

	2021					2022					2023		
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Total Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Total Year	First Quarter	Second Quarter	Year to Date
Statement of Income Data:													
Revenue	\$ 259,444	\$ 264,720	\$ 320,160	\$ 363,608	\$ 1,207,932	\$ 385,731	\$ 407,990	\$ 456,200	\$ 486,164	\$ 1,736,085	\$ 483,256	\$ 499,431	\$ 982,687
Change in Fair Value	(21,078)	(4,630)	(72,546)	(81,911)	(180,165)	(115,629)	(141,842)	(160,308)	(194,375)	(612,154)	(195,055)	(198,126)	(393,181)
Cost of Revenue	—	(957)	(1,232)	(1,318)	(3,507)	(1,413)	(1,576)	(1,697)	(1,681)	(6,367)	(2,311)	(1,920)	(4,231)
Net Revenue	238,366	259,133	246,382	280,379	1,024,260	268,689	264,572	294,195	290,108	1,117,564	285,890	299,385	585,275
Operating Expenses													
Marketing	28,568	55,254	79,726	107,612	271,160	93,171	91,551	101,278	96,573	382,573	79,755	95,971	175,726
Operations and technology	35,627	35,035	37,966	39,072	147,700	40,730	42,262	45,953	44,723	173,668	49,169	46,961	96,130
General and administrative	44,089	38,675	33,557	40,641	156,962	34,528	33,690	37,182	35,064	140,464	37,158	36,228	73,386
Depreciation and amortization	6,627	7,460	8,914	12,374	35,375	9,514	7,584	11,270	8,499	36,867	10,540	8,629	19,169
Total Operating Expenses	114,911	136,424	160,163	199,699	611,197	177,943	175,087	195,683	184,859	733,572	176,622	187,789	364,411
Income from Operations	123,455	122,709	86,219	80,680	413,063	90,746	89,485	98,512	105,249	383,992	109,268	111,596	220,864
Interest expense	(19,914)	(19,416)	(18,163)	(19,016)	(76,509)	(22,483)	(24,950)	(30,924)	(37,530)	(115,887)	(43,321)	(45,584)	(88,905)
Foreign currency transaction gain (loss)	(34)	(240)	(109)	1	(382)	(314)	21	363	(715)	(645)	(171)	—	(171)
Equity method investment income (loss)	558	1,471	529	395	2,953	328	6,323	(129)	(87)	6,435	(6)	(1,119)	(1,125)
Other nonoperating expenses	(378)	(750)	—	(842)	(1,970)	—	(1,091)	(230)	—	(1,321)	(133)	(121)	(254)
Income before Income Taxes	103,687	103,774	68,476	61,218	337,155	68,277	69,788	67,592	66,917	272,574	65,637	64,772	130,409
Provision for income taxes	27,716	23,224	16,667	12,480	80,087	15,834	17,387	15,884	16,045	65,150	14,714	16,627	31,341
Net Income before Noncontrolling Interest	75,971	80,550	51,809	48,738	257,068	52,443	52,401	51,708	50,872	207,424	50,923	48,145	99,068
Less: Net income attributable to noncontrolling interest	51	373	261	88	773	—	—	—	—	—	—	—	—
Net income attributable to Enova International, Inc.	\$ 75,920	\$ 80,177	\$ 51,548	\$ 48,650	\$ 256,295	\$ 52,443	\$ 52,401	\$ 51,708	\$ 50,872	\$ 207,424	\$ 50,923	\$ 48,145	\$ 99,068
Earnings Per Share													
Earnings per common share:													
Basic	\$ 2.10	\$ 2.18	\$ 1.40	\$ 1.36	\$ 7.05	\$ 1.57	\$ 1.61	\$ 1.62	\$ 1.62	\$ 6.42	\$ 1.62	\$ 1.55	\$ 3.17
Diluted	\$ 2.03	\$ 2.10	\$ 1.36	\$ 1.30	\$ 6.79	\$ 1.50	\$ 1.56	\$ 1.57	\$ 1.56	\$ 6.19	\$ 1.56	\$ 1.50	\$ 3.05
Weighted average common shares outstanding:													
Basic	36,109	36,801	36,744	35,750	36,351	33,374	32,497	31,912	31,401	32,290	31,341	31,084	31,212
Diluted	37,487	38,142	37,984	37,330	37,736	34,882	33,484	32,966	32,627	33,483	32,711	32,203	32,456
Balance Sheet Data (at period end):													
Cash and cash equivalents	\$ 324,328	\$ 394,353	\$ 229,088	\$ 165,477	\$ 165,477	\$ 131,692	\$ 144,090	\$ 87,727	\$ 100,165	\$ 100,165	\$ 97,680	\$ 100,042	\$ 100,042
Loans and finance receivables at fair value	1,230,711	1,408,703	1,635,282	1,964,690	1,964,690	2,231,884	2,460,851	2,765,123	3,018,528	3,018,528	3,003,366	3,092,445	3,092,445
Total assets	2,133,642	2,394,789	2,467,499	2,761,483	2,761,483	3,047,144	3,253,170	3,509,414	3,780,889	3,780,889	3,846,992	3,907,907	3,907,907
Long-term debt	874,514	1,028,488	1,075,380	1,384,399	1,384,399	1,696,751	1,840,665	2,059,577	2,258,660	2,258,660	2,314,381	2,297,026	2,297,026
Total stockholder's equity	1,005,608	1,094,757	1,134,253	1,093,052	1,093,052	1,077,950	1,108,081	1,146,227	1,186,145	1,186,145	1,220,753	1,249,330	1,249,330

	2021					2022					2023		
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Total Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Total Year	First Quarter	Second Quarter	Year to Date
Net income attributable to Enova International, Inc.	\$ 75,920	\$ 80,177	\$ 51,548	\$ 48,650	\$ 256,295	\$ 52,443	\$ 52,401	\$ 51,708	\$ 50,872	\$ 207,424	\$ 50,923	\$ 48,145	\$ 99,068
Depreciation and amortization expenses	6,621	7,457	8,912	12,372	35,362	9,514	7,584	11,270	8,499	36,867	10,540	8,629	19,169
Interest expense, net	19,755	19,292	17,966	18,916	75,929	22,483	24,950	30,924	37,530	115,887	43,321	45,584	88,905
Foreign currency transaction loss (gain)	34	237	102	(1)	372	314	(21)	(363)	715	645	171	—	171
Provision for income taxes	27,716	23,224	16,667	12,480	80,087	15,834	17,387	15,884	16,045	65,150	14,714	16,627	31,341
Stock-based compensation expense	5,804	5,250	5,018	5,107	21,179	5,367	5,133	5,457	5,993	21,950	5,969	6,236	12,205
Adjustments:													
Transaction-related costs ^(a)	1,412	12	—	—	1,424	—	—	—	—	—	—	—	—
Equity method investment loss (income) ^(b)	(558)	(1,471)	(529)	(395)	(2,953)	(328)	(6,323)	129	87	(6,435)	6	1,119	1,125
Other nonoperating expenses ^(c)	378	750	—	842	1,970	—	1,091	230	—	1,321	133	121	254
Lease termination and cease-use loss (gain) ^(d)	—	—	(113)	3,449	3,336	—	—	—	—	—	—	—	—
Adjusted EBITDA	<u>\$ 137,082</u>	<u>\$ 134,928</u>	<u>\$ 99,571</u>	<u>\$ 101,420</u>	<u>\$ 473,001</u>	<u>\$ 105,627</u>	<u>\$ 102,202</u>	<u>\$ 115,239</u>	<u>\$ 119,741</u>	<u>\$ 442,809</u>	<u>\$ 125,777</u>	<u>\$ 126,461</u>	<u>\$ 252,238</u>
Adjusted EBITDA margin calculated as follows:													
Total Revenue	\$ 259,444	\$ 264,720	\$ 320,160	\$ 363,608	\$ 1,207,932	\$ 385,731	\$ 407,990	\$ 456,200	\$ 486,164	\$ 1,736,085	\$ 483,256	\$ 499,431	\$ 982,687
Adjusted EBITDA	\$ 137,082	\$ 134,928	\$ 99,571	\$ 101,420	\$ 473,001	\$ 105,627	\$ 102,202	\$ 115,239	\$ 119,741	\$ 442,809	\$ 125,777	\$ 126,461	\$ 252,238
Adjusted EBITDA as a percentage of total revenue	52.8%	51.0%	31.1%	27.9%	39.2%	27.4%	25.1%	25.3%	24.6%	25.5%	26.0%	25.3%	25.7%

(a) In the first, second and fourth quarters of 2021, the Company recorded costs related to acquisitions and to divestitures of subsidiaries.

(b) In the second quarter of 2022, the Company recorded a gain on Linear's sale of its operating company, partially offset by a loss on the sale of OnDeck Canada.

(c) In the first quarter of 2021 and the first and second quarters of 2023, the Company recorded a losses on early extinguishment of debt related to the repayment of debt. In the second quarter of 2021 and second and third quarters of 2022, the Company recorded costs related to incomplete transactions. In the fourth quarter of 2021, the Company recorded a loss related to the partial divestiture of a subsidiary.

(d) In the third and fourth quarters of 2021 and the first quarter of 2023, the Company recorded a gain, loss and loss, respectively, upon the exit of leased office spaces.

	2021					2022					2023		
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Total Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Total Year	First Quarter	Second Quarter	Year to Date
Net income attributable to Enova International, Inc.	\$ 75,920	\$ 80,177	\$ 51,548	\$ 48,650	\$ 256,295	\$ 52,443	\$ 52,401	\$ 51,708	\$ 50,872	\$ 207,424	\$ 50,923	\$ 48,145	\$ 99,068
Adjustments:													
Transaction-related costs ^(a)	1,412	12	—	—	1,424	—	—	—	—	—	—	—	—
Equity method investment loss (income) ^(b)	—	—	—	—	—	—	(6,323)	129	87	(6,107)	6	1,119	1,125
Other nonoperating expenses ^(c)	378	750	—	842	1,970	—	1,091	230	—	1,321	133	121	254
Intangible asset amortization	1,151	1,684	2,013	2,014	6,862	2,013	2,014	2,014	2,014	8,055	2,344	2,013	4,357
Stock-based compensation expense	5,804	5,250	5,018	5,107	21,179	5,367	5,133	5,457	5,993	21,950	5,969	6,236	12,205
Foreign currency transaction loss (gain)	34	237	102	(1)	372	314	(21)	(363)	715	645	171	—	171
Cumulative tax effect of adjustments	(2,209)	(2,053)	(1,581)	(4,012)	(9,855)	(1,927)	624	(1,871)	(2,191)	(5,365)	(2,571)	(2,364)	(4,935)
Lease termination and cease-use loss (gain) ^(d)	—	—	(113)	7,648	7,535	—	—	—	—	—	1,698	—	1,698
Adjusted earnings	\$ 82,490	\$ 86,057	\$ 56,987	\$ 60,248	\$ 285,782	\$ 58,210	\$ 54,919	\$ 57,304	\$ 57,490	\$ 227,923	\$ 58,673	\$ 55,270	\$ 113,943
Diluted earnings per share	\$ 2.03	\$ 2.10	\$ 1.36	\$ 1.30	\$ 6.79	\$ 1.50	\$ 1.56	\$ 1.57	\$ 1.56	\$ 6.19	\$ 1.56	\$ 1.50	\$ 3.05
Adjusted earnings per share	\$ 2.20	\$ 2.26	\$ 1.50	\$ 1.61	\$ 7.57	\$ 1.67	\$ 1.64	\$ 1.74	\$ 1.76	\$ 6.81	\$ 1.79	\$ 1.72	\$ 3.51

(a) In the first, second and fourth quarters of 2021, the Company recorded costs related to acquisitions and to divestitures of subsidiaries.

(b) In the second quarter of 2022, the Company recorded a gain on Linear's sale of its operating company, partially offset by a loss on the sale of OnDeck Canada.

(c) In the first quarter of 2021 and the first and second quarters of 2023, the Company recorded a losses on early extinguishment of debt related to the repayment of debt. In the second quarter of 2021 and second and third quarters of 2022, the Company recorded costs related to incomplete transactions. In the fourth quarter of 2021, the Company recorded a loss related to the partial divestiture of a subsidiary.

(d) In the third and fourth quarters of 2021 and the first quarter of 2023, the Company recorded a gain, loss and loss, respectively, upon the exit of leased office spaces.

	2021				2022				2023	
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	First Quarter	Second Quarter
Consumer loans and finance receivables:										
Total combined loan and finance receivable principal ^(b)	\$ 528,861	\$ 593,371	\$ 721,135	\$ 879,541	\$ 898,684	\$ 948,474	\$ 984,163	\$ 978,690	\$ 918,636	\$ 997,587
Ending combined loan and finance receivable fair value balance ^(b)	588,644	634,799	740,474	908,957	948,784	1,006,988	1,072,349	1,099,319	1,076,768	1,187,159
Fair value as a % of principal ^{(a)(b)}	111.3%	107.0%	102.7%	103.3%	105.6%	106.2%	109.0%	112.3%	117.2%	119.0%
Ending combined loan and finance receivable balance, including principal and accrued fees/interest outstanding ^(b)	\$ 571,726	\$ 639,858	\$ 782,203	\$ 941,423	\$ 963,418	\$ 1,018,844	\$ 1,054,122	\$ 1,056,161	\$ 991,571	\$ 1,085,714
Average combined loan and finance receivable balance ^{(b)(c)}	\$ 607,570	\$ 588,289	\$ 714,184	\$ 849,359	\$ 966,068	\$ 979,407	\$ 1,041,521	\$ 1,053,439	\$ 1,030,055	\$ 1,031,688
Revenue	181,737	174,512	215,432	243,570	248,547	253,043	277,096	286,347	281,011	302,264
Change in fair value	(26,073)	(49,708)	(97,061)	(104,715)	(116,767)	(133,078)	(135,646)	(145,276)	(114,651)	(115,946)
Net revenue	155,664	124,804	118,371	138,855	131,780	119,965	141,450	141,071	166,360	186,318
Net revenue margin	85.7%	71.5%	54.9%	57.0%	53.0%	47.4%	51.0%	49.3%	59.2%	61.6%
Delinquencies:										
>30 days delinquent	\$ 24,589	\$ 26,201	\$ 45,804	\$ 59,312	\$ 70,480	\$ 72,300	\$ 77,258	\$ 86,884	\$ 72,092	\$ 73,829
>30 days delinquent as a % of combined loan and finance receivable balance ^{(a)(b)}	4.3%	4.1%	5.9%	6.3%	7.3%	7.1%	7.3%	8.2%	7.3%	6.8%
Charge-offs:										
Charge-offs (net of recoveries)	\$ 36,408	\$ 27,050	\$ 57,836	\$ 112,582	\$ 137,224	\$ 134,524	\$ 167,762	\$ 171,421	\$ 156,272	\$ 131,198
Charge-offs (net recoveries) as a % of average combined loan and finance receivable balance ^{(b)(c)}	6.0%	4.6%	8.1%	13.3%	14.2%	13.7%	16.1%	16.3%	15.2%	12.7%

(a) Amounts as a % of loan balance are determined using period-end balances.

(b) Non-GAAP measure.

(c) The average combined loan and finance receivable balance is the average of the month-end balances during the period.

	2021				2022				2023	
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	First Quarter	Second Quarter
Small business loans and finance receivables:										
Total principal	\$ 696,678	\$ 781,793	\$ 876,668	\$ 1,010,675	\$ 1,210,389	\$ 1,364,055	\$ 1,580,289	\$ 1,773,411	\$ 1,791,973	\$ 1,773,554
Ending fair value balance	649,313	784,728	911,729	1,074,546	1,297,533	1,471,723	1,708,918	1,935,466	1,940,499	1,924,401
Fair value as a % of principal ^(a)	93.2%	100.4%	104.0%	106.3%	107.2%	107.9%	108.1%	109.1%	108.3%	108.5%
Ending loan and finance receivable balance, including principal and accrued fees/interest outstanding	\$ 701,053	\$ 786,330	\$ 881,807	\$ 1,016,590	\$ 1,217,580	\$ 1,372,667	\$ 1,590,745	\$ 1,797,282	\$ 1,806,505	\$ 1,788,815
Average loan and finance receivable balance ^(b)	\$ 700,348	\$ 739,378	\$ 837,606	\$ 956,110	\$ 1,122,609	\$ 1,288,384	\$ 1,488,029	\$ 1,684,617	\$ 1,809,800	\$ 1,800,700
Revenue	75,560	85,561	100,610	115,063	132,594	149,909	172,721	192,598	194,456	190,459
Change in fair value	4,995	45,078	24,515	22,804	1,138	(8,764)	(24,662)	(49,099)	(80,404)	(82,180)
Net revenue	80,555	130,639	125,125	137,867	133,732	141,145	148,059	143,499	114,052	108,279
Net revenue margin	106.6%	152.7%	124.4%	119.8%	100.9%	94.2%	85.7%	74.5%	58.7%	56.9%
Delinquencies:										
>30 days delinquent	\$ 71,639	\$ 55,682	\$ 44,978	\$ 43,901	\$ 43,318	\$ 49,159	\$ 70,430	\$ 103,235	\$ 125,919	\$ 147,711
>30 days delinquent as a % of loan and finance receivable balance ^(a)	10.2%	7.1%	5.1%	4.3%	3.6%	3.6%	4.4%	5.7%	7.0%	8.3%
Charge-offs:										
Charge-offs (net of recoveries)	\$ 18,042	\$ 5,102	\$ 7,060	\$ 7,677	\$ 20,860	\$ 27,867	\$ 43,778	\$ 69,110	\$ 76,215	\$ 83,772
Charge-offs (net recoveries) as a % of average loan and finance receivable balance ^(b)	2.6%	0.7%	0.8%	0.8%	1.9%	2.2%	2.9%	4.1%	4.2%	4.7%

(a) Amounts as a % of loan and finance receivable balance are determined using period-end balances.

(b) The average loan and finance receivable balance is the average of the month-end balances during the period.

Enova International, Inc.
Income from Operations by Geography (Unaudited)
(Dollars in thousands)



	2021					2022					2023		
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Total Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Total Year	First Quarter	Second Quarter	Year to Date
Domestic & International													
Revenue	\$ 259,444	\$ 264,720	\$ 320,160	\$ 363,608	\$ 1,207,932	\$ 385,731	\$ 407,990	\$ 456,200	\$ 486,164	\$ 1,736,085	\$ 483,256	\$ 499,431	\$ 982,687
Change in Fair Value	(21,078)	(4,630)	(72,546)	(81,911)	(180,165)	(115,629)	(141,842)	(160,308)	(194,375)	(612,154)	(195,055)	(198,126)	(393,181)
Cost of Revenue	—	(957)	(1,232)	(1,318)	(3,507)	(1,413)	(1,576)	(1,697)	(1,681)	(6,367)	(2,311)	(1,920)	(4,231)
Net Revenue	\$ 238,366	\$ 259,133	\$ 246,382	\$ 280,379	\$ 1,024,260	\$ 268,689	\$ 264,572	\$ 294,195	\$ 290,108	\$ 1,117,564	\$ 285,890	\$ 299,385	\$ 585,275
Net Revenue Margin	91.9%	97.9%	77.0%	77.1%	84.8%	69.7%	64.8%	64.5%	59.7%	64.4%	59.2%	59.9%	59.6%
Total Operating Expenses Excluding													
Depreciation and Amortization	\$ 75,773	\$ 99,324	\$ 123,221	\$ 155,832	\$ 454,150	\$ 131,125	\$ 131,418	\$ 142,988	\$ 139,069	\$ 544,600	\$ 126,201	\$ 141,316	\$ 267,517
Depreciation and Amortization	5,101	5,851	7,018	10,634	28,604	7,160	6,900	6,461	5,617	26,138	5,956	5,405	11,361
Income from Operations	\$ 157,492	\$ 153,958	\$ 116,143	\$ 113,913	\$ 541,506	\$ 130,404	\$ 126,254	\$ 144,746	\$ 145,422	\$ 546,826	\$ 153,733	\$ 152,664	\$ 306,397
Corporate Services													
Total Operating Expenses Excluding													
Depreciation and Amortization	\$ 32,511	\$ 29,640	\$ 28,028	\$ 31,493	\$ 121,672	\$ 37,304	\$ 36,085	\$ 41,425	\$ 37,291	\$ 152,105	\$ 39,881	\$ 37,844	\$ 77,725
Depreciation and Amortization	1,526	1,609	1,896	1,740	6,771	2,354	684	4,809	2,882	10,729	4,584	3,224	7,808
Income from Operations	\$ (34,037)	\$ (31,249)	\$ (29,924)	\$ (33,233)	\$ (128,443)	\$ (39,658)	\$ (36,769)	\$ (46,234)	\$ (40,173)	\$ (162,834)	\$ (44,465)	\$ (41,068)	\$ (85,533)
Total													
Revenue	\$ 259,444	\$ 264,720	\$ 320,160	\$ 363,608	\$ 1,207,932	\$ 385,731	\$ 407,990	\$ 456,200	\$ 486,164	\$ 1,736,085	\$ 483,256	\$ 499,431	\$ 982,687
Change in Fair Value	(21,078)	(5,587)	(73,778)	(83,229)	(183,672)	(115,629)	(141,842)	(160,308)	(194,375)	(612,154)	(195,055)	(198,126)	(393,181)
Cost of Revenue	—	(957)	(1,232)	(1,318)	(3,507)	(1,413)	(1,576)	(1,697)	(1,681)	(6,367)	(2,311)	(1,920)	(4,231)
Net Revenue	\$ 238,366	\$ 259,133	\$ 246,382	\$ 280,379	\$ 1,024,260	\$ 268,689	\$ 264,572	\$ 294,195	\$ 290,108	\$ 1,117,564	\$ 285,890	\$ 299,385	\$ 585,275
Net Revenue Margin	91.9%	97.9%	77.0%	77.1%	84.8%	69.7%	64.8%	64.5%	59.7%	64.4%	59.2%	59.9%	59.6%
Total Operating Expenses Excluding													
Depreciation and Amortization	\$ 108,284	\$ 128,964	\$ 151,249	\$ 187,325	\$ 575,822	\$ 168,429	\$ 167,503	\$ 184,413	\$ 176,360	\$ 696,705	\$ 166,082	\$ 179,160	\$ 345,242
Depreciation and Amortization	6,627	7,460	8,914	12,374	35,375	9,514	7,584	11,270	8,499	36,867	10,540	8,629	19,169
Income from Operations	\$ 123,455	\$ 122,709	\$ 86,219	\$ 80,680	\$ 413,063	\$ 90,746	\$ 89,485	\$ 98,512	\$ 105,249	\$ 383,992	\$ 109,268	\$ 111,596	\$ 220,864

	2021				2022				2023	
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	First Quarter	Second Quarter
Consumer loan and finance receivable balances, gross:										
Company owned	\$ 564,934	\$ 630,203	\$ 768,964	\$ 927,673	\$ 951,560	\$ 1,004,847	\$ 1,039,792	\$ 1,040,517	\$ 978,730	\$ 1,068,742
Guaranteed by the Company	6,792	9,655	13,239	13,750	11,858	13,997	14,330	15,644	12,841	16,972
Combined	<u>\$ 571,726</u>	<u>\$ 639,858</u>	<u>\$ 782,203</u>	<u>\$ 941,423</u>	<u>\$ 963,418</u>	<u>\$ 1,018,844</u>	<u>\$ 1,054,122</u>	<u>\$ 1,056,161</u>	<u>\$ 991,571</u>	<u>\$ 1,085,714</u>
Small business loan and finance receivable balances, gross:										
Company owned	\$ 701,053	\$ 786,330	\$ 881,807	\$ 1,016,590	\$ 1,217,580	\$ 1,372,667	\$ 1,590,745	\$ 1,797,282	\$ 1,806,505	\$ 1,788,815
Guaranteed by the Company	—	—	—	—	—	—	—	—	—	—
Combined	<u>\$ 701,053</u>	<u>\$ 786,330</u>	<u>\$ 881,807</u>	<u>\$ 1,016,590</u>	<u>\$ 1,217,580</u>	<u>\$ 1,372,667</u>	<u>\$ 1,590,745</u>	<u>\$ 1,797,282</u>	<u>\$ 1,806,505</u>	<u>\$ 1,788,815</u>
Total loan and finance receivable balances, gross:										
Company owned	\$ 1,265,987	\$ 1,416,533	\$ 1,650,771	\$ 1,944,263	\$ 2,169,140	\$ 2,377,514	\$ 2,630,537	\$ 2,837,799	\$ 2,785,235	\$ 2,857,557
Guaranteed by the Company	6,792	9,655	13,239	13,750	11,858	13,997	14,330	15,644	12,841	16,972
Combined	<u>\$ 1,272,779</u>	<u>\$ 1,426,188</u>	<u>\$ 1,664,010</u>	<u>\$ 1,958,013</u>	<u>\$ 2,180,998</u>	<u>\$ 2,391,511</u>	<u>\$ 2,644,867</u>	<u>\$ 2,853,443</u>	<u>\$ 2,798,076</u>	<u>\$ 2,874,529</u>

	2021					2022					2023		
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Total Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Total Year	First Quarter	Second Quarter	Year to Date
Combined loan and finance receivable originations													
Consumer:													
Installment loans	\$ 117,913	\$ 169,176	\$ 241,044	\$ 320,751	\$ 848,884	\$ 248,222	\$ 242,026	\$ 201,806	\$ 117,060	\$ 809,114	\$ 86,270	\$ 109,512	\$ 195,782
Line of credit accounts	66,261	111,199	153,817	169,132	500,409	133,670	167,821	193,721	219,310	714,522	204,933	291,956	496,889
Total consumer	184,174	280,375	394,861	489,883	1,349,293	381,892	409,847	395,527	336,370	1,523,636	291,203	401,468	692,671
Small business	322,111	400,699	461,595	579,938	1,764,343	658,741	679,233	806,739	825,563	2,970,276	770,164	711,659	1,481,823
Total combined originations	\$ 506,285	\$ 681,074	\$ 856,456	\$ 1,069,821	\$ 3,113,636	\$ 1,040,633	\$ 1,089,080	\$ 1,202,266	\$ 1,161,933	\$ 4,493,912	\$ 1,061,367	\$ 1,113,127	\$ 2,174,494
	2021					2022				2023			
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter		First Quarter	Second Quarter	Third Quarter	Fourth Quarter		First Quarter	Second Quarter	
Combined loan and finance receivable balances, gross													
Consumer:													
Installment loans	\$ 416,304	\$ 446,864	\$ 526,746	\$ 653,019		\$ 693,667	\$ 713,363	\$ 705,577	\$ 644,236		\$ 567,102	\$ 541,298	
Line of credit accounts	155,422	192,994	255,457	288,404		269,751	305,481	348,545	411,925		424,469	544,416	
Total consumer	571,726	639,858	782,203	941,423		963,418	1,018,844	1,054,122	1,056,161		991,571	1,085,714	
Small business	701,053	786,330	881,807	1,016,590		1,217,580	1,372,667	1,590,745	1,797,282		1,806,505	1,788,815	
Total combined loan and finance receivable balances, gross:	\$ 1,272,779	\$ 1,426,188	\$ 1,664,010	\$ 1,958,013		\$ 2,180,998	\$ 2,391,511	\$ 2,644,867	\$ 2,853,443		\$ 2,798,076	\$ 2,874,529	