



MGM SME Program 2024: Seizing Business Opportunities in Cooperation Zone

Empowering Hengqin and Macau SMEs to Grow Hand in Hand

MGM has always been committed to supporting the growth of SMEs in Macau, striving for mutual growth and fostering win-win partnerships. In celebration of the 25th Anniversary of the Establishment of the Macao SAR and the 3rd Anniversary of the Establishment of the Guangdong-Macao In-Depth Cooperation Zone in Hengqin, MGM and the Guangdong Office of the Macao Chamber of Commerce jointly launched the "MGM SME Program 2024: Seizing Business Opportunities in Cooperation Zone". The program, which is supported by the Economic Development Bureau of the Cooperation Zone, is set to promote exchanges and collaboration between Macau SMEs in Hengqin and Macau, providing opportunities for them to expand their businesses in the Cooperation Zone. In addition, the program aims to facilitate integration between Hengqin and Macau for the sake of promoting Macau's economic diversification and ensuring the sustainable development of Macau SMEs.

Under the program, MGM with its profound knowledge in the leisure industry and understanding of supply chain needs of the integrated resort industry, along with the Macau Chamber of Commerce's established networks in Guangdong, join hands to support Macau SMEs that are either interested in or have already ventured into the Cooperation Zone. They also aspire to strengthen the collaboration between enterprises in Macau and Mainland China, thus promoting growth opportunities and joint development in Hengqin and Macau.

The opening ceremony of the program was held on June 28 at DoubleTree by Hilton Zhuhai Hengqin. Distinguished guests included António Lei, Director of the Economic Development Bureau of the Cooperation Zone; Ma Chi Ngai, President of the Macao Chamber of Commerce and Chief Representative of the Guangdong Office; and Kenneth Feng, President and Executive Director of MGM China Holdings Limited. During the event, Simon Leong, Assistant Vice President of Purchasing of MGM, conducted an introductory session to provide insights on the procurement requirements of integrated resorts for 80 SMEs, opening up potential business opportunities for them.

Kenneth Feng, President and Executive Director of MGM China Holdings Limited, said: "Since the launch of the 'Local SME Collaboration Program' with the Macao Chamber of Commerce in 2015, MGM has recruited over 600 long-term SME suppliers. Over the past three years, the establishment of the Cooperation Zone has brought forth beneficial policies for Macau. The Cooperation Zone is the best starting point for Macau SMEs to expand into Mainland China. Through the innovative 'Hengqin-Macao Integration' model, we aim to



foster more business partnerships in the Cooperation Zone. We hope that Macau can grasp hold of the business opportunities in the Cooperation Zone, expanding their reach to the Greater Bay Area and beyond.”

Ma Chi Ngai, President of the Macao Chamber of Commerce, said: "Both the Macao Chamber of Commerce and MGM are committed to supporting the growth of SMEs in Macau by creating a business platform for Macau SMEs with synergy. Our collaboration program introduces a new model of business interaction between Hengqin and Macau, which guides Macau SMEs to participate in the development of the Cooperation Zone as well as the Greater Bay Area and helps Macau SMEs better integrate into the national development. This program will inject new momentum into Macau's long-term economic development and help polish Macao's 'golden business card' as an international metropolis.”

“MGM SME Program 2024: Seizing Business Opportunities in Cooperation Zone” is made up of three parts: The first part is an introductory session to enable SMEs to understand MGM's procurement needs and explore collaboration opportunities. The second part is a business matching event in the Cooperation Zone for MGM's team members from various departments to meet with potential SME vendors. The team members will also visit Macau SMEs in the Cooperation Zone to learn more about the products and services that the SMEs offer. The third part is to invite MGM's SME vendors to the Cooperation Zone to deepen their understanding of the development plans, business environment, and business policies there, so that they can better visualize their expansion possibilities in the Cooperation Zone.

Lin Duoduo, Sales Director of Zhuhai Hengqin Macan Logistics Limited, attended the introductory session. According to Lin, the Company with its headquarters in Macau, started expanding into Hengqin since 2019. He said: "The Cooperation Zone is full of opportunities, and our company has been leveraging the competitive advantages of the Cooperation Zone while based in Macau. Through this event, we hope to gain a better understanding of the collaboration requirements of large enterprises in order to identify potential opportunities and lay a solid foundation for future business growth".



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About MGM

MGM is an abbreviation for MGM China Holdings Limited (HKEx: 2282) and is a leading developer, owner and operator of gaming and lodging resorts in the Greater China region. We are the holding company of MGM Grand Paradise, SA which holds one of the six gaming concessions to run casino games in Macau. MGM Grand Paradise, SA owns and operates MGM MACAU, the award-winning premium integrated resort located on the Macau Peninsula and MGM COTAI, a contemporary luxury integrated resort in Cotai, which opened in early 2018 and more than doubles our presence in Macau.

MGM MACAU is a Forbes Five-Star luxury integrated resort inspired by the arts with every element of the resort infused with creativity and style. MGM MACAU has approximately 600 guest rooms and suites and boasts a number of distinguishing features, including the architecturally stunning European-inspired Grande Praça, housed under a soaring glass ceiling. MGM MACAU's world class facilities include the MGM Art Space, dedicating over 5,000 square feet to display authentic works of art, conference and event facilities, spa, and seven signature restaurants and bars to fulfill any gastronomic craving. Our property is conveniently located on the Macau Peninsula and is directly connected to the luxury retail shopping complex, One Central.

MGM COTAI is the latest integrated resort of MGM in China. Designed as the "jewelry box" of Cotai, it offers approximately 1,400 hotel rooms and suites, Asia's first dynamic theater, meeting space, high end spa, retail offerings and food and beverage outlets as well as the first international Mansion at MGM for the ultimate luxury experience. The Spectacle at MGM COTAI becomes the record holder of the largest free-span gridshell glazed roof (self-supporting) on January 19, 2019, making it the first architectural and structural GUINNESS WORLD RECORDS™ title for Macau, China. MGM COTAI is being developed to drive greater product diversification and bring more advanced and innovative forms of entertainment to Macau as it grows as a global tourist destination. MGM COTAI is the only mega complex and hotel in Macau to gain three-star certification in both Green Building Design and Operation Label, as well as the first hotel in the Greater Bay Area and second in Greater China to receive the certifications.

MGM China is majority owned by MGM Resorts International (NYSE: MGM) one of the world's leading global hospitality companies, operating a portfolio of destination resort brands including Bellagio, ARIA, MGM Grand, Mandalay Bay and Park MGM. For more



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