

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, DC 20549

**FORM 10-Q**

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended **SEPTEMBER 30, 2020**

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 001-37685



**PAVmed Inc.**

(Exact Name of Registrant as Specified in Its Charter)

**Delaware**  
(State or Other Jurisdiction of  
Incorporation or Organization)

**47-1214177**  
(IRS Employer  
Identification No.)

**One Grand Central Place**  
**Suite 4600**  
**New York, NY**  
(Address of Principal Executive Offices)

**10165**  
(Zip Code)

**(212) 949-4319**

(Registrant's Telephone Number, Including Area Code)

Securities registered pursuant to Section 12(b) of the Exchange Act:

<u>Title of each class</u>	<u>Trading Symbols</u>	<u>Name of each exchange on which registered</u>
Common Stock, \$0.001 par value per share	PAVM	The NASDAQ Stock Market LLC
Series Z Warrants, each to purchase one share of Common Stock	PAVMZ	The NASDAQ Stock Market LLC
Series W Warrants, each to purchase one share of Common Stock	PAVMW	The NASDAQ Stock Market LLC

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer", "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input checked="" type="checkbox"/>	Smaller reporting company	<input checked="" type="checkbox"/>
		Emerging growth company	<input checked="" type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of November 4, 2020, there were 52,254,847 shares of the registrant's Common Stock, par value \$0.001 per share, outstanding.



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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

**PAVMED INC.  
and SUBSIDIARIES**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
(amounts in thousands except shares and per share data)  
(unaudited)

	<u>September 30, 2020</u>	<u>December 31, 2019</u>
<b>Assets</b>		
Current assets:		
Cash	\$ 8,293	\$ 6,219
Prepaid expenses, deposits, and other current assets	1,487	328
Total current assets	<u>9,780</u>	<u>6,547</u>
Other assets	724	693
Total assets	<u>\$ 10,504</u>	<u>\$ 7,240</u>
<b>Liabilities, Preferred Stock and Stockholders' Deficit</b>		
Current liabilities:		
Accounts payable	\$ 3,207	\$ 2,353
Accrued expenses and other current liabilities	1,538	1,386
Current portion debt - Cares Act Paycheck Protection Program note payable	200	—
Senior Secured Convertible Notes - at fair value	15,620	8,139
Senior Convertible Note - at fair value	4,600	—
Total current liabilities	<u>25,165</u>	<u>11,878</u>
Cares Act Paycheck Protection Program note payable	100	—
Total liabilities	<u>25,265</u>	<u>11,878</u>
Commitments and contingencies (Note 5)	—	—
Stockholders' Equity (Deficit):		
Preferred stock, \$0.001 par value. Authorized, 20,000,000 shares; Series B Convertible Preferred Stock, par value \$0.001, issued and outstanding 1,203,488 at September 30, 2020 and 1,158,209 shares at December 31, 2019	2,463	2,296
Common stock, \$0.001 par value. Authorized, 150,000,000 shares; issued and outstanding, 49,655,915 shares at September 30, 2020 and 40,478,861 shares at December 31, 2019	50	41
Additional paid-in capital	64,050	47,554
Accumulated deficit	(79,461)	(53,715)
Total PAVmed Inc. Stockholders' Deficit	<u>(12,898)</u>	<u>(3,824)</u>
Noncontrolling interests	(1,863)	(814)
Total Stockholders' Equity (Deficit)	<u>(14,761)</u>	<u>(4,638)</u>
Total Liabilities and Stockholders' Equity (Deficit)	<u>\$ 10,504</u>	<u>\$ 7,240</u>

See accompanying notes to the unaudited condensed consolidated financial statements.

**PAVMED INC.**  
**and SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
(in thousands except shares and per share amounts)  
(unaudited)

(amounts in thousands, except share and per share data)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2020	2019	2020	2019
Revenue	\$ —	\$ —	\$ —	\$ —
Operating expenses:				
General and administrative	2,909	1,724	8,474	5,331
Research and development	2,619	1,520	7,321	4,376
Total operating expenses	<u>5,528</u>	<u>3,244</u>	<u>15,795</u>	<u>9,707</u>
Loss from operations	(5,528)	(3,244)	(15,795)	(9,707)
Other income (expense):				
Interest expense	—	—	(53)	—
Change in fair value - Senior Secured Convertible Notes and Senior Convertible Note	367	379	(5,521)	(341)
Offering costs - Senior Secured Convertible Note and Senior Convertible Note	(50)	—	(660)	—
Debt extinguishments loss - Senior Secured Convertible Notes	(663)	(407)	(4,600)	(666)
Other income (expense), net	(346)	(28)	(10,834)	(1,007)
Loss before provision for income tax	(5,874)	(3,271)	(26,629)	(10,714)
Provision for income taxes	—	—	—	—
Net loss before noncontrolling interests	(5,874)	(3,271)	(26,629)	(10,714)
Net loss attributable to the noncontrolling interests	391	186	1,093	501
Net loss attributable to PAVmed Inc.	(5,483)	(3,085)	(25,536)	(10,213)
Less: Series B Convertible Preferred Stock dividends earned	(74)	(68)	(215)	(201)
Net loss attributable to PAVmed Inc. common stockholders	<u>\$ (5,557)</u>	<u>\$ (3,153)</u>	<u>\$ (25,751)</u>	<u>\$ (10,414)</u>
Per share information:				
Net loss per share attributable to PAVmed Inc. - basic and diluted	<u>\$ (0.11)</u>	<u>\$ (0.10)</u>	<u>\$ (0.56)</u>	<u>\$ (0.35)</u>
Net loss per share attributable to PAVmed Inc. common stockholders – basic and diluted	<u>\$ (0.11)</u>	<u>\$ (0.10)</u>	<u>\$ (0.57)</u>	<u>\$ (0.36)</u>
Weighted average common shares outstanding, basic and diluted	<u>48,380,677</u>	<u>31,030,929</u>	<u>45,563,961</u>	<u>29,211,694</u>

See accompanying notes to the unaudited condensed consolidated financial statements.

**PAVMED INC.**  
**and SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (DEFICIT)**  
**for the THREE MONTHS ENDED September 30, 2020**  
(in thousands except shares and per share data)  
(unaudited)

	<b>PAVmed Inc. Stockholders' Deficit</b>							
	<b>Series B Convertible Preferred Stock</b>		<b>Common Stock</b>		<b>Additional Paid-In Capital</b>	<b>Accumulated Deficit</b>	<b>Non controlling Interest</b>	<b>Total</b>
	<b>Shares</b>	<b>Amount</b>	<b>Shares</b>	<b>Amount</b>				
<b>Balance at June 30, 2020</b>	1,179,872	\$ 2,393	47,919,386	\$ 48	\$ 60,147	\$ (73,908)	\$ (1,485)	\$ (12,805)
Issue common stock upon partial conversions of Senior Secured Convertible Note	—	—	1,584,140	2	3,100	—	—	3,102
Issue common stock – exercise Series Z warrants	—	—	100	—	—	—	—	—
Series B Convertible Preferred Stock dividends declared	23,616	70	—	—	—	(70)	—	—
Issue common stock – Employee Stock Purchase Plan	—	—	152,289	—	230	—	—	230
Stock-based compensation - PAVmed Inc. 2014 Equity Plan	—	—	—	—	570	—	—	570
Stock-based compensation – majority-owned subsidiary	—	—	—	—	3	—	13	16
Loss	—	—	—	—	—	(5,483)	(391)	(5,874)
<b>Balance as of September 30, 2020</b>	<b>1,203,488</b>	<b>\$ 2,463</b>	<b>49,655,915</b>	<b>\$ 50</b>	<b>\$ 64,050</b>	<b>\$ (79,461)</b>	<b>\$ (1,863)</b>	<b>\$ (14,761)</b>

See accompanying notes to the unaudited condensed consolidated financial statements.

**PAVMED INC .**  
**and SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (DEFICIT)**  
**for the NINE MONTHS ENDED September 30, 2020**  
(in thousands except shares and per share data)  
(unaudited)

<b>PAVmed Inc. Stockholders' Deficit</b>								
	<b>Series B Convertible Preferred Stock</b>		<b>Common Stock</b>		<b>Additional Paid-In Capital</b>	<b>Accumulated Deficit</b>	<b>Non controlling Interest</b>	<b>Total</b>
	<b>Shares</b>	<b>Amount</b>	<b>Shares</b>	<b>Amount</b>				
<b>Balance at December 31, 2019</b>	1,158,209	\$ 2,296	40,478,861	\$ 41	\$ 47,554	\$ (53,715)	\$ (814)	\$ (4,638)
Issue common stock upon partial conversions of Senior Secured Convertible Note	—	—	7,412,682	8	14,667	—	—	14,675
Issue common stock – exercise Series S warrants	—	—	1,199,383	1	11	—	—	12
Issue common stock – exercise Series Z warrants	—	—	100	—	—	—	—	—
Issue common stock – conversion Series B Convertible Preferred Stock	(25,000)	(43)	25,000	—	43	—	—	—
Series B Convertible Preferred Stock dividends declared	70,279	210	—	—	—	(210)	—	—
Issue common stock - Employee Stock Purchase Plan	—	—	306,555	—	356	—	—	356
Vesting of restricted stock awards	—	—	233,334	—	—	—	—	—
Stock-based compensation - PAVmed Inc. 2014 Equity Plan	—	—	—	—	1,409	—	—	1,409
Stock-based compensation - majority-owned subsidiary	—	—	—	—	10	—	39	49
Issue common stock of majority-owned subsidiary exercise of stock options	—	—	—	—	—	—	5	5
Loss	—	—	—	—	—	(25,536)	(1,093)	(26,629)
<b>Balance as of September 30, 2020</b>	<b>1,203,488</b>	<b>\$ 2,463</b>	<b>49,655,915</b>	<b>\$ 50</b>	<b>\$ 64,050</b>	<b>\$ (79,461)</b>	<b>\$ (1,863)</b>	<b>\$ (14,761)</b>

See accompanying notes to the unaudited condensed consolidated financial statements.

**PAVMED INC.**  
**and SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (DEFICIT)**  
**for the THREE and NINE MONTHS ENDED September 30, 2019**  
(in thousands except shares and per share data)  
(unaudited)

	<b>PAVmed Inc. Stockholders' Deficit</b>							
	<b>Series B Convertible Preferred Stock</b>		<b>Common Stock</b>		<b>Additional Paid-In Capital</b>	<b>Accumulated Deficit</b>	<b>Non controlling Interest</b>	<b>Total</b>
	<b>Shares</b>	<b>Amount</b>	<b>Shares</b>	<b>Amount</b>				
<b>Balance at June 30, 2019</b>	1,113,201	\$ 2,162	34,139,220	\$ 34	\$ 40,519	\$ (44,251)	\$ (343)	\$ (1,879)
Issue common stock - upon partial conversions of Senior Secured Convertible debt	—	—	2,334,186	2	2,344	—	—	2,346
Series B Convertible Preferred Stock dividends declared	22,281	66	—	—	—	(66)	—	—
Issuance common stock – Employee Stock Purchase Plan	—	—	82,772	—	67	—	—	67
Stock-based compensation - PAVmed Inc. 2014 Equity Plan	—	—	—	—	318	—	—	318
Stock-based compensation - majority-owned subsidiary	—	—	—	—	3	—	9	12
Loss	—	—	—	—	—	(3,085)	(186)	(3,271)
<b>Balance as of September 30, 2019</b>	<b>1,135,482</b>	<b>\$ 2,228</b>	<b>36,556,178</b>	<b>\$ 36</b>	<b>\$ 43,252</b>	<b>\$ (47,403)</b>	<b>\$ (520)</b>	<b>\$ (2,407)</b>

	<b>PAVmed Inc. Stockholders' Deficit</b>							
	<b>Series B Convertible Preferred Stock</b>		<b>Common Stock</b>		<b>Additional Paid-In Capital</b>	<b>Accumulated Deficit</b>	<b>Non controlling Interest</b>	<b>Total</b>
	<b>Shares</b>	<b>Amount</b>	<b>Shares</b>	<b>Amount</b>				
<b>Balance at December 31, 2018</b>	1,069,941	\$ 2,032	27,142,979	\$ 27	\$ 32,619	\$ (36,993)	\$ (161)	\$ (2,476)
Issue common stock – registered offerings, net	—	—	5,480,000	5	5,374	—	—	5,379
Issue common stock – upon partial conversions of Senior Secured Convertible Note	—	—	3,850,427	4	4,156	—	—	4,160
Series B Convertible Preferred Stock dividends declared	65,541	196	—	—	—	(196)	—	—
Issue common stock – Employee Stock Purchase Plan	—	—	82,772	—	67	—	—	67
Stock-based compensation - PAVmed Inc. 2014 Equity Plan	—	—	—	—	1,024	—	—	1,024
Stock-based compensation - majority-owned subsidiary	—	—	—	—	11	—	142	153
Loss	—	—	—	—	—	(10,213)	(501)	(10,714)
<b>Balance as of September 30, 2019</b>	<b>1,135,482</b>	<b>\$ 2,228</b>	<b>36,556,178</b>	<b>\$ 36</b>	<b>\$ 43,252</b>	<b>\$ (47,403)</b>	<b>\$ (520)</b>	<b>\$ (2,407)</b>

See accompanying notes to the unaudited condensed consolidated financial statements.



**PAVMED INC.**  
**and SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(in thousands except shares and per share data)  
(unaudited)

	Nine Months Ended September 30,	
	2020	2019
<b>Cash flows from operating activities</b>		
Net loss - before noncontrolling interest ("NCI")	\$ (26,629)	\$ (10,714)
Adjustments to reconcile net loss - before NCI to net cash used in operating activities		
Depreciation expense	17	10
Stock-based compensation	1,458	1,177
Change in fair value - Senior Secured Convertible Notes and Senior Convertible Note	5,521	341
Debt extinguishment loss - Senior Secured Convertible Notes	4,600	666
Changes in operating assets and liabilities:		
Prepaid expenses and other current assets	(1,159)	(19)
Accounts payable	854	61
Accrued expenses and other current liabilities	152	(790)
Net cash flows used in operating activities	<u>(15,186)</u>	<u>(9,267)</u>
<b>Cash flows from investing activities</b>		
Purchase of equipment	(47)	(25)
Net cash flows used in investing activities	<u>(47)</u>	<u>(25)</u>
<b>Cash flows from financing activities</b>		
Proceeds – issue of Senior Secured Convertible Notes	13,300	—
Proceeds – issue of Senior Convertible Note	3,700	—
Proceeds – Cares Act Paycheck Protection Program Loan	300	—
Proceeds – issue of common stock – registered offerings	—	5,480
Payment – offering costs – registered offerings	—	(101)
Payment – Senior Secured Convertible Notes – non-installment payments	(366)	(279)
Proceeds – issue common stock – Employee Stock Purchase Plan	356	67
Proceeds – exercise of Series S Warrants	12	—
Proceeds – exercise of stock options issued under equity incentive plan of majority owned subsidiary	5	—
Net cash flows provided by financing activities	<u>17,307</u>	<u>5,167</u>
Net increase (decrease) in cash	2,074	(4,125)
Cash, beginning of period	6,219	8,222
Cash, end of period	<u>\$ 8,293</u>	<u>\$ 4,098</u>

See accompanying notes to the unaudited condensed consolidated financial statements.

**PAVMED INC.  
and SUBSIDIARIES**

**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
(All amounts in these accompanying notes are reflected in thousands, except shares and per-share amounts.)

**Note 1 — The Company and Description of the Business**

PAVmed Inc. (“PAVmed” or the “Company”) together with its majority owned subsidiaries, Lucid Diagnostics, Inc. (“Lucid Diagnostics” or “LUCID”) and Solys Diagnostics, Inc. (“Solys Diagnostics” or “SOLYS”) were organized to advance a broad pipeline of innovative medical technologies from concept to commercialization, employing a business model focused on capital efficiency and speed to market. The Company’s activities have focused on advancing the lead products towards regulatory approval and commercialization, protecting its intellectual property, and building its corporate infrastructure and management team. The Company operates in one segment as a medical device company.

The ability of the Company to generate revenue depends upon the Company’s ability to successfully advance the commercialization of EsoGuard and CarpX while also completing the development and the necessary regulatory approvals of its other products and services. In this regard:

- EsoCheck has received 510(k) marketing clearance from the FDA as an esophageal cell collection device in June 2019;
- EsoGuard completed the certification required by the Clinical Laboratory Improvement Amendment (“CLIA”) and accreditation of the College of American Pathologists (“CAP”) making it commercially available as a Laboratory Developed Test (“LDT”) at LUCID’s contract diagnostic laboratory service provider in California in December 2019; and,
- CarpX, developed as a patented, single-use, disposable, minimally invasive device designed as a precision cutting tool to treat carpal tunnel syndrome while reducing recovery times, received 510(k) marketing clearance from the FDA in April 2020.

Although the Company’s current operational activities are principally focused on the commercialization of EsoGuard and CarpX its development activities are focused on pursuing FDA approval and clearance of other lead products in our product portfolio pipeline, including EsoGuard IVD, PortIO, DisappEAR, NextFlo, and EsoCure.

The Company has financed its operations principally through the public and private issuances of its common stock, preferred stock, warrants, and debt.

**Note 2 — Financial Condition, Going Concern and Management Plans**

The Company is subject to all of the risks and uncertainties typically faced by diagnostic and medical device companies that devote substantially all of their efforts to the commercialization of their initial product and services and ongoing R&D and clinical trials. The Company expects to continue incurring losses for the foreseeable future. The Company’s existing liquidity is not sufficient to fund its operations, anticipated capital expenditures and working capital funding until the Company reaches significant revenues. As such, the Company intends to rely on capital markets to obtain additional equity or debt financing, especially if the Company experiences downturns in its business that are more severe or longer than anticipated, or if the Company experiences significant increases in expense levels resulting from being a publicly-traded company or from expansion of operations. If the Company attempts to obtain additional equity or debt financing, the Company cannot assume that such financing will be available to the Company on favorable terms, or at all.

As a result of recurring operating losses and net operating cash flow deficits there is substantial doubt about the Company’s ability to continue as a going concern within one year from the date of this filing. The unaudited condensed consolidated financial statements have been prepared assuming that the Company will continue as a going concern, and do not include any adjustments to reflect the possible future effects on the recoverability and classification of assets, or the amounts and classification of liabilities that may result from the outcome of this uncertainty.

### **Note 3 — Summary of Significant Accounting Policies**

#### **Significant Accounting Policies**

Other than as described below, there have been no material changes in the Company's significant accounting policies to those previously disclosed in the Company's annual report on Form 10-K, which was filed with the SEC on April 14, 2020.

#### **Basis of Presentation**

The accompanying unaudited condensed consolidated financial statements include the accounts of the Company and its wholly-owned and majority-owned subsidiaries. All intercompany transactions and balances have been eliminated in consolidation. The Company holds a majority ownership interest and has controlling financial interest in Lucid Diagnostics Inc. and Solys Diagnostics Inc., with the corresponding noncontrolling interest included as a separate component of consolidated stockholders' equity, including the recognition in the consolidated statement of the net loss attributable to the noncontrolling interest based on the respective minority ownership interest of each respective entity.

The condensed consolidated balance sheet as of December 31, 2019, which has been derived from audited consolidated financial statements, and the unaudited condensed consolidated financial statements, have been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"), and applicable rules and regulations of the United States Securities and Exchange Commission ("SEC") regarding interim financial reporting. As permitted under SEC rules, certain footnotes or other financial information normally required by U.S. GAAP have been condensed or omitted, and accordingly the balance sheet as of December 31, 2019 has been derived from audited consolidated financial statements at such date but does not include all of the information required by U.S. GAAP for complete consolidated financial statements. These unaudited condensed consolidated financial statements have been prepared on the same basis as the Company's annual consolidated financial statements, and in the opinion of management, include all adjustments, consisting only of normal recurring adjustments, necessary for a fair presentation of the Company's consolidated financial information.

The results of operations for the three and nine months ended September 30, 2020 are not necessarily indicative of the results to be expected for the year ending December 31, 2020 or for any other interim period or for any other future periods. The accompanying unaudited condensed consolidated financial statements and related consolidated financial information should be read in conjunction with the audited consolidated financial statements and related notes thereto as of and for the year ended December 31, 2019 included in the Company's Annual Report on Form 10-K filed with the SEC on April 14, 2020.

All amounts in these accompanying notes to the accompanying unaudited condensed consolidated financial statements are presented in thousands, if not otherwise noted as being presented in millions, except for shares and per share amounts.

#### **Use of Estimates**

In preparing unaudited condensed consolidated financial statements in conformity with U.S. GAAP, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements, as well as the reported amounts of expenses during the reporting period. Due to inherent uncertainty involved in making estimates, actual results reported in future periods may be affected by changes in these estimates. On an ongoing basis, the Company evaluates its estimates and assumptions. These estimates and assumptions include valuing equity securities in share-based payment arrangements and estimating the fair value of financial instruments recorded as liabilities. In addition, management's assessment of the Company's ability to continue as a going concern involves the estimation of the amount and timing of future cash inflows and outflows.

**Recent Accounting Standards**

*Adoption of new accounting Standard*

On January 1, 2020, the Company adopted Financial Accounting Standards Board (“FASB”) Accounting Standard Update (“ASU”) 2018-07, *Improvements to Nonemployee Share-Based Payment Accounting*, (“ASU 2018-07”), which aligns the accounting for share-based payments to nonemployees for goods and services with the requirements for accounting for share-based payments to employees under ASC 718 Compensation – Stock Compensation. ASU 2018-07 provides that nonemployee share-based payments are measured at the grant date at the fair value of the equity instruments to be provided to the nonemployee when the goods or services have been delivered. Prior to ASU 2018-07 nonemployee share-based payments were measured at the fair value of the consideration received or the fair value of the equity instruments issued, whichever could be more reliably measured. The adoption of ASU 2018-07 had no effect on the Company’s unaudited condensed consolidated financial statements.

On January 1, 2020, the Company adopted ASU 2018-13, *Fair Value Measurement (Topic 820): Disclosure Framework—Changes to the Disclosure Requirements for Fair Value Measurement*, which modifies the disclosure requirements on fair value measurement. The adoption of ASU 2018-07 had no effect on the Company’s unaudited condensed consolidated financial statements.

In November 2018, the FASB issued ASU No. 2018-18, *Collaborative Arrangements (Topic 808): Clarifying the Interaction Between Topic 808 and Topic 606*”, which requires transactions in collaborative arrangements to be accounted for under ASC 606 if the counterparty is a customer for a good or service (or bundle of goods and services) that is a distinct unit of account. Additionally, ASU No. 2018-18 precludes entities from presenting consideration from transactions with a collaborator that is not a customer together with revenue recognized from contracts with customers. The adoption of ASU 2018-18 on January 1, 2020 had no effect on the Company’s unaudited condensed consolidated financial statements.

In August 2020, the FASB issued its Accounting Standards Update (“ASU”) 2020-06, *Debt – Debt with Conversion and Other Options (Subtopic 470-20) and Derivatives and Hedging – Contracts in Entity’s Own Equity (Subtopic 815 – 40)*, (“ASU 2020-06”). ASU 2020-06 simplifies the accounting for certain financial instruments with characteristics of liabilities and equity, including convertible instruments and contracts on an entity’s own equity. The ASU2020-06 amendments are effective for fiscal years beginning after December 15, 2023, and interim periods within those fiscal years. Early adoption is permitted, but no earlier than fiscal years beginning after December 15, 2020, including interim periods within those fiscal years. The Company is evaluating the impact of this guidance on its unaudited condensed consolidated financial statements.

#### Note 4 — Related Party Transactions

Previously, in May 2018, Lucid Diagnostics Inc., a majority-owned subsidiary of the Company, entered into a patent license agreement with Case Western Reserve University (“CWRU”), referred to as the “EsoGuard™ License Agreement”, which provides for the exclusive worldwide license of the intellectual property rights for the proprietary technologies collectively referred to as the “EsoGuard Technology”; issued 943,464 shares of its common stock to CWRU and 289,679 shares of its common stock to each of the three Physician Inventors of the EsoGuard Technology, for a purchase price of \$0.001 per share; entered into consulting agreements with each of the three Physician Inventors; and, each of the three Physician Inventors were granted stock options under the Lucid Diagnostics Inc. 2018 Long-Term Incentive Equity Plan and the PAVmed Inc. 2014 Long-Term Incentive Equity Plan, as such plans are discussed in Note 6, *Stock-Based Compensation*.

During the three and nine months ended September 30, 2020 and 2019 the Company incurred the following expenses with respect to the minority shareholders of Lucid Diagnostics Inc:

	For the three months ended September 30,		For the nine months ended September 30,	
	2020	2019	2020	2019
Reimbursement - CWRU patent legal fees	\$ 79	\$ 20	\$ 138	\$ 98
EsoCheck devices provided to CWRU	—	—	15	—
EsoGuard Technology Physician Inventors' consulting agreements fees	20	24	74	98
EsoGuard Technology Physician Inventors' stock based compensation expense	6	3	17	51
<b>Total</b>	<b>\$ 105</b>	<b>\$ 47</b>	<b>\$ 244</b>	<b>\$ 247</b>

As of September 30, 2020 the Company has payables of \$20 for such related party transactions.

#### Note 5 — Commitment and Contingencies

##### *Rental Agreements - Office Space*

Total rent expense incurred under short-term and /or month-to-month rental agreements for office space was \$46 and \$34, for the three months ended September 30, 2020 and 2019, respectively, and \$145 and \$98, for the nine months ended September 30, 2020 and 2019, respectively. As of September 30, 2020, the Company's minimum lease payments for such office space rental agreements are estimated to be a total of approximately \$158 for the period October 1, 2020 to September 30, 2021.

## Note 6 — Stock-Based Compensation

### *PAVmed Inc. 2014 Long-Term Incentive Equity Plan - Stock Options*

Stock options issued and outstanding under the PAVmed Inc. 2014 Long-Term Incentive Equity Plan (“PAVmed Inc. 2014 Equity Plan”) for the period noted is as follows:

	Number Stock Options	Weighted Average Exercise Price	Remaining Contractual Term (Years)
Outstanding stock options at December 31, 2019	5,203,529	\$ 2.68	8.1
Granted	1,470,000	\$ 2.16	
Exercised	—	\$ —	
Forfeited	—	\$ —	
Outstanding stock options at September 30, 2020	6,673,529	\$ 2.58	7.5
Vested and exercisable stock options at September 30, 2020	4,430,981	\$ 3.00	6.7

The aggregate intrinsic value of stock options granted under the PAVmed Inc. 2014 Equity as of September 30, 2020 was \$1,598 with respect to stock options outstanding and \$922 with respect to such stock options vested and exercisable. The intrinsic value is computed as the difference between the quoted price of the PAVmed Inc. common stock on September 30, 2020 and the exercise price of the underlying PAVmed Inc. stock options, to the extent such quoted price is greater than the exercise price.

As noted, in the nine months ended September 30, 2020, a total of 1,470,000 stock options were granted under the PAVmed Inc. 2014 Equity Plan, with each such stock option grant having a ten year contractual term from date-of-grant, vesting ratably over twelve quarters commencing with the grant date quarter, and a weighted average exercise price of \$2.16 per share of common stock of PAVmed Inc.

Subsequent to September 30, 2020, a total of 200,000 stock options were granted under the PAVmed Inc. 2014 Equity Plan, with each such stock option grant having a ten year contractual term from date-of-grant, vesting ratably over twelve quarters commencing with the grant date quarter, and a weighted average exercise price of \$1.84 per share of common stock of PAVmed Inc.

### *PAVmed Inc. 2014 Long-Term Incentive Equity Plan - Restricted Stock Awards*

On March 15, 2019, a total of 700,000 restricted stock awards were granted to employees under the PAVmed Inc. 2014 Equity Plan, with such restricted stock awards vesting ratably on an annual basis over a three year period with an initial annual vesting date of March 15, 2020. The restricted stock awards are subject to forfeiture if the requisite service period is not completed. On March 15, 2020, approximately 233,334 of such restricted stock awards vested.

On May 1, 2020, a total of 950,000 restricted stock awards were granted to employees under the PAVmed Inc. 2014 Equity Plan, with such restricted stock awards vesting ratably on an annual basis over a three year period with an initial annual vesting date of May 1, 2021. The restricted stock awards are subject to forfeiture if the requisite service period is not completed.

At the Company’s annual meeting of stockholders on July 24, 2020, the Company’s stockholders approved an increase to the share reservation of the PAVmed Inc. 2014 Equity Plan of an additional 2,000,000 shares of common stock of the Company, from 7,951,081 shares to 9,951,081 shares.

**Note 6 — Stock-Based Compensation - continued**

*PAVmed Inc. Employee Stock Purchase Plan (“ESPP”)*

The PAVmed Inc. Employee Stock Purchase Plan (“ESPP”) provides eligible employees the opportunity to purchase shares of PAVmed Inc. common stock through payroll deductions during six month periods, wherein the purchase price per share of common stock is the lower of 85% of the quoted closing price per share of PAVmed Inc. common stock at the beginning or end of each six month share purchase period. The PAVmed Inc. ESPP share purchase dates are March 31 and September 30. On the March 31, 2020 ESPP purchase date, 154,266 shares of PAVmed Inc. common stock were issued for proceeds of approximately \$125; and on the September 30, 2020 ESPP purchase date, 152,289 shares of PAVmed Inc. common stock were issued for proceeds of approximately \$231.

At the Company’s annual meeting of stockholders on July 24, 2020, the Company’s stockholders approved an increase to the share reservation of the PAVmed Inc. ESPP of an additional 500,000 shares of common stock of the Company, from 250,000 shares to 750,000 shares.

*Lucid Diagnostics Inc. 2018 Long-Term Incentive Equity Plan - Stock Options*

The Lucid Diagnostics Inc. 2018 Long-Term Incentive Equity Plan (“Lucid Diagnostics Inc. 2018 Equity Plan”) is separate and apart from the PAVmed Inc. 2014 Equity Plan discussed above. Stock options issued and outstanding under the Lucid Diagnostics Inc. 2018 Equity Plan for the period noted is as follows:

	Number Stock Options	Weighted Average Exercise Price	Remaining Contractual Term (Years)
Outstanding stock options at December 31, 2019	995,000	\$ 0.86	9.0
Granted	—	\$ —	
Exercised	(3,333)	\$ 1.50	
Forfeited	—	\$ —	
Outstanding stock options at September 30, 2020	<u>991,667</u>	<u>\$ 0.86</u>	<u>8.2</u>
Vested and exercisable stock options at September 30, 2020	<u>706,242</u>	<u>\$ 0.83</u>	<u>8.1</u>

Stock options granted under the Lucid Diagnostics Inc. 2018 Equity Plan, have a ten-year contractual term from date of grant, and vest ratably over twelve successive calendar quarters, with first vesting date in the quarter of the date of grant.

During the nine months ended September 30, 2020, 3,333 stock options issued under the Lucid Diagnostics Inc. 2018 Equity Plan were exercised for cash proceeds of \$5, resulting in the issue of a corresponding number of shares of common stock of Lucid Diagnostics Inc.

*Stock-Based Compensation Expense*

The consolidated stock-based compensation expense recognized for both the PAVmed Inc. 2014 Equity Plan and the Lucid Diagnostics Inc. 2018 Equity Plan, with respect to stock options and restricted stock awards as discussed above, for the periods indicated, was as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2020	2019	2020	2019
General and administrative expenses	\$ 448	\$ 269	\$ 1,132	\$ 853
Research and development expenses	138	61	326	324
Total	<u>\$ 586</u>	<u>\$ 330</u>	<u>\$ 1,458</u>	<u>\$ 1,177</u>

**Note 6 — Stock-Based Compensation - continued**

As of September 30, 2020, unrecognized stock-based compensation expense and weighted average remaining requisite service period with respect to stock options and restricted stock awards issued under each of the PAVmed Inc. 2014 Equity Plan and the Lucid Diagnostics Inc. 2018 Equity Plan, as discussed above, is as follows:

	Unrecognized Expense	Weighted Average Remaining Service Period
<b>PAVmed Inc. 2014 Equity Plan</b>		
Stock Options	\$ 2,075	1.0 years
Restricted Stock Awards	\$ 2,019	2.4 years
<b>Lucid Diagnostics Inc. 2018 Equity Plan</b>		
Stock Options	\$ 62	1.1 years

The stock options granted under the PAVmed Inc. 2014 Equity Plan during the nine months ended September 30, 2020 and 2019, had a weighted average estimated fair value of \$1.28 per share and \$0.48 per share, respectively, calculated using the following weighted average Black-Scholes valuation model assumptions:

	Nine Months Ended September 30,	
	2020	2019
Expected term of stock options (in years)	5.8	5.7
Expected stock price volatility	73%	50%
Risk free interest rate	0.5%	2.4%
Expected dividend yield	0%	0%

Stock-based compensation expense recognized with respect to stock options granted under the PAVmed Inc. 2014 Equity Plan to non-employees under the previous provisions of FASB ASC 505-50 in the prior year nine months ended September 30, 2019, was based on a weighted average estimated fair value of such stock options of \$1.87 per share, calculated using Black-Scholes valuation model weighted-average assumptions of an 8.6 year contractual term, a 60% expected stock price volatility, a 2.2% risk free interest rate, and a 0% expected dividend rate.

The restricted stock awards granted to employees under the PAVmed Inc. 2014 Equity Plan are measured at their grant date estimated fair value based on the date-of-grant quoted price per share of PAVmed Inc. common stock. The 700,000 restricted stock awards granted on March 15, 2019 had an aggregate fair value of approximately \$742 with such stock-based compensation expense recognized ratably over the requisite service period, which is the three-year vesting period as discussed above. The 950,000 restricted stock awards granted on May 1, 2020 had an aggregate fair value of approximately \$1,938 with such stock-based compensation expense recognized ratably over the requisite service period, which is the three-year vesting period as discussed above. The stock-based compensation expense recognized in general and administrative expense related to restricted stock awards was approximately \$185 and \$62 in the three months ended September 30, 2020 and 2019, respectively, and \$391 and \$144 in the nine months ended September 30, 2020 and 2019, respectively. The stock-based compensation expense recognized in research and development expense related to restricted stock awards was \$39 and \$64 in the three and nine months ended September 30, 2020, respectively.



**Note 6 — Stock-Based Compensation - continued**

Stock-based compensation expense recognized with respect to stock options granted under the Lucid Diagnostics Inc. 2018 Equity Plan was based on a weighted average estimated fair value of such stock options of \$0.30 per share and \$0.36 per share during the nine months ended September 30, 2020 and 2019, respectively, and was calculated using the following weighted average Black-Scholes valuation model assumptions:

	Nine Months Ended September 30,	
	2020	2019
Expected term of stock options (in years)	5.2	6.0
Expected stock price volatility	60%	62%
Risk free interest rate	1.9%	2.0%
Expected dividend yield	0%	0%

Stock-based compensation expense recognized with respect to stock options granted under the Lucid Diagnostics Inc. 2018 Equity Plan to non-employees under the previous provisions of FASB ASC 505-50 in the prior year nine months ended September 30, 2019, was based on a weighted average estimated fair value of such stock options of \$0.36 per share, calculated using Black-Scholes valuation model weighted-average assumptions of a 6.0 year contractual term, a 62% expected stock price volatility, a 2.0% risk free interest rate, and a 0% expected dividend rate.

The Company uses the Black-Scholes valuation model to estimate the fair value of stock options granted under both the PAVmed Inc. 2014 Equity Plan and the Lucid Diagnostics Inc. 2018 Equity Plan, which requires the Company to make certain estimates and assumptions, with the weighted-average valuation assumptions for stock-based awards, principally as follows:

- The expected term of stock options represents the period of time stock options are expected to be outstanding, which is the expected term derived using the simplified method and, through December 31, 2019 for non-employees (under the previous provisions FASB ASC 505-50), was the remaining contractual term;
- With respect to stock options granted under the PAVmed Inc. 2014 Equity Plan, the expected stock price volatility is based on the historical stock price volatility of PAVmed Inc. common stock (“PAVM”) and the volatilities of similar entities within the medical device industry over the period commensurate with the expected term, and through December 31, 2019 for non-employees (under the previous provisions FASB ASC 505-50), was the remaining contractual term of the respective stock option; and, with respect to stock options granted under the Lucid Diagnostics Inc. 2018 Equity Plan, the expected stock price volatility is based on the historical stock price volatilities of similar entities within the medical device industry over the period commensurate with the expected term, and through December 31, 2019 for non-employees (under the previous provisions FASB ASC 505-50), was the remaining contractual term of the respective stock option;
- The risk-free interest rate is based on the interest rate payable on U.S. Treasury securities in effect at the time of grant for a period commensurate with the expected term of the stock option; and,
- The expected dividend yield is based on annual dividends of \$0.00 as there has not been a dividend paid to-date, and there is no plan to pay dividends for the foreseeable future.

The price per share of PAVmed Inc. common stock used in the computation of estimated fair value of stock options granted under the PAVmed Inc. 2014 Equity Plan is its quoted closing price per share. The price per share of Lucid Diagnostics Inc. common stock used in the computation of estimated fair value of stock options granted under the Lucid Diagnostics Inc. 2018 Equity Plan was estimated using a discounted cash flow method applied to a multi-year forecast of its future cash flows.

**Note 7 — Financial Instruments Fair Value Measurements***Recurring Fair Value Measurements*

The fair value hierarchy table for the periods indicated is as follows:

	Fair Value Measurement on a Recurring Basis at Reporting Date Using <sup>(1)</sup>			
	Level-1 Inputs	Level-2 Inputs	Level-3 Inputs	Total
<b>September 30, 2020</b>				
Senior Secured Convertible Note - November 2019	\$ —	\$ —	\$ 6,900	\$ 6,900
Senior Convertible Note - April 2020	\$ —	\$ —	\$ 4,600	\$ 4,600
Senior Secured Convertible Note – August 2020	\$ —	\$ —	\$ 8,720	\$ 8,720
<b>Totals</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 20,220</b>	<b>\$ 20,220</b>
<b>December 31, 2019</b>				
Senior Secured Convertible Note - December 2018	\$ —	\$ —	\$ 1,700	\$ 1,700
Senior Secured Convertible Note - November 2019	\$ —	\$ —	\$ 6,439	\$ 6,439
<b>Totals</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 8,139</b>	<b>\$ 8,139</b>

(1) As noted above, as presented in the fair value hierarchy table, Level-1 represents quoted prices in active markets for identical items, Level-2 represents significant other observable inputs, and Level-3 represents significant unobservable inputs. There were no transfers between the respective Levels during the nine-month period ended September 30, 2020.

The August 2020 Senior Secured Convertible Note, the April 2020 Senior Convertible Note, the November 2019 Senior Secured Convertible Notes and the December 2018 Senior Secured Convertible Note are each accounted for under the ASC 825-10-15-4 fair value option (“FVO”) election. Under the FVO election the financial instrument is initially measured at its issue-date estimated fair value and subsequently remeasured at estimated fair value on a recurring basis at each reporting period date. As provided for by ASC 825-10-50-30(b), the estimated fair value adjustment is presented as a single line item within other income (expense) in the accompanying unaudited condensed consolidated statement of operations.

Additional information on the changes in Level 3 liabilities measured at fair value for the three and nine-month periods ended September 30, 2020 and 2019, please see Note 8 – “Outstanding Debt.” The estimated fair value of financial instruments classified within the Level 3 category was determined using both observable inputs and unobservable inputs. Unrealized gains and losses associated with liabilities within the Level 3 category include changes in fair value attributable to both observable (e.g., changes in market interest rates) and unobservable (e.g., changes in unobservable long- dated volatilities) inputs.

**Note 7 — Financial Instruments Fair Value Measurements - continued**

*Fair Value Assumptions – September 30, 2020:*

	November 2019 Senior Secured Convertible Note Series A & Series B	April 2020 Senior Convertible Note	August 2020 Senior Secured Convertible Note
Required rate of return	0.12%	65%	40%
Conversion Price	\$ 1.60	\$ 5.00	\$ 5.00
Expected term (years)	0.79	1.58	1.85
Volatility	70%	65%	65%
Risk free rate	0.12%	0.13%	0.13%
Dividend yield	0%	0%	0%

*Fair Value Assumptions – September 30, 2019:*

	December 2018 Senior Secured Convertible Note
Required rate of return	11.1%
Conversion Price	\$ 1.60
Expected term (years)	1.51
Volatility	53%
Risk free rate	1.8%
Dividend yield	0%

**Note 8 — Outstanding Debt**

The fair value and face value principal of outstanding debt as of the dates indicated is as follows:

		Contractual Maturity Date	Stated Interest Rate	Conversion Price per Share	Face Value Principal Outstanding	Fair Value
December 2018 Senior Secured Convertible Note	(1)	December 31, 2020	7.875%	\$ 1.60	\$ —	\$ —
November 2019 Senior Secured Convertible Note	(2)	September 30, 2021	7.875%	\$ 1.60	\$ 6,006	\$ 6,900
April 2020 Senior Convertible Note	(3)	April 30, 2022	7.875%	\$ 5.00	\$ 4,111	\$ 4,600
August 2020 Senior Secured Convertible Note	(4)	August 6, 2022	7.875%	\$ 5.00	\$ 7,750	\$ 8,720
<b>Balance as of September 30, 2020</b>					<b>\$ 17,867</b>	<b>\$ 20,220</b>
December 2018 Senior Secured Convertible Note	(1)	December 31, 2020	7.875%	\$ 1.60	\$ 1,692	\$ 1,700
November 2019 Senior Secured Convertible Note	(2)	September 30, 2021	7.875%	\$ 1.60	\$ 7,000	\$ 6,439
<b>Balance as of December 31, 2019</b>					<b>\$ 8,692</b>	<b>\$ 8,139</b>

**Note 8 — Outstanding Debt** – continued

- (1) With respect to the December 2018 Senior Secured Convertible Note, in the nine months ended September 30, 2020, approximately \$1,692 of principal repayments and approximately \$6 of non-installment payments were settled through the issuance of 2,075,198 shares of the Company's common stock with a fair value of approximately \$2,901 (with such fair value measured as the respective conversion date quoted closing price of the common stock of the Company). The December 2018 Senior Secured Convertible Debt was paid in full as of June 4, 2020.
- (2) With respect to the November 2019 Senior Secured Convertible Note - Series A and Series B - in the nine months ended September 30, 2020, approximately \$7,993 of Accelerated and Bi-Monthly Installment principal repayments and approximately \$383 of non-installment payments were settled through the issuance of 5,337,484 shares of the Company's common stock with a fair value of approximately \$11,774 (with such fair value measured as the respective conversion date quoted closing price of the common stock of the Company). Subsequent to September 30, 2020, through November 4, 2020, approximately \$1,720 of Accelerated and Bi-Monthly Installment principal repayments along with approximately \$28 of corresponding non-installment payments were settled through the issuance of 1,182,266 shares of the Company's common stock with a fair value of approximately \$2,266 (with such fair value measured as the respective conversion date quoted closing price of the common stock of the Company).

The November 2019 Senior Secured Convertible Note - Series B has a face value principal of approximately \$7,000 and lender fees of approximately \$700 (recognized as a current period other expense), resulting in cash proceeds of approximately \$6,300 received by the Company, with such cash proceeds delivered to the Company by the investors on March 30, 2020, at their election under the prepayment provisions of the Series B note of the November 2019 Senior Secured Convertible Note.

The November 2019 Senior Secured Convertible Notes - Series A and Series B - have a stated interest rate of 7.875% per annum to the extent the investor has funded the cash proceeds of each such respective Series A and Series B. During the period November 4, 2019 to March 29, 2020, during which period the Series B was not funded by the investor, the Company incurred interest expense of 3.0% per annum on the Series B \$7.0 million face value principal. The (cash) payment of such 3.0% interest on the \$7.0 million face value principal resulted in the recognition of approximately \$53 of interest expense during the period January 1, 2020 through March 29, 2020, with such interest expense included in other income (expense) in the accompanying (unaudited) condensed consolidated statement of operations for the nine months ended September 30, 2020.

- (3) On April 30, 2020, the Company entered into a Security Purchase Agreement for the issue of a Senior Convertible Note with a face value principal of approximately \$4,111 and lender fees of approximately \$411 (recognized as a current period other expense), resulting in \$3,700 cash proceeds received by the Company. - referred to as the April 2020 Senior Convertible Note. Additionally, under a separate agreement, the Company incurred a current period expense of approximately \$120 with respect to the placement agent advisory fee. On the maturity date, the Company will pay the holder in cash all remaining outstanding principal and unpaid interest thereon.
- (4) The Company entered into a Securities Purchase Agreement ("SPA") with an institutional investor (the "Investor"), and pursuant to the SPA, on August 6, 2020, the Company issued to the Investor a Senior Secured Convertible Note (the "August 2020 Senior Secured Convertible Note") with a face value principal amount of \$7,750 and \$750 lender fee (recognized as a current period other expense), resulting in \$7,000 cash proceeds received by the Company. On the maturity date, the Company will pay the holder in cash all remaining outstanding principal and unpaid interest thereon

The August 2020 Senior Secured Convertible Note investor and its affiliates also hold the Company's November 2019 Senior Secured Convertible Notes the April 2020 Senior Convertible Note. The August 2020 Senior Secured Convertible Note contains certain representations and warranties, covenants and indemnities for similar transactions as well as the past transactions entered into with the investor. The August 2020 Senior Secured Convertible Note contains certain redemption rights similar to the April 2020 Senior Convertible Note and security interest with a first priority line in all of our assets, including all of the Company' current and future significant subsidiaries, similar to the November 2019 Senior Secured Convertible Notes.

Subsequent to September 30, 2020, effective November 6, 2020, the Company entered into a waiver agreement with the holder of the April 2020 Senior Convertible Note and the August 2020 Senior Secured Convertible Note. Prior to the waiver agreement, the noteholder had the right, at any time from and after October 30, 2020, in its sole discretion, to require the Company to redeem all, or any portion, of the respective convertible notes. Under the waiver agreement, so long as no event of default has occurred and is continuing under the convertible notes (unless waived in writing by the holder of the convertible notes), the noteholder waived this redemption right until November 30, 2020. Furthermore, the waiver will be automatically extended for additional one-month periods, unless the noteholder delivers notice to the Company of an election to terminate the waiver prior to the then-current end date for the waiver.

**Note 8 — Outstanding Debt** - continued

The changes in the fair value of debt during the three and nine months ended September 30, 2020 is as follows:

	December 2018 Senior Secured Convertible Note	November 2019 Senior Secured Convertible Note Series A & Series B	April 2020 Senior Convertible Note	August 2020 Senior Secured Convertible Note	Sum of Balance Sheet Fair Value Components	Other Income (Expense)
Fair Value - December 31, 2019	\$ 1,700	\$ 6,439	\$ —	\$ —	\$ 8,139	
Face value principal – issue date	—	7,000	—	—	7,000	
Fair value adjustment – issue date	—	2,600	—	—	2,600	\$ (2,600)
Installment repayments – common stock	(1,642)	—	—	—	(1,642)	
Non-installment payments – common stock	(4)	—	—	—	(4)	
Non-installment payments – cash	—	(138)	—	—	(138)	
Change in fair value	9	4,699	—	—	4,708	(4,708)
Lender Fee - November 2019 Senior Secured Convertible Note - Series B	—	—	—	—	—	(700)
Fair Value at March 31, 2020	\$ 63	\$ 20,600	—	\$ —	\$ 20,663	
Other Income (Expense) - Change in fair value - three months ended March 31, 2020						\$ (8,008)
Face value principal – issue date	—	—	4,111	—	4,111	
Fair value adjustment – issue date	—	—	(411)	—	(411)	411
Installment repayments – common stock	(50)	(5,695)	—	—	(5,745)	
Non-installment payments – common stock	(2)	(242)	—	—	(244)	
Non-installment payments – cash	—	—	(54)	—	(54)	
Change in fair value	(11)	(2,363)	254	—	(2,120)	2,120
Lender Fee - April 2020 Senior Convertible Note	—	—	—	—	—	(411)
Fair Value at June 30, 2020	\$ —	\$ 12,300	\$ 3,900	\$ —	\$ 16,200	
Other Income (Expense) - Change in fair value - three months ended June 30, 2020						\$ 2,120
Face value principal – issue date	—	—	—	7,750	7,750	
Fair value adjustment – issue date	—	—	—	(750)	(750)	750
Installment repayments – common stock	—	(2,298)	—	—	(2,298)	
Non-installment payments – common stock	—	(141)	—	—	(141)	
Non-installment payments – cash	—	—	(81)	(93)	(174)	
Change in fair value	—	(2,961)	781	1,813	(367)	367
Lender Fee - August 2020 Senior Secured Convertible Note	—	—	—	—	—	(750)
Fair Value at September 30, 2020	\$ —	\$ 6,900	\$ 4,600	\$ 8,720	\$ 20,220	
Other Income (Expense) - Change in fair value - three months ended September 30, 2020						\$ 367
Other Income (Expense) - Change in fair value - nine months ended September 30, 2020						\$ (5,520)

**Note 8 — Outstanding Debt** - continued

The changes in the fair value of debt during the three and nine months ended September 30, 2019 is as follows:

	December 2018 Senior Secured Convertible Note	Other Income (Expense)
Fair Value - December 31, 2018	\$ 7,903	
Installment repayments - common stock	(52)	
Non-installment payments - common stock	—	
Non-installment payments - cash	(159)	
Change in fair value	559	\$ (559)
Fair Value - March 31, 2019	\$ 8,251	
Other Income (Expense) - Change in fair value - three months ended March 31, 2019		\$ (559)
Installment repayments - common stock	(1,480)	
Non-installment payments - common stock	(22)	
Non-installment payments - cash	(120)	
Change in fair value	161	\$ (161)
Fair Value - June 30, 2019	\$ 6,790	
Other Income (Expense) - Change in fair value - three months ended June 30, 2019		\$ (161)
Installment repayments - common stock	(1,850)	
Non-Installment repayments – common stock	(90)	
Non-installment payments – cash	—	
Change in fair value	(379)	\$ 379
Fair Value - September 30, 2019	\$ 4,472	
Other Income (Expense) - Change in fair value – three months ended September 30, 2019		\$ 379
Other Income (Expense) - Change in fair value - nine months ended September 30, 2019		\$ (341)

**Note 9 — Cares Act Paycheck Protection Program Loan**

On April 8, 2020 the Company entered into a loan agreement with JP Morgan Chase, N.A., and received approximately \$300 of proceeds, pursuant to the Coronavirus Aid, Relief and Economic Security Act (the “CARES Act”) Paycheck Protection Program (“PPP”) - the “PPP Loan”. The PPP Loan matures on April 8, 2022 and bears interest at a rate of approximately 1.0% per annum. Monthly amortized principle and interest payments are deferred for six months after the PPP Loan date-of-disbursement after which time each month following the deferral period, the Company will make equal monthly payments on principal and interest balances to fully amortize the loan balances by the maturity date. As such, \$200 is presented as a current liability and \$100 is presented as a non-current liability in the accompanying unaudited condensed consolidated balance sheet as of September 30, 2020. The PPP Loan funds were received on April 8, 2020. The PPP Loan contains events of default and other provisions customary for a loan of this type. The Paycheck Protection Program provides that (1) the use of PPP Loan amount shall be limited to certain qualifying expenses, (2) 100 per cent of the principal amount of the loan is guaranteed by the Small Business Administration and (3) an amount up to the full principal amount may qualify for loan forgiveness in accordance with the terms of CARES Act. Under the CARES Act, loan forgiveness is available for the sum of documented payroll costs, covered rent payments, covered mortgage interest and covered utilities during either, at our discretion, the eight-week period or twenty-four week period beginning on the date of disbursement of proceeds from the PPP loan. In the event the PPP loan, or any portion thereof, is forgiven pursuant to the PPP, the amount forgiven is applied to outstanding principal. The Company is not yet able to determine the amount potentially to be forgiven, if any. As of September 30, 2020 and the date of this filing, the Company was in full compliance with the provisions of the PPP Loan.

## Note 10 — Preferred Stock

The Company is authorized to issue 20 million shares of its preferred stock, par value of \$0.001 per share, with such designation, rights, and preferences as may be determined by the Company's board of directors. There were 1,203,488 and 1,158,209 shares of Series B Convertible Preferred Stock (classified in permanent equity) issued and outstanding as of September 30, 2020 and December 31, 2019, respectively.

During the nine months ended September 30, 2020, the Company's board-of-directors declared an aggregate of approximately \$211 of Series B Convertible Preferred Stock dividends, earned as of December 31, 2019, March 31, 2020 and June 30, 2020, which have been settled by the issue of an additional aggregate 70,279 shares of Series B Convertible Preferred Stock. Subsequent to September 30, 2020, in October 2020, the Company's board-of-directors declared a Series B Convertible Preferred Stock dividend earned as of September 30, 2020 and payable as of October 1, 2020, of approximately \$74 to be settled by the issue of an additional 24,587 shares of Series B Convertible Preferred Stock (with such dividend not recognized as a dividend payable liability in the accompanying unaudited condensed consolidated balance sheet as the Company's board of directors had not declared such dividends payable as of September 30, 2020).

## Note 11 — Stockholders' Equity, Common Stock Purchase Warrants, and Noncontrolling Interest

The Company is authorized to issue up to 150 million shares of its common stock, par value of \$0.001 per share, inclusive of an increase of 50 million shares approved by the Company's stockholders at their July 24, 2020 annual meeting. There were 49,655,951 and 40,478,861 shares of common stock issued and outstanding as of September 30, 2020 and December 31, 2019, respectively.

The following table summarizes outstanding warrants to purchase common stock of the Company (classified in permanent equity) at the dates indicated:

	Common Stock Purchase Warrants Issued and Outstanding at				
	September 30, 2020	Weighted Average Exercise Price /Share	December 31, 2019	Weighted Average Exercise Price	Expiration Date
Series Z Warrants	16,814,939	\$ 1.60	16,815,039	\$ 1.60	April 2024
UPO - Series Z Warrants	53,000	\$ 1.60	53,000	\$ 1.60	January 2022
Series W Warrants	381,818	\$ 5.00	381,818	\$ 5.00	January 2022
Series S Warrants	—	\$ —	1,199,383	\$ 0.01	June 2032
<b>Total</b>	<b>17,249,757</b>	<b>\$ 1.68</b>	<b>18,449,240</b>	<b>\$ 1.57</b>	

In the nine months ended September 30, 2020, 1,199,383 Series S Warrants and 100 Series Z Warrants were exercised for cash at their respective exercise price per share, resulting in the issuance of a corresponding number of shares of the Company's common stock.

The noncontrolling interest ("NCI") included as a component of consolidated total stockholders' equity is with respect to the Company's majority-owned subsidiaries Lucid Diagnostics Inc. and Solys Diagnostics Inc., summarized for the periods indicated as follows:

	Nine Months Ended September 30, 2020	Year Ended December 31, 2019
NCI - equity (deficit) - beginning of period	\$ (814)	\$ (161)
Minority Interest investment in Solys Diagnostics Inc.	—	889
Minority Interest share subscription receivable - Solys Diagnostics Inc.	—	(889)
Minority Interest Lucid Diagnostics Inc. 2018 Equity Plan stock option exercise	5	—
Net loss attributable to NCI - Lucid Diagnostics Inc.	(1,007)	(801)
Net loss attributable to NCI - Solys Diagnostics Inc.	(86)	(10)
Stock-based compensation expense - Lucid Diagnostics Inc. 2018 Equity Plan	39	158
NCI - equity (deficit) - end of period	\$ (1,863)	\$ (814)

**Note 12 — Loss Per Share**

Basic earnings (loss) per common share is computed by dividing net loss by the weighted average number of common shares outstanding during the reporting period. Diluted earnings (loss) per common share is computed similar to basic earnings (loss) per common share except that it reflects the potential dilution that could occur if dilutive securities or other obligations to issue common stock were exercised or converted into common stock. Diluted weighted average common shares include common stock potentially issuable under the Company's convertible notes, preferred stock, warrants and vested and unvested stock options.

The following table sets forth the computation of earnings (loss) per share attributable to PAVmed Inc. and loss per share attributable to PAVmed Inc. common stockholders for the respective periods indicated:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2020	2019	2020	2019
<b>Numerator</b>				
Net loss - before noncontrolling interest	\$ (5,874)	\$ (3,271)	\$ (26,629)	\$ (10,714)
Net loss attributable to noncontrolling interest	391	186	1,093	501
Net loss - as reported, attributable to PAVmed Inc.	<u>\$ (5,483)</u>	<u>\$ (3,085)</u>	<u>\$ (25,536)</u>	<u>\$ (10,213)</u>
Series B Convertible Preferred Stock dividends:	\$ (74)	\$ (68)	\$ (215)	\$ (201)
Net loss attributable to PAVmed Inc. common stockholders	<u>\$ (5,557)</u>	<u>\$ (3,153)</u>	<u>\$ (25,751)</u>	<u>\$ (10,414)</u>
<b>Denominator</b>				
Weighted average common shares outstanding, basic and diluted	<u>48,380,677</u>	<u>31,030,929</u>	<u>45,563,961</u>	<u>29,211,694</u>
<b>Loss per share</b>				
Basic and diluted				
Net loss - as reported, attributable to PAVmed Inc.	<u>\$ (0.11)</u>	<u>\$ (0.10)</u>	<u>\$ (0.56)</u>	<u>\$ (0.35)</u>
Net loss attributable to PAVmed Inc. common stockholders	<u>\$ (0.11)</u>	<u>\$ (0.10)</u>	<u>\$ (0.57)</u>	<u>\$ (0.36)</u>

The following common stock equivalents have been excluded from the computation of diluted weighted average shares outstanding as their inclusion would be anti-dilutive:

	September 30,	
	2020	2019
PAVmed Inc. 2014 Equity Plan stock options and restricted stock awards	8,090,195	5,853,529
Unit purchase options - as to shares of common stock	53,000	53,000
Unit purchase options - as to shares underlying Series Z Warrants	53,000	53,000
Series Z Warrants	16,814,939	16,815,039
Series W Warrants	381,818	381,818
Series B Convertible Preferred Stock	1,203,488	1,135,482
Total	<u>26,596,440</u>	<u>24,291,868</u>



## Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis of our unaudited condensed consolidated financial condition and results of operations should be read together with our Annual Report on Form 10-K for the year ended December 31, 2019 (the “Form 10-K”) as filed with the Securities and Exchange Commission (the “SEC”). Unless the context otherwise requires, references herein to “we”, “us”, and “our”, and to the “Company” or “PAVmed” are to PAVmed Inc. and its subsidiaries, including its majority-owned subsidiary, Lucid Diagnostics Inc. (“Lucid Diagnostics” or “LUCID”) and Solys Diagnostics, Inc. (“Solys Diagnostics” or “SOLYS”).

### Forward-Looking Statements

This Quarterly Report on Form 10-Q (this “Form 10-Q”), including the following discussion and analysis of our (unaudited) condensed consolidated financial condition and results of operations, contains forward-looking statements that involve substantial risks and uncertainties.

All statements, other than statements of historical facts, contained in this Form 10-Q, including statements regarding our future consolidated results of operations and consolidated financial position, our estimates regarding expenses, future revenue, capital and operating expenditure requirements and needs for additional financing, our business strategy and plans and the objectives of management for future operations, are forward-looking statements. The words “may,” “will,” “should,” “expects,” “plans,” “anticipates,” “could,” “intends,” “target,” “projects,” “contemplates,” “believes,” “estimates,” “predicts,” “potential” or “continue” or the negative of these terms or other similar expressions are intended to identify forward-looking statements, although not all forward-looking statements contain these identifying words. Forward-looking statements are not guarantees of future performance and our actual results may differ significantly from the results discussed in the forward-looking statements. Factors that might cause such differences include, but are not limited to, those discussed in Item 1A of Part I of the Form 10-K under the heading “Risk Factors.”

Important factors that may affect our actual results include:

- our limited operating history;
- our financial performance, including our ability to generate revenue;
- our ability to obtain regulatory approval for commercialization of our products;
- the ability of our products to achieve market acceptance;
- our success in retaining or recruiting, or changes required in, our officers, key employees, or directors;
- our potential ability to obtain additional financing when and if needed;
- our ability to sustain status as a going concern;
- our ability to protect our intellectual property;
- our ability to complete strategic acquisitions;
- our ability to manage growth and integrate acquired operations;
- the liquidity and trading of our securities;
- our regulatory or operational risks;
- cybersecurity risks;
- risks related to the COVID-19 pandemic;
- the impact of the material weakness identified by our management;
- our estimates regarding expenses, future revenue, capital requirements, and needs for additional financing; and
- our status as an “emerging growth company” under the JOBS Act.

In addition, our forward-looking statements do not reflect the potential impact of any future financings, acquisitions, mergers, dispositions, joint ventures, or investments we may make.

We may not actually achieve the plans, intentions, and /or expectations disclosed in our forward-looking statements, and you should not rely on our forward-looking statements. You should read this Form 10-Q and the Form 10-K, and the documents we have filed as exhibits to this Form 10-Q and the Form 10-K, completely and with the understanding our actual future results may be materially different from what we expect. We do not assume any obligation to update any forward-looking statements, whether as a result of new information, future events, or otherwise, except as required by applicable law.

## Overview

PAVmed is a highly-differentiated multi-product technology medical device company organized to advance a broad pipeline of innovative medical technologies from concept to commercialization, employing a business model focused on capital efficiency and speed to market. Since inception on June 26, 2014, our activities have focused on advancing our lead products towards regulatory approval and commercialization, protecting our intellectual property, and building our corporate infrastructure and management team. We operate in one segment as a medical device company with four operating divisions, which include GI Health, Minimally Invasive Interventions, Infusion Therapy, and Emerging Innovations. As resources permit, we will continue to explore internal and external innovations that fulfill our project selection criteria without limiting ourselves to any target specialty or condition. We have ongoing operations conducted in two active majority owned subsidiaries: Lucid Diagnostics Inc. (“Lucid Diagnostics” or “LUCID”), which was incorporated in May 2018, and Solys Diagnostics Inc. (“Solys Diagnostics” or “SOLYS”), which was incorporated in October 2019.

PAVmed and its subsidiaries have proprietary rights to the trademarks used herein, including, among others, PAVmed™, Lucid Diagnostics™, CalduS™, CarpX™, DisappEAR™, EsoCheck™, EsoGuard™, EsoCheck Cell Collection Device™, EsoCure Esophageal Ablation Device™, NextCath™, NextFlo™, PortIO™, and “Innovating at the Speed of Life”™. Solely as a matter of convenience, trademarks and trade names referred to herein may or may not be accompanied with the requisite marks of “™” or “®”; however, the absence of such marks is not intended to indicate, in any way, PAVmed or its subsidiaries will not assert, to the fullest extent possible under applicable law, their respective rights to such trademarks and trade names.

Our multiple products are in various phases of development, regulatory clearances, approvals, and commercialization.

- EsoCheck received 510(k) marketing clearance from the U.S. Food and Drug Administration (“FDA”) in June 2019 as an esophageal cell collection device. EsoGuard has been established as a Laboratory Developed Test (“LDT”) and was launched commercially in December 2019 after Clinical Laboratory Improvement Amendment (“CLIA”) and College of American Pathologists (“CAP”) accreditation of the test at LUCID’s commercial diagnostic laboratory partner ResearchDx Inc. (“ResearchDx”), headquartered in Irvine, CA.
- Our CarpX device is a patented, single-use, disposable, minimally invasive device designed as a precision cutting tool to treat carpal tunnel syndrome while reducing recovery times that was cleared by the FDA under section 510(k) in April 2020 and was launched commercially in August 2020.
- Our other products in development have not yet received clearance or approval to be marketed or sold in the U.S. or elsewhere. We have been granted patents by the U.S. Patent and Trademark Office (“USPTO”) for CarpX, PortIO, and CalduS and have acquired licenses to certain patents and intellectual property for DisappEAR from Tufts University and a group of academic centers, for EsoGuard and EsoCheck from Case Western Reserve University (“CWRU”) and more recently for patents covering infrared technology to non-invasively detect glucose in tissue within the in-patient field of use from Liquid Sensing, Inc.

A brief description of our key divisions and products is as follows:

### **GI Health**

#### *EsoGuard, EsoCheck, and EsoCure*

This product family consists of a patented platform technology (EsoGuard and EsoCheck) licensed from CWRU to Lucid Diagnostics that was developed to provide an accurate, non-invasive, patient-friendly screening test for the early detection of adenocarcinoma of the esophagus (“EAC”) and of Barrett’s Esophagus (“BE”), including dysplasia and related pre-cursors to EAC in patients with chronic gastroesophageal reflux (“GERD”). This product family also consists of a technology (EsoCure) developed by PAVmed to treat BE. EsoGuard is a molecular diagnostic esophageal DNA test shown in a published human study to be highly accurate at detecting BE, as well as EAC. EsoCheck is a non-invasive cell collection device designed to sample cells from a targeted region of the esophagus in a five-minute office-based procedure, without the need for endoscopy. Both EsoGuard and EsoCheck are commercially available, as separately marketed products, for physicians to prescribe for U.S. patients. EsoCure is in development as an Esophageal Ablation Device using CalduS Technology to allow a clinician to treat dysplastic BE before it can progress to EAC, a highly lethal esophageal cancer, and to do so without the need for complex and expensive capital equipment. We have successfully completed a pre-clinical feasibility animal study of EsoCure demonstrating excellent, controlled circumferential ablation of the esophageal mucosal lining.

EsoGuard, EsoCheck, and EsoCure - continued

We are currently marketing EsoGuard LDT through a network of independent representatives working with our in-house sales management. On June 9, 2020, the U.S. Center for Medicare and Medicare Services (“CMS”) published its preliminary “gap-fill” payment recommendations for the current review cycle. Medicare Administrative Contractor (“MAC”) Palmetto GBA recommended for EsoGuard a payment of \$1,938.01 in 38 states and \$2,690.00 in 12 states (including Florida, New Jersey and Pennsylvania) and two U.S. territories, with such reimbursement expected to be applicable from January 1, 2021 to December 31, 2023, upon finalization by CMS, pending its review of reconsideration requests. In addition, we have entered into a manufacturing agreement with medical device contract manufacturer Coastline International Inc. to serve as a high-volume, lower-cost manufacturer of the EsoCheck device.

Our longer-term strategy is to secure a specific indication, based on published guidelines, for BE screening in certain at-risk populations using EsoGuard on samples collected with EsoCheck. This use of EsoGuard together with EsoCheck as a screening system must be cleared or approved by the FDA as an IVD device (“EsoGuard IVD”). In September 2019, we entered into an agreement with a clinical research organization (“CRO”) to assist us with two ongoing EsoGuard IVD clinical trials which are actively enrolling patients and consist of a screening study (ESOGUARD-BE-1) and a case control study (ESOGUARD-BE-2).

In February 2020, we received Breakthrough Device designation for the EsoGuard IVD. The FDA Breakthrough Device Program was created to offer patients more timely access to breakthrough technologies which provide for more effective treatment or diagnosis of life-threatening or irreversibly debilitating human disease or conditions by expediting their development, assessment and review through enhanced communications and more efficient and flexible clinical study design, including more favorable pre/post market data collection balance. Breakthrough Devices receive priority FDA review, and a bipartisan bill before Congress (H.R. 5333) seeks to require Medicare to temporarily cover all Breakthrough Devices for three years while determining permanent coverage.

### ***Minimally Invasive Interventions***

#### ***CarpX***

We received FDA marketing clearance under section 510(k) in April 2020 for our CarpX minimally invasive surgical device for use in the treatment of carpal tunnel syndrome and launched the device commercially in August 2020. We believe CarpX will allow the physician to relieve the compression on the median nerve without an open incision or the need for endoscopic or other imaging equipment. To use CarpX, the operator first advances a guidewire through the carpal tunnel under the ligament, and then advanced over the wire and positioned in the carpal tunnel under ultrasonic and/or fluoroscopic guidance. When the CarpX balloon is inflated it creates tension in the ligament positioning the cutting electrodes underneath it and creates space within the tunnel, providing anatomic separation between the target ligament and critical structures such as the median nerve. Radiofrequency energy is briefly delivered to the electrodes, rapidly cutting the ligament, and relieving the pressure on the nerve. We believe CarpX will be significantly less invasive than existing treatments.

We are commercializing our products through a network of independent U.S. sales representatives and/or inventory-stocking medical distributors together with our in-house sales management and marketing teams, including a national sales manager for CarpX with over 20 years of commercial orthopedic experience. Our focus on CarpX, and other high margin products and services, is particularly suitable to this mode of distribution. A high gross margin allows us to properly incentivize our distributors, which in turn allows us to attract the top distributors with the most robust networks in our targeted specialties. Independent distributors play an even larger role in many parts of Europe, most of Asia and emerging markets worldwide.

We may eventually choose to build (or obtain through a strategic acquisition) our own sales and marketing team to commercialize CarpX, along with some or all of our products, if it is in our long-term interests. We may also choose to enter into distribution agreements with larger strategic partners whereby we take full responsibility for the manufacturing of CarpX but outsource some or all of its distribution to a partner, particularly outside the United States, with its own robust distribution channels.

## ***Infusion Therapy***

### ***PortIO***

This product is a novel, patented, implantable, intraosseous vascular medical device which does not require accessing the central venous system and does not have an indwelling intravascular component. It is designed to be highly resistant to occlusion and may not require regular flushing. It features simplified, near-percutaneous insertion and removal, without the need for surgical dissection or radiographic confirmation. It provides a near limitless number of potential access sites and can be used in patients with chronic total occlusion of their central veins. We believe the absence of an intravascular component will likely result in a very low infection rate.

Based on encouraging animal data, we are preparing to initiate a long-term (60-day implant duration) first-in-human clinical study in dialysis patients or those with poor venous access in Colombia, South America and intend to fulfill the likely FDA request for human clinical data with a clinical safety study in the United States following FDA clearance of our Investigational Device Exemption (IDE) submission to begin clinical testing. In addition, we plan to file for FDA Breakthrough Device Designation for PortIO.

### ***NextFlo***

This product is a patented, disposable, and highly accurate infusion platform technology including intravenous (“IV”) infusion sets and disposable infusion pumps (DIP) designed to eliminate the need for complex and expensive electronic infusion pumps for most of the estimated one million infusions of fluids, medications and other substances delivered each day in hospitals and outpatient settings in the United States. NextFlo is designed to deliver highly accurate gravity-driven infusions independent of the height of the IV bag. It maintains constant flow by incorporating a proprietary, passive, pressure-dependent variable flow-resistor consisting entirely of inexpensive, easy-to-manufacture disposable mechanical parts. NextFlo testing has demonstrated constant flow rates across a wide range of IV bag heights, with accuracy rates comparable to electronic infusion pumps.

We are seeking a long-term strategic partnership or acquiror. We have been running a formal M&A process for NextFlo targeting strategic and financial partners. The process is active with ongoing discussion with multiple parties and we are simultaneously progressing toward an initial FDA 510(k) submission.

## ***Emerging Innovations***

Emerging innovations refers to a diversified and expanding portfolio of innovative products designed to address unmet clinical needs across a broad range of clinical conditions. We are evaluating a number of these product opportunities and intellectual property covering a wide spectrum of clinical conditions, which have either been developed internally or have been presented to us by clinician innovators and academic medical institutions for consideration of a partnership to develop and commercialize these products. This collection of products includes, without limitation, initiatives in non-invasive laser-based glucose monitoring, mechanical circulatory support, single-use ventilators and pediatric ear tubes. In June 2020, we announced the execution of a letter of intent to consummate a series of agreements to develop and utilize Canon Virginia’s commercial grade and scalable aqueous silk fibroin molding process to manufacture PAVmed’s DisappEAR molded pediatric ear tubes for commercialization. Furthermore, we are exploring other opportunities to grow our business and enhance shareholder value through the acquisition of pre-commercial or commercial stage products and/or companies with potential strategic corporate and commercial synergies.

## **Impact of SARS-CoV-2 - COVID-19 Pandemic**

We continue to monitor the ongoing impact on the national economy and our business of the pandemic resulting from “SARS-CoV-2” (severe acute respiratory syndrome coronavirus 2), commonly referred to by its resulting illness as “COVID-19” (coronavirus disease-2019). We expect the significance of the pandemic, including the extent of its effect on our consolidated financial condition and consolidated operational results and cash flows, to be dictated by the success of efforts to mitigate the spread of and /or to contain the virus and the impact of such efforts. The SARS-CoV-2 virus (and resulting COVID-19 illness) and the corresponding mitigation and containment efforts may have an adverse impact on our operations, supply chains and distribution systems and /or those of our contractors and laboratory partner and increase our and their operating expenses. In this regard, the ability of our employees or our contractors, laboratory partner, and other service providers, to perform their work may be adversely affected. In addition, the spread of the SARS-CoV-2 virus has disrupted the United States’ healthcare and healthcare regulatory systems which could divert healthcare resources away from, or materially delay FDA approval with respect to our products. Furthermore, our clinical trials have been and may be further affected by the pandemic, as site initiation and patient enrollment may be delayed, for example, due to prioritization of hospital resources toward the virus /illness response, as well as travel restrictions imposed by governments, and the inability to access clinical test sites for initiation and monitoring. The pandemic may have an adverse impact on the economies and financial markets of many countries, including the United States of America, resulting in an economic downturn that could adversely affect demand for our products and services and /or our product candidates. While we are not able at this time to estimate the impact of the pandemic on our consolidated financial condition, consolidated results of operations, and /or consolidated cash flows, the adverse impact could be material.

## **Results of Operations**

### **Overview**

#### ***General and administrative expenses***

General and administrative expenses consist primarily of salaries and related costs for personnel, including travel expenses for our employees in executive functions, facility-related costs, professional fees, accounting and legal services, consultants and expenses associated with obtaining and maintaining patents within our intellectual property portfolio.

We anticipate our general and administrative expenses will increase in the future, as we anticipate an increase in payroll and related expenses related to the roll-out of our commercial sales and marketing operations. We also anticipate continued expenses related to being a public company, including audit, legal, regulatory, and tax-related services associated with maintaining compliance as a public company, director and officer insurance premiums and investor relations costs.

#### ***Research and development expenses***

Research and development expenses are recognized in the period they are incurred and consist principally of internal and external expenses incurred for the research and development of our products, including:

- consulting costs charged to us by various external contract research organizations we contract with to conduct preclinical studies and engineering studies;
- salary and benefit costs associated with our chief medical officer and engineering personnel;
- costs associated with regulatory filings;
- patent license fees;
- cost of laboratory supplies and acquiring, developing, and manufacturing preclinical prototypes;
- product design engineering studies; and
- rental expense for facilities maintained solely for research and development purposes.

We plan to incur research and development expenses for the foreseeable future as we continue the development of our products. Our research and development activities are focused principally on obtaining FDA approvals and developing product improvements or extending the utility of the lead products in our pipeline, including CarpX, EsoCheck and EsoGuard, along with advancing our DisappEAR, PortIO, NextFlo, and non-invasive glucose monitoring products through their respective development phase.

#### ***Other Income and Expense, net***

Other income and expense, net, consists principally of changes in fair value of our convertible notes, losses on extinguishment of debt upon repayment of such convertible notes; and interest expense recognized in connection with one of our convertible notes.

### **Three months ended September 30, 2020 versus September 30, 2019**

#### **General and administrative expenses**

In the three months ended September 30, 2020, general and administrative costs were approximately \$2.9 million, compared to \$1.7 million for the three months ended September 30, 2019. The net increase of \$1.2 million was principally related to:

- approximately \$0.7 million increase in compensation related costs principally related to sales staffing levels and other costs related to our commercial launch of EsoGuard; and
- approximately \$0.5 million in consulting services related to patents, regulatory compliance, legal processes for contract review, and public company expenses.

#### **Research and development expenses**

In the three months ended September 30, 2020, research and development costs were approximately \$2.6 million, compared to \$1.5 million for the corresponding period in the prior year, with the \$1.1 million increase principally resulting from increased clinical trial costs with respect to CarpX, NextFlo, Port IO, EsoGuard and a glucose monitoring project at SOLYS.

#### **Other Income and Expense**

##### *Change in fair value of convertible debt*

In the three months ended September 30, 2020, the non-cash expense recognized for the change in the fair value of our convertible notes was approximately \$0.4 million of other income, inclusive of the recognition of current period other expense of approximately \$0.8 million of lender fees incurred with respect to the convertible notes as discussed below, as compared to \$0.4 million of other income for the three months ended September 30, 2019. The changes principally related to:

- an increase in the face principal amount of our convertible notes of approximately \$7.0 million, inclusive of \$0.8 million in lender fees;
- among other fair value input assumptions, a substantive increase in the Company's common stock price between the periods resulting in a higher estimated fair value of the convertible notes; and
- approximately \$0.8 million of lender fees recognized as other expense with respect to our convertible note issued August 6, 2020. There were no such fees incurred in the corresponding prior year period.

See Note 7 and Note 8 of our unaudited condensed consolidated financial statements for a further discussion of the change in fair value of our convertible notes, and “—*Going Concern, Liquidity, and Capital Resources*”, below.

##### *Loss from Extinguishment of Debt*

In the three months ended September 30, 2020, a debt extinguishment loss of approximately \$0.7 million was recognized in connection with the convertible notes, with such loss resulting from the difference between: the face value principal repayments and the corresponding payments of the interest thereon; as compared to the fair value of the shares of our common stock issued upon conversion of such convertible notes, with such fair value measured as the respective issue date closing quoted price per share of our common stock.

In the prior year period of three months ended September 30, 2019, a debt extinguishment loss of approximately \$0.4 million, was recognized in connection with the Senior Secured Convertible Note issued December 27, 2018, with such loss resulting from the difference between: the face value principal repayments and the corresponding payments of the interest thereon; as compared to the fair value of the shares of our common stock issued upon conversion of such convertible note, with such fair value measured as the respective issue date closing quoted price per share of our common stock. See Note 8 of our unaudited condensed consolidated financial statements and “—*Going Concern, Liquidity, and Capital Resources*” below, for a further discussion of our convertible notes.

## ***Nine months ended September 30, 2020 versus September 30, 2019***

### ***General and administrative expenses***

In the nine months ended September 30, 2020, general and administrative costs were approximately \$8.5 million, compared to \$5.3 million for the nine months ended September 30, 2019. The net increase of \$3.2 million was principally related to:

- approximately \$1.4 million increase in compensation related costs principally related to sales staffing levels and other costs related to our commercial launch of EsoGuard;
- approximately \$1.6 million in consulting services related to patents, regulatory compliance, legal processes for contract review, and public company expenses; and
- approximately \$0.2 million in general business expenses.

### ***Research and development expenses***

In the nine months ended September 30, 2020, research and development costs were approximately \$7.3 million as compared to \$4.4 million for the corresponding period in the prior year, with the \$2.9 million increase principally resulting from increased clinical trial costs with respect to CarpX, NextFlo, Port IO, EsoGuard and a glucose monitoring project at SOLYS.

### ***Other Income and Expense***

#### ***Change in fair value of convertible debt***

In the nine months ended September 30, 2020, the (non-cash) expense recognized for the change in the fair value of our convertible notes was approximately \$5.5 million, inclusive of the recognition of other expense of approximately \$1.9 million of lender fees incurred with respect to the convertible notes as discussed below, as compared to \$0.3 million for the nine months ended September 30, 2019, resulting in an increase of approximately \$5.2 million principally related to:

- an increase in the face principal amount of our convertible notes of approximately \$18.1 million, inclusive of \$1.9 million in lender fees;
- among other fair value input assumptions, an increase in the Company's common stock price between the periods resulting in a higher estimated fair value of the convertible notes; and
- a total of approximately \$1.9 million of lender fees recognized as other expense, inclusive of approximately \$0.7 million with respect to our November 2019 Senior Secured Convertible Note - Series B (as discussed below); approximately \$0.4 million with respect to our April 2020 Senior Convertible Note (as discussed below); and approximately \$0.8 million with respect to our August 2020 Senior Secured Convertible Note. There were no such fees incurred in the corresponding prior year period.

See Note 7 and Note 8 of our unaudited condensed consolidated financial statements for a further discussion of the change in fair value of our convertible notes, and “—Going Concern, Liquidity, and Capital Resources”, below.

#### ***Loss from Extinguishment of Debt***

In the nine months ended September 30, 2020, a debt extinguishment loss of approximately \$4.6 million was recognized in connection with the convertible notes, with such loss resulting from the difference between: the face value principal repayments and the corresponding payments of the interest thereon; as compared to the fair value of the shares of our common stock issued upon conversion of such convertible notes, with such fair value measured as the respective issue date closing quoted price per share of our common stock.

In the prior year period of nine months ended September 30, 2019, a debt extinguishment loss of approximately \$0.7 million was recognized in connection with the Senior Secured Convertible Note issued December 27, 2018, with such loss resulting from the difference between the face value principal repayments and corresponding payments of the interest thereon; as compared to the fair value of the shares of our common stock issued upon conversion of such convertible note, with such fair value measured as the respective issue date closing quoted price per share of our common stock. See Note 8 of our unaudited condensed consolidated financial statements for a further discussion of our convertible notes.



Interest Expense

In the nine months ended September 30, 2020, interest expense of approximately \$0.1 million is with respect to the November 2019 Senior Secured Convertible Notes - Series B, when such convertible note was unfunded through March 29, 2020. There was no such interest expense incurred during the corresponding period in the prior year. See Note 8 of our unaudited condensed consolidated financial statements for a further discussion of the November 2019 Senior Secured Convertible Notes - Series B interest expense; and “—Going Concern, Liquidity, and Capital Resources” below.

**Going Concern, Liquidity, and Capital Resources**

We have experienced recurring losses from operations since inception. We have not yet established an ongoing source of revenues and must fund our operating expenses through debt and equity financings to allow us to continue as a going concern. Our ability to continue as a going concern depends on the ability to obtain adequate capital to fund operating losses until we generate adequate cash flows from operations to fund our operating costs and obligations. If we are unable to obtain adequate capital, we could be forced to cease operations.

We depend upon our ability, and will continue to attempt, to secure equity and/or debt financing. We cannot be certain that additional funding will be available on acceptable terms, or at all. Our management determined that there was substantial doubt about our ability to continue as a going concern within one year after the unaudited condensed consolidated financial statements were issued, and management’s concerns about our ability to continue as a going concern within the year following this report persist.

As of September 30, 2020 and December 31, 2019, we had cash of \$8.3 million and \$6.2 million, respectively.

In November 2019, we issued Senior Secured Convertible Notes with a total face value principal amount of \$14.0 million (the “November 2019 Senior Secured Convertible Notes”) to certain accredited investors in a private placement, generating cash proceeds of approximately \$12.6 million. The November 2019 Senior Secured Convertible Notes were sold in two series, Series A (for which the cash proceeds were delivered by the investors at the closing in November 2019) and Series B (for which the cash proceeds were delivered in March 2020). The November 2019 Senior Secured Convertible Notes mature on September 30, 2021, subject to extension, and accrue interest at 7.875% per annum, upon the respective Series A and Series B being funded by the investor. During the period from November 2019 to its funding in March 2020, the November 2019 Senior Secured Convertible Notes - Series B incurred interest expense at 3.0% per annum based on its \$7.0 million face value principal. At the election of the holder, the November 2019 Senior Secured Convertible Notes may be converted into shares of common stock of the Company at a contractual conversion price of \$1.60 per share. Installment repayments of principal totaling approximately \$0.4 million, along with any accrued and unpaid interest and any late charges, were initially due on March 31, 2020, and then, thereafter, on the 15<sup>th</sup> day of each month and the last trading day of each month, and on the maturity date. We may settle the installment repayment of principal and interest expense thereon, upon the conversion of the holder, through the issue of shares of our common stock, subject to customary equity conditions (including minimum price and volume thresholds), at 100% of the installment principal repayment and corresponding non-installment interest expense, or otherwise (or at our election, in whole or in part) in cash at 115% of the installment principal repayment and corresponding non-installment interest expense. The November 2019 Senior Secured Convertible Notes are secured by substantially all of our assets.

In April 2020, in a private placement with an accredited investor, we issued a Senior Convertible Note with a face value principal of \$4.1 million, resulting in cash proceeds of approximately \$3.7 million, after a lender fee of approximately \$0.4 million (the “April 2020 Senior Convertible Note”). The April 2020 Senior Convertible Note has a contractual maturity date of April 30, 2022, and an annual interest rate of 7.875%, payable in cash on a monthly basis. At the election of the holder, the April 2020 Senior Convertible Note may be converted into shares of our common stock at a contractual conversion price of \$5.00 per share.

### ***Going Concern, Liquidity, and Capital Resources - continued***

In August 2020, in a private placement with an accredited investor, we issued a Senior Secured Convertible Note with a face value principal of \$7.75 million, resulting in cash proceeds of approximately \$7.0 million, after a lender fee of approximately \$0.75 million (the “August 2020 Senior Secured Convertible Note”). The August 2020 Senior Secured Convertible Note has a contractual maturity date of August 5, 2022, and an annual interest rate of 7.875%, payable in cash on a monthly basis. At the election of the holder, the April 2020 Senior Convertible Note may be converted into shares of our common stock at a contractual conversion price of \$5.00 per share. The August 2020 Senior Secured Convertible Note is secured by substantially all of our assets.

Under the November 2019 Senior Secured Convertible Notes and the April 2020 Senior Convertible Note, we are subject to certain customary affirmative and negative covenants regarding the incurrence of indebtedness, the existence of liens, the repayment of indebtedness, the payment of cash in respect of dividends, distributions or redemptions, and the transfer of assets, among other matters as well as a financial covenant requiring us to maintain available cash in the amount of approximately \$1.8 million at the end of each fiscal quarter. As of September 30, 2020, we were in compliance with this financial covenant. The August 2020 Senior Secured Convertible Note contains substantively similar customary affirmative and negative covenants as those described above, as well as increasing to \$2.0 million the minimum available cash at the end of each quarter.

Subsequent to September 30, 2020, effective November 6, 2020, we entered into a waiver agreement with the holder of the April 2020 Senior Convertible Note and the August 2020 Senior Secured Convertible Note. Prior to the waiver agreement, the noteholder had the right, at any time from and after October 30, 2020, in its sole discretion, to require us to redeem all, or any portion, of the respective convertible notes. Under the waiver agreement, so long as no event of default has occurred and is continuing under the convertible notes (unless waived in writing by the holder of the convertible notes), the noteholder waived this redemption right until November 30, 2020. Furthermore, the waiver will be automatically extended for additional one-month periods, unless the noteholder delivers notice to us of an election to terminate the waiver prior to the then-current end date for the waiver.

### **Critical Accounting Policies and Significant Judgments and Estimates**

The discussion and analysis of our consolidated financial condition and consolidated results of operations is based on our unaudited condensed consolidated financial statements, which have been prepared in accordance with generally accepted accounting principles in the United States of America (“U.S. GAAP”). The preparation of these unaudited condensed consolidated financial statements requires us to make estimates and assumptions affecting the reported amounts of assets, liabilities, and equity, along with the disclosure of contingent assets and liabilities at the date of the unaudited condensed consolidated financial statements and the reported amounts of expenses during the corresponding periods. In accordance with U.S. GAAP, we base our estimates on historical experience and on various other assumptions we believe are reasonable under the circumstances. Actual results may differ from these estimates under different assumptions or conditions. Please see Note 3, *Summary of Significant Accounting Policies*, of our unaudited condensed consolidated financial statements included in this Form 10-Q, for a summary of significant accounting policies. In addition, reference is made to Part I, Item 7, “*Management’s Discussion and Analysis of Financial Condition and Results of Operation*” in the Form 10-K, for a summary of our critical accounting policies and significant judgments and estimates. There have been no other material changes to our critical accounting policies or significant judgments and estimates since the Form 10-K.

## **Item 4. Controls and Procedures**

### **Evaluation of Disclosure Controls and Procedures**

Our management, with the participation of our principal executive officer and our principal financial officer, evaluated the effectiveness of our disclosure controls and procedures as of September 30, 2020. Based on such evaluation, due to the material weakness in internal control over financial reporting described below, our principal executive officer and principal financial officer concluded our disclosure controls and procedures (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) were not effective as of such date to provide reasonable assurance that information required to be disclosed by us in the reports we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure information required to be disclosed by us in the reports we file or submit under the Exchange Act is accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure.

### **Material Weakness**

Our management's conclusion that our disclosure controls and procedures were ineffective was due to the identification of a material weakness in our internal control over financial reporting in connection with the preparation of the Form 10-K. A material weakness is a deficiency, or a combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of our annual or interim consolidated financial statements would not be prevented or detected on a timely basis. Our management identified the following material weakness in our internal control over financial reporting:

- We did not maintain a properly designed control environment that identified key control risk areas with an appropriate level of precision in order to conclude on the operating effectiveness of our disclosure controls and procedures.

Management intends to implement changes to strengthen our internal control over financial reporting. These changes are intended to address the identified material weakness and enhance our overall control environment and are expected to include the activities described below.

- We hired a consulting firm to assist us in revising our internal control documentation so that it identifies key control risk areas with sufficient precision for us to properly test the operating effectiveness of our disclosure controls and procedures.

While we believe the above activities will ultimately remediate the material weakness, we intend to continue to refine those controls and monitor their effectiveness for a sufficient period of time prior to reaching any determination as to whether the material weakness has been remediated.

Notwithstanding the identified material weakness, management believes that the unaudited condensed consolidated financial statements included in this Form 10-Q present fairly, in all material respects, our consolidated financial position, consolidated results of operations, and consolidated cash flows as of and for the periods presented in accordance with U.S. GAAP.

### **Changes in Internal Control Over Financial Reporting**

There has been no change in our internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) that occurred during the period covered by this report that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting. However, we expect to make changes to our internal control over financial reporting in the future to remediate the material weakness identified above.

## PART II. OTHER INFORMATION

### Item 5. Other Information

Subsequent to September 30, 2020, effective November 6, 2020, the Company entered into a waiver agreement with the holder of the April 2020 Senior Convertible Note and the August 2020 Senior Secured Convertible Note. Prior to the waiver agreement, the noteholder had the right, at any time from and after October 30, 2020, in its sole discretion, to require the Company to redeem all, or any portion, of the respective convertible notes. Under the waiver agreement, so long as no event of default has occurred and is continuing under the convertible notes (unless waived in writing by the holder of the convertible notes), the noteholder waived this redemption right until November 30, 2020. Furthermore, the waiver will be automatically extended for additional one-month periods, unless the noteholder delivers notice to us of an election to terminate the waiver prior to the then-current end date for the waiver.

### Item 6. Exhibits

The exhibits filed as part of this Quarterly Report on Form 10-Q are set forth in the “*Exhibit Index*” below.

**SIGNATURE**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

PAVmed Inc.

Date: November 6, 2020

By: /s/ Dennis M. McGrath

Dennis M. McGrath  
President and Chief Financial Officer  
(Principal Financial and Accounting Officer)

## EXHIBIT INDEX

Exhibit No.	Description
3.1	<a href="#">Certificate of Amendment to the Certificate of Incorporation dated July 24, 2020.</a> <sup>(1)</sup>
10.1	<a href="#">Form of Securities Purchase Agreement dated August 6, 2020.</a> <sup>(2)</sup>
10.2	<a href="#">Form of Senior Convertible Note dated August 6, 2020.</a> <sup>(2)</sup>
10.3	<a href="#">Form of Amended and Restated Security Agreement dated August 6, 2020.</a> <sup>(2)</sup>
10.4	<a href="#">Form of Amended and Restated Guaranty dated August 6, 2020.</a> <sup>(2)</sup>
31.1	<a href="#">Certification of Principal Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</a> <sup>†</sup>
31.2	<a href="#">Certification of Principal Financial and Accounting Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</a> <sup>†</sup>
32.1	<a href="#">Certification of Principal Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</a> <sup>†</sup>
32.2	<a href="#">Certification of Principal Financial and Accounting Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</a> <sup>†</sup>
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema
101.CAL	Taxonomy Extension Calculation Linkbase
101.DEF	XBRL Taxonomy Extension Definition Linkbase
101.LAB	XBRL Taxonomy Extension Label Linkbase
101.PRE	XBRL Taxonomy Extension Presentation Linkbase

† Filed herewith

(1) Incorporated by reference to the Current Report on Form 8-K filed by the Company on July 27, 2020.

(2) Incorporated by reference to the Current Report on Form 8-K filed by the Company on August 6, 2020.

## CERTIFICATION BY PRINCIPAL EXECUTIVE OFFICER

I, Lishan Aklog, M.D., certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of PAVmed Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 6, 2020

By: /s/ Lishan Aklog, M.D.

Lishan Aklog, M.D.  
Chief Executive Officer  
(Principal Executive Officer)

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**CERTIFICATION BY PRINCIPAL FINANCIAL OFFICER**

I, Dennis M. McGrath, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of PAVmed Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 6, 2020

By: */s/ Dennis M. McGrath*

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Dennis M. McGrath  
President and Chief Financial Officer  
*(Principal Financial and Accounting Officer)*

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**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report on Form 10-Q of PAVmed Inc. (the "Company") for the quarter ended September 30, 2020 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned, Lishan Aklog, M.D., Chief Executive Officer of the Company, hereby certifies, pursuant to 18 U.S.C. Section 1350, that to his knowledge:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 6, 2020

By: /s/ Lishan Aklog, M.D.

Lishan Aklog, M.D.

Chief Executive Officer

*(Principal Executive Officer)*

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**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report on Form 10-Q of PAVmed Inc. (the "Company") for the quarter ended September 30, 2020 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned, Dennis M. McGrath, Chief Financial Officer of the Company, hereby certifies, pursuant to 18 U.S.C. Section 1350, that to his knowledge:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 6, 2020

By: /s/ Dennis M. McGrath

Dennis M. McGrath  
President and Chief Financial Officer  
*(Principal Financial and Accounting Officer)*

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