Medtronic

Engineering the extraordinary

Medtronic plc Q4 FY23

Earnings presentation



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Financial comparisons

References to results increasing, decreasing, or remaining flat are in comparison to the same period in the prior fiscal year. References to organic revenue growth exclude the impact of significant acquisitions or divestitures, currency, and a one-time payment relating to an intellectual property agreement. Unless stated otherwise, guarterly and annual rates and ranges are given on an organic basis. References to sequential revenue changes are made on an "as reported" basis. Unless stated otherwise, all references to share gains or losses are as of the most recently completed calendar quarter, on a revenue basis, and in comparison to the same period in the prior year.



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Q4 FY23 Key messages

Strong execution underpinned by strategic focus and transformation efforts



Strong finish to fiscal year with results ahead of expectations

Exceeded expectations for both revenue and EPS. Accelerating top-line growth benefitted from procedure volume recovery, supply chain improvements, and innovative product launches; bottom-line reflected successful efforts to partially mitigate macro-economic factors



Broad strength across multiple businesses and geographies

- MSD growth in Established Market Leaders: Cardiac Rhythm Management, Spine and Surgical
- Strength in Highest Growth OUs; Structural Heart, OUS Diabetes & Neurovascular grew 10% combined
- Notable contributions in our Synergistic businesses including Aortic, Cardiac Diagnostics, Cardiac Surgery and GI



Transformation driving positive momentum heading into FY24Realizing benefits of transformational efforts to reduce complexity, enhance our culture, improve capital allocation, and upgrading our supply chain capabilities; we continue to examine our portfolio, with the goal of positioning the company for delivering durable growth



Initiating FY24 revenue guidance at 4.0% to 4.5%

Encouraged by improved execution with approval of meaningful long-term revenue drivers and significant cost reductions, partially offsetting known macro headwinds impacting profitability and cash flow. FY24 guidance: organic revenue growth 4.0% to 4.5% and EPS \$5.00 - \$5.10



Confident in delivering durable revenue growth and shareholder value

Focused on delivering our pipeline, decisively allocating capital, improving our operational health, and streamlining the company

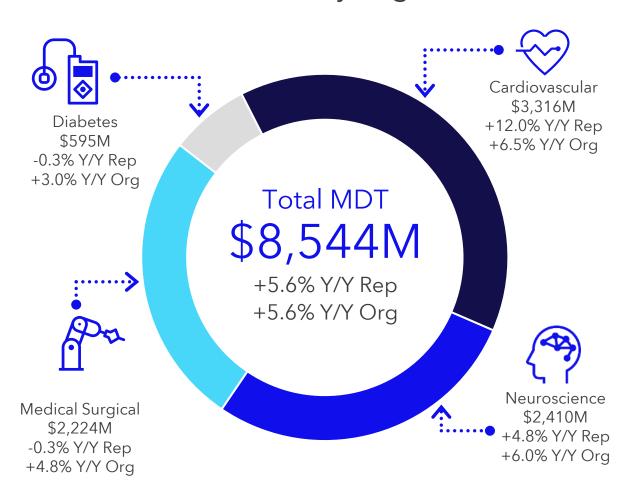
We had a strong finish to our fiscal year, with our fourth quarter top- and bottom-line results coming in ahead of expectations.

> We're confident in delivering durable revenue growth in the year ahead as our recent revenue headwinds dissipate, and we drive execution across our businesses."





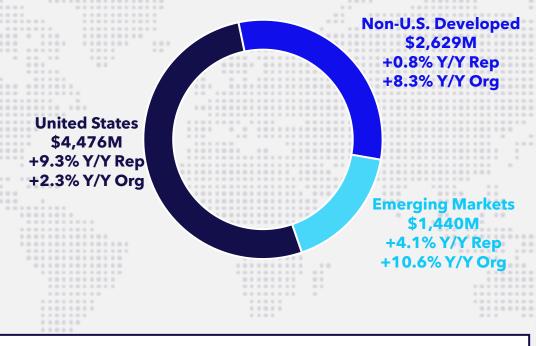
Revenue¹ by segment

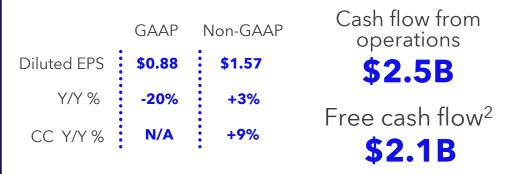


- 1) Data has been intentionally rounded to the nearest million and, therefore, may not sum.
- 2) Operating cash flows less property, plant, and equipment additions.
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Revenue¹ by geography

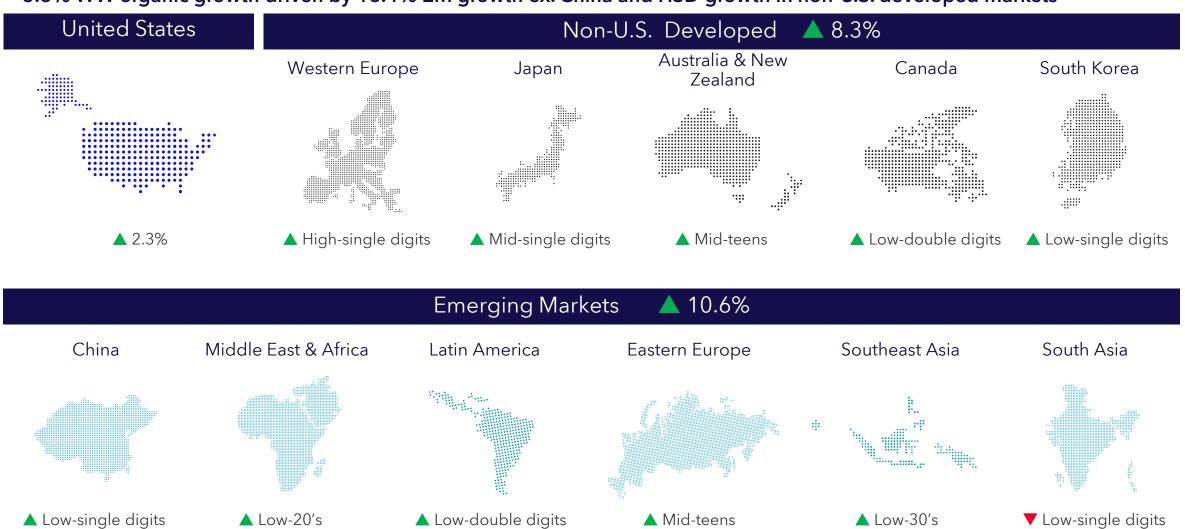




Medtronic

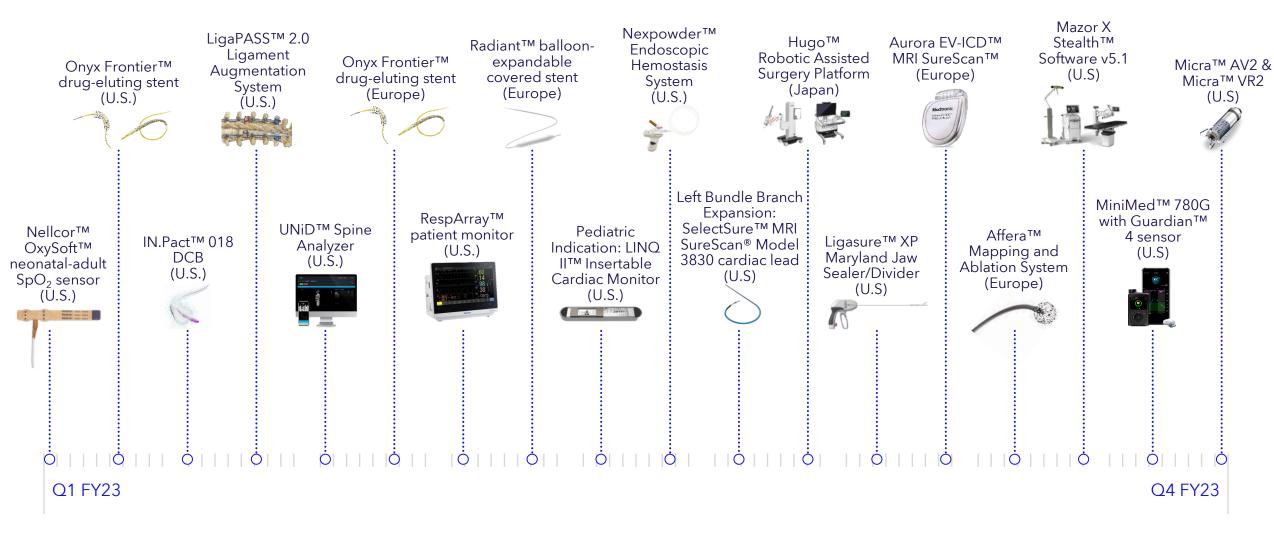
Q4 FY23 Regional organic revenue growth

5.6% WW organic growth driven by 16.4% EM growth ex. China and HSD growth in non-U.S. developed markets



Key product approvals

Last 12 months: ~125 product approvals in key geographies¹



Note: Relative positioning is not intended to signify relative timing



¹⁾ Includes U.S., EU, Japan and China. Does not include all indication or partner approvals, though select additional approvals are displayed

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Cardiovascular

7% growth driven by strong performance in Pacing, TAVR, Aortic & Diagnostics

Cardiac Rhythm & Heart Failure (CRHF)

- Cardiac Pacing Therapies: HSD growth; LDD WW Micra™ growth driven by increased market penetration; next-gen Micra™ AV2 and Micra™ VR2 received FDA Approval
- Defibrillation Solutions: LSD growth as strong OUS growth was offset by replacement headwinds; Aurora EV-ICD™1 CE Mark received
- Procedure Innovations: Mid-teens growth on strength of TYRX™ antibacterial envelopes
- Diagnostics: LINQ II™ global launch expansion accelerates with unrestricted supply
- CAS: MSD WW growth driven by continued adoption of Arctic Front™ cryoablation catheters, offset by China VBP headwind; Affera™1 mapping and ablation system received CE Mark and successfully conducted first commercial cases; PulseSelect™1 PFA catheter successfully met both safety and efficacy end points in pivotal PULSED AF trial presented at ACC′23

Structural Heart & Aortic (SHA)

- Structural Heart: MSD WW TAVR growth driven by Evolut[™] FX launches in U.S. and Japan along with SVD Durability Data showing CoreValve[™] and Evolut[™] as first and only TAVR platforms to outperform SAVR at 5 years
- Aortic: Mid-20s growth on supply improvements for both AAA and TAA

Coronary and Peripheral Vascular (CPV)

- Coronary: Y/Y and sequential DES share gains driven by Onyx Frontier™ launch; HSD growth in Balloons and MSD growth in Guide Catheters
- Peripheral Vascular Health: Mid-teens growth in DCBs driven by IN.PACT 018 DCB U.S. launch; Vascular Embolization, and Directional Atherectomy growth partially offset by weakness in PTA Balloons and Deep Venous



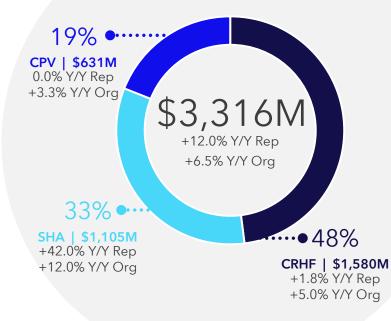












Operating Unit Growth

Cardiac Rhythm Management	MSD
Cardiovascular Diagnostics	HSD
Cardiac Ablation Solutions	MSD
Structural Heart & Aortic	LDD
Cardiac Surgery	HSD
Coronary	LSD
Peripheral Vascular Health	MSD

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1) Aurora EV-ICD™, Affera™ and PulseSelect™ are not available in the U.S.

Medical Surgical

5% growth driven by SI share capture and GI Genius™ performance; Hugo™ expansion continues **RGR | \$723M**

Surgical (SI & SR)

- Surgical: MSD growth (HSD ex-China) benefitted from improved product availability and procedure recovery; High-teens growth in Advanced Energy reflected our best-inclass LigaSure™ vessel sealing technology along with MSD growth in Hernia & Wound Management
- Surgical grew HSD excluding China given continued impact of Stapling VBP headwinds, led by strength in WE, Latin America, and Southeast Asia
- Hugo™ installs expanded into five new countries; market presence now spans 4 continents; Newly announced partnership to extend training to surgeons in India
- Expand URO U.S. IDE trial which began in Dec. 2022, progressing as planned
- Strong adoption of Touch Surgery™ Enterprise continues; install ramps in WE and U.S.

Respiratory, Gastrointestinal, & Renal (RGR)

- Gastrointestinal: Mid-Teens WW growth driven by procedure recovery and strength in GI Genius™ sales, with the intelligent endoscopy module also winning the 2023 AI Breakthrough Award for Best Deep Learning Platform
- Patient Monitoring²: MSD WW growth led by strong hardware sales including U.S. RespArray launch; LSD Nellcor™ pulse oximetry growth
- Respiratory Interventions²: LSD WW growth driven by supply recovery in Airways; ventilator demand has stabilized and continues to return to pre-pandemic levels
- Renal Care Solutions: officially divested to Mozarc Medical, a new, independent kidney health technology joint venture formed by Medtronic and DaVita
- Hugo TM is not available in the U.S.

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- Pursuing a separation of the combined Patient Monitoring and Respiratory Interventions businesses

ProGrip™ Self-Fixating Mesh



LigaSure™ Maryland Thoracic Sealer/Divider with Nano-coating



Hugo™ RAS System¹

33% • · · · · -0.3 Y/Y Rep +4.8% Y/Y Ora +7.1% ex-China Y/Y Org ...67% Surgical | \$1,501M +0.7% Y/Y Rep +4.3% Y/Y Org

Operating Unit Growth

Surgical

Gastrointestinal

-2.3% Y/Y Rep

+5.9% Y/Y Org

Respiratory Interventions

Patient Monitoring

MSD

Mid-Teens

MSD





Neuroscience

6% growth with strength in U.S. Core Spine, NV, and ENT

Cranial & Spinal Technologies (CST)

- MSD growth supported by 6% growth in U.S. core spine
- Neurosurgery: LSD growth on increased shift to alternative financing models in large capital, augmented by strength in Midas Rex[™] power tools and Aquamantys[™] sealers
- Continued adoption of the Aible™ Spinal Ecosystem as it connects implants, navigation, robotics, interoperative imaging, and surgical tools

Specialty Therapies (ST)

- Neurovascular: LDD growth with continued strength in both hemorrhagic and ischemic; driven by DD growth in flow diversion, access delivery, and aspiration
- Ear, Nose & Throat: LDD growth supported by continued adoption of the Integrated Power Console (IPC™) and improvement in product availability
- Pelvic Health: DD growth in WE driven by early 2023 approval and launch of InterStim X™

Neuromodulation (NM)

- Spinal Cord Stimulation: MSD growth driven by increasing trialing rates and continued market recovery
- Deep Brain Stimulation: LSD decline driven by replacement headwinds and competitive pressures
- HSD growth in Targeted Drug Delivery and MSD decline in Interventional

Aible™ Spinal Surgical Suite

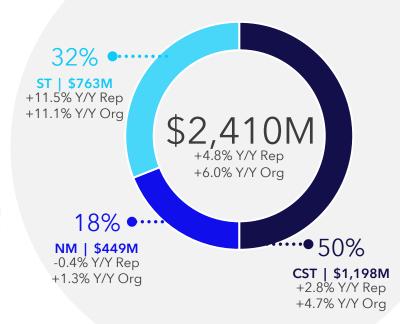


Embolization Device with Shield Technology™



DTMTM SCS on the Intellis™ platform





Operating Unit Growth

Cranial & Spinal Technologies	MSD
Neurovascular	LDD
ENT	LDD
Pelvic Health	MSD

Neuromodulation

Medtronic

LSD

Diabetes

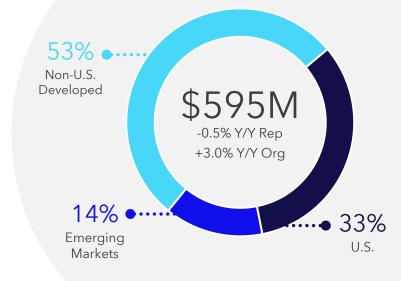
FDA approval of MiniMed™ 780G system followed by lifting of warning letter paving way for future innovation

WW revenue increased LSD driven by strong performance in OUS markets

- U.S. approval of MiniMed™ 780G system with Guardian™ 4 sensor marks 100th country to launch; MM780G system install base doubled Y/Y. Algorithm with most real-time automatic corrections for simplified diabetes management
 - Integrated with Guardian™ 4 sensor with no fingersticks when in SmartGuard™, even through sensor changes
 - First and only system with meal detection technology featuring 5-minute auto-corrections and adjustments for missed boluses all day and all night
 - Ability to "treat to target" with lowest blood glucose target of 100 mg/dL, allowing for tighter control without increasing risk of hypoglycemia
 - 95% of time spent in SmartGuard™, reduces user engagement while delivering best-in-class TIR; increasing treatment satisfaction and quality of life
 - Convenient matching 7-day wear life for Extended infusion set and CGM sensor for once a week set change
- MiniMed 780G system preorders began May 15th with shipments starting June 1st; strong initial response consistent with favorable sentiment among Customers and HCPs; securing "win back" customers
 - After week 1 of launch, orders are exceeding expectations and that early indications are encouraging on multiple levels including CGM attachment rates
 - Remain confident in our ability to satisfy elevated U.S. demand
- CGM growth driven by strong MM780G attach rates; DD growth across APAC and WE amid competitive introductions
 - Majority of EMEA MM780G customers use system with Guardian™ 4 sensor; high satisfaction with AID system
 - Guardian™ 4 sensor global revenue tripled Y/Y following key market launches
- Next-generation standalone sensor, Simplera[™], under review following Q3 submission to the FDA and Q1 submission for CE Mark

EOFlow acquisition to expand Medtronic Diabetes portfolio

The addition of EOFlow, together with Medtronic's Meal Detection TechnologyTM algorithm and next-generation CGM is expected to expand ability to support needs of more individuals with diabetes and participate in patch pump space



SimpleraTM
Stand-alone sensor submitted for FDA and CE Mark



Now FDA Approved
MiniMed™ 780G system
with Guardian™ 4 sensor
and Extended infusion set



EOFlow AcquisitionAnnounced definitive agreements to acquire

wearable insulin patch



FY23 Key Highlights



Seeing benefit from comprehensive transformation

Positioning the company for durable innovation-driven growth and creating shareholder value. Experienced revenue acceleration as we tackled a combination of macro-headwinds and acute supply challenges while maintaining focus on aggressive transformation.



Advanced product pipeline and resolved Diabetes warning letter

R&D spend of \$2.7B (8.6% of revenue) with operating committee allocating disproportionate funds to highest growth market opportunities

Received ~125 regulatory approvals translating to several recent and pending launches expected to contribute meaningfully to long-term growth



Environmental, Social, & Governance leadership

Continued inclusion in DJSI's World Index as one of the world's leading companies for sustainability

Named one of the 2023 World's Most Ethical Companies by Ethisphere

Ranked #2 on Diversity Inc's Top 50 US Companies for Diversity

Signed commitment to Science Based Targets Initiative (SBTi) as part of our years long journey toward decarbonization



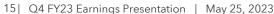
Thoughtful capital allocation and portfolio management to drive growth and create shareholder value

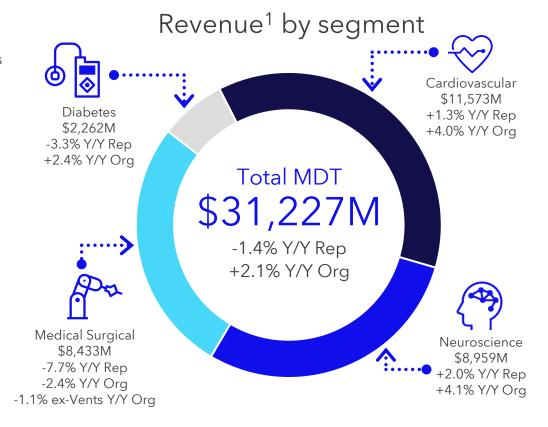
Completed divestiture of Renal Care Solutions to Mozarc Medical and completed acquisitions of Intersect ENT and Affera

Returned \$4.0B to shareholders through dividends and net share repurchases



²⁾ Operating cash flows less property, plant, and equipment additions.

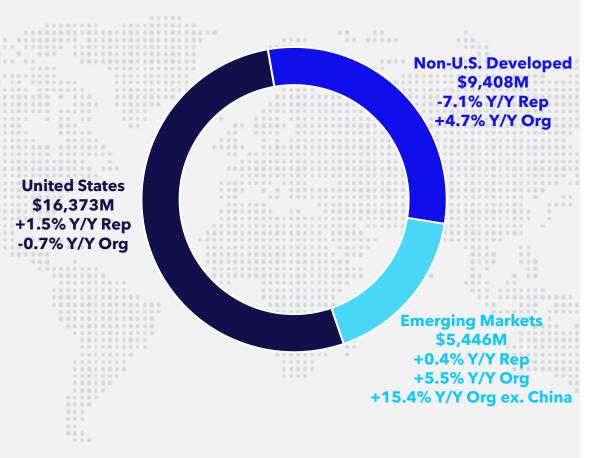




	GAAP	Non-GAAP	Cash flow from operations
Diluted EPS	\$2.82	\$5.29	\$6.0B
Y/Y %	-24%	-5%	Free cash flow ²
CC Y/Y %	N/A	-1%	\$4.6B

FY23 Financial summary

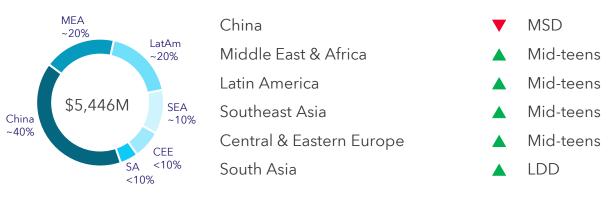
Revenue¹ by geography







Emerging Markets 🛕 5.5%





¹⁾ Data has been intentionally rounded to the nearest million and, therefore, may not sum.

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Q4 and FY23 Financial Highlights

Q4 FY23 Income statement

GAAP¹

(\$ in millions)	Q4 FY22	Q4 FY23	Y/Y
Revenue	\$8,089	\$8,544	5.6%
Gross Margin	68.0%	65.1%	-290 bps
SG&A % of Sales	31.8%	30.6%	-120 bps
R&D % of Sales	8.1%	7.5%	-60 bps
Operating Margin	20.6%	18.3%	-230 bps
Net Income	\$1,485	\$1,179	-20.6%
Diluted EPS	\$1.10	\$0.88	-20.0%

Full
GAAP to
non-GAAP
reconciliation
in Appendix

Non-GAAP¹

(\$ in millions)	Q4 FY22	Q4 FY23	Y/Y
Revenue	\$8,089	\$8,544	5.6%
Gross Margin	68.5%	65.9%	-260 bps
SG&A % of Sales	31.2%	29.7%	-150 bps
R&D % of Sales	7.9%	7.3%	-60 bps
Operating Margin	29.7%	29.4%	-30 bps
Net Income	\$2,038	\$2,091	2.6%
Diluted EPS	\$1.52	\$1.57	3.3%



¹⁾ The data in this table has been intentionally rounded and, therefore, may not sum; Dollars in millions except for EPS.

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FY23 Income statement

GAAP¹

(\$ in millions)	FY22	FY23	Y/Y
Revenue	\$31,686	\$31,227	-1.4%
Gross Margin	68.0%	65.7%	-230 bps
SG&A % of Sales	32.5%	33.4%	90 bps
R&D % of Sales	8.7%	8.6%	-10 bps
Operating Margin	18.2%	17.6%	-60 bps
Net Income	\$5,039	\$3,758	-25.4%
Diluted EPS	\$3.73	\$2.82	-24.4%

Full GAAP to non-GAAP reconciliation in Appendix

Non-GAAP¹

(\$ in millions)	FY22	FY23	Y/Y
Revenue	\$31,686	\$31,227	-1.4%
Gross Margin	68.8%	66.5%	-230bps
SG&A % of Sales	32.0%	32.6%	60bps
R&D % of Sales	8.5%	8.4%	-10 bps
Operating Margin	27.9%	26.6%	-130 bps
Net Income	\$7,505	\$7,045	-6.1%
Diluted EPS	\$5.55	\$5.29	-4.7%



¹⁾ The data in this table has been intentionally rounded and, therefore, may not sum; Dollars in millions except for EPS

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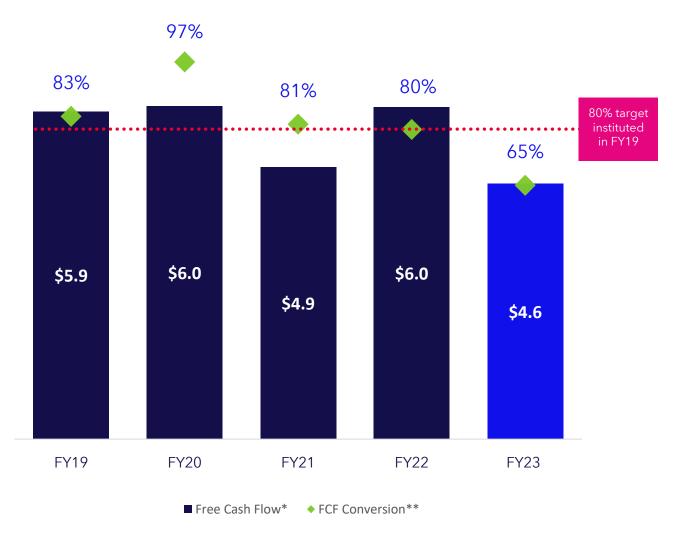
Balance sheet

Continue to maintain a strong balance sheet

(\$ in millions)	Q4 FY22	Q3 FY23	Q4 FY23	Y/Y	Q/Q
Total Assets	\$90,981	\$94,134	\$90,948	(\$33)	(\$3,186)
Cash & Equivalents	\$3,714	\$4,521	\$1,543	(\$2,171)	(\$2,978)
Investments	\$6,859	\$6,616	\$6,416	(\$443)	(\$200)
Total Debt	\$24,114	\$28,128	\$24,364	\$250	(\$3,764)
Short term debt	\$3,742	\$5,918	\$20	(\$3,722)	(\$5,898)
Long term debt	\$20,372	\$22,210	\$24,344	\$3,972	\$2,134
Equity	\$52,722	\$51,618	\$51,665	(\$1,057)	\$47

Free cash flow

Macro headwinds impacting free cash flow conversion in FY23



^{*}Operating cash flows less property, plant, and equipment additions; FCF shown in billions

Included in free cash flow: (\$ in billions)	FY19	FY20	FY21	FY22	FY23
Certain Litigation Payments, net ^{1,2}	\$0.5	\$0.2	\$0.2	\$0.2	\$0.0
Restructuring Payments ¹	\$0.4	\$0.5	\$0.5	\$0.4	\$0.4
Other Payments ^{1,3}	\$0.2	\$0.2	\$0.1	\$0.3	\$0.4
Puerto Rico IRS Pre- Payment					\$0.3
Certain Other Tax Payments	\$0.4	\$0.1	\$0.2	\$0.2	\$0.5

¹ Cash flow impact does not reflect associated tax cost / benefit, as timing and amount are difficult to estimate.



^{**}Conversion ratio = free cash flow divided by non-GAAP net income

² Includes payments accrued as "Non-GAAP" charges

³ Includes acquisition-related, divestiture-related, charges associated with stopping the distribution and sales of LVADs, European Union medical device regulations charges, and contributions to the Medtronic Foundation

Exercising decisive capital allocation

Prioritizing innovation-driven growth investments while delivering consistent dividend returns to shareholders

5% CAGR Minority investments, strategic partnerships, \$2.7B and incubators add to traditional investment Target **R&D** Research & Investments for Growth \$2.3B growth at/above **Development** revenue growth Blackstone Neurovascular **FY20 FY23** Co-LabTM **Platform** 9 >\$3.3B Focus on in total consideration Acquisitions tuck-in M&A with \$1.6B+ **80+** since FY21 since FY21 Smart M&A heightened focus invested as of companies on market sintersect* Q4 FY23 selection

Dividend & Share Repurchase

Target minimum of 50% of Free Cash Flow returned to shareholders annually; prioritizing dividends

FY23

\$4.0B 86% Net share of Free Cash repurchases Flow & dividends

46 Years of dividend increases

Member of S&P 500 Dividend **Aristocrats**

\$3.8B shares repurchased since FY21

Guidance & Assumptions

Guidance and assumptions

	FY23 base ¹		Organic revenue growth guidance	FX ³	Inorganic	Other ²	Implied reported revenue range
FY24	FY23 reported	\$31,227M					
REVENUE	Less IP Agreement	(\$265M)	4.0% to 4.5%	+\$110M to +\$210M	\$0	~\$50M	~\$32.0B to \$32.3B
	Less Other ² (\$300N	(\$300M)				· \$30ΙVΙ	
FY23 base	\$30,662M						

FY24 EPS	FY23 base	Implied constant currency growth	FX ²	FY24 EPS guidance
EF3	\$5.29	+1% to +3%	~(6%)	\$5.00 to \$5.10

Note: EPS guidance does not include any charges or gains that would be reported as non-GAAP adjustments to earnings during the fiscal year

- 1) FY23 reported revenue of \$31,227 less IP Agreement of \$265M and less Other of \$300M
- 2) Other includes Renal Care Solutions and Cardinal Manufacturing Agreements
- 3) While FX rates are fluid, assumptions above are based on rates as of the beginning of May 2023

New Segment Structure

New reporting structure

Changes to revenue hierarchy reporting structure

Through Q4'FY23



Cardiovascular Portfolio

Cardiac Rhythm & Heart Failure Structural Heart & Aortic Coronary & Peripheral Vascular

Cardiac Rhythm Management* Cardiac Ablation Solutions Cardiovascular Diagnostics Mechanical Circulatory Support

Structural Heart & Aortic Cardiac Surgery

Coronary & Renal Denervation Peripheral Vascular Health



Neuroscience Portfolio

Cranial & Spinal Technologies

Spine & Biologics Neurosurgery

Neuromodulation

Pain Therapies **Brain Modulation** Interventional

Specialty Therapies

Pelvic Health Neurovascular

Ears, Nose & Throat (ENT)



Medical Surgical Portfolio

Surgical Innovations

Surgical Innovations Surgical Robotics

Respiratory, Gastrointestinal, & Renal (RGR)

Patient Monitoring Respiratory Interventions Gastrointestinal Renal Care Solutions



Diabetes Operating Unit

Changes

Cardiovascular Diagnostics moves into Cardiac Rhythm Management

No Change

Surgical Innovations & Surgical Robotics combine into Surgical

Renal Care Solutions moves into Other Segment

No Change

Renal Care Solutions added from Medical Surgical

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Segment Division Operating Unit

Revenue will be reported for the 5 segments and at the division levels. Qualitative performance color will be provided at the operating unit level.

Starting Q1'FY24



Cardiovascular Portfolio

Cardiac Rhythm & Heart Failure Structural Heart & Aortic

Cardiac Rhythm Management Cardiac Ablation Solutions

Structural Heart & Aortic Cardiac Surgery

Coronary & Peripheral Vascular

Coronary & Renal Denervation Peripheral Vascular Health



Neuroscience Portfolio

Cranial & Spinal Technologies

Spine & Biologics Neurosurgery

Neuromodulation

Pain Therapies **Brain Modulation** Interventional

Specialty Therapies

Pelvic Health Neurovascular Ears, Nose & Throat (ENT)



Medical Surgical Portfolio

Surgical & Gastrointestinal

Surgical Gastrointestinal

Patient Monitoring & Respiratory

Patient Monitoring* Respiratory Interventions



Diabetes Operating Unit



Renal Care Solutions

Cardinal Manufacturing Agreements**

^{*} Medtronic Care Management Services reported as part of Cardiac Rhythm Management in FY23 moved to Patient Monitoring for FY24

^{**} Previously included within Medical Surgical Portfolio

Reporting changes – recasted historical revenue Table of Contents Summary Highlights Highlights Assumptions Structure Table of Contents Summary Highlights Highlights Assumptions Structure Table of Contents Summary Highlights Highlights Assumptions Structure ESG Appendix



	Q1 FY22	Q2 FY22	Q3 FY22	Q4 FY22	FY 2022	Q1 FY23	Q2 FY23	Q3 FY23	Q4 FY23	FY 2023
Cardiovascular	\$2,875	\$2,814	\$2,731	\$2,948	\$11,368	\$2,701	\$2,759	\$2,760	\$3,302	\$11,522
CRHF	\$1,468	\$1,458	\$1,388	\$1,539	\$5,852	\$1,381	\$1,417	\$1,419	\$1,567	\$5,783
Neuroscience	\$2,204	\$2,136	\$2,144	\$2,299	\$8,784	\$2,115	\$2,186	\$2,248	\$2,410	\$8,959
Medical Surgical	\$2,231	\$2,217	\$2,199	\$2,144	\$8,790	\$1,933	\$2,002	\$2,068	\$2,181	\$8,184
Surgical & GI	\$1,677	\$1,620	\$1,635	\$1,611	\$6,543	\$1,455	\$1,513	\$1,546	\$1,638	\$6,152
PM/RI	\$554	\$597	\$563	\$533	\$2,247	\$479	\$489	\$522	\$543	\$2,032
Diabetes	\$572	\$585	\$584	\$597	\$2,338	\$541	\$556	\$570	\$595	\$2,262
Other	\$106	\$96	\$105	\$99	\$406	\$81	\$82	\$81	\$57	\$300
Total Medtronic	\$7,987	\$7,847	\$7,763	\$8,089	\$31,686	\$7,371	\$7,585	\$7,727	\$8,544	\$31,227



	Q1 FY22	Q2 FY22	Q3 FY22	Q4 FY22	FY 2022	Q1 FY23	Q2 FY23	Q3 FY23	Q4 FY23	FY 2023
Cardiovascular	\$1,405	\$1,360	\$1,283	\$1,442	\$5,490	\$1,286	\$1,410	\$1,363	\$1,737	\$5,796
CRHF	\$755	\$747	\$694	\$813	\$3,008	\$704	\$776	\$753	\$819	\$3,052
Neuroscience	\$1,446	\$1,394	\$1,397	\$1,517	\$5,753	\$1,419	\$1,512	\$1,507	\$1,581	\$6,018
Medical Surgical	\$972	\$953	\$972	\$894	\$3,790	\$831	\$895	\$959	\$941	\$3,626
Surgical & GI	\$692	\$624	\$674	\$624	\$2,614	\$581	\$633	\$674	\$653	\$2,541
PM/RI	\$280	\$329	\$297	\$269	\$1,176	\$249	\$262	\$285	\$287	\$1,085
Diabetes	\$245	\$261	\$255	\$213	\$974	\$206	\$228	\$215	\$199	\$849
Other	\$33	\$31	\$33	\$32	\$128	\$25	\$23	\$17	\$18	\$84
Total Medtronic	\$4,101	\$3,997	\$3,939	\$4,097	\$16,135	\$3,766	\$4,069	\$4,062	\$4,476	\$16,373

Reporting changes – recasted historical revenue Table of Contents Summary Highlights Highlights Assumptions Structure Table of Contents Summary Highlights Highlights Assumptions Structure ESG Appendix

Emerging Markets

	Q1 FY22	Q2 FY22	Q3 FY22	Q4 FY22	FY 2022	Q1 FY23	Q2 FY23	Q3 FY23	Q4 FY23	FY 2023
Cardiovascular	\$467	\$506	\$513	\$526	\$2,012	\$523	\$546	\$538	\$554	\$2,161
CRHF	\$180	\$204	\$196	\$199	\$780	\$200	\$209	\$211	\$213	\$833
Neuroscience	\$293	\$309	\$316	\$311	\$1,229	\$290	\$292	\$341	\$360	\$1,283
Medical Surgical	\$434	\$457	\$455	\$435	\$1,781	\$368	\$421	\$384	\$429	\$1,603
Surgical & GI	\$334	\$366	\$369	\$351	\$1,420	\$294	\$341	\$305	\$344	\$1,285
PM/RI	\$100	\$91	\$86	\$84	\$361	\$74	\$80	\$80	\$84	\$318
Diabetes	\$63	\$69	\$68	\$79	\$279	\$72	\$74	\$80	\$82	\$307
Other	\$29	\$31	\$32	\$31	\$124	\$24	\$25	\$28	\$16	\$92
Total Medtronic	\$1,286	\$1,372	\$1,385	\$1,383	\$5,426	\$1,276	\$1,359	\$1,371	\$1,440	\$5,446



	Q1 FY22	Q2 FY22	Q3 FY22	Q4 FY22	FY 2022	Q1 FY23	Q2 FY23	Q3 FY23	Q4 FY23	FY 2023
Cardiovascular	\$1,003	\$948	\$935	\$980	\$3,866	\$892	\$802	\$859	\$1,011	\$3,564
CRHF	\$533	\$507	\$498	\$527	\$2,064	\$476	\$431	\$456	\$535	\$1,899
Neuroscience	\$465	\$433	\$431	\$471	\$1,801	\$407	\$382	\$401	\$469	\$1,658
Medical Surgical	\$826	\$806	\$772	\$816	\$3,219	\$735	\$685	\$725	\$811	\$2,956
Surgical & GI	\$651	\$630	\$592	\$636	\$2,509	\$580	\$539	\$568	\$640	\$2,326
PM/RI	\$175	\$176	\$179	\$180	\$710	\$155	\$147	\$157	\$171	\$630
Diabetes	\$263	\$256	\$261	\$305	\$1,085	\$264	\$254	\$274	\$314	\$1,106
Other	\$43	\$34	\$40	\$36	\$154	\$32	\$33	\$36	\$24	\$125
Total Medtronic	\$2,601	\$2,478	\$2,438	\$2,609	\$10,126	\$2,328	\$2,157	\$2,294	\$2,629	\$9,408

Medtronic business structure



Cardiovascular

Learn more

Cardiac Rhythm & Heart Failure

- Cardiac Rhythm Management*
- Cardiac Ablation Solutions
- Mechanical Circulatory Support

Structural Heart & Aortic

- Structural Heart & Aortic
- Cardiac Surgery

Coronary & Peripheral Vascular

- Coronary & Renal Denervation
- Peripheral Vascular Health



Neuroscience

Learn more

Cranial & Spinal Technologies

Specialty Therapies

- Neurovascular
- Ears, Nose & Throat (ENT)
- Pelvic Health

Neuromodulation



Medical Surgical

Learn more

Surgical & Gastrointestinal

- Surgical
- Gastrointestinal

Patient Monitoring & Respiratory

- Patient Monitoring*
- Respiratory Interventions



Diabetes

Learn more

Therapies and services for insulin-dependent people who have Type 1 and Type 2



Other

Learn more

- Renal Care Solutions
- Cardinal Manufacturing Agreements**

 $^{^{\}star}\,\mathsf{Medtronic}\,\mathsf{Care}\,\mathsf{Management}\,\mathsf{Services}\,\mathsf{reported}\,\mathsf{as}\,\mathsf{part}\,\mathsf{of}\,\mathsf{Cardiac}\,\mathsf{Rhythm}\,\mathsf{Management}\,\mathsf{in}\,\mathsf{FY23}\,\mathsf{moved}\,\mathsf{to}\,\mathsf{Patient}\,\mathsf{Monitoring}\,\mathsf{for}\,\mathsf{FY24}$

^{**} Previously included within Medical Surgical Portfolio

Environmental, Social & Governance

Medtronic

Environmental, social & governance

Leading in engagement, citizenship and innovation



DiversityInc

#2 in Diversity Top 50, #2 for Mentorship, #7 for Supplier Diversity, #5 for ESG, #1 for Top company for executive women, #1 for Latino executives, #4 for Asian American executives



2022 Great Place To Work ® And Fortune Magazine

#12 Worlds Best Workplaces™



Great Place to Work © certified awarded to Medtronic in Australia, Greater China, Spain, and 20 other countries



Human Rights Campaign

100% Corporate Equality Index Human Rights Campaign - Best Places to Work for LGBTQ+ in South America -Medtronic Chile Member of
Dow Jones
Sustainability Indices
Powered by the S&P Global CSA

Dow Jones Sustainability Index

DJSI World Index for 2 consecutive years
DJSI North American Index for 15
consecutive years



Top Employers Institute certified

Awarded to Medtronic in the U.K., Egypt, South Africa, and 6 other countries



Ethisphere

One of the 2023 Worlds Most Ethical Companies®



2022 Disability:IN and the American Association of People with Disabilities Disability Equality Index® Best Places to Work™ – 100% Score



2022 Hispanic Association on Corporate Responsibility Corporate Inclusion Index Medtronic received 5-star awards across all four pillars – Employment, Philanthropy, Procurement, and Governance – one of only two companies to do so in 2022



3BL Media

Placed 41st on 2022 100 Best Corporate Citizens for 6 consecutive years

Named one of America's 2022

Best Employers for Veterans by Forbes

Forbes

America's Best Employers for Veterans 2022



Glassdoor

Best Places to Work 2022



Just Capital

Named one of America's Most JUST Companies by JUST Capital



2022 India's Best Workplaces for Women Medtronic Engineering and Innovation Centre in Hyderabad



IR Magazine

2023 Best IR Website; Runner-up for Best IR in Healthcare

Medtronic

Environmental, social & governance Long-range objectives & targets



For more information, visit Medtronic.com

2021 ESG Investor Briefing

2022 Integrated Performance Report

2022 Global Inclusion, Diversity & Equity Report

Patient Safety & Product Quality

10%

Reduction in aggregate product complaint rate for identified product families by FY25 vs. FY20

Access & Innovation

20%

MDT revenue from products and therapies released in the prior 36 months by FY25

Patients served annually by FY25

Inclusion, Diversity & Equity

45%

Global management positions held by women by FY26

30%

U.S. management positions held by ethnically diverse talent by FY26

Climate Stewardship

50%

Reduction in greenhouse gas omission intensity by FY25

50%

Sourced energy from renewable and alternative sources by FY25

> Carbon Neutral

In our operations by FY30

Net Zero Emissions

Product Stewardship

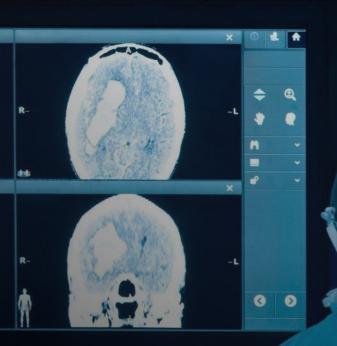
25%

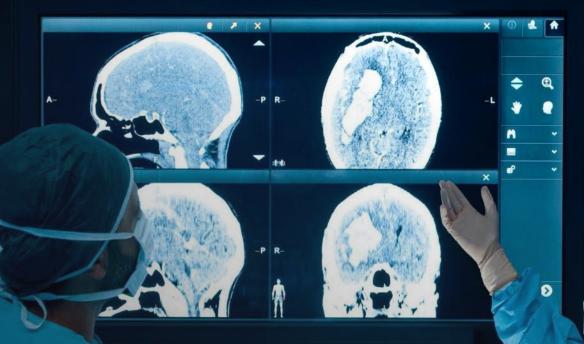
Reduction in packaging waste for targeted highvolume products by FY25 vs. FY21

35%

Reduction in paper associated with Instructions for Use (IFUs) by FY27 vs. FY21









Appendix

Medtronic

Q4 FY23 Revenue by portfolio and geography

	Worldwide				U.S.		N	on-U.S. Develope	ed	Emerging Markets		
	Revenue (\$M) ¹	As reported Y/Y%	Organic Y/Y%	Revenue (\$M) ¹	As reported Y/Y%	Organic Y/Y%	Revenue (\$M) ¹	As reported Y/Y%	Organic Y/Y%	Revenue (\$M) ¹	As reported Y/Y%	Organic Y/Y%
Cardiovascular	3,316	12.0%	6.5%	1,751	20.3%	2.1%	1,011	3.2%	10.2%	554	5.3%	11.6%
Cardiac Rhythm & Hearth Failure	1,580	1.8%	5.0%									
Structural Heart & Aortic	1,105	42.0%	12.0%									
Coronary & Peripheral Vascular	631	0.0%	3.3%									
Medical Surgical	2,224	-0.3%	4.8%	945	3.5%	4.5%	835	-2.0%	6.8%	444	-4.7%	2.1%
Surgical Innovations	1,501	0.7%	4.3%									
Respiratory, Gastrointestinal, & Renal	723	-2.3%	5.9%									
Neuroscience	2,410	4.8%	6.0%	1,581	4.2%	2.5%	469	-0.4%	6.4%	360	15.8%	22.5%
Cranial & Spinal Technologies	1,198	2.8%	4.7%									
Specialty Therapies	763	11.5%	11.1%									
Neuromodulation	449	-0.4%	1.3%									
Diabetes	595	-0.3%	3.0%	199	-6.6%	-6.6%	314	3.0%	9.2%	82	3.8%	5.1%
Total Medtronic	8,544	5.6%	5.6%	4,476	9.3%	2.3%	2,629	0.8%	8.3%	1,440	4.1%	10.6%

¹⁾ Data has been intentionally rounded to the nearest million and, therefore, may not sum



^{34 |} Q4 FY23 Earnings Presentation | May 25, 2023

Q4 FY23 GAAP to non-GAAP reconciliations

•												
	Q4 FY23 GAAP	Amortization	Restructuring	Certain Litigation	Acquisition- Related	Divestiture and Separation- Related Items	(Gain) / Loss on Minority Investment	Medical Device Regulations	Certain Tax Adjustments	Q4 FY23 Non-GAAP	Q4 FY22 Non-GAAP	Y/Y Growth / Change
Net Sales	8,544									8,544	8,089	5.6%
Cost of Products Sold	2,980		(30)		(4)	(3)		(25)		2,917	2,544	14.7%
Gross Margin	65.1%		0.4%		-	-		0.3%		65.9%	68.5%	-260 bps
SG&A	2,616		(47)			(33)		-		2,535	2,525	0.4%
% of Sales	30.6%		(0.6)%			(0.4)%		-		29.7%	31.2%	-150 bps
R&D	640		(1)					(18)		622	637	(2.4)%
% of Sales	7.5%		-					(0.2)%		7.3%	7.9%	-60 bps
Other Operating Expense (Income), Net	56				(44)	(54)				(42)	(19)	121.1%
% of Sales	0.7%				(0.5)%	(0.6)%				(0.5)%	(0.2)%	30 bps
Amortization of Intangible Assets	423	(423)								-	-	
Restructuring Charges, Net	294		(294)							-	-	
Certain Litigation Charges	(30)			30								
Operating Profit	1,565	423	372	(30)	49	90		44		2,512	2,402	4.6%
Operating Margin	18.3%	5.0%	4.4%	(0.4)%	0.6%	1.1%	-	0.5%		29.4%	29.7%	-30 bps
Other Non-Operating Income, Net	(173)						10			(164)	(85)	92.9%
Interest Expense	187									187	143	30.8%
Net Income Attributable to MDT (\$M)	1,179	361	288	(22)	46	85	(7)	34	127	2,091	2,038	2.6%
Diluted EPS (\$)(1)	0.88	0.27	0.22	(0.02)	0.03	0.06	(0.01)	0.03	0.10	1.57	1.52	3.3%

¹⁾ Data has been intentionally rounded to the nearest million or \$0.01 for EPS figures and, therefore, may not sum

^{35 |} Q4 FY23 Earnings Presentation | May 25, 2023

FY23 Revenue by portfolio and geography

	Worldwide				U.S.		N	on-U.S. Develope	ed	Emerging Markets		
	Revenue (\$M) ¹	As reported Y/Y%	Organic Y/Y%	Revenue (\$M) ¹	As reported Y/Y%	Organic Y/Y%	Revenue (\$M) ¹	As reported Y/Y%	Organic Y/Y%	Revenue (\$M) ¹	As reported Y/Y%	Organic Y/Y%
Cardiovascular	11,573	1.3%	4.0%	5,848	5.5%	0.7%	3,564	-7.8%	3.8%	2,161	7.4%	13.4%
Cardiac Rhythm & Hearth Failure	5,835	-1.2%	3.6%									
Structural Heart & Aortic	3,363	10.1%	7.0%									
Coronary & Peripheral Vascular	2,375	-3.5%	1.0%									
Medical Surgical	8,433	-7.7%	-2.4%	3,658	-5.3%	-5.1%	3,080	-8.7%	3.3%	1,694	-11.1%	-6.9%
Surgical Innovations	5,663	-6.6%	-1.2%									
Respiratory, Gastrointestinal, & Renal	2,770	-10.1%	-4.8%									
Neuroscience	8,959	2.0%	4.1%	6,018	4.6%	2.9%	1,658	-7.9%	3.7%	1,283	4.4%	10.1%
Cranial & Spinal Technologies	4,451	-0.1%	2.5%									
Specialty Therapies	2,815	8.6%	9.0%									
Neuromodulation	1,693	-2.4%	0.7%									
Diabetes	2,262	-3.3%	2.4%	849	-12.8%	-12.8%	1,106	1.9%	13.5%	307	10.0%	12.5%
Total Medtronic	31,227	-1.4%	2.1%	16,373	1.5%	-0.7%	9,408	-7.1%	4.7%	5,446	0.4%	5.5%

¹⁾ Data has been intentionally rounded to the nearest million and, therefore, may not sum

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FY23 GAAP to non-GAAP reconciliations

	FY23 GAAP	Amortization	Restructuring	Certain Litigation	Acquisition- Related	Divestiture and Separation- Related Items	(Gain) / Loss on Minority Investment	Medical Device Regulations	Debt Redemption Premium and Other Charges	Certain Tax Adjustments	FY23 Non-GAAP	FY22 Non-GAAP	Y/Y Growth / Change
Net Sales	31,227										31,227	31,686	(1.4)%
Cost of Products Sold	10,719		(97)		(35)	(31)		(88)			10,469	9,897	5.8%
Gross Margin	65.7%		0.3%		0.1%	-		0.3%			66.5%	68.8%	-230 bps
SG&A	10,415		(173)		(8)	(57)		(2)			10,175	10,133	0.4%
% of Sales	33.4%		(0.6)%		-	-		-			32.6%	32.0%	60 bps
R&D	2,696		(3)			(1)		(60)			2,632	2,701	(2.6)%
% of Sales	8.6%		-			-		(0.2)%			8.4%	8.5%	-10 bps
Other Operating Expense (Income), Net	(131)				(67)	(148)					(344)	99	447.5%
% of Sales	(0.4)%				(0.2)%	-					(1.1)%	0.3%	140 bps
Amortization of Intangible Assets	1,698	(1,698)									-	-	
Restructuring Charges, Net	375		(375)								-	-	
Certain Litigation Charges	(30)			30									
Operating Profit	5,485	1,698	647	(30)	110	235		150			8,295	8,856	(6.3)%
Operating Margin	17.6%	5.4%	2.1%	(0.1)%	0.4%	0.8%	-	0.5%			26.6%	27.9%	-130 bps
Other Non-Operating Income, Net	(515)						33				(482)	(306)	57.5%
Interest Expense	636								(53)		583	553	5.4%
Net Income Attributable to MDT (\$M)	3,758	1,443	507	(23)	89	227	(29)	120	42	910	7,045	7,505	(6.1)%
Diluted EPS (\$)(1)	2.82	1.08	0.38	(0.02)	0.07	0.17	(0.02)	0.09	0.03	0.68	5.29	5.55	(4.7)%

¹⁾ Data has been intentionally rounded to the nearest million or \$0.01 for EPS figures and, therefore, may not sum



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Abbreviations & acronyms

	Growth		Business specific		Business specific		Other
•	Revenue Decreased Y/Y Organic	AAA	Abdominal Aortic Aneurysm	NV	Neurovascular	ACC	American College of Cardiology
_	Revenue flat Y/Y Organic	AF	Atrial Fibrillation	PCI	Percutaneous Coronary Intervention	ATTD	Advanced Technologies and Treatments for Diabetes
	Revenue Increased Y/Y Organic	AID	Automated Insulin Delivery	PFA	Pulse Field Ablation	Ex-Vent	Excluding Ventilator
AMGR	Weighted Average Market Growth Rate	CGM	Continuous Glucose Monitoring	PH	Pelvic Health	IDE	Investigational Device Exemption
		CPV	Coronary & Peripheral Vascular	PM/RI	Patient Monitoring and Respiratory Interventions	ID&E	Inclusion, Diversity and Equity
		CRHF	Cardiac Rhythm & Heart Failure	PTA	Percutaneous Transluminal Angioplasty	LBCT	Late Breaking Clinical Trial
		CRM	Cardiac Rhythm Management	RAS	Robot-Assisted Surgery	VBP	Volume-Based Procurement
		CRT-D	Cardiac Resynchronization Therapy - Defibrillator	RGR	Respiratory, Gastrointestinal, & Renal	WE	Western Europe
		CST	Cranial & Spinal Technologies	SAVR	Surgical Aortic Valve Replacement		
		DBS	Deep Brain Stimulation	SCS	Spinal Cord Stimulation		
		DCB	Drug Coated Balloon	SHA	Structural Heart & Aortic		
		DES	Drug Eluting Stent	SI	Surgical Innovations		
		DTM	Differential Target Multiplexed Waveform	SR	Surgical Robotics		
		ENT	Ear, Nose, & Throat	SVD	Structural Valve Deterioration		
		EV-ICD	Extravascular Implantable Cardioverter Defibrillator	TAA	Thoracic Aortic Aneurysm		
		GI	Gastrointestinal	TAVR	Transcatheter Aortic Valve Replacement		
		ICD	Implantable Cardioverter Defibrillator	TIR	Time In Range		
		MDI	Multiple Daily Injection	URO	Urology		



Medtronic

Engineering the extraordinary

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