



# 2Q 2023



## Earnings Presentation

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# Sustainable Value Creation Through Industry Cycles

*EOG is focused on being among the lowest cost, lowest emissions and highest return producers, playing a significant role in the long-term future of energy.*



## Returns-Focused

Most Stringent Investment Hurdle Rate in Industry Anchored to a Flat \$40 Oil and \$2.50 Natural Gas Price Deck



## Disciplined Growth

Optimize Investment to Support Continuous Improvement Across Multi-Basin Portfolio



## Significant Free Cash Flow

Low-Cost Base and Pristine Balance Sheet Support Growing Regular Dividend and Commitment to Return Minimum 60% of Annual Free Cash Flow<sup>1</sup> to Shareholders



## Sustainability

Focused on Safe Operations and Leading Environmental Performance



## Culture

Decentralized Company Focused on Organic Exploration and Operational Execution Driven by Industry Leading Innovation and Technology

(1) Cash provided by operating activities before changes in working capital less CAPEX. See accompanying schedules for reconciliations and definitions of non-GAAP measures and other measures.

# 2Q 2023 Results & Highlights



## Outstanding Operational and Financial Results

- 2Q 2023 Volumes, Capex, and Per-Unit Cash Operating Costs Better than Guidance<sup>1</sup>
- Strong U.S. Oil Price Realization of \$1.23/bbl Above WTI
- 2Q 2023 Adjusted Net Income<sup>2</sup> of \$1.5 Bn and \$2.49 Adjusted EPS<sup>2</sup>
- Last 12 Months ROCE<sup>4</sup> of 29.3% at Average WTI of \$81/bbl



## Returned \$780 MM to Shareholders in Second Quarter

- Generated \$1.0 Bn Free Cash Flow<sup>2,3</sup> in 2Q 2023
- Executed \$300 MM in Share Repurchases at Average Price of \$108/share
- Paid \$480 MM in Regular Dividends



## Operations Update

- Significant Improvement in Delaware Wolfcamp Well Productivity
- Realizing Operational Efficiencies in Southern Powder River Basin, Dorado, and Utica Combo



## Environmental Performance

- Achieved Zero Routine Flaring Starting in 2023
- Exceeded Near-Term GHG and Methane Emissions Targets 3 Years Ahead of Schedule
- Captured 99.9% of Wellhead Gas Production in 2022

(1) Based on midpoint of 2Q 2023 guidance as of May 4, 2023.

(2) See accompanying schedules for reconciliations and definitions of non-GAAP measures and other measures.

(3) Cash provided by operating activities before changes in working capital less CAPEX.

(4) ROCE based on non-GAAP Net Income. See accompanying schedules for reconciliations and definitions of non-GAAP measures and other measures.

# Delivering on Cash Return Commitment

Minimum 60% of Annual Free Cash Flow<sup>1</sup> Committed to Shareholder Returns

## Free Cash Flow Priorities Focused on Long-Term Value Creation



### Sustainable Dividend Growth

- Primary Mode of Cash Return to Shareholders
- 2023 Regular Dividend is \$1.9 Bn Annual Cash Return Commitment<sup>2</sup>



### Pristine Balance Sheet

- Competitive Advantage in a Cyclical Industry
- Optionality for Buybacks and Other Counter-Cyclical Opportunities
- \$1.25 Bn Debt Retirement in 1Q 2023 with Cash on Hand



### Additional Cash Return

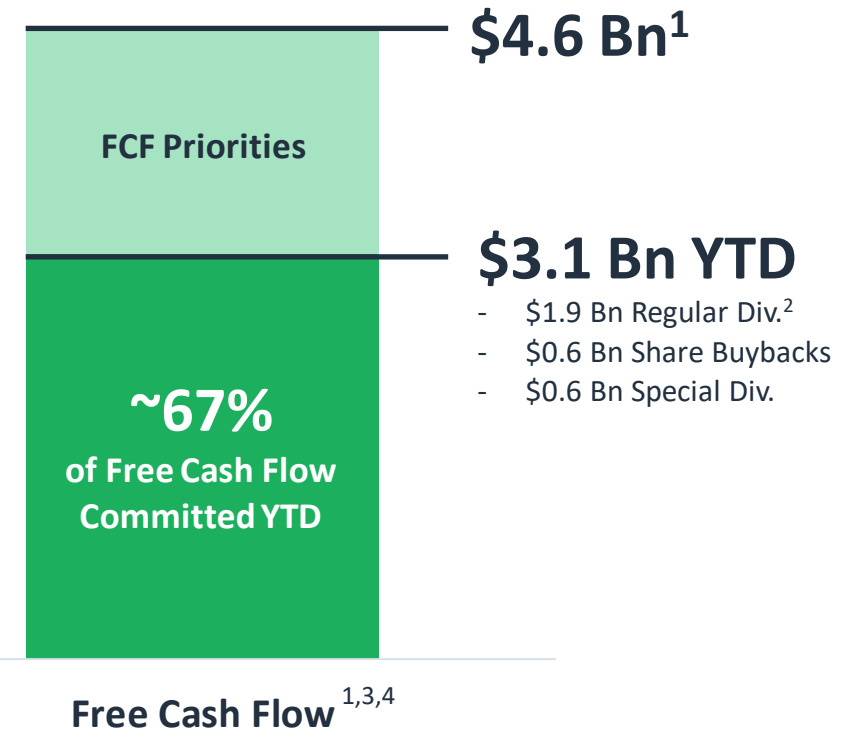
- \$0.6 Bn of Opportunistic Share Buybacks YTD
- \$4.4 Bn Remaining Authorization
- \$0.6 Bn of Additional Cash Return Through Special Dividends YTD



### Low-Cost Property Bolt-Ons

- Evaluate Opportunities to Add Low-Cost Acreage to Multi-Basin Portfolio
- No Expensive M&A

## 2023E Free Cash Flow @ \$75 WTI



(1) Cash provided by operating activities before changes in working capital less CAPEX. See accompanying schedules for reconciliations and definitions of non-GAAP measures and other measures.

(2) Indicated annual rate, as of November 3, 2022.

(3) Based on midpoint of full-year 2023 guidance, as of August 3, 2023. Assumes \$75 WTI and \$2.75 Henry Hub natural gas price for full-year 2023.

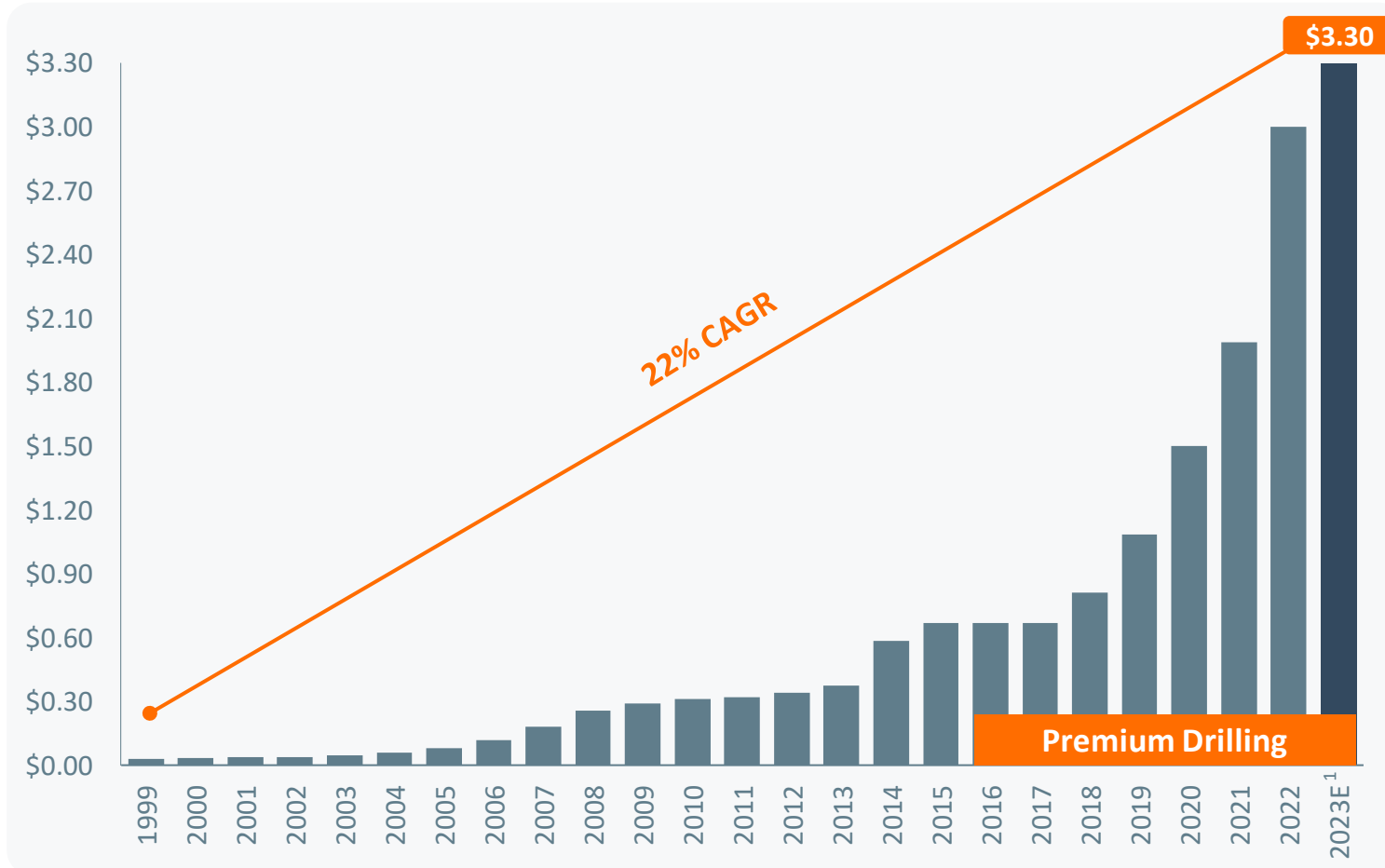
(4) Each \$1 per bbl increase or decrease in wellhead crude oil and condensate price, combined with the estimated change in NGLs price, is approximately \$173 million for pretax cash flows from operating activities. Each \$0.10 per thousand cubic feet increase or decrease in wellhead natural gas price is approximately \$44 million for pretax cash flows from operating activities.

# Committed to Sustainable, Growing Regular Dividend

## Regular Dividends Protect Cash Returns Through Cycles

### 25 Years of Stable and Growing Regular Dividend

\$ per Share



**Regular Dividend is a \$1.9 Bn Annual Cash Return Commitment to Shareholders<sup>1</sup>**

### Strong Track Record of Delivering Cash To Shareholders Through Price Cycles

- Dividend Has Never Been Suspended or Reduced
- Growth Reflects Improvements in Underlying Business
- Low-Cost Structure, High-Quality Multi-Basin Resource Base and Strong Balance Sheet Support Dividend Sustainability

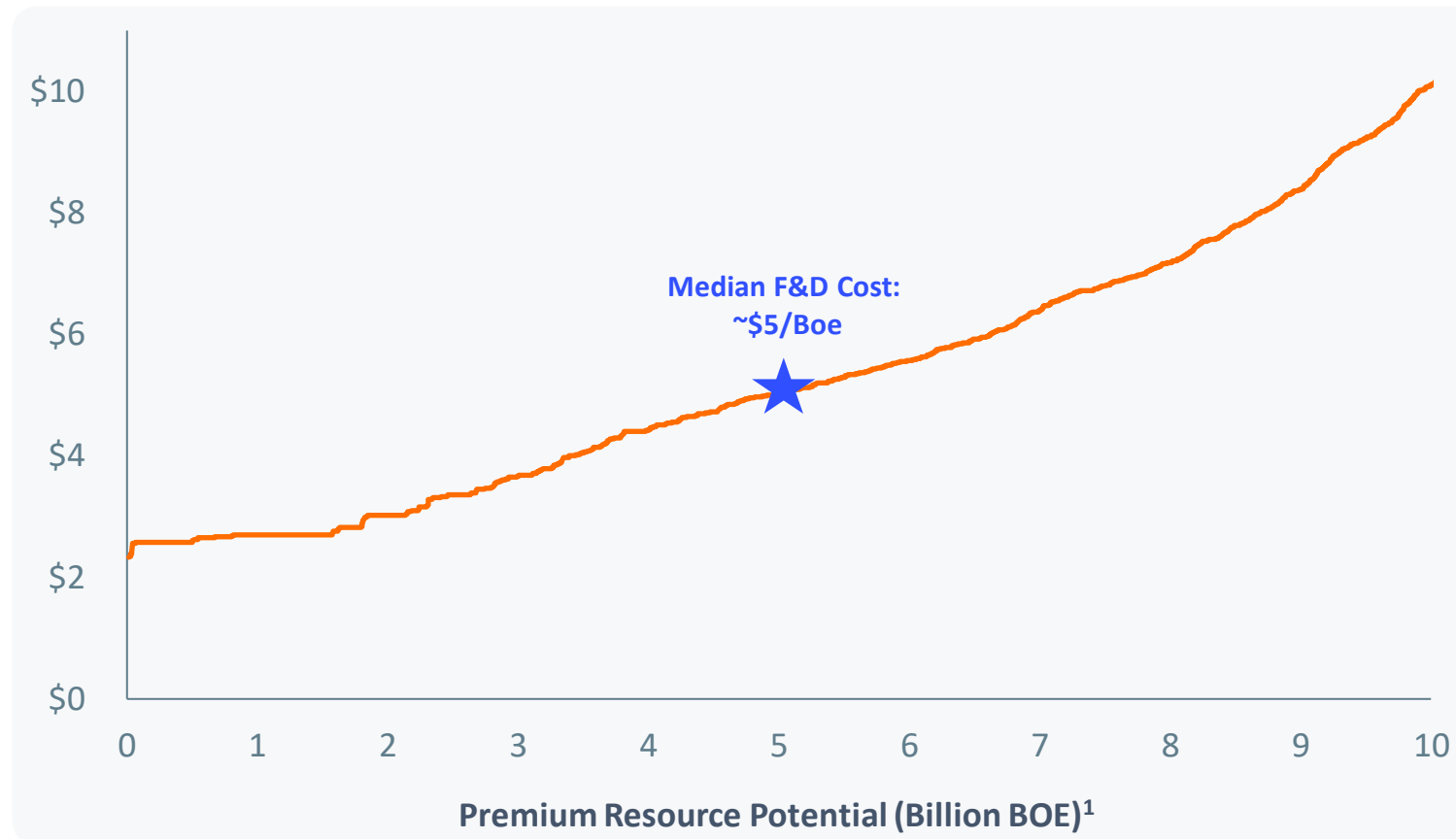
(1) Indicated annual rate, as of November 3, 2022.

Note: Dividends adjusted for 2-for-1 stock splits effective March 1, 2005 and March 31, 2014.

# A Growing Portfolio of Low-Cost, High-Return Resources<sup>1</sup>

Multi-Decade Premium Resource Poised to Further Improve ROCE<sup>2</sup> & Free Cash Flow<sup>3</sup>

Finding & Development Cost (\$/BOE)<sup>4</sup>



## Invest to Improve the Business

- Premium Hurdle Rate of 30% Direct ATROR<sup>3,5</sup> @ Flat \$40 Oil & \$2.50 Natural Gas
- Low F&D Cost Improves DD&A and Enables Double-Digit ROCE<sup>2</sup>

## High-Quality Resource Base

- 10+ Years of Double Premium Drilling Inventory<sup>6</sup> with 60%+ Direct ATROR<sup>3,5</sup> @ Flat \$40 Oil and \$2.50 Natural Gas
- 10 Bn Boe<sup>1</sup> of < \$10/Boe Resource Across EOG's Multi-Basin Portfolio

(1) Resource potential net to EOG, not proved reserves.

(2) ROCE, a non-GAAP measure, defined and reconciled in accompanying schedules.

(3) See accompanying schedules for reconciliations and definitions of non-GAAP measures and other measures.

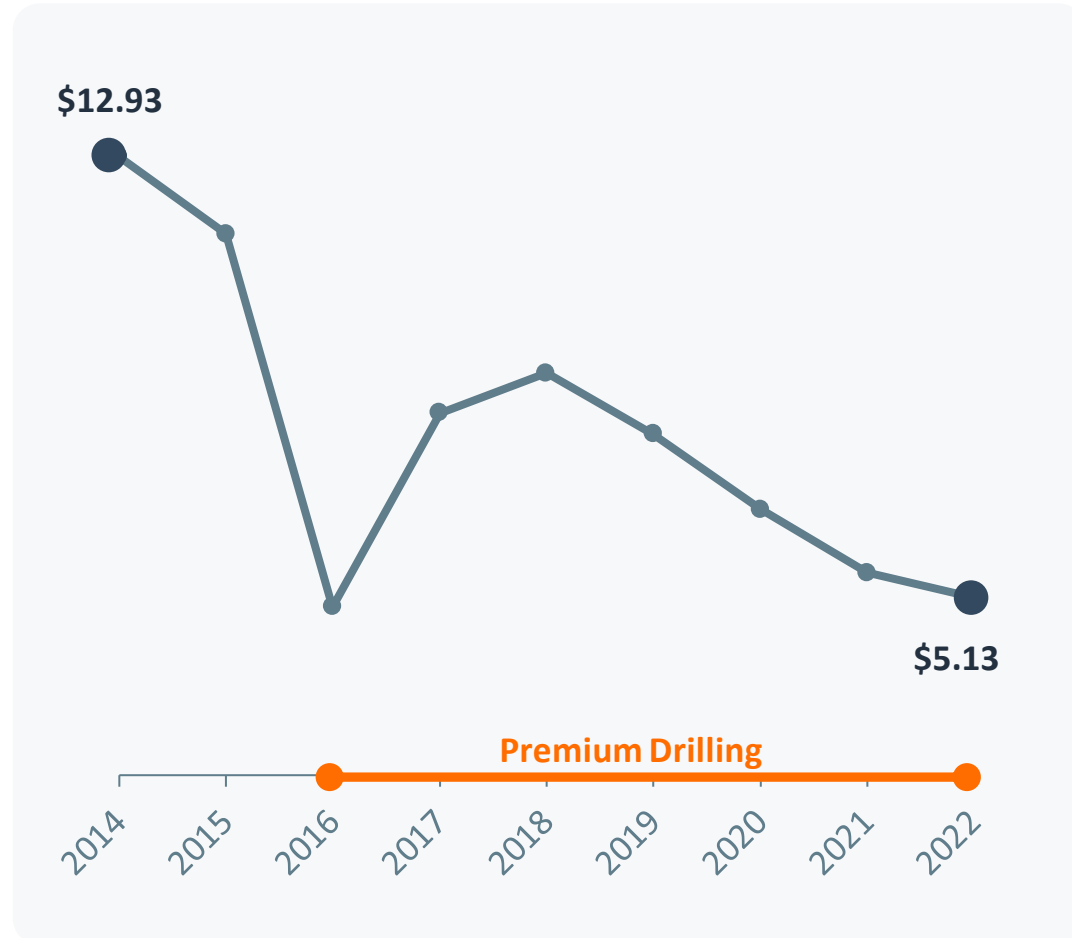
(4) Finding & Development Cost includes Drilling, Completion, Well-site Facilities, and Flowback.

(5) Direct ATROR calculated using flat commodity prices of \$40 WTI oil, \$2.50 Henry Hub natural gas and \$16 NGLs.

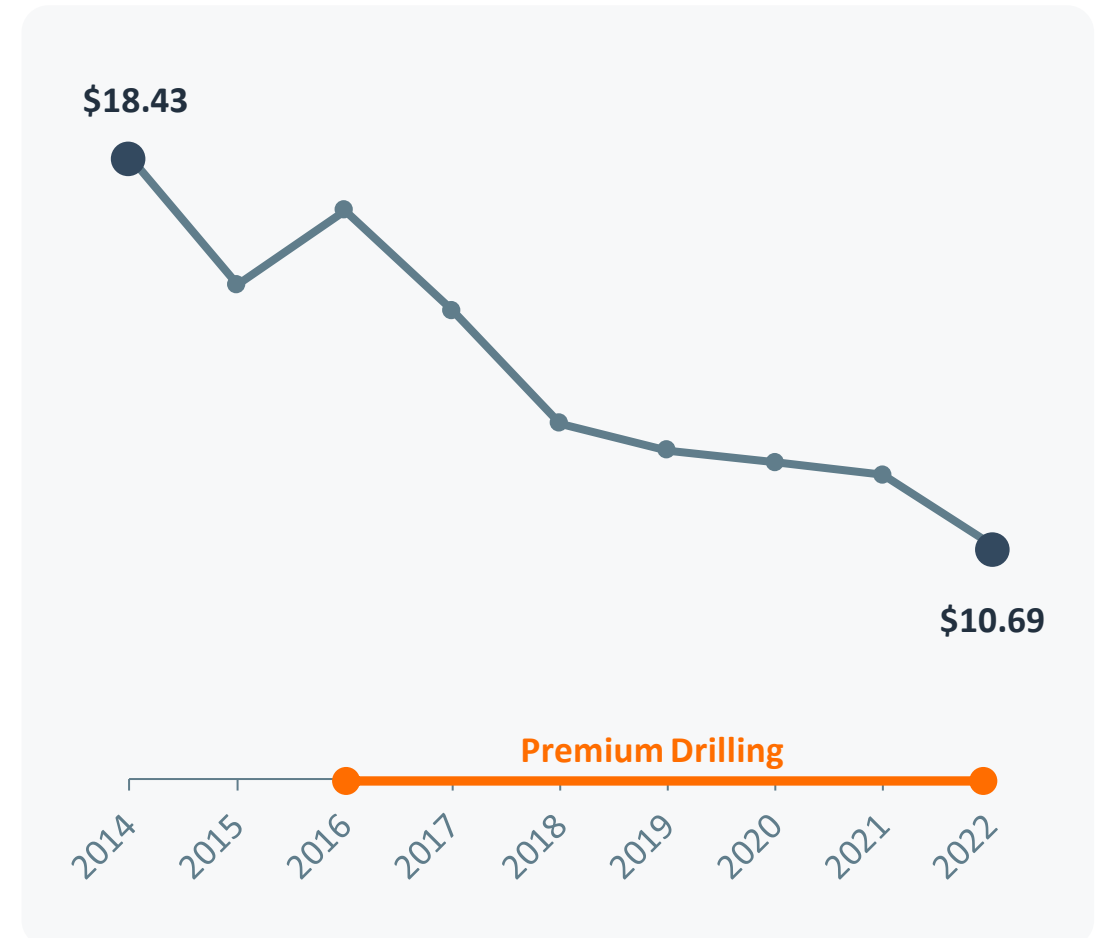
(6) Based on Double Premium wells completed in 2022.

# Premium Development Improves Finding & Development Cost and Drives Down DD&A

Finding & Development Cost (\$/Boe)<sup>1</sup>



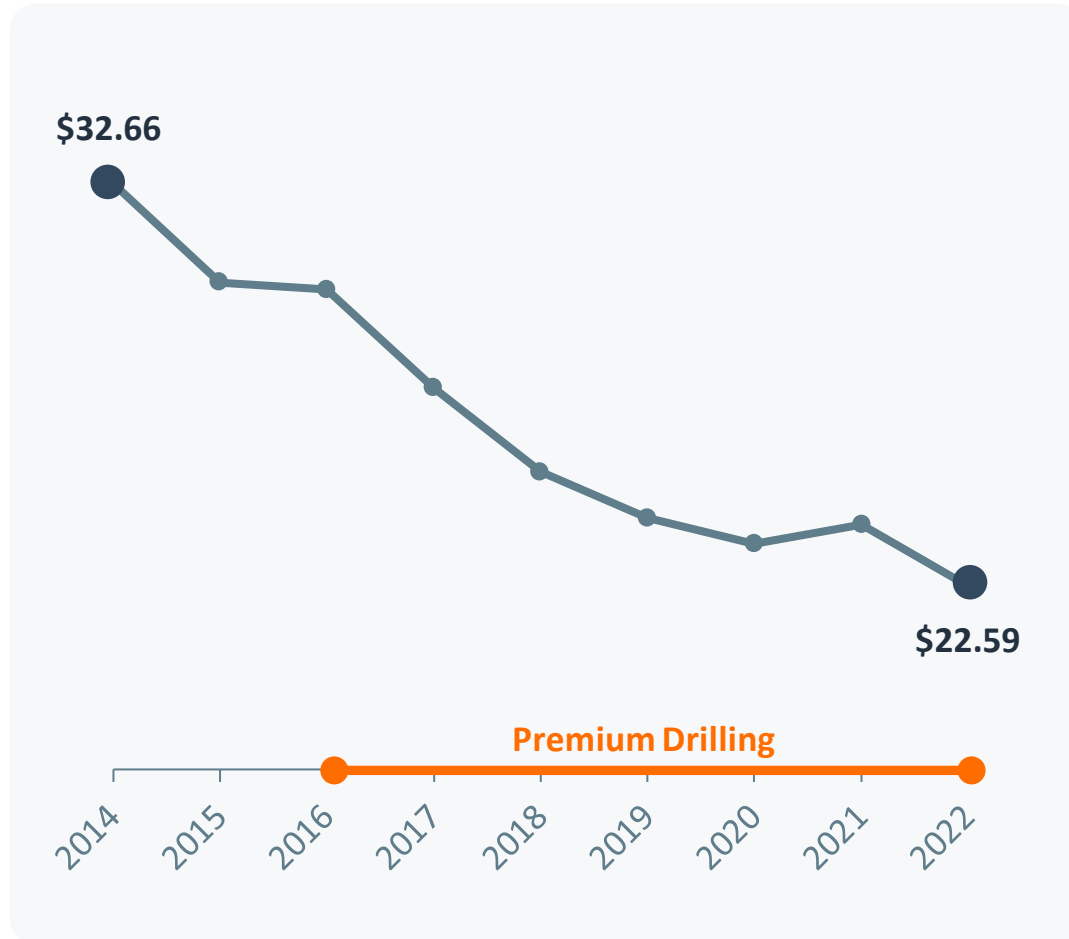
Depreciation, Depletion & Amortization (\$/Boe)



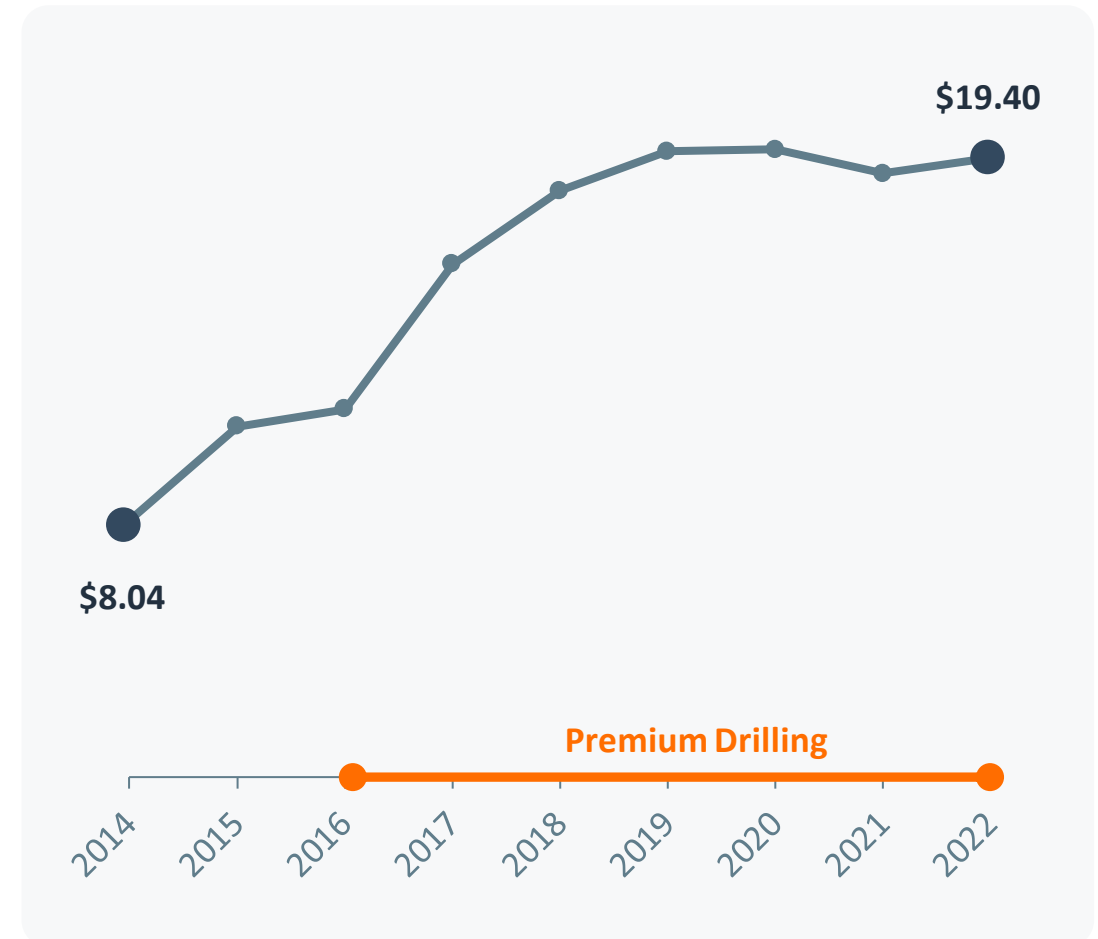
(1) All-in Total, Excluding Revisions Due to Price. See accompanying schedules for reconciliations and definitions of non-GAAP measures and other measures.

# Lower Cost Basis Results in Higher Operating Margins

Operating Cost excl. Taxes & Interest (\$/Boe)<sup>1</sup>



Operating Margins at Constant Price (\$/Boe)<sup>2</sup>



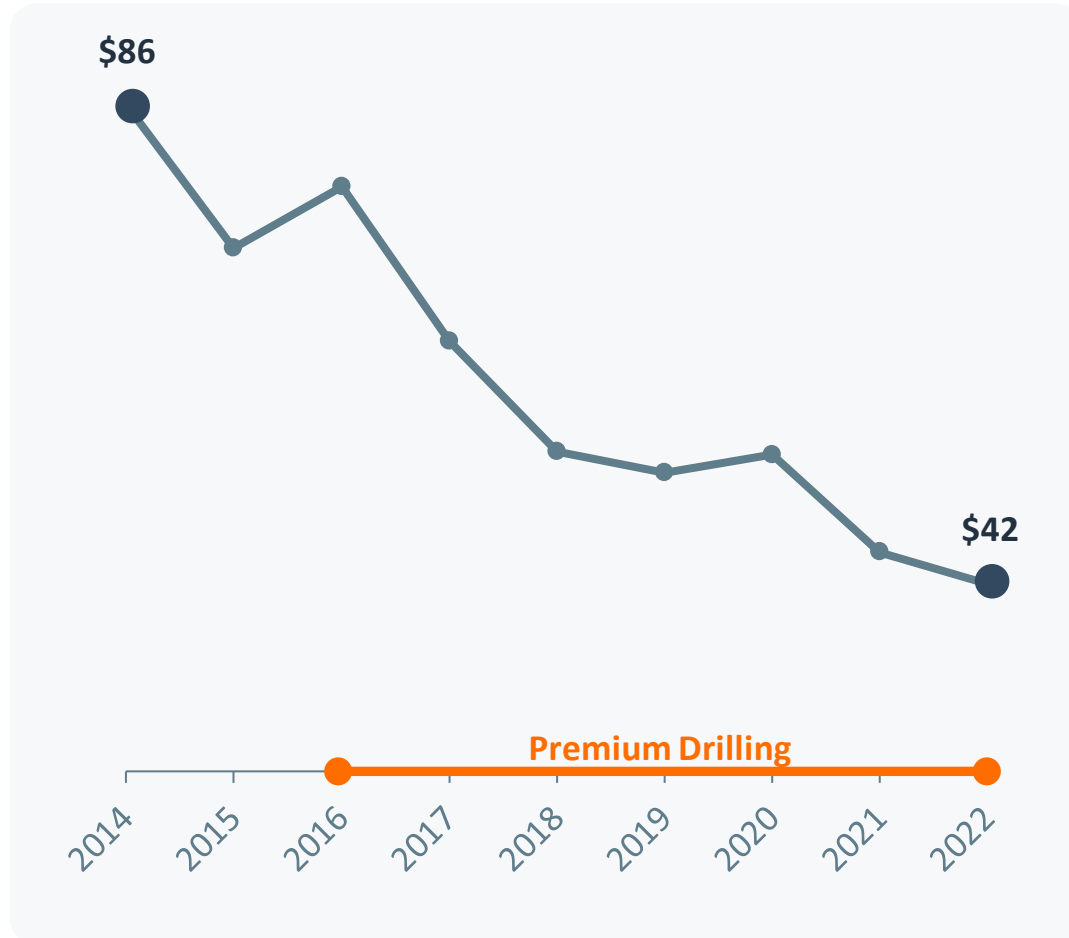
(1) LOE, Transportation, Gathering & Processing, G&A (non-GAAP), DD&A and Total Exploration Costs. See slide 11 of Supplemental Presentation and accompanying reconciliation schedules for related data.

(2) 2014-2022 Average Realized Price of \$62.23 for Oil, \$3.21 for Natural Gas and \$23.41 for NGLs.

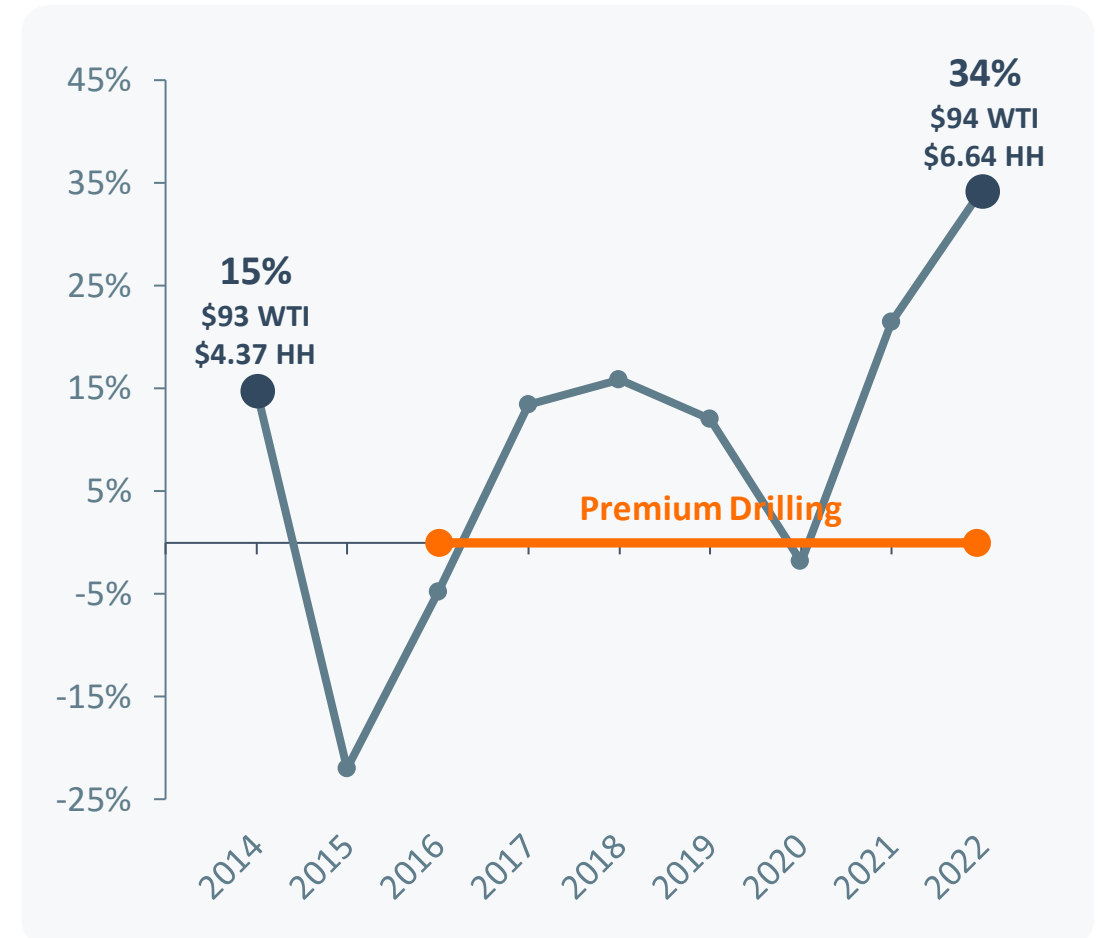


# Higher Margins Drive Record Return on Capital Employed<sup>1</sup>

Oil Price Required for 10% ROCE<sup>1</sup> at Constant Gas Price<sup>2</sup>



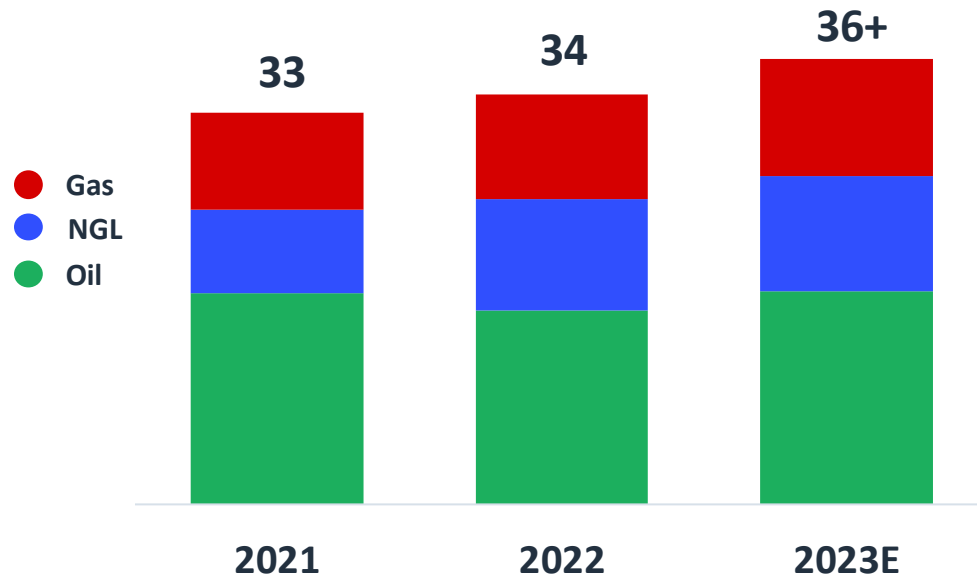
Realized ROCE<sup>3</sup>



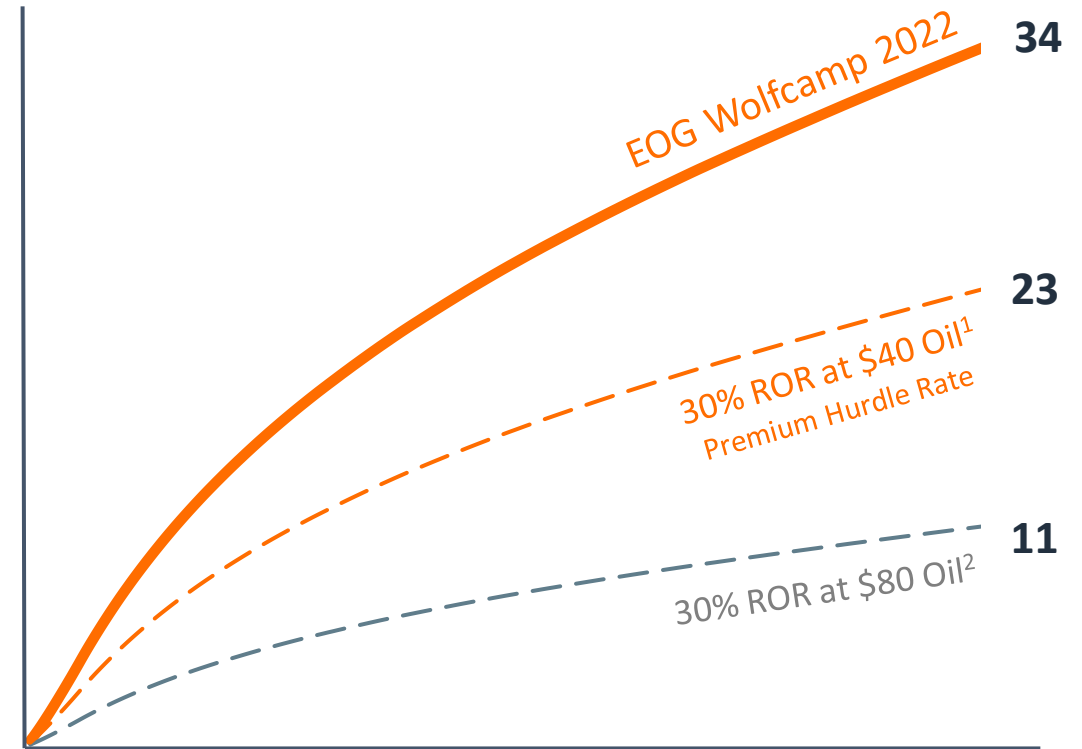
(1) ROCE, a non-GAAP measure, defined and reconciled in accompanying schedules. Does not include the impact of derivative contracts.  
 (2) Calculated using \$3.42 Henry Hub Natural Gas Price, reflecting the average price from 2014-2022.  
 (3) Calculated using reported Net Income (GAAP). See accompanying schedules for reconciliations and definitions of non-GAAP measures and other measures.

# Permian Performance Delivers Returns Well Above Premium

Wolfcamp Average 6 Mo. Cumulative Production (Boe/ft)

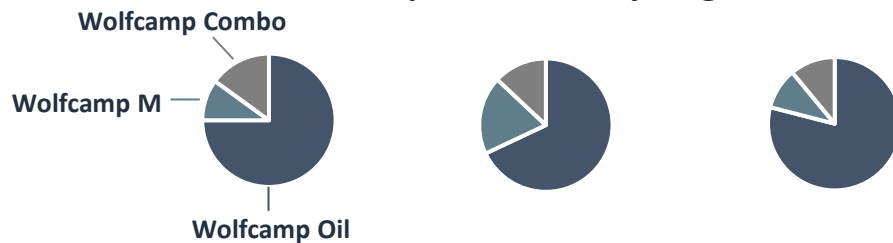


Wolfcamp Average 6 Mo. Cumulative Production (Boe/ft)



**2022 Performance is Significantly Higher Than Cumulative Production Required to Meet Premium Hurdle Rate**

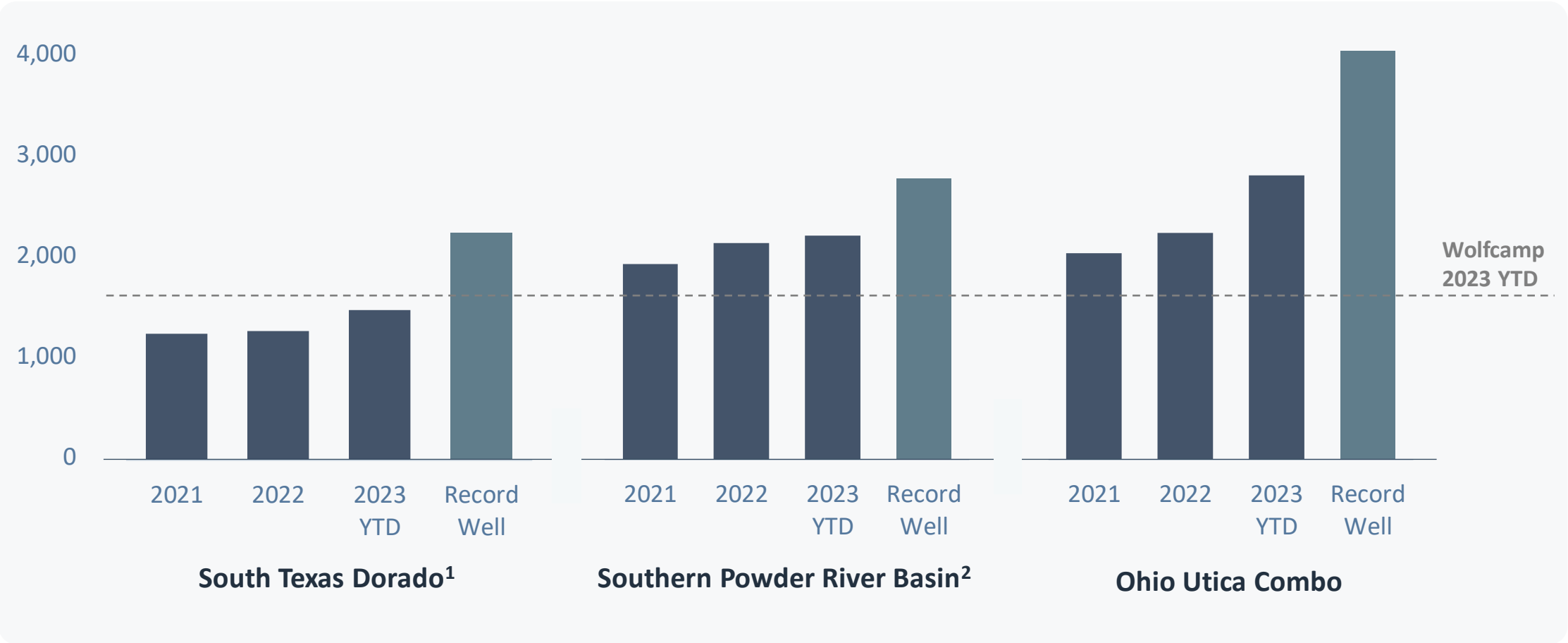
Completed Wells by Target



(1) Direct ATROR calculated using flat commodity prices of \$40 WTI oil and \$2.50 Henry Hub natural gas.  
 (2) Direct ATROR calculated using flat commodity prices of \$80 WTI oil and \$3.50 Henry Hub natural gas.

# Operational Efficiencies Drive Competitive Returns in EOG's Emerging Plays

Average Drilling Feet Per Day



(1) Austin Chalk Play  
 (2) Mowry Play

# Applying Proprietary Technology and Designs to Lower Costs and Increase Returns



## Drilling Analytics

**In-House Proprietary Apps** for Detailed Drilling Monitoring and Real-time Decision Making



## Precision Targeting

**90%+ In-Zone** Achieved Across Premium and Emerging Plays Enabling Higher Well Productivity



## Drilling Fluid

**In-House Mud** Provides Direct Control to Customize Mud Properties Reducing Losses and Well Costs



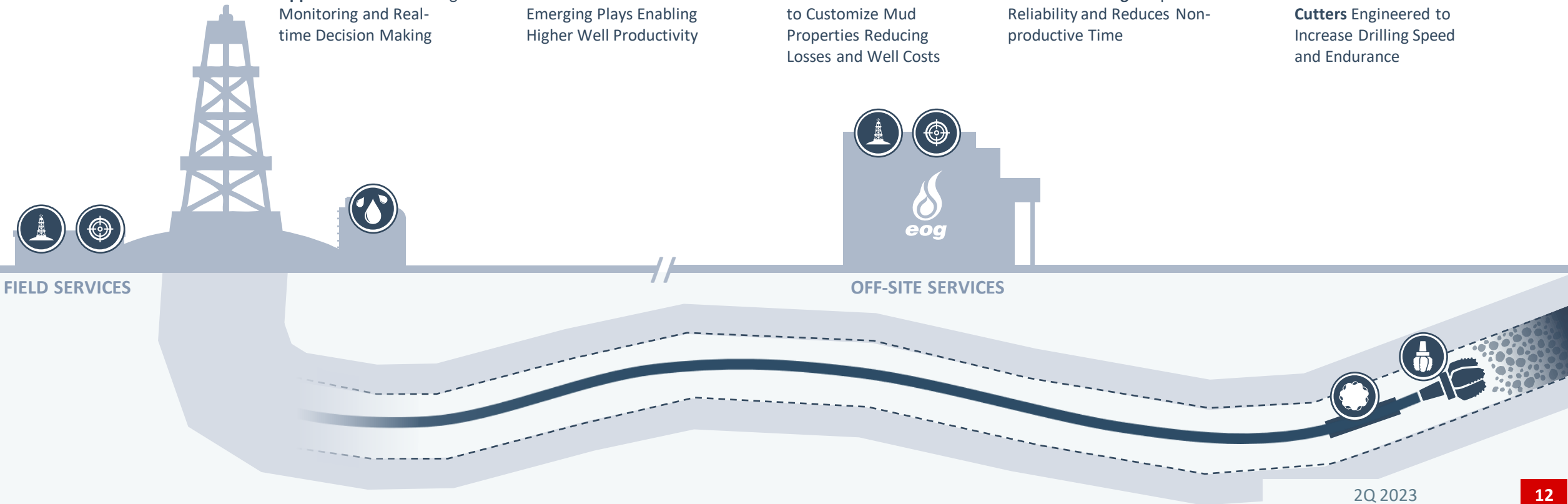
## Drilling Motor Program

**In-House Quality Assurance and Motor Design** Improves Reliability and Reduces Non-productive Time



## Bits and Cutters

**Application-Specific Bits and In-House Cutters** Engineered to Increase Drilling Speed and Endurance



# ESG Ambitions & Strategy

Dedicated to Being a Responsible Operator and Part of the Long-Term Energy Solution

## ACHIEVED NEAR-TERM EMISSIONS TARGETS

**13.5**

GHG intensity  
rate<sup>1,2</sup> by 2025

**0.06**

methane emissions  
percentage<sup>2,3</sup> by 2025

**ZERO**

Routine flaring  
by 2025

**99.8%**

wellhead gas capture  
rate in 2022

## NET ZERO AMBITION

**NET ZERO**

Scope 1 and Scope 2 GHG  
Emissions by 2040

## EMISSIONS REDUCTION PATHWAYS



### Reduce

- Expanding closed loop gas capture
- Eliminating routine flaring
- Implementing continuous leak detection (iSense<sup>SM</sup>)
- Testing leaner fuels to reduce combustion-related emissions



### Capture

- Launching carbon capture & storage (CCS) pilot project
- Prioritizing concentrated CO<sub>2</sub>e emissions locations for CCS
- Evaluating additional CCS locations



### Offset

- Evaluating projects and other options to offset remaining emissions

(1) Metric tons of gross operated GHG emissions (Scope 1), on a CO<sub>2</sub>e basis, per Mboe of total gross operated U.S. production.

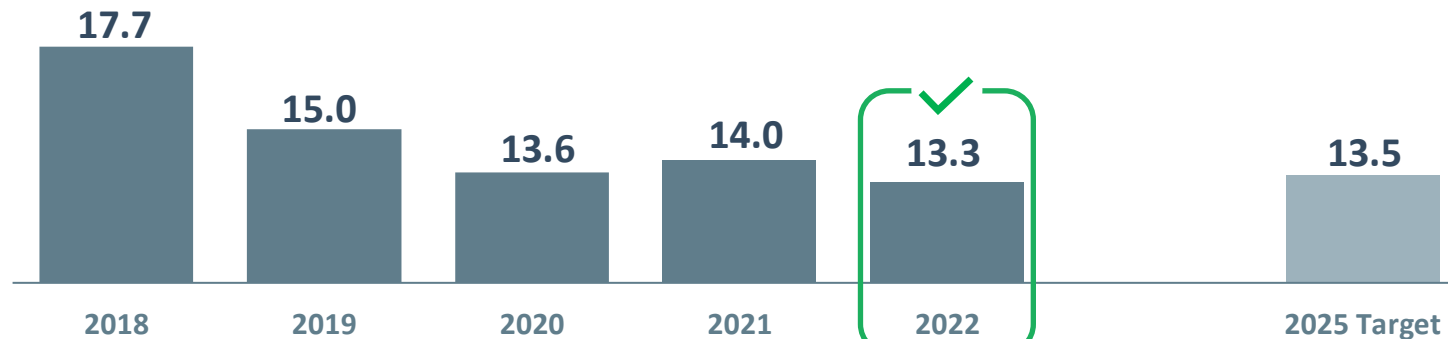
(2) Includes Scope 1 emissions reported to the EPA pursuant to the EPA Greenhouse Gas Reporting Program (GHGRP) and emissions that are subject to the EPA GHGRP, but are below the basin reporting threshold and would otherwise go unreported.

(3) Thousand cubic feet (Mcf) of gross operated methane emissions (Scope 1) per Mcf of total gross operated U.S. natural gas production.

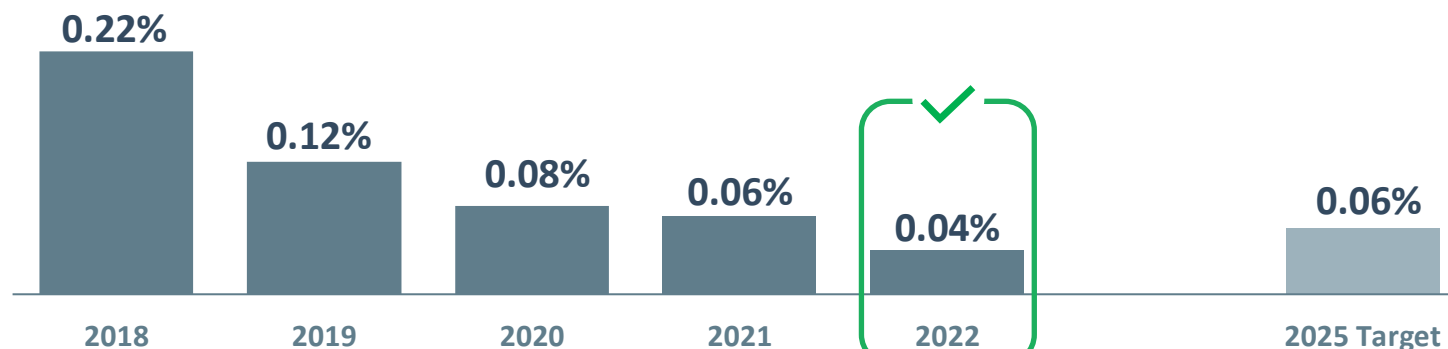
# Strong 2022 Emissions Results Exceeded Near-Term Targets

## EMISSIONS

### Scope 1 GHG Intensity Rate<sup>1,2</sup>

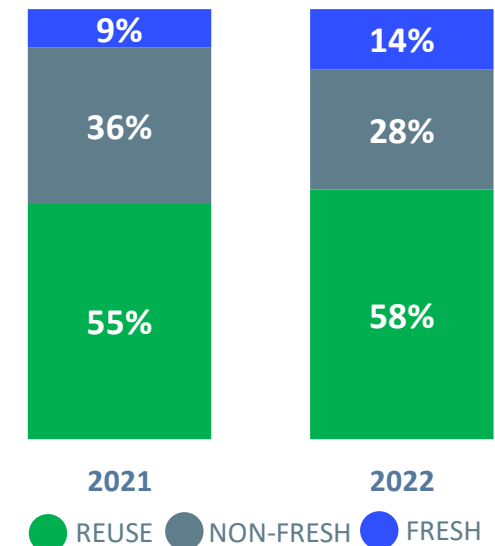


### Scope 1 Methane Emissions Percentage<sup>2,3</sup>



**99.9%** Wellhead Gas Capture Rate

## WATER



(1) Metric tons of gross operated GHG emissions (Scope 1), on a CO<sub>2</sub>e basis, per Mboe of total gross operated U.S. production.

(2) Includes Scope 1 emissions reported to the EPA pursuant to the EPA Greenhouse Gas Reporting Program (GHGRP) and emissions that are subject to the EPA GHGRP, but are below the basin reporting threshold and would otherwise go unreported.

(3) Thousand cubic feet (Mcf) of gross operated methane emissions (Scope 1) per Mcf of total gross operated U.S. natural gas production.

Note: The data utilized in calculating these metrics is subject to certain reporting rules, regulatory reviews, definitions, calculation methodologies, adjustments and other factors. These metrics are subject to change, if updated data or other information becomes available. Any updates to these metrics will be set forth in materials posted to the Sustainability section of the EOG website. Comparisons relative to prior year end reflect rounding.

# EOG Culture Drives Sustainable Competitive Advantage

## Culture

- ✓ Rate-of-Return Driven
- ✓ Decentralized / Non-Bureaucratic
- ✓ Multi-Disciplinary Teamwork
- ✓ Innovative / Entrepreneurial
- ✓ Every Employee is a Business Person First
- ✓ Safety, Environment, & Community

Exploration



Operations



Information  
Technology



Sustainability



**Cautionary Notice Regarding Forward-Looking Statements:**

This presentation may include forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All statements, other than statements of historical facts, including, among others, statements and projections regarding EOG's future financial position, operations, performance, business strategy, goals, returns and rates of return, budgets, reserves, levels of production, capital expenditures, costs and asset sales, statements regarding future commodity prices and statements regarding the plans and objectives of EOG's management for future operations, are forward-looking statements. EOG typically uses words such as "expect," "anticipate," "estimate," "project," "strategy," "intend," "plan," "target," "aims," "ambition," "initiative," "goal," "may," "will," "focused on," "should" and "believe" or the negative of those terms or other variations or comparable terminology to identify its forward-looking statements. In particular, statements, express or implied, concerning EOG's future financial or operating results and returns or EOG's ability to replace or increase reserves, increase production, generate returns and rates of return, replace or increase drilling locations, reduce or otherwise control drilling, completion and operating costs and capital expenditures, generate cash flows, pay down or refinance indebtedness, achieve, reach or otherwise meet initiatives, plans, goals, ambitions or targets with respect to emissions, other environmental matters, safety matters or other ESG (environmental/social/governance) matters, or pay and/or increase dividends are forward-looking statements. Forward-looking statements are not guarantees of performance. Although EOG believes the expectations reflected in its forward-looking statements are reasonable and are based on reasonable assumptions, no assurance can be given that such assumptions are accurate or will prove to have been correct or that any of such expectations will be achieved (in full or at all) or will be achieved on the expected or anticipated timelines. Moreover, EOG's forward-looking statements may be affected by known, unknown or currently unforeseen risks, events or circumstances that may be outside EOG's control. Furthermore, this presentation may include or reference certain forward-looking, non-GAAP financial measures, such as free cash flow and cash flow from operations before changes in working capital, and certain related estimates regarding future performance, results and financial position. Because we provide these measures on a forward-looking basis, we cannot reliably or reasonably predict certain of the necessary components of the most directly comparable forward-looking GAAP measures, such as future changes in working capital. Accordingly, we are unable to present a quantitative reconciliation of such forward-looking, non-GAAP financial measures to the respective most directly comparable forward-looking GAAP financial measures. Management believes these forward-looking, non-GAAP measures may be a useful tool for the investment community in comparing EOG's forecasted financial performance to the forecasted financial performance of other companies in the industry. Any such forward-looking measures and estimates are intended to be illustrative only and are not intended to reflect the results that EOG will necessarily achieve for the period(s) presented; EOG's actual results may differ materially from such measures and estimates. Important factors that could cause EOG's actual results to differ materially from the expectations reflected in EOG's forward-looking statements include, among others:

- the timing, extent and duration of changes in prices for, supplies of, and demand for, crude oil and condensate, natural gas liquids (NGLs), natural gas and related commodities;
- the extent to which EOG is successful in its efforts to acquire or discover additional reserves;
- the extent to which EOG is successful in its efforts to (i) economically develop its acreage in, (ii) produce reserves and achieve anticipated production levels and rates of return from, (iii) decrease or otherwise control its drilling, completion and operating costs and capital expenditures related to, and (iv) maximize reserve recovery from, its existing and future crude oil and natural gas exploration and development projects and associated potential and existing drilling locations;
- the success of EOG's cost-mitigation initiatives and actions in offsetting the impact of inflationary pressures on EOG's operating costs and capital expenditures;
- the extent to which EOG is successful in its efforts to market its production of crude oil and condensate, NGLs and natural gas;
- security threats, including cybersecurity threats and disruptions to our business and operations from breaches of our information technology systems, physical breaches of our facilities and other infrastructure or breaches of the information technology systems, facilities and infrastructure of third parties with which we transact business;
- the availability, proximity and capacity of, and costs associated with, appropriate gathering, processing, compression, storage, transportation, refining, and export facilities;
- the availability, cost, terms and timing of issuance or execution of mineral licenses and leases and governmental and other permits and rights-of-way, and EOG's ability to retain mineral licenses and leases;
- the impact of, and changes in, government policies, laws and regulations, including climate change-related regulations, policies and initiatives (for example, with respect to air emissions); tax laws and regulations (including, but not limited to, carbon tax and emissions-related legislation); environmental, health and safety laws and regulations relating to disposal of produced water, drilling fluids and other wastes, hydraulic fracturing and access to and use of water; laws and regulations affecting the leasing of acreage and permitting for oil and gas drilling and the calculation of royalty payments in respect of oil and gas production; laws and regulations imposing additional permitting and disclosure requirements, additional operating restrictions and conditions or restrictions on drilling and completion operations and on the transportation of crude oil, NGLs and natural gas; laws and regulations with respect to financial derivatives and hedging activities; and laws and regulations with respect to the import and export of crude oil, natural gas and related commodities;
- the impact of climate change-related policies and initiatives at the corporate and/or investor community levels and other potential developments related to climate change, such as (but not limited to) changes in consumer and industrial/commercial behavior, preferences and attitudes with respect to the generation and consumption of energy; increased availability of, and increased consumer and industrial/commercial demand for, competing energy sources (including alternative energy sources); technological advances with respect to the generation, transmission, storage and consumption of energy; alternative fuel requirements; energy conservation measures and emissions-related legislation; decreased demand for, and availability of, services and facilities related to the exploration for, and production of, crude oil, NGLs and natural gas; and negative perceptions of the oil and gas industry and, in turn, reputational risks associated with the exploration for, and production of, crude oil, NGLs and natural gas;
- continuing political and social concerns relating to climate change and the greater potential for shareholder activism, governmental inquiries and enforcement actions and litigation and the resulting expenses and potential disruption to EOG's day-to-day operations;
- the extent to which EOG is able to successfully and economically develop, implement and carry out its emissions and other ESG-related initiatives and achieve its related targets and initiatives;
- EOG's ability to effectively integrate acquired crude oil and natural gas properties into its operations, identify and resolve existing and potential issues with respect to such properties and accurately estimate reserves, production, drilling, completion and operating costs and capital expenditures with respect to such properties;
- the extent to which EOG's third-party-operated crude oil and natural gas properties are operated successfully, economically and in compliance with applicable laws and regulations;
- competition in the oil and gas exploration and production industry for the acquisition of licenses, leases and properties;
- the availability and cost of, and competition in the oil and gas exploration and production industry for, employees, labor and other personnel, facilities, equipment, materials (such as water, sand, fuel and tubulars) and services;
- the accuracy of reserve estimates, which by their nature involve the exercise of professional judgment and may therefore be imprecise;
- weather, including its impact on crude oil and natural gas demand, and weather-related delays in drilling and in the installation and operation (by EOG or third parties) of production, gathering, processing, refining, compression, storage, transportation, and export facilities;
- the ability of EOG's customers and other contractual counterparties to satisfy their obligations to EOG and, related thereto, to access the credit and capital markets to obtain financing needed to satisfy their obligations to EOG;
- EOG's ability to access the commercial paper market and other credit and capital markets to obtain financing on terms it deems acceptable, if at all, and to otherwise satisfy its capital expenditure requirements;
- the extent to which EOG is successful in its completion of planned asset dispositions;
- the extent and effect of any hedging activities engaged in by EOG;
- the timing and extent of changes in foreign currency exchange rates, interest rates, inflation rates, global and domestic financial market conditions and global and domestic general economic conditions;
- the duration and economic and financial impact of epidemics, pandemics or other public health issues;
- geopolitical factors and political conditions and developments around the world (such as the imposition of tariffs or trade or other economic sanctions, political instability and armed conflict), including in the areas in which EOG operates;
- the extent to which EOG incurs uninsured losses and liabilities or losses and liabilities in excess of its insurance coverage;
- acts of war and terrorism and responses to these acts; and
- the other factors described under ITEM 1A, Risk Factors of EOG's Annual Report on Form 10-K for the fiscal year ended December 31, 2022 and any updates to those factors set forth in EOG's subsequent Quarterly Reports on Form 10-Q or Current Reports on Form 8-K.

In light of these risks, uncertainties and assumptions, the events anticipated by EOG's forward-looking statements may not occur, and, if any of such events do, we may not have anticipated the timing of their occurrence or the duration or extent of their impact on our actual results. Accordingly, you should not place any undue reliance on any of EOG's forward-looking statements. EOG's forward-looking statements speak only as of the date made, and EOG undertakes no obligation, other than as required by applicable law, to update or revise its forward-looking statements, whether as a result of new information, subsequent events, anticipated or unanticipated circumstances or otherwise.

**Oil and Gas Reserves; Non-GAAP Financial Measures:**

The United States Securities and Exchange Commission (SEC) permits oil and gas companies, in their filings with the SEC, to disclose not only "proved" reserves (i.e., quantities of oil and gas that are estimated to be recoverable with a high degree of confidence), but also "probable" reserves (i.e., quantities of oil and gas that are as likely as not to be recovered) as well as "possible" reserves (i.e., additional quantities of oil and gas that might be recovered, but with a lower probability than probable reserves). Statements of reserves are only estimates and may not correspond to the ultimate quantities of oil and gas recovered. Any reserve or resource estimates provided in this presentation that are not specifically designated as being estimates of proved reserves may include "potential" reserves, "resource potential" and/or other estimated reserves or estimated resources not necessarily calculated in accordance with, or contemplated by, the SEC's latest reserve reporting guidelines. Investors are urged to consider closely the disclosure in EOG's Annual Report on Form 10-K for the fiscal year ended December 31, 2022, available from EOG at P.O. Box 4362, Houston, Texas 77210-4362 (Attn: Investor Relations). You can also obtain this report from the SEC by calling 1-800-SEC-0330 or from the SEC's website at [www.sec.gov](http://www.sec.gov). In addition, reconciliation schedules and definitions for non-GAAP financial measures can be found on the EOG website at [www.eogresources.com](http://www.eogresources.com).