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FOR IMMEDIATE RELEASE

# Medtronic reports full year and fourth quarter fiscal 2024 financial results; announces dividend increase

Broad-based, durable growth across the company, including Cranial & Spinal Technologies, Diabetes, Cardiac Pacing, Surgical, and Structural Heart; gaining momentum as company enters new product cycles across many high-growth markets

**DUBLIN - May 23, 2024 -** Medtronic plc (NYSE:MDT) today announced financial results for its fourth quarter (Q4) and fiscal year 2024 (FY24), which ended April 26, 2024.

# **Key Highlights**

- Q4 revenue of \$8.6 billion increased 0.5% as reported and 5.4% organic
- Q4 GAAP diluted earnings per share (EPS) of \$0.49; non-GAAP diluted EPS of \$1.46
- FY24 revenue of \$32.4 billion increased 3.6% as reported and 5.2% organic
- FY24 GAAP diluted EPS of \$2.76; non-GAAP diluted EPS of \$5.20

- FY24 cash from operations of \$6.8 billion increased 12%; FY24 free cash flow of \$5.2 billion increased 14%
- Company returned \$5.5 billion to shareholders in FY24, including \$1.6 billion through net share repurchases in Q4
- Company issues FY25 guidance
- Dividend increased to \$0.70 per share quarterly, annual \$2.80 per share; 47th consecutive year of dividend increases
- Received U.S. FDA approval for Evolut<sup>™</sup> FX+ TAVR system and Inceptiv<sup>™</sup> closed-loop spinal cord stimulator; received China National Medical Products Administration (NMPA) approval for Symplicity Spyral<sup>™</sup> renal denervation system; submitted Affera Sphere-9<sup>™</sup> ablation catheter and Simplera Sync<sup>™</sup> CGM to U.S. FDA seeking approval

# **Q4** Financial Results

Medtronic reported Q4 worldwide revenue of \$8.589 billion, an increase of 0.5% as reported and 5.4% on an organic basis. The company's organic revenue results reflect broad-based growth across the company, with mid-single digit or higher organic revenue growth in all four segments. The organic revenue growth comparison excludes:

- \$57 million of current year revenue and \$114 million of prior year revenue reported as Other, stemming from business separations and product line exits;
- \$72 million of unfavorable impact from foreign currency translation on the remaining segments; and
- \$265 million of prior year revenue from a one-time intellectual property (IP) agreement, which was reported in the Structural Heart & Aortic division in the Cardiovascular Portfolio

As reported, Q4 GAAP net income and diluted EPS were \$654 million and \$0.49, respectively, decreases of 45% and 44%, respectively. As detailed in the financial schedules included at the end of this release, Q4 non-GAAP net income and non-GAAP diluted EPS were \$1.929 billion and \$1.46, respectively, decreases of 8% and

7%, respectively. Included in Q4 non-GAAP diluted EPS was a 7 cent, or 4%, unfavorable impact from foreign currency translation.

# **FY24 Financial Results**

Medtronic reported FY24 worldwide revenue of \$32.364 billion, an increase of 3.6% as reported and 5.2% on an organic basis. The FY24 organic revenue growth comparison excludes:

- \$111 million of current year revenue and \$358 million of prior year revenue reported as Other, stemming from business separations and product line exits;
- \$43 million of favorable impact from foreign currency translation on the remaining segments; and
- \$265 million of prior year revenue from a one-time IP agreement.

FY24 GAAP net income and diluted earnings per share (EPS) were \$3.676 billion and \$2.76, respectively, both representing decreases of 2%. As detailed in the financial schedules included at the end of this release, fiscal year 2024 non-GAAP net income and non-GAAP diluted EPS were \$6.918 billion and \$5.20, respectively, both representing decreases of 2%. Included in FY24 non-GAAP diluted EPS was a 33 cent unfavorable impact from foreign currency translation. FY24 non-GAAP diluted EPS on a constant currency basis increased 5%.

FY24 cash from operations of \$6.787 billion increased 12%. FY24 free cash flow of \$5.200 billion increased 14%, representing free cash flow conversion from non-GAAP net earnings of 75%. Growth was driven by improvements in working capital.

"We delivered a strong finish to the fiscal year, with broad strength across our businesses and each of our four segments posting mid-single digit or higher organic revenue growth," said Geoff Martha, Medtronic chairman and chief executive officer. "Our momentum is building into the new fiscal year. We're beginning new product cycles in some of MedTech's most attractive markets, which is further enhanced as we

apply AI across our portfolio. We are very optimistic about what we can achieve in fiscal '25 and beyond."

# **Cardiovascular Portfolio**

The Cardiovascular Portfolio includes the Cardiac Rhythm & Heart Failure (CRHF), Structural Heart & Aortic (SHA), and Coronary & Peripheral Vascular (CPV) divisions. FY24 revenue of \$11.831 billion increased 2.7% as reported and 5.0% organic, with a high-single digit increase in SHA, mid-single digit increase in CPV, and a low-single digit increase in CRHF, all on an organic basis. Q4 revenue of \$3.130 billion decreased 5.2% as reported and increased 4.0% organic, with mid-single digit organic increase in SHA and CPV, and a low-single digit organic increase in CRHF.

- CRHF Q4 results included low-single digit growth in Cardiac Rhythm
   Management, driven by high-single digit growth in Cardiac Pacing Therapies,
   including low-20s growth in Micra™ transcatheter pacing systems; Cardiac
   Ablation Solutions grew mid-single digits, with declines in cryoablation more
   than offset by strong growth in pulsed field ablation (PFA)
- SHA Q4 results driven by high-single digit growth in Structural Heart and Cardiac Surgery; Structural Heart had double digit growth in Western Europe and Japan on the continued adoption of the Evolut™ FX transcatheter aortic valve replacement (TAVR) system
- CPV in Q4 delivered mid-single digit Coronary growth with strength in guide catheters and balloons; Peripheral Vascular Health also grew mid-single digits, with mid-teens growth in drug-coated balloons and vascular embolization products
- Received U.S. FDA approval for Evolut™ FX+ TAVR system in March, with early commercial experience this spring 2024 and full product launch in summer 2024; Launched Avalus Ultra™ surgical aortic tissue value in the U.S.; Symplicity Spyral™ renal denervation system received National Medical Products Administration (NMPA) approval in China and license from Health Canada

- One-year results from SMART trial simultaneously presented at American
   College of Cardiology and published in *The New England Journal of Medicine* in April, demonstrating Medtronic Evolut<sup>TM</sup> TAVR platform as optimal
   treatment for severe aortic stenosis in patients with small annuli, which is
   primarily women
- First-in-human data studying the Sphere-360™ PFA catheter presented at European Heart Rhythm Association annual meeting in April; one-year results from SPHERE-PER AF pivotal study of the Sphere-9™ pulsed field (PF) and radiofrequency (RF) ablation, and high density (HD) mapping catheter with the Affera cardiac mapping and navigation platform presented at Heart Rhythm last week, system has been submitted to U.S. FDA seeking approval

# **Neuroscience Portfolio**

The Neuroscience Portfolio includes the Cranial & Spinal Technologies (CST), Specialty Therapies, and Neuromodulation divisions. FY24 revenue of \$9.406 billion increased 5.0% as reported and 5.2% organic, with a high-single digit increase in CST, mid-single digit increase in Specialty Therapies, and a low-single digit increase in Neuromodulation, all on an organic basis. Q4 revenue of \$2.545 billion increased 5.6% as reported and 6.5% organic, with a high-single digit increase in CST, a mid-single digit increase in Neuromodulation, and low-single digit increase in Specialty Therapies, all on an organic basis.

- CST Q4 performance driven by continued adoption of the AiBLE™ ecosystem, with mid-teens growth in Neurosurgery on strong capital equipment sales, high-single digit growth in Biologics, and mid-single digit growth in Core Spine
- Specialty Therapies Q4 results driven by high-single digit growth in ENT, with strength in power capital and disposables and localized drug delivery sinus implants; Neurovascular declined low-single digits, as declines in China due to volume-based procurement tenders offset strength in flow diversion products; Pelvic Health increased mid-single digits on continued adoption of the InterStim X™ system

- Neuromodulation in Q4 delivered low-double digit growth in Brain Modulation on the launch of the Percept™ RC neurostimulator with BrainSense™ technology; Pain Therapies grew mid-single digits, including low-double digit growth in Targeted Drug Delivery and low-single digit growth in Pain Stim
- Received U.S. FDA approval for Inceptiv<sup>™</sup> closed-loop spinal cord stimulator
  on last day of Q4; received U.S. FDA clearance for OsteoCool<sup>™</sup> 2.0 bone
  tumor ablation system in Q4, with broad market launch planned later this
  calendar year

# **Medical Surgical Portfolio**

The Medical Surgical Portfolio includes the Surgical & Endoscopy (SE) and the Acute Care & Monitoring (ACM) divisions. FY24 revenue of \$8.417 billion increased 5.4% as reported and 4.7% organic, with a mid-single digit increase in SE and low-single digit increase in ACM, both on an organic basis. Q4 revenue of \$2.198 billion increased 3.5% as reported and 4.5% organic, with mid-single digit organic growth in SE and low-single digit organic growth in ACM.

- SE Q4 results included high-single digit growth in General Surgical
  Technologies, with strength in wound management and hernia products, lowsingle digit growth in Advanced Surgical Technologies, and high-single digit
  growth in Endoscopy on strength of capital sales
- ACM Q4 performance driven by mid-single digit growth in Blood Oxygen
   Management on strong sales of Nellcor™ pulse oximetry products, and mid single digit growth in Airways, driven by strong McGRATH™ MAC video
   laryngoscope demand
- Launched Touch Surgery<sup>™</sup> Live Stream and 14 new Al-driven algorithms on the Touch Surgery<sup>™</sup> Performance Insights platform for laparoscopic and robotic-assisted procedures; received U.S. FDA clearance for the BIS<sup>™</sup> Advance anesthesia monitor; started enrollment in two new U.S. indication studies for the Hugo<sup>™</sup> robotic-assisted surgery system: Hernia and Gynecology

### **Diabetes**

Diabetes FY24 revenue of \$2.488 billion increased 10.0% as reported and 8.6% organic. Q4 revenue of \$660 million increased 10.9% as reported and 11.1% organic.

- U.S. Q4 revenue grew low-double digits on the continued launch of the MiniMed™ 780G system; high-forties growth in U.S. insulin pump sales with strong growth in sales to new patients
- Non-U.S. Developed Markets grew high-single digits on continued MiniMed™
   780G system adoption and increased CGM attachment rates
- Submitted Simplera Sync™ CGM to U.S. FDA in Q4 seeking approval for use with the MiniMed™ 780G system

### Guidance

The company today issued its fiscal year 2025 (FY25) revenue growth and EPS guidance.

The company is guiding to FY25 organic revenue growth in the range of 4% to 5%. The organic revenue growth guidance excludes the impact of foreign currency exchange and revenue reported as Other. Including Other revenue and the impact of foreign currency exchange, if recent foreign currency exchange rates hold, FY25 revenue growth on a reported basis would be in the range of 2.4% to 3.7%.

The company is guiding to FY25 diluted non-GAAP EPS in the range of \$5.40 to \$5.50, including an estimated 5% unfavorable impact from foreign currency exchange based on recent rates. This would represent FY25 diluted non-GAAP EPS growth in the range of 4 to 6%.

### **Dividend Increase**

The company today announced that effective May 22, 2024, the Medtronic board of directors approved an increase in Medtronic's cash dividend for the first quarter of fiscal year 2025, raising the quarterly amount to \$0.70 per ordinary share. This would translate into an annual amount of \$2.80 per ordinary share. Medtronic has a long

history of dividend growth, and the company is a constituent of the S&P 500 Dividend Aristocrats index. Today's announcement marks the 47th consecutive year of an increase in the dividend payment. Including today's increase, Medtronic's dividend per share has grown by 30% over the past 5 years, 130% over the past 10 years, and has grown at a 16% compounded annual growth rate over the past 47 years.

Medtronic has a strong track record of returning capital to its shareholders, including \$5.5 billion in fiscal year 2024. The company remains committed to returning a minimum of 50% of its free cash flow to shareholders, primarily through dividends, and to a lesser extent, share repurchases. The dividend is payable on July 12, 2024, to shareholders of record at the close of business on June 28, 2024.

"We delivered on our commitments in the fourth quarter and the fiscal year, driving durable revenue growth, improved earnings power, and strong free cash flow," said Karen Parkhill, Medtronic EVP & chief financial officer. "Our fiscal 2025 guidance, along with our dividend increase and recent share repurchase, reflects our confidence in our continued trajectory."

# **Video Webcast Information**

Medtronic will host a video webcast today, May 23, at 8:00 a.m. EDT (7:00 a.m. CDT) to provide information about its businesses for the public, investors, analysts, and news media. This webcast can be accessed by clicking on the Events icon at <a href="investorrelations.medtronic.com">investorrelations.medtronic.com</a>, and this earnings release will be archived at <a href="news.medtronic.com">news.medtronic.com</a>. Within 24 hours of the webcast, a replay of the webcast and transcript of the company's prepared remarks will be available by clicking on the Events icon at <a href="investorrelations.medtronic.com">investorrelations.medtronic.com</a>.

Medtronic plans to report its FY25 first, second, third, and fourth quarter results on Tuesday, August 20, 2024, November 19, 2024, February 18, 2025, and Thursday, May 22, 2025, respectively. Confirmation and additional details will be provided closer to the specific event.

# **Financial Schedules and Earnings Presentation**

The fourth quarter financial schedules and non-GAAP reconciliations can be viewed by clicking on the Investor Events link at <u>investorrelations.medtronic.com</u>. To view a printable PDF of the financial schedules and non-GAAP reconciliations, <u>click here</u>. To view the fourth quarter earnings presentation, <u>click here</u>.

### **About Medtronic**

Bold thinking. Bolder actions. We are Medtronic. Medtronic plc, headquartered in Dublin, Ireland, is the leading global healthcare technology company that boldly attacks the most challenging health problems facing humanity by searching out and finding solutions. Our Mission – to alleviate pain, restore health, and extend life – unites a global team of 95,000+ passionate people across 150 countries. Our technologies and therapies treat 70 health conditions and include cardiac devices, surgical robotics, insulin pumps, surgical tools, patient monitoring systems, and more. Powered by our diverse knowledge, insatiable curiosity, and desire to help all those who need it, we deliver innovative technologies that transform the lives of two people every second, every hour, every day. Expect more from us as we empower insight-driven care, experiences that put people first, and better outcomes for our world. In everything we do, we are engineering the extraordinary. For more information on Medtronic (NYSE:MDT), visit <a href="https://www.Medtronic.com">www.Medtronic.com</a> and follow on X and LinkedIn.

### FORWARD LOOKING STATEMENTS

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, which are subject to risks and uncertainties, including risks related to competitive factors, difficulties and delays inherent in the development, manufacturing, marketing and sale of medical products, government regulation, geopolitical conflicts, general economic conditions, and other risks and uncertainties described in the company's periodic reports on file with the U.S. Securities and Exchange Commission including the most recent Annual Report on Form 10-K of the company. In some cases, you can identify these statements by forward-looking words or expressions, such as "anticipate," "believe,"

"could," "estimate," "expect," "forecast," "intend," "looking ahead," "may," "plan," "possible," "potential," "project," "should," "going to," "will," and similar words or expressions, the negative or plural of such words or expressions and other comparable terminology. Actual results may differ materially from anticipated results. Medtronic does not undertake to update its forward-looking statements or any of the information contained in this press release, including to reflect future events or circumstances.

### **NON-GAAP FINANCIAL MEASURES**

This press release contains financial measures, including adjusted net income, adjusted diluted EPS, and organic revenue, which are considered "non-GAAP" financial measures under applicable SEC rules and regulations. References to quarterly or annual figures increasing, decreasing or remaining flat are in comparison to fiscal year 2023.

Medtronic management believes that non-GAAP financial measures provide information useful to investors in understanding the company's underlying operational performance and trends and to facilitate comparisons with the performance of other companies in the med tech industry. Non-GAAP net income and diluted EPS exclude the effect of certain charges or gains that contribute to or reduce earnings but that result from transactions or events that management believes may or may not recur with similar materiality or impact to operations in future periods (Non-GAAP Adjustments). Medtronic generally uses non-GAAP financial measures to facilitate management's review of the operational performance of the company and as a basis for strategic planning. Non-GAAP financial measures should be considered supplemental to and not a substitute for financial information prepared in accordance with U.S. generally accepted accounting principles (GAAP), and investors are cautioned that Medtronic may calculate non-GAAP financial measures in a way that is different from other companies. Management strongly encourages investors to review the company's consolidated financial statements and publicly filed reports in their entirety. Reconciliations of the non-GAAP financial measures to the most directly comparable GAAP financial measures are included in the financial schedules accompanying this press release.

Medtronic calculates forward-looking non-GAAP financial measures based on internal forecasts that omit certain amounts that would be included in GAAP financial measures. For instance, forward-looking organic revenue growth guidance excludes the impact of foreign currency fluctuations, as well as significant acquisitions or divestitures. Forward-looking diluted non-GAAP EPS guidance also excludes other potential charges or gains that would be recorded as Non-GAAP Adjustments to earnings during the fiscal year. Medtronic does not attempt to provide reconciliations of forward-looking non-GAAP EPS guidance to projected GAAP EPS

guidance because the combined impact and timing of recognition of these potential charges or gains is inherently uncertain and difficult to predict and is unavailable without unreasonable efforts. In addition, the company believes such reconciliations would imply a degree of precision and certainty that could be confusing to investors. Such items could have a substantial impact on GAAP measures of financial performance.

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