

Kulicke & Soffa

Nasdaq: KLIC

Quarterly Earnings Review

May 7, 2026

Q2F26

Ended April 4, 2026

Earnings Review

Safe Harbor

In addition to historical statements, this presentation contains statements relating to future events and our future results based on management's expectations as of May 6, 2026. These statements are "forward-looking" statements within the meaning of the Private Securities Litigation Reform Act of 1995.

While these forward-looking statements represent our judgments and future expectations concerning our business, a number of risks, uncertainties and other important factors could cause actual developments and results to differ materially from our expectations. These factors include, but are not limited to, the factors listed or discussed in our 2025 Annual Report on Form 10-K and our other filings with the Securities and Exchange Commission. Kulicke and Soffa Industries, Inc. is under no obligation to (and expressly disclaims any obligation to) update or alter its forward-looking statements whether as a result of new information, future events or otherwise.

A reconciliation of non-GAAP items is included in this presentation and available within our most recently filed earnings release.

Use of Non-GAAP Financial Results

In addition to U.S. GAAP ("GAAP") results, this presentation also contains the following non-GAAP financial results: income from operations, operating margin, operating expenses, net income, net margin, net income per fully diluted share and adjusted free cash flow. The Company's non-GAAP results exclude amortization related to intangible assets acquired through business combinations, costs associated with restructuring and severance, equity-based compensation, acquisition and integration costs, impairment relating to assets acquired through business combinations, long-lived asset impairment relating to business cessation or disposal, impairment relating to equity investments, income tax expense/benefit arising from discrete tax items triggered by acquisition, disposal of business (both via a sale or an abandonment), restructuring and significant changes in tax laws, gain/loss on disposal of business, as well as tax benefits or expenses associated with the foregoing non-GAAP items. The non-GAAP adjustments may or may not be infrequent or nonrecurring in nature, but are a result of periodic or non-core operating activities. These non-GAAP measures are consistent with the way management analyzes and assesses the Company's operating results. The Company believes these non-GAAP measures enhance investors' understanding of the Company's underlying operational performance, as well as their ability to compare the Company's period-to-period financial results and the Company's overall performance to that of its competitors.

Management uses both GAAP metrics as well as these non-GAAP metrics to evaluate the Company's operating and financial results. Non-GAAP financial measures may not provide information that is directly comparable to that provided by other companies in the Company's industry, as other companies in the industry may calculate non-GAAP financial results differently. In addition, there are limitations in using non-GAAP financial measures because the non-GAAP financial measures are not prepared in accordance with GAAP, may be different from non-GAAP financial measures used by other companies and exclude expenses that may have a material impact on the Company's reported financial results. The presentation of non-GAAP items is meant to supplement, but not substitute for, GAAP financial measures or information. The Company believes the presentation of non-GAAP results in combination with GAAP results provides better transparency to the investment community when analyzing business trends, providing meaningful comparisons with prior period performance and enhancing investors' ability to view the Company's results from management's perspective. A reconciliation of each non-GAAP financial measure to the most directly comparable GAAP measure presented in this presentation is contained in the Appendix to this presentation.

Q2F26 Update

Internally Focused & Optimized for Growth

Overview

- Demand growth — faster & stronger than expected
 - Led by General Semiconductor & Memory
 - Data center + smartphone are driving capacity needs
 - Auto/Industrial improved sequentially
- Financial Performance
 - 21.5% sequential revenue increase
 - Improved FY26 visibility
- Market Trends
 - Leading TCB solutions in demand
 - Recently announced Power Semi and Memory solutions
 - Next generation platforms - Hybrid & Panel

Q2F26 Results

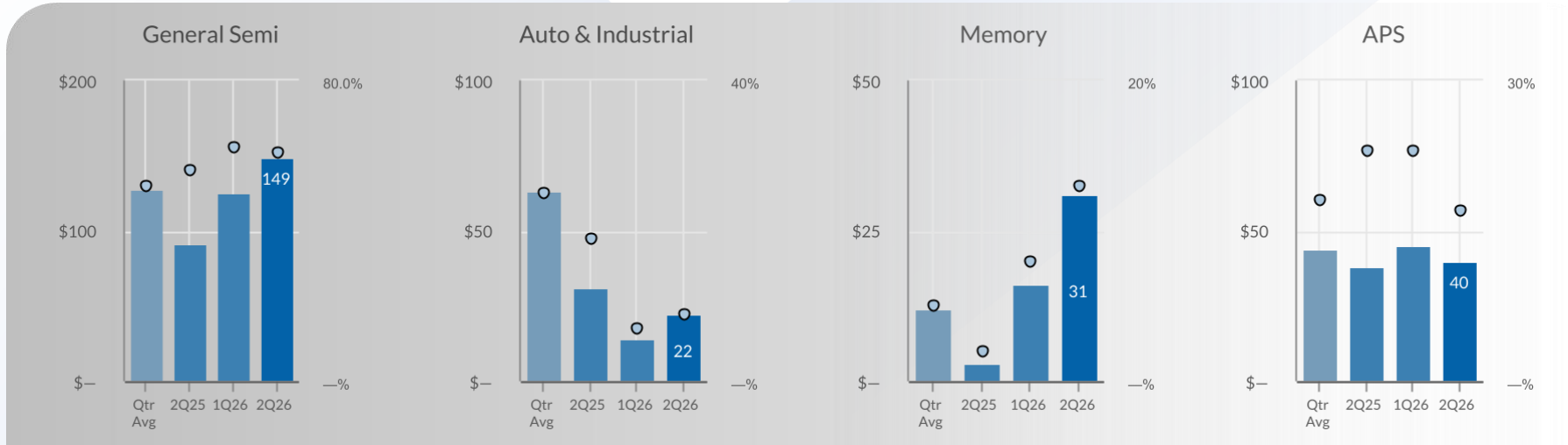
Revenue	\$242.6M
Net Income	\$35.1M
Non-GAAP Net Income*	\$42.1M
EPS	\$0.66
Non-GAAP EPS*	\$0.79

- *Growing Base of Customers*
- *Ramping production to support customer needs*
- *Ramping capacity to support TCB growth*

*Please see [Non-GAAP Reconciliation](#) for a reconciliation of non-GAAP financial measures to the most directly comparable GAAP measures.

Q2F26 Revenue Composition By End Market

■ Revenue per quarter (millions USD)
■ Quarter Avg = Period avg over 5 preceding years
○ As a percent of total Company revenue



General Semi

Technology & capacity needs are driving Ball & Advanced Solutions

Auto & Industrial

Improving market dynamics – 63% sequential increase off soft 1Q26

Memory
transitions

NAND (eSSD) supporting 2Q26 – positioned for multiple stacked memory

APS

Utilization-driven consumables remained strong; decrease in aftermarket systems

Q2F26 Update

Aligned with Technology Transitions

ThermoCompression

- Broadening customer adoption of Fluxless ThermoCompression (FTC)
- Strong demand for heterogeneous integration
- Robust FTC process and material handling capabilities

Advanced Dispense

- New panel-level solution recognized in 2Q26
- Introduced ACELON™ in 1Q26
- Recurring & new customer interest
- Adjacent opportunities across served markets

Vertical Wire

- Adv. Pack. mitigates shrink challenges
- High-volume production anticipated
- Transitions to stacked DRAM - Mobile HBM and/or LPWIO DRAM to be favorable

Power Semiconductor

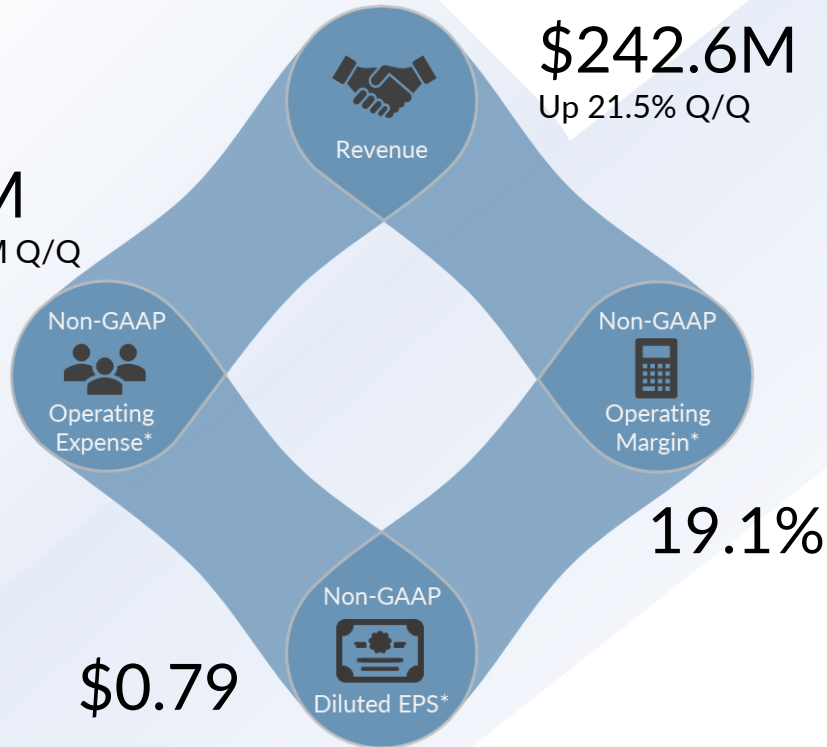
- Expanding market-leading portfolio
- Increasing level of assembly complexity
- Recently launched - Asterion-TW; Asterion-PW with Sonotrode™ technology

Q2F26

Financial Results

\$73.8M

Down \$(0.4)M Q/Q



21.5% sequential revenue improvement

Delivering technology solutions while scaling growth platform

Close focus on operational efficiency

*Please see [Non-GAAP Reconciliation](#) for a reconciliation of non-GAAP financial measures to the most directly comparable GAAP measures.

Income Statement

Q2F26 Summary Items

\$Millions, except %, EPS, and share count

	Q2F26	Q1F26	Q2F25	Q/Q	Y/Y
Revenue	\$242.6	\$199.6	\$162.0	\$43.0	\$80.6
Gross Margin	49.3%	49.6%	24.9%	-30 bps	2,440 bps
Operating Expenses	\$81.1	\$81.1	\$125.1	\$0.0	\$(44.0)
Operating (Loss) / Income	\$38.6	\$17.8	\$(84.7)	\$20.8	\$123.3
Non-GAAP Net (Loss) / Income*	\$42.1	\$23.1	\$(27.9)	\$19.0	\$70.0
Diluted EPS	\$0.66	\$0.32	\$(1.59)	\$0.34	\$2.25
Non-GAAP Diluted EPS*	\$0.79	\$0.44	\$(0.52)	\$0.35	\$1.31
Diluted Share Count	53.1 M	52.5 M	53.3 M	0.6 M	(0.2) M

*Please see [Non-GAAP Reconciliation](#) for a reconciliation of non-GAAP financial measures to the most directly comparable GAAP measures. 7

Balance Sheets & Cash Flow

Q2F26 Summary Items

\$Millions

	Q2F26	Q1F26	Q4F25	Q3F25	Q2F25
Accounts and Other Receivables	\$255.6	\$215.8	\$183.5	\$173.8	\$173.9
Inventory	\$206.3	\$176.5	\$160.2	\$158.3	\$155.7
Accounts Payable	\$85.4	\$68.9	\$57.2	\$52.7	\$48.4
Net Cash*	\$254.3	\$284.3	\$322.5	\$368.0	\$398.5
Working Capital Days**	278	323	362	450	425
Share Repurchases	\$0.1	\$6.7	\$16.7	\$21.6	\$21.3
Dividends	\$10.7	\$10.7	\$10.6	\$10.8	\$10.9

*Net cash = Total Cash & Investments less Current Liabilities

**Calculated using ending period values

Outlook

Q3F26

Demonstrating operational efficiency as we scale

Supporting near & long-term capacity & technology needs across served markets

OpEx higher due to both variable & fixed components

\$85.0M
+/- 2%

Non-GAAP



Operating Expense*

\$1.00
+/- 10%



Revenue

\$310M
+/- \$20M



Gross Margin

48.0%
+/- 100
bps

Non-GAAP



Diluted EPS*

*Please see [Non-GAAP Reconciliation](#) for composition of Non-GAAP guidance items.

Earnings Review

Q&A

For additional information



investor.kns.com



investor@kns.com

Non-GAAP Reconciliations

**Reconciliation of U.S. GAAP
to Non-GAAP Income from Operations and Operating Margin
(In thousands, except percentages)
(Unaudited)**

	Three months ended		
	April 4, 2026	March 29, 2025	January 3, 2026
Net revenue	\$ 242,621	\$ 161,986	199,625
U.S. GAAP income / (loss) from operations	38,566	(84,667)	17,820
U.S. GAAP operating margin	15.9 %	(52.3)%	8.9 %
Pre-tax non-GAAP items:			
Amortization related to intangible assets	307	1,171	308
Restructuring	418	8,806	1,997
Equity-based compensation	6,991	7,493	5,330
Impairment charges	—	39,817	—
Other income – escrow release on sale of subsidiary	—	—	(304)
Non-GAAP income / (loss) from operations	<u>\$ 46,282</u>	<u>\$ (27,380)</u>	<u>\$ 25,151</u>
Non-GAAP operating margin	19.1 %	(16.9)%	12.6 %

Non-GAAP Reconciliations

**Reconciliation of U.S. GAAP
to Non-GAAP Operating Expenses
(In thousands)
(Unaudited)**

	Three months ended		
	April 4, 2026	March 29, 2025	January 3, 2026
U.S. GAAP operating expenses	\$ 81,138	\$ 125,051	\$ 81,135
Total Non-GAAP adjustments			
Equity-based compensation - Selling, general and administrative	4,398	4,920	2,892
Equity-based compensation - Research and development	2,166	2,186	2,001
Amortization related to intangible assets	307	1,171	308
Restructuring	418	8,806	1,997
Other income – escrow release on sale of subsidiary	—	—	(304)
Impairment charges	—	39,817	—
Non-GAAP operating expenses	\$ 73,849	\$ 68,151	\$ 74,241

Non-GAAP Reconciliations

Reconciliation of U.S. GAAP Net Income to Non-GAAP Net Income and Non-GAAP Net Margin and
U.S. GAAP net income per share to Non-GAAP net income per share
(In thousands, except percentages and per share data)
(Unaudited)

	Three months ended		
	April 4, 2026	March 29, 2025	January 3, 2026
Net revenue	\$ 242,621	\$ 161,986	\$ 199,625
U.S. GAAP net income / (loss)	35,148	(84,519)	16,796
U.S. GAAP net margin	14.5 %	(52.2)%	8.4 %
Non-GAAP adjustments:			
Amortization related to intangible assets	307	1,171	308
Restructuring	418	8,806	1,997
Equity-based compensation	6,991	7,493	5,330
Other income – escrow release on sale of subsidiary	—	—	(304)
Net income tax benefit on non-GAAP items	(728)	(639)	(986)
Total non-GAAP adjustments	\$ 6,988	\$ 56,648	\$ 6,345
Non-GAAP net income / (loss)	\$ 42,136	\$ (27,871)	\$ 23,141
Non-GAAP net margin	17.4 %	(17.2)%	11.6 %

Non-GAAP Reconciliations

**Reconciliation of U.S. GAAP Net Income to Non-GAAP Net Income and Non-GAAP Net Margin and
U.S. GAAP net income per share to Non-GAAP net income per share
(In thousands, except percentages and per share data)
(Unaudited)**

	Three months ended		
	April 4, 2026	March 29, 2025	January 3, 2026
U.S. GAAP net income / (loss) per share:			
Basic	\$ 0.67	\$ (1.59)	\$ 0.32
Diluted ^(a)	\$ 0.66	\$ (1.59)	\$ 0.32
Non-GAAP adjustments per share:^(b)			
Basic	\$ 0.14	\$ 1.07	\$ 0.12
Diluted	\$ 0.13	\$ 1.07	\$ 0.12
Non-GAAP net income / (loss) per share:			
Basic	\$ 0.81	\$ (0.52)	\$ 0.44
Diluted ^(c)	\$ 0.79	\$ (0.52)	\$ 0.44
Weighted average shares outstanding:			
Basic	52,327	53,311	52,319
Diluted	53,121	53,311	52,521

- a. GAAP diluted net earnings per share reflects any dilutive effect of outstanding restricted stock, but that effect is excluded when calculating GAAP diluted net loss per share because it would be anti-dilutive.
- b. Non-GAAP adjustments per share include amortization related to intangible assets acquired through business combinations, costs associated with restructuring and severance, equity-based compensation expenses, impairment relating to assets acquired through business combinations, long-lived asset impairment relating to business cessation or disposal, gain relating to business cessation or disposal, and income tax effects associated with the foregoing non-GAAP items.
- c. Non-GAAP diluted net earnings per share reflects any dilutive effect of outstanding restricted stock, but that effect is excluded when calculating Non-GAAP diluted net loss per share because it would be anti-dilutive.

Non-GAAP Reconciliations

Reconciliation of U.S. GAAP Cash provided by Operating Activities to Non-GAAP Adjusted Free Cash Flow (In thousands) (unaudited)

	Three months ended		
	April 4, 2026	March 29, 2025	January 3, 2026
U.S. GAAP net cash provided by / (used in) operating activities	\$ 10,271	\$ 79,877	\$ (8,933)
Purchases of property, plant and equipment	(4,077)	(1,954)	(2,676)
Proceeds from sales of property, plant and equipment	74	60	1
Non-GAAP adjusted free cash flow	\$ 6,268	\$ 77,983	\$ (11,608)

Non-GAAP Reconciliations

Reconciliation of U.S. GAAP to Non-GAAP Outlook (In millions, except per share data) (Unaudited)

Third quarter of fiscal 2026 ending July 4, 2026

	GAAP Outlook	Adjustments	Non-GAAP Outlook
Net revenue	\$310 million +/- \$20 million	—	\$310 million +/- \$20 million
Operating expenses	\$92.4 million +/- 2%	\$7.4 million ^{B,C, D}	\$85.0 million +/- 2%
Diluted EPS ⁽¹⁾	\$0.87 +/- 10%	\$0.13 ^{A - E}	\$1.00 +/- 10%
Non-GAAP Adjustments			
A. Equity-based compensation - Cost of sales			0.4
B. Equity-based compensation - Selling, general and administrative and Research and development			6.6
C. Amortization related to intangible assets			0.3
D. Restructuring expenses			0.5
E. Net income tax effect of the above items			(0.7)

(1) GAAP and non-GAAP diluted EPS based on approximately 53.0 million diluted weighted average shares outstanding.

The tables above reconcile our GAAP to non-GAAP guidance based on the current outlook. The guidance does not incorporate the impact of any potential business combinations, divestitures, unannounced restructuring activities, strategic investments and other significant transactions. The timing and impact of such items are dependent on future events that may be uncertain or outside of our control.

