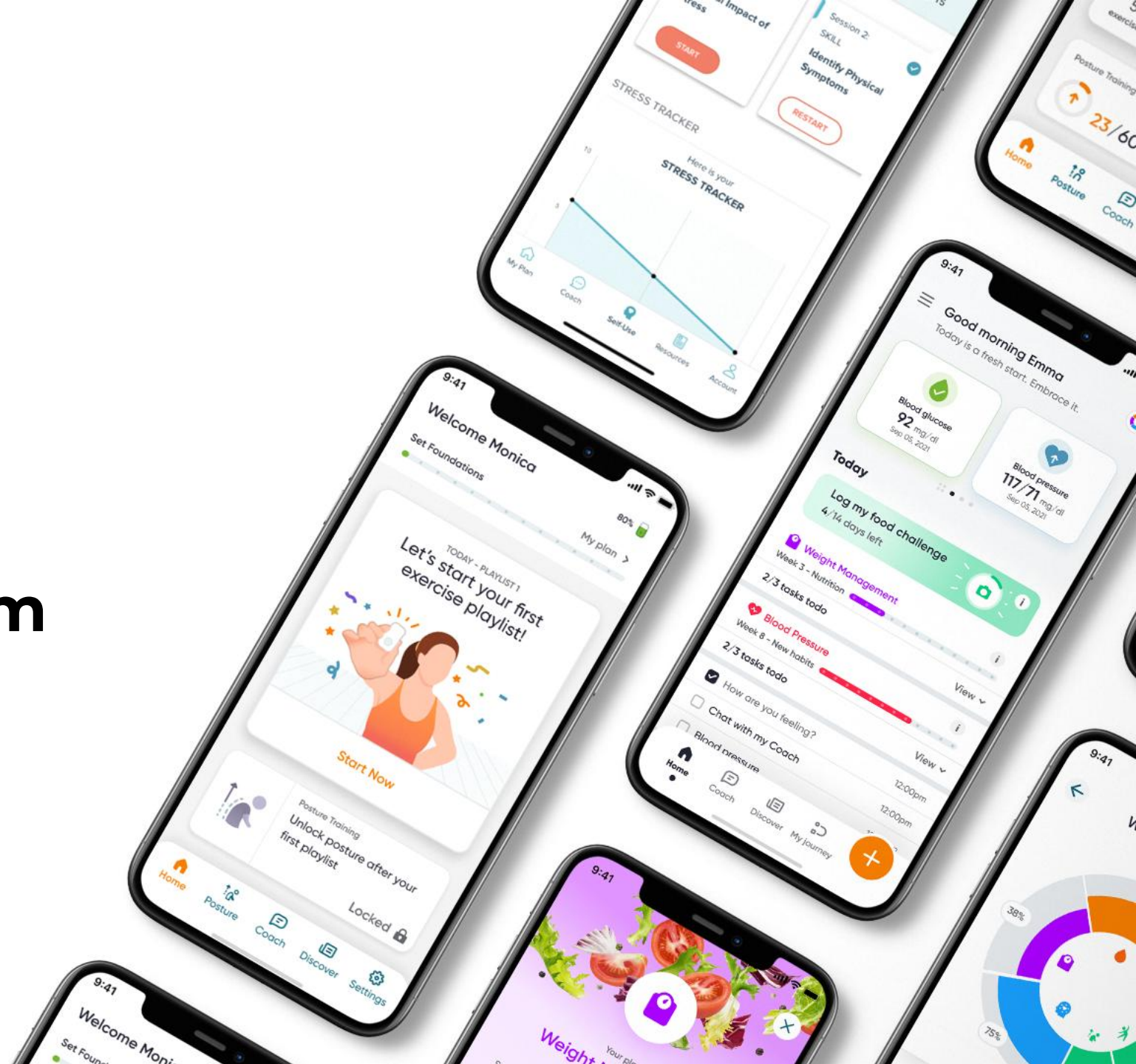




DarioHealth Corp.

# AI-Proprietary Data Driven Platform For Health

July 2026



# Forward-Looking Statement

This presentation of DarioHealth Corp. (“Dario”, the “Company”, “we” and “our”) and statements of our management or agents related thereto contain or may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 (the “Act”). Statements which are not historical reflect our current expectations and projections about our future results, performance, liquidity, financial condition, prospects and opportunities and are based upon information currently available to us and our management and their interpretation of what is believed to be significant factors affecting our business, including many assumptions regarding future events. For example, when we discuss our growth potential and return on investment, our expected gross margins and reduced operating expenses, the proposed path to profitability, the potential market opportunity, potential increase in revenue based on multi-condition accounts, and the expected contract value and potential revenues and product offering, we are using forward-looking statements. Words such as “seek,” “intend,” “believe,” “plan,” “estimate,” “expect,” “anticipate,” “will,” “would,” and other similar expressions all denote forward-looking statements within the meaning of the Act.

Readers are cautioned that actual results, performance, liquidity, financial condition and results of operations, prospects and opportunities could differ materially and perhaps substantially from those expressed in, or implied by, these forward-looking statements as a result of various risks, uncertainties and other factors. Factors that could cause or contribute to such differences include, but are not limited to our compliance with regulatory requirements, the impact of current and any future competition, our current and future capital requirements and our ability to satisfy our capital needs through financing transactions or otherwise, our ability to manufacture, market and generate sales of our Dario® diabetes management solution, as well as other factors and risks discussed in the Company’s filings (including the results of the Company’s commercial and regulatory plans for Dario®) with the U.S. Securities and Exchange Commission (the “SEC”).

We undertake no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by applicable law.

In addition, readers are cautioned that any estimates, forecasts or projections contained in this presentation or as may be discussed by our management or agents have been prepared by our management in good faith on a basis believed to be reasonable. However, such estimates, forecasts and projections involve significant elements of subjective judgment and analysis and no representation can be made as to their attainability. No representation or warranty (express or implied) is made or is to be relied upon as a promise or representation as to our future performance. Readers are cautioned that such estimates, forecasts or projections have not been audited and have not been prepared in conformance with generally accepted accounting principles.

This presentation contains market data related to our business and industry, including projections that are based on a number of assumptions. If these assumptions turn out to be incorrect, our actual results may differ materially from the projections based on these assumptions. As a result, the market for our products may not grow at the rates projected by these data, or at all. If the assumptions upon which the projections are based prove to be incorrect, or if the market for our products fails to grow at the rates projected, our results will differ materially from the projections included in this presentation.

This presentation shall not constitute an offer to sell or the solicitation of an offer to buy any securities, nor shall there be any sale of any securities in any state or jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such state or jurisdiction.

## Our Purpose

Leveraging 13B+ proprietary data points and AI to create a future where healthy change is effortless and accessible to all.

*Dario is the only health-tech company delivering end-to-end multi-condition chronic care solutions from digital engagement to clinical intervention.*

# A Snapshot of the DarioHealth Opportunity

## AI-Powered Proprietary Data Advantage

- Leveraging 13B+ user data points to improve and build out clinical services and support user navigation
- Comprehensive AI implementation across operations driving significant cost reductions and workflow optimization

**13B+**  
Proprietary Patient  
Data Points

**10-15%**  
OpEx Improvements from  
AI Implementation

## Multi-Condition Platform Advantage

- Unique AI-powered multi-condition chronic disease management platform across cardiometabolic (CMB), behavioral (BH), and musculoskeletal (MSK) care
- Unified offering enables personalized care and delivers efficiency and cost savings with Dario's bundled offering for up to 6+ conditions priced at \$74 Per Engaged Member Per Month (PEMPM) versus single-condition vendors priced at \$70-\$79 PEMPM

**~70%**  
Of New Wins are Multi-  
Condition

**\$74**  
Bundled Per Engaged  
Member Per Month Rate

## Substantial Addressable Market

- Large addressable market represents a SAM opportunity of ~\$250B<sup>+1</sup> and TAM of over \$1 B<sup>2</sup> for digital health platform
- Multi-condition architecture enables rapid expansion without requiring fundamental platform rebuilds

**\$700B**  
CMB

**\$190B**  
MSK

**\$102B**  
BH

## Expansion into Provider-Backed Care

- Announced June 2026: expansion beyond digital engagement into provider-backed care that connects monitoring, AI-driven triage and clinical intervention
- Enables Dario to pursue larger healthcare spend categories including doctor visits, prescription, and diagnostics

**4X**  
CMS Access  
Revenue Potential

**\$900B+**  
Medicaid Managed  
Care Spend

## Exceptional Revenue Quality and SaaS-Like Unit Economics

- Transitioning to annual recurring revenue based on high-quality enterprise contracts with Q1 '26 GAAP gross margins of 57% and robust 80%+ non-GAAP gross margins for the 9th consecutive quarter<sup>(2)</sup>
- Multi-year B2B2C / B2B contracts with 90% client retention rates provide high visibility into future revenue potential

**80%+**  
B2B2C Gross Margins  
Non-GAAP

**90%**  
Client Retention

## Proven Commercial Strategy & Market Execution

- Strong commercial momentum: \$12.9 M in new business contracted and late stage ARR; \$127M+ pipeline of commercial opportunities with 70% of them being for multi-condition
- Blue-chip customer base with 160+ clients, including Fortune 100 employers and national health plans

**\$13M**  
New Annual Recurring  
Revenues

**\$127M**  
Pipeline of Commercial  
Opportunities

Financial and customer metrics are as of March 31, 2026.

# One Multi-Condition Platform. Powerful Engagement. Proven Outcomes.

One Integrated, Gen-AI-Powered, Human-Enabled,  
Digital Engagement Platform

A Wealth of Benefits that Engage Members, Drive  
Real Behavioral Change, and Deliver Timely Clinical  
Interventions

## Cardiometabolic Health

Diabetes  
Pre-Diabetes  
Hypertension  
Weight Management  
GLP-1 Support  
Obstructive Sleep Apnea  
Co-Management  
Women's Health



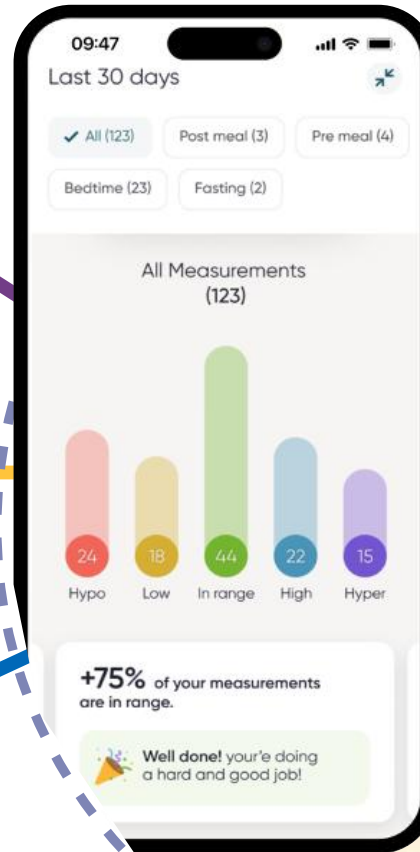
## Behavioral Health

Mental Health (Including  
Maternal MH)  
Depression and Anxiety  
Stress Management and  
Resilience



## Musculoskeletal Health

Chronic Pain  
Joint Pain  
Posture Management &  
ergonomics



Behavioral Change

Clinical Action and Prescribing

Community and Education

Self-Guided Programs

AI-Powered Human Coaching

AI Analytics and Data

Digital Tools

Connected Devices

# Delivering Measurable Clinical Outcomes and ROI

Real-world, third-party-validated clinical studies have proven product excellence and helped quantify the benefits for clients and members

## CLINICAL OUTCOMES

### Diabetes & Hypertension

#### **13 mmHg Reduction**

in systolic blood pressure for over 66% of members with baseline Stage 1 hypertension or higher

#### **1.4–2.3 pt Reduction**

in A1C

#### **58% Reduction**

in hyperglycemic events

### MSK

#### **50% Reduction**

in pain\* level

**76% of members improved**  
pain\* level

### Mental Wellbeing

#### **26% Reduction**

in depression symptoms

#### **26% Reduction**

in anxiety symptoms

## ROI

**\$5,077**

**medical cost savings  
for Dario users**

**100+**

**published studies,  
9 done by Sanofi**

**9%**

**population health  
improvement**  
well-controlled,  
13% poorly controlled

## USER EXPERIENCE

### App Store Rating

**4.8/5  
stars**

**~25,000  
reviews**

### Customer Loyalty

**91%**  
**Logo Retention  
year-over-year**

\*among members with baseline pain scores .6 on a 0-10 scale

# Powerful Market Tailwinds Driving Digital Chronic Care Adoption

*Converging cost pressures, treatment innovations, and AI capabilities are driving a rapid shift to integrated digital solutions*

**90%**

of aggregate U.S. healthcare spending accounted for chronic diseases

**3 in 4**

adults in the U.S. have a chronic disease

**5 in 10**

adults in the U.S. have two or more chronic diseases

**\$4.8T**

annual health care costs to the U.S. economy



## Multi-Condition Care Gap

Digital solutions for multi-condition chronic care showing growth potential but lacking clear market leaders



## GLP-1: Beyond Weight Loss

GLP-1 market expanding beyond weight loss into broader chronic care management applications



## Cost Pressures Drive Digital Adoption

Rising healthcare costs driving employers and payers toward digital health solutions for cost savings



## AI-Driven Transformation

AI technologies enabling unprecedented scalability and personalization across healthcare services

# Dario's Multi-Condition Digital Platform Addresses \$250 Billion Market

**75%**

Adults in the U.S.  
have a chronic disease

**>50%**

of U.S. adults live with two  
or more comorbid  
conditions

**\$1 Trillion+ TAM**

Diabetes

**\$307B**

Behavioral Health

**\$102B**

Hypertension

**\$219B**

MSK

**\$381B**

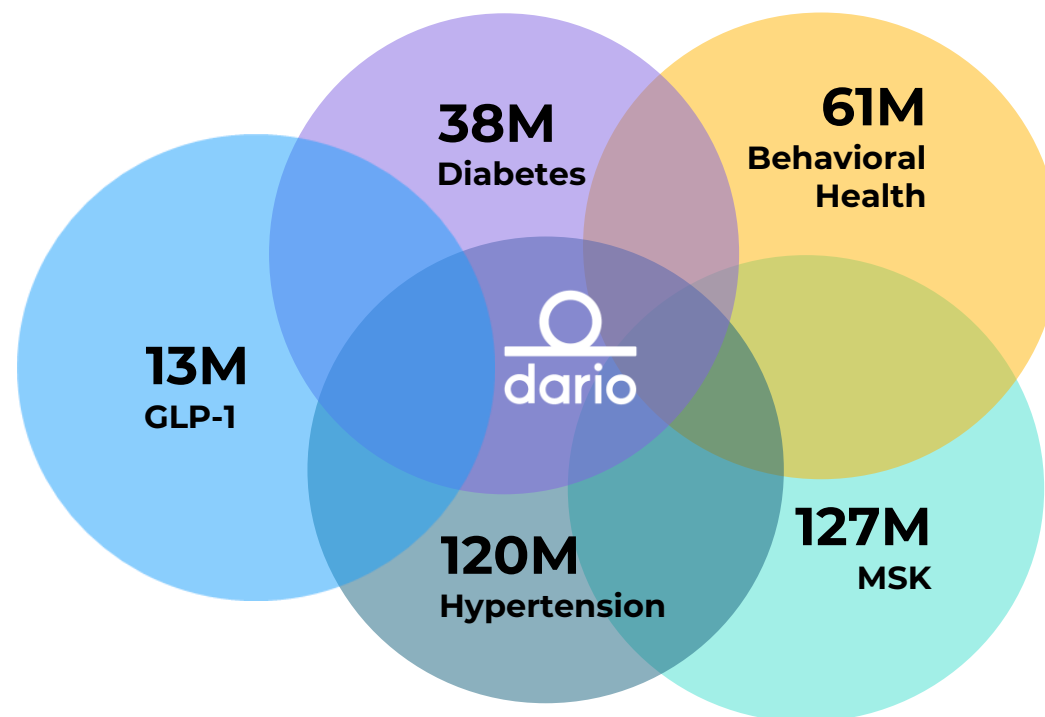
Obesity

**\$173B**

GLP-1

**\$82B**

**>\$250 Billion SAM**

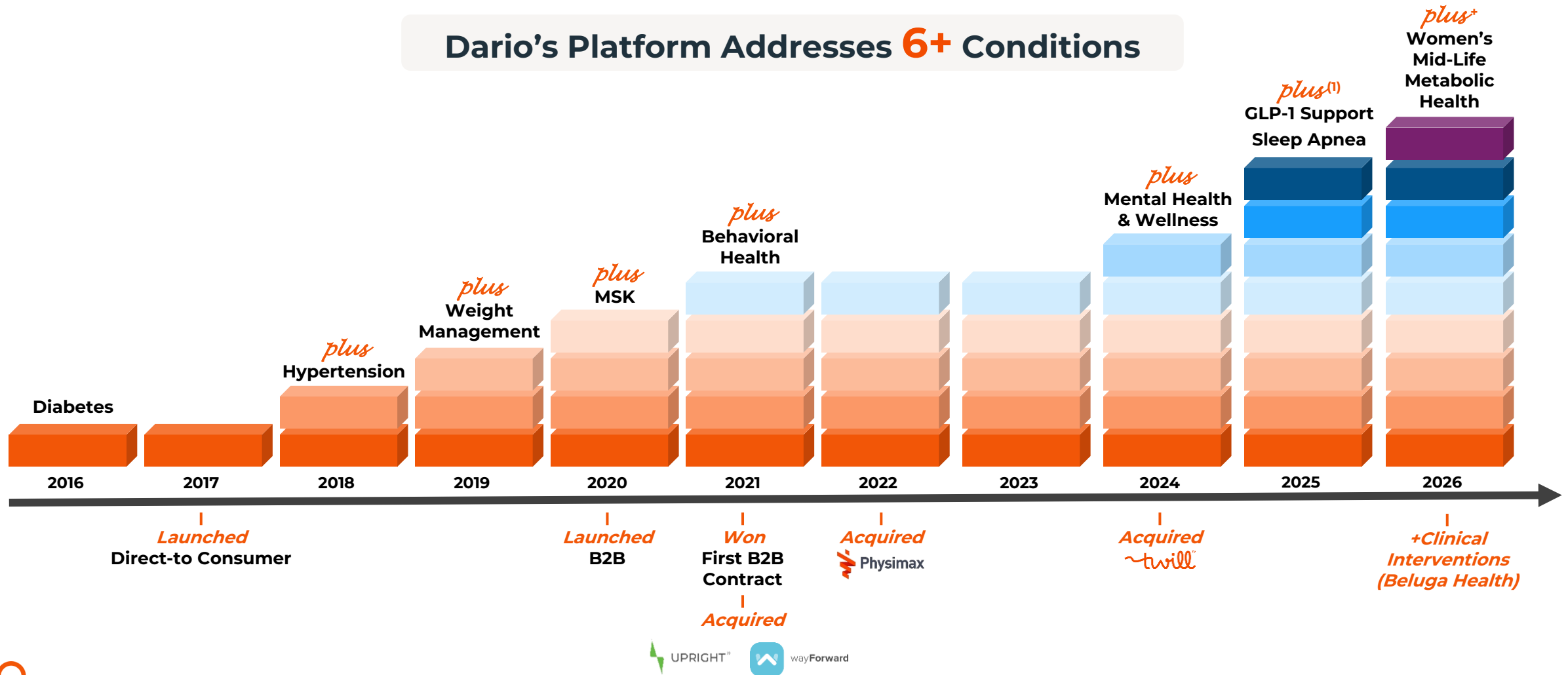


(Denotes number of patients)

# Building the Multi-Condition Platform: 10 Years of Strategic Growth

Dario's early leadership in building a comprehensive, multi-condition platform demonstrates strategic vision realized through disciplined execution ahead of market demand

## Dario's Platform Addresses 6+ Conditions

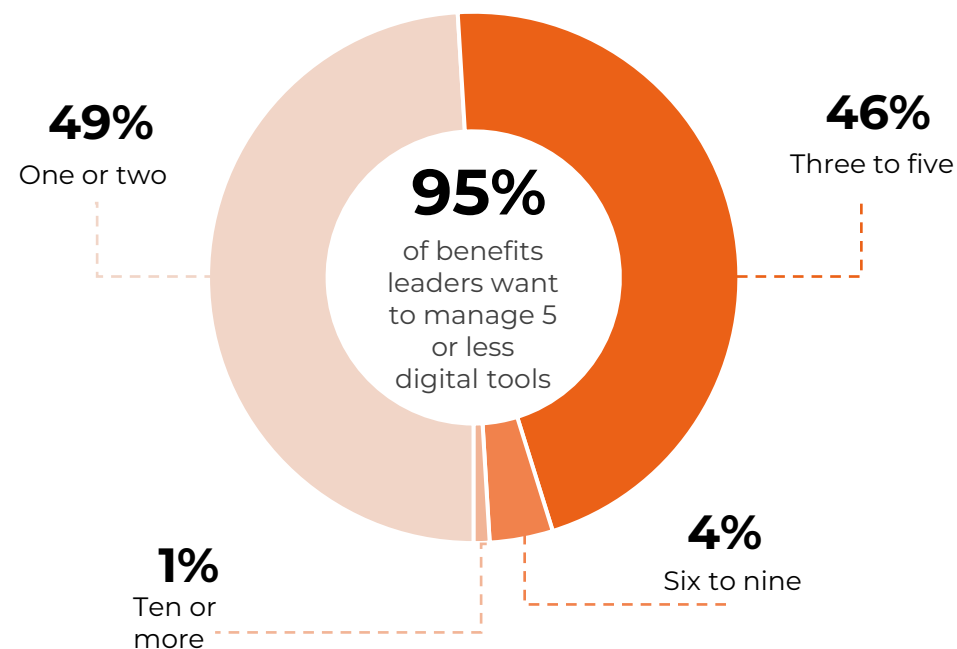
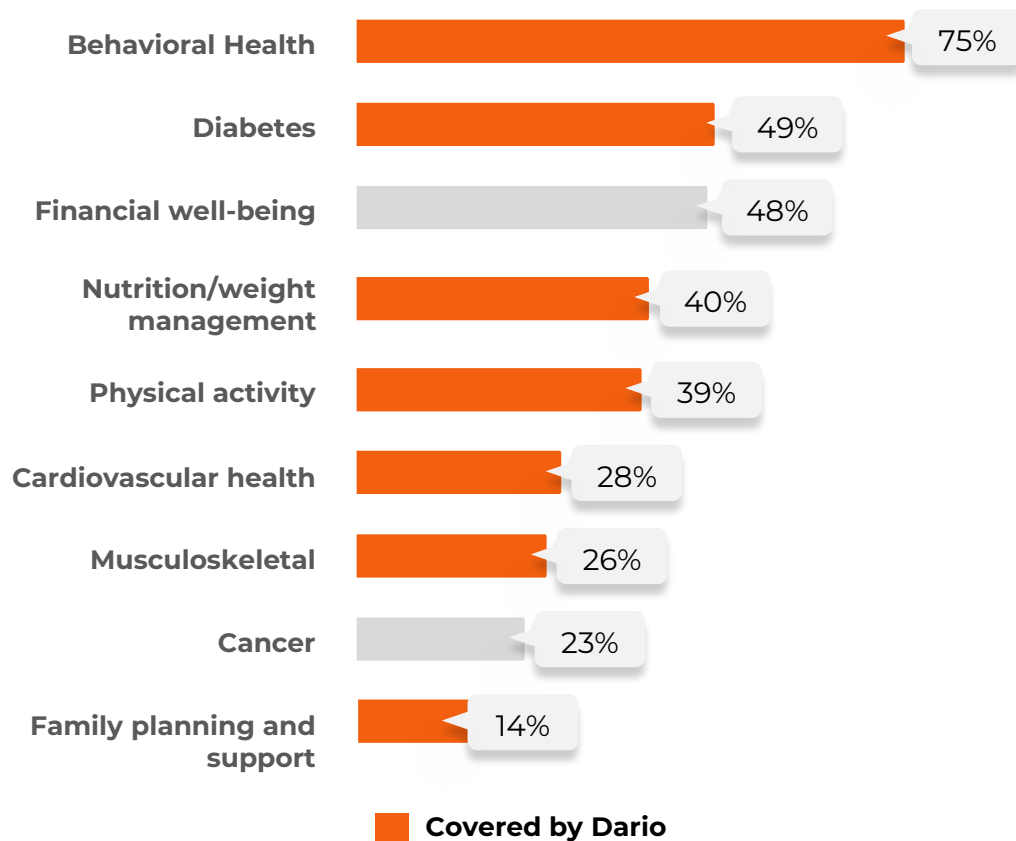


# DarioHealth Has Driven the Industry Shift to Multi-Condition Platforms

*As an early pioneer of the multi-condition strategy, Dario has transformed customer expectations and buyer preferences – driving industry-wide movement away from costly, fragmented point solutions towards integrated platforms that deliver clinical results, reduce costs and eliminate vendor fatigue*

**DARIO SOLUTION:** Supports member needs across multiple conditions + **all on one integrated digital platform**

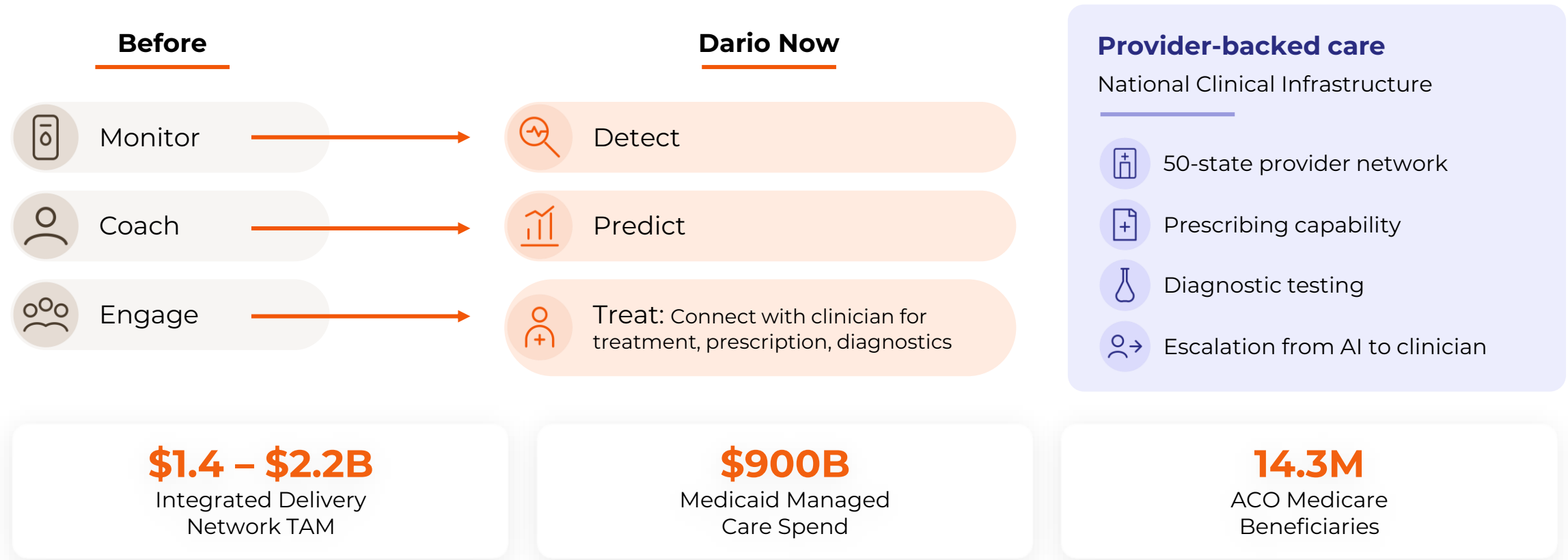
Percentage of employers with 500+ employees prioritizing these indications



# Today Dario is Leading the Next Big Shift in Healthcare

*A category expansion from digital engagement to clinical intervention.*

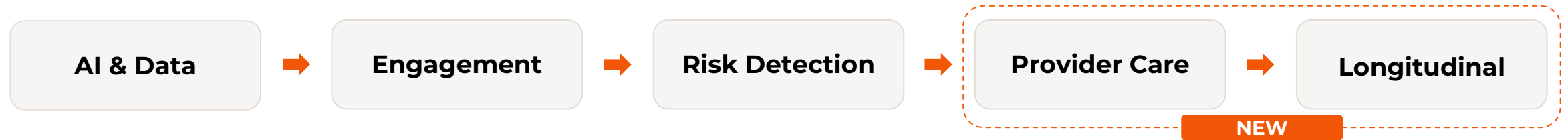
*Dario recently announced an expansion into provider-backed care that substantially expands its addressable markets*



**Captures a larger share of healthcare spending by connecting AI-driven engagement with provider-backed clinical care.**

# Dario's Trailblazing Stands Apart

*Most competitors excel at one part of the care journey. Dario is integrating the entire journey.*



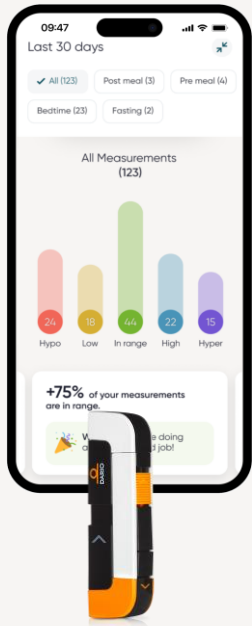
| Capability                               | Other Digital Health Solutions | Dario |
|------------------------------------------|--------------------------------|-------|
| Address multi-vendor responsibilities    | No                             | ✓     |
| Multi-condition gap closure              | No                             | ✓     |
| Validated outcomes w/HEDIS & STAR impact | No                             | ✓     |
| Prescription/Rx capability & labs        | Limited                        | ✓     |
| Billable under medical benefit           | Limited                        | ✓     |
| AI-driven personalization                | Limited                        | ✓     |

**Dario is evolving beyond digital health into an AI-driven integrated healthcare platform capable of delivering optimized outcomes for members and higher ROI for payers.**

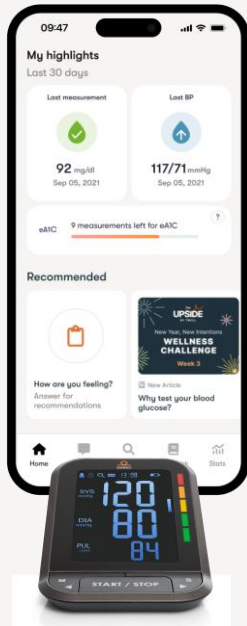
# Addressing Healthcare's Most Costly and Prevalent Conditions

*Dario's platform targets chronic conditions driving the highest healthcare costs and member prevalence*

## Diabetes

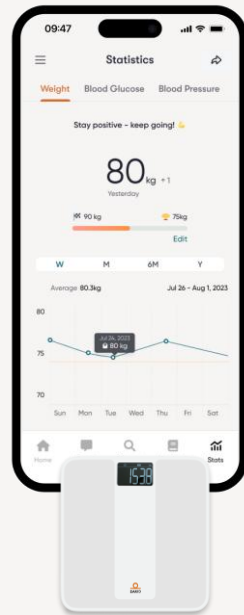


## Hypertension

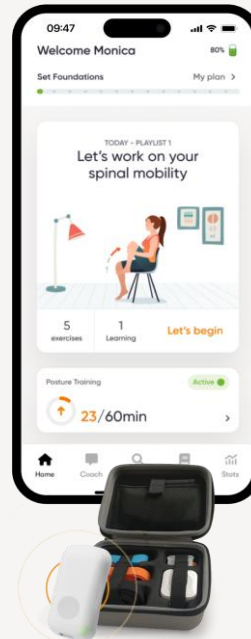


## Pre/Diabetes Weight Management

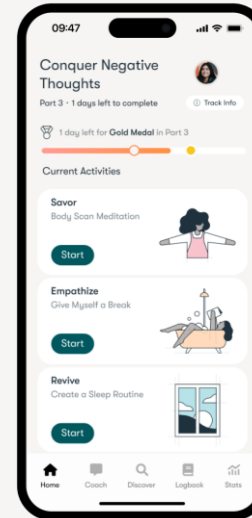
with GLP-1 Support



## Posture Management



## Mental Health



## CARDIOMETABOLIC ADD ONS

**Dario Sleep (OSA)**  
Home Sleep Test  
+ Sleep  
Therapeutics/Rx

**GLP-1 Rx**  
Rx, utilization  
management

**Dario Women's Health**  
Women's Mid-Life  
Metabolic Health

## VIA PARTNERSHIPS

**Direct Care**

**Falls  
Prevention**

Dario Health (Cardiometabolic)



Dario Move



Dario Mind

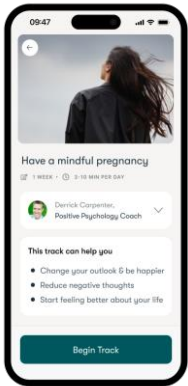


# Comprehensive Multi-Model Support to Drive Sustained Engagement

*Dario's digital-first, human-centered approach combines connected devices, AI-powered coaching, community support, and clinical services to deliver personalized care pathways that maximize member outcomes and ROI*

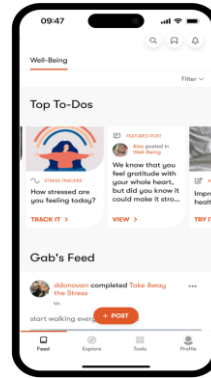
## MODES OF ENGAGEMENT

### Behavioral Change



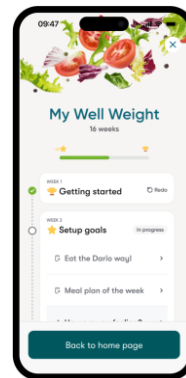
- Clinically reviewed interventions
- Evidence-based activities and games

### Community and Education



- Clinician-reviewed content
- Access to medical experts
- Peer-to-peer support groups

### Self-Guided Programs



- Nutrition tracker
- Medical device guides and tutorials

### AI-Powered Human Coaching



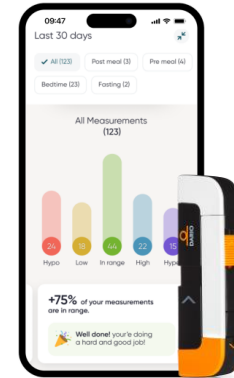
- Dedicated human support
- AI digital coaching

### Digital Tools



- Medication scanner and management
- Grocery scanner and recipe library
- Health trackers

### Connected Devices



- Glucose meter
- Blood pressure monitor
- Connected scale



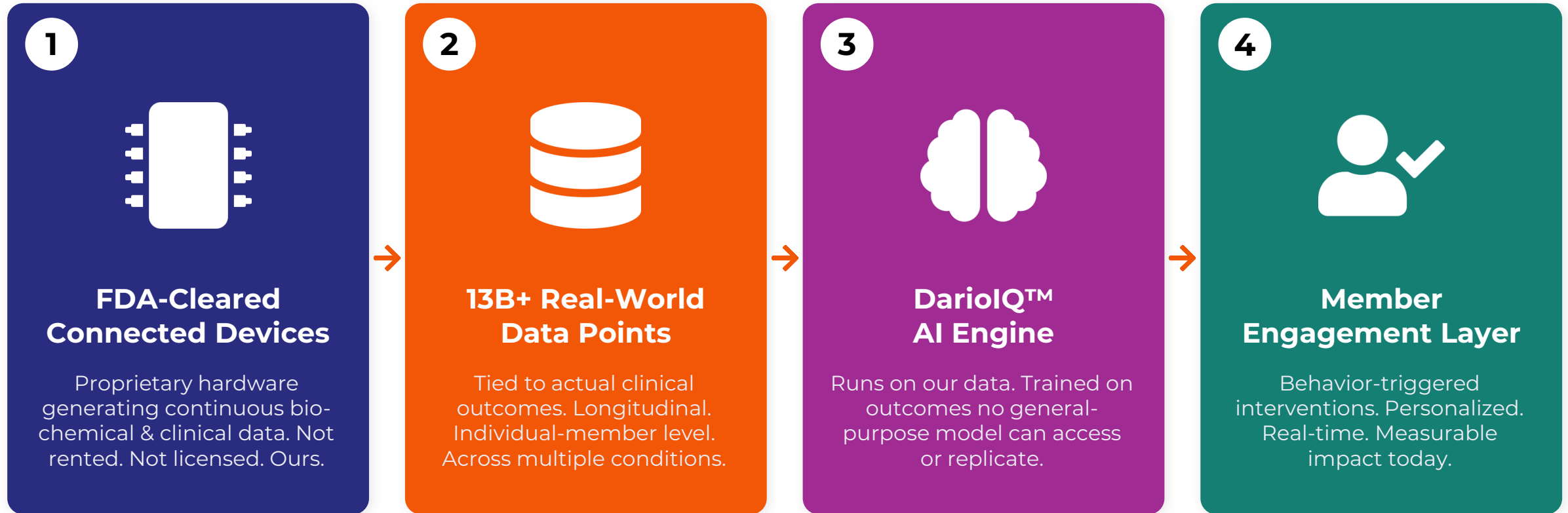
## ENHANCED CLINICAL CAPABILITIES

*When members require clinical intervention beyond digital-first engagement, Dario's integrated partner network provides seamless access to therapy, prescribing, specialty care, and clinical services – maintaining an asset-light model for delivering comprehensive solutions without building provider infrastructure*

# The Stack Unique to Dario

DATA & AI ADVANTAGE

*Fully Vertically Integrated, from FDA-cleared hardware to proprietary data to Gen AI. We own every layer.*

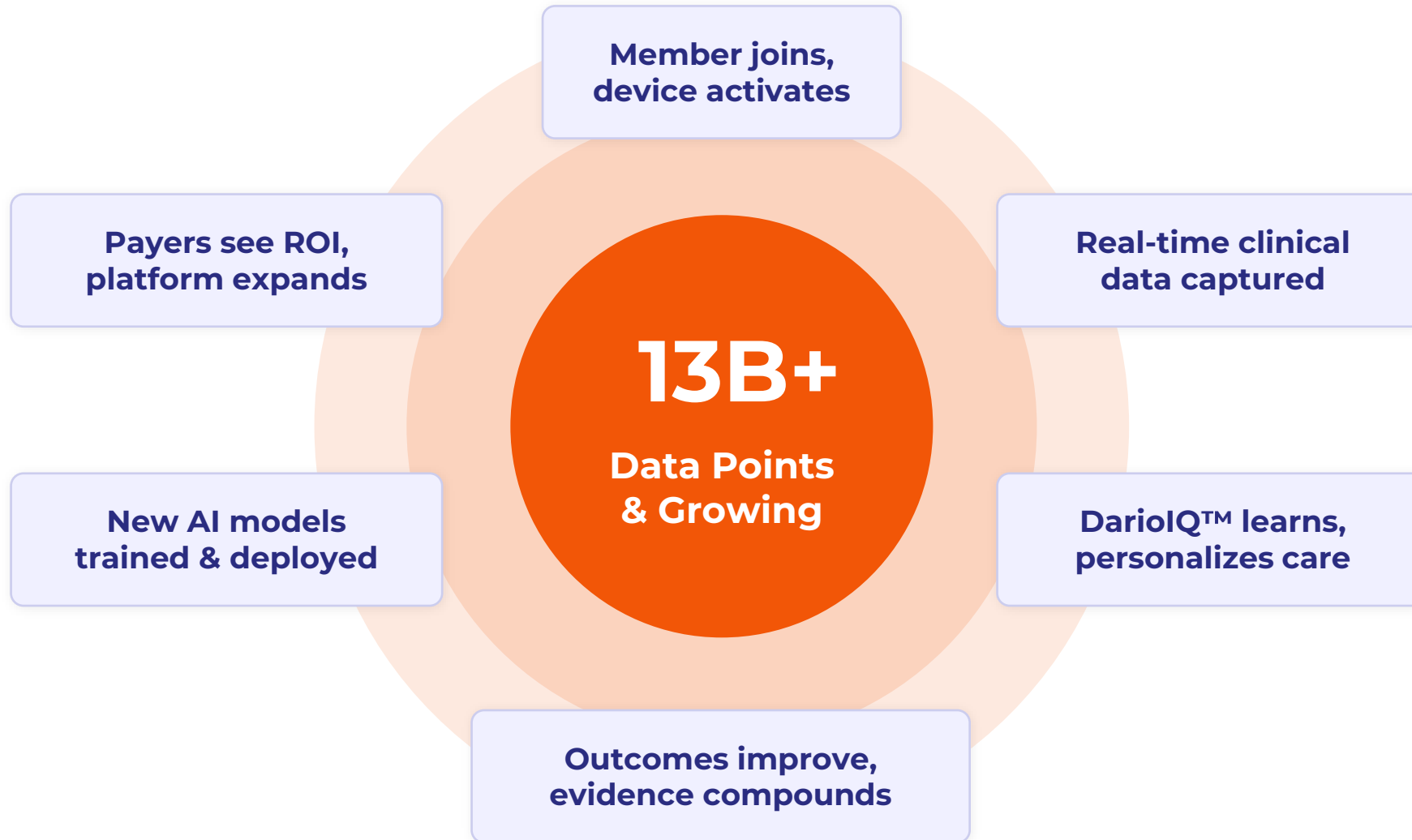


***Competitors can build an engagement layer, but not Dario's dataset.***

# The Largest Database of its Kind

DATA & AI ADVANTAGE

*Every member added deepens the moat. The dataset that built the advantage is the same one that compounds it.*



# DariolQ™ - Dario's Proprietary Gen-AI layer is active today

DATA & AI ADVANTAGE

*Engine driving engagement and value across the business now*

## What DariolQ™ Is Doing Now

### Personalizes at the member level, not the segment

Tailors content, timing, and channel to each member's own data signature — only possible because we own the data.

### Reaches members at the right moment, automatically

Triggers the right intervention from each member's behavior

### Compounds with every member we add

More members generate more data, which makes the engine sharper for everyone.

## What It's Producing

Behavior-triggered engagement, now scaling to a broader member population.

**40%**

**Increase in member engagement**  
vs. control group

**20%**

**Improvement in member retention**  
vs. control group

# Why General AI Models Can't Catch Up

DATA & AI ADVANTAGE

*Every advance in AI raises the value of the underlying data. We own that data.*

## General AI / LLMs

- ✗ Trained on public internet data
- ✗ No longitudinal individual data
- ✗ No FDA-cleared device data inputs
- ✗ Generic recommendations
- ✗ Replicable by any competitor

## DarioIQ™ on the Dario Platform

- ✓ **Trained on 13B+ real clinical outcomes**
- ✓ **Years of continuous longitudinal member data**
- ✓ **Connected-device stream: biochemical & behavioral**
- ✓ **Personalized to each clinical signature, in real time**
- ✓ **Dataset took a decade — cannot be fast-followed**

# AI also Across Dario Operations

DATA & AI ADVANTAGE

*Active across the company today — automating workflows and compressing cost and cycle time.*

*AI inside the  
operating model*

**Directly resulting in  
improved operating  
efficiencies**



## Workflow Automation

Automating work across product, data, clinical ops, support, and finance



## R&D Acceleration

AI across backlog analysis, code generation, testing, and release readiness



## Member Engagement

DarioIQ™ personalizes and triggers the right outreach at the right moment



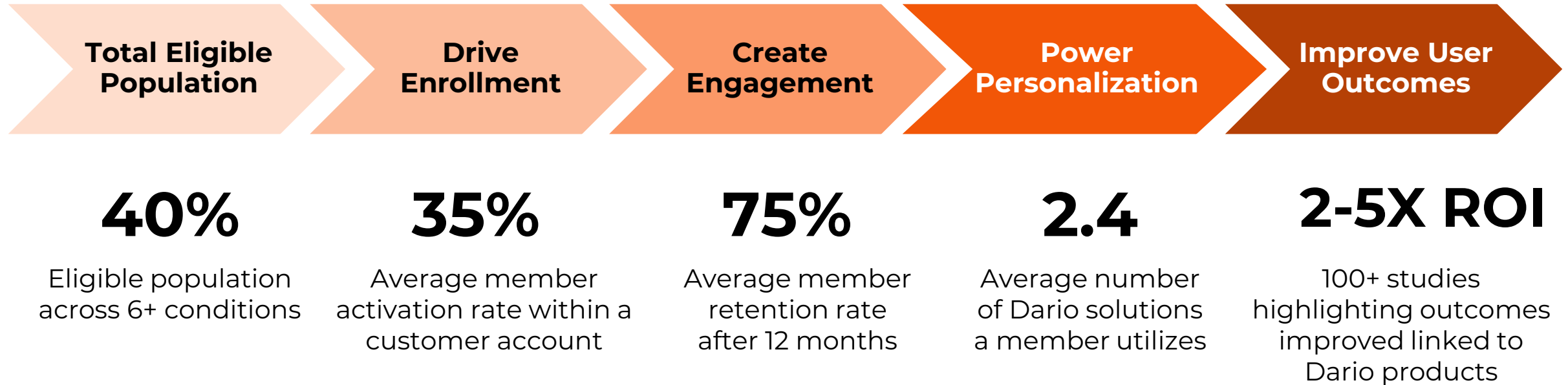
## Client Reporting

Faster QBR prep, sharper billing and revenue visibility, quicker client comms

# Commercial Overview

# How Dario Works for Its Customers and Members

*Enrolling & Engaging Members*

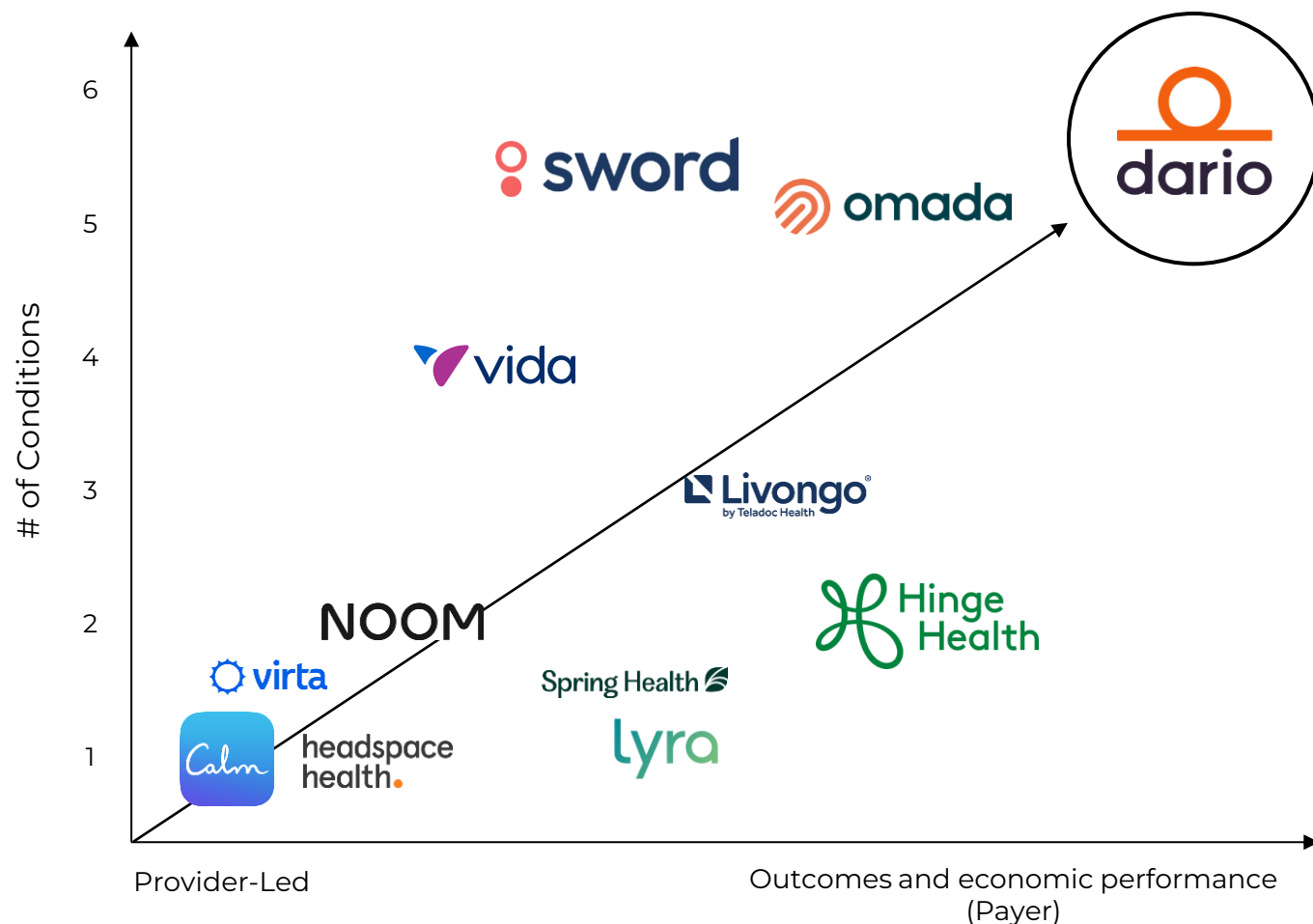


**\$74**  
**Per Engaged Member Per Month**  
(Full suite)



# Dario's Competitive Advantage: Multiple Conditions, Better Outcomes, Higher Value

*Among the few consumer-centric, multi-condition solutions with real world clinical studies that show tangible results for payers, employers and end users alike*



Comprehensive user-centric experience drives higher client win rate and **sustained user engagement**

Sustained engagement leads to **clinical and economic performance (proven by real world data)**

**Digital, self-care foundations** drive clinical outcomes before driving users to more expensive care modalities, avoiding undesired utilization

**Software-based solution** allows for a competitive pricing model in comparison to provider-led peers

# Growing Blue-Chip Client Base and Channel Partners

## Clients

**B2B2C**  
Employer



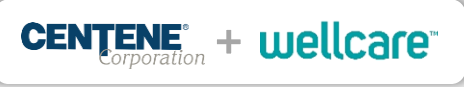


and 160+

**B2B2C**  
Insurers







+5

**B2B**  
Pharma



+1

## Partners













# High-Conviction Growth Levers Provide Significant Upside Opportunity

Management has identified clear pathways to accelerate growth across existing channels, expand product reach, and improve unit economics

## Growth Avenues



### Employers |

- Continue to leverage broker/consultants
- Leverage health plans and newly targeted PBMs and TPAs to get into larger employers at a lower cost of sales
- Stay consistent with channel partners that have demonstrated market access to this segment



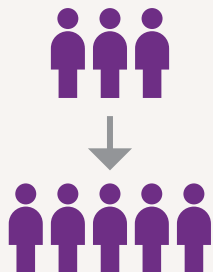
### Health Plans |

- Focus on all lines of business – but keep balance towards commercial, Medicaid (maternal) and Medicare Advantage
- Emphasis on costs of care savings



### Channel Partners |

- Continue to work with delivering partners
- Add new focus towards PBMs and TPAs
- Evaluating Pharma channel partnerships



### Continue to Improve Engagement/Enrollment

- Improve tech to increase enrollment and engagement rates
- Add claims-based data and analytics

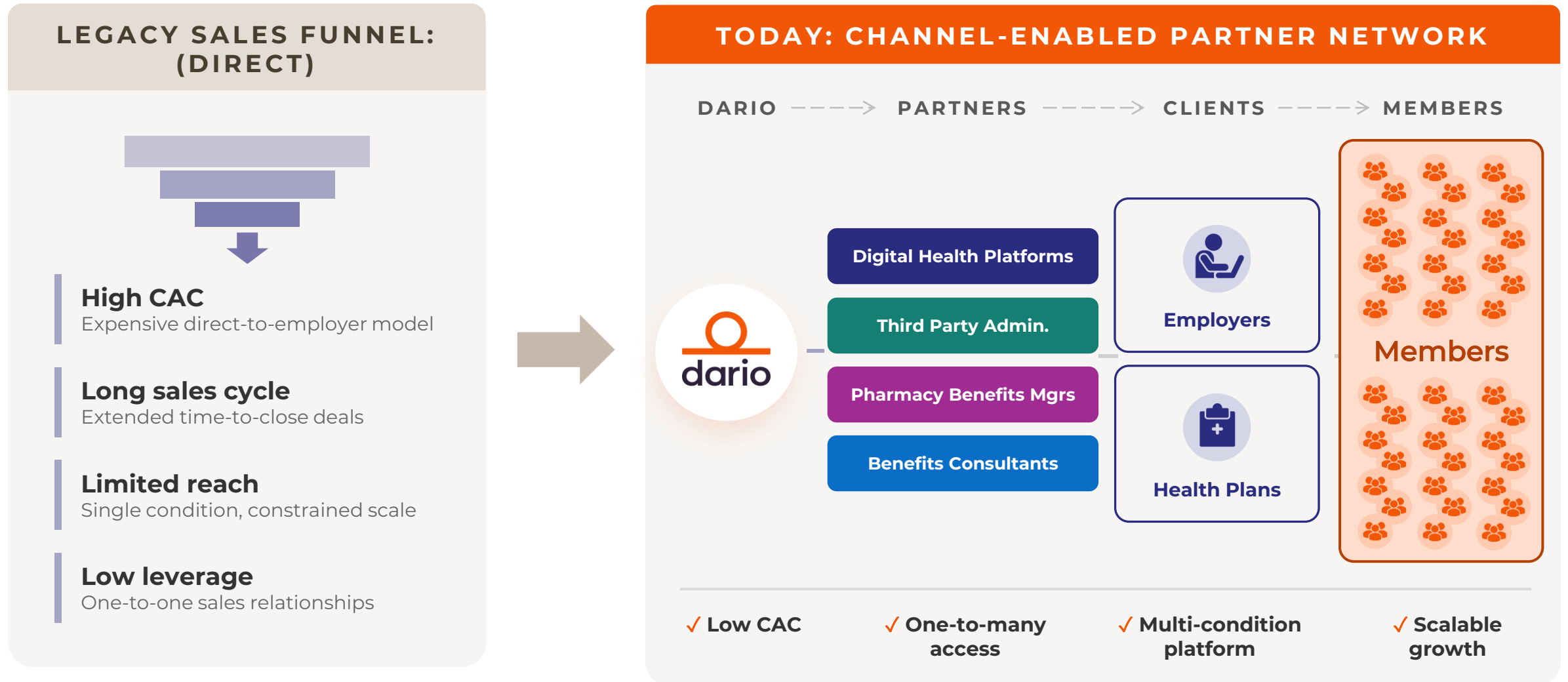


### Expand product reach

- Add conditions to increase eligible populations, covered lives
- Improve tech to increase enrollment rates
- Add new condition partners that will allow Dario to gain more market share (MSK, Sleep)

# DarioHealth Commercial Evolution

*From direct sales to channel-enabled partner leverage*



# Dario Uses a Flexible Pricing Model Tailored to Each Commercial Channel

## B2B2C

Membership-driven  
monthly recurring revenue

Stakeholders  
per channel:

### Health Plans / PBMs

Managed Medicare &  
Medicaid

Fully insured  
commercial

### Self-Insured Employers

Direct to Employer

Benefit Consultants  
/Brokers

Through health plans  
and PBMs

Pricing  
models:

#### Per Engaged Member per Month (PEMPM)

- Applied to cardiometabolic and MSK conditions
- Paid per member that is engaged on the platform
- Price is **\$74/engaged member/month**

#### Per Employee per Month (PEPM)

- Behavioral health and mid-market multi-condition customers
- Paid per eligible member that will have access to the platform
- BH price is single digit **between \$0.12 and \$0.25/employee/month**

#### Milestone Pricing

- Applied to metabolic conditions and full suite customers
- 5 milestones over 12 months, total milestones = \$500 to \$1,000+
- Milestones based upon engagement, device usage, clinical outcomes

## B2C

Membership-driven  
monthly recurring revenue

### Members

(Users on Dario  
platform)

Direct to Consumer

Uninsured Individuals

# Key Financial Metrics

# Financial Snapshot | Q1/2026

## \$5.6M

Second consecutive quarter of sequential growth with new ARR B2B2C business model

+7% organic QoQ vs. Q4 2025

## 57% and 80%

57% GAAP gross margin  
80% Non-GAAP gross margin B2B2C business\*

9 consecutive quarters

## \$22.4M

2025 full year revenues

Transitioning to ARR model

## -21%

GAAP OpEx reduction YoY vs. Q1 2025  
\$13.3M → \$10.5M in Q1 2026

Lowest since Twill acquisition

## -22%

GAAP operating loss improvement YoY vs. Q1 2025  
\$9.4M → \$7.3 M in Q1 2026

-8% Non-GAAP vs Q1 2025

## -10%

Decline in net cash used  
in operating activities YoY vs. Q1 2025

Path to cashflow breakeven

## 95 new contracts

85 new signed in 2025 + 10 in Q1 2026  
Average contract size 2X-10X ↑ historical

>2x annual target

## \$127M pipeline

241 opportunities

Primarily B2B2C opportunities

## \$12.9M ARR

New contracted and late-stage ARR  
opportunities, based on management estimates

Contributing to 2026-2027 growth

# Capital Structure

Balance sheet & capitalization snapshot as of March 31, 2026

**Stock Price**  
(as of March 31, 2026) **\$8.02**

## Shares Outstanding

**Market Cap**  
(as of March 31, 2026)

**~\$59M**

Common Stock 7,299K

Pre-Funded Warrants 2,378K

- Cash balance and short-term deposits as of March 31, 2026 - \$20 million
- Long term debt of \$32.5 million

**9,677K**

**~\$78M\***

Warrants 628K

**Weighted  
average \$22.52**

ESOP and RSUs (allocated) 315K

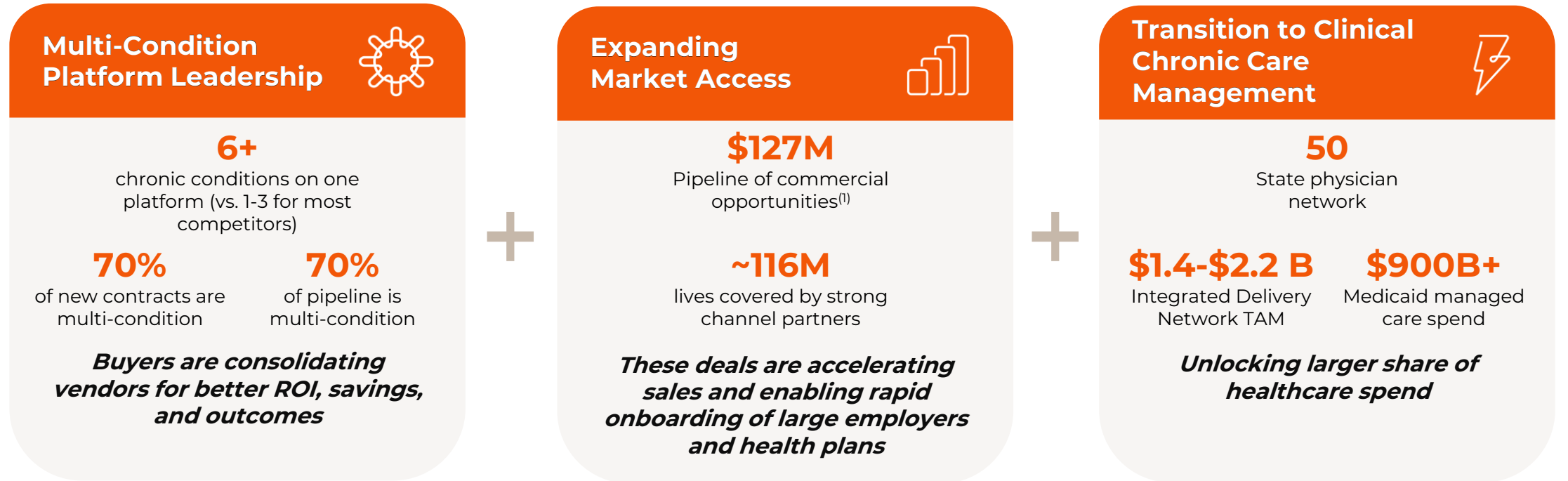
**Outstanding Equity  
(on a fully diluted basis)**

**10,620K**

# In Summary

# The Time Is Now: Unprecedented Moment for Growth

The groundwork is complete. Internal readiness & external conditions are aligned for accelerated growth



# Experienced Executive Management Team



**Erez Raphael**  
CEO, Board Member



**Steven Nelson**  
President and Chief  
Commercial Officer



**Chen Franco Yehuda**  
Chief Financial Officer



**Lara Dodo**  
Chief Operating Officer



**Omar Manejwala, M.D.**  
Chief Medical Officer



**Mona Dean**  
Chief Compliance Officer



**Christopher Strafaci**  
SVP, Health Plans



**Rob Halpern**  
SVP, Marketing



**Matthew Shields**  
VP, Client Delivery



**Anthony Porretta**  
VP, Enterprise Sales East



**Chris Harmon**  
VP, Enterprise Sales West



# Members and Clients Love Dario



## Dylan

Cardiometabolic

For the first time, I feel like I'm in control of my condition instead of just overwhelmed.



## Tara

Joint and muscle pain

I've reduced my chiro visits from three times a week to just once a month — it's like I've reclaimed my life!



## Elaina

Anxiety

With Dario I've developed new skills for preventing worry, cultivating relationships, and setting good sleep habits.



## Alex

Health plan administrator

Our customers are saving over \$5,000 per individual, and they're seeing better outcomes as well.



## Michelle

VP of Benefits

We saved money — and our employees love using the device and having access to a coach.



## Benjamin

Broker

We had a great experience with Dario. Implementation was actually a delight!

## Members

## Clients