



THIRD QUARTER 2024 EARNINGS PRESENTATION

October 30, 2024



DISCLAIMER

Forward-Looking Statements

This presentation contains forward-looking statements within the meaning of federal securities laws. These forward-looking statements are not historical facts but rather are based on ACRES Commercial Realty Corp.'s ("ACR's" or the "Company's") current beliefs, assumptions and expectations. These beliefs, assumptions and expectations can change as a result of many possible events or factors, not all of which are known to ACR or are within its control. If a change occurs, its business, financial condition, liquidity and results of operations may vary materially from those expressed in the forward-looking statements. You should not place undue reliance on these forward-looking statements, which reflect ACR's view only as of the date of this presentation. ACR uses words such as "anticipate," "expect," "intend," "plan," "believe," "seek," "estimate," "target," and variations of these words and similar expressions to identify forward-looking statements. Forward-looking statements are subject to various risks and uncertainties that could cause actual results to vary from its forward-looking statements, including, but not limited to:

- Changes in the industry, interest rates, the debt securities markets, real estate markets or the general economy;
- Increased rates of default and/or decreased recovery rates on its investments;
- The performance and financial condition of its borrowers;
- The cost and availability of its financings, which depend in part on its asset quality, the nature of its relationships with its lenders and other capital providers, its business prospects and outlook and general market conditions;
- The availability and attractiveness of terms of additional debt repurchases;
- Availability, terms and deployment of short-term and long-term capital;
- Availability of, and ability to retain, qualified personnel;
- Changes in its business strategy;
- Availability of investment opportunities in commercial real estate-related and commercial finance assets;
- The degree and nature of its competition;
- The resolution of its non-performing and sub-performing assets;
- The long-term macroeconomic effects of the novel coronavirus, COVID-19;
- The Company's ability to comply with financial covenants in its debt instruments;

- The adequacy of its cash reserves and working capital;
- The timing of cash flows, if any, from its investments;
- Unanticipated increases in financial and other costs, including a rise in interest rates;
- Its ability to maintain compliance with over-collateralization and interest coverage tests in its collateralized debt obligations ("CDOs") and/or collateralized loan obligations ("CLOs");
- Its dependence on ACRES Capital, LLC, its "manager", and ability to find a suitable replacement in a timely manner, or at all, if its manager or the Company were to terminate the management agreement;
- Environmental and/or safety requirements;
- Its ability to satisfy complex rules in order for ACR to qualify as a real estate investment trust ("REIT"), for federal income tax purposes and qualify for its exemption under the investment company act of 1940, as amended, and its ability and the ability of its subsidiaries to operate effectively within the limitations imposed by these rules;
- Legislative and regulatory changes (including changes to laws governing the taxation of REITs or the exemptions from registration as an investment company); and
- Other factors discussed under item IA. Risk factors in its annual report on form 10-K for the year ended December 31, 2023 and those factors that may be contained in any subsequent filing ACR makes with the Securities and Exchange Commission.



DISCLAIMER

Forward-Looking Statements (continued)

In light of these risks and uncertainties, the forward-looking events and circumstances discussed in this presentation might not occur and actual results, performance or achievement could differ materially from those anticipated or implied in the forward-looking statements. The Company undertakes no obligation, and specifically disclaims any obligation, to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

Past Performance

Past performance is not indicative of future results. There is no guarantee that any investment strategy referenced herein will work under all market conditions. Prior to making any investment decision, you should evaluate your ability to invest for the long-term, especially during periods of downturns in the market. You alone assume the responsibility of evaluating the merits and risks associated with any potential investment or investment strategy referenced herein.

Notes on Presentation

This presentation contains information regarding financial results that is calculated and presented on the basis of methodologies other than in accordance with accounting principles generally accepted in the United States (“GAAP”), which management believes is relevant to assessing ACR’s financial performance. Please refer to page 16 for the reconciliation of Net Income (Loss), a GAAP financial measure, to Earnings Available for Distribution (“EAD”), a non-GAAP financial measure. Unless otherwise indicated, information included in this presentation is at or for the period ended September 30, 2024.

Definitions

Refer to page 19 for a description of certain terms not otherwise defined or footnoted, including EAD, Benchmark Rate, Book Value, and other key terms.

No Offer or Sale of Securities

This presentation is for informational purposes only and does not constitute an offer to sell or the solicitation of any offer to buy any securities of ACR or any other entity. Any offering of securities would be made pursuant to separate documentation and any such securities would not be offered or sold in the United States absent registration or an applicable exemption from registration requirements.



HIGHLIGHTS

Manager is focused on delivering shareholder value through EAD¹ growth and share repurchases

Earnings and capital gains can be retained through tax assets to increase book value

Percentage of Multifamily-focused CRE in Loan Portfolio

79%

Per Share-Diluted GAAP Net Income / EAD

\$0.36 / \$0.24

Percentage of CRE loan portfolio current on payments

94%

Total Liquidity at September 30, 2024

\$79.7M

3Q24 Net CRE Loan Repayments

\$110.7M

Book Value Per Share at September 30, 2024

\$27.92



¹ Refer to page 16 for the reconciliation of Net Income (Loss), a GAAP financial measure, to EAD, a non-GAAP financial measure

THIRD QUARTER RESULTS

Financial Results

\$0.36

GAAP net income per share-diluted

Includes **\$0.35** due to \$2.8M gain on conversion

\$0.24

EAD¹ for 3Q24

Book Value

\$27.92

Book value

up from \$27.20 in 2Q24 and from \$25.07 in 3Q23

13.6%

annual increase since ACRES acquisition in 3Q20

CRE Loan Activity & CRE Portfolio

\$1.6B

Comprising 56 loans with a weighted average LTV of **78%**

CRE loan portfolio at par value

\$110.7M

of net loan repayments

23%

of the par value of the CRE loan portfolio is rated 4 or 5

94%

of the par value of the CRE loan portfolio is current on payments

\$194.5M

of net investments in real estate and properties held for sale

Capitalization & Liquidity

77%

of asset-specific borrowings were composed of non-recourse, non-mark-to-market CLO financings

\$79.7M

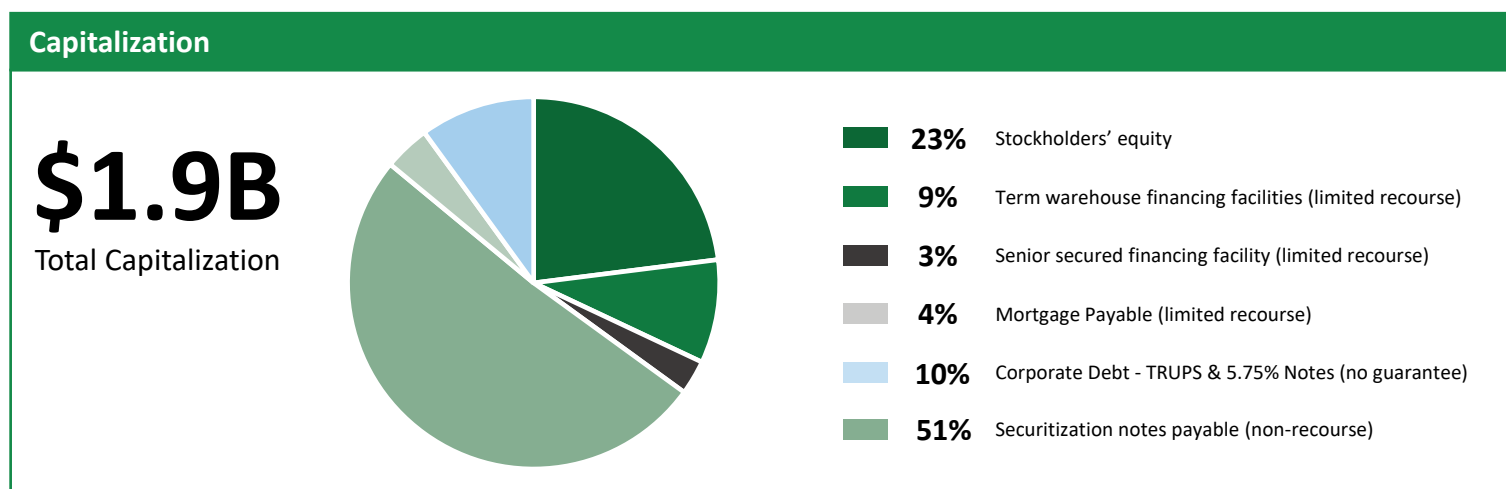
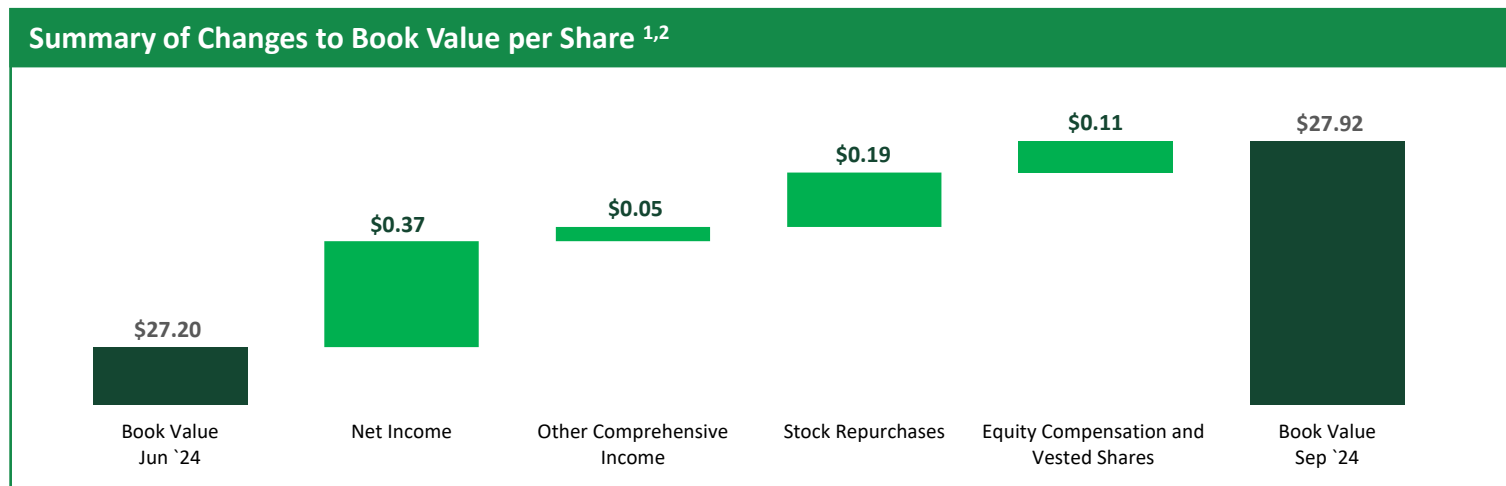
Total liquidity at September 30, 2024



¹ Refer to page 16 for the reconciliation of Net Income (Loss), a GAAP financial measure, to EAD, a non-GAAP financial measure

BALANCE SHEET OVERVIEW

3Q24 Balance Sheet Overview	
Total Assets (\$B)	\$2.0
Total Liquidity (\$M)	\$79.7
CRE Whole Loans, at par (\$B) WA Spread	\$1.6 3.73%
CECL Reserve – General (\$M) Per BV Share / Basis Points	\$30.0 \$3.94/1.89%
CECL Reserve – Specific (\$M) Per BV Share / Basis Points	\$4.7 \$0.62/0.30%
Investments in Real Estate and Properties Held for Sale, net ³ (\$M) Number of Investments	\$194.5 8
Total Borrowings, at cost (\$B) Leverage Ratio	\$1.5 3.3x
Asset Specific Borrowings, at par (\$B) WA Spread	\$1.3 2.09%
Corporate Debt, at par (\$M) WA Coupon	\$201.5 6.71%
Preferred and Common Equity ⁴ (\$M) Dividend %: WA Preferred / Common	\$224.0/\$222.9 9.58% / NA



¹ Per share adjustments are calculated based on the share count outstanding of 7,606,674 utilized in the calculation of book value at September 30, 2024

² At September 30, 2024, \$2.3 million remains available under this repurchase program

³ Investments in real estate and properties held for sale are shown net of related financings and real estate related lease obligations

⁴ Includes \$10.6 million of non-controlling interests

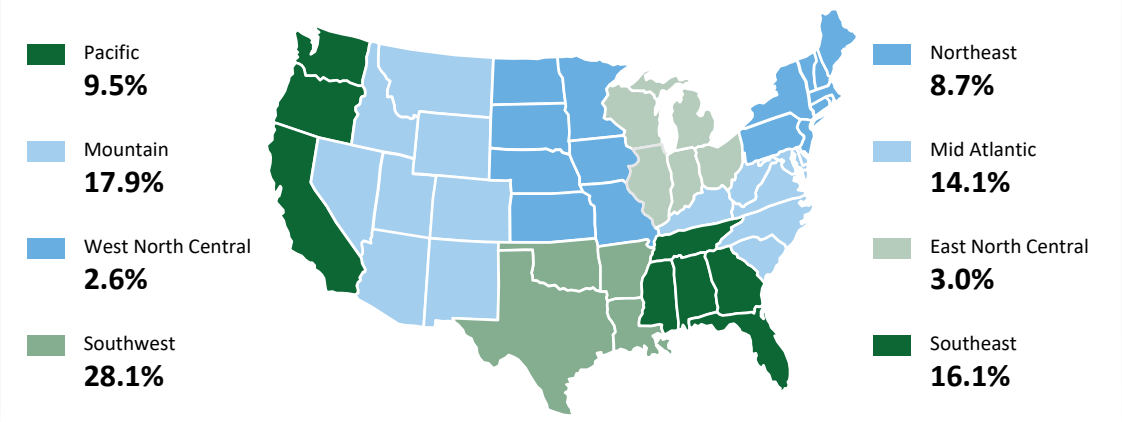


CRE LOAN PORTFOLIO OVERVIEW

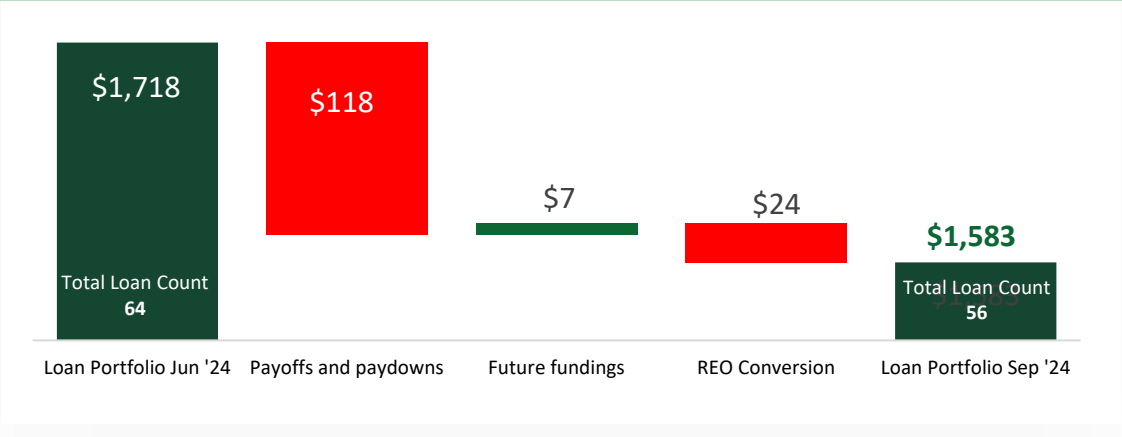
CRE Loan Summary ¹

Loans held for investment, at amortized cost	\$1,580.5
CECL Reserves	(\$34.7)
CRE whole loans, floating-rate WA	1M BR + 3.73%
WA 1M BR Floor ²	0.85%
WA CRE loan portfolio LTV	78%
Total number of CRE loans	56
Average CRE whole loan size, at par	\$28.7
WA Risk Rating, at par	2.7

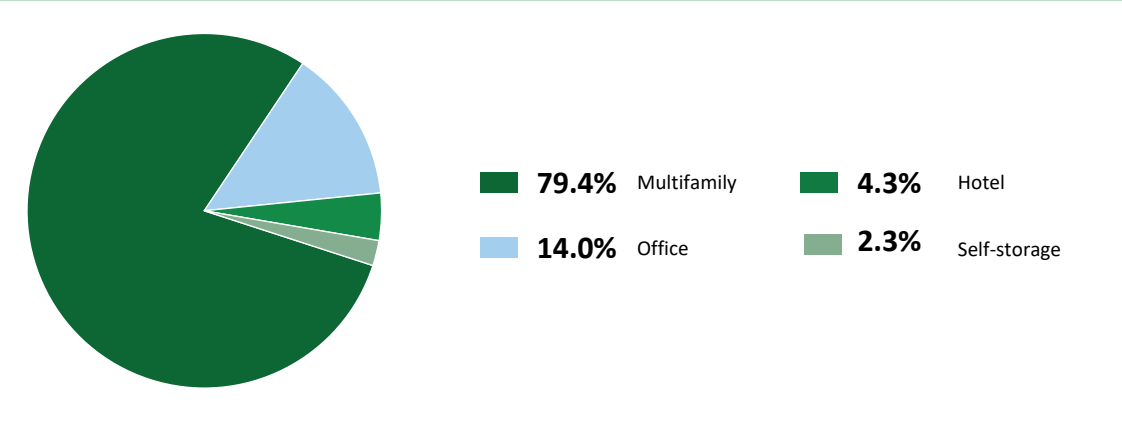
Balance by Region ^{1,3}



Loan Portfolio Activity, at par ¹



Property Type ¹



¹ All \$ amounts are in millions and the percentages for region and property type disclosures are based on total carrying value of the CRE loans

² At September 30, 2024, all CRE whole loans are now indexed only to SOFR and the WA benchmark rate was 5.22%

³ Texas (28.1%) and Arizona (11.2%) were the states with the highest concentrations. Based on regions identified by the National Council of Real Estate Investment Fiduciaries (NCREIF)



CRE LOAN PORTFOLIO MATURITY PROFILE

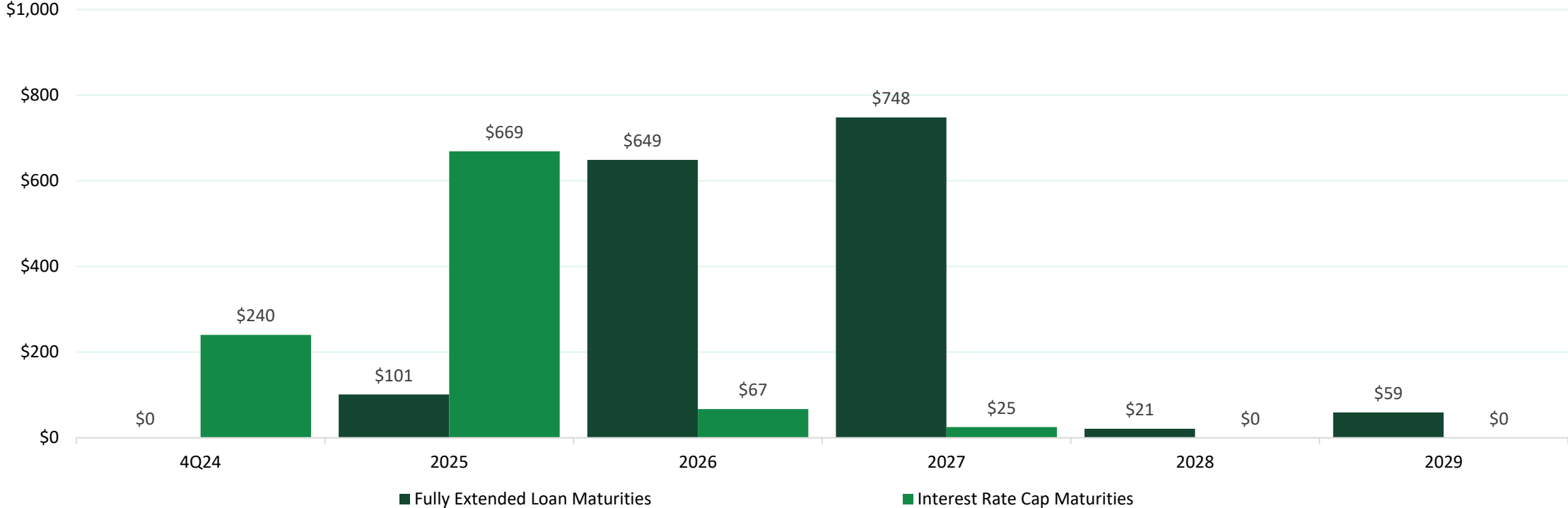
2.2 years

Fully extended weighted average loan maturity ^{1,2}

76%

of the par value of the portfolio has interest rate caps or debt service reserves in place at September 30, 2024 ^{3,4,5}

Fully Extended Loan and Interest Rate Cap Maturities (\$ in millions at par)



¹ Excludes loans in default at September 30, 2024

² Fully-extended maturity basis assumes borrower elects and qualifies for all extensions

³ Interest rate caps are contractually owned by the underlying borrower and supplement the property cash flows that collateralize the floating rate CRE loan portfolio

⁴ Our current interest rate caps have maturities from October 2024 through July 2027

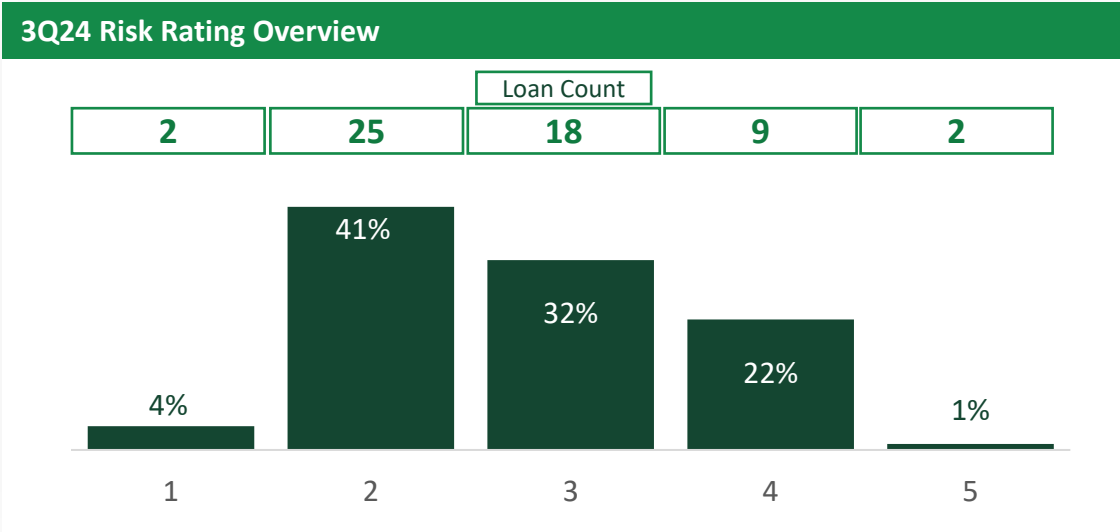
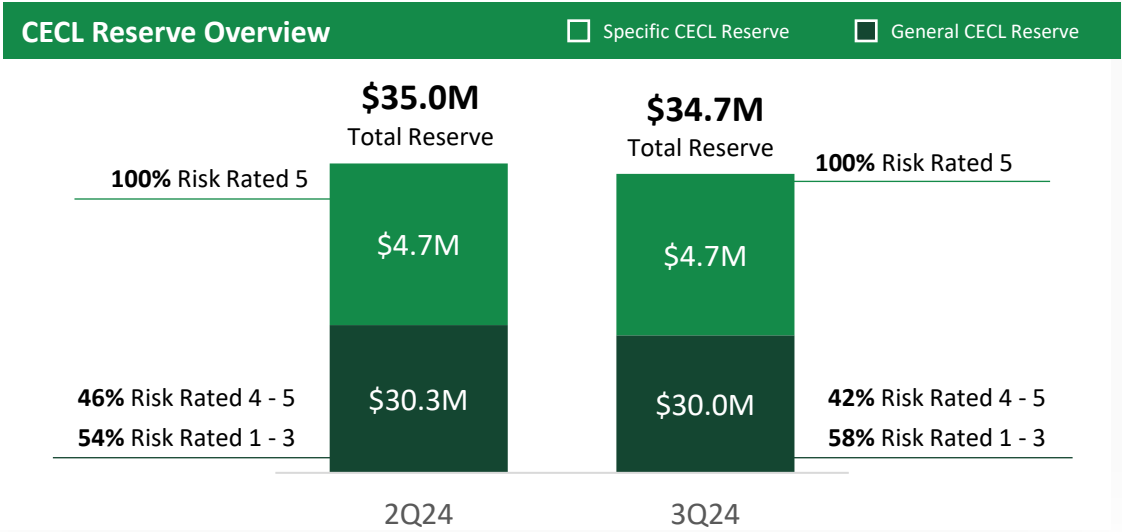
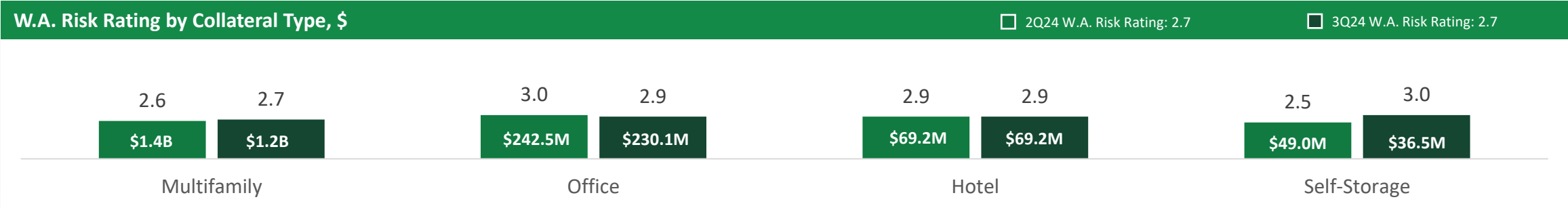
⁵ Six loans funded debt service reserves in lieu of purchasing an interest rate cap



CRE LOAN RISK RATINGS AND CECL RESERVES

77% of ACR's loans have a risk rating of 1, 2 or 3 that are performing in line with or near underwritten expectations ¹

All but five of ACR's 56 loans are current on contractual payments at September 30, 2024



¹See page 20 for additional information on the risk rating definitions

INVESTMENTS IN REAL ESTATE PROPERTIES



\$194.5 million

of net investments in real estate and properties held for sale ^{1,2}



Student Housing \$13.0M ³

- Existing structure and development of adjacent lot
- Equity investment in the southeast region
- Value add and development project
- Acquired in April 2022
- Construction completed during August 2024



Office \$14.6M ³

- 99K SF Class A office / life science/ lab space
- Equity investment in the northeast region
- Lease up as life science / lab building
- Acquired in October 2021



Hotel \$38.6M ³

- 388-key hotel next to a convention center
- Equity investment in the east north central region
- Conversion to a Hilton hotel and stabilization
- Acquired in April 2022



Multifamily \$14.2M ³

- 12-acre parcel of land for multifamily development
- Equity investment in the northeast region
- Development of a multifamily complex
- Acquired in November 2021



Hotel \$39.8M ³

- 279-key hotel next to a convention center
- Equity via lending activities in the northeast region
- Acquired the deed in November 2020
- Reclassified to held for sale as of September 30, 2022

¹ Investments in real estate comprise eight properties, four of which are held at depreciated/amortized cost basis and four of which are held for sale at lower of cost or fair value. Images exclude three REO properties totaling \$48.6 million.

² Depreciation and amortization expense on investments in real estate is \$1.2 million for the 3rd quarter of 2024.

³ Represents value on date of acquisition.

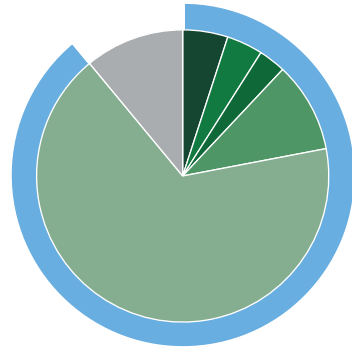
CAPITALIZATION OVERVIEW

Total Capitalization (\$ in Millions)	\$1,936.1
Corporate WACC ¹	7.51%
Total Asset Specific Financing	\$1,289.0
WA Asset Specific Cost	BR + 2.09%
Term/Senior Secured Avail.	\$772.3
Recourse Debt Leverage	1.1x
Total Corporate Leverage	3.3x

\$ in Millions	Capitalization				
	Maximum Capacity	Amount	\$ Avail.	W. Avg. Coupon	Leverage Ratio
Term Warehouse Financing ²	\$500.0	\$163.9	\$335.4	BR + 2.64%	0.4x
Senior Secured Financing ²	500.0	60.7	436.9	BR + 3.78%	0.1x
Mortgages Payable					
ReadyCap Commercial, LLC ²	\$20.4	\$20.2	\$0.1	BR + 3.80%	
Oceanview Life and Annuity Company ³	48.0	38.7	9.0	BR + 6.00%	
Florida Pace Funding Agency ³	<u>15.5</u>	<u>15.1</u>	<u>0.0</u>	7.26%	
Total Mortgages Payable	\$83.9	\$74.0	\$9.1		0.2x
Senior Unsecured Notes	150.0	148.6	-	5.75%	0.3x
Trust Preferred Securities	51.5	51.5	-	BR + 3.95%	0.1x
Total Recourse Debt	\$1,285.4	\$498.7	\$781.4		1.1x
Securitizations ²	990.5	990.5	-	BR + 1.71%	2.2x
Total Leverage ⁴	\$2,275.9	\$1,489.2	\$781.4		3.3x
Preferred Equity		224.0		9.58%	
Common Equity ⁵		222.9			
Total Capitalization		\$1,936.1		7.51% ¹	

Outstanding Financing

89%	Non-Mark-to-Market
11%	Term Warehouse Financing
67%	Securitizations
10%	Senior Unsecured Notes
4%	Senior Secured Financing
3%	Trust Preferred Securities
5%	Mortgages Payable



¹ Weighted average cost of capital ("WACC") calculation excludes the impact of common equity in the denominator

² Asset-specific borrowings total \$1.3 billion, of which securitizations are 77%

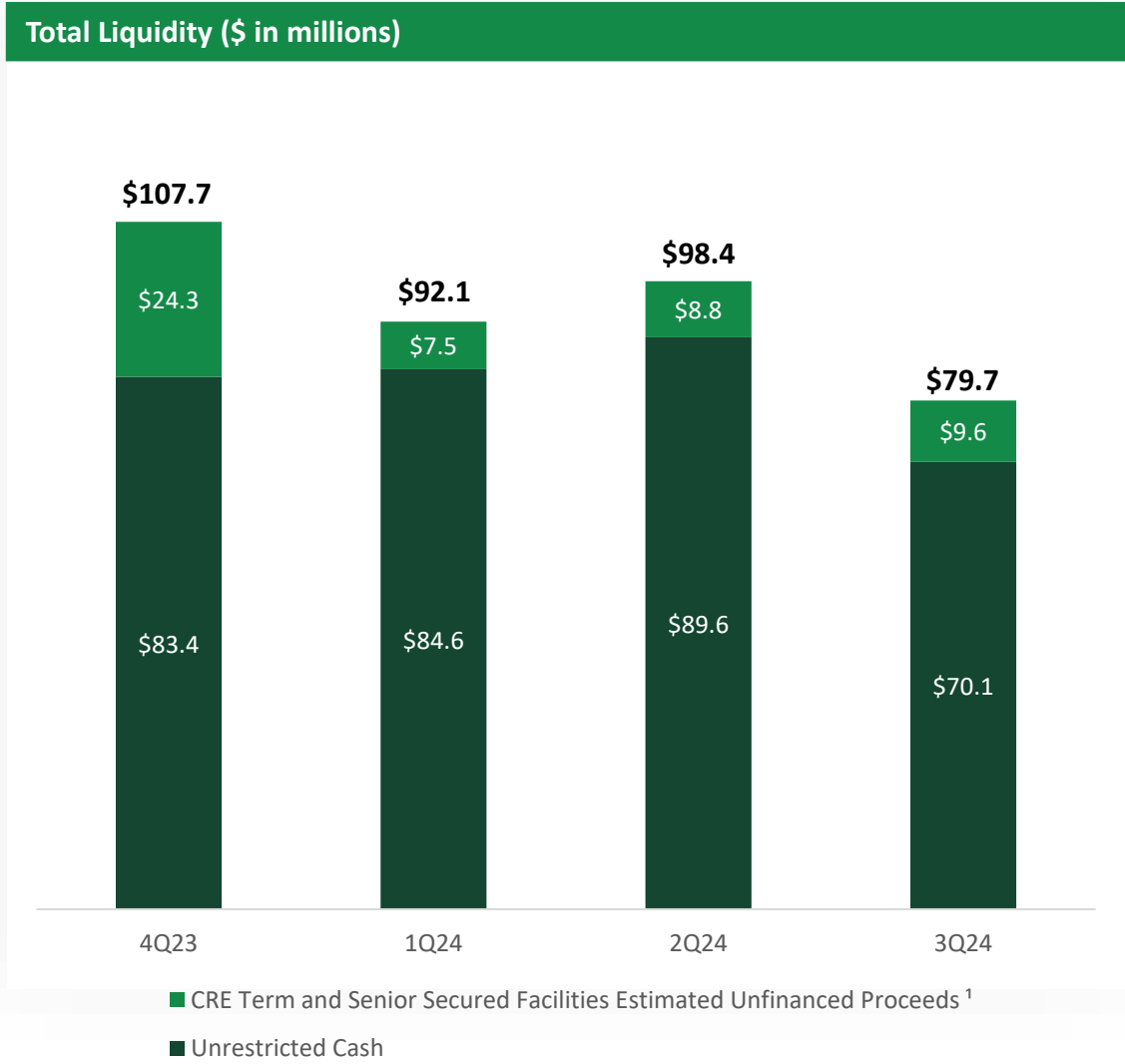
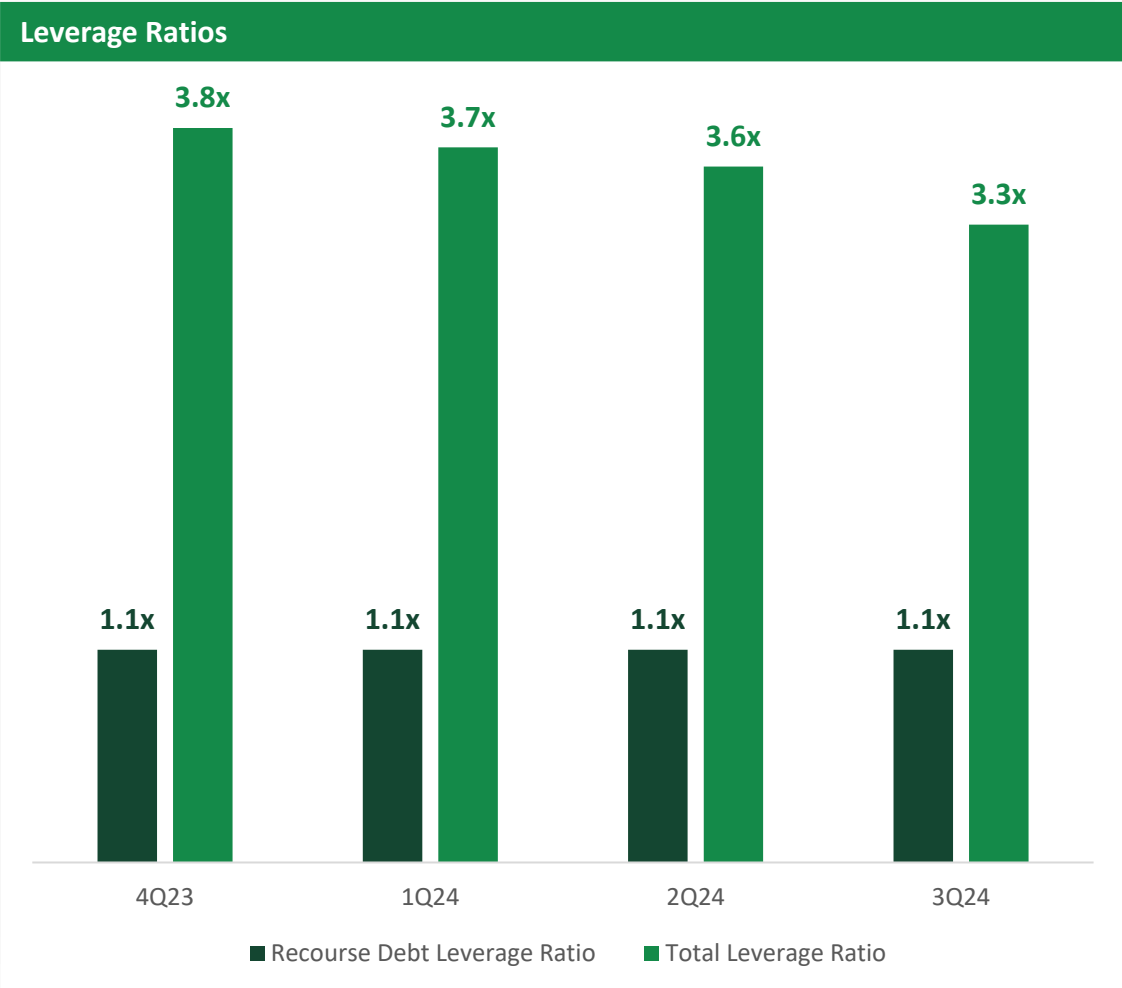
³ Current balance includes capitalized deferred debt issuance costs

⁴ Includes \$9.0 million of unamortized deferred debt issuance costs and discounts on borrowings

⁵ Includes \$10.6 million of non-controlling interests



LEVERAGE AND LIQUIDITY TREND



¹ Includes the projected amount of proceeds available to the Company if the unfinanced loans were financed with the applicable facilities



APPENDIX



CONSOLIDATED BALANCE SHEETS

(in thousands, except share and per share data)	September 30, 2024 (unaudited)	Dec. 31, 2023
Assets		
Cash and cash equivalents	\$ 70,074	\$ 83,449
Restricted cash	961	8,437
Accrued interest receivable	13,944	11,783
CRE loans	1,580,516	1,857,093
Less: allowance for credit losses	<u>(34,699)</u>	<u>(28,757)</u>
CRE loans, net	1,545,817	1,828,336
Principal paydown receivable	24,445	-
Loan receivable - related party	10,750	10,975
Investments in unconsolidated entities	22,036	1,548
Properties held for sale	200,194	62,605
Investments in real estate	89,379	157,621
Right of use assets	19,613	19,879
Intangible assets	7,152	7,882
Other assets	5,971	3,590
Total Assets	\$ 2,010,336	\$ 2,196,105
Liabilities		
Accounts payable and other liabilities	\$ 16,421	\$ 13,963
Management fee payable - related party	540	584
Accrued interest payable	4,867	8,459
Borrowings	1,489,229	1,676,200
Lease liabilities	44,739	44,276
Distributions payable	3,740	3,262
Accrued tax liability	735	121
Liabilities held for sale	3,173	3,025
Total Liabilities	1,563,444	1,749,890
Equity		
Series C Preferred stock, par value \$0.001	5	5
Series D Preferred stock, par value \$0.001	5	5
Common stock, par value \$0.001	8	8
Additional paid-in capital	1,164,285	1,169,970
Accumulated other comprehensive loss	(3,605)	(4,801)
Distributions in excess of earnings	(724,358)	(729,391)
Total Stockholders' Equity	436,340	435,796
Non-controlling interests	10,552	10,419
Total Equity	446,892	446,215
Total Liabilities and Equity	\$ 2,010,336	\$ 2,196,105



CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited, in thousands, except share and per share data)

	For the Three Months Ended		For the Nine Months Ended	
	Sep. 30, 2024	Sep. 30, 2023	Sep. 30, 2024	Sep. 30, 2023
Revenues				
Interest income	\$ 39,301	\$ 48,208	\$ 122,978	\$ 140,685
Interest expense	28,842	33,555	90,404	97,372
Net interest income	10,459	14,653	32,574	43,313
Real estate income	11,857	9,316	29,371	25,266
Other revenue	37	37	112	107
Total revenues	22,353	24,006	62,057	68,686
Operating Expenses				
General and administrative	2,430	2,246	8,041	7,573
Real estate expenses	12,524	9,706	31,791	29,058
Management fees - related party	1,624	2,113	4,871	5,776
Equity compensation - related party	833	482	2,124	2,095
Corporate depreciation and amortization	16	22	40	68
(Reversal of) provision for credit losses, net	(291)	1,983	5,942	9,779
Total operating expenses	17,136	16,552	52,809	54,349
Other Income (Expense)				
Equity in losses of unconsolidated subsidiaries	(168)	—	(209)	—
Gain on conversion of real estate	2,802	—	8,637	—
Gain on sale of real estate	—	—	—	745
Other income	285	113	1,835	465
Total other income	2,919	113	10,263	1,210
Income before Taxes	8,136	7,567	19,511	15,547
Income tax expense	(82)	—	(136)	(129)
Net Income	8,054	7,567	19,375	15,418
Net income allocated to preferred shares	(5,318)	(4,855)	(14,946)	(14,566)
Carrying value in excess of consideration paid for preferred shares	—	—	242	—
Net loss allocable to non-controlling interest, net of taxes	88	158	362	419
Net Income Allocable to Common Shares	\$ 2,824	\$ 2,870	\$ 5,033	\$ 1,271
Net Income per Common Share – Basic	\$ 0.37	\$ 0.34	\$ 0.65	\$ 0.15
Net Income per Common Share – Diluted	\$ 0.36	\$ 0.33	\$ 0.63	\$ 0.15
Weighted Average Number of Common Shares Outstanding – Basic	7,669,051	8,456,884	7,695,656	8,469,597
Weighted Average Number of Common Shares Outstanding – Diluted	7,945,622	8,592,556	7,940,299	8,609,679



EARNINGS AVAILABLE FOR DISTRIBUTION

The following table provides a reconciliation from GAAP net income allocable to common shares to Earnings Available for Distribution allocable to common shares, a non-GAAP measure, for the periods presented ¹:

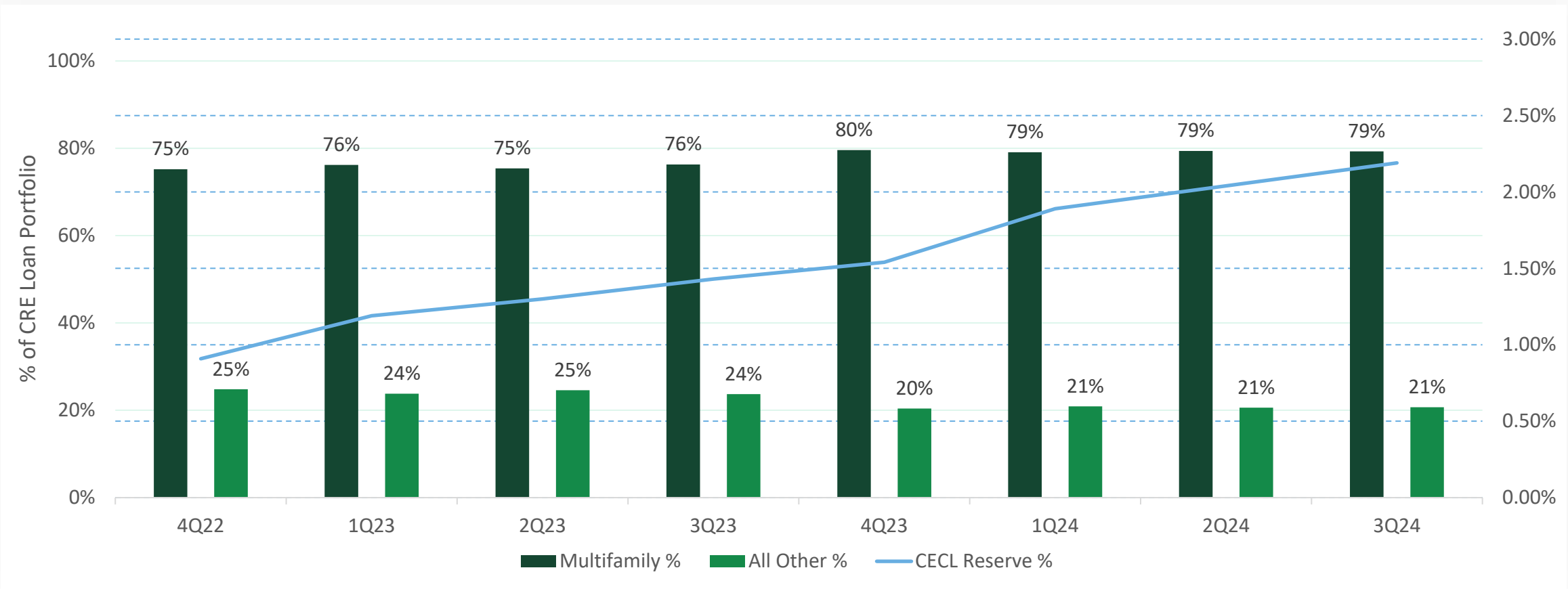
(Unaudited, in thousands, except share and per share data)	For the Three Months Ended		For the Nine Months Ended	
	Sep. 30, 2024	Sep. 30, 2023	Sep. 30, 2024	Sep. 30, 2023
Net Income Allocable to Common Shares – GAAP	\$ 2,824	\$ 2,870	\$ 5,033	\$ 1,271
Realized gain on sale of investment in real estate	-	—	-	(745)
Net income allocable to common shares - GAAP, adjusted	\$ 2,824	\$ 2,870	\$ 5,033	\$ 526
Reconciling Items from Continuing Operations:				
Non-cash equity compensation expense	833	482	2,124	2,095
Non-cash (reversal of) provision for CRE credit losses	(291)	1,983	5,942	9,779
Realized gain on sale of investment in real estate	—	—	—	745
Unrealized gain on core activities	(2,802)	—	(8,637)	—
Real estate depreciation and amortization	1,345	933	3,830	2,833
Net income from non-core assets	—	24	(1,103)	(28)
EAD Allocable to common shares	\$ 1,909	\$ 6,292	\$ 7,189	\$ 15,950
EAD per Common Share – Diluted	\$ 0.24	\$ 0.73	\$ 0.91	\$ 1.85
Weighted Average Number of Common Shares Outstanding - Diluted on EAD Allocable to Common Shares	7,945,622	8,592,556	7,940,299	8,609,679



¹ See page 19 for additional information on these non-GAAP financial measures

CECL TREND ANALYSIS CHART

Since 4Q22, volatility in the commercial real estate sector and limited market liquidity have caused an increase in the CECL reserves to 2.19% at 3Q24



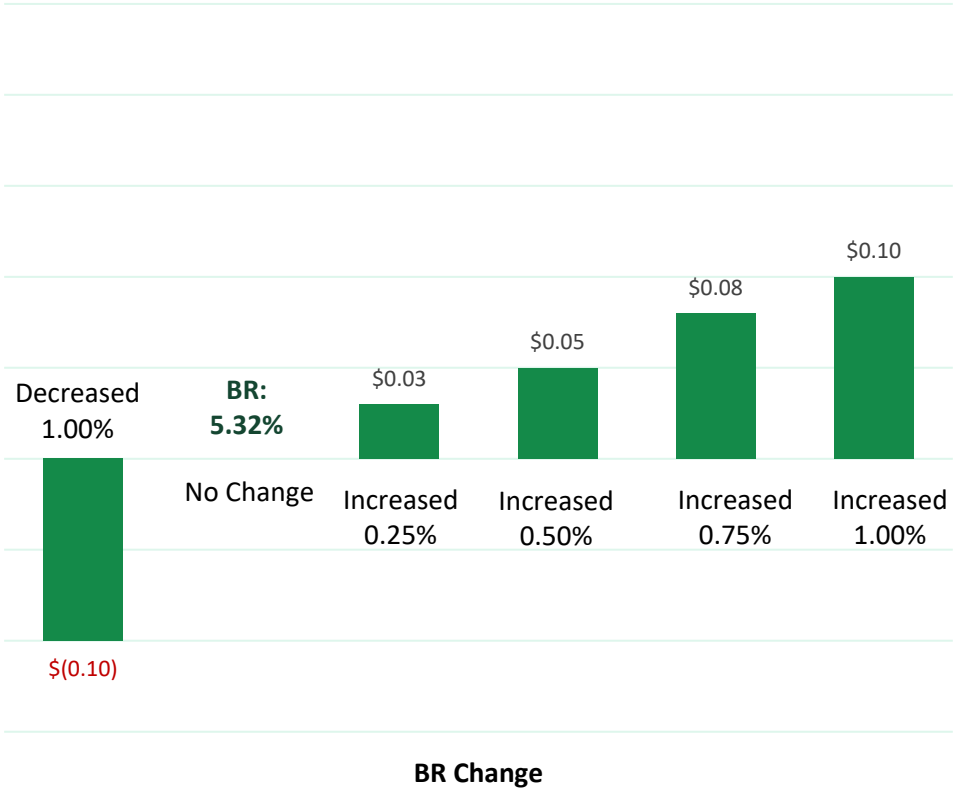
¹Property type percentages based on total carrying value of the CRE loans, CECL reserve percentage is based on the total par value of the CRE loans

BENCHMARK SENSITIVITY ANALYSIS TREND

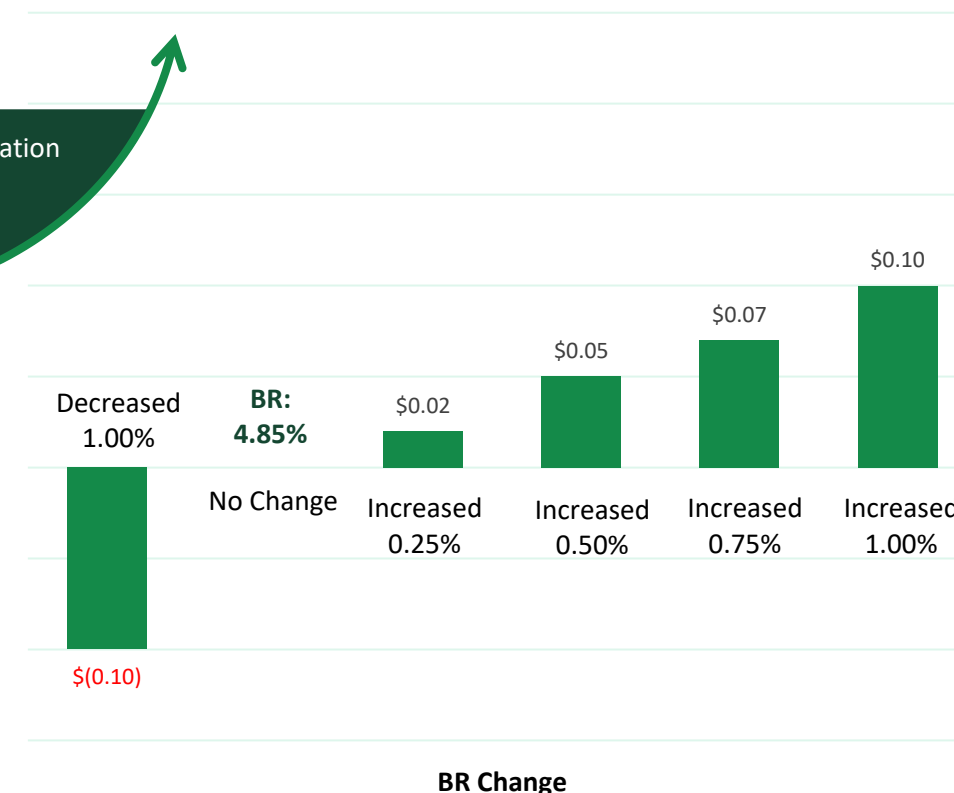
The recent increases to benchmark rates on net interest income have returned our match-financed investment portfolio to having a direct correlation to the rise or fall in interest rates

Quarterly Net Interest Income per Share Sensitivity to Changes in BRs

September 30, 2023



September 30, 2024



Change to a positive correlation to net interest income assuming a 1.00% increase to BRs



KEY DEFINITIONS

Earnings Available for Distribution:

Earnings Available for Distribution (“EAD”) is a non-GAAP financial measure that the Company uses to evaluate its operating performance. EAD excludes the effects of certain transactions and GAAP adjustments that it believes are not necessarily indicative of its current CRE loan portfolio and other CRE-related investments and operations. EAD excludes income (loss) from all non-core assets comprising of investments and securities owned by the Company at the initial measurement date of December 31, 2016 in commercial finance, middle market lending, residential mortgage lending, certain legacy CRE loans and other non-CRE assets designated as assets held for sale.

EAD, for reporting purposes, is defined as GAAP net income (loss) allocable to common shares, excluding (i) non-cash equity compensation expense, (ii) unrealized gains and losses, (iii) non-cash provisions for loan losses, (iv) non-cash impairments on securities, (v) non-cash amortization of discounts or premiums associated with borrowings, (vi) net income or loss from a limited partnership interest owned at the initial measurement date, (vii) net income or loss from non-core assets, (viii) real estate depreciation and amortization, (ix) foreign currency gains or losses and (x) income or loss from discontinued operations. EAD may also be adjusted periodically to exclude certain one-time events pursuant to changes in GAAP and certain non-cash items.

Although pursuant to the Fourth Amended and Restated Management Agreement the Company calculates the Manager’s incentive compensation using EAD excluding incentive fees payable to the Manager, the Company includes incentive fees payable to the Manager in EAD for reporting purposes.

Benchmark Rate:

Benchmark Rate (“BR”) refers to the collective one-month Term Secured Overnight Finance Rate (“SOFR”) rates that are used as benchmarks on the originated loans during the associated period.

Book Value :

Book value is presented per common share, excluding unvested restricted stock and including warrants to purchase common stock. The measure refers to common stock book value, which is calculated as total stockholders’ equity less preferred stock equity.

Leverage Ratio:

Leverage ratio is calculated as the respective period ended borrowings over total equity. Asset-specific leverage ratio excludes corporate debt from the calculation.

Current Expected Credit Losses:

Current Expected Credit Losses (“CECL”) refers to the provision to earnings in order to estimate expected losses.



OTHER DISCLOSURES

Commercial Real Estate Loans Risk Ratings

CRE loans are collateralized by a diversified mix of real estate properties and are assessed for credit quality based on the collective evaluation of several factors, including but not limited to: collateral performance relative to underwritten plan, time since origination, current implied and/or re-underwritten loan-to-collateral value ratios, loan structure and exit plan. Depending on the loan’s performance against these various factors, loans are rated on a scale from 1 to 5, with loans rated 1 representing loans with the highest credit quality and loans rated 5 representing loans with the lowest credit quality. The factors evaluated provide general criteria to monitor credit migration in the Company’s loan portfolio; as such, a loan’s rating may improve or worsen, depending on new information received.

The criteria set forth below should be used as general guidelines, and therefore not every loan will have all of the characteristics described in each category below.

Rating 1:	Property performance has surpassed underwritten expectations
	Occupancy is stabilized, the property has had a history of consistently high occupancy, and the property has a diverse and high-quality tenant mix
Rating 2:	Property performance is consistent with underwritten expectations and covenants and performance criteria are being met or exceeded
	Occupancy is stabilized, near stabilized or is on track with underwriting
Rating 3:	Property performance lags behind underwritten expectations
	Occupancy is not stabilized and the property has some tenancy rollover
Rating 4:	Property performance significantly lags behind underwritten expectations. Performance criteria and loan covenants have required occasional waivers
	Occupancy is not stabilized and the property has a large amount of tenancy rollover
Rating 5:	Property performance is significantly worse than underwritten expectations. The loan is not in compliance with loan covenants and performance criteria and may be in default. Expected sale proceeds would not be sufficient to pay off the loan at maturity
	The property has a material vacancy rate and significant rollover of remaining tenants
	An updated appraisal is required upon designation and updated on an as-needed basis





ACRES Commercial Realty Corp. is a real estate investment trust that is primarily focused on originating, holding and managing commercial real estate mortgage loans and equity investments in commercial real estate property through direct ownership and joint ventures.

Additional information is available at the Company's website.



www.acresreit.com

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New York Stock Exchange:

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