by the CFPB from its 2012 review of Cash America and us, to pay a civil money penalty of \$5 million, of which we and Cash America agreed to allocate \$2.5 million of this penalty to us, or the Regulatory Penalty. For the three months and year ended December 31, 2013, this item represents the amount paid in connection with the Regulatory Penalty, which is nondeductible for tax purposes.

	2013				2014				2015		
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	First Quarter	Second Quarter	Third Quarter
Short-term loans:											
Cost of revenue	\$ 39,604	\$ 37,069	\$ 33,606	\$ 25,678	\$ 16,316	\$ 19,670	\$ 18,936	\$ 14,984	\$ 11,843	\$ 14,299	\$ 18,315
Charge-offs (net of recoveries)	41,267	37,656	42,922	35,863	19,156	19,755	19,630	17,803	13,908	12,683	17,226
Average short-term combined loan balance, gross ^{(a)(b)}	175,607	157,563	143,983	121,020	106,007	94,426	90,890	83,544	80,933	78,376	87,160
Ending short-term combined loan balance, gross ^(b)	158,102	157,306	131,633	122,165	95,553	95,055	86,211	92,561	73,406	86,032	88,174
Ending allowance and liability for losses	\$ 41,346	\$ 40,772	\$ 32,514	\$ 22,513	\$ 19,726	\$ 19,829	\$ 18,857	\$ 15,899	\$ 13,650	\$ 15,472	\$ 16,380
Short-term loan ratios:											
Cost of revenue as a % of average short-term combined loan balance, gross ^{(a)(b)}	22.6%	23.5%	23.3%	21.2%	15.4%	20.8%	20.8%	17.9%	14.6%	18.2%	21.0%
Charge-offs (net of recoveries) as a % of average short-term combined loan balance, gross ^{(a)(b)}	23.5%	23.9%	29.8%	29.6%	18.1%	20.9%	21.6%	21.3%	17.2%	16.2%	19.8%
Gross profit margin	65.6%	64.0%	63.7%	67.6%	77.6%	70.1%	69.4%	73.5%	76.7%	70.5%	66.4%
Allowance and liability for losses as a % of combined loan balance, gross ^{(b)(c)}	26.2%	25.9%	24.7%	18.4%	20.6%	20.9%	21.9%	17.2%	18.6%	18.0%	18.6%

(a) The average short-term combined loan balance is the average of the month-end balances during the period.

(b) Non-GAAP measure.

(c) Allowance and liability for losses as a % of combined loan balance, gross, is determined using period-end balances.

	2013				2014				2015			
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	First Quarter	Second Quarter	Third Quarter	
Line of credit accounts:												
Cost of revenue	\$ 6,510	\$ 9,964	\$ 26,152	\$ 29,682	\$ 23,913	\$ 21,786	\$ 25,913	\$ 20,849	\$ 7,813	\$ 4,870	\$ 13,048	
Charge-offs (net of recoveries)	9,596	7,321	14,211	25,159	26,602	27,211	24,292	23,381	14,926	8,231	9,262	
Average loan balance ^(a)	39,558	45,629	79,757	110,439	121,457	120,228	126,908	121,950	95,777	72,584	81,511	
Ending loan balance	37,120	58,071	99,606	125,802	119,004	122,409	128,275	118,680	76,196	73,539	89,142	
Ending allowance for losses balance	\$ 9,479	\$ 12,109	\$ 24,405	\$ 29,244	\$ 26,669	\$ 21,579	\$ 22,672	\$ 19,749	\$ 12,340	\$ 9,091	\$ 12,873	
Line of credit account ratios:												
Cost of revenue as a % of average loan balance ^(a)	16.5%	21.8%	32.8%	26.9%	19.7%	18.1%	20.4%	17.1%	8.2%	6.7%	16.0%	
Charge-offs (net of recoveries) as a % of average loan balance ^(a)	24.3%	16.0%	17.8%	22.8%	21.9%	22.6%	19.1%	19.2%	15.6%	11.3%	11.4%	
Gross profit margin	72.0%	64.8%	48.2%	56.7%	67.3%	70.9%	68.0%	72.7%	86.0%	88.1%	70.2%	
Allowance for losses as a % of loan balance ^(b)	25.5%	20.9%	24.5%	23.2%	22.4%	17.6%	17.7%	16.6%	16.2%	12.4%	14.4%	

(a) The average loan balance for line of credit accounts is the average of the month-end balances during the period.

(b) Allowance for losses as a % of loan balance is determined using period-end balances.

	2013				2014				2015		
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	First Quarter	Second Quarter	Third Quarter
Installment loans:											
Cost of revenue	\$ 21,884	\$ 23,127	\$ 30,631	\$ 31,145	\$ 26,203	\$ 25,384	\$ 28,070	\$ 24,759	\$ 18,914	\$ 22,367	\$ 34,251
Charge-offs (net of recoveries)	22,329	23,025	26,089	30,866	29,899	26,818	25,620	23,509	23,302	20,627	24,553
Average installment combined loan and finance receivable balance, gross ^{(a)(b)}	120,035	122,339	146,142	168,588	175,198	171,043	186,308	201,821	208,995	219,402	273,075
Ending installment combined loan and finance receivable balance, gross ^(b)	116,727	130,217	162,944	179,230	169,552	177,211	194,636	213,588	206,028	240,683	304,915
Ending allowance and liability for losses	\$ 26,403	\$ 26,555	\$ 32,077	\$ 32,608	\$ 29,084	\$ 27,967	\$ 29,914	\$ 30,876	\$ 26,175	\$ 28,126	\$ 37,465
Installment loan ratios:											
Cost of revenue as a % of average installment combined loan and finance receivable balance, gross ^{(a)(b)}	18.2%	18.9%	21.0%	18.5%	15.0%	14.8%	15.1%	12.3%	9.0%	10.2%	12.5%
Charge-offs (net of recoveries) as a % of average installment combined loan and finance receivable balance, gross ^{(a)(b)}	18.6%	18.8%	17.9%	18.3%	17.0%	15.7%	13.8%	11.6%	11.1%	9.4%	9.0%
Gross profit margin	49.8%	48.0%	44.1%	49.0%	58.0%	58.3%	54.6%	59.8%	67.8%	60.4%	48.4%
Allowance and liability for losses as a % of combined loan and finance receivable balance, gross ^{(b)(c)}	22.6%	20.4%	19.7%	18.2%	17.2%	15.8%	15.4%	14.5%	12.7%	11.7%	12.3%

(a) The average installment combined loan and finance receivable balance is the average of the month-end balances during the period.

(b) Non-GAAP measure.

(c) Allowance and liability for losses as a % of combined loan and finance receivable balance, gross, is determined using period-end balances.

Enova International, Inc.
Revenue and Gross Profit by Geography (Unaudited)
(Dollars in thousands)



	2013					2014					2015			
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Total Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Total Year	First Quarter	Second Quarter	Third Quarter	Year to Date
Domestic														
Revenue	\$ 91,075	\$ 87,858	\$ 105,199	\$ 111,417	\$ 395,549	\$ 109,087	\$ 108,786	\$ 126,130	\$ 130,712	\$ 474,715	\$ 119,053	\$ 113,420	\$ 133,661	\$ 366,134
Cost of Revenue	29,759	33,400	50,232	43,953	157,344	29,103	38,731	55,058	48,906	171,798	33,930	40,149	59,056	133,135
Gross Profit	\$ 61,316	\$ 54,458	\$ 54,967	\$ 67,464	\$ 238,205	\$ 79,984	\$ 70,055	\$ 71,072	\$ 81,806	\$ 302,917	\$ 85,123	\$ 73,271	\$ 74,605	\$ 232,999
Gross Profit Margin	67.3%	62.0%	52.3%	60.6%	60.2%	73.3%	64.4%	56.3%	62.6%	63.8%	71.5%	64.6%	55.8%	63.6%
International														
Revenue	\$ 91,237	\$ 88,285	\$ 92,899	\$ 97,353	\$ 369,774	\$ 99,378	\$ 92,696	\$ 79,038	\$ 64,010	\$ 335,122	\$ 46,623	\$ 32,860	\$ 31,566	\$ 111,049
Cost of Revenue	38,239	36,760	40,157	42,552	157,708	37,333	28,109	17,861	11,686	94,989	4,640	1,387	6,558	12,585
Gross Profit	\$ 52,998	\$ 51,525	\$ 52,742	\$ 54,801	\$ 212,066	\$ 62,045	\$ 64,587	\$ 61,177	\$ 52,324	\$ 240,133	\$ 41,983	\$ 31,473	\$ 25,008	\$ 98,464
Gross Profit Margin	58.1%	58.4%	56.8%	56.3%	57.4%	62.4%	69.7%	77.4%	81.7%	71.7%	90.0%	95.8%	79.2%	88.7%
Total														
Revenue	\$ 182,312	\$ 176,143	\$ 198,098	\$ 208,770	\$ 765,323	\$ 208,465	\$ 201,482	\$ 205,168	\$ 194,722	\$ 809,837	\$ 165,676	\$ 146,280	\$ 165,227	\$ 477,183
Cost of Revenue	67,998	70,160	90,389	86,505	315,052	66,436	66,840	72,919	60,592	266,787	38,570	41,536	65,614	145,720
Gross Profit	\$ 114,314	\$ 105,983	\$ 107,709	\$ 122,265	\$ 450,271	\$ 142,029	\$ 134,642	\$ 132,249	\$ 134,130	\$ 543,050	\$ 127,106	\$ 104,744	\$ 99,613	\$ 331,463
Gross Profit Margin	62.7%	60.2%	54.4%	58.6%	58.8%	68.1%	66.8%	64.5%	68.9%	67.1%	76.7%	71.6%	60.3%	69.5%

Combined Loan and Finance Receivable Balances by Geography (Unaudited)

(Dollars in thousands)

	2013				2014				2015		
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	First Quarter	Second Quarter	Third Quarter
Domestic loan and finance receivable balances, gross:											
Company owned	\$ 104,453	\$ 121,805	\$ 154,371	\$ 175,309	\$ 157,729	\$ 195,043	\$ 242,425	\$ 270,801	\$ 250,345	\$ 294,663	\$ 369,775
Guaranteed by the Company	29,592	35,115	35,107	41,412	29,643	34,915	35,429	36,270	25,355	31,539	36,684
Combined	<u>\$ 134,045</u>	<u>\$ 156,920</u>	<u>\$ 189,478</u>	<u>\$ 216,721</u>	<u>\$ 187,372</u>	<u>\$ 229,958</u>	<u>\$ 277,854</u>	<u>\$ 307,071</u>	<u>\$ 275,700</u>	<u>\$ 326,202</u>	<u>\$ 406,459</u>
International loan and finance receivable balances, gross:											
Company owned	\$ 177,494	\$ 188,373	\$ 204,684	\$ 210,476	\$ 196,737	\$ 164,717	\$ 131,268	\$ 117,758	\$ 79,930	\$ 74,052	\$ 75,772
Guaranteed by the Company	410	301	22	—	—	—	—	—	—	—	—
Combined	<u>\$ 177,904</u>	<u>\$ 188,674</u>	<u>\$ 204,706</u>	<u>\$ 210,476</u>	<u>\$ 196,737</u>	<u>\$ 164,717</u>	<u>\$ 131,268</u>	<u>\$ 117,758</u>	<u>\$ 79,930</u>	<u>\$ 74,052</u>	<u>\$ 75,772</u>
Total loan and finance receivable balances, gross:											
Company owned	\$ 281,947	\$ 310,178	\$ 359,055	\$ 385,785	\$ 354,466	\$ 359,760	\$ 373,693	\$ 388,559	\$ 330,275	\$ 368,715	\$ 445,547
Guaranteed by the Company	30,002	35,416	35,129	41,412	29,643	34,915	35,429	36,270	25,355	31,539	36,684
Combined	<u>\$ 311,949</u>	<u>\$ 345,594</u>	<u>\$ 394,184</u>	<u>\$ 427,197</u>	<u>\$ 384,109</u>	<u>\$ 394,675</u>	<u>\$ 409,122</u>	<u>\$ 424,829</u>	<u>\$ 355,630</u>	<u>\$ 400,254</u>	<u>\$ 482,231</u>

Reconciliation of GAAP to Non-GAAP Financial Measures - Combined Loan and Finance Receivable Balances (Unaudited)

(Dollars in thousands)

	2013				2014				2015		
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	First Quarter	Second Quarter	Third Quarter
Short-term loan balances, gross:											
Company owned	\$ 128,100	\$ 121,890	\$ 96,505	\$ 80,753	\$ 65,910	\$ 60,140	\$ 50,822	\$ 56,298	\$ 49,012	\$ 58,315	\$ 62,208
Guaranteed by the Company	30,002	35,416	35,129	41,412	29,643	34,915	35,389	36,263	24,394	27,717	25,966
Combined	<u>\$ 158,102</u>	<u>\$ 157,306</u>	<u>\$ 131,634</u>	<u>\$ 122,165</u>	<u>\$ 95,553</u>	<u>\$ 95,055</u>	<u>\$ 86,211</u>	<u>\$ 92,561</u>	<u>\$ 73,406</u>	<u>\$ 86,032</u>	<u>\$ 88,174</u>
Line of credit account balances, gross:											
Company owned	\$ 37,120	\$ 58,071	\$ 99,606	\$ 125,802	\$ 119,004	\$ 122,409	\$ 128,275	\$ 118,680	\$ 76,196	\$ 73,539	\$ 89,142
Guaranteed by the Company	—	—	—	—	—	—	—	—	—	—	—
Combined	<u>\$ 37,120</u>	<u>\$ 58,071</u>	<u>\$ 99,606</u>	<u>\$ 125,802</u>	<u>\$ 119,004</u>	<u>\$ 122,409</u>	<u>\$ 128,275</u>	<u>\$ 118,680</u>	<u>\$ 76,196</u>	<u>\$ 73,539</u>	<u>\$ 89,142</u>
Installment loan and finance receivable balances, gross:											
Company owned	\$ 116,727	\$ 130,217	\$ 162,944	\$ 179,230	\$ 169,552	\$ 177,211	\$ 194,596	\$ 213,581	\$ 205,067	\$ 236,861	\$ 294,197
Guaranteed by the Company	—	—	—	—	—	—	40	7	961	3,822	10,718
Combined	<u>\$ 116,727</u>	<u>\$ 130,217</u>	<u>\$ 162,944</u>	<u>\$ 179,230</u>	<u>\$ 169,552</u>	<u>\$ 177,211</u>	<u>\$ 194,636</u>	<u>\$ 213,588</u>	<u>\$ 206,028</u>	<u>\$ 240,683</u>	<u>\$ 304,915</u>
Total loan and finance receivable balances, gross:											
Company owned	\$ 281,947	\$ 310,178	\$ 359,055	\$ 385,785	\$ 354,466	\$ 359,760	\$ 373,693	\$ 388,559	\$ 330,275	\$ 368,715	\$ 445,547
Guaranteed by the Company	30,002	35,416	35,129	41,412	29,643	34,915	35,429	36,270	25,355	31,539	36,684
Combined	<u>\$ 311,949</u>	<u>\$ 345,594</u>	<u>\$ 394,184</u>	<u>\$ 427,197</u>	<u>\$ 384,109</u>	<u>\$ 394,675</u>	<u>\$ 409,122</u>	<u>\$ 424,829</u>	<u>\$ 355,630</u>	<u>\$ 400,254</u>	<u>\$ 482,231</u>