

[For Immediate Release]



美高梅中國控股有限公司  
MGM China Holdings Limited

## MGM China Holdings Limited Reports 2012 Interim Results Revenue Rose 11% to HK\$11.0 Billion Adjusted EBITDA Up 18% to HK\$2.9 Billion, Margin at Record High 26.8%

HONG KONG, August 7, 2012 – MGM China Holdings Limited (“MGM China” or the “Company”; SEHK Stock Code: 2282) today announced selected unaudited financial information of the Company and its subsidiaries (the “Group”) for the six months ended June 30, 2012 (the “Period”).

### FINANCIAL HIGHLIGHTS (unaudited)

For the 6 months ended June 30	2012	2011	Change
	HK\$ millions	HK\$ millions	
Net revenue	10,954	9,863	+11%
Adjusted EBITDA before the license fee	2,937	2,499	+18%
Adjusted EBITDA	2,746	2,472	+11%

- During the Period, net revenues were approximately HK\$11.0 billion, up 11% year over year. Adjusted EBITDA before the license fee was approximately HK\$2.9 billion, increased 18% year over year and a record high for the property. EBITDA margin before the license fee also rose to record high of 26.8% from 25.3% last year, mainly due to higher VIP hold percentage, continued improvement in main floor contribution and on-going impact of our efficiencies initiative.
- The Group market share has remained consistent at 10%, despite additional capacity entering the market during the Period.
- VIP table win grew by 6% year over year. We added one new junket during the Period, which contributed to our volumes and we also benefited from a VIP hold of 3.2% for the Period.
- Across our key revenue segments we are seeing continued strong growth in the main floor table and slots. Main floor table win was up 17% year on year due to our table yield, Key Performance Indicator-based efficiency decisions and table spread efforts. While the competition in this segment is heating up we are looking to enhance our product offerings by introducing some new games to our players in the near future.
- Our slot win increased 33% year on year. We credit this to a consistent and determined execution of our strategy which has allowed us to attract and retain top tier customers. These customers continue to respond strongly to our slot product and service offerings particularly in our high limit gaming areas.
- Hotel rooms at MGM Macau achieved an occupancy rate of 97.2%. Revenue per available room (REVPAR) was HK\$2,095.

- The Group is determined to create a unique experience at MGM MACAU. We opened our Butterfly Pavilion in May. The first-of-such-kind exhibit in Hong Kong and Macau has consistently attracted about 50,000 visitors per month. On an incremental basis, the exhibit increased our property visitation by about 8%. The additional traffic lifted our cash F&B sales by 5% year on year and certainly had a positive spillover effect on our main floor gaming. To fully capitalize on the retail opportunities presented by the traffic increase, we are contemplating to expand our retail presence at the property in the future.
- Our expansion project on Level Two is underway and upon completion will house over 40 high-quality gaming tables which are available from our existing table inventory of 427 units. The project is expected to open in fourth quarter this year. It is our goal to increase revenue and junket productivity by introducing new junkets and re-examining the existing junket table allocations. At the same time, we are also focused on capital improvements next year to refresh our mass gaming experience.
- On the Cotai project, we have made significant progress on getting our construction team in place as well as continuing to refine and enhance our designs. We continue to make progress with respect to our land concession process. Our dialogue with the Macau Government has been positive and proceeding at an encouraging pace. While that process continues we are making every effort to commence the development once the land process is completed. We are preparing our general building plan for submission shortly, while we have submitted our application for our land preparation work and are working to have our general contractor on board in the fourth quarter. Our Cotai project will have approximately 500 tables, 2,500 slots, 1,600 rooms and a budget of approximately HK\$20 billion to be spent over a timeframe of 36 months.
- The Group has a healthy financial position with leverage ratio of less than one, based on trailing 12-month EBITDA. At June 30, 2012, the Group had cash and bank balances of approximately HK\$5.1 billion, debt of HK\$4.3 billion and HK\$3.1 billion available to draw under its credit facility. The Group is also looking at refinancing to fund existing operations as well as new projects in the future.

Grant Bowie, Chief Executive Officer and Executive Director of MGM China said: “We have successfully demonstrated during the Period that we are able to drive earnings and improve our margin through properly managing our customer segments, yielding our gaming floor and containing our cost. Marketing and operating effectiveness and efficiency are critical in this highly competitive market. While continuously improving our customer experience at MGM MACAU, we will also focus on new revenue streams and sources as well as maximizing efficiency and profitability for our shareholders.”

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#### **About MGM China Holdings Limited**

MGM China is one of the leading casino gaming resort developers, owners and operators in the greater China region. The Company is the holding company of MGM Grand Paradise, S.A., which holds one of the six gaming concessions/subconcessions to run casino games in Macau. MGM Grand Paradise currently owns and operates MGM Macau, the award-winning, premium integrated casino and luxury resort located on the Macau Peninsula. It is traded on the Main Board of the Stock Exchange of Hong Kong under stock code 2282 and is a subsidiary of MGM Resorts International (NYSE: MGM).

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##### **MGM China Holdings Limited**

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