

To Our Valued Business Partners,

At Greenbrier, the very first priority of our company is the safety of our employees, families, suppliers, contractors and communities. Greenbrier is closely monitoring the spread of the novel coronavirus COVID-19 disease. In response to this state of emergency, our Incident Response Committee has launched comprehensive prevention and response measures for all Greenbrier employees, contractors and visitors.

To date, Greenbrier has had no COVID-19 cases among our employees, and our active measures are designed to effectively address the current situation. Several actions we have taken may impact our interactions with you and I want you to know about them. In North America we are limiting domestic business travel to essential travel only and have put in place a strict approval process. We are discontinuing international business travel until the outbreak is controlled. We have also eliminated employee attendance at large business gatherings and are encouraging teleconferencing. This means that our people will be relying more on electronic communication rather than face-to-face meetings.

In addition, we are screening visitors to our properties at least 24 hours before arriving and implementing restrictions on those with certain risk factors. We have also implemented sanitation measures at all facilities, installing hand sanitizers at common and convenient locations. If you have any questions regarding these provisions, please reach out to your Greenbrier contact.

Also, please let us know of any business potential adjustments you may be anticipating as a result of the coronavirus situation. By knowing in advance if you expect your transportation needs to change, we may be able to position our resources accordingly to provide you with the best-possible service.

To date, we have experienced no impacts to deliveries and will inform you promptly if this situation changes. We will continue to adapt and change our policies as events unfold.

As always, we remain highly focused on the safety and wellbeing of the entire Greenbrier family, partners and community.

Sincerely,

Mark Rittenbaum
EVP, Chief Commercial & Leasing Officer

Brian Comstock
EVP, Sales and Marketing