

# **Playa Hotels & Resorts N.V.**

**Dutch statutory board report and financial statements  
for the fiscal year ended December 31, 2021**

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## 1. INTRODUCTION

### 1.1 Preparation

Unless the context requires otherwise, in this annual report, we use the terms “the Company,” “Playa,” “our company,” “we,” “us,” “our” and similar references to refer to Playa Hotels & Resorts N.V., a Dutch public limited liability company (*naamloze vennootschap*), and, where appropriate, its subsidiaries.

This annual report has been prepared by the Company’s board of directors (the “Board”) pursuant to Section 2:391 of the Dutch Civil Code (“DCC”) and also contains (i) the Company’s statutory annual accounts within the meaning of Section 2:361(1) DCC and (ii) to the extent applicable, the information to be added pursuant to Section 2:392 DCC. This annual report relates to the fiscal year ended December 31, 2021 and, unless explicitly stated otherwise, information presented in this annual report is as of December 31, 2021.

The consolidated financial statements included in chapter 7.1 of this annual report (the “Consolidated Financial Statements”) have been prepared in accordance with the International Financial Reporting Standards (“IFRS”) established by the International Accounting Standards Board and endorsed by the European Union. The Company financial statements included in chapter 7.2 (the “Company Financial Statements”) have been prepared in accordance with the accounting principles promulgated by Title 9 of Book 2 DCC (“Dutch GAAP”).

### 1.2 Forward-looking statements

*This annual report contains “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. Forward-looking statements reflect our current views with respect to, among other things, our capital resources, portfolio performance, results of operations, liquidity and financial condition. Likewise, our consolidated financial statements and all of our statements regarding anticipated growth in our operations, anticipated market conditions, demographics and results of operations are forward-looking statements. In some cases, you can identify these forward-looking statements by the use of terminology such as “outlook,” “believes,” “expects,” “potential,” “continues,” “may,” “will,” “should,” “could,” “seeks,” “approximately,” “predicts,” “intends,” “plans,” “estimates,” “anticipates” or the negative version of these words or other comparable words or phrases.*

*The forward-looking statements contained in this annual report reflect our current views about future events and are subject to numerous known and unknown risks, uncertainties, assumptions and changes in circumstances that may cause our actual results to differ significantly from those expressed in any forward-looking statement. Currently, one of the most significant factors that could cause actual outcomes to differ materially from our forward-looking statements is the adverse effects of the current COVID-19 pandemic on our financial condition, results of operations and prospects, reductions in service by the airlines that service the locations where we own resorts, the short and longer-term demand for travel, the global economy and the local economies where we own resorts, and the financial markets. As a result of the COVID-19 pandemic, we have experienced severely reduced occupancy levels at our resorts compared to historic levels and we continue to experience lower occupancy as compared to pre-pandemic levels. The extent to which the COVID-19 pandemic will continue to impact us and consumer behavior will depend on future developments, which are highly uncertain and cannot be predicted with confidence, including the scope, severity and duration of the pandemic, continuing resurgences of the virus and its variants, including the Delta and Omicron variants, the government actions taken to contain the pandemic or mitigate its impact, the speed, continuing effectiveness and distribution of vaccines (including boosters) and treatment therapies, the rate of public adoption of COVID-19 vaccines, and the direct and indirect economic effects of the pandemic and containment measures, including the magnitude of its impact on unemployment rates, labor-force availability, disruption in the supply chain for materials, and consumer discretionary spending, among others. The following factors, among others, could also cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements:*

- *general economic uncertainty and the effect of general economic conditions on the lodging industry in particular;*
- *the popularity of the all-inclusive resort model, particularly in the luxury segment of the resort market;*
- *changes in economic, social or political conditions in the regions we operate, including changes in perception of public-safety and changes in the supply of rooms from competing resorts;*

- *the success and continuation of our relationships with Hyatt Hotels Corporation (“Hyatt”), Hilton Worldwide Holdings, Inc. (“Hilton”), and Wyndham Hotels & Resorts, Inc. (“Wyndham”);*
- *the volatility of currency exchange rates;*
- *the success of our branding or rebranding initiatives with our current portfolio and resorts that may be acquired in the future;*
- *our failure to successfully complete acquisition, expansion, repair and renovation projects in the timeframes and at the costs and returns anticipated;*
- *changes we may make in timing and scope of our development and renovation projects;*
- *significant increases in construction and development costs;*
- *significant increases in utilities, labor or other resort costs;*
- *our ability to obtain and maintain financing arrangements on attractive terms or at all;*
- *our ability to obtain and maintain ample liquidity to fund operations and service debt;*
- *the impact of and changes in governmental regulations or the enforcement thereof, tax laws and rates, accounting guidance and similar matters in regions in which we operate;*
- *the ability of our guests to reach our resorts given government mandated travel restrictions, as well as changes in demand for our resorts resulting from government mandated safety protocols and/or health concerns;*
- *the effectiveness of our internal controls and our corporate policies and procedures;*
- *changes in personnel and availability of qualified personnel;*
- *extreme weather events, such as hurricanes and floods, which may increase in frequency and severity as a result of climate change, and other natural disasters;*
- *limited visibility with respect to future bookings;*
- *outbreak of widespread contagious diseases other than COVID-19;*
- *dependence on third parties to provide Internet, telecommunications and network connectivity to our data centers;*
- *the volatility of the market price and liquidity of our ordinary shares and other of our securities; and*
- *the increasingly competitive environment in which we operate.*

*While forward-looking statements reflect our good faith beliefs, they are not guarantees of future performance. The Company disclaims any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, new information, data or methods, future events or other changes after the date of this annual report, except as required by applicable law. You should not place undue reliance on any forward-looking statements, which are based only on information currently available to us (or to third parties making the forward-looking statements).*

*Unless the context requires otherwise, in this annual report, we use the terms “the Company,” “Playa,” “our company,” “we,” “us,” “our” and similar references to refer to Playa Hotels & Resorts N.V., a Dutch public limited liability company (naamloze vennootschap), and, where appropriate, its subsidiaries.*

## 2. BUSINESS

### 2.1 Overview

Playa is a leading owner, operator and developer of all-inclusive resorts in prime beachfront locations in popular vacation destinations in Mexico and the Caribbean. As of December 31, 2021, we owned and/or managed a total portfolio consisting of 22 resorts (8,366 rooms) located in Mexico, Jamaica and the Dominican Republic. Playa's strategy is to leverage its globally recognized brand partnerships and proprietary in-house direct booking capabilities to capitalize on the growing popularity of the all-inclusive resort model and reach first-time all-inclusive consumers in a cost effective manner. We believe that this strategy should position us to generate attractive returns for our shareholders, build lasting relationships with our guests, and enhance the lives of our associates and the communities in which we operate.

We believe that the resorts we own and manage are among the finest all-inclusive resorts in the markets they serve. We believe that our resorts have a competitive advantage due to their location, brand affiliations, extensive amenities, scale and design. Our portfolio is comprised of all-inclusive resorts that share some combination of the following characteristics:

- Prime beachfront locations;
- Globally recognized U.S. hotel brand partners;
- Convenient air access from major and secondary North American markets and international gateway markets;
- Strategic locations in popular vacation destinations with strong local government commitments to tourism;
- High quality standards and physical condition; and
- Capacity for further revenues and earnings growth through incremental renovation or repositioning opportunities.

Our all-inclusive resorts provide guests an attractive vacation experience that offers both compelling value and price certainty, while at the same time providing Playa more predictable revenue, expense and occupancy rates than traditional full-service hotel business models. Generally, all-inclusive leisure guests book and pay further in advance, resulting in lower cancellation rates and incremental sales of upgrades, premium services and amenities not included in the all-inclusive package pricing.

We have strategic relationships with Hyatt, Hilton and Wyndham, three of the preeminent globally recognized hotel brands. We believe that partnering with Hyatt, Hilton and Wyndham in the development and management of all-inclusive resorts throughout the Caribbean, Mexico and Latin America provides us with unique advantages, including the following:

- Access to worldwide reservation systems, global marketing scale, and over 250 million combined hotel loyalty members to drive revenue growth;
- Higher propensity for guests to book direct, which results in significantly improved returns over bookings from wholesale channels such as tour operators and online travel agencies;
- Lower customer acquisition costs, and higher net Average Daily Rates (ADRs);
- Higher net asset value for branded resorts affiliated with global franchisors;
- Brand partners are also focused on maximizing returns;
- Immediate customer recognition for new or converted resorts;
- Significant incremental opportunity with exposure to new consumers, who may not be familiar with the all-inclusive model;
- Access to guests from different regions globally, creating a better segmentation mix, reducing the risk from an owner's perspective;
- Stronger marketing and public relations presence through affiliate global hospitality brands;
- Branded resorts tend to reduce price sensitivity and encourage purchase decisions, resulting in higher revenues;
- Branded resorts, on average, have higher occupancy than non-branded resorts;

- Branded resorts have higher rates of group business;
- Branded resorts have lower failure rates; and
- Consumer confidence and trust in globally recognized brands.

In the fourth quarter of 2019, we completed and opened our first ever ground-up development project, the 750-room Hyatt Ziva and Hyatt Zilara Cap Cana. We also completed significant renovation work at the 524-room Hilton Playa del Carmen All-Inclusive Resort, 356-room Hilton La Romana All-Inclusive Adult Resort and the 418-room Hilton La Romana All-Inclusive Family Resort as part of the rebranding and conversion of those respective resorts. In the fourth quarter of 2021, we rebranded two of our existing resorts in Mexico and launched the new Wyndham Alltra all-inclusive brand.

Other resorts in our portfolio operate under the Dreams, Jewel and Sanctuary brands.

We consider each of our resorts to be an operating segment, none of which meets the threshold for a reportable segment. For further discussion about our operating segments and financial information about the geographic regions in which we operate, please see Segment Results in chapter 6. *Management's Discussion and Analysis of Financial Condition and Results of Operations* and Note 29 to the accompanying Consolidated Financial Statements.

### **Impact of COVID-19**

The COVID-19 pandemic and the public health measures that have been undertaken in response have had and continue to have a significant adverse impact on the global economy, the travel and hospitality industries and our business starting in the first quarter of 2020. Refer to chapter 6. *Management's Discussion and Analysis of Financial Condition and Results of Operations* for a discussion of the impact COVID-19 is having on our business, results of operations and financial condition.

### **Our Competitive Strengths**

We believe the following competitive strengths distinguish us from other owners, operators, developers and acquirers of all-inclusive resorts:

- ***Premier Collection of All-Inclusive Resorts in Highly Desirable Locations.*** We believe that our portfolio represents a premier collection of all-inclusive resorts. Our award-winning resorts are located in prime beachfront locations in popular vacation destinations, including Cancún, Playa del Carmen, Puerto Vallarta and Los Cabos in Mexico, Punta Cana and La Romana in the Dominican Republic and Montego Bay in Jamaica. Guests may conveniently access our resorts from a number of North American and other international gateway markets.
- ***Diversified Portfolio of All-Inclusive Resorts.*** We currently operate resorts located in four main geographic markets and feature a range of price points, which we believe diversifies our offering, helps foster loyalty among our guests and drives repeat business. We operate resorts under eight distinct brands. Having multiple brands to offer owners and developers is essential to our ability to secure management agreements and attractive acquisitions since having a portfolio of brands mitigates the risks of brand-on-brand supply growth and subsequent cannibalization and expands our addressable market.
- ***Exclusive Focus on the All-Inclusive Model.*** We believe the all-inclusive resort model is increasing in popularity as more people come to appreciate the benefits of a high-quality vacation experience that offers value, ease of planning and a high degree of cost certainty. Because our guests have pre-purchased their vacation packages, we also have the opportunity to earn incremental revenue if our guests purchase upgrades, premium services and amenities that are not included in the all-inclusive package.
- ***Strong Relationships with Top Brands.*** Our partnerships with Hyatt, Hilton, and Wyndham, three globally recognized hospitality brands, differentiate our resorts from our competitors. The selection of Playa as a strategic partner of Hyatt, Hilton and Wyndham in the development and management of all-inclusive resorts throughout the Caribbean, Mexico and Latin America reflects their confidence and conviction in Playa's best in-class stewardship of all-inclusive resorts. For the year ended December 31, 2021, \$457.9 million, or 88.8%, of our Total Net Revenue (as defined in chapter 6. *Management's Discussion and Analysis of Financial Condition and Results of Operations*) was generated from resorts under the Hyatt, Hilton, and Wyndham brands.

Our strategic relationship with Hyatt under our Hyatt Strategic Alliance Agreement, as amended, provides us with a range of benefits, including the right to operate certain of our existing resorts under the Hyatt Ziva and Hyatt Zilara brands (the “Hyatt All-Inclusive Resort Brands”) in certain countries. In 2021, we entered into an omnibus third amendment to our franchise agreements with Hyatt for our Hyatt Ziva and Hyatt Zilara resorts in Mexico and Jamaica which prohibits Hyatt from opening, owning or authorizing other parties (whether under a license or franchise agreement from Hyatt or otherwise) to open or operate Hyatt Ziva and Hyatt Zilara resorts in certain agreed upon geographical areas in proximity to our Hyatt Ziva and Hyatt Zilara resorts for a five year period after the effective date of the amendment.

The Hyatt Ziva brand is marketed as an all-inclusive resort brand for all-ages and the Hyatt Zilara brand is marketed as an all-inclusive resort brand for adults-only. The Hyatt All-Inclusive Resort Brands have access to Hyatt’s low cost and high margin distribution channels, such as Hyatt guests using the World of Hyatt® guest loyalty program (which had over 30 million members as of December 31, 2021), Hyatt’s reservation system, Hyatt’s mobile application and website and Hyatt’s extensive group sales business. We believe that our strategic relationship with Hyatt and the increasing awareness of our all-inclusive resort brands among potential guests will enable us to increase the number of bookings made through lower cost sales channels, such as direct bookings through Hyatt as well as our company and resort websites.

Our strategic alliance with Hilton affords us the opportunity to expand into markets in the Caribbean, Mexico, and South and Central America while obtaining access to Hilton’s global portfolio of brands and over 128 million Hilton Honors members as of December 31, 2021. We have successfully converted two of our resorts into three Hilton all-inclusive resorts, and under our agreement with Hilton we have the potential to convert, develop or manage up to an additional eight resorts in certain locations in the Caribbean, Mexico, and South and Central America by 2025.

Our strategic alliance with Wyndham affords us the opportunity to obtain access to Wyndham’s global portfolio of brands and over 92 million loyalty members as of December 31, 2021 and provides us with an exclusive right to own or operate Wyndham Alltra all-inclusive resorts for a five year period commencing on December 1, 2021 (the “Brand Launch Date”) in Mexico, Jamaica, the Dominican Republic and certain other Caribbean and Latin American destinations (collectively, the “Exclusive Territories”), subject to certain termination rights by Wyndham on the third anniversary of the Brand Launch Date and the extension of our exclusivity right subject to achieving certain development milestones. Our strategic alliance also grants us a right of first offer to manage Wyndham Alltra all-inclusive resorts located outside of the Exclusive Territories during the initial exclusivity period and any extension. During 2021, we successfully converted two of our resorts in Mexico into Wyndham Alltra all-inclusive resorts.

- ***Proprietary Direct Booking Capabilities.*** To further support the direct booking benefits of partnering with globally recognized brands, we have invested in our own in-house direct booking platform to optimize our customer acquisition costs and build guest loyalty. These investments allowed our resorts to recover faster from the COVID-19 pandemic given the slower pace of recovery in wholesale/third-party channels. Bookings generated on playaresorts.com have increased from \$16.9 million in 2018 to \$107.1 million in 2021 and accounted for 20.9% of our Owned Net Revenue (as defined in chapter 6. *Management's Discussion and Analysis of Financial Condition and Results of Operations*) for the year ended December 31, 2021. We will continue to invest in this effort to improve our selling capabilities and adapt to consumer demand.
- ***Integrated and Scalable Operating Platform.*** We believe we have developed a scalable resort management platform designed to improve operating efficiency at the 20 resorts we currently manage. Our platform enables us to integrate additional resorts we may acquire, manage resorts owned by third-parties and potentially internalize the management of the two resorts we own but do not manage. Our platform also enables managers of each of our key functions, including sales, marketing and resort management, to observe, analyze, share and respond to trends throughout our portfolio. As a result, we are able to implement management initiatives on a real-time, portfolio-wide basis.
- ***Advantageous Exposure to Leisure Travel.*** Our beachfront resort portfolio skews our customer mix to be composed of approximately 90% leisure travelers. We believe that this concentration positions us to recover faster from the effects of the COVID-19 pandemic and market recessions than many of our lodging peers, as historically the leisure segment of the travel market has tended to rebound faster than the business-oriented segment.
- ***Focus on Safety Measures.*** As we adjusted to a new operating environment during the COVID-19 pandemic, we have



experienced the luxury of having expansive footprints, numerous dining outlets, and predominantly outdoor and open designs at the majority of our resorts, which has provided us flexibility to redesign the layout of our resorts with social distancing and safety precautions in mind. Furthermore, we have implemented an enhanced mobile app that incorporates contactless QR codes to augment and facilitate the guest experience at all of our managed properties. We have also incorporated safety practices from our brand partners, government agencies and various health experts to develop our Playa Safe Stay™ operating protocols. We believe that our protocols and the association with globally recognized, responsible brands that consumers know and trust are a competitive advantage.

- ***Experienced Leadership with a Proven Track Record.*** Our senior management team has significant experience in the lodging industry, including operating all-inclusive resorts.
  - Bruce Wardinski, our Chief Executive Officer has over 30 years of experience in the hospitality industry, founded our Predecessor and previously was the Chief Executive Officer of two lodging companies: Barceló Crestline Corporation, an independent hotel owner, lessee and manager; and Crestline Capital Corporation, a New York Stock Exchange (“NYSE”) listed hotel owner, lessee and manager. Mr. Wardinski was also the non-executive chairman of the board of directors of Highland Hospitality Corporation, an NYSE-listed owner of upscale full-service, premium limited-service and extended-stay properties. Mr. Wardinski held other leadership roles within the industry including Senior Vice President and Treasurer of Host Marriott Corporation (now Host Hotels and Resorts (NYSE: HST)) and various roles with Marriott International, Inc. As of January 31, 2022, 1.6% of our outstanding ordinary shares were beneficially owned by Mr. Wardinski.
  - Greg Maliassas, our Chief Operating Officer, has over 20 years of experience in the hospitality and lodging industry. Mr. Maliassas previously served as Senior Vice President Operations for the luxury brands of Accor Hotels in Central & Eastern Europe, Benelux and Switzerland, overseeing a portfolio of over 45 hotels.
  - Ryan Hymel, our Chief Financial Officer, has over 19 years of experience working within the hospitality sector and is a founding member of our management team, beginning with Playa at its inception in 2006. He previously served as Senior Vice President and Treasurer of Playa and has worked at Barceló Crestline Corporation and Crestline Capital Corporation, two hotel and resort owners and operators.
  - Fernando Mulet, our Chief Investment Officer, has over 19 years of experience in the hospitality industry, and is a founding member of our management team, beginning with Playa at its inception in 2006. Mr. Mulet previously served as the Director of International Investments & Asset Management with Highland Hospitality Corporation and prior to that worked for Barceló Hotels & Resorts.
  - Tracy Colden, our Executive Vice President and General Counsel, has over 30 years of experience in the hospitality and lodging industry. She previously served as Executive Vice President and General Counsel for Highland Hospitality Corporation, and as Executive Vice President and General Counsel of Crestline Capital Corporation. Ms. Colden was also an Assistant General Counsel at Host Marriott Corporation.

## **Our Business and Growth Strategies**

Since the first quarter of 2020, our primary focus has been on responding to the operational, financial and safety challenges presented by the COVID-19 pandemic and that continues to be our primary focus, along with positioning ourselves to capitalize on what we believe to be significant pent-up demand for leisure travel to our markets as the travel restrictions and public health concerns imposed as a result of COVID-19 recede. As conditions continue to improve, our traditional business and growth strategies described below will move to the forefront.

Our goal is to be the leading owner, operator and developer of all-inclusive beachfront resorts in the markets we serve and to generate attractive risk-adjusted returns above our cost of capital and create value for our shareholders by implementing the following business and growth strategies:

- ***Selectively Pursue Strategic Growth Opportunities.*** The all-inclusive segment of the lodging industry is highly fragmented. We believe that we are well positioned to grow our portfolio through acquisitions and partnerships in the all-inclusive segment of the lodging industry. We believe that our extensive experience in all-inclusive resort operations, direct booking strategy, brand relationships, acquisition, expansion, renovation, repositioning and rebranding, established and

scalable management platform and ability to offer Nasdaq-listed ordinary shares to potential resort sellers will make us a preferred asset acquirer.

- **Secure New Management Agreements.** We intend to pursue opportunities to capitalize on our scalable and integrated resort management platform and our expertise and experience with managing all-inclusive resorts, by seeking to manage all-inclusive resorts owned by third parties for a fee and to potentially, over time, internalize the management of the resorts we own that are currently managed by a third-party. We will also look to make minority investments in high return projects to obtain management agreements.
- **Utilization of New Technologies and Leverage of Big Data.** We utilize numerous technologies aimed at improving guest satisfaction and shareholder returns. Our website uses search engine and metasearch optimization tools aimed at driving direct bookings (i.e., bookings through our website or our brand partner websites), which is our lowest cost customer acquisition channel. As a result, we benefited from more direct business at our Playa-managed resorts in 2020 and 2021. Our percentage of direct stays increased from 37.6% of room nights in 2020 to 47.1% in 2021 and our percentage of direct bookings, including future stays, increased from 47.3% of room nights in 2020 to 49.4% in 2021.

We also launched a new end-to-end technology at select resorts which uses sophisticated algorithms to identify in real-time what upgrades, packages and pricing to offer guests. This enables us to provide guests with several options to enhance their experience, while increasing revenue post-booking. Other new technological innovations underway include our recently launched travel agent portal, which facilitates travel agent bookings without the additional commission layer of a tour and travel operator, as well as the continued launch of our new yield management system, which should maximize guest revenues by optimizing both package rates and channel mix.

Additionally, by virtue of our partnerships with Hyatt, Hilton, and Wyndham, we have greatly increased our direct access to millions of guests, further enabling us to drive lower customer acquisition costs, bookings and revenues.

- **Disposition of non-core assets.** We continuously monitor, review and optimize our portfolio to align with our strategic vision and maximize our return on invested capital. As part of this ongoing process, we may sell assets that no longer fit our criteria for capital investment. For example, in May 2020, we completed the sale of the Jewel Dunn's River Beach Resort & Spa and Jewel Runaway Bay Beach Resort & Waterpark. In February 2021, we completed the sale of the Dreams Puerto Aventuras and in June 2021, we completed the sale of the Capri Resort. We plan to use proceeds from these and other asset sales to pay down debt, reinvest in projects within our existing portfolio or pursue new growth opportunities.

## **Distribution Channels and Sales and Reservations**

Our experienced sales and marketing team uses a strategic sales and marketing program across a variety of distribution channels through which our all-inclusive offerings are sold. Key components of this sales and marketing program include:

- Developing programs aimed at targeting consumers directly through:
  - Our company and resort websites;
  - The Hyatt website and toll free reservation system;
  - The World of Hyatt® guest loyalty program;
  - The Hilton website and toll free reservation system;
  - The Hilton Honors guest loyalty program;
  - The Wyndham website and toll free reservation system;
  - The Wyndham Rewards guest loyalty program; and

- Our toll free reservation system that provides a comprehensive view of inventory in real time, based on demand;
- Targeting the primary tour operators and the wholesale market for transient business with a scalable program that supports shoulder and lower rate seasons while seeking to maximize revenue during high season, which also includes:
  - Engaging in cooperative marketing programs with leading travel industry participants;
  - Participating in travel agent tour operator promotional campaigns; and
  - Utilizing online travel leaders, such as Expedia and Booking.com, to supplement sales during shoulder and lower rate seasons;
- Targeting group and incentive markets to seek and grow a strong base of corporate and event business;
- Highlighting destination wedding and honeymoon programs;
- Participating in key industry trade shows targeted to the travel agent and wholesale market;
- Engaging in online and social media, including:
  - Search engine optimization;
  - Targeted online and bounce-back advertising;
  - Social media presence via channels such as Facebook, Twitter, Instagram and Pinterest; and
  - Flash sales and special offers for high need periods;
- Monitoring and managing TripAdvisor and other similar consumer sites; and
- Activating a targeted public relations plan to generate positive exposure and awareness in both traditional and digital media.

We also seek luxury transient business to provide high rate business during peak seasons, such as winter and spring holidays, while “bargain hunters” can be targeted for last minute high need periods. This multi-pronged strategy is designed to increase Net Package RevPAR (as defined in chapter 6. *Management's Discussion and Analysis of Financial Condition and Results of Operations*) as well as generate strong occupancy through all of the resorts' seasons.

### **Corporate Responsibility and Sustainability**

Our Environmental, Social and Governance (“ESG”) Committee, which is overseen by the Nominating and Governance Committee of our Board, is an organization-wide task force with representation from multiple departments of the Company with the goal of obtaining a broader reach for idea generation and effectively promoting best practices and cross-collaboration related to corporate social responsibility and sustainability. Our ESG Committee oversees Playa’s commitment to incorporating environmental sustainability, social responsibility and best governance practices into our daily operations at all levels with an emphasis on reducing our environmental impact, mitigating risks, developing our human capital, improving our communities and driving value for all our stakeholders. The ESG Committee reports directly to the Nominating and Governance Committee regarding the Company’s activities over corporate responsibility and sustainability matters and the external reporting thereof (including matters relating to diversity and inclusion). The Nominating and Governance Committee updates the Board periodically on the activities of the ESG Committee.

Our Board and ESG Committee are focused on cultivating an energetic, engaged and passionate culture that helps each of our employees achieve their own personal goals. Our ESG Committee also provides updates to the Board of Directors periodically and no less than annually on matters relating to climate risk and corporate responsibility. The Company supports employees through learning and development opportunities, offering a competitive benefits package and spending time discussing performance and goals of each employee and how we can support them in their future. Our employees understand and take advantage of our Open-Door Policy to

communicate suggestions and concerns to our leadership team. We believe that every individual has a voice that adds value to our organization. By listening to our employees, we learn how to constantly improve and make changes to continuously enhance our working environment.

### *Environmental*

We rely on the beautiful beaches and lush landscapes of our resort destinations to provide a backdrop for our signature service for our guests, and take responsibility to lead the way in our communities in order to sustain these natural environments and help them flourish. Our environmental sustainability program, Playa Green, aims to improve our water and energy consumption efficiency, reduce waste, and encourage employees to build and protect our shared communities.

Creating a culture of environmental consciousness with dedicated, focused leadership is of the utmost importance to progressing forward towards our sustainability objectives. We provide engaging training materials regarding environmental awareness and support our sustainability program with regular performance reviews and sharing of best practices among resort managers. We have hired and appointed sustainability directors for each of our geographic segments to help streamline information and elevate risks, as well as best practices.

We seek certifications and alignment with leading verification firms and practices to further enhance our efforts. Currently 14 of our resorts are currently Green Globe certified, with two more underway in the certification process. We use third party energy audits at most of our resorts to monitor our practices and identify areas for improvement and investment. Additionally, we have a designated member of property management (who we refer to as a “Green Leader”) responsible for sustainability performance at each resort.

### *Social*

Our associates and communities form the center of our company. We strive to foster a culture of inclusive growth and provide a respectful and professional workplace to empower all our associates to express what is important to them and to their communities.

We strongly believe that caring for our people is the first step in giving back to our communities. For this reason, we place a large emphasis on employee training and benefits to nurture a compassionate and productive workplace environment. Our comprehensive benefits package helps us attract and retain top talent. We also provide ongoing training on safety, anti-bribery, sexual harassment, human trafficking and discrimination to further nurture the workplace environment. Additionally, we proactively use survey tools and regular performance reviews to engage with our associates and help them achieve their goals and to improve the workplace.

Outside of the workplace, we continue to enrich our communities by partnering with local organizations, volunteering and creating opportunities such as internship programs and youth career initiatives. One example of how we partner with the communities in which our employees work and live includes the sponsorship of a local school in Jamaica to provide necessities, school supplies and computers, construct and improve facilities, and promote self-sustainability. We also contribute through wetlands restoration, constructing homes for employees, assisting local food banks, and supporting children in group homes and people with disabilities.

Although we are international in scope, each community has its own unique needs, characteristics and people. We take pride in our positive impact and the investments we make in our local communities, including in times of disaster and giving our employees the creative freedom to guide our resources and attention.

### *Human Capital Resources*

Each and every one of our employees plays an integral role in delivering *Service From the Heart* to our guests and separating us from our competition. “We take care and motivate our employees—and in turn—they take care of our guests with love” is the Company’s official philosophy. We stand behind this statement of taking care of our employees and continuously make their health and safety our top priority, especially amid the ongoing pandemic.

As a result of the COVID-19 pandemic, we have advanced health and safety measures in place and have implemented new standards and procedures in order to keep employees at all levels of the Company as safe as possible. Furthermore, new protocols and daily health and safety screenings are in place which include temperature checks and COVID-19 tests. All resort staff is provided with proper personal protective equipment according to their tasks and hygiene conditions. Onsite medical consultants are conveniently available for resort employees at no extra cost. Additionally, health insurance is offered to all employees in each of our locations, for both permanent and contract positions. Employees that are not needed onsite, including corporate employees, are encouraged to work remotely with additional technical support and resources provided as needed.

At the initial onset of the COVID-19 pandemic and at the request of employees throughout the organization, we established the Ernesto Oliver Lopez Memorial Fund in honor of a Playa employee who fell victim to the virus. This fund continues to actively accept donations from employees and community members which directly benefit Playa employees in need, whether that be providing food and necessities for their family or paying health-related expenses.

All Playa employees undergo a comprehensive orientation and training. In addition to health and safety courses that include a specific course for respiratory disease prevention implemented in 2020, we offer continuous learning and development with courses on Playa's culture, vision and philosophy, guest satisfaction, performance management for leadership, mentoring and coaching, stress management, emotional intelligence, effective interviewing and talent development, high impact teams, conflict resolution and quality management. For example, one growth and development opportunity for our high-potential employees is a talent program. Specific individuals are prepared for future leadership positions within the organization through hands-on training, mentorship and education. All of our resort leadership teams participate in our talent program in order to allow identified employees to be promoted at their resort, at another resort within the country, or be relocated within the Playa organization. This program allows Playa to acquire the best talent, retain and motivate its employees, and succession plan.

The Company places a tremendous emphasis on health and wellness. Throughout the year, employees participate in educational health seminars, special events such as Breast Cancer Awareness Month and wellness programs both in-person and online, depending on the employee's location. An emphasis is placed on preventative healthcare with special efforts including a mammogram truck for screenings and onsite flu shot distribution. Further, corporate employees are recognized for preventative health screenings, reading health-related articles and participating in educational wellness-related challenges that include eating a nutritionally balanced diet and increasing physical activity.

As of December 31, 2021, we directly and indirectly employed approximately 12,300 employees worldwide, significantly all of which are located at our resorts and regional offices in Jamaica (2,500), Mexico (5,400), and the Dominican Republic (4,300). We employed approximately 100 employees at our corporate offices in the U.S. and Canada.

### *Governance*

We believe that engaged, well aligned corporate governance is essential to delivering sustainable stakeholder value. To ensure alignment, we maintain constant dialogue with our associates, suppliers, government officials, brand partners, investors and peers to get an understanding of the individual corporate responsibility priorities of each group. Our shareholders elect the members of our Board annually, and have representation on our Board as well.

Our Code of Business Conduct and Ethics and our Board Rules outline the principles and practices that the Board is expected to follow. Our Corporate Governance policies and guidelines are determined by the Nominating and Governance Committee and are routinely evaluated. The Nominating and Governance Committee, Audit Committee, and Compensation Committee are all entirely composed of independent members. Our ESG Committee has representation from the firm's legal, operations, human resources and investor relations departments.

### **AMResorts Management Agreements**

Two of our resorts (Dreams Punta Cana and Dreams Palm Beach) are operated by AMResorts pursuant to management agreements that contain customary terms and conditions, including those related to fees, termination conditions, capital expenditures, transfers of control of parties or transfers of ownership to competitors, sales of the resorts and non-competition and non-solicitation. We pay AMResorts and its affiliates, as operators of these resorts, base management fees and incentive management fees. In addition, we reimburse the operators for some of the costs they incur in the provision of certain centralized services. We could

consider selling one or more of these resorts if the opportunity arises and redeploy the proceeds from any such sales, subject to certain restrictions under our Senior Secured Credit Facility (as defined below).

The management agreement for the Dreams Punta Cana will expire in 2022 and the management agreement for the Dreams Palm Beach is scheduled to expire in February 2025, subject to our right to terminate the Dreams Palm Beach management agreement without the payment of a termination fee on or after December 31, 2022 by giving at least ninety (90) days prior notice.

On October 31, 2020, we terminated the management agreement for the Capri Resort, formerly known as the Secrets Capri, with AMResorts, which was subsequently sold in June 2021. In connection with the termination, we agreed to extend the term of the management agreement for Dreams Palm Beach to February 2025.

On February 5, 2021, we completed the sale of the Dreams Puerto Aventuras, which was managed by AMResorts.

## **Competition**

We face intense competition for guests from other participants in the all-inclusive segment of the lodging industry and, to a lesser extent, from traditional hotels and resorts that are not all-inclusive. The all-inclusive segment remains a relatively small part of the broadly defined global vacation market that has historically been dominated by hotels and resorts that are not all-inclusive. Our principal competitors include other operators of all-inclusive resorts and resort companies, such as Barceló Hotels & Resorts, RIU Hotels & Resorts, IBEROSTAR Hotels & Resorts, Karisma Hotels & Resorts, AMResorts (which was recently acquired by Hyatt), Meliá Hotels International, Excellence Resorts, RCD Hotels (Hard Rock Hotels & Resorts), Blue Diamond Resorts and Palace Resorts, as well as some smaller, independent and local owners and operators.

We compete for guests based primarily on brand name recognition and reputation, location, guest satisfaction, room rates, quality of service, amenities and quality of accommodations. We also compete for guests based on the ability of hotel loyalty program members to earn and redeem loyalty program points at our Hyatt, Hilton and Wyndham all-inclusive resorts. We believe that our relationships with Hyatt, Hilton and Wyndham, three globally recognized hotel brand leaders, provides us with a significant competitive advantage.

Additionally, we compete with other U.S. and European global hospitality brands, such as Marriott International, Inc., that have recently entered the all-inclusive segment as a result of increased demand for all-inclusive resort stays. We primarily compete with these global hospitality brands for third-party management contracts.

## **Seasonality**

The seasonality of the lodging industry and the location of our resorts in Mexico, Jamaica and the Dominican Republic generally result in the greatest demand for our resorts between mid-December and April of each year, yielding higher occupancy levels and package rates during this period. This seasonality in demand has resulted in predictable fluctuations in revenue, results of operations and liquidity, which are consistently higher during the first quarter of each year than in successive quarters.

The COVID-19 pandemic altered this seasonality trend in both 2020 and 2021 and Net Package ADR was progressively stronger during the second, third and fourth quarters of 2021 than it was in the first quarter of 2021 and in prior years. See “Impact of COVID-19 Pandemic” in chapter 6. *Management’s Discussion and Analysis of Financial Condition and Results of Operations* for more information regarding the effects of the COVID-19 pandemic on our results of operations.

## **Cyclicality**

The lodging industry is highly cyclical in nature. Fluctuations in operating performance are caused largely by general economic and local market conditions, which subsequently affect levels of business and leisure travel. In addition to general economic conditions, new hotel and resort room supply is an important factor that can affect the lodging industry’s performance, and overbuilding has the potential to further exacerbate the negative impact of an economic recession. Room rates and Occupancy, and thus Net Package RevPAR (as defined in chapter 6. *Management’s Discussion and Analysis of Financial Condition and Results of Operations*), tend to increase when demand growth exceeds supply growth. A decline in lodging demand, or increase in lodging supply, could result in returns that are substantially below expectations, or result in losses, which could have a material adverse effect on our business, financial condition, liquidity and results of operations. Further, many of the costs of running a resort are fixed rather

than variable. As a result, in an environment of declining revenues the rate of decline in earnings is likely to be higher than the rate of decline in revenues.

The COVID-19 pandemic has significantly impacted the lodging industry in 2020 and 2021. See “Impact of COVID-19 Pandemic” in chapter 6. *Management’s Discussion and Analysis of Financial Condition and Results of Operations* for more information regarding the effects of the COVID-19 pandemic on our results of operations.

## **Intellectual Property**

We own or have rights to use the trademarks, service marks or trade names that we use or will use in conjunction with the operation of our business, including certain of Hyatt’s, Hilton’s and Wyndham’s intellectual property under their respective strategic alliance and franchise agreements. In the highly competitive lodging industry in which we operate, trademarks, service marks, trade names and logos are very important to the success of our business.

## **Insurance**

Our resorts carry what we believe are appropriate levels of insurance coverage for a business operating in the lodging industry in Mexico, the Dominican Republic and Jamaica. This insurance includes coverage for general liability, property, workers’ compensation and other risks with respect to our business and business interruption coverage.

This general liability insurance provides coverage for any claim, including terrorism and hurricane damage, resulting from our operations, goods and services and vehicles. We believe these insurance policies are adequate for foreseeable losses and on terms and conditions that are reasonable and customary with solvent insurance carriers.

## **Government Regulation**

We have operations and are subject to the laws of the United States and multiple foreign jurisdictions and the rules and regulations of various governing bodies, which may differ among jurisdictions. Compliance with these laws, rules and regulation has not had, and is not expected to have, a material effect on our capital expenditures, results of operations and competitive position as compared to prior periods.

See chapter 3.2. *Risk Factors* for further information regarding the potential impact of government regulations, including the following risk factors: “*We may become subject to disputes or legal, regulatory or other proceedings that could involve significant expenditures by us, which could have a material adverse effect on us.*”; “*We could be exposed to liabilities under the FCPA and other anti-corruption laws and regulations, including non-U.S. laws, any of which could have a material adverse impact on us.*”; “*We could incur significant costs related to government regulation and litigation with respect to environmental matters, which could have a material adverse effect on us.*”; *The tax laws, rules and regulations (or interpretations thereof) in the jurisdictions in which we operate may change, which could have a material adverse effect on us.*”; and “*Increases in property taxes would increase our operating costs, which could have a material adverse effect on us.*”

## **Previously Disclosed Information**

For additional information about our business, including information about our relationships and agreements with Hyatt and Hilton, please refer to chapter 1. *Business* in our 2019 annual report.

## **Corporate Information**

Playa Hotels & Resorts N.V. is organized as a public limited company (naamloze vennootschap) under the laws of the Netherlands. Our registered office in the Netherlands is located at Nieuwezijds Voorburgwal 104, 1012 SG Amsterdam. Our telephone number at that address is +31 6 82 55 84 30. We maintain a website at [www.playaresorts.com](http://www.playaresorts.com), which includes additional contact information. All reports that we have filed with the Securities and Exchange Commission (the “SEC”) can be obtained free of charge from the SEC’s website at [www.sec.gov](http://www.sec.gov) or through our website.

## 2.2 Material subsequent events

Please refer to Note 30 in our Consolidated Financial Statements for all the evaluation of all subsequent events through the report date.

## 3. RISK FACTORS

### 3.1 Summary of key risk factors

With respect to risk appetite, we utilize a balanced approach to evaluate risk. The principal risks and uncertainties which the Company generally faces include the risks and uncertainties summarized in this chapter 3.1. See chapter 3.2 of this annual report for additional detail and additional risks and uncertainties which the Company faces.

<b>Risk description</b>	<b>How do we manage these risks?</b>
<p><i>Disaster recovery and cybersecurity</i> Cyber risk and the failure to maintain the integrity of internal and guest data could result in faulty business decisions and harm to our reputation and subject us to costs, fines or lawsuits.</p>	<p>We take disaster recovery and cybersecurity seriously and have applied risk-based methods to build capability and resilience into our systems and processes. We manage information security to contain the risk and reduce the Company’s exposure, controlling sensitive information.</p>
<p><i>Demand for our product and services</i> General economic uncertainty and weak demand in the lodging industry could have a material adverse effect on us, including our financial condition, liquidity and results of operations.</p>	<p>Our business strategy depends significantly on demand for vacations generally and, more specifically, on demand for all-inclusive vacation packages. Weak economic conditions in the United States, elsewhere in North America, Europe and much of the rest of the world, and the uncertainty over the duration of these conditions, have had and could continue to have a negative impact on the lodging industry. Market trends are assessed regularly, in an effort to estimate future impact. Travel costs can be volatile. We engage a proactive selling and marketing strategy that takes seasonality and market trends into account.</p>
<p><i>Litigation and other contingent liabilities</i> We may become subject to disputes or legal, regulatory or other proceedings that could involve significant expenditures by us, which could have a material adverse effect on us, including our financial results.</p>	<p>The nature of our business exposes us to the potential for disputes or legal, regulatory or other proceedings from time to time relating to tax matters, environmental matters, government regulations, including licensing and permitting requirements, personal injury, labor and employment matters, contract disputes and other issues. In addition, amenities at our resorts, including restaurants, bars and swimming pools, are subject to significant regulations, and government authorities may disagree with our interpretations of these regulations, or may enforce regulations that historically have not been enforced. Our legal department is fully integrated into decision-making processes to mitigate potential litigation. All litigation matters are promptly referred to our legal department to monitor and manage. We monitor and regularly update the status of any other contingent liability exposures.</p>



Risk description	How do we manage these risks?
<p><i>Disaster events</i></p> <p>We are exposed to significant risks related to the geographic concentration of our resorts, (particularly in Cancún) including weather-related emergencies such as hurricanes, which could have a material adverse effect on us.</p>	<p>We recognize that events occur which can damage our guests/ staff or property which can be largely out of our control. Our resorts located in Mexico account for the majority of our revenue. Damage to these resorts or a disruption of their operations or a reduction of travel to them due to a hurricane or other weather-related or other emergency could reduce our revenue, which could have a material adverse effect on us, including our results of operations, liquidity and financial condition. In addition, all of our resorts are located on beach front properties in Mexico and the Caribbean and are susceptible to weather-related emergencies, such as hurricanes. To mitigate the effects of such events we have comprehensive insurance which takes into account market limitation risk. We keep our properties well maintained and have developed emergency preparedness procedures to mitigate physical losses and to reduce insurance costs. We develop contingency plans for all potential event risks.</p>
<p><i>Coronavirus (“COVID-19”)</i></p> <p>The outbreak of COVID-19 pandemic has led governments and other authorities around the world to impose measures intended to control its spread, including restrictions on freedom of movement and business operations such as travel bans, border closings, business closures, testing requirements, quarantines and shelter-in-place orders. As a result, the pandemic has significantly disrupted global travel, and has adversely impacted global commercial activity across the travel, lodging and hospitality industries. The COVID-19 pandemic has had, and is expected to continue to have, significant adverse impacts on economic and market conditions and has resulted in a global economic contraction.</p>	<p>We have enforced safety protocols at all of our resorts to ensure the highest and safest level of protection for which we are able to provide in order to mitigate the spread within our resorts.</p>

### 3.2 Risk Factors

*The following discussion summarizes material factors that could make an investment in us speculative or risky and should be considered carefully. These risks are interrelated and you should treat them as a whole. Additional risks and uncertainties not presently known to us may also materially and adversely affect our business operations, the value of our ordinary shares and our ability to pay dividends to our shareholders. In connection with the forward-looking statements that appear in this annual report, in these risk factors and elsewhere, you should carefully review chapter 1.2.*

#### Risks Related to Our Business

***The effects of the ongoing COVID-19 pandemic are having a significant material adverse effect on our business, results of operations, cash flows and financial condition and if the pandemic is long-lasting these effects could be severe.***

The outbreak of the coronavirus (COVID-19) pandemic has led governments and other authorities around the world to impose measures intended to control its spread, including restrictions on freedom of movement and business operations such as travel bans, border closings, business closures, testing requirements, quarantines and shelter-in-place orders. As a result, the pandemic has significantly disrupted global travel, and has adversely impacted global commercial activity across the travel, lodging and hospitality industries. The COVID-19 pandemic has had, and is expected to continue to have, significant adverse impacts on economic and market conditions and has resulted in a global economic contraction.

The effects of the COVID-19 pandemic on the lodging industry have been unprecedented with global demand for lodging drastically reduced and occupancy levels reaching historic lows. Due to the rapid and broad spread of the virus and in response to

related governmental restrictions and advisories, reductions in scheduled airline services and potential health risks to our employees and guests, we temporarily suspended operations at all of our resorts in late March 2020. Our resorts began reopening in July 2020, in stages, based on incremental easing of government restrictions and advisories and increases in scheduled commercial airline service. As a result of the suspension of operations at all of our resorts, we had no revenues from resort operations in the second quarter of 2020 and revenues have remained below historical levels, even after all of our resorts reopened. We are continuing to experience reduced occupancy at our resorts due to the effects of the pandemic, including government imposed restrictions on travel, such as the re-entry requirements imposed by the U.S. Centers for Disease Control and Prevention. The extent to which the COVID-19 pandemic will continue to impact us and consumer behavior will depend on future developments, which are highly uncertain and cannot be predicted with confidence, including the scope, severity and duration of the pandemic, continuing resurgences of the virus and its variants, including the Delta and Omicron variants, the government actions taken to contain the pandemic or mitigate its impact, the speed, continuing effectiveness and distribution of vaccines (including boosters) and treatment therapies, the rate of public adoption of COVID-19 vaccines, and the direct and indirect economic effects of the pandemic and containment measures, including the magnitude of its impact on unemployment rates, labor-force availability (including as a result of vaccine mandates), disruption in the supply chain for materials and consumer discretionary spending, among others. The longer and more severe the pandemic, and actual or even the possibility of repeat or cyclical outbreaks of the COVID-19 virus, the greater the material adverse effect will be on our business, financial condition, liquidity, results of operations, prospects, access to equity and credit markets and ability to service our indebtedness.

There also can be no guarantee that when the effects of the pandemic subside the demand for lodging, and consumer confidence in travel generally, will recover as quickly and fully as other industries. Additionally, the effects of the pandemic have had, and we expect will continue to have, a material adverse effect on our ability to consummate acquisitions and dispositions of resorts and our ability to timely complete planned capital expenditures and other projects.

Additional risks to our business relating to the COVID-19 pandemic include the following:

- We have substantial debt outstanding currently, and our ongoing ability to service our significant financial obligations depends on our ability to generate significant free cash flow from operations. Our cash flow from operations has been materially reduced as a result of the COVID-19 pandemic and will continue to be materially reduced for as long as our resorts are operating below historical levels or if one or more of our resorts are closed again in the future. We cannot assure you that our business will generate cash flow from operations, that future borrowings will be available to us or permitted under our Revolving Credit Facility or otherwise, or that we will be able to complete any necessary financings or refinancings, in amounts sufficient to enable us to pay our debts and other obligations and fund our other liquidity needs;
- The agreements which govern our various debt obligations impose restrictions on our business, including certain covenants which limit/prohibit us from incurring additional indebtedness and may materially impact our liquidity and financial condition and could require us to seek to meet capital needs through asset sales or dilutive equity sales;
- Commercial airline service has been reduced to many of the regions in which our resorts are located. If scheduled airline service does not increase or return to normalized levels it could have a material adverse effect on our resort revenues;
- Adverse changes in our credit and any ratings could have an adverse impact on our interest expense;
- Safety protocols established by certain jurisdictions in which our resorts are located, for example, Jamaica, or re-entry requirements from countries where our guests originate, such as the United States, have made travel to our resorts more challenging and less attractive, adversely affecting demand at our resorts;
- Increases in crime, theft, vandalism, violence, and other safety and health concerns due to the economic fallout from the effects of the COVID-19 pandemic in the regions in which our resorts are located, or the perception of such risks among prospective guests, could reduce demand for our resorts;
- We have been and may continue to be required to recognize significant non-cash impairment charges as a result of material reductions in our cash flows from operations;
- We have incurred and will continue to incur additional costs related to sanitation and hygiene requirements, social distancing and other mitigation measures;

- Steps to reduce costs may negatively impact our reputation and guest loyalty, and future demand at our resorts may suffer as a result;
- We may experience disruptions as a result of corporate employees working remotely, including risk of cybersecurity incidents and disruptions to internal control procedures; and
- In order to raise additional capital to fund our operations and service our indebtedness, we have sold assets and issued equity securities and we may need to sell further assets or issue additional equity securities in the future at prices that are below the value of those assets or that may be dilutive to existing shareholders and that may be below what we believe to be the intrinsic value of our ordinary shares.

In addition, our business could be materially and adversely affected by the effect of, or the public perception or a risk of, other pandemic diseases. For example, the outbreaks of severe acute respiratory syndrome (“SARS”) and avian flu in 2003 had a severe impact on the travel industry, and the outbreaks of H1N1 flu in 2009 also had an adverse effect. Cases of the Zika virus have been reported in regions in which our resorts are located. Additionally, the public perception of a risk of another pandemic or media coverage of these diseases, or public perception of health risks linked to perceived regional food and beverage safety, particularly if focused on regions in which our resorts are located, may adversely affect us by reducing demand for our resorts or result in health or other government authorities imposing restrictions on travel. Any of these events could result in a significant drop in demand for our resorts and could have a material adverse effect on us.

***General economic uncertainty and weak demand in the lodging industry could have a material adverse effect on us.***

Our business strategy depends significantly on demand for vacations generally and, more specifically, on demand for all-inclusive vacation packages. The possibility of weak economic conditions and other factors beyond our control, such as high levels of unemployment and underemployment, in North America, especially the United States and Mexico, Europe and Asia, could reduce the level of discretionary income or consumer confidence in the countries from which we source our guests and have a negative impact on the lodging industry. We cannot provide any assurances that demand for all-inclusive vacation packages will remain consistent with or increase from current levels. Furthermore, our business is focused primarily on, and our acquisition strategy targets the acquisition of resorts in, the all-inclusive segment of the lodging industry (and properties that we believe can be converted into all-inclusive resorts in a manner consistent with our business strategy). This concentration exposes us to the risk of economic downturns in the lodging industry broadly and, more specifically, in the leisure dominated all-inclusive segment of the lodging industry. As a result of the foregoing, we could experience a prolonged period of decreased demand and price discounting in our markets, which would negatively affect our revenues and could have a material adverse effect on us, including our business, financial condition, liquidity, results of operations and prospects.

***We are exposed to significant risks related to the geographic concentration of our resorts, including weather-related emergencies, natural disasters, and instability in government and public safety, which could have a material adverse effect on us.***

Our resorts are concentrated in Mexico (which accounted for 51.5% of our Total Net Revenue as defined in chapter 6. *Management's Discussion and Analysis of Financial Condition and Results of Operations*), Jamaica (18.8% of our Total Net Revenue) and the Dominican Republic (29.0% of our Total Net Revenue) for the year ended December 31, 2021. When the countries and/or the regions of these countries in which our resorts are concentrated are adversely impacted by government instability, public-safety issues, such as crime or power outages, weather-related emergencies, such as hurricanes or floods, or natural disasters, such as earthquakes, a number of our resorts could be adversely impacted by the same event, which could have a material adverse effect on us, including our business, financial condition, liquidity, results of operations and prospects. We cannot assure you that any property or business interruption insurance will adequately address all losses, liabilities and damages

***Terrorist acts, armed conflict, civil unrest, criminal activity and threats thereof, and other international events impacting the security of travel or the perception of security of travel could adversely affect the demand for travel generally and demand for vacation packages at our resorts, which could have a material adverse effect on us.***

Past acts of terrorism and violent crime have had an adverse effect on tourism, travel and the availability of air service and other forms of transportation. The threat or possibility of future terrorist acts, an outbreak, escalation and/or continuation of hostilities or armed conflict abroad, criminal violence, civil unrest or the possibility thereof, the issuance of travel advisories by sovereign governments, and other geo-political uncertainties have had and may have an adverse impact on the demand for vacation packages and

consequently the pricing for vacation packages. Decreases in demand and reduced pricing in response to such decreased demand would adversely affect our business by reducing our profitability.

As of the filing date, ten of the 22 resorts in our portfolio are located in Mexico, and Mexico has experienced criminal violence for years, primarily due to the activities of drug cartels and related organized crime. There have occasionally been instances of criminal violence near our resorts. Criminal activities and the possible escalation of violence or other safety concerns, including food and beverage safety concerns, associated with them in regions where our resorts are located, or an increase in the perception among our prospective guests of an escalation of such violence or safety concerns, could instill and perpetuate fear among prospective guests and may lead to a loss in business at our resorts in Mexico because these guests may choose to vacation elsewhere or not at all. In addition, increases in violence, crime or civil unrest or other safety concerns in the Dominican Republic, Jamaica, or any other location where we may own a resort in the future, may also lead to decreased demand for our resorts and negatively affect our business, financial condition, liquidity, results of operations and prospects.

***The success of our resorts that bear the name of our third-party brand partners will depend substantially on the success of such brands. There is a risk that we and the third-party brands may not succeed in marketing these brands and that we may not receive the anticipated return on the investment incurred in connection with the rebranding, which could have a material adverse effect on us.***

17 of the resorts in our portfolio bear the name of one or both of the Hyatt All-Inclusive Resort Brands, the Hilton all-inclusive resort brand (the “Hilton Brand”) and the Wyndham all-inclusive resort brand (the “Wyndham Brand”). As a result of this concentration, our success will depend, in part, on the continued success of these brands. We believe that building brand value is critical to increase demand and build guest loyalty. Consequently, if market recognition or the positive perception of any of the Hyatt All-Inclusive Resort Brands, Hilton Brand or Wyndham Brand is reduced or compromised, the goodwill associated with these resorts in our portfolio would likely be adversely affected. Under the applicable franchise agreements with these partners, Hyatt, Hilton and Wyndham provide (or cause to be provided) various marketing services to the relevant resorts, and we may conduct local and regional marketing, advertising and promotional programs, subject to compliance with their requirements. We cannot assure you that we and our applicable partners will be successful in our marketing efforts to grow any of these brands.

***If we are not able to satisfy the requirements imposed by our major brand partners, our relationship with these partners could deteriorate, which could have a material adverse effect on us.***

Under the terms of our franchise agreements with Hyatt, Hilton and Wyndham, we are required to meet specified operating standards and other terms and conditions. We expect that these brands will periodically inspect our resorts that carry the Hyatt All-Inclusive Resort Brand, Hilton Brand and Wyndham Brand, as applicable. If we fail to maintain brand standards at one or more of these resorts, or otherwise fail to comply with the terms and conditions of the applicable franchise agreements, then the applicable franchise agreements (and in some cases all franchise agreements related to the particular brand) could be terminated. In that situation, we may be subject to liquidated damage payments. If one or more of these franchise agreements is terminated, the underlying value and performance of our related resort(s) could decline significantly from the loss of associated name recognition, participation in applicable guest loyalty programs, reservation systems and websites, and access to group sales business, as well as from the costs of “rebranding” such resorts.

***There are very limited restrictions on the ability of our brand partners, including Hyatt, to compete with us.***

Our strategic relationship with our brand partners, including Hyatt, is an important component of our business and brand strategy. However, there are very limited restrictions on our brand partners competing with us. For example, except for the Hyatt franchise agreements, we have no contractual right to operate any resort in our current or future portfolio under the Hyatt All-Inclusive Resort Brands or any other Hyatt-sponsored brands. Hyatt, in its sole discretion, may designate other third parties as authorized operators of resorts or Hyatt may decide to directly operate resorts under the Hyatt All-Inclusive Resort Brands or any other Hyatt brand, whether owned by third parties or Hyatt itself. Hyatt is also free to develop or license other all-inclusive resorts in the regions in which we operate, even under the Hyatt All-Inclusive Resort Brands (subject to certain territorial restrictions included in the Hyatt franchise agreements). Therefore, Hyatt may decide to compete against our resorts for market share and guests, and we have no contractual right to partner with Hyatt on opportunities for future resorts.

In addition, Hyatt recently completed an acquisition of Apple Leisure Group (“ALG”), a luxury resort-management services, travel and hospitality group that manages all-inclusive resorts in many of the regions in which we operate. With ALG’s brand management platform AMResorts, Hyatt may therefore compete against us for contracts to manage all-inclusive resorts in the Caribbean, Mexico and Latin America, and its financial and marketing resources, brand name recognition and terms of its management agreements may cause us to miss out on attractive business opportunities and adversely affect our revenues, growth strategy and profits. In addition, AMResorts, which currently also manages two of our resorts, may have interests that conflict with our interests, such as incentives to favor its other resorts over our resorts as a result of more favorable compensation arrangements or by ownership interests in these resorts.

Under our Strategic Alliance Agreement with Hilton, we have a right of first offer to franchise or manage a new Hilton all-inclusive resort under the Hilton all-inclusive resort brand (the “Hilton Brand”) within certain countries located in the Caribbean and Mexico, and certain countries in Central and South America (the “Target Markets”) through August 7, 2023. However, except for the Hilton franchise agreements, we have no contractual right to operate any resort in our current or future portfolio under the Hilton Brand or any other Hilton-sponsored brands. In addition, in the future, Hilton, in its sole discretion and subject to its obligations under the Hilton Strategic Alliance Agreement in the Target Markets, may (i) designate other third parties as authorized operators of resorts, or Hilton may decide to directly operate resorts, under the Hilton Brand or any other Hilton-sponsored brand, whether owned by third parties or Hilton itself and (ii) may develop or license other all-inclusive resorts in the Target Markets, even under the Hilton Brand. Additionally, outside of the Target Markets, Hilton is free to develop or license other all-inclusive resorts under the Hilton Brand and other Hilton-sponsored brands at any time.

If our brand partners compete with us and our resorts, it could have a material adverse effect on us, including our business, financial condition, liquidity, results of operations and prospects and the market price of our ordinary shares, and could divert the attention of our senior management from other important activities.

***There is increased competition from global hospitality branded companies in the all-inclusive market segment.***

As demand for all-inclusive stays has increased, we have seen U.S. and European global hospitality branded companies enter the all-inclusive market segment. Increased competition from global branded hospitality companies may result in reduced market share and lower returns on investment for us as the increasing interest of global hospitality brands in the all-inclusive segment attracts more institutional capital to our target markets, increasing competition for the acquisition of hospitality assets. The entrance by global branded hospitality companies into the all-inclusive market segment may impact our ability to secure third-party management agreements as global hospitality branded companies are able to offer management agreements bundled with their branding services and a lower fee structure, resulting in increased competition for the management of all-inclusive resorts.

***We are exposed to fluctuations in currency exchange rates, including fluctuations in (a) the value of the local currencies, in which we incur our costs at each resort, relative to the U.S. dollar, in which the revenue from each of our resorts is generally denominated, (b) the currency of our prospective guests, who may have a reduced ability to pay for travel to our resorts, relative to their ability to pay to travel to destinations with more attractive exchange rates, and (c) the value of local currencies relative to the U.S. dollar, which could impact our ability to meet our U.S. dollar-denominated obligations, including our debt service payments, any of which could have a material adverse effect on us.***

The majority of our operating expenses are incurred locally at our resorts and are denominated in Mexican Pesos, Dominican Pesos or Jamaican dollars. The net proceeds from our outstanding debt borrowings were received and are payable by our subsidiaries in U.S. dollars and our functional reporting currency is U.S. dollars. An increase in the relative value of the local currencies, in which we incur our costs at each resort, relative to the U.S. dollar, in which our revenue from each resort is denominated, would adversely affect our results of operations for those resorts. Our current policy is not to hedge against changes in foreign exchange rates and we therefore may be adversely affected by appreciation in the value of other currencies against the U.S. dollar, or to prolonged periods of exchange rate volatility. These fluctuations may negatively impact our financial condition, liquidity and results of operations to the extent we are unable to adjust our pricing accordingly.

Additionally, in the event that the U.S. dollar increases in value relative to the currency of the prospective guests living outside the United States, our prospective guests may have a reduced ability to pay for travel to our resorts and this may lead to lower Occupancy rates and revenue, which could have a material adverse effect on us, including our financial results. An increase in the value of the Mexican Peso, the Dominican Peso or the Jamaican dollar compared to the currencies of other potential destinations may

disadvantage the tourism industry in Mexico, the Dominican Republic or Jamaica, respectively, and result in a corresponding decrease in the Occupancy rates and revenue of our resorts as consumers may choose destinations in countries with more attractive exchange rates. In the event that this appreciation occurs, it could lead to an increase in the rates we charge for rooms in our resorts, which could result in a decrease in Occupancy rates and revenue and, therefore, negatively impact our business, financial condition, liquidity, results of operations and prospects.

Furthermore, appreciation of local currencies relative to the U.S. dollar could make fulfillment of our and our subsidiaries' U.S. dollar denominated obligations, including our subsidiaries' debt service payments, more challenging and could have a material adverse effect on us, including our business, financial condition, liquidity, results of operations and prospects.

***Our resort development, acquisition, expansion, repositioning and rebranding projects will be subject to timing, budgeting and other risks, which could have a material adverse effect on us.***

We may develop, acquire, expand, reposition or rebrand resorts (such as the two resorts we have rebranded under the Wyndham Alltra all-inclusive brand) from time to time as suitable opportunities arise, taking into consideration general economic conditions. To the extent that we determine to develop, acquire, expand, reposition or rebrand resorts, we could be subject to risks associated with, among others:

- construction delays or cost overruns that may increase project costs;
- receipt of zoning, occupancy and other required governmental permits and authorizations;
- strikes or other labor issues;
- development costs incurred for projects that are not pursued to completion;
- investment of substantial capital without, in the case of developed or repositioned resorts, immediate corresponding income;
- results that may not achieve our desired revenue or profit goals;
- acts of nature such as earthquakes, hurricanes, floods or fires that could adversely impact a resort;
- ability to raise capital, including construction or acquisition financing; and
- governmental restrictions on the nature or size of a project.

We have seen certain construction timelines lengthen due to competition for skilled construction labor, disruption in the supply chain for materials, and the impact of COVID-19 generally, and these circumstances could continue or worsen in the future. As a result of the foregoing, we cannot assure you that any development, acquisition, expansion, repositioning and rebranding project will be completed on time or within budget or if the ultimate rates of investment return are below the returns forecasted at the time the project was commenced. If we are unable to complete a project on time or within budget, the resort's projected operating results may be adversely affected, which could have a material adverse effect on us, including our business, financial condition, liquidity, results of operations and prospects.

***Given the beachfront locations of our resorts, we are particularly vulnerable to extreme weather events, such as hurricanes, which may increase in frequency and severity as a result of climate change and adversely affect our business.***

We have been and may continue to be adversely impacted by the consequences of climate change, such as increases in the frequency, duration and severity of extreme weather events and changes in precipitation and temperature, which have resulted and may continue to result in physical damage or a decrease in demand for our properties, all of which are located in coastal beachfront locations that are vulnerable to significant property damage from hurricanes, tropical storms and flooding. For example, in 2021 and 2020, we incurred hurricane and tropical storm repair expenses of \$0.5 million and \$1.5 million, respectively, which were not offset by insurance proceeds. Although a majority of our expenses have been offset by insurance proceeds, there is no assurance that, given the increasing burdens on insurance companies from extreme weather events, we will be able to continue to obtain adequate insurance against these types of losses, or that our insurers will in the future be in a position to satisfy our claims. In addition, the costs of insurance against these types of events has increased in recent years. For example, in 2021 our property insurance costs of our comparable resorts were 17.1% higher than 2018.

In addition, changes in applicable legislation and regulation on climate change could result in increased capital expenditures, such as a result of changes in building codes or requirements to improve the energy efficiency of the properties.

Climate change also presents additional risks beyond our control which can adversely impact demand for hospitality products and services, our operations, and our financial results. For example, most of our properties are located at or around sea level, and are therefore vulnerable to rising sea levels and erosion. Climate change-related impacts may also result in a scarcity of resources, such as water and energy, at some or all of the regions in which our results are located. Furthermore, increasing awareness around sustainability, the impact of air travel on climate change and the impact of over-tourism may contribute to a reduction in demand from certain guests visiting our resorts.

***The coastlines of a number of the regions where our resorts are concentrated have experienced elevated levels of sargassum seaweed in recent years.***

Many of our resorts are beach-front properties that have been exposed to elevated levels of sargassum seaweed. In recent years, the amount of sargassum that has washed up onshore in various geographies in Mexico has increased. If not removed promptly, the seaweed can overrun the beach, making it difficult to swim in the water and generating a foul odor if it is allowed to rot. The heightened level of sargassum in recent years has led to negative media coverage and increased awareness of the potential problem and has required additional operating expenses to remove it. Although we do our best to remove the seaweed and prevent the build-up, the exact cause of overgrowth is unknown.

***Our insurance may not be adequate to cover our potential losses, liabilities and damages, the cost of insurance may continue to increase materially, including as a result of extreme weather events that may be related to climate change, and we may not be able to secure insurance to cover all of our risks, all of which could have a material adverse effect on us.***

The business of owning and managing resorts is subject to a number of risks, hazards, adverse environmental conditions, labor disputes, changes in the regulatory environment and natural phenomena such as floods, hurricanes, earthquakes and earth movements. Such occurrences could result in damage or impairment to, or destruction of, our resorts, personal injury or death, environmental damage, business interruption, monetary losses and legal liability.

While insurance is not commonly available for all these risks, we maintain customary insurance against risks that we believe are typical and reasonably insurable in the lodging industry and in amounts that we believe to be reasonable but that contain limits, deductibles, exclusions and endorsements. However, we may decide not to insure against certain risks because of high premiums compared to the benefit offered by such insurance or for other reasons. In the event that costs or losses exceed our available insurance or additional liability is imposed on us for which we are not insured or are otherwise unable to seek reimbursement, we could be materially and adversely affected, including our financial results. We may not be able to continue to procure adequate insurance coverage at commercially reasonable rates in the future or at all, and some claims may not be paid. There can be no assurance that the coverage and amounts of our insurance will be sufficient for our needs.

***Labor shortages could restrict our ability to operate our properties or grow our business or result in increased labor costs that could adversely affect our results of operations and cash flows.***

Our success depends in large part on our ability to attract, retain, train, manage and engage skilled employees. As of December 31, 2021, we directly and indirectly employed approximately 12,300 employees worldwide at both our corporate offices and on-site at our resorts. If we are unable to attract, retain, train, manage, and engage skilled employees, our ability to manage and staff our resorts could be impaired, which could reduce guest satisfaction. Staffing shortages in places where our resorts are located also could hinder our ability to grow and expand our businesses. Because payroll costs are a major component of the operating expenses at our resorts, a shortage of skilled labor could also require higher wages that would increase labor costs, which could adversely affect our results of operations and cash flows.

***A significant number of our employees are unionized, and if labor negotiations or work stoppages were to disrupt our operations, it could have a material adverse effect on us.***

Approximately 41% of our full-time equivalent work force is unionized. As a result, we are required to negotiate the wages, salaries, benefits, staffing levels and other terms with many of our employees collectively and we are exposed to the risk of disruptions

to our operations. Our results could be adversely affected if future labor negotiations were to disrupt our operations. If we were to experience labor unrest, strikes or other business interruptions in connection with labor negotiations or otherwise, or if we were unable to negotiate labor contracts on reasonable terms, we could be materially and adversely affected, including our results of operations. In addition, our ability to make adjustments to control compensation and benefits costs, rebalance our portfolio or otherwise adapt to changing business needs may be limited by the terms and duration of our collective bargaining agreements.

***Many of our guests rely on a combination of scheduled commercial airline services and tour operator services for passenger connections, and price increases or service changes by airlines or tour operators could have a material adverse effect on us, including reducing our occupancy rates and revenue and, therefore, our liquidity and results of operations.***

Many of our guests depend on a combination of scheduled commercial airline services and tour operator services to transport them to airports near our resorts. Increases in the price of airfare, due to increases in fuel prices, reductions in service, or other factors such as inflation, would increase the overall vacation cost to our guests and may adversely affect demand for our vacation packages. Changes in commercial airline services or tour operator services as a result of strikes, weather or other events, or the lack of availability due to schedule changes or a high level of airline bookings, could have a material adverse effect on us, including our occupancy rates and revenue and, therefore, our liquidity and results of operations.

***The ongoing need for capital expenditures at our resorts could have a material adverse effect on us, including our financial condition, liquidity and results of operations.***

Our resorts have an ongoing need for renovations and other capital improvements, including replacements, from time to time, of furniture, fixtures and equipment. In addition, Hyatt, Hilton and Wyndham will require periodic capital improvements by us as a condition of maintaining the use of their brands. In addition to liquidity risks, these capital improvements may result in declines in revenues while rooms or restaurants are out of service due to capital improvement projects or other risks. The costs of these capital improvements or any of the above noted factors could have a material adverse effect on us, including our financial condition, liquidity and results of operations.

***We have substantial debt outstanding currently and may incur additional debt in the future. The principal, premium, if any, and interest payment obligations of such debt may restrict our future operations and impair our ability to invest in our business.***

As of December 31, 2021, our total debt obligations were \$1,151.2 million which represents the principal amounts outstanding under our term loan (the “Term Loan”) and revolving credit facility (the “Revolving Credit Facility,” and, collectively with the Term Loan, the “Senior Secured Credit Facility”), our additional senior secured credit facility (the “Additional Credit Facility”), our property loan agreement (the “Property Loan”) and finance lease obligations, excluding \$5.0 million of issuance discounts and \$11.9 million of unamortized debt issuance costs. In addition, the terms of the Senior Secured Credit Facility will permit us to incur additional indebtedness, subject to our ability to meet certain borrowing conditions.

Our substantial debt may have important consequences to you. For instance, it could:

- make it more difficult for us to satisfy our financial obligations;
- require us to dedicate a substantial portion of any cash flow from operations to the payment of interest and principal due under our debt, which would reduce funds available for other business purposes, including capital expenditures and acquisitions;
- place us at a competitive disadvantage compared to some of our competitors that may have less debt and better access to capital resources;
- limit our ability to respond to changing business, industry and economic conditions and to withstand competitive pressures, which may adversely affect our operations;
- cause us to incur higher interest expense in the event of increases in interest rates on our borrowings that have variable interest rates or in the event of refinancing existing debt at higher interest rates;



- limit our ability to make investments or acquisitions, dispose of assets, pay cash dividends or redeem or repurchase shares; and/or
- limit our ability to refinance existing debt or to obtain additional financing required to fund working capital and other business needs, including capital requirements and acquisitions.

Our ability to service our significant financial obligations depends on our ability to generate significant cash flow from operations, which is partially subject to general economic, financial, competitive, legislative, regulatory and other factors beyond our control, and we cannot assure you that our business will generate cash flow from operations, or that we will be able to complete any necessary financings or refinancings, in amounts sufficient to enable us to fund our operations, engage in acquisitions, capital improvements or other development activities, pay our debts and other obligations and fund our other liquidity needs. If we are not able to generate sufficient cash flow from operations, we may need to refinance or restructure our debt, sell assets, reduce or delay capital investments, or seek to raise additional capital. Additional debt or equity financing may not be available in sufficient amounts, at times or on terms acceptable to us, or at all, and any additional debt financing we do obtain may significantly increase our leverage on unfavorable terms. If we are unable to implement one or more of these alternatives, we may not be able to service our debt or other obligations, which could result in us being in default thereon, in which circumstances our lenders could cease making loans to us, lenders or other holders of our debt could accelerate and declare due all outstanding obligations due under the respective agreements and secured lenders could foreclose on their collateral, any of which could have a material adverse effect on us.

***The agreements which govern our various debt obligations impose restrictions on our business and limit our ability to undertake certain actions.***

The agreements which govern our various debt obligations, including the Senior Secured Credit Facility, include covenants imposing significant restrictions on our business. These restrictions may affect our ability to operate our business and may limit our ability to take advantage of potential business opportunities as they arise. These covenants place restrictions on our ability to, among other things:

- incur additional debt;
- pay dividends or repurchase shares or make other distributions to shareholders;
- make investments or acquisitions;
- create liens or use assets as security in other transactions;
- issue guarantees;
- merge or consolidate, or sell, transfer, lease or dispose of substantially all of our assets;
- amend our Articles of Association or bylaws;
- engage in transactions with affiliates; and
- purchase, sell or transfer certain assets.

The Senior Secured Credit Facility, Additional Credit Facility and Property Loan require us to comply with certain financial and other covenants. Our ability to comply with these agreements may be affected by events beyond our control, including prevailing economic, financial and industry conditions. These covenants could have a material adverse effect on our business by limiting our ability to take advantage of financing, mergers, acquisitions or other corporate opportunities. The breach of any of these covenants could result in a default under the Senior Secured Credit Facility, Additional Credit Facility or Property Loan. An event of default under any of our debt agreements could permit such lenders to declare all amounts borrowed from them, together with accrued and unpaid interest, to be immediately due and payable, which could, in turn, trigger defaults under other debt obligations and could result in the termination of commitments of the lenders to make further extensions of credit under the Revolving Credit Facility. If we are unable to repay debt to our lenders, or are otherwise in default under any provision governing any secured debt obligations, our secured lenders could proceed against us and against any collateral securing that debt.

***Our variable rate indebtedness is priced using a spread over the London Interbank Offered Rate (“LIBOR”) and subjects us to interest rate risk, which could cause our debt service obligations to increase significantly.***

A portion of our borrowings, specifically \$169.2 million under our Senior Secured Credit Facility and Additional Credit Facility, bears interest at floating interest rates pegged to LIBOR as it is not hedged by interest rate swaps. On November 30, 2020, the U.S. Federal Reserve Board, Federal Deposit Insurance Corporation and the Office of the Comptroller of the Currency issued a joint statement expressing support for a plan to cease publication of the one week and two month LIBOR rates after December 31, 2021, and the remaining LIBOR rates after June 30, 2023, and encouraging banks to transition away from LIBOR prior to its discontinuance. Accordingly, it is highly likely that the LIBOR indices for the primary LIBOR rates under our Senior Secured Credit Facility and Additional Credit Facility will be discontinued after June 30, 2023, and, until our Senior Secured Credit Facility and Additional Credit Facility are modified to provide for a specific benchmark replacement, it is unclear what rate will thereafter apply to such credit facilities. At this time, it is not possible to predict with certainty the effect of any changes to LIBOR, any phase out of LIBOR or any establishment of alternative benchmark rates. The New York Federal Reserve has been publishing an alternative reference rate, the Secured Overnight Financing Rate (“SOFR”), since April 2018 and on July 29, 2021, such rate was formally recommended as a replacement of LIBOR by a group of major market participants convened by the U.S. Federal Reserve with participation by SEC Staff and other regulators. While SOFR appears to be the preferred replacement rate for LIBOR, regulators have not required lenders to transition to SOFR, lenders remain free to offer the replacement rate of their choice, and there can be no assurance as to the effect or timing of such adoption. The transition to a new index could cause interest rates under our current or future debt agreements to perform differently than in the past or cause other unanticipated consequences. We continue to evaluate when we might amend the terms of our credit facilities that are indexed to LIBOR to replace such rate with SOFR or such other standard that is established, which could have a material adverse effect on us, including on our cost of funds, access to capital markets and financial results.

***Any mortgage debt we incur will expose us to increased risk of property losses due to foreclosure, which could have a material adverse effect on us.***

Incurring mortgage debt increases our risk of property losses because any defaults on indebtedness secured by our resorts may result in foreclosure actions initiated by lenders and ultimately our loss of the property securing the loan for which we are in default. For tax purposes, a foreclosure of any nonrecourse mortgage on any of our resorts may be treated as a sale of the property for a purchase price equal to the outstanding balance of the debt secured by the mortgage. In certain of the jurisdictions in which we operate, if any such foreclosure is treated as a sale of the property and the outstanding balance of the debt secured by the mortgage exceeds our tax basis in the property, we could recognize taxable income upon foreclosure but may not receive any cash proceeds.

In addition, any default under our mortgage debt may increase the risk of default on our other indebtedness, including other mortgage debt. If this occurs, we may not be able to satisfy our obligations under our indebtedness, which could have a material adverse effect on us, including our financial condition, liquidity (including our future access to borrowing) and results of operations.

***We may become subject to disputes or legal, regulatory or other proceedings that could involve significant expenditures by us, which could have a material adverse effect on us.***

The nature of our business has exposed us to disputes or legal, regulatory and other proceedings from time to time relating to tax matters, environmental matters, government regulations, including licensing and permitting requirements, food and beverages safety regulations, personal injury, labor and employment matters, contract disputes and other issues. In addition, amenities at our resorts, including restaurants, bars, casinos, and swimming pools, are subject to significant regulations, and government authorities may disagree with our interpretations of these regulations, or may enforce regulations that historically have not been enforced. Such disputes, individually or collectively, could adversely affect our business by distracting our management from the operation of our business or impacting our market reputation with our guests. If these disputes develop into proceedings or judgments, these proceedings or judgments, individually or collectively, could distract our senior management, disrupt our business or involve significant expenditures and our reserves relating to ongoing proceedings, if any, may ultimately prove to be inadequate, any of which could have a material adverse effect on us, including our financial results.

***Some of the resorts in our portfolio located in Mexico were constructed and renovated without certain approvals. The authority granted to the Mexican government is plenary and we can give no assurance it will not exercise its authority to impose fines, remediation measures or close part or all of the related resort(s), which could have a material adverse effect on us.***

Some of the resorts in our portfolio were constructed and renovated without certain approvals at the time the construction and renovation work was carried out, as the prior owners of such resorts determined that such approvals were not required under the Mexican law. We can give no assurance that the Mexican authorities will have the same interpretation of Mexican law as the prior owners. The authority granted to the Mexican government in this regard is plenary and we can give no assurance the Mexican government will not exercise its authority to impose fines, to require us to perform remediation/restoration activities and/or to contribute to environmental trusts, and/or to close part or all of the related resort(s), which could have a material adverse effect on us, including our business, financial condition, liquidity, results of operations and prospects.

As of 1988, Mexican environmental laws were amended in order to establish that, among other things, any new hotel construction and certain renovations require the preparation of an environmental impact statement (“MIA”) in order to obtain an Environmental Impact Authorization (*Resolutivo de Impacto Ambiental*). Furthermore, since 2003 depending on each specific project, a supporting technical report (“ETJ”) is required to obtain an Authorization to Change the Use of Soil of Forestal Land (*Autorización de Cambio de Uso de Suelo en Terrenos Forestales*).

With respect to the applicable resorts:

- Two of the acquired resorts, Wyndham Alltra Cancún and Hyatt Zilara Cancún, were built prior to implementation of the MIA in 1988 and, therefore, required no such authorization. However, certain renovations to these resorts were carried out after 1988 without an MIA because the prior owner determined that no authorization was needed pursuant to an exception in the Mexican law. We can give no assurance that the Mexican authorities will have the same interpretation of the applicability of the exception as the prior owner.
- The remaining two resorts, Hilton Playa del Carmen All-Inclusive Resort and Wyndham Alltra Playa del Carmen, were constructed after 1988 without the required MIA and ETJ authorizations. Notwithstanding the foregoing, those resorts were operated by the prior owner, and since our Predecessor’s acquisition at the time of our Predecessor’s formation transaction have been operated by our Predecessor and us, with no interference in the normal course of business.

The consequences of failing to obtain the MIA and/or ETJ, as applicable, could result in fines of up to approximately \$300,000, obligations to perform remediation/restoration activities and/or contribute to environmental trusts, and, in the case of a severe violation, a partial or total closing or a demolition of the relevant resort(s). Although we are not aware of closings or demolitions due to the failure to obtain the MIA and/or ETJ, no assurance can be given that such action will not be taken in the future.

***Our wholly-owned subsidiary Playa Resorts Holding B.V. may be required to obtain a banking license and/or may be in violation of the prohibition to attract repayable funds as a result of having issued senior notes and borrowing under our Senior Secured Credit Facility, which could have a material adverse effect on us.***

Under the Regulation (EU) No 575/2013 of the European Parliament and of the Council of June 26, 2013, which took effect on January 1, 2014, as amended by Regulation (EU) 2019/876 (the “CRR”), there is uncertainty regarding how certain key terms in the CRR are to be interpreted.

If such terms are not interpreted in a manner that is consistent with current Dutch national guidance on which Playa Resorts Holding B.V. (our wholly-owned subsidiary) relies, Playa Resorts Holding B.V. could be categorized as a “credit institution” as a consequence of borrowing under our Senior Secured Credit Facility if it is deemed to be “an undertaking the business of which is to receive deposits or other repayable funds from the public and to grant credits for its own account.” This would require it to obtain a banking license and it could be deemed to be in violation of the prohibition on conducting the business of a bank without such a license. With respect to the borrowing under our Senior Secured Credit Facility, Playa Resorts Holding B.V. could also be deemed to be in violation of the prohibition on attracting repayable funds from the public. In each such case, it could, as a result, be subject to certain enforcement measures such as a warning and/or instructions by the regulator, incremental penalty payments (*last onder dwangsom*) and administrative fines (*bestuurlijke boete*), which all may be disclosed publicly by the regulator.

There is limited official guidance at the EU level as to the key elements of the definition of “credit institution,” such as the terms “repayable funds” and “the public.” The Netherlands legislature has indicated that, as long as there is no clear guidance at the EU level, it is to be expected that the current Dutch national interpretation of these terms will continue to be taken into account for the use and interpretation thereof. Playa Resorts Holding B.V. relies on this national interpretation to reach the conclusion that a requirement to obtain a banking license is not triggered, and that the prohibitions on conducting the business of a bank without such a license and on attracting repayable funds from the public have not been violated, on the basis that (i) each lender under our Senior Secured Credit Facility has extended loans to Playa Resorts Holding B.V. for an initial amount of at least the U.S. dollar equivalent of €100,000 or has assumed rights and/or obligations vis-à-vis Playa Resorts Holding B.V. the value of which is at least the U.S. dollar equivalent of €100,000 and (ii) all senior notes which were issued by Playa Resorts Holding B.V. were in denominations which equal or are greater than the U.S. dollar equivalent of €100,000.

If European guidance is published on what constitutes “the public” as referred to in the CRR, and such guidance does not provide that the holder of a note of \$150,000 or more, such as was the case with our senior notes, or the lenders under our Senior Secured Credit Facility, each providing a loan the initial amount of which exceeds the U.S. dollar equivalent of €100,000, are excluded from being considered part of “the public” and the current Dutch national interpretation of these terms is not considered to be “grandfathered,” then Playa Resorts Holding B.V. may be required to obtain a banking license, and/or may be deemed to be in violation of the prohibition on conducting the business of a bank without such a license and, with respect to our Senior Secured Credit Facility, the prohibition on attracting repayable funds from the public and, as a result may, in each case, be subject to certain enforcement measures as described above. If Playa Resorts Holding B.V. is required to obtain a banking license or becomes subject to such enforcement measures, we could be materially adversely affected.

***The results of operations of our resorts may be adversely affected by various operating risks common to the lodging industry, including competition, over-supply and dependence on tourism, which could have a material adverse effect on us.***

Our resorts are subject to various operating risks common to the lodging industry, many of which are beyond our control, including, among others, the following:

- the availability of and demand for hotel and resort rooms;
- over-building of hotels and resorts in the markets in which we operate, which results in increased supply and may adversely affect Occupancy and revenues at our resorts;
- pricing strategies of our competitors;
- increases in operating costs due to inflation and other factors that may not be offset by increased room rates or other income;
- international, national, and regional economic and geopolitical conditions;
- the impact of war, crime, actual or threatened terrorist activity and heightened travel security measures instituted in response to war, terrorist activity or threats (including Travel Advisories issued by the U.S. Department of State) and civil unrest;
- the impact of any economic or political instability in Mexico due to unsettled political conditions, including civil unrest, widespread criminal activity, acts of terrorism, force majeure, war or other armed conflict, strikes and governmental actions;
- the desirability of particular locations and changes in travel patterns;
- the occurrence of natural or man-made disasters, such as earthquakes, tsunamis, hurricanes, floods, and oil spills;
- events that may be beyond our control that could adversely affect the reputation of one or more of our resorts or that may disproportionately and adversely impact the reputation of our brands or resorts;
- taxes and government regulations that influence or determine wages, prices, interest rates, construction procedures, and costs;
- adverse effects of a downturn in the lodging industry, especially leisure travel and tourism spending;
- changes in interest rates and in the availability, cost and terms of debt financing;
- necessity for periodic capital reinvestment to maintain, repair, expand, renovate and reposition our resorts;

- the costs and administrative burdens associated with compliance with applicable laws and regulations, including, among others, those associated with privacy, marketing and sales, licensing, labor, employment, the environment, and the U.S. Department of the Treasury’s Office of Foreign Asset Control and the U.S. Foreign Corrupt Practices Act (“FCPA”);
- the availability, cost and other terms of capital to allow us to fund investments in our portfolio and the acquisition of new resorts;
- regional, national and international development of competing resorts;
- increases in wages and other labor costs, energy, healthcare, insurance, transportation and fuel, and other expenses central to the conduct of our business or the cost of travel for our guests, including recent increases in energy costs and any resulting increase in travel costs or decrease in airline capacity;
- availability, cost and other terms of insurance;
- organized labor activities, which could cause the diversion of business from resorts involved in labor negotiations, loss of group business, and/or increased labor costs;
- currency exchange fluctuations;
- trademark or intellectual property infringement; and
- risks generally associated with the ownership of hotels, resorts and real estate, as we discuss in detail below.

Any one or more of these factors could limit or reduce the demand for our resorts or the prices our resorts are able to obtain or could increase our costs and therefore reduce the operating results of our resorts. Even where such factors do not reduce demand, resort-level profit margins may suffer if we are unable to fully recover increased operating costs from our guests. These factors could have a material adverse effect on us, including our business, financial condition, liquidity, results of operations and prospects.

***The seasonality of the lodging industry could have a material adverse effect on us.***

The lodging industry is seasonal in nature, which can be expected to cause quarterly fluctuations in our revenues. Although the trend has been disrupted in the last two years by the impacts of the COVID-19 pandemic, the seasonality of the lodging industry and the location of our resorts in Mexico and the Caribbean will generally result in the greatest demand for our resorts between mid-December and April of each year, yielding higher occupancy levels and package rates during this period. This seasonality in demand has resulted in predictable fluctuations in revenue, results of operations and liquidity, which are consistently higher during the first quarter of each year than in successive quarters. We can provide no assurances that these seasonal fluctuations will, in the future, be consistent with our historical experience or whether any shortfalls that occur as a result of these fluctuations will not have a material adverse effect on us.

***The cyclical nature of the lodging industry may cause fluctuations in our operating performance, which could have a material adverse effect on us.***

The lodging industry is highly cyclical in nature. Fluctuations in operating performance are caused largely by general economic and local market conditions, which subsequently affect levels of business and leisure travel. In addition to general economic conditions, new hotel and resort room supply is an important factor that can affect the lodging industry’s performance, and over-building has the potential to further exacerbate the negative impact of an economic recession. Room rates and Occupancy, and thus Net Package RevPAR (as defined in chapter 6. *Management’s Discussion and Analysis of Financial Condition and Results of Operations*), tend to increase when demand growth exceeds supply growth. A decline in lodging demand, or increase in lodging supply, could result in returns that are substantially below expectations, or result in losses, which could have a material adverse effect on us, including our business, financial condition, liquidity, results of operations and prospects. Further, the costs of running a resort tend to be more fixed than variable. As a result, in an environment of declining revenue, the rate of decline in earnings is likely to be higher than the rate of decline in revenue.

***The increasing use of Internet travel intermediaries by consumers could have a material adverse effect on us.***

Some of our vacation packages are booked through Internet travel intermediaries, including, but not limited to, Travelocity.com, Expedia.com and Priceline.com. As these Internet bookings increase, these intermediaries may be able to obtain higher commissions,

reduced room rates or other significant contract concessions from us. Moreover, some of these Internet travel intermediaries are attempting to offer lodging as a commodity, by increasing the importance of price and general indicators of quality, such as “three-star downtown hotel,” at the expense of brand identification or quality of product or service. If consumers develop loyalty to Internet reservations systems rather than to our booking system or the brands we own and operate, the value of our resorts could deteriorate and we could be materially and adversely affected, including our financial results.

***Cyber risk and the failure to maintain the integrity of internal or guest data could harm our reputation and result in a loss of business and/or subject us to costs, fines, investigations, enforcement actions or lawsuits.***

We, Hyatt, Hilton, Wyndham, our third-party resort manager and other third-party service providers collect, use and retain large volumes of guest data, including credit card numbers and other personally identifiable information, for business, marketing and other purposes in our, Hyatt’s, Hilton’s, Wyndham’s, our third-party resort manager’s and other third-party service providers’ various information technology systems, which enter, process, summarize and report such data. We also maintain personally identifiable information about our employees. We, Hyatt, Hilton, Wyndham, our third-party resort manager and other third-party service providers store and process such internal and guest data both at on-site facilities and at third-party owned facilities including, for example, in a third-party hosted cloud environment. The integrity and protection of our guest, employee and company data, as well as the continuous operation of our, Hyatt’s, Hilton’s, Wyndham’s, our third-party resort manager’s and other third-party service providers’ systems, is critical to our business. Our guests and employees expect that we will adequately protect their personal information. The regulations and contractual obligations applicable to security and privacy are increasingly demanding, both in the United States and in other jurisdictions where we operate, and cyber-criminals have been recently targeting the lodging industry. We continue to develop and enhance controls and security measures to protect against the risk of theft, loss or fraudulent or unlawful use of guest, employee or company data, and we maintain an ongoing process to re-evaluate the adequacy of our controls and measures.

Notwithstanding our efforts to protect against unauthorized access of our systems and sensitive information, because of the scope and complexity of their information technology structure, our reliance on third parties to support and protect our structure and data, and the constantly evolving cyber-threat landscape, our systems and those of third parties on which we rely are vulnerable to disruptions, failures, unauthorized access, cyber-terrorism, employee error, negligence, fraud or other misuse, and given the sophistication of hackers to gain unauthorized access to our sensitive information, we may not be able to detect the breach for long periods of time or at all. These or similar occurrences, whether accidental or intentional, could result in theft, unauthorized access or disclosure, loss, fraudulent or unlawful use of guest, employee or company data which could harm our reputation, result in an interruption or disruption of our services or result in a loss of business, as well as remedial and other costs, fines, investigations, enforcement actions, or lawsuits. As a result, future incidents could have a material adverse impact on us, including our business, our financial condition, liquidity and results of operations and prospects.

***Information technology systems, software or website failures or interruptions could have a material adverse effect on our business or results of operations.***

We rely on the uninterrupted and efficient operation of our information technology systems and software. Information technology is critical to our day-to-day operations, including, but not exclusive to guest check-in and check-out, housekeeping and room service, and reporting our financial results and the financial results of our resorts. We rely on certain third-party hardware, network and software vendors to maintain and upgrade many of our critical systems on an ongoing basis to support our business operations and to keep pace with technology developments in the hospitality industry. The software programs supporting many of our systems are licensed to us by independent third-party software providers. An inability to continuously maintain and update our hardware and software programs or an inability for network providers to maintain their communications infrastructure would potentially disrupt or inhibit the efficiency of our operations if suitable alternatives could not be identified and implemented in a timely, efficient and cost-effective manner.

***We may be subject to unknown or contingent liabilities related to our existing resorts and resorts that we acquire, which could have a material adverse effect on us.***

Our existing resorts and resorts that we may in the future acquire may be subject to unknown or contingent liabilities for which we may have no recourse, or only limited recourse, against the sellers. In general, the representations and warranties provided under the transaction agreements related to our existing resorts and any future acquisitions of resorts by us may not survive the closing of the transactions. Furthermore, indemnification under such agreements may not exist or be limited and subject to various exceptions or

materiality thresholds, a significant deductible or an aggregate cap on losses. As a result, there is no guarantee that we will recover any amounts with respect to losses due to breaches by the transferors or sellers of their representations and warranties or other prior actions by the sellers. In addition, the total amount of costs and expenses that may be incurred with respect to liabilities associated with these resorts may exceed our expectations, and we may experience other unanticipated adverse effects, all of which may materially and adversely affect us, including our business, financial condition, liquidity, results of operations and prospects.

***We could be exposed to liabilities under the FCPA and other anti-corruption laws and regulations, including non-U.S. laws, any of which could have a material adverse impact on us.***

We have international operations, and as a result are subject to compliance with various laws and regulations, including the FCPA and other anti-corruption laws in the jurisdictions in which we do business, which generally prohibit companies and their intermediaries or agents from engaging in bribery or making improper payments to foreign officials or their agents or other entities. The FCPA also requires companies to make and keep books and records and accounts which, in reasonable detail, reflect their transactions, including the disposition of their assets. We have implemented, and will continue to evaluate and improve, safeguards and policies designed to prevent violations of various anti-corruption laws that prohibit improper payments or offers of payments to foreign officials or their agents or other entities for the purpose of conducting business, and we are in the process of expanding our training program. The countries in which we own resorts have experienced governmental corruption to some degree and, in certain circumstances, compliance with anti-corruption laws may conflict with local customs and practices. Despite existing safeguards and any future improvements to our policies and training, we will be exposed to risks from deliberate, reckless or negligent acts committed by our employees or agents for which we might be held responsible. Failure to comply with these laws or our internal policies could lead to criminal and civil penalties and other legal and regulatory liabilities and require us to undertake remedial measures, any of which could have a material adverse impact on us, including our business, financial condition, liquidity, results of operations and prospects.

***Our existing resorts and resorts that we may acquire may contain or develop harmful mold that could lead to liability for adverse health effects and costs of remediating the problem, either of which could have a material adverse effect on us.***

When excessive moisture accumulates in buildings or on building materials, mold growth may occur, particularly if the moisture problem remains undiscovered or is not addressed over a period of time. Some molds may produce airborne toxins or irritants. Concern about indoor exposure to mold has been increasing as exposure to mold may cause a variety of adverse health effects and symptoms, including allergic or other reactions. Some of the resorts in our portfolio or resorts that we may acquire may contain microbial matter, such as mold and mildew, which could require us to undertake a costly remediation program to contain or remove the mold from the affected resort. Furthermore, we can provide no assurances that we will be successful in identifying harmful mold and mildew at resorts that we seek to acquire, which could require us to take remedial action at acquired resorts. The presence of significant mold could expose us to liability from guests, employees and others if property damage or health concerns arise, which could have a material adverse effect on us, including our results of operations.

***Illiquidity of real estate investments could significantly impede our ability to sell resorts or otherwise respond to adverse changes in the performance of our resorts, which could have a material adverse effect on us.***

Because real estate investments are relatively illiquid, our ability to sell one or more resorts promptly for reasonable prices in response to changing economic, financial and investment conditions will be limited. The real estate market is affected by many factors beyond our control that could impact the timing of a disposition, including adverse changes in economic and market conditions, changes in interest and tax rates and in the availability and cost and other terms of debt financing, and changes in governmental laws and regulations.

In addition, we may be required to expend funds to correct defects, terminate contracts or to make improvements before a resort can be sold. We can provide no assurances that we will have funds available, or access to such funds, to correct those defects or to make those improvements. In acquiring a resort, we may agree to lock-out provisions or tax protection agreements that materially restrict us from selling that property for a period of time or impose other restrictions, such as a limitation on the amount of debt that can be placed or repaid on that property. These factors and any others that would impede our ability to respond to adverse changes in the performance of our resorts or a need for liquidity could materially and adversely affect us, including our financial results.

***We could incur significant costs related to government regulation and litigation with respect to environmental matters, which could have a material adverse effect on us.***

Our resorts are subject to various international, national, regional and local environmental laws that impose liability for contamination. Under these laws, governmental entities have the authority to require us, as the current owner of property, to perform or pay for the clean-up of contamination (including hazardous substances, waste, or petroleum products) at, on, under or emanating from our property and to pay for natural resource damages arising from such contamination. Such laws often impose liability without regard to whether the owner or operator or other responsible party knew of, or caused, such contamination, and the liability may be joint and several. Because these laws also impose liability on persons who owned a property at the time it was or became contaminated, it is possible we could incur cleanup costs or other environmental liabilities even after we sell resorts. Contamination at, on, under or emanating from our resorts also may expose us to liability to private parties for costs of remediation and/or personal injury or property damage. In addition, environmental laws may create liens on contaminated sites in favor of the government for damages and costs it incurs to address such contamination. If contamination is discovered on our resorts, environmental laws also may impose restrictions on the manner in which our property may be used or our business may be operated, and these restrictions may require substantial expenditures. Moreover, environmental contamination can affect the value of a property and, therefore, an owner's ability to borrow funds using the property as collateral or to sell the property on favorable terms or at all. Furthermore, persons who sent waste to a waste disposal facility, such as a landfill or an incinerator, may be liable for costs associated with cleanup of that facility.

In addition, our resorts are subject to various international, national, regional and local environmental, health and safety regulatory requirements that address a wide variety of issues. Some of our resorts routinely handle and use hazardous or regulated substances and wastes as part of their operations, which are subject to regulation (e.g., swimming pool chemicals). Our resorts incur costs to comply with these environmental, health and safety laws and regulations and could be subject to fines and penalties for non-compliance with applicable laws.

Liabilities and costs associated with contamination at, on, under or emanating from our properties, defending against claims, or complying with environmental, health and safety laws could be significant and could have a material adverse effect on us, including our business, financial condition, liquidity, results of operations and prospects. We can provide no assurances that (i) changes in current laws or regulations or future laws or regulations will not impose additional or new material environmental liabilities or (ii) the current environmental condition of our resorts will not be affected by our operations, by the condition of the resorts in the vicinity of our resorts, or by third parties unrelated to us. The discovery of material environmental liabilities at our resorts could subject us to unanticipated significant costs, which could result in significant losses. Please see “*Risk Factors — Risks Related to Our Business — We may become subject to disputes or legal, regulatory or other proceedings that could involve significant expenditures by us, which could have a material adverse effect on us*” as to the possibility of disputes or legal, regulatory or other proceedings that could adversely affect us.

***The tax laws, rules and regulations (or interpretations thereof) in the jurisdictions in which we operate may change, which could have a material adverse effect on us.***

We generally seek to structure our business activities in the jurisdictions in which we operate in a manner that is tax-efficient, taking into account the relevant tax laws, rules and regulations. However, tax laws, rules and regulations in these jurisdictions are complex and are subject to change as well as subject to interpretation by local tax authorities and courts. There can be no assurance that these tax laws, rules and regulations (or interpretations thereof) will not change, possibly with retroactive effect, or that local tax authorities may not otherwise successfully assert positions contrary to those taken by us. In any such case, we may be required to operate in a less tax-efficient manner, incur costs and expenses to restructure our operations and/or owe past taxes (and potentially interest and penalties), which in each case could negatively impact our operations. For example, we will need to renegotiate our agreements which determine our taxes in the Dominican Republic, known as advanced pricing agreements, with The Ministry of Finance of the Dominican Republic when our current agreements expire.

In October 2021, the OECD released an outline that describes the conceptual agreement between 136 countries on fundamental reforms to international tax rules. The OECD outline suggests that these reforms be implemented by 2023, but implementation is contingent upon the independent actions of participating countries to enact law changes. If enacted into law, in whole or in part, this proposed change to international tax rules could have a negative impact to our effective tax rate. The outline provides for two primary



“Pillars”, however only Pillar Two, which provides for a global minimum corporate tax rate of 15%, is expected to be applicable to us. Pillar One is not expected to be applicable as Playa does not expect to meet the €20 billion turnover threshold in the foreseeable future.

***Increases in property taxes would increase our operating costs, which could have a material adverse effect on us.***

Each of our resorts is subject to real estate and personal property taxes, especially upon any development, redevelopment, rebranding, repositioning and renovation. These taxes may increase as tax rates change and as our resorts are assessed or reassessed by taxing authorities. If property taxes increase, we would incur a corresponding increase in our operating expenses, which could have a material adverse effect on us, including our business, financial condition, liquidity, results of operations and prospects.

**Risks Related to Ownership of Our Ordinary Shares**

***The rights of our shareholders and the duties of our directors are governed by Dutch law, our Articles of Association and internal rules and policies adopted by our board of directors (the “Board”), and differ in some important respects from the rights of shareholders and the duties of members of a board of directors of a U.S. corporation.***

Our corporate affairs, as a Dutch public limited liability company (*naamloze vennootschap*), are governed by our Articles of Association, internal rules and policies adopted by our Board and by the laws governing companies incorporated in the Netherlands. The rights of our shareholders and the duties of our directors under Dutch law are different from the rights of shareholders and/or the duties of directors of a corporation organized under the laws of U.S. jurisdictions. In the performance of its duties, our Board is required by Dutch law to consider our interests and the interests of our shareholders, our employees and other stakeholders (e.g., our creditors, guests and suppliers) as a whole and not only those of our shareholders, which may negatively affect the value of your investment.

In addition, the rights of our shareholders, including for example the rights of shareholders as they relate to the exercise of shareholder rights, are governed by Dutch law and our Articles of Association and such rights differ from the rights of shareholders under U.S. law. For example, if we engaged in a merger, Dutch law would not grant appraisal rights to any of our shareholders who wished to challenge the consideration to be paid to them upon such merger (without prejudice, however, to certain cash exit rights offered under Dutch law in certain circumstances).

***We are organized and existing under the laws of the Netherlands, and, as such, the rights of our shareholders and the civil liability of our directors and executive officers are governed in certain respects by the laws of the Netherlands.***

We are organized and existing under the laws of the Netherlands, and, as such, the rights of our shareholders and the civil liability of our directors and executive officers are governed in certain respects by the laws of the Netherlands. The ability of our shareholders in certain countries other than the Netherlands to bring an action against us, our directors and executive officers may be limited under applicable law. In addition, substantially all of our assets are located outside the United States. As a result, it may not be possible for shareholders to effect service of process within the United States upon us or our directors and executive officers or to enforce judgments against us or them in U.S. courts, including judgments predicated upon the civil liability provisions of the federal securities laws of the United States. In addition, it is not clear whether a Dutch court would impose civil liability on us or any of our directors and executive officers in an original action based solely upon the federal securities laws of the United States brought in a court of competent jurisdiction in the Netherlands.

As of the date of this annual report, there is no treaty in effect between the United States and the Netherlands providing for the reciprocal recognition and enforcement of judgments, other than arbitration awards, in civil and commercial matters. With respect to choice of court agreements in civil or commercial matters, it is noted that the Hague Convention on Choice of Court Agreements entered into force for the Netherlands, but has not entered into force for the United States. Accordingly, a judgment rendered by a court in the United States, whether or not predicated solely upon U.S. securities laws, would not automatically be recognized and enforced by the competent Dutch courts. However, if a person has obtained a judgment for the payment of money rendered by a court in the United States and files a claim with the competent Dutch court, the Dutch court will in principle give binding effect to a foreign judgment if (i) the jurisdiction of the foreign court was based on a ground of jurisdiction that is generally acceptable according to international standards, (ii) the judgment by the foreign court was rendered in legal proceedings that comply with the Dutch standards of proper administration of justice including sufficient safeguards (*behoorlijke rechtspleging*), (iii) binding effect of such foreign judgment is not contrary to Dutch public order and (iv) the judgment by the foreign court is not incompatible with a decision rendered

between the same parties by a Dutch court, or with a previous decision rendered between the same parties by a foreign court in a dispute that concerns the same subject and is based on the same cause, provided that the previous decision qualifies for acknowledgment in the Netherlands. Even if such a foreign judgment is giving binding effect, a claim based thereon may, however, still be rejected if the foreign judgment is not or no longer formally enforceable.

Based on the lack of a treaty as described above, U.S. investors may not be able to enforce against us or our directors, representatives or certain experts named herein who are residents of the Netherlands or countries other than the United States any judgments obtained in U.S. courts in civil and commercial matters, including judgments under the U.S. federal securities laws.

Under our Articles of Association, and certain other contractual arrangements between us and our directors, we indemnify and hold our directors harmless against all claims and suits brought against them, subject to limited exceptions. There is doubt, however, as to whether U.S. courts would enforce such indemnity provisions in an action brought against one of our directors in the United States under U.S. securities laws.

***Sagicor owns a significant number of our ordinary shares and has representation on our Board, and may have interests that differ from those of our other shareholders.***

As of January 31, 2022, approximately 7.5% of our outstanding ordinary shares were beneficially owned by Sagicor Financial Corporation Limited and its designated director on our Board. As a result, Sagicor may be able to influence the outcome of matters submitted for director action, subject to our directors' obligation to act in the interest of all of our stakeholders, and for shareholder action, including the designation and appointment of our Board (and committees thereof) and approval of significant corporate transactions, including business combinations, consolidations and mergers. So long as this shareholder and/or its affiliates continue to directly or indirectly own a significant amount of our outstanding equity interests and have the right to designate members of our Board and/or one or more committees thereof, this shareholder may be able to exert substantial influence on us and may be able to exercise its influence in a manner that is not in the interests of our other stakeholders. This shareholder's influence over our management could have the effect of delaying, deferring or preventing a change in control or otherwise discouraging a potential acquirer from attempting to obtain control of us, which could cause the market price of our ordinary shares to decline or prevent our shareholders from realizing a premium over the market price for our ordinary shares. Prospective investors in our ordinary shares should consider that the interests of this shareholder may differ from their interests in material respects.

***Provisions of our Articles of Association or Dutch corporate law might deter or discourage acquisition bids for us that shareholders might consider to be favorable and prevent or frustrate any attempt to replace or remove our Board at the time of such acquisition bid.***

Certain provisions of our Articles of Association may make it more difficult for a third party to acquire control of us or effect a change in our Board. These provisions include:

- A provision that our directors are appointed by our general meeting ("General Meeting") at the binding nomination of our Board. Such binding nomination may only be overruled by the General Meeting by a resolution adopted by at least a majority of the votes cast, if such votes represent more than 50% of our issued share capital.
- A provision that our shareholders at a General Meeting may suspend or remove directors at any time. A resolution of our General Meeting to suspend or remove a director may be passed by a majority of the votes cast, provided that the resolution is based on a proposal by our Board. In the absence of a proposal by our Board, a resolution of our General Meeting to suspend or remove a director shall require a vote of at least a majority of the votes cast, if such votes represent more than 50% of our issued share capital.
- A requirement that certain actions can only be taken by the General Meeting with at least two-thirds of the votes cast, unless such resolution is passed at the proposal by our Board, including an amendment of our Articles of Association, the issuance of shares or the granting of rights to subscribe for shares, the limitation or exclusion of preemptive rights, the reduction of our issued share capital, the application for bankruptcy, the making of a distribution from our profits or reserves on our ordinary shares, the making of a distribution in the form of shares in our capital or in the form of assets, instead of cash, the entering into of a merger or demerger, our dissolution and the designation or granting of authorizations

such as the authorization to issue shares and to limit or exclude preemptive rights. Our General Meeting adopted a resolution to grant such authorizations to our Board.

- A provision prohibiting (a) a “Brand Owner” (which generally means a franchisor, licensor or owner of a hotel concept or brand that has at least 12 all-inclusive resorts and that competes with any Hyatt All-Inclusive Resort Brand resort) from acquiring our ordinary shares such that the Brand Owner (together with its affiliates) acquires beneficial ownership in excess of 15% of our outstanding shares, or (b) a “Restricted Brand Company” from acquiring our ordinary shares such that the Restricted Brand Company (together with its affiliates) acquires beneficial ownership in excess of 5% of our outstanding ordinary shares. Upon becoming aware of either share cap being exceeded, we will send a notice to such shareholder informing such shareholder of a violation of this provision and granting the shareholder two weeks to dispose of such excess ordinary shares to an unaffiliated third party. Such notice will immediately trigger the transfer obligation and suspend the right to attend our General Meeting and voting rights (together, “Shareholder Rights”) of the shares exceeding the cap. If such excess shares are not disposed by such time, (i) the Shareholder Rights on all shares held by the shareholder exceeding the share cap will be suspended until the transfer obligations have been complied with, (ii) we will be irrevocably authorized under our Articles of Association to transfer the excess shares to a foundation until sold to an unaffiliated third party and (iii) such foundation shall issue depository receipts for the ordinary shares concerned to the relevant Brand Owner or Restricted Brand Company for as long as those ordinary shares are held by the foundation.

Such provisions could discourage a takeover attempt and impair the ability of shareholders to benefit from a change in control and realize any potential change of control premium. This may adversely affect the market price of the ordinary shares.

Our General Meeting has authorized our Board to issue and grant rights to subscribe for our ordinary shares, up to the amount of the authorized share capital (from time to time) and limit or exclude preemptive rights on those shares, in each case for a period of five years from the date of the resolution. Accordingly, an issue of our ordinary shares may make it more difficult for a shareholder or potential acquirer to obtain control over our General Meeting or us.

Moreover, our Board can invoke a cooling-off period of up to 250 days in the event of certain unsolicited takeover offers and shareholder activism. During a cooling-off period, our General Meeting would not be able to dismiss, suspend or appoint members of the Board (or amend the provisions in our Articles of Association dealing with those matters) except at the proposal of our Board.

***Provisions of our franchise agreements with Hyatt might deter acquisition bids for us that shareholders might consider to be favorable and/or give Hyatt the right to terminate such agreements if certain persons obtain and retain more than a specified percentage of our ordinary shares.***

Certain provisions of our franchise agreements with Hyatt may make it more difficult for certain third parties to acquire more than a specified percentage of issued ordinary shares. Our franchise agreements with Hyatt and our Articles of Association both contain a provision prohibiting (a) a Brand Owner from acquiring issued ordinary shares such that the Brand Owner (together with its affiliates) acquires beneficial ownership in excess of 15% of issued and outstanding ordinary shares, and (b) a Restricted Brand Company from acquiring issued ordinary shares such that the Restricted Brand Company (together with its affiliates) acquires beneficial ownership in excess of 5% of issued and outstanding ordinary shares. Upon becoming aware of either share cap being exceeded, we must send a notice to such shareholder informing such shareholder of a violation of this provision and granting the shareholder two weeks to dispose of such excess ordinary shares to an unaffiliated third party. Such notice will immediately trigger the transfer obligation and suspend the Shareholder Rights of ordinary shares exceeding the share cap. If such excess ordinary shares are not disposed by such time, (i) the Shareholder Rights on all ordinary shares held by the shareholder exceeding the share cap will be suspended until the transfer obligations have been complied with and (ii) we will be irrevocably authorized under our Articles of Association to transfer the excess ordinary shares to a foundation until sold to an unaffiliated third party. Our franchise agreements provide that, if the excess ordinary shares are not transferred to a foundation or an unaffiliated third party within 30 days following the earlier of the date on which a public filing is made with respect to either share cap being exceeded and the date we become aware of either share cap being exceeded, Hyatt will have the right to terminate all (but not less than all) of its franchise agreements with us by providing the notice specified in the franchise agreement to us and we will be subject to liquidated damage payments to Hyatt. In the event that any Brand Owner or Restricted Brand Company acquires any ownership interest in us, we will be required to establish and maintain controls to protect the confidentiality of certain Hyatt information and will provide Hyatt with a detailed description and evidence of such controls.

***Future issuances of debt securities and equity securities may adversely affect us, including the market price of our ordinary shares and may be dilutive to existing shareholders.***

In the future, we may incur debt or issue equity ranking senior to our ordinary shares. Those securities will generally have priority upon liquidation. Such securities also may be governed by an indenture or other instrument containing covenants restricting its operating flexibility. Additionally, any convertible or exchangeable securities that we issue in the future may have rights, preferences and privileges more favorable than those of our ordinary shares. We may also issue ordinary shares in a public or private offering at prices below the current market price of the ordinary shares. Because our decision to issue debt or equity in the future will depend on market conditions and other factors beyond our control, we cannot predict or estimate the amount, timing, nature or success of our future capital raising efforts. As a result, future capital raising efforts may reduce the market price of our ordinary shares and be dilutive to existing shareholders.

***Our shareholders may not have any preemptive rights in respect of future issuances of our ordinary shares.***

In the event of an increase in our share capital, our ordinary shareholders are generally entitled under Dutch law to full preemptive rights, unless these rights are limited or excluded either by a resolution of the General Meeting or by a resolution of our Board (if our Board has been authorized by the General Meeting for this purpose), or where shares are issued to our employees or a group company (i.e., certain affiliates, subsidiaries or related companies) or where shares are issued against a non-cash contribution, or in case of an exercise of a previously acquired right to subscribe for shares. The same preemptive rights apply when rights to subscribe for shares are granted.

Preemptive rights may be excluded by our Board on the basis of the irrevocable authorization of the General Meeting to our Board for a period of five years from the date of this authorization with respect to the issue of our ordinary shares up to the amount of the authorized share capital (from time to time). The General Meeting has delegated the authority to issue our ordinary shares and grant rights to purchase our ordinary shares up to the amount of our authorized share capital (from time to time) to our Board for that same period.

Accordingly, holders of our ordinary shares may not have any preemptive rights in connection with, and may be diluted by an issue of our ordinary shares and it may be more difficult for a shareholder to obtain control over our General Meeting. Certain of our shareholders outside the Netherlands, in particular, U.S. shareholders, may not be allowed to exercise preemptive rights to which they are entitled, if any, unless a registration statement under the Securities Act of 1933, as amended (the “Securities Act”), is declared effective with respect to our ordinary shares issuable upon exercise of such rights or an exemption from the registration requirements is available.

***We are not obligated to and do not comply with all the best practice provisions of the Dutch Corporate Governance Code (the “DCGC”). This could adversely affect your rights as a shareholder.***

As we are incorporated under Dutch law and our ordinary shares have been listed on a government-recognized stock exchange (i.e., the Nasdaq), we are subject to the DCGC. The DCGC contains both principles and best practice provisions for our Board, shareholders and the General Meeting, financial reporting, auditors, disclosure compliance and enforcement standards.

The DCGC is based on a “comply or explain” principle. Accordingly, we are required to disclose in our annual management report publicly filed in the Netherlands, whether or not we are complying with the various provisions of the DCGC. If we do not comply with one or more of those provisions (e.g., because of a conflicting Nasdaq requirement or U.S. market practice), we are required to explain the reasons for such non-compliance in our annual management report.

We acknowledge the importance of good corporate governance. However, we do not comply with all the provisions of the DCGC, to a large extent because such provisions conflict with or are inconsistent with the corporate governance rules of the Nasdaq and U.S. securities laws that apply to us, or because we believe such provisions do not reflect customary practices of global companies listed on the Nasdaq. This could adversely affect your rights as a shareholder and you may not have the same level of protection as a shareholder in a Dutch company that fully complies with the DCGC.

***If, based on Mexican law, the accounting value of our ordinary shares is derived more than 50% from property in Mexico, it could result in the imposition of tax on a selling shareholder who is not eligible to claim benefits under the income tax treaty between Mexico and the United States or under any other favorable income tax treaty with Mexico.***

According to article 161 of the Income Tax Law of Mexico, the transfer by a nonresident of Mexico of shares in an entity where the accounting value of the transferred shares is derived, directly or indirectly, from more than 50% from immovable property located in Mexico could be subject to Mexican income tax. The applicable Mexican law does not provide for the method to be followed in making this calculation. The income tax rate in Mexico for the disposal of shares by nonresidents is currently either 25% of the gross sale proceeds or, if certain conditions are met, 35% of the net gain. Withholding of 25% of gross sale proceeds is required of the buyer only if the latter is a Mexican resident. A Mexican nonresident subject to tax under article 161 may be eligible to claim exemption from taxation or a reduced tax rate under an applicable income tax treaty with Mexico, such as the income tax treaty between Mexico and the United States. A determination of whether the accounting value of our ordinary shares is derived, directly or indirectly, more than 50% from immovable property located in Mexico is subject to interpretations of the applicable law and will be affected by various factors with regard to us that may change over time. If, at the time of a transfer of our ordinary shares, the accounting value of our ordinary shares is derived, directly or indirectly, from more than 50% from immovable property located in Mexico and article 161 were applied to such transfer, it could result in the imposition of the above-mentioned tax on a selling shareholder who is not eligible to claim benefits under the income tax treaty between Mexico and the United States or under any other favorable income tax treaty with Mexico.

#### 4. PROPERTIES

As of December 31, 2021, the following table presents an overview of our resorts and is organized by our four geographic business segments: the Yucatán Peninsula, the Pacific Coast, the Dominican Republic and Jamaica.

Name of Resort	Location	Brand and Type	Operator	Rooms
<b>Owned Resorts</b>				
<i>Yucatán Peninsula</i>				
Hyatt Ziva Cancún	Cancún, Mexico	Hyatt Ziva (all ages)	Playa	547
Hyatt Zilara Cancún	Cancún, Mexico	Hyatt Zilara (adults-only)	Playa	310
Wyndham Alltra Cancún	Cancún, Mexico	Wyndham (all ages)	Playa	458
Hilton Playa del Carmen All-Inclusive Resort	Playa del Carmen, Mexico	Hilton (adults-only)	Playa	524
Wyndham Alltra Playa del Carmen	Playa del Carmen, Mexico	Wyndham (adults only)	Playa	287
<i>Pacific Coast</i>				
Hyatt Ziva Los Cabos	Cabo San Lucas, Mexico	Hyatt Ziva (all ages)	Playa	591
Hyatt Ziva Puerto Vallarta	Puerto Vallarta, Mexico	Hyatt Ziva (all ages)	Playa	335
<i>Dominican Republic</i>				
Hilton La Romana All-Inclusive Resort	La Romana, Dominican Republic	Hilton (adults-only)	Playa	356
Hilton La Romana All-Inclusive Resort	La Romana, Dominican Republic	Hilton (all ages)	Playa	418
Dreams Palm Beach	Punta Cana, Dominican Republic	Dreams (all ages)	AMResorts	500
Dreams Punta Cana	Punta Cana, Dominican Republic	Dreams (all ages)	AMResorts	620
Hyatt Ziva Cap Cana	Cap Cana, Dominican Republic	Hyatt Ziva (all ages)	Playa	375
Hyatt Zilara Cap Cana	Cap Cana, Dominican Republic	Hyatt Zilara (adults-only)	Playa	375
<i>Jamaica</i>				
Hyatt Ziva Rose Hall	Montego Bay, Jamaica	Hyatt Ziva (all ages)	Playa	276
Hyatt Zilara Rose Hall	Montego Bay, Jamaica	Hyatt Zilara (adults-only)	Playa	344
Hilton Rose Hall Resort & Spa	Montego Bay, Jamaica	Hilton (all ages)	Playa	495
Jewel Paradise Cove Beach Resort & Spa	Runaway Bay, Jamaica	Jewel (adults-only)	Playa	225
Jewel Grande Montego Bay Resort & Spa <sup>(1)</sup>	Montego Bay, Jamaica	Jewel (all ages)	Playa	88
<b>Total Rooms Owned</b>				<b>7,124</b>
<b>Managed Resorts<sup>(2)</sup></b>				
Sanctuary Cap Cana	Punta Cana, Dominican Republic	Sanctuary (adults-only)	Playa	324
Jewel Grande Montego Bay Resort & Spa	Montego Bay, Jamaica	Jewel (condo-hotel)	Playa	129
The Yucatán Playa Del Carmen All-Inclusive Resort	Playa del Carmen, Mexico	Tapestry Collection by Hilton (adults-only)	Playa	60
Hyatt Ziva Riviera Cancun <sup>(3)</sup>	Riviera Maya, Mexico	Hyatt Ziva (all ages)	Playa	438
Hyatt Zilara Riviera Maya <sup>(4)</sup>	Riviera Maya, Mexico	Hyatt Zilara (adults-only)	Playa	291
<b>Total Rooms Operated</b>				<b>1,242</b>
<b>Total Rooms Owned and Operated</b>				<b>8,366</b>

<sup>(1)</sup> Represents an 88-unit tower and spa owned by us. We manage the majority of the units within the remaining two condo-hotel towers owned by Sagicor that comprise the Jewel Grande Montego Bay Resort & Spa.

<sup>(2)</sup> Owned by a third party.

<sup>(3)</sup> We entered into a management agreement to operate this resort during the first quarter of 2021. The resort opened in the third quarter of 2021.

<sup>(4)</sup> We entered into a management agreement to operate this resort during the first quarter of 2021. The resort is currently closed for renovations but is expected to open in the first half of 2022.

## 5. LEGAL PROCEEDINGS

In the ordinary course of our business, we are subject to claims and administrative proceedings, none of which we believe are material or would be expected to have, individually or in the aggregate, a material adverse effect on our financial condition or results of operations. The outcome of claims, lawsuits and legal proceedings brought against us, however, is subject to significant uncertainties. See Note 23 to the Consolidated Financial Statements for a more detailed description of such proceedings and contingencies.

## 6. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Overview

Playa is a leading owner, operator and developer of all-inclusive resorts in prime beachfront locations in popular vacation destinations in Mexico and the Caribbean. As of December 31, 2021, Playa owned and/or managed a total portfolio consisting of 22 resorts (8,366 rooms) located in Mexico, Jamaica, and the Dominican Republic:

- In Mexico, Playa owns and manages Hyatt Zilara Cancún, Hyatt Ziva Cancún, Wyndham Alltra Cancún, Wyndham Alltra Playa del Carmen, Hilton Playa del Carmen All-Inclusive Resort, Hyatt Ziva Puerto Vallarta, and Hyatt Ziva Los Cabos;
- In Jamaica, Playa owns and manages Hyatt Zilara Rose Hall, Hyatt Ziva Rose Hall, Hilton Rose Hall Resort & Spa, Jewel Grande Montego Bay Resort & Spa, and Jewel Paradise Cove Beach Resort & Spa;
- In the Dominican Republic, Playa owns and manages the Hilton La Romana All-Inclusive Family Resort, the Hilton La Romana All-Inclusive Adult Resort, Hyatt Zilara Cap Cana, and Hyatt Ziva Cap Cana; and
- Playa owns two resorts in the Dominican Republic that are managed by a third-party and manages five resorts on behalf of third-party owners.

Playa's strategy is to leverage its globally recognized brand partnerships and proprietary in-house direct booking capabilities to capitalize on the growing popularity of the all-inclusive resort model and reach first-time all-inclusive consumers in a cost effective manner. We believe that this strategy should position us to generate attractive returns for our shareholders, build lasting relationships with our guests, and enhance the lives of our associates and the communities in which we operate.

For the year ended December 31, 2021, we generated a net loss of \$62.4 million, total revenue of \$534.6 million, Net Package RevPAR of \$159.88 and Adjusted EBITDA of \$99.2 million. For the year ended December 31, 2020, during which time our operations were severely impacted by COVID-19, we generated a net loss of \$264.9 million, total revenue of \$273.2 million, Net Package RevPAR of \$76.61 and Adjusted EBITDA of (\$21.2) million. For discussions of Adjusted EBITDA and a reconciliation to the most comparable IFRS financial measure, see "Key Indicators of Financial and Operating Performance" and "Non-IFRS Financial Measures," below.

### Impact of COVID-19 Pandemic

The COVID-19 pandemic and the public health measures that have been undertaken in response have had a significant adverse impact on the global economy, the travel and hospitality industries and our business starting in the first quarter of 2020. The effects of the COVID-19 pandemic, including related government restrictions, border closings, quarantines, "shelter-in-place" orders and "social distancing," as well as overall changes in consumer demand, have significantly disrupted global leisure travel, and have adversely impacted global commercial activity. We expect that the continuing fallout will create headwinds for global travel even after government restrictions are lifted.

Due to the spread of the COVID-19 pandemic and the associated restrictions placed on international travel, we temporarily suspended operations at all of our resorts in late March 2020. We subsequently began reopening our resorts on July 1, 2020, but occupancy levels at all of our resorts have remained below historical levels due to the continuing effects of the pandemic. All of our resorts were reopened by December 31, 2020, except for the Capri Resort which was sold in June 2021, and all of our resorts continue to be open as of December 31, 2021.

The suspension of operations at our resorts during part of 2020, and the reduced occupancy at the resorts since they have reopened, adversely affected our liquidity. As of December 31, 2021, we had \$270.1 million of available cash, excluding \$23.5 million of restricted cash. We took the following measures during the fiscal years 2020 and 2021 to mitigate the impact of the effects of the COVID-19 pandemic on our liquidity position:

- raised \$224.0 million of additional capital during the second quarter of 2020 from affiliates of Davidson Kempner Capital Management L.P. in the form of \$204.0 million of additional debt financing and \$20.0 million of equity financing at \$4.10 per share;
- sold the Jewel Dunn's River Beach Resort & Spa and the Jewel Runaway Bay Beach Resort & Waterpark in May 2020 for a total cash consideration of \$60.0 million;
- the temporary suspension of operations of all of our resorts during the second quarter of 2020 significantly reduced the variable cost components of our resort-level operating expenses, including resort franchise and franchise-related fees, management fees and expenses related to our resort employees;
- deferred substantially all of our non-critical capital expenditures planned for 2020 and 2021;
- adopted temporary voluntary senior executive salary reductions while the majority of our resorts were closed, and our Chief Executive Officer's voluntary 100% salary reduction remained in place through December 31, 2020;
- imposed temporary compensation cuts broadly throughout our corporate workforce and canceled all non-essential corporate travel and spending;
- raised \$138.0 million, net of underwriting discounts, of additional capital in January 2021 through an underwritten public equity offering at \$5.00 per share;
- paid down the outstanding balance under our Revolving Credit Facility in February 2021 and also amended and extended our existing facility, further extending the covenant waiver period were we to draw the credit line over 35%;
- sold the Dreams Puerto Aventuras in February 2021 for a total cash consideration of \$34.5 million; and
- sold the Capri Resort in June 2021 for a total cash consideration of \$55.0 million.

The extent to which the COVID-19 pandemic will continue to impact us and consumer behavior will depend on future developments, which are highly uncertain and cannot be predicted with confidence, including the scope, severity and duration of the pandemic, continuing resurgences of the virus and its variants, including the Delta and Omicron variants, the government actions taken to contain the pandemic or mitigate its impact, the speed, continuing effectiveness and distribution of vaccines (including boosters) and treatment therapies, the rate of public adoption of COVID-19 vaccines, and the direct and indirect economic effects of the pandemic and containment measures, including the magnitude of its impact on unemployment rates, labor-force availability (including as a result of vaccine mandates), disruption in the supply chain for materials and consumer discretionary spending, among others. We cannot predict when the effects of the pandemic will subside, and thus we cannot predict whether our resorts will be permitted to remain open or when our business will return to normalized or even to break-even levels. There also can be no guarantee that when the effects of the pandemic subside that there will not be continuing resurgences of the virus or that the demand for lodging, and consumer confidence in travel generally, will recover as quickly as other industries. The longer and more severe the pandemic, and the actual occurrence or even the possibility of repeat or cyclical outbreaks of the virus beyond the one currently being experienced, the greater the material adverse effect the pandemic will have on our business, results of operations, cash flows, financial condition, access to credit markets and ability to service our indebtedness. See chapter [3.2. Risk Factors](#) included elsewhere in this report for additional information.

### **Impact of Russia-Ukraine Crisis**

On February 24, 2022, Russia began an invasion of Ukraine that received widespread international condemnation and resulted in governments and corporations implementing a multitude of financial, travel and trade sanctions against Russia and its allies as well as a humanitarian crisis in Ukraine. While we currently do not expect the crisis in Ukraine to have a material or direct impact on our business, financial condition, liquidity, results of operations or future prospects, management is continuing to monitor the situation, the economic and social impacts of the crisis, including supply chain disruptions, rising energy prices and inflation, as well as the sanctions imposed on certain Russian businesses and individuals.



## Results of Operations

### Years Ended December 31, 2021 and 2020

The following table summarizes our results of operations on a consolidated basis for the years ended December 31, 2021 and 2020 (\$ in thousands):

	Year Ended December 31,		Increase / Decrease	
	2021	2020	Change	% Change
Revenue	\$ 534,639	\$ 273,189	\$ 261,450	95.7 %
Operating expenses	(453,227)	(316,965)	(136,262)	43.0 %
Depreciation and amortization	(78,985)	(88,624)	9,639	(10.9) %
Goodwill impairment loss	—	(17,704)	17,704	(100.0) %
Other impairment loss	(13,079)	(31,123)	18,044	(58.0) %
Gain on insurance proceeds	—	2,993	(2,993)	(100.0) %
Loss on sale of assets	(327)	(212)	(115)	54.2 %
<b>Operating loss</b>	<b>(10,979)</b>	<b>(178,446)</b>	<b>167,467</b>	<b>(93.8) %</b>
Finance costs	(73,526)	(84,103)	10,577	(12.6) %
Other financial income, net	8,155	1,185	6,970	588.2 %
Net result of exchange differences	(992)	(1,918)	926	(48.3) %
<b>Loss before tax</b>	<b>(77,342)</b>	<b>(263,282)</b>	<b>185,940</b>	<b>(70.6) %</b>
Income tax benefit (expense)	14,906	(1,632)	16,538	(1,013.4) %
<b>Loss</b>	<b>\$ (62,436)</b>	<b>\$ (264,914)</b>	<b>\$ 202,478</b>	<b>(76.4) %</b>

The tables below set forth information for our total portfolio and our comparable portfolio with respect to our Occupancy, Net Package ADR, Net Package RevPAR, Net Package Revenue, Net Non-package Revenue, Management Fee Revenue, Total Net Revenue, Adjusted EBITDA and Adjusted EBITDA Margin. For a description of these operating metrics and non-IFRS measures, see “Key Indicators of Financial and Operating Performance,” below. For discussion of Adjusted EBITDA and reconciliation to the most comparable IFRS financial measures, see “Non-IFRS Financial Measures,” below.

### Total Portfolio

	Year Ended December 31,		Increase / Decrease	
	2021	2020	Change	% Change
Occupancy	51.6 %	26.9 %	24.7 pts	91.8 %
Net Package ADR	\$ 309.94	\$ 284.84	\$ 25.10	8.8 %
Net Package RevPAR	\$ 159.88	\$ 76.61	\$ 83.27	108.7 %
(\$ in thousands)				
Net Package Revenue	\$ 425,760	\$ 221,659	\$ 204,101	92.1 %
Net Non-package Revenue	87,746	40,473	47,273	116.8 %
Management Fee Revenue	2,291	807	1,484	183.9 %
Total Net Revenue	515,797	262,939	252,858	96.2 %
Adjusted EBITDA	\$ 99,171	\$ (21,173)	\$ 120,344	568.4 %
Adjusted EBITDA Margin	19.2 %	(8.1) %	27.3 pts	337.0 %

### ***Total Revenue and Total Net Revenue***

Our total revenue for the year ended December 31, 2021 increased \$261.5 million, or 95.7%, compared to the year ended December 31, 2020. The increase was primarily a result of the resumption of resort operations for the entirety of 2021 as compared to the year ended December 31, 2020, when we closed all of our resorts for the second quarter of 2020 and experienced severely reduced occupancy during the third and fourth quarters of 2020 as a result of the COVID-19 pandemic. See “Impact of COVID-19 Pandemic” above for more information regarding the effects of the COVID-19 pandemic on our results of operations. We believe the increase in Total Net Revenue for the year ended December 31, 2021 was also due to an increase in Net Package ADR as a result of pent-up customer demand following COVID-19 related travel restrictions and vaccine availability, and our strategic decision to focus on pricing discipline to coincide with investments in guest satisfaction at our resorts.

Our Total Net Revenue for the year ended December 31, 2021 includes a \$1.3 million favorable value-added tax (“VAT”) impact following OECD guidelines for Transfer Pricing for Multinational Enterprises as a result of the economic impact of the COVID-19 pandemic. This VAT adjustment resulted in a \$0.94 favorable impact in Net Package ADR. Additionally, Net Package ADR of \$309.94 for the year ended December 31, 2021 benefited by an additional \$4.95 as a result of a change in billing methodology of an online travel agency (“OTA”), which required Playa to present this revenue gross of commissions under IFRS. Excluding the aforementioned adjustments, Net Package ADR would have been \$304.05.

The following table shows a reconciliation of Net Package Revenue, Net Non-package Revenue, and Management Fee Revenue to total revenue for the years ended December 31, 2021 and 2020 (*\$ in thousands*):

	Year Ended December 31,		Increase/Decrease	
	2021	2020	Change	% Change
Net Package Revenue	\$ 425,760	\$ 221,659	\$ 204,101	92.1 %
Net Non-package Revenue	87,746	40,473	47,273	116.8 %
Management Fee Revenue	2,291	807	1,484	183.9 %
<b>Total Net Revenue</b>	<b>515,797</b>	<b>262,939</b>	<b>252,858</b>	<b>96.2 %</b>
Compulsory tips	13,036	8,061	4,975	61.7 %
Cost reimbursements	5,806	2,189	3,617	165.2 %
<b>Total revenue</b>	<b>\$ 534,639</b>	<b>\$ 273,189</b>	<b>\$ 261,450</b>	<b>95.7 %</b>

### ***Operating Expenses***

The following table shows a reconciliation of our operating expenses to Net Operating Expenses for the years ended December 31, 2021 and 2020 (*\$ in thousands*):

	Year Ended December 31,		Increase/Decrease	
	2021	2020	Change	% Change
Operating expenses	\$ 453,227	\$ 316,965	\$ 136,262	43.0 %
Less: compulsory tips	13,036	8,061	4,975	61.7 %
<b>Net Operating Expenses</b>	<b>\$ 440,191</b>	<b>\$ 308,904</b>	<b>\$ 131,287</b>	<b>42.5 %</b>

Our operating expenses include resort expenses, such as food and beverage, salaries and wages, utilities and other ongoing operational expenses and selling, general and administrative expenses. Our Net Operating Expenses for the year ended December 31, 2021 were \$440.2 million, or 85.3%, of Total Net Revenue and \$308.9 million, or 117.5%, of Total Net Revenue for the year ended December 31, 2020. Operating expenses fluctuate based on various factors, including changes in occupancy, labor costs, utilities, repair and maintenance costs and license and property taxes. Management fees and franchise fees, which are computed as a percentage of revenue, increase or decrease as a result of changes in revenues.

Net Operating Expenses for the year ended December 31, 2021 increased \$131.3 million, or 42.5%, compared to the year ended December 31, 2020. The increase was primarily a result of the resumption of resort operations for the entirety of 2021 as compared to the year ended December 31, 2020, when we closed all of our resorts for the second quarter of 2020 and experienced severely reduced occupancy during the third and fourth quarters of 2020 as a result of the COVID-19 pandemic. The higher occupancy levels at our resorts in 2021 as compared to 2020 resulted in an increase in commissions expenses, credit card commissions and advertising expenses. The increase in commissions expenses includes the effect of change in billing methodology of an OTA in 2021, which required Playa to present the commissions on a gross basis under IFRS. We also experienced an increase in corporate personnel costs due to the reinstatement of full executive and employee salaries and the hiring of additional resources as we recovered from the effects of COVID-19. Additionally, our January 2021 grants of restricted and performance share awards (see Note 15) drove an increase in share-based compensation expense over the prior year. The increase was also attributable to a higher rate of inflation in 2021 as compared to 2020, particularly in the second half of 2021. See the “Inflation” section for additional discussion.

These increases in Net Operating Expenses were partially offset by a decrease in our provision for doubtful accounts due to the economic recovery from the COVID-19 pandemic and its effect on tour operators and travel agencies. Additionally, the sales of the Jewel Dunn’s River Beach Resort & Spa and Jewel Runaway Bay Beach Resort & Waterpark in May 2020, Dreams Puerto Aventuras in February 2021, and Capri Resort in June 2021 resulted in a decrease in property operating expenses.

#### ***Depreciation and Amortization Expense***

Our depreciation and amortization expense for the year ended December 31, 2021 decreased \$9.6 million, or 10.9%, compared to the year ended December 31, 2020, primarily as a result of a \$6.5 million decrease from our dispositions of the Jewel Dunn’s River Beach Resort & Spa and Jewel Runaway Bay Beach Resort & Waterpark in May 2020, the Dreams Puerto Aventuras in February 2021, and the Capri Resort in June 2021, and a \$1.8 million decrease due to accelerated depreciation incurred in 2020 related to the completion of renovation projects at the Hilton Playa del Carmen All-Inclusive Resort.

#### ***Goodwill Impairment Loss***

Our goodwill impairment loss for the year ended December 31, 2021 decreased \$17.7 million, or 100.0%, compared to the year ended December 31, 2020. The decrease was driven by \$17.7 million of goodwill impairment recognized in 2020 resulting from the decrease in forecasted future cash flows during the first quarter of 2020 from the temporary suspension of operations from COVID-19, as we fully impaired the goodwill of our Jewel Runaway Bay Beach Resort & Waterpark, Jewel Dunn’s River Beach Resort & Spa and Jewel Paradise Cove Beach Resort & Spa cash generating units. No goodwill impairment loss was recognized for the year ended December 31, 2021.

#### ***Other Impairment Loss***

Our other impairment loss for the year ended December 31, 2021 decreased \$18.0 million, or 58.0%, compared to the year ended December 31, 2020. The decrease was driven by \$27.1 million of property and equipment impairment upon classification of the Jewel Dunn’s River Beach Resort & Spa and Jewel Runaway Bay Beach Resort & Waterpark as held for sale in May 2020. We also recognized \$4.0 million of property and equipment impairment for the Jewel Paradise Cove. This decrease was partially offset by \$13.1 million of property and equipment impairment loss recognized during the year ended December 31, 2021 upon classification of the Capri Resort as held for sale in March 2021.

#### ***Gain on Insurance Proceeds***

Our gain on insurance proceeds for the year ended December 31, 2021 decreased \$3.0 million, or 100.0%, as compared to the year ended December 31, 2020 as a result of insurance proceeds received for the temporary suspension of operations at all of our resorts in late March 2020 due to the COVID-19 pandemic. We had no gain on insurance proceeds during the year ended December 31, 2021.

See additional detail over finance costs, other financial income, net and income tax benefit in the notes to our Consolidated Financial Statements.

## **Key Indicators of Financial and Operating Performance**

We use a variety of financial and other information to monitor the financial and operating performance of our business. Some of this is financial information prepared in accordance with IFRS, while other information, though financial in nature, is not prepared in accordance with IFRS. For reconciliations of non-IFRS financial measures to the most comparable IFRS financial measure, see “Non-IFRS Financial Measures.” Our management also uses other information that is not financial in nature, including statistical information and comparative data that are commonly used within the lodging industry to evaluate the financial and operating performance of our portfolio. Our management uses this information to measure the performance of our segments and consolidated portfolio. We use this information for planning and monitoring our business, as well as in determining management and employee compensation. These key indicators include:

- Net Package Revenue
- Net Non-package Revenue
- Owned Net Revenue
- Management Fee Revenue
- Total Net Revenue
- Occupancy
- Net Package ADR
- Net Package RevPAR
- Net Operating Expenses
- EBITDA
- Adjusted EBITDA
- Adjusted EBITDA Margin
- Owned Resort EBITDA
- Owned Resort EBITDA Margin

### ***Net Package Revenue, Net Non-package Revenue, Owned Net Revenue, Management Fee Revenue, Total Net Revenue and Net Operating Expenses***

“Net Package Revenue” is derived from the sale of all-inclusive packages, which include room accommodations, food and beverage services, kids club and entertainment activities, net of compulsory tips paid to employees. Government mandated compulsory tips in the Dominican Republic are not included in this adjustment, as they are already excluded from revenue. Revenue is recognized, net of discounts and rebates, when the rooms are occupied and/or the relevant services have been rendered. Advance deposits received from guests are deferred and included in trade and other payables until the rooms are occupied and/or the relevant services have been rendered, at which point the revenue is recognized.

“Net Non-package Revenue” represents all other revenues earned from the operations of our resorts, other than Net Package Revenue, net of compulsory tips paid to employees. Government mandated compulsory tips in the Dominican Republic are not included in this adjustment, as they are already excluded from revenue. Net Non-package Revenue includes revenue associated with guests' purchases of upgrades, premium services and amenities, such as premium rooms, dining experiences, wines and spirits and spa packages, which are not included in the all-inclusive package. Revenue not included in a guest's all-inclusive package is recognized when the goods are consumed.

“Owned Net Revenue” represents Net Package Revenue and Net Non-Package Revenue. Owned Net Revenue represents a key indicator to assess the overall performance of our business and analyze trends, such as consumer demand, brand preference and competition. In analyzing our Owned Net Revenues, our management differentiates between Net Package Revenue and Net Non-package Revenue. Guests at our resorts purchase packages at stated rates, which include room accommodations, food and beverage services and entertainment activities, in contrast to other lodging business models, which typically only include the room

accommodations in the stated rate. The amenities at all-inclusive resorts typically include a variety of buffet and á la carte restaurants, bars, activities, and shows and entertainment throughout the day.

“Management Fee Revenue” is derived from fees earned for managing resorts owned by third-parties. The fees earned are typically composed of a base fee, which is computed as a percentage of resort revenue, and an incentive fee, which is computed as a percentage of resort profitability. Management Fee Revenue was immaterial to our operations for the years ended December 31, 2021 and 2020, but we expect Management Fee Revenue to be a more relevant indicator to assess the overall performance of our business in the future as we enter into more management contracts.

“Total Net Revenue” represents Net Package Revenue, Net Non-package Revenue and Management Fee Revenue. “Cost Reimbursements” is excluded from Total Net Revenue as it is not considered a key indicator of financial and operating performance. Cost reimbursements is derived from the reimbursement of certain costs incurred by Playa on behalf of resorts managed by Playa and owned by third parties. This revenue is fully offset by reimbursable costs and has no net impact on operating income or net income.

“Net Operating Expenses” represents operating expenses, net of compulsory tips paid to employees.

### ***Occupancy***

“Occupancy” represents the total number of rooms sold for a period divided by the total number of rooms available during such period. The total number of rooms available excludes any rooms considered “Out of Order” due to renovation or a temporary problem rendering them inadequate for occupancy for an extended period of time. Occupancy is a useful measure of the utilization of a resort’s total available capacity and can be used to gauge demand at a specific resort or group of properties during a given period. Occupancy levels also enable us to optimize Net Package ADR (as defined below) by increasing or decreasing the stated rate for our all-inclusive packages as demand for a resort increases or decreases.

### ***Net Package ADR***

“Net Package ADR” represents total Net Package Revenue for a period divided by the total number of rooms sold during such period. Net Package ADR trends and patterns provide useful information concerning the pricing environment and the nature of the guest base of our portfolio or comparable portfolio, as applicable. Net Package ADR is a commonly used performance measure in the all-inclusive segment of the lodging industry, and is commonly used to assess the stated rates that guests are willing to pay through various distribution channels.

### ***Net Package RevPAR***

“Net Package RevPAR” is the product of Net Package ADR and the average daily occupancy percentage. Net Package RevPAR does not reflect the impact of non-package revenue. Although Net Package RevPAR does not include this additional revenue, it generally is considered the key performance statistic in the all-inclusive segment of the lodging industry to identify trend information with respect to net room revenue produced by our portfolio or comparable portfolio, as applicable, and to evaluate operating performance on a consolidated basis or a regional basis, as applicable.

### ***EBITDA, Adjusted EBITDA, Adjusted EBITDA Margin, Owned Resort EBITDA, and Owned Resort EBITDA Margin***

We define EBITDA, a non-IFRS financial measure, as net income or loss, determined in accordance with U.S. GAAP, for the period presented, before interest expense, income tax and depreciation and amortization expense. We define Adjusted EBITDA, a non-IFRS financial measure, as EBITDA further adjusted to exclude the following items:

- Other income or expense
- Pre-opening expense
- Share-based compensation
- Other tax expense
- Transaction expenses

- Severance expense
- Gain on property damage insurance proceeds
- Loss on extinguishment of debt
- Other items which may include, but are not limited to the following: contract termination fees; gains or losses from legal settlements; repairs from hurricanes and tropical storms; and impairment losses.

We include the non-service cost components of net periodic pension cost recorded in calculating Adjusted EBITDA as they are considered part of our ongoing resort operations (see Note 29).

“Adjusted EBITDA Margin” represents Adjusted EBITDA as a percentage of Total Net Revenue.

“Owned Resort EBITDA” represents Adjusted EBITDA before corporate expenses and Management Fee Revenue.

“Owned Resort EBITDA Margin” represents Owned Resort EBITDA as a percentage of Owned Net Revenue.

### ***Usefulness and Limitation of Non-IFRS Measures***

We believe that each of Net Package Revenue, Net Non-package Revenue, Owned Net Revenue, Total Net Revenue, Net Package ADR, Net Package RevPAR and Net Operating Expenses are all useful to investors as they more accurately reflect our operating results by excluding compulsory tips. These tips have a margin of zero and do not represent our operating results.

We also believe that Adjusted EBITDA is useful to investors for two principal reasons. First, we believe Adjusted EBITDA assists investors in comparing our performance over various reporting periods on a consistent basis by removing from our operating results the impact of items that do not reflect our core operating performance. The other adjustments included in our definition of Adjusted EBITDA relate to items that occur infrequently and therefore would obstruct the comparability of our operating results over reporting periods. For example, revenue from insurance policies, other than business interruption insurance policies, is infrequent in nature, and we believe excluding these expense and revenue items permits investors to better evaluate the core operating performance of our resorts over time. We believe Adjusted EBITDA Margin provides our investors a useful measurement of operating profitability for the same reasons we find Adjusted EBITDA useful.

The second principal reason that we believe Adjusted EBITDA is useful to investors is that it is considered a key performance indicator by our board of directors (our “Board”) and management. In addition, the compensation committee of our Board determines the annual variable compensation for certain members of our management based, in part, on consolidated Adjusted EBITDA. We believe that Adjusted EBITDA is useful to investors because it provides investors with information utilized by our Board and management to assess our performance and may (subject to the limitations described below) enable investors to compare the performance of our portfolio to our competitors.

Our non-IFRS financial measures are not substitutes for revenue, net income or any other measure determined in accordance with IFRS. There are limitations to the utility of non-IFRS financial measures, such as Adjusted EBITDA. For example, other companies in our industry may define Adjusted EBITDA differently than we do. As a result, it may be difficult to use Adjusted EBITDA or similarly named non-IFRS financial measures that other companies publish to compare the performance of those companies to our performance. Because of these limitations, our non-IFRS financial measures should not be considered as a measure of the income or loss generated by our business or discretionary cash available for investment in our business, and investors should carefully consider our IFRS results presented.

For a reconciliation of EBITDA, Adjusted EBITDA and Owned Resort EBITDA to net loss as computed under IFRS, see “Non-IFRS Financial Measures.”

## Non-IFRS Financial Measures

### *Reconciliation of Net Income to Adjusted EBITDA (Earnings Before Interest, Taxes, Depreciation and Amortization)*

The following is a reconciliation of our net income or loss, as prepared in accordance with U.S. GAAP, to EBITDA and Adjusted EBITDA for the years ended December 31, 2021 and 2020 (\$ in thousands):

	Year Ended December 31,	
	2021	2020
<b>Net loss</b>	<b>\$ (89,682)</b>	<b>\$ (262,370)</b>
Interest expense	71,378	81,942
Income tax benefit	(7,403)	(10,973)
Depreciation and amortization expense	81,508	92,570
<b>EBITDA</b>	<b>55,801</b>	<b>(98,831)</b>
Other expense <sup>(a)</sup>	1,471	1,164
Share-based compensation	13,163	10,158
Transaction expense <sup>(b)</sup>	1,321	2,497
Severance expense <sup>(c)</sup>	1,756	3,844
Other tax expense <sup>(d)</sup>	617	613
Contract termination fees	400	—
Impairment loss	24,011	55,619
Loss on sale of assets	676	2,021
Repairs from hurricanes and tropical storms <sup>(e)</sup>	475	1,542
Non-service cost components of net periodic pension (cost) benefit <sup>(f)</sup>	(520)	200
<b>Adjusted EBITDA</b>	<b>\$ 99,171</b>	<b>\$ (21,173)</b>
Other corporate	39,401	36,066
Management Fee Revenue	(2,291)	(807)
<b>Owned Resort EBITDA</b>	<b>\$ 136,281</b>	<b>\$ 14,086</b>

<sup>(a)</sup> Represents changes in foreign exchange and other miscellaneous expenses or income.

<sup>(b)</sup> Represents expenses incurred in connection with corporate initiatives, such as: system implementations; debt refinancing costs; other capital raising efforts; and strategic initiatives, such as the launch of a new resort or possible expansion into new markets.

<sup>(c)</sup> Represents expenses incurred for employee terminations.

<sup>(d)</sup> Relates primarily to a Dominican Republic asset/revenue tax, which is an alternative tax to income tax in the Dominican Republic. We eliminate this expense from Adjusted EBITDA because it is similar to the income tax provision we eliminate from our calculation of EBITDA.

<sup>(e)</sup> Represents expenses incurred that are not covered by insurance claims nor offset by insurance proceeds.

<sup>(f)</sup> Represents the non-service cost components of net periodic pension (cost) benefit. We include these benefits or costs for calculating Adjusted EBITDA as they are considered part of our ongoing resort operations.

The following table presents a reconciliation of our U.S. GAAP net loss to IFRS loss for the years ended December 31, 2021 and 2020 (\$ in thousands):

	Year Ended December 31,	
	2021	2020
<b>Net loss per U.S. GAAP</b>	<b>\$ (89,682)</b>	<b>\$ (262,370)</b>
<b>Reconciling items to IFRS</b>		
Other impairment loss <sup>(1)</sup>	10,932	4,709
Share based compensation expense <sup>(2)</sup>	(28)	(427)
Depreciation expense <sup>(3)</sup>	2,523	3,946
Amortization of financing costs <sup>(4)</sup>	(2,149)	(2,161)
Fair value gains on warrant liability <sup>(5)</sup>	8,127	239
Income tax benefit (provision) <sup>(6)</sup>	7,503	(12,605)
Loss on sale of assets <sup>(1)</sup>	349	1,809
Goodwill impairment <sup>(1)</sup>	—	2,084
Other	(11)	(138)
<b>Loss from continuing operations per IFRS</b>	<b>\$ (62,436)</b>	<b>\$ (264,914)</b>

<sup>(1)</sup> U.S. GAAP to IFRS difference in the treatment of impairment losses.

<sup>(2)</sup> Share based compensation expense is accelerated for share based awards with graded vesting service conditions under IFRS, while it is recorded straight-line under U.S. GAAP.

<sup>(3)</sup> Differences in depreciation due to componentization and impairment reversal under IFRS.

<sup>(4)</sup> Differences in the amortization of the discount on borrowings and financing costs.

<sup>(5)</sup> Other financial income not recognized in the Consolidated Statement of Operations under U.S. GAAP (see Note 27).

<sup>(6)</sup> Differences in book and tax basis under IFRS and U.S. GAAP, with the largest difference related to property and equipment.

## Seasonality

The seasonality of the lodging industry and the location of our resorts in Mexico, Jamaica and the Dominican Republic have historically resulted in the greatest demand for our resorts between mid-December and April of each year, yielding higher occupancy levels and package rates during this period. This seasonality in demand has resulted in predictable fluctuations in revenue, results of operations and liquidity, which are consistently higher during the first quarter of each year than in successive quarters.

However, the COVID-19 pandemic altered this seasonal trend in both 2020 and 2021 and Net Package ADR was progressively stronger during the second, third and fourth quarters of 2021 than it was in the first quarter of 2021. See “Impact of COVID-19 Pandemic” for more information regarding the effects of the COVID-19 pandemic on our results of operations.

## Inflation

We experienced a higher rate of inflation in our direct resort expenses in 2021 as compared to 2020, particularly in the second half of 2021, which was approximately 200 basis points higher than the first half of 2021. Inflation effects were experienced mostly through higher labor costs, food and beverage prices, and utility costs. We expect this trend will likely continue at least through the first half of 2022, but it could continue for longer. While we, like most operators of lodging properties, have the ability to adjust room rates to reflect the effects of inflation, competitive pricing pressures and the continuing effects of the COVID-19 pandemic may limit our ability to raise room rates to fully offset inflationary cost increases. See “Impact of COVID-19 Pandemic” above for more information regarding the effects of the COVID-19 pandemic on our results of operations.



## **Liquidity and Capital Resources**

The suspension of operations at our resorts during part of 2020, and the reduced occupancy at the resorts since they have reopened, has adversely affected our liquidity. Our net cash provided by operating activities for the year ended December 31, 2021 was \$30.4 million, representing a significant increase over 2020, but we expect that our cash flows from operations will be adversely affected for the duration of the COVID-19 pandemic and for a transitional period thereafter. See “Impact of COVID-19 Pandemic” above for information regarding the significant measures we took to preserve our available cash and improve our liquidity position during 2020 and 2021. Based on these actions, we believe that our sources of cash, which consist of available cash and cash from operations, together with the available borrowing capacity under our Revolving Credit Facility and our access to the capital markets, will be adequate to meet our cash requirements, including our contractual obligations, over the next twelve months and beyond.

### ***Sources of Cash***

As of December 31, 2021, we had \$270.1 million of available cash, excluding \$23.5 million of restricted cash, up from \$146.9 million as of December 31, 2020. The increase in available cash was primarily due to improved performance across our portfolio due to the ongoing recovery from the COVID-19 pandemic and our resorts being open for the entirety of 2021 as compared to 2020, during which time we closed all of our resorts for the second quarter and experienced severely reduced occupancy during the third and fourth quarters. We also benefited from pent-up customer demand following the easing of COVID-19 related travel restrictions and increased public adoption of vaccines, as well as our strategic decision to focus on pricing discipline to coincide with investments in guest satisfaction at our resorts. This combination of factors allowed us to generate positive resort-level cash flow starting in the second quarter of 2021.

Additionally, we received cash proceeds from our public equity offering of ordinary shares of \$137.7 million in January 2021, our sale of the Dreams Puerto Aventuras for \$34.5 million in February 2021, and sale of the Capri Resort for \$55.0 million in June 2021, all of which further improved our liquidity position. These increases were partially offset by the repayment of our outstanding Revolving Credit Facility balance of \$84.7 million and the Term Loan and Term A3 Loan principal repayments of \$25.1 million resulting from the sale of Capri Resort. As of March 31, 2022, we had approximately \$299.8 million of available cash, excluding \$24.4 million of restricted cash, and also had \$85.0 million available on our Revolving Credit Facility, of which \$68.0 million does not mature until January 2024.

We expect to meet our long-term liquidity requirements generally through the sources of cash available for short-term needs, net cash provided by operations, as well as equity or debt issuances or proceeds from the potential disposal of assets.

### ***Cash Requirements***

Our expected material cash requirements for the twelve months ended December 31, 2022 and thereafter consist of (i) contractually obligated expenditures, including payments of principal and interest; (ii) other essential expenditures, including operating expenses and maintenance of our resorts; and (iii) opportunistic expenditures, including possible property developments, expansions, renovations, repositioning and rebranding projects, potential acquisitions, the repayment of indebtedness and discretionary repurchases of our securities.

As of December 31, 2021, we had \$127.8 million of scheduled contractual obligations, excluding \$28.9 million of other non interest bearing obligations, in 2022. These obligations primarily relate to servicing our outstanding debt and mandatory Term Loan repayments resulting from the sales of our resorts in 2020 and 2021. In addition, we have budgeted between \$30.0 million and \$35.0 million of capital expenditures for 2022, a vast majority of which is related to maintenance of our resorts.

We are continuing to monitor our liquidity and we may pursue additional sources of liquidity as needed. The availability of additional liquidity options will depend on the economic and financial environment, our credit, our historical and projected financial and operating performance and continued compliance with financial covenants. If operating conditions do not improve, whether as a result of the current pandemic or a resurgence thereof or for other reasons, we may not be able to maintain our current liquidity position or access additional sources of liquidity at acceptable terms or at all.

### ***Financing Strategy***

We intend to use other financing sources that may be available to us from time to time, including financing from banks, institutional investors or other lenders, such as bridge loans, letters of credit, joint ventures and other arrangements. Future financings may be unsecured or may be secured by mortgages or other interests in our assets. In addition, we may issue publicly or privately placed debt or equity securities. When possible and desirable, we will seek to replace short-term financing with long-term financing. We may use the proceeds from any financings to refinance existing indebtedness, to finance resort projects or acquisitions or for general working capital or other purposes.

Our indebtedness may be recourse, non-recourse or cross-collateralized and may be fixed rate or variable rate. If the indebtedness is non-recourse, the obligation to repay such indebtedness will generally be limited to the particular resort or resorts pledged to secure such indebtedness. In addition, we may invest in resorts subject to existing loans secured by mortgages or similar liens on the resorts or may refinance resorts acquired on a leveraged basis.

### ***Cash Flows***

The following table summarizes our net cash provided by or used in operating activities, investing activities and financing activities for the periods indicated and should be read in conjunction with our Consolidated Statements of Cash Flows and accompanying notes thereto included in the Consolidated Financial Statements (*\$ in thousands*):

	Year Ended December 31,	
	2021	2020
Net cash flows from operating activities	\$ 30,375	\$ (99,217)
Net cash flows from investing activities	\$ 75,852	\$ 3,471
Net cash flows from financing activities	\$ 16,942	\$ 221,734

### ***Capital Expenditures***

We maintain each of our properties in good repair and condition and in conformity with applicable laws and regulations, franchise and license agreements and management agreements. Capital expenditures made to extend the service life or increase the capacity of our assets, including expenditures for the replacement, improvement or expansion of existing capital assets (i.e., maintenance capital expenditures), differ from ongoing repair and maintenance expense items, which do not in our judgment extend the service life or increase the capacity of assets and are charged to expense as incurred. We have approval rights over capital expenditures made by our third-party manager as part of the annual budget process for each property they manage. From time to time, certain of our resorts may be undergoing renovations as a result of our decision to upgrade portions of the resorts, such as guestrooms, public space, meeting space, gyms, spas and/or restaurants, in order to better compete with other resorts in our markets. Due to the impacts of the COVID-19 pandemic on our liquidity, we deferred substantially all potential development, expansion, renovation, repositioning and rebranding projects in 2020 and 2021.

### ***Dividends***

We do not plan on paying cash dividends on our ordinary shares in the foreseeable future. No cash dividends were paid for the year ended December 31, 2021.

### ***Share Repurchases***

On December 14, 2018, our Board of Directors authorized the repurchase of up to \$100.0 million of our outstanding ordinary shares as means of returning capital to our shareholders. Repurchases may be made from time to time in the open market, in privately negotiated transactions or by other means (including Rule 10b5-1 trading plans). Depending on market conditions and other factors, these repurchases may be commenced or suspended from time to time without prior notice. We have purchased a total of 2,178,837 shares and there was approximately \$83.5 million remaining under our share repurchase authorization as of December 31, 2021. As part of our cash preservation efforts given our liquidity position as a result of the COVID-19 pandemic, we suspended repurchases of our ordinary shares under our share repurchase program during 2020 and 2021. However, given the rapidly changing environment, we may consider repurchases of our ordinary shares in the future in order to enhance shareholder returns and optimize our balance sheet.

### ***Senior Secured Credit Facility, Additional Credit Facility and Property Loan***

As of December 31, 2021, our total debt obligations were \$1,151.2 million which represents the principal amounts outstanding under our term loan (the “Term Loan”) and revolving credit facility (the “Revolving Credit Facility,” and, collectively with the Term Loan, the “Senior Secured Credit Facility”), our additional senior secured credit facility (the “Additional Credit Facility”), our property loan agreement (the “Property Loan”) and finance lease obligations, excluding \$5.0 million of issuance discounts and \$11.9 million of unamortized debt issuance costs.

For discussion of our debt obligations, refer to Note 18 to the Consolidated Financial Statements included within chapter 7. *Financial Statements and Supplementary Data.*

### **Critical Accounting Policies and Estimates**

All significant accounting policies are disclosed in Note 4 of our Consolidated Financial Statements, which include certain critical accounting policies that require us to exercise business judgment or make significant estimates. See Note 5 to our Consolidated Financial Statements for further information on our critical accounting judgments.

### **Fair Value of Financial Instruments**

See Note 2 and Note 21 to our Consolidated Financial Statements for more information.

### **Recent Accounting Pronouncements**

See the recent accounting pronouncements in Note 3 to our Consolidated Financial Statements.

### **Quantitative and Qualitative Disclosures About Market Risk**

In the normal course of operations, we are exposed to interest rate risk and foreign currency risk which may impact future income and cash flows. See Note 21 to the Consolidated Financial Statements for further discussion regarding managing the risks of our financial instruments.

## 7. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

### 7.1 Consolidated Financial Statements

**Playa Hotels & Resorts N.V.**  
**Consolidated Statements of Financial Position**  
(\$ in thousands)

	Note	As of December 31,	
		2021	2020
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property and equipment, net	8	\$ 1,530,564	\$ 1,659,921
Goodwill, net	7	63,237	63,237
Other intangible assets	7	7,632	8,556
Deferred tax assets	9	—	—
Other non-current assets	10	34,558	37,926
<b>Total non-current assets</b>		<b>1,635,991</b>	<b>1,769,640</b>
<b>Current assets</b>			
Inventories		18,076	13,813
Trade and other receivables, net	11	45,442	25,433
Accounts receivable from related parties	12	7,981	3,726
Prepayments and other current assets	13	27,573	35,685
Assets held for sale	8	—	34,123
Cash and cash equivalents		270,088	146,919
<b>Total current assets</b>		<b>369,160</b>	<b>259,699</b>
<b>Total assets</b>		<b>\$ 2,005,151</b>	<b>\$ 2,029,339</b>
<b>EQUITY AND LIABILITIES</b>			
<b>Equity</b>			
Share capital	14	\$ 18,518	\$ 14,871
Share premium	14	965,724	831,520
Other reserves	14	46,155	33,098
Treasury shares	14	(16,697)	(16,642)
Accumulated deficit		(479,652)	(418,761)
<b>Total equity</b>		<b>534,048</b>	<b>444,086</b>
<b>Non-current liabilities</b>			
Borrowings	18	933,280	1,155,678
Related party borrowings	18	194,472	—
Derivative financial instrument	19	3,603	24,893
Warrant liability	17	—	8,127
Deferred tax liabilities	9	121,021	127,798
Other non-current liabilities	24	27,081	27,131
<b>Total non-current liabilities</b>		<b>1,279,457</b>	<b>1,343,627</b>
<b>Current liabilities</b>			
Trade and other payables	20	160,192	123,248
Payables to related parties	12	5,050	8,073
Borrowings	18	6,636	88,509
Derivative financial instrument	19	18,940	21,447
Current income tax payable		828	349
<b>Total current liabilities</b>		<b>191,646</b>	<b>241,626</b>
<b>Total liabilities</b>		<b>1,471,103</b>	<b>1,585,253</b>
<b>Total equity and liabilities</b>		<b>\$ 2,005,151</b>	<b>\$ 2,029,339</b>

The accompanying Notes 1-30 are an integral part of these Consolidated Financial Statements.

**Playa Hotels & Resorts N.V.**  
**Consolidated Statements of Profit or Loss**  
(\$ in thousands, except share data)

	Note	Year Ended December 31,	
		2021	2020
Revenue	6	\$ 534,639	\$ 273,189
Operating expenses	25	(453,227)	(316,965)
Depreciation and amortization	7, 8	(78,985)	(88,624)
Goodwill impairment loss	7	—	(17,704)
Other impairment loss	8	(13,079)	(31,123)
Loss on sale of assets		(327)	(212)
Gain on insurance proceeds		—	2,993
<b>Operating loss</b>		<b>(10,979)</b>	<b>(178,446)</b>
Finance costs	26	(73,526)	(84,103)
Other financial income, net	27	8,155	1,185
Net result of exchange differences		(992)	(1,918)
<b>Loss before tax</b>		<b>(77,342)</b>	<b>(263,282)</b>
Income tax benefit (expense)	9	14,906	(1,632)
<b>Loss</b>		<b>\$ (62,436)</b>	<b>\$ (264,914)</b>
<b>Loss per share</b>			
<b>Basic</b>	16	\$ (0.38)	\$ (2.00)
<b>Diluted</b>	16	\$ (0.38)	\$ (2.00)
<b>Weighted average number of shares outstanding during the period - Basic</b>		163,370,410	132,210,205
<b>Weighted average number of shares outstanding during the period - Diluted</b>		163,370,410	132,210,205

The accompanying Notes 1-30 are an integral part of these Consolidated Financial Statements.

**Playa Hotels & Resorts N.V.**  
**Consolidated Statements of Comprehensive Loss**  
**(\$ in thousands)**

	Note	Year ended December 31,	
		2021	2020
<b>Loss</b>		<b>\$ (62,436)</b>	<b>\$ (264,914)</b>
Pension obligation gain (loss)		430	(185)
Release of foreign currency translation reserve related to sale of Capri Resort (see Note 8)	8	140	—
Gain (loss) on interest rate swaps	19	11,737	(6,205)
Other comprehensive income (loss), net of tax		12,307	(6,390)
<b>Comprehensive loss</b>		<b>\$ (50,129)</b>	<b>\$ (271,304)</b>

The accompanying Notes 1-30 are an integral part of these Consolidated Financial Statements.

**Playa Hotels & Resorts N.V.**  
**Consolidated Statements of Changes in Equity**  
(\$ in thousands, except share data)

	Ordinary share capital (Note 14)		Treasury shares (Note 14)		Share premium (Note 14)	Equity-settled employee benefits reserve (Note 14)	Accumulated deficit	Total equity
	Shares	Amount	Shares	Amount				
<b>Balance at December 31, 2019</b>	<b>129,121,576</b>	<b>\$ 14,215</b>	<b>1,846,095</b>	<b>\$ (14,088)</b>	<b>\$ 812,515</b>	<b>\$ 22,616</b>	<b>\$ (147,457)</b>	<b>\$ 687,801</b>
Net loss	—	—	—	—	—	—	(264,914)	(264,914)
Net other comprehensive loss	—	—	—	—	—	—	(6,390)	(6,390)
<b>Total comprehensive loss</b>							(271,304)	(271,304)
Share-based compensation, net of tax withholdings	911,774	103	12,592	(54)	—	10,482	—	10,531
Repurchase of ordinary shares	(340,109)	—	340,109	(2,500)	—	—	—	(2,500)
Equity issuance, net	4,878,049	553	—	—	19,005	—	—	19,558
<b>Balance at December 31, 2020</b>	<b>134,571,290</b>	<b>\$ 14,871</b>	<b>2,198,796</b>	<b>\$ (16,642)</b>	<b>\$ 831,520</b>	<b>\$ 33,098</b>	<b>\$ (418,761)</b>	<b>\$ 444,086</b>
Net loss	—	—	—	—	—	—	(62,436)	(62,436)
Net other comprehensive income	—	—	—	—	—	—	12,307	12,307
<b>Total comprehensive loss</b>							(50,129)	(50,129)
Immaterial correction of prior period error (see Note 9)	—	—	—	—	—	—	(10,762)	(10,762)
Share-based compensation, net of tax withholdings	1,116,990	135	9,208	(55)	—	13,057	—	13,137
Equity issuance, net (see Note 14)	28,750,000	3,512	—	—	134,204	—	—	137,716
<b>Balance at December 31, 2021</b>	<b>164,438,280</b>	<b>\$ 18,518</b>	<b>2,208,004</b>	<b>\$ (16,697)</b>	<b>\$ 965,724</b>	<b>\$ 46,155</b>	<b>\$ (479,652)</b>	<b>\$ 534,048</b>

The accompanying Notes 1-30 are an integral part of these Consolidated Financial Statements.

**Playa Hotels & Resorts N.V.**  
**Consolidated Statement of Cash Flows**  
(\$ in thousands)

	Note	Year ended December 31,	
		2021	2020
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>			
<b>Loss</b>		<b>\$ (62,436)</b>	<b>\$ (264,914)</b>
Adjustments to reconcile loss to net cash flows from operating activities			
Income tax (benefit) expense	9	(14,906)	1,632
Depreciation and amortization	7,8	78,985	88,624
Share based compensation	15	13,192	10,585
Goodwill impairment loss	7	—	17,704
Other impairment loss	8	13,079	31,123
Finance costs	26	73,526	84,103
Loss on sale of assets		327	212
Amortization of key money		(622)	(907)
Changes in other liabilities	24	31	(595)
Change in fair value of warrant liability	17	(8,127)	(239)
Other		814	(656)
Working capital adjustments:			
Inventories		(4,353)	1,132
Trade and other receivables, net	11	(23,895)	47,492
Accounts receivable from related parties	12	(378)	—
Prepayments and other assets	13	9,011	2,049
Trade and other payables	20	42,885	(40,293)
Payables to related parties	12	(5,377)	—
Income taxes payable		(309)	(1,838)
Net cash provided by (used in) operating activities		111,447	(24,786)
Income taxes paid		(2,127)	(4,414)
Interest paid		(78,945)	(70,017)
<b>Net cash provided by (used in) operating activities</b>		<b>30,375</b>	<b>(99,217)</b>
<b>INVESTING ACTIVITIES:</b>			
Capital expenditures	8	(17,334)	(36,360)
Purchase of intangibles	7.2	(308)	(1,001)
Proceeds from sale of assets, net	8	89,179	58,273
Restricted cash reserve	10	2,452	(25,941)
Receipt of key money	24	1,863	8,500
<b>Net cash provided by investing activities</b>		<b>75,852</b>	<b>3,471</b>
<b>FINANCING ACTIVITIES:</b>			
Proceeds from debt issuance, net of discount	18	—	199,600
Issuance costs of debt	18	—	(8,677)
Proceeds from ordinary shares, net of issuance costs	14	137,716	19,558
Proceeds from borrowings on revolving credit facility	18	—	40,000
Repayments of borrowings on revolving credit facility	18	(84,667)	(15,333)
Repayment of debt	18	(34,479)	(10,100)
Repayment of debt from related parties		(681)	—
Repurchase of ordinary shares	14	—	(2,500)
Repurchase of ordinary shares for tax withholdings		(55)	(54)
Principal payments on finance lease obligations		(892)	(760)
<b>Net cash provided by financing activities</b>		<b>16,942</b>	<b>221,734</b>
<b>Net increase in cash and cash equivalents</b>		<b>123,169</b>	<b>125,988</b>
<b>Cash and cash equivalents at the beginning of the period</b>		<b>\$ 146,919</b>	<b>\$ 20,931</b>
<b>Cash and cash equivalents at the end of the period</b>		<b>\$ 270,088</b>	<b>\$ 146,919</b>



<b>SUPPLEMENTAL DISCLOSURES OF NON-CASH INVESTING AND FINANCING ACTIVITIES</b>				
Capital expenditures incurred but not yet paid	8	\$	929	\$ 1,441
Intangible assets capitalized but not yet paid	7	\$	155	\$ 114
Par value of vested restricted share awards		\$	135	\$ 103
Right-of-use assets obtained in exchange for finance lease liabilities within debt	18	\$	3,925	\$ 2,333
Right-of-use assets obtained in exchange for operating lease liabilities within other assets		\$	262	\$ —
Right-of-use assets disposal		\$	—	\$ 646

The accompanying Notes 1-30 are an integral part of these Consolidated Financial Statements.

**Playa Hotels & Resorts N.V.**  
**Notes to the Consolidated Financial Statements**

**1. Organization and description of the Company**

**1.1 Background**

Playa Hotels & Resorts N.V. (“Playa” or the “Company”) (The Nasdaq Stock Market LLC: PLYA) is a leading owner, operator and developer of all-inclusive resorts in prime beachfront locations in popular vacation destinations. We own and/or manage a portfolio of 22 resorts located in Mexico, the Dominican Republic and Jamaica. Unless otherwise indicated or the context requires otherwise, references in our consolidated financial statements (our “Consolidated Financial Statements”) to “we,” “our,” “us” and similar expressions refer to Playa and its subsidiaries. Capitalized terms not otherwise defined in these Consolidated Financial Statements shall have the meanings set forth in the Directors' Report that these Consolidated Financial Statements are attached to.

**1.2 COVID-19 impact**

Due to the spread of the coronavirus (“COVID-19”) global pandemic and the associated restrictions placed on international travel, we temporarily suspended operations at all of our resorts in late March 2020. We subsequently began reopening our resorts on July 1, 2020, but occupancy levels at all of our resorts have remained below historical levels due to the continuing effects of the pandemic. All of our resorts were reopened by December 31, 2020, except for the Capri Resort which was sold in June 2021, and all of our resorts continue to be open as of December 31, 2021. We have also implemented additional safety measures at our resorts to mitigate the potential health risks of COVID-19. We cannot predict when our business will return to normalized levels because we cannot predict when all effects of the pandemic will subside. The longer and more severe the pandemic, the greater the material adverse effect the pandemic will have on our business, results of operations, cash flows, financial condition, access to credit markets and ability to service our debt.

**1.3 General information**

The address of Playa's registered office is Nieuwezijds Voorburgwal 104, 1012 SG Amsterdam, Netherlands (Chamber of Commerce: 67450628).

**1.4 Subsidiaries**

Playa’s consolidated subsidiaries, all of which were wholly owned, as of December 31, 2021 are as follows:

Subsidiary	Country	Category	Resort
Paloma Capital N.V.	Curacao	Holding	—
Perfect Timing N.V.	Curacao	Holding	—
Perfect Tours N.V.	Curacao	Holding	—
Montego Portfolio Limited <sup>(4)</sup>	Jamaica	Holding	—
Playa H&R Holdings B.V.	Netherlands	Holding	—
Playa Hotels & Resorts N.V.	Netherlands	Holding	—
Playa Resorts Holding B.V.	Netherlands	Holding	—
Playa Riviera Maya B.V.	Netherlands	Holding	—
Playa Romana B.V.	Netherlands	Holding	—
St. James Parish Resort Limited	St. Lucia	Holding	—
Hilmobay Resort Lucia Limited	St. Lucia	Holding	—
Grande Resort Lucia Limited	St. Lucia	Holding	—
Runaway Bay Resort Lucia Limited	St. Lucia	Holding	—
Paradise Cove Resort Lucia Limited	St. Lucia	Holding	—
Dunn's River Resort Lucia Limited	St. Lucia	Holding	—
Jamziv Mobay Lucia Limited	St. Lucia	Holding	—
Hilmobay Resort I, LLC	U.S.A.	Holding	—
Hilmobay Resort II, LLC	U.S.A.	Holding	—
Playa Dominican Resort I, LLC	U.S.A.	Holding	—
Playa Dominican Resort II, LLC	U.S.A.	Holding	—
Hilmobay Resort III, LLC	U.S.A.	Other	—
Playa Dominican Resort III, LLC	U.S.A.	Other	—

**Playa Hotels & Resorts N.V.**  
**Notes to the Consolidated Financial Statements**  
**As of and for the year ended December 31, 2021**

Subsidiary	Country	Category	Resort
Playa Management USA, LLC (Canadian Branches - Ontario and BC)	Canada	Resort Operations	—
Playa Management, LLC (DR Branch)	Dominican Republic	Resort Operations	—
Servicios PLYA DR Hoteles, S.A.S.	Dominican Republic	Resort Operations	—
Best Trip Tours & Travel, S.R.L.	Dominican Republic	Resort Operations	—
JG Management Co. Limited	Jamaica	Resort Operations	—
Servicios PLYA Hotels Limited	Jamaica	Resort Operations	—
Servicios PLYA Hotels & Resorts, S. de R.L. de C.V.	Mexico	Resort Operations	—
Hotel Gran Caribe Real, S. de R.L. de C.V.	Mexico	Resort Operations	—
Playa Resorts Management Mexico, S. de R.L. de C.V.	Mexico	Resort Operations	—
Servicios Hoteleros de Capri, S. de R.L. de C.V.	Mexico	Resort Operations	—
Servicios Hoteleros de Punta Cancún, S. de R.L. de C.V.	Mexico	Resort Operations	—
Servicios Hoteleros Grand Cabos Baja, S. de R.L. de C.V.	Mexico	Resort Operations	—
Servicios Hoteleros Pvall, S. de R.L. de C.V.	Mexico	Resort Operations	—
Servicios Hoteleros Rmaya One, S. de R.L. de C.V.	Mexico	Resort Operations	—
Playa Management, LLC (MX Branch)	Mexico	Resort Operations	—
Playa Management USA, LLC <sup>(1)</sup>	USA	Resort Operations	—
Playa Management, LLC <sup>(2)</sup>	USA	Resort Operations	—
Playa Resorts Management, LLC	USA	Resort Operations	—
Resort Room Sales, LLC	USA	Resort Operations	—
Resort Room Sales II, LLC	USA	Resort Operations	—
Inversiones Vilazul, S.A.S.	Dominican Republic	Resorts	Dreams Punta Cana
Playa Cana B.V. (DR Branch)	Dominican Republic	Resorts	—
Playa Romana Mar B.V. (DR Branch)	Dominican Republic	Resorts	—
Playa Dominican Resort B.V. (DR Branch)	Dominican Republic	Resorts	—
Ensenada Fugitiva Resort Limited	Jamaica	Resorts	—
Rio Ensenada Mammee Resort Limited	Jamaica	Resorts	—
Hilmbay Resort Limited	Jamaica	Resorts	Hilton Rose Hall Resort & Spa
Ensenada Rosa Grande Resort Limited <sup>(3)</sup>	Jamaica	Resorts	Jewel Grande Montego Bay Resort & Spa
Ensenada Paraiso Resort Limited	Jamaica	Resorts	Jewel Paradise Cove Beach Resort & Spa
Playa Hall Jamaican Resort Limited	Jamaica	Resorts	Hyatt Ziva and Hyatt Zilara Rose Hall
Cameron del Caribe, S. de R.L. de C.V.	Mexico	Resorts	Hyatt Ziva Cancún
Cameron del Pacifico, S. de R.L. de C.V.	Mexico	Resorts	Hyatt Ziva Puerto Vallarta
Desarrollos GCR, S. de R.L. de C.V.	Mexico	Resorts	Wyndham Alltra Cancún
Gran Desing & Factory, S. de R.L. de C.V.	Mexico	Resorts	Hyatt Zilara Cancún
Inmobiliaria Y Proyectos TRPLAYA, S. de R.L. de C.V.	Mexico	Resorts	Hilton Playa del Carmen All-Inclusive Resort
Playa Cabos Baja, S. de R.L. de C.V.	Mexico	Resorts	Hyatt Ziva Los Cabos
Playa Gran, S. de R.L. de C.V.	Mexico	Resorts	Wyndham Alltra Playa del Carmen
Playa Rmaya One, S. de R.L. de C.V.	Mexico	Resorts	Dreams Puerto Aventuras
Playa Cana B.V. <sup>(4)</sup>	Netherlands	Resorts	Dreams Palm Beach
Playa Romana Mar B.V. <sup>(4)</sup>	Netherlands	Resorts	Hilton La Romana All-Inclusive Resort
Playa Dominican Resort B.V. <sup>(4)</sup>	Netherlands	Resorts	Hyatt Ziva and Hyatt Zilara Cap Cana

<sup>(1)</sup> With branches in Canada.

<sup>(2)</sup> With branches in the Dominican Republic and Mexico.

<sup>(3)</sup> Assets for operations are held in both Montego Portfolio Limited and Ensenada Rosa Grande Resort Limited.

<sup>(4)</sup> With a branch in the Dominican Republic.

## 1.5 Investment in associates

As of December 31, 2021, our investment in associates consisted of a 25% interest in Invermax S.A., a company that supplies fresh water for consumption at one of our resorts. The investment is included within other non-current assets in the Consolidated Statements of Financial Position in the amount of \$1.5 million and \$1.7 million as of December 31, 2021 and 2020, respectively.

**Playa Hotels & Resorts N.V.**  
**Notes to the Consolidated Financial Statements**  
**As of and for the year ended December 31, 2021**

**1.6 Resort properties**

As of December 31, 2021, we owned and/or managed a portfolio of 22 resorts in Mexico, the Dominican Republic and Jamaica:

<b>Current Name of Resort</b>	<b>Rooms</b>	<b>Location</b>
<b>Owned Resorts</b>		
<i><b>Yucatán Peninsula</b></i>		
Hyatt Ziva Cancún	547	Cancún, Mexico
Hyatt Zilara Cancún	310	Cancún, Mexico
Wyndham Alltra Cancún	458	Cancún, Mexico
Hilton Playa del Carmen All-Inclusive Resort	524	Playa del Carmen, Mexico
Wyndham Alltra Playa del Carmen	287	Playa del Carmen, Mexico
<i><b>Pacific Coast</b></i>		
Hyatt Ziva Los Cabos	591	Cabo San Lucas, Mexico
Hyatt Ziva Puerto Vallarta	335	Puerto Vallarta, Mexico
<i><b>Dominican Republic</b></i>		
Hilton La Romana All-Inclusive Resort	356	La Romana, Dominican Republic
Hilton La Romana All-Inclusive Resort	418	La Romana, Dominican Republic
Dreams Palm Beach	500	Punta Cana, Dominican Republic
Dreams Punta Cana	620	Punta Cana, Dominican Republic
Hyatt Ziva Cap Cana	375	Cap Cana, Dominican Republic
Hyatt Zilara Cap Cana	375	Cap Cana, Dominican Republic
<i><b>Jamaica</b></i>		
Hyatt Ziva Rose Hall	276	Montego Bay, Jamaica
Hyatt Zilara Rose Hall	344	Montego Bay, Jamaica
Hilton Rose Hall Resort & Spa	495	Montego Bay, Jamaica
Jewel Paradise Cove Beach Resort & Spa	225	Runaway Bay, Jamaica
Jewel Grande Montego Bay Resort & Spa <sup>(1)</sup>	88	Montego Bay, Jamaica
<b>Total Rooms Owned</b>	<b>7,124</b>	
<b>Managed Resorts</b> <sup>(2)</sup>		
Sanctuary Cap Cana	324	Punta Cana, Dominican Republic
Jewel Grande Montego Bay Resort & Spa	129	Montego Bay, Jamaica
The Yucatán Playa Del Carmen All-Inclusive Resort	60	Playa del Carmen, Mexico
Hyatt Ziva Riviera Cancún <sup>(3)</sup>	438	Riviera Maya, Mexico
Hyatt Zilara Riviera Maya <sup>(4)</sup>	291	Riviera Maya, Mexico
<b>Total Rooms Operated</b>	<b>1,242</b>	
<b>Total Rooms Owned and Operated</b>	<b>8,366</b>	

<sup>(1)</sup> Represents an 88-unit tower and spa owned by us. We manage the majority of the units within the remaining two condo-hotel towers owned by Sagcor that comprise the Jewel Grande Montego Bay Resort & Spa.

<sup>(2)</sup> Owned by a third party.

<sup>(3)</sup> We entered into a management agreement to operate this resort during the first quarter of 2021. The resort opened in the third quarter of 2021.

<sup>(4)</sup> We entered into a management agreement to operate this resort during the first quarter of 2021. The resort is currently closed for renovations but is expected to open in the first half of 2022.

## 2. Basis of preparation, presentation and measurement

These Consolidated Financial Statements have been prepared in accordance with the regulatory framework set forth in Note 4.1. The Consolidated Financial Statements have been approved for issue by the Board of Directors on April 15, 2022, and will be subject to adoption by the Shareholders on or before May 12, 2022.

The Consolidated Financial Statements have been prepared based on historical cost, with the exception of balances that are measured at fair value, as explained in Note 21.3.

The Consolidated Financial Statements have been prepared assuming that the Company will continue as a going concern. As discussed in further detail within Note 30, the ongoing crisis in Ukraine is not expected to have a material or direct impact on our business or financial performance and was determined to be a non-adjusting event in accordance with IAS 10, *Events After the Reporting Period*. As a result, we have not considered any changes to our use of the going concern assumption for these Consolidated Financial Statements.

## 3. Application of new and revised IFRS

### 3.1 Newly effective IFRS standards and interpretations

During the year ended December 31, 2021, the Company did not adopt any IFRS standards and interpretations that became effective during the year that would have materially impacted the financial statements.

### 3.2 IFRS standards and interpretations issued but not effective

The most significant IFRS standards, interpretations and amendments issued before December 31, 2021, but not yet effective as of December 31, 2021 (either because their effective date was subsequent to the date of the Consolidated Financial Statements, or because they had not been endorsed by the European Union yet) are listed below. The Company intends to adopt these standards when they become effective.

Standards, Interpretations & Amendments	Effective Date	Endorsed by the European Union?	Expected Impact
Amendments to IFRS 3 Business Combinations; IAS 16 Property, Plant and Equipment; IAS 37 Provisions, Contingent Liabilities and Contingent Assets; and Annual Improvements 2018-2020 (All issued 14 May 2020)	Annual periods on or after January 1, 2022	Yes	*
Amendments to IAS 1 Presentation of Financial Statements: Classification of Liabilities as Current or Non-current and Classification of Liabilities as Current or Non-current - Deferral of Effective Date (issued on 23 January 2020 and 15 July 2020, respectively)	Annual periods on or after January 1, 2023	No	*
Amendments to IAS 8 Accounting policies, Changes in Accounting Estimates and Errors: Definition of Accounting Estimates (issued on 12 February 2021)	Annual periods on or after January 1, 2023	No	*
Amendments to IAS 12 Income Taxes: Deferred Tax related to Assets and Liabilities arising from a Single Transaction (issued on 7 May 2021)	Annual periods on or after January 1, 2023	No	*
Amendments to IFRS 17 Insurance contracts: Initial Application of IFRS 17 and IFRS 9 – Comparative Information (issued on 9 December 2021)	Annual periods on or after January 1, 2023	No	*

\* The Company is currently assessing the impact of these standards, interpretations and amendments published but not yet effective, but do not currently expect that they will have a material impact on the Consolidated Financial Statements.

The Company anticipates that these new standards, interpretations and amendments will be applied to the Consolidated Financial Statements for the periods beginning on the respective dates indicated above.

#### **4. Significant accounting policies**

##### **4.1 Regulatory framework applicable to the financial information**

The regulatory framework applied to the group financial information is established by:

- IFRS as issued by the International Accounting Standards Board (“IASB”) and as endorsed by the European Union
- Title 9, Book 2 of the Netherlands Civil Code (“NCC”)
- Combination 3 as allowed in the NCC for the Company Financial Statements in chapter 7.2.

##### **4.2 Principles of consolidation**

Our Consolidated Financial Statements include the accounts of Playa and our subsidiaries all of which we wholly own and control. All intercompany transactions and balances have been eliminated in the consolidation process.

##### **4.3 Foreign currency**

Our reporting currency is the U.S. dollar. We have determined that the U.S. dollar (“USD”) is the functional currency of all of our international operations. Foreign currency denominated monetary asset and liability amounts are remeasured into U.S. dollars at end-of-period exchange rates. Foreign currency denominated non-monetary assets, such as inventories, prepaid expenses, fixed assets and intangible assets, are recorded in U.S. dollars at historical exchange rates. Foreign currency denominated income and expense items are recorded in U.S. dollars at the applicable daily exchange rates in effect during the relevant period.

For purposes of calculating our tax liability in certain foreign jurisdictions, we index our depreciable tax bases in certain assets for the effects of inflation based upon statutory inflation factors. The effects of these indexation adjustments are reflected in income tax benefit (expense) in the Consolidated Statements of Profit or Loss.

Foreign exchange gains and losses are presented in the Consolidated Statements of Profit or Loss within net result of exchange differences.

##### **4.4 Related party transactions**

In the ordinary course of business the Company conducts transactions with related parties. These transactions are summarized in Note 12.

##### **4.5 Investments in associates**

An associate is an entity over which the Company has significant influence. The Company uses the equity method of accounting for its investments in associates in whom the Company has significant influence, but not control, over the associates' operations. The investment is initially recorded at cost and is adjusted thereafter based on the Company's share of the net income or loss of the associate. The Company's share of net income or loss is included within other financial income, net in the Consolidated Statements of Profit or Loss.

#### **4.6 Property and equipment, net**

Property and equipment are stated at historical cost less accumulated depreciation and impairment. The costs of improvements that extend the life of property and equipment, such as structural improvements, equipment and fixtures, are capitalized. In addition, we capitalize soft costs such as interest, insurance, construction administration and other costs that clearly relate to projects under development or construction. Start-up costs, ongoing repairs and maintenance are expensed as incurred. Buildings that are being developed or closed for substantial redevelopment are carried at cost and no depreciation is recorded on these assets until they are put into or back into service. The useful life of buildings under re-development is re-evaluated upon completion of the projects.

Land is not depreciated because it has an unlimited useful life. Depreciation on other assets is calculated using the straight-line method to allocate their cost to their residual values (if any) over their estimated useful lives, as follows:

Buildings	5 to 50 years
Fixtures and machinery	7 to 18 years
Furniture and other fixed assets	4 to 12 years

The assets' estimated useful lives and residual values are reviewed at the end of each reporting period, with the effect of any changes in estimates accounted for on a prospective basis.

#### **4.7 Goodwill and other intangible assets**

##### **a) Goodwill, net**

Goodwill arises in connection with business combinations and is generally allocated to each of the cash-generating units ("CGUs"), or groups of CGUs, that is expected to benefit from the synergies of the business combination. Each unit or group of units to which the goodwill is allocated represents the lowest level within the entity at which the goodwill is monitored for internal management purposes.

Goodwill is reviewed for impairment annually on July 1<sup>st</sup> and October 1<sup>st</sup>, respectively, or more frequently if events or changes in circumstances indicate a potential impairment. The carrying value of each CGU, including goodwill, is compared to its recoverable amount, which is the higher of value in use and the fair value less costs to sell. Any impairment is recognized immediately as an expense and is not subsequently reversed. No goodwill impairment was recognized for the year ended December 31, 2021. We recognized \$17.7 million of goodwill impairment for the year ended December 31, 2020 (see Note 7).

##### **b) Other intangible assets**

The useful life for definite lived intangibles is determined to be equal to their economic life. An impairment loss is recognized for our indefinite or definite lived assets when the amount by which the asset's carrying amount exceeds its recoverable amount. Our intangible assets are valued at historical cost less accumulated amortization and impairment. No impairment was recognized for the years ended December 31, 2021 and 2020.

#### **4.8 Impairment of non-financial assets**

Assets that are subject to amortization and depreciation (i.e., property and equipment) are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs of disposal or the asset's value in use. The value in use is calculated by the future cash flows discounted to their present value using projected financial results prepared by the Company for each of the next five years. The fair value includes a residual value based on the cash flow for the last projected year at a normalized rate in perpetuity. The referenced growth rate cannot exceed the estimated long-term inflation rate of the market in which the Company operates. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (CGUs).

Non-financial assets other than goodwill that suffered impairment are reviewed for possible reversal of the impairment at each reporting date. If an impairment loss is subsequently reversed, the book value of the asset or the cash generating unit is increased by the estimated recoverable amount. The recoverable amount is limited to the historical carrying cost of the asset as if no impairment had been recognized. The reversal of an impairment loss is recognized in income.

#### **4.9 Cash and cash equivalents**

Cash and cash equivalents are comprised of cash balances and highly liquid cash deposits with maturities at the date of acquisition of three months or less, which are readily convertible to known amounts of cash and are subject to an insignificant risk of changes in value. We classify these cash instruments as Level 1 under the fair value hierarchy within IFRS 13. Financial instruments that potentially subject us to a concentration of credit risk consist of cash on deposit at financial institutions where the deposits are either uninsured or in excess of insured limits and money market fund balances. Substantially all of our cash is held by financial institutions that we believe are of high-credit quality.

#### **4.10 Inventories**

Inventories consist of food, beverages and other items related to consumption and are valued at the lower of cost or net realizable value. Cost is determined using the weighted average cost method.

#### **4.11 Trade and other receivables, net**

Trade and other receivables include amounts due from guests and vendors for merchandise sold or services performed in the ordinary course of business as well as other miscellaneous receivables, such as insurance. Collection of these amounts is expected in one year or less. We recognize lifetime estimated credit losses for trade and other receivables using a provision matrix based on the Company's historical credit loss experience, adjusted for debtor-specific factors and general economic conditions. Our estimate also includes an assessment of both current and forecasted conditions at the reporting date. Subsequent recoveries of amounts previously written off are credited against the allowance accounts. Changes in the carrying amount of the allowance for doubtful accounts are recognized in the Consolidated Statements of Profit or Loss. Due to the low collectability risk, we have historically experienced insignificant write offs and expect our write offs to continue to be insignificant.

#### **4.12 Assets held for sale**

We classify resorts as held for sale when the sale is probable, will be completed within one year and actions to complete the sale are unlikely to change or it is unlikely that the sale will not occur. This is consistent with our experience with real estate transactions under which the timing and final terms of a sale are frequently not known until purchase agreements are executed, the buyer has a significant deposit at risk and no financing contingencies exist that could prevent the transaction from being completed in a timely manner. We typically classify resorts as held for sale when all the following conditions are met:

- our Board of Directors has approved the sale (to the extent that the dollar amount of the sale requires Board approval);
- a binding agreement to sell the resort has been signed under which the buyer has committed a significant amount of nonrefundable cash; and
- no significant financing contingencies exist that could prevent the transaction from being completed in a timely manner.

If these criteria are met, we will cease recording depreciation expense, record an impairment loss to the extent the carrying amount of the resort exceeds the fair value less cost to sell and classify the assets and related liabilities as held for sale on the Consolidated Statements of Financial Position. Assets and related liabilities classified as held for sale are measured at the lower of their carrying value or fair value less costs to sell. Gains on sales are recognized at the time of sale.



#### **4.13 Ordinary share capital and share premium**

Ordinary shares are classified as equity. Shares are classified as equity when there is no obligation to transfer cash or other assets to the holder thereof. Incremental costs directly attributable to the issuance of ordinary shares are recognized as a deduction from equity, net of any tax effects.

#### **4.14 Financial instruments**

The Consolidated Statements of Financial Position contains various financial instruments including, but not limited to, cash and cash equivalents, restricted cash, trade and other receivables, accounts receivable from related parties, trade payables, payables to related parties, derivative financial instruments, other non-current liabilities including our pension obligation, warrant liabilities and borrowings. Warrant liabilities and derivative financial instruments are recorded at fair value; all other financial assets and financial liabilities are recorded at amortized cost.

#### **4.15 Derivative financial instruments**

Derivative financial instruments are initially recorded at fair value on the date on which a derivative contract is entered into and are subsequently remeasured to fair value at period end. Changes in the fair value of a derivative contract that is qualified, designated and highly effective as a cash flow hedge are recorded in our Consolidated Statements of Comprehensive Loss and reclassified into finance costs in our Consolidated Statements of Profit or Loss in the same period or periods during which the hedged transaction affects earnings. If a derivative contract does not meet this criteria, then the change in fair value is recognized in the Statement of Profit or Loss.

Hedge ineffectiveness is based on the results of the Hypothetical-Derivative Method and is measured on at least a quarterly basis. Under the Hypothetical-Derivative Method, the cumulative change in fair value of the actual swap will be compared to the cumulative change in fair value of a hypothetical swap, which has terms that exactly match the critical terms of the hedged transactions. The amount of ineffectiveness, if any, recorded in the Consolidated Statements of Profit or Loss will be equal to the excess of the cumulative change in the fair value of the actual swap over the cumulative change in the fair value of the perfect hypothetical swap.

We do not enter into derivative transactions for trading or speculative purposes.

Cash flows from designated derivative financial instruments are classified within the same category as the item being hedged in the Consolidated Statements of Cash Flows.

#### **4.16 Derecognition of financial liabilities**

The Company derecognizes financial liabilities when, and only when, the Company's obligations are discharged, canceled or have expired. The difference between the carrying amount of the financial liability derecognized and the consideration paid and payable is recognized in the Consolidated Statements of Profit or Loss immediately.

#### **4.17 Borrowings**

Borrowings are recognized at amortized cost. Any difference between the proceeds (net of financing costs) and the redemption value is recognized in the Consolidated Statements of Profit or Loss over the term of the borrowings using the effective interest method.

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that take a substantial period of time to get ready for their intended use or sale, are recognized as part of the cost of the asset until the time the assets are substantially ready for their intended use or sale. All other borrowing costs are charged to the Consolidated Statements of Profit or Loss as incurred.

Transaction costs associated with borrowings are recorded in the Consolidated Statements of Financial Position as a reduction to the loan balance and amortized over the term of the loan based on the effective interest rate method.

#### **4.18 Trade and other payables**

Trade and other payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers.

#### **4.19 Provisions and contingencies**

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, whereby it is probable that the Company will be required to settle such obligation, but the ultimate settlement date and/or amount of payment are unknown.

Contingencies are amounts relating to possible obligations (legal or constructive) as a result of a past event, whereby the settlement, if any, is conditional upon the occurrence of an event that is not in the Company's control.

The amount recognized as a provision is the best available estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. Contingent liabilities are not recognized as part of the Consolidated Financial Statements, but instead are disclosed in the Notes to the Consolidated Financial Statements to the extent that they are not probable or they cannot be measured reliably.

Provisions are measured using the present value of the best available estimate of the outflow required to settle or transfer the obligation, taking into account all available information about the contingency. Adjustments to the estimate of contingent liabilities are recognized in the Consolidated Statements of Profit or Loss in the period in which the change in estimate occurs.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognized as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably. The provision is recorded net of the receivable when there is a binding legal commitment releasing the Company from liability.

Although the Company uses the provision versus contingency approach to determine whether an uncertain tax position ("UTP") needs to be recorded in the Consolidated Financial Statements, it would not be appropriate to group UTPs, which are income tax related provisions, with other non-income tax provisions. UTPs are recorded through income tax expense and a separate liability account, for any amounts where there is a more likely than not chance of future liabilities that can be reasonably estimated.

#### **4.20 Leases**

We determine if an arrangement is a lease or contains a lease at the inception of the contract. Our leases generally contain fixed and variable components. The variable components of our leases are primarily based on operating performance of the leased property. Our lease agreements may also include non-lease components, such as common area maintenance. For our fixture and machinery asset class, we combine the lease and non-lease components. For all other class of underlying assets, we do not combine lease and non-lease components.

Lease liabilities, which represent our obligation to make lease payments arising from the lease, and corresponding right-of-use assets, which represent our right to use an underlying asset for the lease term, are recognized at the commencement date of the lease based on the present value of future payments over the lease term. We calculate the present value of future payments using the discount rate implicit in the lease, if available, or our incremental borrowing rate.

For leases that are not a component of our borrowings financial statement caption ("operating leases") and which consist of our leases of administrative office space, lease expense relating to fixed payments is recognized on a straight-line basis over the lease term and lease expense relating to variable payments is expensed as incurred. The right of use asset and lease liability for our operating leases is presented within other non-current assets and other non-current liabilities, respectively. Our lease expense is reported in operating expenses in the Consolidated Statements of Profit or Loss depending on the nature of the lease.

For finance leases, the amortization of the asset is recognized over the shorter of the lease term or useful life of the underlying asset. However, if the lessor transfers ownership of the finance lease right of use asset to us at the end of the lease term, the finance

lease right of use asset is amortized over the useful life of the leased asset. Amortization expense is recorded within depreciation and amortization in the Consolidated Statements of Profit or Loss. Interest expense is incurred based on the carrying value of the lease liability and is recorded within finance costs in the Consolidated Statements of Profit or Loss.

#### **4.21 Current and deferred income tax**

Income tax benefit (expense) represents the sum of current and deferred tax. Tax effects are recognized in the Consolidated Statements of Profit or Loss, except to the extent that it relates to items recognized in other comprehensive income (loss) or directly in equity (in which case, the tax is also recognized in other comprehensive income (loss) or directly in equity, respectively).

##### *Current tax*

The current income tax provision is calculated on the basis of the tax laws enacted at the balance sheet date in the countries where the Company and its subsidiaries operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts that are expected to be paid to tax authorities.

##### *Deferred tax*

Deferred tax assets and liabilities are recognized on temporary differences between the carrying amounts of assets and liabilities in the Consolidated Financial Statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognized for all taxable temporary differences. Deferred tax assets are generally recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized. Such deferred tax assets and liabilities are not recognized if the temporary differences arise from initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit. In addition, deferred tax liabilities are not recognized if the temporary differences arise from the initial recognition of goodwill.

Deferred tax liabilities are recognized for taxable temporary differences associated with investments in subsidiaries and associates, and interests in joint ventures, except where the Company is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognized to the extent that it is probable that there will be sufficient taxable profits against which to utilize the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of a deferred tax asset is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset is realized, based on the tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Company expects, at the end of the period, to recover or settle the carrying amount of its assets and liabilities.

#### **4.22 Revenue recognition**

Revenue is recognized on an accrual basis when the rooms are occupied and services have been rendered. We primarily derive our revenue from the following sources:

- *Package revenue*: Revenues derived from all-inclusive packages purchased by our guests, which include room accommodations, food and beverage services and entertainment activities, are included in the package revenue line item of the Consolidated Statements of Profit or Loss and are considered one performance obligation. Contract liabilities consist of advanced deposits received from customers which are deferred until the rooms are occupied and the services have been

rendered. Advance deposits are included in trade and other payables in the Consolidated Statements of Financial Position. Revenue is measured at the fair value of the consideration received or receivable, stated net of estimated discounts, rebates and value added taxes and recognized when our performance obligation of all-inclusive services is considered transferred to the customer.

- *Non-package revenue:* Revenue associated with upgrades, premium services and amenities that are not included in the all-inclusive package. This includes, but is not limited to, premium rooms, dining experiences, wines and spirits and spa packages which are included in the non-package revenue line item of the Consolidated Statements of Profit or Loss. Revenue is recognized based on the agreed upon price after the completion of the sale when the product or service is transferred to the customer. Food and beverage revenue not included in a guest's all-inclusive package is recognized when the goods are consumed.
- *Management fees:* Management fees are derived from resorts that we manage, typically under long-term contracts with the property owner. Management fees are typically composed of a base fee, which is computed as a percentage of resort revenue, and an incentive fee, which is computed as a percentage of resort profitability. We recognize revenue over the term of the service period as the third-party owners benefit from our management services. Revenue from management contracts is included in the management fees line item of the Consolidated Statements of Profit or Loss.
- *Cost reimbursements:* Cost reimbursements are derived from the reimbursement of certain costs incurred by Playa on behalf of resorts managed by Playa and owned by third parties. These revenues are fully offset by reimbursed costs and have no impact on net income. Cost reimbursements are recognized when agreed upon reimbursable costs are incurred from managing resorts owned by third-parties and included in the cost reimbursements line item of the Consolidated Statements of Profit or Loss.

#### **4.23 Share-based compensation**

The Company has an equity incentive plan that provides for the grant of share options, share appreciation rights, restricted shares, share units, unrestricted shares, dividend equivalent rights, performance shares and other performance-based awards, other equity-based awards, and cash bonus awards. Equity-settled share-based payments to employees and others providing similar services are measured at the fair value of the equity instruments at the grant date. Details regarding the determination of the fair value of equity-settled share-based transactions are set out in Note 15. The fair value determined at the grant date of the equity-settled share-based payments is expensed over the vesting period, based on our estimate of equity instruments that will eventually vest, with a corresponding increase in equity.

- *Awards vesting with the passage of time:* Share-based compensation is measured at the fair value of the award on the date of grant and recognized as an expense on a straight-line basis over the vesting period. For share-based compensation awards with graded vesting conditions, expense is recognized under the accelerated method.
- *Awards vesting with performance conditions that are market conditions:* The market conditions are incorporated into the fair value measurement and recognized as an expense on a straight-line basis over the vesting period. The compensation expense is not adjusted if the conditions are not met. The determination of fair value on the date of grant is subjective and involves significant estimates and assumptions including expected volatility of our shares, expected dividend yield, expected term and assumptions of whether these awards will achieve performance thresholds.
- *Awards vesting with performance (non-market) conditions:* Share-based compensation is measured at the fair value of the award on the date of grant. The compensation expense is recognized when it becomes probable that the performance criteria specified in the awards will be achieved and, accordingly, the compensation value is adjusted following the changes in the estimates of shares likely to vest based on the performance criteria.

At the end of each reporting period, we revise our estimate of the number of equity instruments expected to vest. The impact of the revision of original estimates, if any, is recognized in profit or loss such that the cumulative expense reflects the revised estimate, with a corresponding adjustment to the equity-settled employee benefits reserve.

#### **4.24 Statement of cash flows**

The cash flow statement is prepared using the indirect method. Changes in balance sheet items that have not resulted in cash flows such as gains and losses on financial liabilities, fair value changes, and other non-cash items are adjustments to income or loss for the purpose of preparing this statement. Interest and income taxes paid are included in operating activities.

### **5. Critical accounting judgments and key sources of estimating uncertainty**

Management of the Company has prepared the accompanying Consolidated Financial Statements using judgments and estimates that impact the carrying amount of assets and liabilities. Such judgments and estimates are based on historical experience and other factors considered reasonable under the present circumstances, and are not readily determinable from other sources. The Company periodically reviews these estimates; however, given their inherent uncertainty, it may be necessary to make significant adjustments to the carrying amounts of assets and liabilities affected in future periods should changes occur in the information on which these estimates were based. These adjustments, when applicable, are recorded on a prospective basis and the effects of the changes recognized currently in the corresponding Consolidated Financial Statements.

The key assumptions in developing the estimate, as well as other relevant information regarding the uncertainties existing at the reporting date, that significantly affect the carrying amounts of our assets and liabilities are as follows:

#### ***Property and equipment, net - Estimating useful lives of property and equipment***

Property and equipment are recorded at cost and depreciated using the straight-line method over an estimated useful life of five to 50 years for buildings, seven to 18 years for fixtures and machinery and four to 12 years for furniture and other fixed assets.

We are required to apply judgment in determining the estimated useful lives of our property and equipment for purposes of calculating the amount of depreciation expense to record each year with respect to the assets. Changes to the significant assumptions or estimates of useful lives could materially affect our results of operations; however, there were no significant changes to our estimates of useful lives during the year ended December 31, 2021.

#### ***Property and equipment, net - Estimates related to the impairment of property and equipment***

We are required to apply judgment in determining whether indicators of impairment are present at one or more of our asset groups, or resorts. The determination as to whether a triggering event exists is based on our knowledge of the industry, historical experience, market and economic conditions, the business climate, our operations and other relevant facts and circumstances as of the assessment date.

Judgment is also required in estimating the fair value of our resorts when quantitatively assessing an asset group for impairment. Under the discounted cash flow approach, we utilize various assumptions and estimates including projections of revenues and expenses based on estimated growth rates and discount rates based on the weighted-average cost of capital. Our estimates of growth and costs are based on historical data as well as various internal projections and external sources. The weighted-average cost of capital is estimated based on each resort's cost of debt and equity and a selected capital structure.

Changes in the judgments, estimates or assumptions utilized in our qualitative or quantitative property and equipment impairment testing could result in future impairment losses, which could be material to our results of operations.

#### ***Goodwill - Estimates related to the impairment of goodwill***

Goodwill is reviewed for impairment annually, or more frequently if events or changes in circumstances indicate a potential impairment.

We are required to apply judgment in determining whether indicators of impairment are present at one or more of our cash-generating units. The determination as to whether a triggering event exists is based on our knowledge of the industry, historical experience, market and economic conditions, the business climate and other relevant facts and circumstances as of the assessment date.

Judgment is also required in estimating the fair value of our cash-generating units. Under the discounted cash flow approach, we utilize various assumptions and estimates including projections of revenues and expenses based on estimated growth rates and discount rates based on the weighted-average cost of capital. Our estimates of growth and costs are based on historical data as well as various internal projections and external sources. The weighted-average cost of capital is estimated based on each cash-generating unit's cost of debt and equity and a selected capital structure.

Changes in the estimates and assumptions used in our qualitative or quantitative goodwill impairment testing could result in future impairment losses, which could be material to our results of operations.

***Income taxes - Estimates related to tax liabilities and realization of deferred tax assets***

We recognize deferred tax assets and liabilities based on the differences between the financial statement bases and tax bases of our assets and liabilities using currently enacted tax rates for the period in which the deferred tax items are expected to reverse. Significant judgment is required in the calculation of our tax provision and the resulting tax liabilities as well as our ability to realize our deferred tax assets. Our estimates of future taxable income can significantly affect our tax provision in a given period. Significant judgment is required in determining our ability to realize our deferred tax assets related to federal, state and foreign tax attributes within their carryforward periods, as we estimate the amount and timing of the future reversal of deferred tax items in our projections of future taxable income. We establish a valuation allowance to reduce deferred tax assets to the amounts we expect to realize in the future.

We recognize tax benefits related to uncertain tax positions only when we estimate that it is “more likely than not” that the position will be sustainable based on its technical merits. Assumptions, judgment and the use of estimates are required in determining if the “more likely than not” standard has been met when developing our provision for income taxes. Changes to the assessment of the “more likely than not” standard could materially impact our Consolidated Financial Statements.

***Derivative financial instruments - Estimating future one-month LIBOR***

We use derivative financial instruments to manage interest rate risk. Our derivative financial instruments, consisting of our two interest rate swaps, are initially recorded at fair value on the date the contracts were entered into and are subsequently remeasured to fair value at period end, with changes for interest rate swaps that qualify as effective cash flow hedges recognized in other comprehensive income or loss. The fair value of our interest rate swaps is the present value of estimated future cash flows, calculated as the difference between the fixed rate paid by us and the variable rate received from our counterparty, multiplied by the notional principal amount.

The fair value of our interest rate swaps at period end is most significantly affected by our estimate of future one-month London Interbank Offered Rate (“LIBOR”) interest rates through the contractual period to maturity. It is also affected by changes in our own and our counterparty's specific credit risk, which are incorporated into the credit valuation adjustment, as well as the discount rate applied to our estimated future cash flows of the interest rate swaps.

Changes to these significant inputs or estimates could materially affect our recorded interest expense and our results of operations.

## 6. Revenue

The following tables present our revenues disaggregated by geographic segment (refer to discussion of our reportable segments in Note 29) (*\$ in thousands*):

	Year Ended December 31, 2021					
	Yucatán Peninsula	Pacific Coast	Dominican Republic	Jamaica	Other	Total
Package revenue	\$ 162,647	\$ 68,040	\$ 124,348	\$ 82,915	\$ —	\$ 437,950
Non-package revenue	32,040	11,144	25,543	18,891	974	88,592
Management fees	84	—	—	—	2,207	2,291
Cost reimbursements	—	—	—	2,853	2,953	5,806
<b>Total revenue</b>	<b>\$ 194,771</b>	<b>\$ 79,184</b>	<b>\$ 149,891</b>	<b>\$ 104,659</b>	<b>\$ 6,134</b>	<b>\$ 534,639</b>

	Year Ended December 31, 2020					
	Yucatán Peninsula	Pacific Coast	Dominican Republic	Jamaica	Other	Total
Package revenue	\$ 96,942	\$ 28,535	\$ 42,584	\$ 61,386	\$ —	\$ 229,447
Non-package revenue	16,263	5,532	7,356	11,223	372	40,746
Management fees	—	—	—	—	807	807
Cost reimbursements	—	—	—	1,661	528	2,189
<b>Total revenue</b>	<b>\$ 113,205</b>	<b>\$ 34,067</b>	<b>\$ 49,940</b>	<b>\$ 74,270</b>	<b>\$ 1,707</b>	<b>\$ 273,189</b>

### *Performance obligations*

We recognize revenues when the performance obligations are satisfied by transferring control of the product or service to our customers as described in Note 4.

We do not disclose the value of unsatisfied performance obligations for contracts with consideration determined by our performance completed to date or with an expected length of one year or less. Due to the nature of our business, our revenue is not significantly impacted by refunds. Cash payments received in advance of guests staying at our resorts are refunded to resort guests if the guest cancels within the specified time period, before any services are rendered. Refunds related to service are generally recognized as an adjustment to the transaction price at the time the resort stay occurs or services are rendered.

### *Contract assets and liabilities*

We do not have any material contract assets as of December 31, 2021 and 2020 other than trade and other receivables on our Consolidated Statements of Financial Position. Our receivables are primarily the result of contracts with customers, which are reduced by an allowance for doubtful accounts that reflects our estimate of amounts that will not be collected.

We record contract liabilities when cash payments are received or due in advance of guests staying at our resorts, which are presented as advance deposits (see Note 20) within trade and other payables on our Consolidated Statements of Financial Position. Our advanced deposits are generally recognized as revenue within one year.

### *Contract costs*

We consider sales commissions earned to be incremental costs of obtaining a contract with our customers. As a practical expedient, we expense these costs as incurred when the period to be benefited is less than one year. We also consider key money payments to be incremental costs of obtaining management contracts. These costs are capitalized within other non-current assets and amortized on a straight-line basis over the term of the management agreement (see Note 10).

## 7. Goodwill and other intangible assets

### 7.1 Goodwill, net

We recognized no goodwill impairment losses nor any acquisitions giving rise to goodwill during the year ended December 31, 2021. The gross carrying values and accumulated impairment losses of goodwill as of December 31, 2021 and 2020 were as follows (\$ in thousands):

	As of January 1, 2021	Acquisitions	Impairment losses	As of December 31, 2021
Gross carrying value	\$ 87,141	\$ —	\$ —	\$ 87,141
Accumulated impairment loss	(23,904)	—	—	(23,904)
<b>Carrying value</b>	<b>\$ 63,237</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 63,237</b>
	As of January 1, 2020	Adjustments <sup>(1)</sup>	Impairment losses	As of December 31, 2020
Gross carrying value	\$ 84,038	\$ 3,103	\$ —	\$ 87,141
Accumulated impairment loss	(6,200)	—	(17,704)	(23,904)
<b>Carrying value</b>	<b>\$ 77,838</b>	<b>\$ 3,103</b>	<b>\$ (17,704)</b>	<b>\$ 63,237</b>

<sup>(1)</sup> Represents immaterial corrections of errors in 2020.

As of December 31, 2021, our goodwill balance is related to our August 2013 acquisition of four resorts located in the Yucatán peninsula of Mexico (the “Real Resorts”) and our June 2018 acquisition of the a portfolio of resorts from Sagikor in Jamaica. The carrying amounts of goodwill allocated to each CGU are as follows (\$ in thousands):

	As of December 31, 2021	As of December 31, 2020
Wyndham Alltra Cancún	\$ 12,029	\$ 12,029
Hilton Playa del Carmen All-Inclusive Resort	21,652	21,652
Hyatt Zilara Cancún	11,381	11,381
Hilton Rose Hall Resort & Spa	18,175	18,175
<b>Total</b>	<b>\$ 63,237</b>	<b>\$ 63,237</b>

The recoverable amounts of the CGUs are based on the greater of the CGU's fair value less costs of disposal and value in use. The fair value less costs of disposal was determined by the CGU's external market value, adjusted for incremental costs directly attributable to the disposal of the CGU. The value in use was determined based on management's estimate of future cash flows expected to be derived from the CGU. The external market value and value in use of the CGUs were estimated using the discounted cash flow model.

Under the discounted cash flow approach, we projected cash flows over a ten year period and into perpetuity for estimating the fair value less costs of disposal and over a five year period and into perpetuity for estimating the value in use of each CGU. We utilize various Level 3 (see Note 21.3) assumptions and estimates including projections of revenues and expenses based on estimated long-term growth rates and pre-tax discount rates based on the weighted average cost of capital (“WACC”), which are considered the most sensitive inputs.

The WACC measures the expected returns required by both debt and equity investors, weighted by their respective contributions of capital and is estimated based on each CGU's cost of debt and equity and a selected capital structure. Cash flows after the first five or ten years were estimated into perpetuity based on the selected WACC and a long-term growth rate. Our estimate of long-term growth rates are based on historical data as well as various internal projections and external sources.



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The WACC and long-term growth rates utilized in the calculation of discounted cash flows in the most recent annual quantitative test for each CGU are as follows:

	<b>Pre-Tax Discount Rate</b>	<b>Long-Term Growth Rate</b>
Wyndham Alltra Cancún	11.0 %	3.0 %
Hilton Playa del Carmen All-Inclusive Resort	11.0 %	3.0 %
Hyatt Zilara Cancún	11.0 %	3.0 %
Hilton Rose Hall Resort & Spa	11.0 %	3.0 %

Given that a significant component of goodwill is related to the expected future growth in the Company's CGUs, the Company closely monitors the results and projections at each CGU. If the long-term financial forecasts for these CGUs deteriorate and/or other indicators of impairment are present, the Company could be required to recognize impairment losses on the carrying value of the goodwill in future periods.

As a result of the negative impacts of COVID-19 and the temporary suspension of operations at our resorts (see Note 1), we performed an interim quantitative impairment analysis as of March 31, 2020 for all of CGUs. The forecasted future cash flows of our cash generating units materially decreased during the first quarter of 2020 and as a result, we recognized \$17.7 million of goodwill impairment losses at the following CGUs within goodwill impairment loss in the Consolidated Statements of Profit or Loss as we determined that their carrying value exceeded their fair value (*\$ in thousands*):

<b>Cash Generating Unit</b>	<b>Reportable Segment</b>	<b>2020 Impairment Loss</b>	
Jewel Runaway Bay Beach Resort & Waterpark	Jamaica	\$	7,604
Jewel Dunn's River Beach Resort & Spa	Jamaica	\$	5,612
Jewel Paradise Cove Beach Resort & Spa	Jamaica	\$	4,489

The fair values of our Hilton Playa del Carmen All-Inclusive Resort and Hyatt Zilara Cancún CGUs in Mexico substantially exceeded their carrying values as of March 31, 2020 and as of July 1, 2020, our annual testing date. We did not identify any additional triggering events subsequent to the annual testing date for these CGUs. The fair value of our Wyndham Alltra Cancún (formerly known as Panama Jack Resorts Cancún) CGU did not exceed its carrying value by a substantial amount as of March 31, 2020 or July 1, 2020. We therefore performed an interim quantitative impairment analysis for the Wyndham Alltra Cancún CGU as of September 30, 2020 and concluded that the goodwill was not impaired. Due to the stronger recovery in the Mexico market, the fair value of this CGU exceeded its carrying value by a substantial amount as of September 30, 2020. We did not identify any additional triggering events subsequent to the September 30, 2020 interim testing date for this CGU.

The fair value of the Hilton Rose Hall Resort & Spa CGU in Jamaica substantially exceeded its carrying value as of March 31, 2020 and as of October 1, 2020, our annual testing date. As a result of the continued COVID-19 testing requirements, combined with the re-entry requirements imposed by the U.S. Center for Disease Control, we also performed an interim quantitative impairment analysis over the Hilton Rose Hall Resort & Spa reporting unit as of December 31, 2020 and concluded that the goodwill was not impaired.

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**7.2 Other intangible assets**

Other intangible assets as of December 31, 2021 and 2020 consisted of the following (*\$ in thousands*):

	As of January 1, 2021	Additions	Disposals	Transfers	As of December 31, 2021
Casino and other licenses <sup>(1)</sup>	\$ 875	\$ —	\$ —	\$ —	\$ 875
Management agreement	1,900	—	—	—	1,900
Enterprise resource planning system <sup>(2)</sup>	6,047	357	—	—	6,404
Other <sup>(3)</sup>	4,238	108	(273)	—	4,073
<b>Acquisition cost</b>	<b>\$ 13,060</b>	<b>\$ 465</b>	<b>\$ (273)</b>	<b>\$ —</b>	<b>\$ 13,252</b>
Management agreement	\$ (238)	\$ (95)	\$ —	\$ —	\$ (333)
Enterprise resource planning system <sup>(2)</sup>	(1,125)	(771)	—	—	(1,896)
Other <sup>(3)</sup>	(3,141)	(523)	273	—	(3,391)
<b>Accumulated amortization</b>	<b>(4,504)</b>	<b>(1,389)</b>	<b>273</b>	<b>—</b>	<b>(5,620)</b>
<b>Carrying value</b>	<b>\$ 8,556</b>	<b>\$ (924)</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 7,632</b>
	As of January 1, 2020	Additions	Disposals	Transfers	As of December 31, 2020
Casino and other licenses <sup>(1)</sup>	\$ 875	\$ —	\$ —	\$ —	\$ 875
Management agreement	1,900	—	—	—	1,900
Enterprise resource planning system <sup>(2)</sup>	5,187	903	—	(43)	6,047
Other <sup>(3)</sup>	3,346	211	(41)	722	4,238
<b>Acquisition cost</b>	<b>\$ 11,308</b>	<b>\$ 1,114</b>	<b>\$ (41)</b>	<b>\$ 679</b>	<b>\$ 13,060</b>
Management agreement	(143)	(95)	—	—	(238)
Enterprise resource planning system <sup>(2)</sup>	(437)	(688)	—	—	(1,125)
Other <sup>(3)</sup>	(2,320)	(867)	41	5	(3,141)
<b>Accumulated amortization</b>	<b>(2,900)</b>	<b>(1,650)</b>	<b>41</b>	<b>5</b>	<b>(4,504)</b>
<b>Carrying value</b>	<b>\$ 8,408</b>	<b>\$ (536)</b>	<b>\$ —</b>	<b>\$ 684</b>	<b>\$ 8,556</b>

<sup>(1)</sup> Our casino and other acquired licenses have indefinite lives. Accordingly, there is no associated amortization expense or accumulated amortization.

<sup>(2)</sup> Represents software development costs incurred to develop and implement SAP as our integrated enterprise resource planning system, of which \$0.9 million and \$1.4 million was placed into service in 2021 and 2020, respectively, and is being amortized over a weighted-average amortization period of 7 years.

<sup>(3)</sup> Primarily consists of software license costs related to Opera and Microsoft.

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Amortization expense, recognized straight-line over the economic life of our intangible assets, was \$1.4 million and \$1.7 million for the years ended December 31, 2021 and 2020, respectively. Amortization expense relating to intangible assets with finite lives is expected to be as follows (*\$ in thousands*):

	<b>As of December 31, 2021</b>
2022	\$ 1,442
2023	1,181
2024	1,051
2025	949
2026	637
Thereafter	1,497
<b>Total</b>	<b>\$ 6,757</b>

## 8. Property and equipment, net

Property and equipment as of December 31, 2021 and 2020 consisted of the following (*\$ in thousands*):

	<b>As of January 1, 2021</b>	<b>Impairment</b>	<b>Additions</b>	<b>Disposals</b>	<b>Transfers</b>	<b>As of December 31, 2021</b>
Land, buildings and improvements	\$ 1,820,324	\$ (12,216)	\$ 736	\$ (97,367)	\$ 5,279	\$ 1,716,756
Fixtures and machinery <sup>(1)</sup>	83,373	(518)	4,598	(4,905)	1,284	83,832
Furniture and other fixed assets	224,060	(345)	2,194	(25,683)	3,104	203,330
Prepayments and construction-in-progress	4,554	—	10,472	(52)	(11,192)	3,782
<b>Acquisition cost</b>	<b>\$ 2,132,311</b>	<b>\$ (13,079)</b>	<b>\$ 18,000</b>	<b>\$ (128,007)</b>	<b>\$ (1,525)</b>	<b>\$ 2,007,700</b>
Land, buildings and improvements	\$ (298,388)	\$ —	\$ (49,374)	\$ 44,393	\$ —	\$ (303,369)
Fixtures and machinery	(38,501)	—	(7,361)	3,565	—	(42,297)
Furniture and other fixed assets	(135,500)	—	(20,862)	24,904	(12)	(131,470)
<b>Accumulated depreciation</b>	<b>(472,389)</b>	<b>—</b>	<b>(77,597)</b>	<b>72,862</b>	<b>(12)</b>	<b>(477,136)</b>
<b>Carrying value</b>	<b>\$ 1,659,922</b>	<b>\$ (13,079)</b>	<b>\$ (59,597)</b>	<b>\$ (55,145)</b>	<b>\$ (1,537)</b>	<b>\$ 1,530,564</b>

<sup>(1)</sup> Includes the gross balance of our finance lease right-of-use assets of \$6.3 million (see Note 28) related to our thermal energy plants.

	<b>As of January 1, 2020</b>	<b>Impairment</b>	<b>Additions</b>	<b>Disposals</b>	<b>Transfers<sup>(1)</sup></b>	<b>As of December 31, 2020</b>
Land, buildings and improvements	\$ 1,935,708	\$ (28,911)	\$ 1,182	\$ (63,484)	\$ (24,171)	\$ 1,820,324
Fixtures and machinery	81,160	(1,263)	3,316	(3,851)	4,011	83,373
Furniture and other fixed assets	227,055	(949)	2,579	(8,313)	3,688	224,060
Prepayments and construction-in-progress	42,079	—	14,326	(36)	(51,816)	4,553
<b>Acquisition cost</b>	<b>\$ 2,286,002</b>	<b>\$ (31,123)</b>	<b>\$ 21,403</b>	<b>\$ (75,684)</b>	<b>\$ (68,288)</b>	<b>\$ 2,132,310</b>
Land, buildings and improvements	\$ (277,722)	\$ —	\$ (56,300)	\$ 11,320	\$ 24,314	\$ (298,388)
Fixtures and machinery	(34,303)	—	(7,671)	1,742	1,731	(38,501)
Furniture and other fixed assets	(122,344)	—	(23,003)	5,740	4,107	(135,500)
<b>Accumulated depreciation</b>	<b>(434,369)</b>	<b>—</b>	<b>(86,974)</b>	<b>18,802</b>	<b>30,152</b>	<b>(472,389)</b>
<b>Carrying value</b>	<b>\$ 1,851,633</b>	<b>\$ (31,123)</b>	<b>\$ (65,571)</b>	<b>\$ (56,882)</b>	<b>\$ (38,136)</b>	<b>\$ 1,659,921</b>

<sup>(1)</sup> On November 3, 2020, we reclassified \$33.9 million of property and equipment to assets held for sale on our Consolidated Statements of Financial Position.

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Depreciation expense for property and equipment was \$77.6 million and \$87.0 million for the years ended December 31, 2021 and 2020, respectively, and is recorded within depreciation and amortization in the Consolidated Statements of Profit or Loss.

For the years ended December 31, 2021 and 2020, we did not capitalize any interest expense.

*Capri Resort*

On March 31, 2021, we entered into an agreement to sell our equity interest in the Capri Resort, which is reported within our Yucatán Peninsula reportable segment, for \$55.0 million in cash consideration. Upon entering into the agreement, we classified the resort and related deferred tax liabilities as held for sale and recorded an impairment loss of \$13.1 million based on the sale price. The sale price is considered an observable input other than quoted prices (Level 2) in the IFRS fair value hierarchy. The impairment is recorded within other impairment loss in the Consolidated Statements of Profit or Loss.

On June 24, 2021, we completed the sale, received total cash consideration of \$55.2 million, after customary closing costs, and recognized a loss of \$0.5 million within loss on sale of assets in the Consolidated Statements of Profit or Loss. In accordance with our Existing Credit Agreement (as defined in Note 18), we utilized 50% of the Capri Resort's net proceeds of \$24.4 million, after deducting incremental expenses, to repay a portion of our Term Loan on June 29, 2021. The remaining net proceeds, after deducting capital expenditures incurred across our portfolio for up to 18 months following the sale, will be used to repay our Term Loan and Term A3 Loan in December 2022.

*Dreams Puerto Aventuras*

On November 3, 2020, we entered into an agreement to sell the Dreams Puerto Aventuras, which is reported within our Yucatán Peninsula reportable segment, for \$34.5 million in cash consideration. The assets are recorded at their fair value less costs to sell within assets held for sale as of December 31, 2020. No impairment was recognized upon classification as held for sale as the sale price of the resort exceeded its carrying value.

On February 5, 2021, we completed the sale of the Dreams Puerto Aventuras. Upon closing, we received total cash consideration of \$34.3 million, after customary closing costs, and recognized a gain of \$0.4 million within loss on sale of assets in the Consolidated Statements of Profit or Loss. A portion of the net proceeds from the sale, after deducting incremental expenses and capital expenditures incurred across our portfolio for up to 24 months following the sale, will be used to repay our Term Loan and Term A3 Loan in February 2023.

*Jewel Dunn's River Beach Resort & Spa and Jewel Runaway Bay Beach Resort & Waterpark*

On May 22, 2020, we completed the sale of the Jewel Dunn's River Beach Resort & Spa and Jewel Runaway Bay Beach Resort & Waterpark, which were reported within our Jamaica reportable segment, for \$60.0 million in cash consideration. Upon classification as held for sale, we recorded impairment losses of \$10.6 million and \$16.5 million for the Jewel Dunn's River Beach Resort & Spa and Jewel Runaway Bay Beach Resort, respectively, based on the sale price of the resorts, which is considered an observable input other than quotes prices (Level 2) in the fair value hierarchy (see Note 21). Upon closing, we received total cash consideration of \$58.7 million, after customary closing costs.

Consistent with the terms of our Existing Credit Agreement (as defined in Note 18), we expect that a portion of the net proceeds, after deducting incremental expenses and capital expenditures incurred across our portfolio for up to 24 months following the sale, will be used to repay our Term Loan in May 2022.

*Impairment*

For the year ended December 31, 2020, we recognized \$4.0 million of impairment losses on property and equipment at the Jewel Paradise Cove Beach Resort & Spa. The carrying value of property and equipment at the Jewel Paradise Cove Beach Resort & Spa was written down as a result of our goodwill impairment testing during the first quarter of 2020 (see Note 7), as the carrying value of the CGU exceeded its fair value by an amount greater than the carrying value of the CGU's goodwill. The carrying value, net of impairment, was \$24.4 million as of December 31, 2020.

## 9. Income taxes

The Company conducts business in multiple countries and jurisdictions and is therefore subject to tax legislation in these jurisdictions. We consider the Netherlands, Mexico, Dominican Republic, Jamaica, and United States to be our significant tax jurisdictions.

### 9.1 Income tax benefit (expense)

The breakdown of income tax (benefit) expense for the years ended December 31, 2021 and 2020 is as follows (*\$ in thousands*):

	Year ended December 31,	
	2021	2020
Current income tax expense	\$ 2,732	\$ 1,542
Deferred income tax (benefit) expense	(17,638)	90
<b>Total income tax (benefit) expense for the period</b>	<b>\$ (14,906)</b>	<b>\$ 1,632</b>

#### a) Netherlands

The parent company is domiciled in the Netherlands and is subject to Dutch Corporate Tax at a general tax rate of 25% for the year ended December 31, 2021.

In accordance with Dutch legislation, the dividends and capital gains arising from the sale of shares are tax exempt, provided that certain requirements are met. In this respect, two parameters are considered for applying this tax benefit: (i) The percentage ownership held in the companies from which said dividends or capital gains arise and (ii) Their classification as low tax-paying companies.

The tax exemption is applied automatically when the ownership interest is at least 5%, as long as the companies in which the Dutch Companies participate are not classified as low tax payers. Low tax-paying companies are considered to be those which fulfill the following conditions: (i) At least 50% of its direct or indirect assets relate to passive investments (assets test) and (ii) The effective taxation of the subsidiaries does not exceed the 10% calculated in accordance with Dutch legislation (effective tax rate test). As a result of this participation exemption benefit, the Company pays zero tax on qualified dividends and capital gains.

On December 21, 2021, the Dutch Senate approved the 2022 tax package. Effective January 1, 2022, the Dutch corporate income tax rate for 2022 and future tax years increased to 25.8% for amounts in excess of €395,000. These increased rates increased the carrying value of the Company's deferred tax assets as of December 31, 2021 by \$2.7 million, which is offset by a full valuation allowance increase of \$2.7 million and resulted in no net financial statement impact.

#### b) Mexico

The Mexican companies are subject to corporate income tax at a statutory tax rate of 30%.

In April 2021, the Mexico Congress approved amendments to the Mexico Labor Law. The tax provisions of the amendments were effective August 1, 2021. The measures we adopted in response to the amendments to the Mexico Labor Law did not have any net income tax impact.

#### c) Dominican Republic

Taxes in the Dominican Republic are determined based upon Advanced Pricing Agreements ("APA") approved by The Ministry of Finance of the Dominican Republic. APAs were signed in December 2017 and extended through December 31, 2021. Pursuant to the signed APAs, our Dominican Republic entities are subject to the greater of an income tax or an asset tax.

During 2021, our Dominican Republic entities were not subject to income tax. Pursuant to IAS 12, *Income Taxes*, a hybrid tax rate was applicable to compute deferred tax expenses and the Company recorded a deferred tax expense of \$1.5 million for the year

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ended December 31, 2021. During 2020, the Company recorded a deferred tax benefit of \$3.0 million. The Company will closely monitor the operations in our Dominican Republic entities and update the computation as necessary on a quarterly basis.

Two of our Dominican Republic entities benefited from tax exemptions from Dominican Republic tax authorities: Playa Romana Mar B.V. and Playa Dominican Resorts B.V. are tax exempted for fifteen years beginning in 2019.

*Immaterial Correction of Prior Period Error*

In connection with our efforts to remediate the Tax Weakness (as defined in chapter 8.1. *Controls and Procedures*) in our internal control over financial reporting, we identified an error in our previously disclosed deferred tax liabilities for one of our Dominican Republic entities during the year ended December 31, 2021. Our Dominican Republic entities are subject to a hybrid tax regime where deferred tax liabilities are recognized using a hybrid tax rate. We determined that the basis difference related to the underlying purchase price value of land was not included in our initial hybrid tax calculation, which resulted in a \$10.8 million understatement of our deferred tax liabilities and accumulated deficit for all prior periods presented.

We assessed the materiality of the error on our financial statements for prior periods in accordance with IAS 1, *Presentation of Financial Statements*, and concluded that it was not material to any prior periods nor was it material to the results of operations for the year ended December 31, 2021. As a result and in accordance with IAS 8, *Accounting Policies, Changes in Accounting Estimates and Errors*, we have corrected the error in the current period financial statements, resulting in an increase to deferred tax liabilities and accumulated deficit for the year ended December 31, 2021. The adjustment had no impact on our Consolidated Statements of Profit or Loss or our Consolidated Statements of Cash Flows.

*Change in Accounting Policy*

The Company voluntarily changed its accounting policy used to recognize deferred income tax assets and liabilities attributable to Dominican Republic operations. Given the complexities and assumptions required to determine the hybrid tax rate, it was determined the approach under the new accounting policy provides more reliable and relevant information.

Under the Dominican Republic hybrid tax regime, our historical accounting policy was to account for the fixed minimum element as a non-income tax under IAS 37, *Provisions, Contingent Liabilities and Contingent Assets* and IFRIC 21, *Levies*, with any excess above the fixed minimum element treated as an income tax under IAS 12. As such, a hybrid tax rate was determined and utilized to recognize deferred income tax assets and liabilities. The new accounting policy considers the overall substance of the tax. If the overall intention of the legislation is to charge taxes based on net profit, but subject to a floor, the tax will be accounted for as an income tax in its entirety, even if the floor would not be an income tax if considered in isolation. The Dominican Republic statutory tax rate was utilized to recognize deferred income tax assets and liabilities for the period ended December 31, 2021, and all subsequent periods.

During 2021, we recognized \$4.4 million of Dominican Republic income tax expense due to the change in accounting policy, which includes \$5.2 million of income tax expense related to prior period tax positions and a \$0.8 million income tax benefit related to current period activity.

*d) Jamaica*

For the legacy Jamaican entity, Playa Hall Jamaican Resort Limited, the Company applied for and was granted tax benefits under the Jamaican Hotel Incentives Act, allowing 10 years of income tax and import duty tax exemption. This incentive was originally in effect through December 30, 2023; however, we decided to opt-out of the Hotel Tax Incentive and opt-into the Omnibus Tax Incentive. The effective date of the Omnibus Tax Incentive is as of January 1, 2015 and it subjects the company to regular income tax and a reduced GCT rate of 10%.

*e) United States*

Effective January 1, 2020, we implemented a cost-plus transfer pricing policy for our U.S. management companies. The adverse economic effects of the COVID-19 pandemic have caused us to reassess our tax positions. Due to the current environment, including

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the temporary suspension of operations at our resorts, our resorts incurred losses for the year ended December 31, 2020 and December 31, 2021. We have adjusted our transfer pricing analysis accordingly.

***Effective tax rate***

The reconciliation between the income tax (benefit) expense and the result of applying the Company's statutory tax rate to the consolidated results for the years ended December 31, 2021 and December 31, 2020 is as follows (*\$ in thousands*):

	<b>2021</b>		<b>2020</b>	
Income tax benefit at statutory rate	\$ (19,336)	25 %	\$ (65,823)	25 %
Differences between statutory rate and foreign rate	(16,209)	21 %	460	— %
Inflation adjustments	(15,355)	20 %	(2,548)	1 %
Nondeductible interest and expenses	6,798	(9)%	22,783	(9)%
Other	4,965	(6)%	(76)	— %
Goodwill impairment	—	— %	4,379	(2)%
Foreign exchange rate differences	16,071	(21)%	3,822	(1)%
Dominican Republic tax classification	4,144	(5)%	(3,050)	1 %
Jurisdiction rate change	(2,738)	4 %	(10,453)	4 %
Change in valuation allowance	18,757	(24)%	48,428	(19)%
Sale of resorts	(12,003)	16 %	—	— %
Basis difference in fixed assets	—	— %	3,710	(1)%
<b>Total income tax (benefit) expense for the period</b>	<b>\$ (14,906)</b>	<b>21 %</b>	<b>\$ 1,632</b>	<b>(1)%</b>

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**9.2 Deferred income taxes**

Deferred income taxes reflect the net tax effects of differences between the bases of assets and liabilities for financial reporting and income tax purposes. The sources and movements of deferred income tax balances for the years ended December 31, 2021 and December 31, 2020 are as follows (\$ in thousands):

	As of January 1, 2021	Activity for the period	As of December 31, 2021
<b>Deferred tax liabilities less than 12 months</b>			
Accounts receivable and prepayments to vendors	\$ 434	\$ (434)	\$ —
<b>Deferred tax liabilities over 12 months</b>			
Property and equipment	163,331	(6,104)	157,227
Other liabilities	1,455	(1,455)	—
<b>Total deferred tax liabilities</b>	<b>165,220</b>	<b>(7,993)</b>	<b>157,227</b>
<b>Deferred tax assets less than 12 months</b>			
Advanced customer deposits	510	326	836
Trade payables and other accruals	5,074	(1,937)	3,137
Accounts receivable and prepayments to vendors	911	(628)	283
<b>Deferred tax assets over 12 months</b>			
Labor liability accrual	22	351	373
Property and equipment	345	(345)	—
Other assets	1,964	(1,602)	362
Income tax losses	28,596	2,619	31,215
<b>Total deferred tax assets</b>	<b>37,422</b>	<b>(1,216)</b>	<b>36,206</b>
<b>Net deferred tax liabilities</b>	<b>\$ 127,798</b>	<b>\$ (6,777)</b>	<b>\$ 121,021</b>
	As of January 1, 2020	Activity for the period	As of December 31, 2020
<b>Deferred tax liabilities less than 12 months</b>			
Accounts receivable and prepayments to vendors	\$ 1,044	\$ (610)	\$ 434
<b>Deferred tax liabilities over 12 months</b>			
Property and equipment	169,542	(6,211)	163,331
Other liabilities	1,478	(23)	1,455
<b>Total deferred tax liabilities</b>	<b>172,064</b>	<b>(6,844)</b>	<b>165,220</b>
<b>Deferred tax assets less than 12 months</b>			
Advanced customer deposits	5,074	(4,564)	510
Trade payables and other accruals	7,746	(2,672)	5,074
Accounts receivable and prepayments to vendors	1,023	(112)	911
<b>Deferred tax assets over 12 months</b>			
Labor liability accrual	819	(797)	22
Property and equipment	1,990	(1,645)	345
Other assets	1,528	436	1,964
Income tax losses	29,290	(694)	28,596
<b>Total deferred tax assets</b>	<b>47,470</b>	<b>(10,048)</b>	<b>37,422</b>
<b>Net deferred tax liabilities</b>	<b>\$ 124,594</b>	<b>\$ 3,204</b>	<b>\$ 127,798</b>



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As of December 31, 2021, we had approximately \$519.0 million of foreign net operating loss carryforwards and \$23.9 million of U.S. federal and state net operating loss carryforwards. The ability to utilize the tax net operating losses in any single year ultimately depends upon our ability to generate sufficient taxable income. The foreign net operating loss carryforwards begin to expire in 2022 and the U.S. federal net operating loss carryforwards begin to expire in 2034. An annual limitation may apply to the use of the U.S. operating loss carryforwards under the provisions of the Internal Revenue Code and similar state tax provisions that are applicable if the Company experiences an "ownership change". We performed an analysis of the potential limitations on the utilization of net operating losses and determined that they are subject to limitations that would preclude the use of a portion of the net operating losses.

**10. Other non-current assets**

The following summarizes the balances of other non-current assets as of December 31, 2021 and 2020 (*\$ in thousands*):

	<b>As of December 31,</b>	
	<b>2021</b>	<b>2020</b>
Key money <sup>(1)</sup>	\$ 2,376	\$ 2,700
Right of use asset for operating leases <sup>(2)</sup>	3,766	4,263
Restricted cash <sup>(3)</sup>	23,489	25,941
Other non-current assets <sup>(4)</sup>	4,927	5,022
<b>Total other non-current assets</b>	<b>\$ 34,558</b>	<b>\$ 37,926</b>

<sup>(1)</sup> Represents a cash deposit related to the Sanctuary Cap Cana management contract. In April 2021, we entered into an agreement to classify this deposit as key money.

<sup>(2)</sup> Refer to Note 28 for additional information on our leases.

<sup>(3)</sup> Refer to Note 18 for additional information on our restricted cash.

<sup>(4)</sup> Primarily consists of our investment in associates of \$1.5 million and operating supplies and equipment of \$1.5 million.

**11. Trade and other receivables, net**

The following summarizes the balances of trade and other receivables, net as of December 31, 2021 and 2020 (*\$ in thousands*):

	<b>As of December 31,</b>	
	<b>2021</b>	<b>2020</b>
Trade and other receivables <sup>(1)</sup>	\$ 47,382	\$ 28,346
Allowance for doubtful accounts <sup>(2)</sup>	(1,940)	(2,913)
<b>Total trade and other receivables, net</b>	<b>\$ 45,442</b>	<b>\$ 25,433</b>

<sup>(1)</sup> The opening balance as of January 1, 2020 was \$73.0 million.

<sup>(2)</sup> During the year ended December 31, 2021, we reversed \$0.8 million of our allowance for doubtful accounts and bad debt expense as a result of cash collections following the economic recovery from the COVID-19 pandemic and its effect on tour operators and travel agencies. During the year ended December 31, 2020, we recognized \$3.1 million in bad debt expense primarily as result of the negative effects of COVID-19.

The change in the allowance for doubtful accounts for the years ended December 31, 2021 and 2020 is summarized in the following table (*\$ in thousands*):

	<b>Balance at January 1</b>	<b>Additions</b>	<b>Deductions <sup>(1)</sup></b>	<b>Balance at December 31</b>
December 31, 2021	\$ (2,913)	\$ (107)	\$ 1,080	\$ (1,940)
December 31, 2020	\$ (1,765)	\$ (3,115)	\$ 1,967	\$ (2,913)

<sup>(1)</sup> Includes reversals of our bad debt expense and write offs of our allowance for doubtful accounts.

## **12. Related party transactions**

### **12.1 Relationships and balances with related parties**

#### ***Relationship with Hyatt and AMResorts***

Hyatt Hotels Corporation (“Hyatt”) is considered a related party due to its ownership of our ordinary shares by its affiliated entities. Hyatt also had representation on our Board of Directors until August 18, 2021. We pay Hyatt fees associated with the franchise agreements of our resorts operating under the all-ages Hyatt Ziva and adults-only Hyatt Zilara brands and receive reimbursements for guests that pay for their stay using the World of Hyatt® guest loyalty program.

In November 2021, Hyatt completed its acquisition of Apple Leisure Group (“ALG”), which owns the brand management platform AMResorts in addition to various tour operators and travel agencies. We pay AMResorts and its affiliates, as operators of two of our resorts, management and marketing fees, and sell all-inclusive packages through ALG’s tour operators and travel agencies.

#### ***Relationship with Sagikor***

Sagikor Financial Corporation Limited and its affiliated entities (collectively “Sagikor”) is considered a related party due to its ownership of our ordinary shares and representation on our Board of Directors. We pay Sagikor for employee insurance coverage at one of our Jamaica properties. Sagikor is also a part owner of the Jewel Grande Montego Bay Resort & Spa and compensates us as manager of the property.

#### ***Relationship with Davidson Kempner Capital Management L.P.***

Davidson Kempner Capital Management L.P. (“DKCM”) is the investment manager of multiple affiliated funds and is considered a related party due to the DKCM funds' ownership of our ordinary shares acquired in the public offering of our ordinary shares in January 2021 (see Note 14). The affiliated funds managed by DKCM are also the lenders to our Property Loan and Additional Credit Facility, which consists of our Term A1, Term A2 and Term A3 loans (see Note 18). We pay DKCM periodic interest payments related to the outstanding debt.

#### ***Lease with our Chief Executive Officer***

One of our offices is owned by our Chief Executive Officer and we sublease the space at that location from a third party.

## 12.2 Transactions with related parties

Transactions between us and related parties during the years ended December 31, 2021 and 2020 were as follows (\$ in thousands):

Related Party	Transaction <sup>(1)</sup>	Year ended December 31,	
		2021	2020
<b>Revenues</b>			
ALG	Package revenue <sup>(2)</sup>	\$ 2,750	\$ —
Sagicor	Cost reimbursements <sup>(2)</sup>	\$ 3,253	\$ 1,870
<b>Expenses</b>			
Hyatt	Franchise fees <sup>(3)</sup>	\$ 18,603	\$ 9,937
Sagicor	Insurance premiums <sup>(3)</sup>	\$ 783	\$ 927
Chief Executive Officer	Lease expense <sup>(3)</sup>	\$ 802	\$ 770
DKCM	Interest expense <sup>(4)</sup>	\$ 21,921	\$ —
AMResorts	Management fees <sup>(3)</sup>	\$ 607	\$ —
AMResorts	Marketing fees <sup>(3)</sup>	\$ 615	\$ —

<sup>(1)</sup> Amounts presented in the table above represent activity since the date the entity became a related party.

<sup>(2)</sup> Included in revenue in the Consolidated Statements of Profit or Loss.

<sup>(3)</sup> Included in operating expenses in the Consolidated Statements of Profit or Loss.

<sup>(4)</sup> Includes interest expense and amortization of deferred financing costs and discounts. Included in finance costs in the Consolidated Statements of Profit or Loss.

The remuneration of directors and other members of key management personnel, as identified in Section 2.1, expensed during the years ended December 31, 2021 and 2020 was as follows (\$ in thousands):

	Year ended December 31,	
	2021	2020
Short-term benefits	\$ 8,081	\$ 4,309
Post-employment benefits	69	66
Share-based payments	7,535	7,432
<b>Total compensation paid to key management personnel</b>	<b>\$ 15,685</b>	<b>\$ 11,807</b>

## 13. Prepayments and other current assets

The following summarizes the balances of prepayments and other current assets as of December 31, 2021 and 2020 (\$ in thousands):

	As of December 31,	
	2021	2020
Advances to suppliers	\$ 8,327	\$ 8,748
Prepaid income taxes	11,101	12,731
Prepaid other taxes <sup>(1)</sup>	7,995	14,033
Other current assets	150	173
<b>Total prepayments and other current assets</b>	<b>\$ 27,573</b>	<b>\$ 35,685</b>

<sup>(1)</sup> Includes recoverable value-added tax and general consumption tax, and other sales tax accumulated by our Mexico, Jamaica, Dutch and Dominican Republic entities.

## **14. Ordinary share capital, share premium, treasury shares and other reserves**

### **14.1 Ordinary shares and share premium**

On June 12, 2020, we issued 4,878,049 ordinary shares with a par value of €0.10 per share, in a private placement exempt from registration under the Securities Act in connection with our capital raising efforts. We received \$19.6 million in cash consideration, after customary closing costs.

On January 11, 2021, we issued 28,750,000 ordinary shares with a par value of €0.10 per share in connection with a public equity offering. We received \$137.7 million in cash consideration, net of underwriting discounts and customary closing costs.

As of December 31, 2021, our ordinary share capital consisted of 164,438,280 ordinary shares outstanding, which have a par value of €0.10 per share. In addition, 4,007,985 restricted shares and 26,325 restricted share units were outstanding under the 2017 Plan (as defined in Note 15). The holders of restricted shares are entitled to vote, but not dispose of, such shares until they vest. The holders of restricted share units are neither entitled to vote nor dispose of such shares until they vest.

The holders of ordinary shares are entitled to receive dividends or distributions out of funds legally available, at the discretion of our General Meeting of Shareholders, subject to proposal from our Board of Directors. They were also subject to any preferential dividend rights of outstanding Preferred Shares and are entitled to one vote per share at meetings of Playa. Upon the liquidation, dissolution, or winding down of Playa, the holders of ordinary shares will be entitled to receive ratably our net assets available after the payment of all debts and other liabilities. Holders of ordinary shares have no redemption or conversion rights.

### **14.2 Treasury shares**

On December 14, 2018, our Board of Directors authorized the repurchase of up to \$100.0 million of our outstanding ordinary shares as market conditions and our liquidity warrant. The repurchase program is subject to certain limitations under Dutch law, including existing repurchase authorization granted by our shareholders. Repurchases may be made from time to time in the open market, in privately negotiated transactions or by other means (including Rule 10b5-1 trading plans). Depending on market conditions and other factors, these repurchases may be commenced or suspended from time to time without prior notice. During the year ended December 31, 2021, we did not repurchase any shares under the repurchase program. During the year ended December 31, 2020, we repurchased 340,109 ordinary shares. Shares repurchased are recorded as treasury shares on the Consolidated Statements of Financial Position.

### **14.3 Equity-settled employee benefits reserve**

The equity-settled employee benefits reserve is related to equity-settled restricted share awards granted by the Company to its employees under the 2017 Plan (as defined in Note 15). Further information about share-based payments to employees is set out in Note 15.

## **15. Share-based compensation**

We adopted our 2017 Omnibus Incentive Plan (the “2017 Plan”) to attract and retain independent directors, executive officers and other key employees and service providers. The 2017 Plan was approved by our Board of Directors and shareholders on March 10, 2017 and amended on May 16, 2019 to increase the number of ordinary shares authorized and available for grant from 4,000,000 shares to 12,000,000 shares. The Compensation Committee of our Board of Directors may award share options, share appreciation rights, restricted shares, share units, unrestricted shares, dividend equivalent rights, performance shares and other performance-based awards, other equity-based awards and cash bonus awards under the 2017 Plan. As of December 31, 2021, there were 4,851,439 shares available for future grants under the 2017 Plan. Compensation expense related to the 2017 Plan is recorded within operating expenses in the Consolidated Statements of Profit or Loss.

### *Restricted share awards*

Restricted share awards consist of restricted shares and restricted share units that are granted to eligible employees, executives, and board members and consist of ordinary shares (or the right to receive ordinary shares) subject to restrictions and a risk of

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forfeiture. Restricted shares issued to employees and executives generally vest over a period of three or five years. Restricted share units generally vest over a period of three years. For restricted share awards with a three-year vesting period, one-third of the award vests on each of the first three anniversaries of the grant date of the award. For restricted share awards with a five-year vesting period, 25% of the award vests on the third anniversary of the grant date of the award, 25% vests on the fourth anniversary of the grant date of the award and 50% vests on the fifth anniversary of the grant date of the award. Restricted share awards issued to our directors for their services as directors vest one year from the grant date of the award.

The vesting of restricted share awards is subject to the holder's continued employment through the applicable vesting date. Unvested restricted share awards will be forfeited if the employee's executive's, or director's employment terminates during the vesting period, provided that unvested restricted share awards will accelerate upon certain terminations of employment as set forth in the applicable award agreements.

The holders of restricted shares have the right to vote the restricted shares and receive all dividends declared and paid on such shares, provided that dividends paid on unvested restricted shares will be subject to the same conditions and restrictions applicable to the underlying restricted shares. The holders of restricted share units have no right to vote the underlying shares and may be entitled to be credited with dividend equivalents in respect of each cash dividend declared and paid by us, in an amount per share unit equal to the per-share dividend paid on our ordinary shares, which dividend equivalents will be deemed to have been reinvested in additional restricted share units that are subject to the same terms and conditions applicable to the underlying restricted share units to which they relate.

Compensation expense for restricted share awards is measured based upon the fair market value of our ordinary shares at the date of grant. For share-based compensation awards with graded vesting based on a service condition, the expense is recognized under the accelerated method.

A summary of our restricted share awards from January 1, 2021 to December 31, 2021 is as follows:

	Number of Shares	Weighted-Average Grant Date Fair Value
<b>Unvested balance at January 1, 2021</b>	<b>2,225,139</b>	<b>\$ 8.53</b>
Granted	1,925,298	5.45
Vested	(1,126,198)	8.68
Forfeited	(17,448)	7.68
<b>Unvested balance at December 31, 2021</b>	<b>3,006,791</b>	<b>\$ 6.50</b>

The following table provides additional information on our restricted share awards for the years ended December 31, 2021 and 2020 (\$ in thousands, except per share data):

	Year Ended December 31,	
	2021	2020
Weighted-average grant date fair value	\$ 5.45	\$ 7.92
Fair value of vested restricted share awards	\$ 7,455	\$ 4,837
Share-based compensation expense	\$ 10,674	\$ 9,550

As of December 31, 2021, the unrecognized compensation cost related to restricted share awards was \$4.8 million and is expected to be recognized over a weighted-average period of 1.75 years.

*Performance share awards*

Performance share awards consist of ordinary shares that may become earned and vested based on the achievement of performance targets adopted by our Compensation Committee. The actual number of ordinary shares that ultimately vest will range from 0% to 150% of the target award and will be determined at the end of the three-year performance period based on two performance criteria as defined in the applicable award agreements for the period of performance.

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Any ordinary shares that ultimately vest based on the achievement of the applicable performance criteria will be deemed to be vested on the date on which our Compensation Committee certifies the level of achievement of such performance criteria. Except in connection with certain qualifying terminations of employment, as set forth in the applicable award agreements, the awards require continued service through the certification date. The holders of these awards have voting rights equivalent to the target level of ordinary shares granted to the holder and any dividends declared on such shares will be accumulated and paid within 30 days after and to the extent the target ordinary shares vest.

The grant date fair value of our awards with market conditions was estimated using a Monte-Carlo model. The table below summarizes the key inputs used in the Monte-Carlo simulation (*\$ in thousands*):

<b>Performance Award Grant Date</b>	<b>Percentage of Total Award</b>	<b>Grant Date Fair Value by Component</b>	<b>Volatility <sup>(1)</sup></b>	<b>Interest Rate <sup>(2)</sup></b>	<b>Dividend Yield</b>
<b>January 2, 2020</b>					
Total Shareholder Return	50 %	\$ 1,334	24.87 %	1.58 %	— %
Adjusted EBITDA Comparison	50 %	\$ 2,187	— %	— %	— %
<b>January 4, 2021</b>					
Peer Shareholder Return	50 %	\$ 3,088	57.69 %	0.16 %	— %
Growth Rate	50 %	\$ 2,230	57.69 %	0.16 %	— %

<sup>(1)</sup> Expected volatility was determined based on the historical share prices in our industry.

<sup>(2)</sup> The risk-free rate was based on U.S. Treasury zero coupon issues with a remaining term equal to the remaining term of the measurement period.

In the table above, the total shareholder return (“TSR”), peer shareholder return, and growth rate components are market conditions as defined by IFRS 2, *Share based payment*, and compensation expense related to these components is recognized on a straight-line basis over the vesting period. The peer shareholder return component may vest between 0% and 150% of target based on the TSR of our ordinary shares relative to those of our peer group, with the award capped at 100% of target should Playa’s TSR be negative. The growth rate component may vest up to 100% of target based on the compound annual growth rate of the price of our ordinary shares.

The grant date fair value of the portion of the awards based on the compounded annual growth rate of our Adjusted EBITDA (as defined in Note 29) was based on the closing stock price of our ordinary shares on such date. The Adjusted EBITDA component was a performance condition as defined by IFRS 2, and, therefore, compensation expense related to this component was reassessed at each reporting date based on our estimate of the probable level of achievement, and the accrual of compensation expense was adjusted as appropriate.

Due to the adverse effects of COVID-19, all outstanding performance share awards granted in 2018, 2019 and 2020 were voluntarily waived and forfeited during the fourth quarter of 2020 and accounted for as cancellations under IFRS 2. These performance share awards were returned to the pool of shares available for future grants under the 2017 Plan.

A summary of our performance share awards from January 1, 2021 to December 31, 2021 is as follows:

	<b>Number of Shares</b>	<b>Weighted-Average Grant Date Fair Value</b>
<b>Unvested balance at January 1, 2021</b>	—	\$ —
Granted	1,027,519	5.18
<b>Unvested balance at December 31, 2021</b>	<b>1,027,519</b>	<b>\$ 5.18</b>

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The following table provides additional information on our performance share awards for the years ended December 31, 2021 and 2020 (\$ in thousands, except per share data):

	Year Ended December 31,	
	2021	2020
Weighted-average grant date fair value	\$ 5.18	\$ 6.38
Share-based compensation expense	\$ 2,518	\$ 1,035

As of December 31, 2021, the unrecognized compensation cost related to performance share awards was \$4.0 million and is expected to be recognized over a weighted-average period of 1.9 years.

## 16. Earnings per share

Basic and diluted earnings or loss per share (“EPS”) were as follows (\$ in thousands, except per share data):

	Year ended December 31,	
	2021	2020
<b>Numerator:</b>		
Loss	\$ (62,436)	\$ (264,914)
<b>Numerator for basic and diluted EPS - loss available to ordinary shareholders</b>	<b>\$ (62,436)</b>	<b>\$ (264,914)</b>
<b>Denominator:</b>		
Denominator for basic EPS - weighted-average shares outstanding	163,370,410	132,210,205
<b>Effect of dilutive securities:</b>		
Unvested performance share awards	—	—
Unvested restricted share awards	—	—
<b>Denominator for diluted EPS - adjusted weighted-average shares outstanding</b>	<b>163,370,410</b>	<b>132,210,205</b>
<b>Loss per share - Basic</b>	<b>\$ (0.38)</b>	<b>\$ (2.00)</b>
<b>Loss per share - Diluted</b>	<b>\$ (0.38)</b>	<b>\$ (2.00)</b>

For the years ended December 31, 2021 and 2020, unvested restricted share awards of 3,006,791 and 2,225,139, respectively, were not included in the computation of diluted EPS as their effect would have been anti-dilutive.

For the year ended December 31, 2021, unvested performance share awards of 1,027,519 were not included in the computation of diluted EPS after assumed conversions as their effect would have been anti-dilutive. The performance targets of our unvested performance share awards were partially achieved as of December 31, 2021. As of December 31, 2020, there were no unvested performance share awards.

For the years ended December 31, 2021 and 2020, outstanding Earnout Warrants to acquire a total of 2,987,770 ordinary shares were not included in the computation of diluted EPS after assumed conversions because the warrants were not exercisable as of the end of the respective reporting period.

## 17. Warrants

We previously issued 3,000,000 warrants (the “Earnout Warrants”) which entitle the holders to acquire one ordinary share for each Earnout Warrant for an exercise price of €0.10 per ordinary share in the event that the price per share underlying the Earnout Warrants on the NASDAQ is greater than \$13.00 for a period of more than 20 days out of 30 consecutive trading days within the five

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years after March 12, 2017. The Earnout Warrants expire on March 12, 2022 or earlier upon redemption or liquidation in accordance with their term.

The Earnout Warrants are classified as financial liabilities primarily because each instrument contained net settlement and cashless exercise features. The Earnout Warrants are revalued at the end of each reporting period, recognizing any change in fair value directly in earnings within other financial income, net in the Consolidated Statement of Profit or Loss. For the year ended December 31, 2021 we recognized an \$8.1 million gain on the reversal of our Earnout Warrant liability (see Note 27).

As of December 31, 2021 and 2020, there were 2,987,770 Earnout Warrants outstanding and on March 12, 2022, all of our outstanding Earnout Warrants expired.

## 18. Borrowings

The following summarizes the carrying amounts of the Company's borrowings as of December 31, 2021 and 2020 (*\$ in thousands*):

	Interest Rate	Maturity Date	Outstanding Balance as of	
			December 31, 2021	December 31, 2020
<b>Senior Secured Credit Facilities</b>				
Revolving Credit Facility <sup>(1)</sup>	LIBOR + 3.00% LIBOR + 4.00%	April 27, 2022 (\$17.0 million) January 27, 2024 (\$68.0 million)	\$ —	\$ 84,667
Term Loan <sup>(2)</sup>	LIBOR + 2.75%	April 27, 2024	941,868	976,348
Term A1 Loan	11.4777%	April 27, 2024	35,000	35,000
Term A2 Loan	11.4777%	April 27, 2024	31,000	31,000
Term A3 Loan <sup>(3)</sup>	LIBOR + 3.00%	April 27, 2024	27,319	28,000
Total Senior Secured Credit Facilities (at stated value)			1,035,187	1,155,015
Unamortized discount			(1,844)	(2,648)
Unamortized debt issuance costs			(8,447)	(12,105)
Total Senior Secured Credit Facilities, net			\$ 1,024,896	\$ 1,140,262
<b>Property Loan</b>				
Property Loan (at stated value)	9.25%	July 1, 2025	\$ 110,000	\$ 110,000
Unamortized discount			(3,107)	(3,960)
Unamortized debt issuance costs			(3,459)	(4,409)
Total Property Loan, net			\$ 103,434	\$ 101,631
<b>Financing lease obligations<sup>(4)</sup></b>				
			\$ 6,058	\$ 2,294
<b>Total debt, net</b>			<b>\$ 1,134,388</b>	<b>\$ 1,244,187</b>

<sup>(1)</sup> Undrawn balances bear interest between 0.25% to 0.5% depending on certain leverage ratios. We had \$85.0 million and \$0.3 million available as of December 31, 2021 and 2020, respectively. The weighted-average interest rate on the outstanding balance was 3.15% as of December 31, 2020 based on the one-month London Interbank Offered Rate ("LIBOR").

<sup>(2)</sup> One-month LIBOR is subject to a 1.0% floor. The effective interest rate was 3.75% as of both December 31, 2021 and 2020. Our two interest rate swaps fix LIBOR at 2.85% on \$800.0 million of our Term Loan (see Note 19).

<sup>(3)</sup> One month LIBOR is subject to a 1.0% floor. The effective interest rate was 4.00% as of December 31, 2021 and 2020.

<sup>(4)</sup> Interest expense for our finance leases was \$0.3 million and \$0.1 million for the years ended December 31, 2021 and 2020, respectively.



### ***Senior Secured Credit Facility***

Playa Resorts Holding B.V., a subsidiary of ours, holds a senior secured credit facility (“Senior Secured Credit Facility”), which consists of a term loan facility which is scheduled to mature on April 27, 2024 (“Term Loan”) and a revolving credit facility which was originally scheduled to mature on April 27, 2022 (“Revolving Credit Facility”) (see discussion of amendments below). The Term Loan bears interest at a rate per annum equal to LIBOR plus 2.75% (where the applicable LIBOR rate has a 1.0% floor). The Revolving Credit Facility bears interest at LIBOR plus 3.00%. We are required to pay a commitment fee ranging from 0.25% to 0.5% per annum on the average daily undrawn balance of the Revolving Credit Facility.

The obligations under the Senior Secured Credit Facility are guaranteed by (a) substantially all of our material subsidiaries, subject to certain exceptions and (b) the Company on a limited recourse basis, with such guaranty being collateralized by a lien on our ordinary shares.

The obligations are further collateralized by, among other things, a lien on (i) all resorts located in Mexico, (ii) certain personal property associated with such resort properties and (iii) pledges of equity interests in certain of our subsidiaries that directly or indirectly own equity interests in any resort property or certain management companies.

### ***Fourth Amendment to Amended and Restated Credit Agreement***

On June 12, 2020, we entered into the Fourth Amendment to the Amended & Restated Credit Agreement (the “Fourth Amendment”). The terms of the Senior Secured Credit Facility remain in effect except for the following terms modified by the Fourth Amendment:

- i. replace the total net leverage ratio requirement of the financial covenant with a minimum liquidity test until September 30, 2021 (the “Fourth Amendment Relief Period”);
- ii. modify the financial covenant for certain test dates after the Fourth Amendment Relief Period; and
- iii. add certain restrictions on, among other things, the incurrence of additional debt and making of investments, dispositions and restricted payments during the Fourth Amendment Relief Period.

### ***Fifth Amendment to Amended and Restated Credit Agreement***

On February 5, 2021, we entered into the Fifth Amendment to the Amended & Restated Credit Agreement (the “Fifth Amendment”), and collectively with the unamended terms of the Senior Secured Credit Facility, the “Existing Credit Agreement”). The terms of the Senior Secured Credit Facility remain in effect except for the following terms modified by the Fifth Amendment:

- i. extend the maturity date for \$68.0 million of our \$85.0 million Revolving Credit Facility through January 2024. The remaining \$17.0 million matures in April 2022;
- ii. repaid the \$84.7 million outstanding balance on our Revolving Credit Facility as a condition to maturity extension;
- iii. increase the interest rate on the extended portion of our Revolving Credit Facility to LIBOR plus an applicable margin of 4.00%;
- iv. extend the replacement of the total net leverage ratio requirement of the financial covenant with a minimum liquidity balance through March 31, 2022 (the “Relief Period”);
- v. further modify the financial covenant for certain test dates after the Relief Period; and
- vi. add certain restrictions on, among other things, the incurrence of additional debt and making of investments, dispositions and restricted payments during the Relief Period and thereafter.

### ***Additional Credit Facility***

On June 12, 2020, we entered into an additional senior secured credit facility with an average interest rate of 9.25% that matures on April 27, 2024 and ranks pari passu with the Existing Credit Agreement (the “Additional Credit Facility”). The Additional Credit Facility consists of the following term loans:

- i. \$35.0 million term loan at fixed rate of 11.4777% (the “Term A1 Loan”);
- ii. \$31.0 million term loan at fixed rate of 11.4777% (the “Term A2 Loan”); and
- iii. \$28.0 million term loan at our option of either a base rate plus a margin of 2.00% or LIBOR plus 3.00% (the “Term A3 Loan”). Term A3 Loan is a Eurocurrency loan subject to a 1.00% LIBOR floor consistent with the Existing Credit Agreement.

We used the proceeds from the Additional Credit Facility for general corporate purposes. The obligations under the Additional Credit Facility are collateralized in a manner that is substantially identical to the Existing Credit Agreement.

Prior to the maturity date, the Additional Credit Facility does not require principal payments, but does include mandatory prepayment requirements for the Term A3 Loan that are consistent with the Existing Credit Agreement. Mandatory prepayments are required for certain asset sales, casualty events and condemnation events that are not reinvested in our business where our total net leverage ratio is above 4.00x. We may not voluntarily prepay any portion of the Additional Credit Facility prior to June 2023 without paying a make-whole premium equal to 100% of the interest that would have otherwise accrued from the date of such payment through June 2022 plus 50% of the interest that otherwise would have accrued from June 2022 to June 2023. Subsequent to June 2023, we may prepay any portion of the Additional Credit Facility without penalty.

In connection with the Additional Credit Facility, we terminated the then-remaining \$15.0 million of unused capacity of our Revolving Credit Facility under the Senior Secured Credit Facility. The Additional Credit Facility contains covenants, including a springing financial maintenance covenant, identical to those contained in the Senior Secured Credit Facility.

### ***Second Amendment to Additional Credit Facility***

On February 5, 2021, we entered into the Second Amendment to the Additional Credit Facility (the “Second Amendment”). The terms of the Additional Credit Facility remain in effect except for the following terms modified by the Second Amendment:

- i. extend the Relief Period through March 31, 2022;
- ii. further modify the financial covenant for certain test dates after the Relief Period; and
- iii. add certain restrictions on, among other things, the incurrence of additional debt and making of investments, dispositions and restricted payments during the Relief Period and thereafter.

### ***Property Loan***

On June 12, 2020, we entered into a property loan agreement in the amount of \$110.0 million that has a fixed interest rate of 9.25% and matures on July 1, 2025 (the “Property Loan”). Prior to maturity, the Property Loan does not require principal payments. The Property Loan is collateralized by the mortgages of our Hyatt Ziva and Hyatt Zilara Cap Cana properties located in the Dominican Republic and the Hilton Rose Hall Resort & Spa located in Jamaica (collectively the “Properties”). We intend to use the proceeds of the Property Loan to finance the operation and management of the Properties and for general corporate purposes. We may not voluntarily prepay any portion of the Property Loan prior to July 1, 2023 without paying a make-whole premium equal to 100% of the amount of interest that would have otherwise accrued from the date of such payment through July 1, 2022 plus 50% of the interest that otherwise would have accrued from the prepayment date to July 1, 2023. Subsequent to July 2023, we may prepay any portion of the Property Loan without penalty.

During the term of the Property Loan, we are required to deposit certain cash reserves including reserves for operating expenses, debt service and certain property improvement plan required work. We will continue to fund the reserves until the Properties achieve a debt service coverage ratio of 1.50x for two consecutive calendar quarters. These reserves are presented as restricted cash on our Consolidated Statements of Financial Position, which had a balance of \$23.5 million as of December 31, 2021 (see Note 10).

***Finance lease obligation***

On July 1, 2020, we entered into a twelve year finance lease arrangement with a third-party for the construction, management and maintenance of a thermal energy plant located at the Hyatt Ziva and Hyatt Zilara Cap Cana. We recognized a \$2.3 million right-of-use asset and lease liability within property and equipment, net and borrowings, respectively, on the Consolidated Statements of Financial Position.

On October 1, 2021, we entered into a ten-year finance lease arrangement with a third-party for the construction, management and maintenance of a thermal energy plant located at the Hilton La Romana. We recognized a \$3.9 million right-of-use asset and lease liability within property and equipment, net and borrowings, respectively, on the Consolidated Statements of Financial Position.

***Financial maintenance covenants***

We were in compliance with all applicable covenants as of December 31, 2021. A summary of our applicable covenants and restrictions is as follows:

<b>Debt</b>	<b>Covenant Terms</b>
Existing Credit Agreement	<p>We are required to maintain a minimum liquidity balance of \$70.0 million through the Relief Period.</p> <p>If we have more than 35% drawn on the Revolving Credit Facility for periods subsequent to December 31, 2021, we will be subject to the following total net leverage ratio requirements:</p> <ul style="list-style-type: none"> <li>▪ 6.50x for the period ended March 31, 2022;</li> <li>▪ 6.00x for the period ended June 30, 2022; and</li> <li>▪ 4.75x for periods thereafter.</li> </ul>
Term A1 Loan	Same terms as the Existing Credit Agreement.
Term A2 Loan	No applicable debt covenants.
Term A3 Loan	No applicable debt covenants.
Property Loan	No applicable debt covenants other than the requirement to maintain a cash reserve until the Properties achieve a debt service coverage ratio of 1.50x for two consecutive quarters.

**19. Derivative financial instruments**

Our two interest rate swaps mitigate the interest rate risk inherent to our floating rate debt, including the Revolving Credit Facility and Term Loan. The interest rate swaps are not for trading purposes and have fixed notional values of \$200.0 million and \$600.0 million. The fixed rate paid by us is 2.85% and the variable rate received resets monthly to the one-month LIBOR rate, which results in us fixing LIBOR at 2.85% on \$800.0 million of our Term Loan. The interest rate swaps mature on March 31, 2023. We do not expect to modify our interest rate swap contracts prior to their maturity date, which is prior to the anticipated discontinuation of the one-month LIBOR rate on June 30, 2023.

As of March 20, 2019, we elected to adopt hedge accounting and designate our interest rate swaps as cash flow hedges. Following the adoption, the change in the fair value of our interest rate swaps that qualifies as effective cash flow hedges was recorded through other comprehensive loss (“OCI”) in the Consolidated Statements of Comprehensive Loss. Since February 29, 2020, our interest rate swaps have been deemed ineffective due to the decrease in interest rates and all subsequent changes in fair value were recognized through finance costs in the Consolidated Statements of Profit or Loss.

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The following tables present the effect of our interest rate swaps, net of tax, in the Consolidated Statements of Comprehensive Loss and Consolidated Statements of Profit or Loss for the years ended December 31, 2021 and 2020 (*\$ in thousands*):

<b>Derivative Liabilities not Designated as Hedging Instruments</b>	<b>2021</b>	<b>2020</b>
<b>AOCI from our cash flow hedges as of January 1</b>	<b>\$ 26,369</b>	<b>\$ 20,164</b>
Change in fair value	—	16,956
Reclassification from AOCI to finance costs	(11,737)	(10,751)
<b>AOCI from our cash flow hedges as of December 31<sup>(1)</sup></b>	<b>\$ 14,632</b>	<b>\$ 26,369</b>

<sup>(1)</sup> As of December 31, 2021, the total amount expected to be reclassified from AOCI to finance costs during the next twelve months is \$11.7 million, which represents prior losses recognized in AOCI when our interest rate swaps were deemed effective hedges.

<b>Derivatives not Designated as Hedging Instruments</b>	<b>Income Statement Classification</b>	<b>Year ended December 31,</b>	
		<b>2021</b>	<b>2020</b>
Interest rate swaps	Finance costs <sup>(1)</sup>	\$ 10,223	\$ 26,299

<sup>(1)</sup> Includes the change in fair value of our interest rate swaps and the cash interest paid for the monthly settlements of the derivative during the period.

The following table presents the effect of our interest rate swaps in the Consolidated Statement of Financial Position as of December 31, 2021 and 2020 (*\$ in thousands*):

<b>Derivatives not Designated as Hedging Instruments</b>	<b>Balance Sheet Classification</b>	<b>As of December 31,</b>	
		<b>2021</b>	<b>2020</b>
Interest rate swaps	Current liabilities - Derivative financial instruments	\$ 18,940	\$ 21,447
Interest rate swaps	Non-current liabilities - Derivative financial instruments	\$ 3,603	\$ 24,893

Derivative financial instruments expose us to credit risk in the event of non-performance by the counterparty under the terms of the interest rate swaps. We incorporate these counterparty credit risks in our fair value measurements (see Note 21) and believe we minimize this credit risk by transacting with major creditworthy financial institutions.

## **20. Trade and other payables**

The following summarizes the balances of trade and other payables as of December 31, 2021 and 2020 (*\$ in thousands*):

	<b>As of December 31,</b>	
	<b>2021</b>	<b>2020</b>
Trade payables	\$ 23,844	\$ 23,348
Advance deposits <sup>(1)</sup>	62,644	29,707
Withholding and other taxes payable	32,655	37,450
Interest payable	99	618
Payroll and related accruals	23,998	15,668
Other payables <sup>(2)</sup>	16,952	16,457
<b>Total trade and other payables</b>	<b>\$ 160,192</b>	<b>\$ 123,248</b>

<sup>(1)</sup> The opening balance as of January 1, 2020 was \$53.8 million.

<sup>(2)</sup> Primarily consists of accruals for advertising, utilities, commissions, professional fees and telecommunications expenses.

**21. Financial instruments**

**21.1 Capital management**

The Company considers both cash flows arising from funds generated by operations and those received as contributions from shareholders or indebtedness with financial institutions to be capital.

Consistent with other companies in the hospitality industry, the Company controls the equity structure based on a standard ratio. This ratio is calculated as the net financial debt divided by the amount of the Company's equity.

The Company's ratio as of December 31, 2021 and 2020 are as follows (*\$ in thousands*):

	<u>As of December 31,</u>	
	<u>2021</u>	<u>2020</u>
Debt	\$ 1,134,388	\$ 1,244,187
Less, cash and cash equivalents	(270,088)	(146,919)
<b>Net financial debt</b>	<b><u>\$ 864,300</u></b>	<b><u>\$ 1,097,268</u></b>
<b>Equity</b>	<b><u>\$ 534,048</u></b>	<b><u>\$ 444,086</u></b>
<b>Net debt to equity ratio</b>	<b>162 %</b>	<b>247 %</b>

## 21.2 Categories of financial instruments

The Consolidated Statement of Financial Position contains various financial assets and liabilities as shown in the table below (\$ in thousands):

	As of December 31,	
	2021	2020
<b>Financial assets not measured at fair value:</b>		
Cash and cash equivalents	\$ 270,088	\$ 146,919
Restricted cash	23,489	25,941
Trade and other receivables, net	45,442	25,433
Accounts receivable from related parties	7,981	3,726
<b>Total financial assets</b>	<b>\$ 347,000</b>	<b>\$ 202,019</b>
<b>Financial liabilities not measured at fair value:</b>		
Senior Secured Credit Facility <sup>(1)</sup>	\$ 1,024,896	\$ 1,055,595
Revolving Credit Facility <sup>(1)</sup>	—	84,667
Property Loan <sup>(1)</sup>	103,434	101,631
Finance lease obligation	6,058	2,294
Advance deposits	62,644	29,707
Trade payables	23,844	23,348
Payables to related parties	5,050	8,073
<b>Total financial liabilities not measured at fair value</b>	<b>\$ 1,225,926</b>	<b>\$ 1,305,315</b>
<b>Financial liabilities measured at fair value:</b>		
Warrant liability	\$ —	\$ 8,127
Interest rate swap <sup>(2)</sup>	22,543	46,340
<b>Total financial liabilities measured at fair value</b>	<b>\$ 22,543</b>	<b>\$ 54,467</b>
<b>Total financial liabilities</b>	<b>\$ 1,248,469</b>	<b>\$ 1,359,782</b>

<sup>(1)</sup> Includes both current and non-current borrowings.

<sup>(2)</sup> Includes both current and non-current portions of the interest rate swap.

We believe the carrying value of our financial assets and financial liabilities not measured at fair value, excluding borrowings, approximate their fair values at December 31, 2021 and 2020.

## 21.3 Fair value measurements

Fair value represents the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. Fair value measurements are categorized into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significant of the inputs to the fair value measurement in its entirety, which are described below:

- Level 1: Inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities accessible at the measurement date.

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- Level 2: Inputs, other than quoted prices included in Level 1, are observable for the assets or liabilities, either directly (i.e., as prices) or indirectly (i.e., derived from prices).
- Level 3: Inputs are unobservable for the assets or liabilities.

***Financial liabilities measured at fair value on a recurring basis in the statement of financial position***

The following table presents the Company's financial liabilities that are measured at fair value as of December 31, 2021 and 2020 (\$ in thousands):

	December 31, 2021	Fair Value		
		Level 1	Level 2	Level 3
<b>Financial liabilities measured at fair value:</b>				
Interest rate swap <sup>(1)</sup>	\$ 22,543	\$ —	\$ 22,543	\$ —

  

	December 31, 2020	Fair Value		
		Level 1	Level 2	Level 3
<b>Financial liabilities measured at fair value:</b>				
Warrant liability	\$ 8,127	\$ —	\$ 8,127	\$ —
Interest rate swap <sup>(1)</sup>	\$ 46,340	\$ —	\$ 46,340	\$ —

<sup>(1)</sup> Includes both the current and non-current portions of the interest rate swap.

***Earnout Warrants***

Earnout Warrants, as described in Note 17, are presented at fair value in the Consolidated Statement of Financial Position. The valuation of this instrument was determined using a Monte Carlo simulation. This analysis reflects the contractual terms of the warrants, including the period to maturity, and uses observable market-based inputs, including ordinary share price, volatility, and risk-free interest rate. The Company determined that its warrant liability should be classified in Level 2 of the fair value hierarchy.

***Interest rate swaps***

The fair value of the interest rate swaps is estimated based on the expected future cash flows by incorporating the notional amount of the swaps, the contractual period to maturity, and observable market-based inputs, including interest rate curves. The fair value also incorporates credit valuation adjustments to appropriately reflect nonperformance risk. The Company determined that its interest rate swaps should be classified in Level 2 of the fair value hierarchy.

***Financial assets not measured at fair value in the statement of financial position but for which the fair value is presented***

All financial assets not measured at fair value in the Consolidated Statement of Financial Position are considered to be Level 2 where the carrying value approximates fair value.

***Financial liabilities not measured at fair value in the statement of financial position but for which the fair value is presented***

The following table presents the Company's financial liabilities that are not measured at fair value in the Consolidated Statement of Financial Position but for which the fair value is presented (*\$ in thousands*):

	Carrying Value	Fair Value		
	As of December 31, 2021	Level 1	Level 2	Level 3
<b>Financial liabilities not measured at fair value:</b>				
Term Loan	\$ 933,858	\$ —	\$ —	\$ 924,917
Term A1 Loan	34,151	—	—	35,598
Term A2 Loan	30,248	—	—	31,530
Term A3 Loan	26,640	—	—	27,006
Property Loan	103,434	—	—	111,593
<b>Total</b>	<b>\$ 1,128,331</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 1,130,644</b>

	Carrying Value	Fair Value		
	As of December 31, 2020	Level 1	Level 2	Level 3
<b>Financial liabilities not measured at fair value:</b>				
Term Loan	\$ 964,840	\$ —	\$ —	\$ 936,799
Revolving Credit Facility	84,667	—	—	84,769
Term A1 Loan	33,792	—	—	35,182
Term A2 Loan	29,930	—	—	31,161
Term A3 Loan	27,033	—	—	28,028
Property Loan	101,632	—	—	109,871
<b>Total</b>	<b>\$ 1,241,894</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 1,225,810</b>

The following table summarizes the valuation techniques used to estimate the fair value of our financial liabilities not measured at fair value in the statement of financial position but for which the fair value is presented:

	Valuation Technique
<b>Financial instruments not recorded at fair value</b>	
Term Loans and Property Loan	The fair value of our Term Loans and Property Loan are estimated using cash flow projections over the remaining contractual period by applying market forward rates and discounting back at the appropriate discount rate.
Revolving Credit Facility	The valuation technique of our Revolving Credit Facility is consistent with our Term Loan. The fair value of the Revolving Credit Facility generally approximates its carrying value as the expected term is significantly shorter in duration.



***Assets measured at fair value in the statement of financial position after initial recognition***

The following table presents the Company's assets that are measured at fair value in the Consolidated Statement of Financial Position after initial recognition (*\$ in thousands*):

	Carrying Value	Fair Value		
	As of March 31, 2020	Level 1	Level 2	Level 3
<b>Assets measured at fair value</b>				
Property and equipment - Jewel Paradise Cove Beach Resort & Spa <sup>(1)</sup>	\$ 25,523	\$ —	\$ —	\$ 25,523
<b>Total</b>	<b>\$ 25,523</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 25,523</b>

<sup>(1)</sup> On March 31, 2020, we recorded an impairment loss of \$4.0 million based on the excess of carrying value over fair value resulting from the goodwill impairment of the Jewel Paradise Cove Beach Resort & Spa CGU.

**21.4 Credit risk**

Financial instruments that are subject to credit risk consist primarily of trade accounts receivable. Trade accounts receivable are generated from sales of services to customers in the United States, Canada, Europe, Latin America and Asia. The Company's policy is to mitigate this risk by granting a credit limit to each client depending on the client's volume and credit quality. In order to increase the initially established credit limit, approval is required from the credit manager. Each resort periodically reviews the age of the clients' balances and the balances which may be of doubtful recoverability. The Company maintains allowances for potential credit losses based on management's evaluation of the customer's financial situation, past collection history, and the age of the accounts receivable balances. Historically, actual credit losses have been within the ranges of management's expectations and considered immaterial. The maximum exposure risk assumed by the Company is the carrying amount of trade receivables per customer, which have an expected collectability of less than one year.

The aging of the Company's receivables, based on invoice date, as of December 31, 2021 and 2020 is as follows (*\$ in thousands*):

	As of December 31,	
	2021	2020
0 - 60 days (current)	\$ 44,157	\$ 17,278
61 - 90 days	580	431
91 - 120 days	394	348
> 120 days	2,251	10,289
<b>Gross trade and other receivables</b>	<b>\$ 47,382</b>	<b>\$ 28,346</b>

The gross carrying amount of trade and other receivables is reduced by an allowance for doubtful accounts that reflects management's best estimate of amounts that will not be collected. The allowance is based on historical loss experience, specific risks identified in collection matters, and analysis of past due balances identified in the aging detail. The Company's allowance for doubtful accounts as of December 31, 2021 and 2020 was \$1.9 million and \$2.9 million, respectively (see Note 11).

**21.5 Liquidity risk**

Liquidity risk is the risk that the Company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under normal business conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

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The table below analyzes the Company's derivative and non-derivative financial liabilities into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date as of December 31, 2021 (*\$ in thousands*):

<b>Liability</b>	<b>1 Year</b>	<b>1 to 3 Years</b>	<b>3 to 5 Years</b>	<b>Over 5 Years</b>	<b>Total</b>
Revolving Credit Facility interest payments <sup>(1)</sup>	\$ 366	\$ 374	\$ —	\$ —	\$ 740
Term Loan principal payments	10,100	973,812	—	—	983,912
Term Loan interest payments <sup>(2)</sup>	61,512	67,204	—	—	128,716
Property Loan principal payments	—	—	110,000	—	110,000
Property Loan interest payments	9,440	20,661	5,992	—	36,093
Repayments of Senior Secured Credit Facilities <sup>(3)</sup>	44,015	7,260	—	—	51,275
Other non-interest bearing liabilities <sup>(4)</sup>	28,894	—	—	—	28,894
Lease payments	1,825	2,935	2,886	6,023	13,669
<b>Total obligations</b>	<b>\$ 156,152</b>	<b>\$ 1,072,246</b>	<b>\$ 118,878</b>	<b>\$ 6,023</b>	<b>\$ 1,353,299</b>

<sup>(1)</sup> The commitment fee, which may range from 0.5% to 0.25% depending on certain leverage ratios, was 0.5% on the \$85.0 million undrawn balance of our Revolving Credit Facility as of December 31, 2021.

<sup>(2)</sup> The interest commitment on our Term Loan is calculated based on LIBOR plus 275 basis points with a 1.0% LIBOR floor and the estimated net settlement of the related interest rate swaps. Projected interest rates range between 3.75% and 5.60%. Interest payments were calculated using the forecasted one-month forward-looking LIBOR curve.

<sup>(3)</sup> Under the terms of the Existing Credit Agreement and Second Amendment, we are required to use the net proceeds from the sale of assets, subject to certain exceptions, to repay the proportionate balance on our Senior Secured Credit Facility and Term A3 Loan. See Note 8 to our Consolidated Financial Statements for more information.

<sup>(4)</sup> Includes trade and related party payables.

## 21.6 Market risk

Our business strategy depends significantly on demand for all-inclusive vacation packages and demand for vacations generally. Weak economic conditions in the United States, Europe and much of the rest of the world and the uncertainty over the duration of these conditions could continue to have a negative impact on the hospitality industry. As a result, any delay or a weaker than anticipated economic recovery will adversely affect our future results of operations. Furthermore, a significant percentage of our guests originate in the United States and elsewhere in North America and, if travel from the United States or elsewhere in North America was disrupted and we were not able to replace those guests with guests from other geographic areas, it would have a material adverse effect on our results of operations. Additionally, most of our resorts are located in Mexico, and, as a result, our business is exposed to economic conditions in Mexico. If the economy in Mexico weakens or experiences a downturn, it could have a material adverse effect on us, including our financial results.

## 21.7 Interest rate risk

The risk from market interest rate fluctuations mainly affects long-term debt bearing interest at a variable interest rate. We currently use an interest rate swap (see Note 19) to manage exposure to this risk.

## 21.8 Variable rate instruments

As of December 31, 2021, approximately 15% of our outstanding indebtedness bore interest at variable rates and approximately 85% bore interest at fixed rates. The sensitivity analysis below has been determined based on the exposure to interest rates for variable rate borrowings at the end of the reporting period. The analysis is prepared assuming the amount of the liability outstanding as of December 31, 2021 was outstanding for the whole period. A 1.0% point increase or decrease is used when reporting interest rate risk internally to key management personnel and represents management's assessment of the reasonably possible change in interest rate.

- If market rates of interest on our floating rate debt were to increase by 1.0%, the increase in interest expense on our floating rate debt would decrease our future earnings and cash flows by approximately \$0.2 million annually, assuming the balance outstanding under our Revolving Credit Facility remained at \$0.0 million.

- If market rates of interest on our floating rate debt were to decrease by 1.0%, there would be no impact on our floating rate debt or our future earnings and cash flows, assuming the balance outstanding under our Revolving Credit Facility remained at \$0.0 million and the current LIBOR on our floating rate debt could not fall below the existing 1.0% LIBOR floor.

## 21.9 Foreign currency risk

Since the Company's resorts are based in Mexico, the Dominican Republic and Jamaica, where the currency is different from the functional currency, the Company is exposed to exchange rate fluctuations.

Interest on borrowings is denominated in currencies that correspond to the cash flows generated by resort operations, mainly in USD. This provides an economic hedge on the borrowings, sales and purchases. Approximately 96.9% of the Company's sales are denominated in USD, which is the functional currency of the Company's foreign consolidated subsidiaries. With respect to other monetary assets and liabilities denominated in foreign currencies other than those already mentioned, the Company ensures that its net exposure is kept at an acceptable level by buying or selling foreign currencies at spot market rates in order to cover the cash needs generated by the resorts.

As income is mainly denominated in USD, which is the functional currency of the resorts, it is not affected by the exchange rate fluctuations between the functional and local currencies. Approximately 77.3% of the operating expenses (non-financial) of the resorts are transacted in the local currencies (Dominican Pesos, Mexican Pesos and Jamaican Dollars); as a result, the exchange rate fluctuations with regard to the functional currency have an effect on the amount of recorded expenses.

- The effect of an immediate 5.0% adverse change in foreign exchange rates on Mexican Peso-denominated expenses at December 31, 2021 would have impacted our Owned Resort EBITDA (as defined in Note 29) by approximately \$7.2 million on a year-to-date basis.
- The effect of an immediate 5.0% adverse change in foreign exchange rates on Dominican Peso-denominated expenses at December 31, 2021 would have impacted our Owned Resort EBITDA (as defined in Note 29) by approximately \$4.6 million on a year-to-date basis.
- The effect of an immediate 5.0% adverse change in foreign exchange rates on Jamaican Dollar-denominated expenses at December 31, 2021 would have impacted our Owned Resort EBITDA (as defined in Note 29) by approximately \$3.5 million on a year-to-date basis.

## 21.10 Reconciliation of liabilities arising from financing activities

The table below details changes in our liabilities arising from financing activities, including both cash and non-cash changes. Liabilities arising from financing activities are those for which cash flows were, or future cash flows will be, classified in our consolidated statement of cash flows as cash flows from financing activities (*\$ in thousands*):

	Financial liabilities arising from financing activities	
	Borrowings <sup>(1)</sup>	Warrant Liability
<b>As of December 31, 2020</b>	<b>\$ 1,244,187</b>	<b>\$ 8,127</b>
Financing cash flows, net	(119,988)	—
Non-cash changes:		
Change in fair value	—	(8,127)
Finance lease obligation	3,924	—
Finance costs	6,265	—
<b>As of December 31, 2021</b>	<b>\$ 1,134,388</b>	<b>\$ —</b>

(1) Includes both current and non-current borrowings on our Term Loan and Revolving Credit Facility.

## 22. Provisions

As of December 31, 2021 and 2020, there were no provisions outstanding.

## 23. Commitments and contingencies

We are involved in various claims and lawsuits arising in the normal course of business, including proceedings involving tort and other general liability claims, and workers' compensation and other employee claims. Most occurrences involving liability and claims of negligence are covered by insurance with solvent insurance carriers. We recognize a liability when we believe the loss is probable and reasonably estimable. We currently believe that the ultimate outcome of such lawsuits and proceedings will not, individually or in the aggregate, have a material effect on our Consolidated Financial Statements.

The Dutch Corporate Income Tax Act provides the option of a fiscal unity, which is a consolidated tax regime wherein the profits and losses of group companies can be offset against each other. With the exception of Playa Dominican Resort B.V., Playa Romana B.V., Playa Romana Mar B.V. and Playa Hotels & Resorts N.V., our Dutch companies file as a fiscal unity. Playa Resorts Holding B.V. is the head of our Dutch fiscal unity and all members of the fiscal unity are jointly and severally liable for the tax liabilities of the fiscal unity as a whole.

## 24. Other non-current liabilities

The following summarizes the balances of other non-current liabilities as of December 31, 2021 and 2020 (*\$ in thousands*):

	<b>As of December 31,</b>	
	<b>2021</b>	<b>2020</b>
Pension obligation	\$ 5,126	\$ 5,491
Key money <sup>(1)</sup>	16,731	15,790
Operating lease liabilities	4,298	4,762
Other	926	1,088
<b>Total other non-current liabilities</b>	<b>\$ 27,081</b>	<b>\$ 27,131</b>

<sup>(1)</sup> Represents the unamortized balance of key money, which is received in accordance with our franchise agreements. Key money is amortized on a straight-line basis over the non-cancellable term of the franchise agreement as a reduction to franchise fees within operating expenses in the Consolidated Statements of Profit or Loss. We received \$1.9 million and \$8.5 million of key money in 2021 and 2020, respectively.

## 25. Operating expenses

For the years ended December 31, 2021 and the 2020, the breakdown of operating expenses is as follows (*\$ in thousands*):

	<b>Year ended December 31,</b>	
	<b>2021</b>	<b>2020</b>
Personnel expenses	\$ 155,982	\$ 117,479
Operating equipment and supplies	46,631	34,081
Food and beverage	64,357	33,350
Guest services	7,005	2,717
Utilities expenses	35,481	25,094
Human resources expenses	14,464	11,633
Computer and telephone expenses	8,055	7,319
Reimbursed costs	5,806	2,189
Third party commissions	15,574	5,298
Advertising expenses	15,375	11,248
Professional fees	11,042	12,187
Incentive and management fees	1,492	1,161
Insurance expenses	16,965	19,457
Repairs and maintenance expense	16,538	11,614
Franchise fees	24,592	12,872
Property and other taxes	3,073	3,256
Other	10,795	6,010
<b>Total operating expenses</b>	<b>\$ 453,227</b>	<b>\$ 316,965</b>

The breakdown of personnel expenses for the years ended December 31, 2021 and 2020 is as follows (*\$ in thousands*):

	<b>Year Ended December 31,</b>	
	<b>2021</b>	<b>2020</b>
Wages, salaries and severance	\$ 132,475	\$ 100,565
Benefits	23,507	16,914
<b>Total personnel expenses</b>	<b>\$ 155,982</b>	<b>\$ 117,479</b>

The number of full-time employees as of December 31, 2021 and 2020 by category is as follows:

	<b>As of December 31,</b>	
	<b>2021</b>	<b>2020</b>
Resort management and administration	1,751	1,212
Resort staff	10,505	6,758
<b>Total number of full-time employees</b>	<b>12,256</b>	<b>7,970</b>

As of December 31, 2021 and 2020, the Company had no employees in the Netherlands.

## 26. Finance costs

For the years ended December 31, 2021 and 2020, the breakdown of finance costs is as follows (*\$ in thousands*):

	Year Ended December 31,	
	2021	2020
Interest expense:		
Interest on Term Loans	\$ 45,001	\$ 43,968
Interest on Property Loan	10,316	5,398
Interest and commitment fee on Revolving Credit Facility	1,047	2,952
Interest on derivative financial instruments	22,284	18,132
Interest expense on leases	278	112
Amortization of financing costs and discount on Term Loan	6,265	4,987
Change in fair value of derivative financial instruments	(12,061)	8,167
Other financing costs	396	387
<b>Total finance costs</b>	<b>\$ 73,526</b>	<b>\$ 84,103</b>

## 27. Other financial income, net

For the years ended December 31, 2021 and 2020, the breakdown of other financial income, net is as follows (*\$ in thousands*):

	Year Ended December 31,	
	2021	2020
Change in fair value of warrant liability	\$ 8,127	\$ 239
Non-service cost components of net periodic pension benefit	124	382
Other	(96)	564
<b>Total other financial income, net</b>	<b>\$ 8,155</b>	<b>\$ 1,185</b>

## 28. Leases

We enter into operating leases primarily for administrative offices. Our administrative offices, located in Virginia, Florida and Cancún, are leased under various lease agreements that extend for varying periods through 2025, with the option to extend our Cancún and Florida office leases through 2028 and 2030, respectively. The extension options are reasonably certain to be exercised and included in the amounts recorded.

We also have two finance lease arrangements with third-parties for the construction, management and maintenance of thermal energy plants in the Dominican Republic. Refer to further discussion in Note 18. Amortization expense for our finance leases was \$0.3 million and \$0.1 million for the years ended December 31, 2021 and 2020, respectively.

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Our future minimum lease payments under non-cancelable leases with third parties and related parties and lease liability as of December 31, 2021 were as follows (\$ in thousands):

	Operating Leases	Finance Leases
<b>Minimum future lease payments</b>		
2022	\$ 982	\$ 843
2023	687	848
2024	547	853
2025	572	859
2026	591	864
Thereafter	1,565	4,458
<b>Total minimum future lease payments</b>	<b>4,944</b>	<b>8,725</b>
Less: imputed interest	(646)	(2,667)
<b>Total lease liability<sup>(1)</sup></b>	<b>\$ 4,298</b>	<b>\$ 6,058</b>

<sup>(1)</sup> Operating and finance leases are included in other non-current liabilities and borrowings, respectively, in our Consolidated Statements of Financial Position.

The following table presents the components of lease expense and supplemental cash flow information for the years ended December 31, 2021 and 2020 (\$ in thousands):

	Year Ended December 31,	
	2021	2020
Lease expense <sup>(1)</sup>	\$ 2,292	\$ 2,497
<b>Cash paid for amounts included in the measurement of lease liabilities</b>		
Operating cash outflows for leases	\$ 278	\$ 112
Financing cash outflows for leases	\$ 892	\$ 760

<sup>(1)</sup> Includes variable and short term lease expenses.

The following table presents other relevant information related to our leases as of December 31, 2021:

	Operating Leases	Finance Leases
Weighted-average remaining lease term	6.70 years	11.30 years
Weighted-average discount rate <sup>(1)</sup>	4.12 %	7.71 %

<sup>(1)</sup> The discount rates applied to each lease reflects our estimated incremental borrowing rate which was determined based on lending rates specific to the type of leased real estate. The discount rates applied to our finance leases were implicit in lease.

We rent certain real estate to third parties for office and retail space within our resorts. Our lessor contracts are considered operating leases and generally have a contractual term of one to three years. The following table presents our rental income for the years ended December 31, 2021 and 2020 (\$ in thousands):

Leases	Financial Statement Classification	Year Ended December 31,	
		2021	2020
Operating lease income <sup>(1)</sup>	Non-package revenue	\$ 3,086	\$ 1,753

<sup>(1)</sup> Includes variable lease revenue, which is typically calculated as a percentage of our tenant's net sales.

## 29. Segments

We consider each one of our owned resorts to be an operating segment, none of which meets the threshold for a reportable segment. We also allocate resources and assess operating performance based on individual resorts. Our operating segments meet the aggregation criteria and thus, we report four separate reportable segments by geography: (i) Yucatán Peninsula, (ii) Pacific Coast, (iii) Dominican Republic, and (iv) Jamaica. For the years ended December 31, 2021, and 2020, we have excluded the immaterial amounts of management fees, cost reimbursements and other from our segment reporting.

Our operating segments are components of the business which are managed discretely and for which discrete financial information is reviewed regularly by our Chief Executive Officer, Chief Financial Officer and Chief Operating Officer, all of whom represent our chief operating decision maker (“CODM”). Financial information for each reportable segment is reviewed by the CODM to assess performance and make decisions regarding the allocation of resources.

The performance of our business is evaluated primarily on adjusted earnings before interest expense, income tax benefit, and depreciation and amortization expense (“Adjusted EBITDA”), which should not be considered an alternative to net loss or other measures of financial performance or liquidity derived in accordance with U.S. GAAP. The performance of our segments is evaluated on Adjusted EBITDA before corporate expenses and management fees (“Owned Resort EBITDA”).

We define Adjusted EBITDA as net loss, determined in accordance with U.S. GAAP, for the period presented, before interest expense, income tax benefit, and depreciation and amortization expense, further adjusted to exclude the following items: (a) impairment loss; (b) loss on sale of assets; (c) other expense; (d) repairs from hurricanes and tropical storms; (e) contract termination costs; (f) pre-opening expense; (g) share-based compensation; (h) other tax expense; (i) transaction expense; and (j) severance expense.

There are limitations to using financial measures such as Adjusted EBITDA and Owned Resort EBITDA. For example, other companies in our industry may define Adjusted EBITDA differently than we do. As a result, it may be difficult to use Adjusted EBITDA or similarly named financial measures that other companies publish to compare the performance of those companies to our performance. Because of these limitations, Adjusted EBITDA should not be considered as a measure of the income or loss generated by our business or discretionary cash available for investment in our business and investors should carefully consider our U.S. GAAP results presented in our Consolidated Financial Statements.

The following table presents segment Owned Net Revenue and a reconciliation to total revenue under IFRS for the years ended December 31, 2021 and 2020 (\$ in thousands):

	Year Ended December 31,	
	2021	2020
<b>Owned Net Revenue <sup>(1)</sup></b>		
Yucatán Peninsula	\$ 188,911	\$ 109,629
Pacific Coast	76,811	33,065
Dominican Republic	149,774	49,898
Jamaica	97,036	69,173
<b>Segment Owned Net Revenue</b>	<b>512,532</b>	<b>261,765</b>
Other	974	367
Management fees	2,291	807
Cost reimbursements	5,806	2,189
Compulsory tips	13,036	8,061
<b>Total revenue</b>	<b>\$ 534,639</b>	<b>\$ 273,189</b>

<sup>(1)</sup> We recognized \$3.0 million in business interruption insurance recoveries for the year ended December 31, 2020 related to the suspension of operations from the COVID-19 pandemic.



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The following table presents segment Owned Resort EBITDA, Adjusted EBITDA and a reconciliation to net loss under U.S. GAAP for the years ended December 31, 2021 and 2020 (\$ in thousands):

	Year Ended December 31,	
	2021	2020
<b>Owned Resort EBITDA per U.S. GAAP:</b>		
Yucatán Peninsula	\$ 59,538	\$ 17,783
Pacific Coast	23,776	4,281
Dominican Republic	38,141	(6,694)
Jamaica	14,826	(1,284)
<b>Segment Owned Resort EBITDA</b>	<b>136,281</b>	<b>14,086</b>
Other corporate	(39,401)	(36,066)
Management fees	2,291	807
<b>Total adjusted EBITDA per U.S. GAAP</b>	<b>99,171</b>	<b>(21,173)</b>
Interest expense	(71,378)	(81,942)
Depreciation and amortization	(81,508)	(92,570)
Impairment loss	(24,011)	(55,619)
Loss on sale of assets	(676)	(2,021)
Other expense	(1,471)	(1,164)
Repairs from hurricanes and tropical storms	(475)	(1,542)
Contract termination fees	(400)	—
Share-based compensation	(13,163)	(10,158)
Other tax expense	(617)	(613)
Transaction expense	(1,321)	(2,497)
Severance expense	(1,756)	(3,844)
Non-service cost components of net periodic pension cost (benefit) <sup>(1)</sup>	520	(200)
<b>Net loss before tax</b>	<b>(97,085)</b>	<b>(273,343)</b>
Income tax benefit	7,403	10,973
<b>Net loss per U.S. GAAP</b>	<b>\$ (89,682)</b>	<b>\$ (262,370)</b>

<sup>(1)</sup> Represents the non-service cost components of net periodic pension cost or benefit recorded within other expense in the Consolidated Statements of Operations. We include these costs in Adjusted EBITDA as they are considered part of our ongoing resort operations.

**Playa Hotels & Resorts N.V.**  
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The following table presents a reconciliation of our U.S. GAAP net loss to our IFRS loss for the years ended December 31, 2021 and 2020 (\$ in thousands):

	Year Ended December 31,	
	2021	2020
<b>Net loss per U.S. GAAP</b>	<b>\$ (89,682)</b>	<b>\$ (262,370)</b>
<b>Reconciling items to IFRS</b>		
Other impairment loss <sup>(1)</sup>	10,932	4,709
Share based compensation expense <sup>(2)</sup>	(28)	(427)
Depreciation expense <sup>(3)</sup>	2,523	3,946
Amortization of financing costs <sup>(4)</sup>	(2,149)	(2,161)
Fair value gains on warrant liability <sup>(5)</sup>	8,127	239
Income tax benefit (provision) <sup>(6)</sup>	7,503	(12,605)
Loss on sale of assets <sup>(1)</sup>	349	1,809
Goodwill impairment <sup>(1)</sup>	—	2,084
Other	(11)	(138)
<b>Loss from continuing operations per IFRS</b>	<b>\$ (62,436)</b>	<b>\$ (264,914)</b>

<sup>(1)</sup> U.S. GAAP to IFRS difference in the treatment of impairment losses.

<sup>(2)</sup> Share based compensation expense is accelerated for share based awards with graded vesting service conditions under IFRS, while it is recorded straight-line under U.S. GAAP.

<sup>(3)</sup> Differences in depreciation due to componentization and impairment reversal under IFRS.

<sup>(4)</sup> Differences in the amortization of the discount on borrowings and financing costs.

<sup>(5)</sup> Other financial income not recognized in the Consolidated Statement of Operations under U.S. GAAP (see Note 27).

<sup>(6)</sup> Differences in book and tax basis under IFRS and U.S. GAAP, with the largest difference related to property and equipment.

The following tables present a reconciliation of segment property and equipment, gross to total property and equipment, net as of December 31, 2021 and 2020 (\$ in thousands):

	As of December 31,	
	2021	2020
<b>Segment property and equipment, gross:</b>		
Yucatán Peninsula	\$ 640,807	\$ 773,047
Pacific Coast	289,591	289,615
Dominican Republic	670,791	665,505
Jamaica	401,709	399,638
<b>Total segment property and equipment, gross</b>	<b>2,002,898</b>	<b>2,127,805</b>
Other corporate	4,802	4,505
Accumulated depreciation	(477,136)	(472,389)
<b>Total property and equipment, net</b>	<b>\$ 1,530,564</b>	<b>\$ 1,659,921</b>

**Playa Hotels & Resorts N.V.**  
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**As of and for the year ended December 31, 2021**

The following table presents segment capital expenditures, which includes capital expenditures incurred but not yet paid, for the years ended December 31, 2021 and 2020 (\$ in thousands):

	<b>Year Ended December 31,</b>	
	<b>2021</b>	<b>2020</b>
<b>Segment capital expenditures:</b>		
Yucatán Peninsula	\$ 4,957	\$ 4,487
Pacific Coast	1,138	1,345
Dominican Republic	3,417	9,966
Jamaica	4,210	3,112
<b>Total segment capital expenditures</b>	<b>13,722</b>	<b>18,910</b>
Other corporate	353	160
<b>Total capital expenditures</b>	<b>\$ 14,075</b>	<b>\$ 19,070</b>

**30. Subsequent events**

For our Consolidated Financial Statements as of and for the year ended December 31, 2021, we evaluated subsequent events through April 15, 2022, which is the date the financial statements were approved for issue by the Board of Directors.

## 7.2 Company Financial Statements

**Playa Hotels & Resorts N.V.**  
**(Parent Company)**  
**Condensed Statement of Financial Position (after appropriation of result)**  
**(\$ in thousands)**

	Note	As of December 31,	
		2021	2020
<b>ASSETS</b>			
Fixed assets			
Participation in group companies	5	\$ 676,685	\$ 592,527
<b>Total fixed assets</b>		<b>676,685</b>	<b>592,527</b>
Current assets			
Trade and other receivables	8	79	506
Prepayments and other current assets		100	140
Cash and cash equivalents	6	8,903	10,534
<b>Total current assets</b>		<b>9,082</b>	<b>11,180</b>
<b>Total assets</b>		<b>\$ 685,767</b>	<b>\$ 603,707</b>
<b>EQUITY AND LIABILITIES</b>			
Equity			
Ordinary share capital	7	\$ 18,518	\$ 14,871
Share premium - ordinary shares	7	965,724	831,520
Treasury shares	7	(16,697)	(16,642)
Other reserves	7	46,155	33,098
Accumulated deficit		(479,652)	(418,761)
<b>Total equity</b>		<b>534,048</b>	<b>444,086</b>
Non-current liabilities			
Warrant liability	9	—	8,127
<b>Total non-current liabilities</b>		<b>—</b>	<b>8,127</b>
Current liabilities			
Trade and other payables		410	185
Advances from subsidiaries	8	151,309	151,309
<b>Total current liabilities</b>		<b>151,719</b>	<b>151,494</b>
<b>Total liabilities</b>		<b>151,719</b>	<b>159,621</b>
<b>Total equity and liabilities</b>		<b>\$ 685,767</b>	<b>\$ 603,707</b>

The accompanying Notes 1-13 are an integral part of these Company Financial Statements.

**Playa Hotels & Resorts N.V.**  
**(Parent Company)**  
**Condensed Statement of Profit or Loss**  
**(\$ in thousands)**

	Note	<u>Year ended December 31,</u>	
		<u>2021</u>	<u>2020</u>
<b>Operations</b>			
Operating expenses		\$ (14,172)	\$ (11,526)
Other financial income		8,123	234
Result before taxation		(6,049)	(11,292)
Share in result of participation	5	(44,080)	(260,012)
<b>Loss for the period</b>		<b><u>\$ (50,129)</u></b>	<b><u>\$ (271,304)</u></b>

The accompanying Notes 1-13 are an integral part of these Company Financial Statements.

**Playa Hotels & Resorts N.V.**  
**(Parent Company)**  
**Condensed Statement of Changes in Equity**  
**(\$ in thousands)**

	Ordinary share capital		Treasury shares		Share premium - ordinary shares	Equity-settled employee benefits reserve	Accumulated deficit	Total equity
	Shares	Amount	Shares	Amount				
<b>Balance at January 1, 2020</b>	<b>129,121,576</b>	<b>\$ 14,215</b>	<b>1,846,095</b>	<b>\$ (14,088)</b>	<b>\$ 812,515</b>	<b>\$ 22,616</b>	<b>\$ (147,457)</b>	<b>\$ 687,801</b>
Total comprehensive loss	—	—	—	—	—	—	(271,304)	(271,304)
Share-based compensation, net of tax withholdings	911,774	103	12,592	(54)	—	10,482	—	10,531
Repurchase of ordinary shares	(340,109)	—	340,109	(2,500)	—	—	—	(2,500)
Equity issuance, net	4,878,049	553	—	—	19,005	—	—	19,558
<b>Balance at December 31, 2020</b>	<b>134,571,290</b>	<b>\$ 14,871</b>	<b>2,198,796</b>	<b>\$ (16,642)</b>	<b>\$ 831,520</b>	<b>\$ 33,098</b>	<b>\$ (418,761)</b>	<b>\$ 444,086</b>
	Ordinary share capital		Treasury shares		Share premium - ordinary shares	Equity-settled employee benefits reserve	Accumulated deficit	Total equity
	Shares	Amount	Shares	Amount				
<b>Balance at January 1, 2021</b>	<b>134,571,290</b>	<b>\$ 14,871</b>	<b>2,198,796</b>	<b>\$ (16,642)</b>	<b>\$ 831,520</b>	<b>\$ 33,098</b>	<b>\$ (418,761)</b>	<b>\$ 444,086</b>
Total comprehensive loss	—	—	—	—	—	—	(50,129)	(50,129)
Immaterial correction of prior period error	—	—	—	—	—	—	(10,762)	(10,762)
Share-based compensation, net of tax withholdings	1,116,990	135	9,208	(55)	—	13,057	—	13,137
Equity issuance, net	28,750,000	3,512	—	—	134,204	—	—	137,716
<b>Balance at December 31, 2021</b>	<b>164,438,280</b>	<b>\$ 18,518</b>	<b>2,208,004</b>	<b>\$ (16,697)</b>	<b>\$ 965,724</b>	<b>\$ 46,155</b>	<b>\$ (479,652)</b>	<b>\$ 534,048</b>

The accompanying Notes 1-13 are an integral part of these Company Financial Statements.

**Playa Hotels & Resorts N.V.**  
**(Parent Company)**  
**Notes to the Condensed Financial Statements**

**1. General information**

Playa Hotels & Resorts N.V. (“Playa” or the “Company”) is incorporated as a public limited liability company in the Netherlands. Playa became the parent company (holding) of the Company's portfolio through its wholly-owned subsidiary Playa Resorts Holding B.V. The description of the Company's activities and structure, as included in Note 1 to the Consolidated Financial Statements, also applies to these Company Financial Statements.

**2. Basis of preparation, presentation and measurement**

These Company Financial Statements have been presented in accordance with the regulatory framework set forth in Note 3.1. For the general principles for the preparation of the Company Financial Statements, the principles for the valuation of assets and liabilities and determination of the result, as well as the notes to the specific assets and liabilities and the results, reference is made to the notes to the Consolidated Financial Statements, if not presented otherwise hereinafter.

The financial information relating to Playa Hotels & Resorts N.V. and its subsidiaries is presented in the Consolidated Financial Statements, which have been prepared assuming the Company will continue as a going concern.

In connection with our efforts to remediate the Tax Weakness (as defined in chapter 8.1. *Controls and Procedures*) in our internal control over financial reporting, we identified an error in our previously disclosed deferred tax liabilities for one of our Dominican Republic entities during the year ended December 31, 2021. We corrected the error in the current period condensed financial statements, resulting in a decrease to participation in group companies and an increase to accumulated deficit for the year ended December 31, 2021. The adjustment had no impact on our Company Statements of Profit or Loss. Refer to Note 9 to the Consolidated Financial Statements for further discussion.

*Proposed appropriation of the result*

During the year ended December 31, 2021, the Company had losses in the Company Financial Statements which the management board proposes to include in the unappropriated income of the Company.

The Company Financial Statements reflect this proposal.

**3. Significant accounting policies**

**3.1 Regulatory framework applicable to the financial information**

The regulatory framework applied to the Company's financial information is established by:

- Title 9, Book 2 of the Netherlands Civil Code (“NCC”);
- Combination 3 as allowed in the NCC; and
- All other applicable Dutch accounting principles.

**3.2 Functional currency**

The functional currency of the Company and its subsidiaries is the U.S. dollar (“USD”).

**3.3 Net asset value of controlled participating interests**

The net asset value of controlled participating interests in the Company Financial Statements is determined based on Title 9, Book 2 of the NCC applied for preparation of the Company Financial Statements.

#### 4. Difference of consolidated and company only equity and result

There were no differences between the Company Financial Statements and the Consolidated Financial Statements as of and for the years ended December 31, 2021 and 2020 (\$ in thousands):

	2021	2020
Total equity according to the Company Financial Statements	\$ 534,048	\$ 444,086
Total equity according to the Consolidated Financial Statements	534,048	444,086
<b>Difference</b>	<b>\$ —</b>	<b>\$ —</b>
Loss for the period according to the Company Financial Statements	\$ (50,129)	\$ (271,304)
Total comprehensive loss according to the Consolidated Financial Statements	(50,129)	(271,304)
<b>Difference</b>	<b>\$ —</b>	<b>\$ —</b>

#### 5. Participation in group companies

As of December 31, 2021, the Company had 100% ownership of its direct investment in subsidiaries in Playa Resorts Holding B.V. The Company accounts for its investment in subsidiaries using the net asset value method of accounting. At the end of each reporting period, the Company assesses whether there is any indication that its investment may be impaired. As of December 31, 2021, no provision for impairment was recognized.

The following tables summarize the movements in participation in group companies for the years ended December 31, 2021 and 2020 (\$ in thousands):

	%	As of January	Additions	Immaterial Correction of Prior Period Error	Share in result of participation	At December
	Participation	1, 2021				31, 2021
<b>Participation in group companies</b>						
Investment in Playa Resorts Holding BV	100%	\$ 592,527	\$ 139,000	\$ (10,762)	\$ (44,080)	\$ 676,685
<b>Total</b>		<b>\$ 592,527</b>	<b>\$ 139,000</b>	<b>\$ (10,762)</b>	<b>\$ (44,080)</b>	<b>\$ 676,685</b>
	%	As of January	Additions	Distributions	Share in result of participation	At December
	Participation	1, 2020				31, 2020
<b>Participation in group companies</b>						
Investment in Playa Resorts Holding BV	100%	\$ 695,854	\$ 161,000	\$ (4,315)	\$ (260,012)	\$ 592,527
<b>Total</b>		<b>\$ 695,854</b>	<b>\$ 161,000</b>	<b>\$ (4,315)</b>	<b>\$ (260,012)</b>	<b>\$ 592,527</b>

#### 6. Cash and cash equivalents

There are no restrictions on the availability of cash and cash equivalents as they are balances maintained in current accounts at financial institutions. They are at the Company's free disposal. The following summarizes the balances of cash and cash equivalents as of December 31, 2021 and 2020 (\$ in thousands):

	As of December 31,	
	2021	2020
Bank of America Netherlands	\$ 8,903	\$ 10,534
<b>Total</b>	<b>\$ 8,903</b>	<b>\$ 10,534</b>

#### 7. Ordinary share capital, share premium, treasury shares and other reserves

For details on ordinary share capital, share premium, treasury shares, and other reserves, see Note 14 of the Consolidated Financial Statements included elsewhere in this report.



## 8. Transactions with related parties

For a list of the Company's subsidiaries, see Note 1 of the Consolidated Financial Statements included elsewhere in this report. Details of the balances between the Company and other related parties as of December 31, 2021 and 2020, and for the transactions between the Company and other related parties for the years ended December 31, 2021 and 2020, are as follows (\$ in thousands):

Balances:	Relation:	As of December 31,	
		2021	2020
<i>Accounts receivable:</i>			
Resort Room Sales, LLC	Group Companies	\$ 77	\$ 456
Cameron del Caribe S de RL de CV	Group Companies	—	—
Gran Desing & Factory, S de RL de CV	Group Companies	—	—
Desarollos GCR, S de RL de CV	Group Companies	—	—
Inmobiliaria Y Proyectos TRPLAYA, S de RL de CV	Group Companies	—	—
Playa Gran, S de RL de CV	Group Companies	—	—
Playa Cabos Baja S de RL de CV	Group Companies	—	—
Playa Resorts Management	Group Companies	—	50
Cameron del Pacifico S de RL de CV	Group Companies	—	—
Playa Rmaya One, S de RL de DV	Group Companies	—	—
Playa Romana Mar BV	Group Companies	—	—
Playa Cana BV	Group Companies	—	—
Hotel Capri Caribe S de RL de CV	Group Companies	—	—
Playa Resorts Holding B.V.	Group Companies	2	—
<b>Total</b>		<b>\$ 79</b>	<b>\$ 506</b>
<i>Advances from subsidiaries:</i>			
Playa Resorts Holding B.V.	Group Companies	\$ 93,118	\$ 93,118
Runaway Bay Resort Lucia Limited	Group Companies	32,210	32,210
Dunn's River Resort Lucia Limited	Group Companies	25,981	25,981
<b>Total</b>		<b>\$ 151,309</b>	<b>\$ 151,309</b>

### *Relationship with Hyatt*

Hyatt is a related party due to its ownership of our ordinary shares and representation on our Board of Directors until August 18, 2021.

## 9. Financial instruments

### 9.1 General

The Company has exposure to credit risk, liquidity risk, and market risk (including foreign currency risk and interest rate risk). See Note 21 of the Company's Consolidated Financial Statements for further discussion regarding these risks, the Company's objective, policies and processes for measuring and managing risk, and the Company's management of capital.

## 9.2 Categories of financial instruments

The Company's Statement of Financial Position contains various financial instruments as shown in the table below (*\$ in thousands*):

	As of December 31,	
	2021	2020
<b>Financial assets not measured at fair value:</b>		
Cash and cash equivalents	\$ 8,903	\$ 10,534
Trade and other receivables	79	506
<b>Total financial assets</b>	<b>\$ 8,982</b>	<b>\$ 11,040</b>
<b>Financial liabilities not measured at fair value:</b>		
Trade and other payables	\$ 410	\$ 185
<b>Financial liabilities measured at fair value:</b>		
Warrant liability	\$ —	\$ 8,127
<b>Total financial liabilities</b>	<b>\$ 410</b>	<b>\$ 8,312</b>

We believe the carrying value of our financial assets and financial liabilities not measured at fair value approximate their fair values at December 31, 2021 and 2020.

## 9.3 Fair value measurements

Fair value represents the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. Fair value measurements are categorized into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significant of the inputs to the fair value measurement in its entirety, which are described below:

- Level 1: Inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities accessible at the measurement date.
- Level 2: Inputs, other than quoted prices included in Level 1, are observable for the assets or liabilities, either directly (i.e., as prices) or indirectly (i.e., derived from prices).
- Level 3: Inputs are unobservable for the assets or liabilities.

### *Liabilities measured at fair value on a recurring basis*

We had no liabilities measured at fair value on a recurring basis as of December 31, 2021. The table below presents the liabilities that were measured at fair value as of December 31, 2020 (*\$ in thousands*):

	December 31, 2020	Fair Value		
		Level 1	Level 2	Level 3
<b>Financial liabilities measured at fair value:</b>				
Warrant liability	\$ 8,127	\$ —	\$ 8,127	\$ —

### *Earnout Warrants*

Earnout Warrants are presented at fair value in the Company Statement of Financial Position. The valuation of this instrument was determined using a Monte Carlo simulation. This analysis reflects the contractual terms of the warrants, including the period to maturity, and uses observable market-based inputs, including ordinary share price, volatility, and risk-free interest rate. The Company determined that its warrant liability should be classified in Level 2 of the fair value hierarchy.

The fair value of the Earnout Warrants are remeasured at the end of every reporting period. The change in fair value is recognized directly in earnings, classified as other financial income in the Company Statement of Profit or Loss. For more information, see Note 17 to the Consolidated Financial Statements.

## 10. Remuneration of Board Members

For 2021, each of our non-executive directors received an annual grant of restricted Ordinary Shares with a value of \$75,000, which vest one-year from the grant date, and an annual cash retainer of \$70,000, paid quarterly, for services as a director. The Lead Independent Director received an additional annual cash retainer of \$25,000, the chairs of the Audit Committee and Compensation Committee each received an additional annual cash retainer of \$20,000 and the chair of the Nominating and Governance Committee received an additional annual cash retainer of \$10,000, in each case, paid quarterly. Should a non-executive director be elected to the Board during the year, any compensation is prorated based on the first date of service. Directors who are our employees or are employees of our subsidiaries will not receive compensation for their services as directors. All of our directors are reimbursed for their out-of-pocket expenses incurred in connection with the performance of our Board duties. To encourage our directors to experience our properties as guests, they receive discounts for personal visits to our resorts.

As part of the regular review of the annual non-executive director compensation program, the Board approved, with input from its independent outside compensation consultant, the following adjustments for 2022 in order to better align the non-executive directors' compensation with the Company's peers and the market: an increase in the non-executive directors' cash retainer amount from \$70,000 to \$75,000 and an increase in the value of the annual grant of Ordinary Shares from \$75,000 to \$100,000. The Board also approved an annual cash retainer of \$7,500 for each member of the Nominating and Governance Committee and an annual cash retainer of \$10,000 for each member of the Audit Committee and the Compensation Committee. No changes were made to the compensation of the Lead Independent Director or the chairs of the Board Committees for 2022.

The following tables set forth the compensation paid in 2021 and 2020 to our directors for their service to us as directors. Mr. Wardinski did not and does not receive any compensation for his service as a director. As a result of the negative effects of the COVID-19 pandemic on Playa, a majority of our non-executive directors waived their cash compensation for the second, third and fourth quarters of 2020. The remuneration of our non-executive directors is recorded within operating expenses on the Condensed Statement of Profit or Loss.

Summary of Non-Executive Director 2021 Compensation

Name	Fees Earned or Paid in			Other	Total
	Cash	Share Awards			
Charles Floyd <sup>(1)(2)</sup>	\$ —	\$ —	\$ —	\$ —	\$ —
Richard B. Fried <sup>(3)</sup>	\$ —	\$ 74,997	\$ —	\$ —	\$ 74,997
Hal Stanley Jones	\$ 90,000	\$ 74,997	\$ —	\$ —	\$ 164,997
Mahmood Khimji	\$ 53,861	\$ —	\$ —	\$ —	\$ 53,861
Elizabeth Lieberman	\$ 105,000	\$ 74,997	\$ —	\$ —	\$ 179,997
Maria Miller	\$ 53,861	\$ —	\$ —	\$ —	\$ 53,861
Leticia Navarro	\$ 53,861	\$ —	\$ —	\$ —	\$ 53,861
Karl Peterson <sup>(1)</sup>	\$ —	\$ —	\$ —	\$ —	\$ —
Christopher W. Zacca <sup>(4)</sup>	\$ —	\$ —	\$ —	\$ —	\$ —

<sup>(1)</sup> Waived all compensation for services as a non-executive director.

<sup>(2)</sup> Resigned from the Board effective August 18, 2021.

<sup>(3)</sup> Waived cash compensation for services as a non-executive director. Mr. Fried will not stand for reelection to our Board and his term as director will expire at the General Meeting on May 12, 2022.

<sup>(4)</sup> Waived compensation for services as a non-executive director and resigned from the Board effective March 25, 2021.

**Summary of Non-Executive Director 2020 Compensation**

<b>Name</b>	<b>Fees Earned or Paid in Cash</b>		<b>Share Awards</b>		<b>Other</b>		<b>Total</b>
Charles Floyd <sup>(1)</sup>	\$	—	\$	—	\$	—	\$ —
Richard B. Fried	\$	17,500	\$	75,002	\$	—	\$ 92,502
Gloria Guevara <sup>(3)</sup>	\$	17,500	\$	75,002	\$	—	\$ 92,502
Daniel J. Hirsch <sup>(2)</sup>	\$	22,500	\$	75,002	\$	—	\$ 97,502
Hal Stanley Jones	\$	90,000	\$	75,002	\$	—	\$ 165,002
Thomas Klein <sup>(2)</sup>	\$	20,000	\$	75,002	\$	—	\$ 95,002
Elizabeth Lieberman	\$	102,500	\$	75,002	\$	—	\$ 177,502
Peter Melhado <sup>(2)</sup>	\$	17,500	\$	75,002	\$	—	\$ 92,502
Karl Peterson <sup>(1)</sup>	\$	—	\$	—	\$	—	\$ —
Arturo Sarukhan <sup>(2)</sup>	\$	17,500	\$	75,002	\$	—	\$ 92,502
Christopher W. Zacca	\$	17,500	\$	75,002	\$	—	\$ 92,502

<sup>(1)</sup> Waived compensation received for services as non-executive directors.

<sup>(2)</sup> In March 2020, the Board was restructured to reduce the size of the Board from twelve directors to eight in an effort to realign the size of the Board to an appropriate level given the Company's size and needs and to improve efficiencies in the Board's operations. In connection with the restructuring, our former directors Daniel J. Hirsch, Thomas Klein and Arturo Sarukhan and interim director Peter Melhado resigned from the Board effective March 31, 2020. Mr. Melhado had succeeded former director Richard Byles.

<sup>(3)</sup> Resigned from the Board effective December 31, 2020.

The following table sets forth the compensation paid in 2021 and 2020 to Mr. Wardinski for his service to us as Chief Executive Officer. The remuneration, excluding share awards, of Mr. Wardinski is recorded by a group company. Mr. Wardinski's share awards are recorded within operating expenses on the Condensed Statement of Profit or Loss.

<b>Name</b>	<b>Year</b>	<b>Salary (\$) <sup>(1)</sup></b>	<b>Bonus (\$)</b>	<b>Share Awards (\$)</b>	<b>All Other Compensation (\$)</b>	<b>Total</b>
Bruce D. Wardinski	2021	\$ 750,000	\$ 1,875,000	\$ 3,996,557	\$ 12,944	\$ 6,634,501
	2020	\$ 201,924	\$ 703,125	\$ 3,158,615	\$ 7,429	\$ 4,071,093

<sup>(1)</sup> Due to the COVID pandemic, the Chairman and CEO's base salary was reduced to \$0 as of March 29, 2020 for the remainder of 2020.

## 11. Audit fees

During the years ended December 31, 2021 and 2020, the fees expensed related to audit services by Deloitte Accountants B.V., for the audit of the Consolidated and Company Financial Statements and other services provided, as well as professional fees for miscellaneous services invoiced to the subsidiaries, as referred to in Article 1, first part, 'a' and 'e' of the Dutch Law (*Wet toezicht accountantsorganisaties*) are as follows (\$ in thousands):

	<b>Year Ended December 31, 2021</b>		
	<b>Deloitte Accountants B.V.</b>	<b>Other Deloitte</b>	<b>Total Network</b>
Audit of the financial statements and related services	\$ 568	\$ 3,063	\$ 3,631
Tax advisory services	—	548	548
<b>Total</b>	<b>\$ 568</b>	<b>\$ 3,611</b>	<b>\$ 4,179</b>
	<b>Year Ended December 31, 2020</b>		
	<b>Deloitte Accountants B.V.</b>	<b>Other Deloitte</b>	<b>Total Network</b>
Audit of the financial statements and related services	\$ 505	\$ 3,061	\$ 3,566
Tax advisory services	—	349	349
<b>Total</b>	<b>\$ 505</b>	<b>\$ 3,410</b>	<b>\$ 3,915</b>

## **12. Commitments and contingencies**

The legal entity currently has not guaranteed liabilities of certain consolidated group companies, as meant in article 2:403 of the Netherlands Civil Code.

The Dutch Corporate Income Tax Act provides the option of a fiscal unity, which is a consolidated tax regime wherein the profits and losses of group companies can be offset against each other. With the exception of Playa Dominican Resort B.V., Playa Romana B.V., Playa Romana Mar B.V. and Playa Hotels & Resorts N.V., our Dutch companies file as a fiscal unity. Playa Resorts Holding B.V. is the head of our Dutch fiscal unity and all members of the fiscal unity are jointly and severally liable for the tax liabilities of the fiscal unity as a whole.

## **13. Subsequent events**

For our Company Financial Statements as of and for the year ended December 31, 2021, we evaluated subsequent events through April 15, 2022, which is the date the financial statements were approved for issue by the Board. For a discussion of subsequent events, see Note 30 to the Consolidated Financial Statements included elsewhere in this report.

### 7.3 Signature Page

This section contains the signature page to the Dutch statutory board report of Playa Hotels & Resorts N.V. for the fiscal year ended December 31, 2021.

/s/ Bruce D. Wardinski  
**Bruce D. Wardinski**

/s/ Elizabeth Lieberman  
**Elizabeth Lieberman**

/s/ Hal Stanley Jones  
**Hal Stanley Jones**

/s/ Richard B. Fried  
**Richard B. Fried**

/s/ Karl Peterson  
**Karl Peterson**

/s/ Maria Miller  
**Maria Miller**

/s/ Mahmood Khimji  
**Mahmood Khimji**

/s/ Leticia Navarro  
**Leticia Navarro**

## 8. CONTROLS AND PROCEDURES

### 8.1 Controls and procedures

#### *Disclosure Controls and Procedures*

We maintain a set of disclosure controls and procedures (as that term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) designed to ensure that information required to be disclosed by us in reports that we file or submit under the Securities Exchange Act of 1934, as amended (the “Exchange Act”), is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer (“CEO”) in the role of Principal Executive Officer and our Chief Financial Officer (“CFO”) in the role of Principal Financial Officer, as appropriate, to allow timely decisions regarding required disclosures.

In accordance with Rule 13a-15(b) of the Exchange Act, as of the end of the period covered by this annual report, an evaluation was carried out under the supervision and with the participation of our management, including our CEO and CFO, of the effectiveness of our disclosure controls and procedures. Based on that evaluation, our CEO and CFO concluded that our disclosure controls and procedures were effective as of December 31, 2021.

#### *Management’s Report on Internal Control over Financial Reporting*

Management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Rule 13a-15(f) and 15d-15(f) under the Exchange Act. Our internal control system is designed to provide reasonable assurance to our management and the board of directors regarding the preparation and fair presentation of published financial statements. All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation.

Management conducted, under the supervision of our CEO and CFO, an evaluation of the effectiveness of our internal control over financial reporting based on the framework in *Internal Control – Integrated Framework* (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on the assessment performed, management concluded that our internal control over financial reporting was effective as of December 31, 2021.

#### *Remediation Plan*

We disclosed in our Annual Report on Form 10-K for the year ended December 31, 2020 the following material weakness in our internal control over financial reporting that existed as of December 31, 2020 and 2019:

- The control activities related to our income tax provision did not operate with a level of precision that would identify a material misstatement (the “Tax Weakness”).

During 2021, we initiated and implemented measures designed to improve our internal control processes and procedures related to income tax accounting. Specifically, we hired additional resources, engaged third-party service providers, and developed and implemented enhanced policies, procedures and controls relating to income tax account reconciliations and analysis, including enhancements to our documentation to reflect the control attributes that are performed and enhanced the precision of our controls. We also successfully completed testing our income tax provision controls for effectiveness. Based on our implementation and testing, we concluded that the Tax Weakness has been remediated as of December 31, 2021.

#### *Changes in Internal Control Over Financial Reporting*

Other than the identification of the Tax Weakness, there has been no change in our internal control over financial reporting (as defined in Rule 13a-15(f) and 15d-15(f) under the Exchange Act) during the most recent fiscal year that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

This annual report does not include an attestation report of our registered public accounting firm regarding internal control over financial reporting pursuant because such attestation is not required by Dutch GAAP.

## 8.2 In control statement

On the basis of reports and information provided to our Board, our Board is of the opinion that:

1. this annual report provides sufficient insight into any failings in the effectiveness of the Company's risk management and control systems;
2. based on the Company's state of affairs as of the date of this annual report, it is justified that the Company's financial reporting is prepared on a going concern basis; and
3. this annual report states those material risks and uncertainties that are relevant to the expectation of the Company's continuity for a period of twelve months after the date of this annual report.

Any material failings in, material changes to, and/or material improvements of the Company's risk management and control systems which have been observed, made and/or planned, respectively, during the fiscal year to which this annual report relates, have been discussed with our audit committee and with our non-executive directors.

## 9. CORPORATE GOVERNANCE

### 9.1 Dutch Corporate Governance Code

For the fiscal year to which this annual report relates, the DCGC applied to the Company. The text of the DCGC can be accessed at [www.mccg.nl/english](http://www.mccg.nl/english).

Except as set out below, during the fiscal year to which this annual report relates, the Company complied with the principles and best practice provisions of the DCGC, to the extent that these are directed at the Board.

#### *Retirement schedule (best practice provision 2.2.4)*

Consistent with corporate practice in the United States, the trading jurisdiction of our ordinary shares, all of our directors are re-elected annually. Therefore, there is no need for a retirement schedule.

#### *Compensation (best practice provisions 3.1.2, 3.2.3, 3.3.2 and 3.3.3)*

Consistent with Playa's historical practices and market practice in the United States, the trading jurisdiction of our ordinary shares, and in order to further support Playa's ability to attract and retain the right highly qualified candidates for a Board position:

- Restricted shares awarded to our Chief Executive Officer as part of his compensation are subject to time-based vesting and vest during the first three years after the date of grant.
- Our directors may generally sell Playa shares held by them at any point in time, subject to Company policy and applicable securities laws regulations.
- Our non-executive directors are granted compensation in the form of shares, options and/or other equity-based compensation.
- Pursuant to a contract originally executed with our Chief Executive Officer before Playa became a listed company and subsequently amended, our Chief Executive Officer may be entitled to a severance payment in excess of his annual base salary.

#### *Majority requirements for dismissal and overruling binding nominations (best practice provision 4.3.3)*

Our directors are appointed by the General Meeting upon the binding nomination by the Board. The General Meeting may only overrule the binding nomination by a resolution passed by simple majority of the votes cast, provided such majority represents more



than half of the Company's issued share capital. In addition, our directors may be suspended or dismissed by the General Meeting at any time by a resolution passed by simple majority, provided such majority represents more than half of the Company's issued share capital. The possibility to convene a new General Meeting as referred to in Section 2:120(3) DCC in respect of these matters has been excluded in the Articles of Association. We believe that these provisions support the continuity of the Company and its business and that those provisions, therefore, are in the best interests of our stakeholders.

## **9.2 Code of conduct and other corporate governance practices**

The Company has adopted a code of business conduct and ethics, which can be accessed at [www.investors.playaresorts.com](http://www.investors.playaresorts.com). The Company does not voluntarily apply other formal codes of conduct or corporate governance practices.

## **9.3 Risk management and control systems**

See chapter 8.1 of this annual report for an overview of the main characteristics of the Company's risk management and control systems relating to the process of financial reporting by the Company and the Company's group companies whose financial information is included in the Consolidated Financial Statements.

Risk management and control forms an integral part of the Company's business planning and performance review cycle. The Company's risk and control policy is designed to provide reasonable assurance that objectives are met by integrating risk assessment in the strategic planning process, integrating management control into the daily operations, ensuring compliance with legal requirements and safeguarding the integrity of the Company's financial reporting and its related disclosures. The Company makes management responsible for identifying the critical business risks and for the implementation of appropriate risk responses.

The Company's Risk Management and Internal Control systems are based on the Internal Control-Integrated Framework (2013) established by the Committee of Sponsoring Organizations (COSO). The Company has implemented a global standard for internal control over financial reporting, together with the Company's established accounting procedures, is designed to provide reasonable assurance that assets are safeguarded, that the books and records properly reflect transactions necessary to permit preparation of financial statements, that policies and procedures are carried out by qualified personnel and that published financial statements are properly prepared and do not contain any material misstatements.

## **9.4 General Meeting**

### **9.4.1 Functioning of the General Meeting**

Annually, at least one General Meeting must be held. This annual General Meeting must be held within six months after the end of the Company's fiscal year. A General Meeting must also be held within three months after the Board has decided that it is likely that the Company's equity has decreased to or below 50% of its paid up and called up share capital. In addition, without prejudice to the relevant best practice provisions of the DCGC with respect to invoking a 'response period', a General Meeting must be held when requested by one or more shareholders and/or others with meeting rights under Dutch law collectively representing at least 10% of the Company's issued share capital, provided that certain criteria are met. Any additional General Meeting shall be convened whenever the Board or our Chief Executive Officer would so decide. Each General Meeting must be held in Amsterdam, Rotterdam, Schiphol (Haarlemmermeer), Utrecht or The Hague.

For purposes of determining who have voting rights and/or meeting rights under Dutch law at a General Meeting, the Board may set a record date. The record date, if set, shall be the 28th day prior to that of the General Meeting. Those who have voting rights and/or meeting rights under Dutch law on the record date and are recorded as such in one or more registers designated by the Board shall be considered to have those rights at the General Meeting, irrespective of any changes in the composition of the shareholder base between the record date and the date of the General Meeting. The Articles of Association require shareholders and others with meeting rights under Dutch law to notify the Company of their identity and their intention to attend the General Meeting. This notice must be received by the Company ultimately on the seventh day prior to the General Meeting, unless indicated otherwise when such General Meeting is convened.

#### **9.4.2 Powers of the General Meeting**

All powers that do not vest in the Board pursuant to applicable law, the Articles of Association or otherwise, vest in the General Meeting. The main powers of the General Meeting include, subject in each case to the applicable provisions in the Articles of Association:

1. the appointment, suspension and dismissal of Directors;
2. the approval of certain resolutions of the Board concerning a material change to the identity or the character of the Company or its business;
3. the reduction of the Company's issued share capital through a decrease of the nominal value, or cancellation, of shares in its capital;
4. the adoption of the Company's statutory annual accounts;
5. the appointment of the Dutch independent auditor to examine the Company's statutory annual accounts;
6. amendments to the Articles of Association;
7. approving a merger or demerger by the Company, without prejudice to the authority of the Board to resolve on certain types of mergers and demergers if certain requirements are met; and
8. the dissolution of the Company.

Unless a greater majority is required by law or by our Articles of Association, all resolutions of the General Meeting shall be passed by simple majority. Subject to any provision of mandatory Dutch law and any higher quorum requirement stipulated by our articles of association, the General Meeting can only pass resolutions if at least one third of the issued and outstanding shares in the Company's capital are present or represented at such General Meeting.

The General Meeting also has the right, and the Board must provide, any information reasonably requested by the General Meeting, unless this would be contrary to an overriding interest of the Company.

#### **9.4.3 Shareholder rights**

Each share in the Company's capital carries one vote. Shareholders, irrespective of whether or not they have voting rights, have meeting rights under Dutch law (including the right to attend and address the General Meeting, subject to the concept of a record date as described in chapter 9.4.1). Furthermore, each share in the Company's capital carries an entitlement to dividends and other distributions as set forth in the Articles of Association (if and when proposed by the Board). Pursuant to the Articles of Association, any such dividend or other distribution shall be payable on such date as determined by the Board and the Board may also set a record date for determining who are entitled to receive any such dividend or other distribution (irrespective of subsequent changes in the shareholder base). The record date for dividends and other distributions shall not be earlier than the date on which the dividend or other distribution is announced. In addition, shareholders have those rights awarded to them by applicable law.

#### **9.5 Board**

Our Board is charged with the management of us, subject to the restrictions contained in our articles of association and our Board's internal rules. Our Chief Executive Officer is responsible for operational management of us and the business enterprise connected therewith, as well as with the implementation of the decisions taken by our Board and the implementation of our strategy. Our Chief Executive Officer has developed a view on long-term value creation by the Company and has formulated a strategy consistent with that view. The non-executive directors have been actively engaged at an early stage in formulating the Company's strategy and supervise the manner in which the strategy is implemented. The non-executive directors have no day-to-day management responsibility, but supervise the policy and the fulfillment of duties of our Chief Executive Officer and the general affairs of us. Additionally, the directors have a collective responsibility towards us for the duties of our Board as a whole. In performing their

duties, the directors shall be guided by the interests of us and our business and, in this respect, the directors shall take the interests of all of our stakeholders into proper consideration. Directors shall have access to management and, as necessary and appropriate, our independent advisors. The Chief Executive Officer will timely provide the non-executive directors with any such information as may be necessary for the non-executive directors to perform their duties.

As of December 31, 2021, the Board was composed as follows:

Name and age	Gender	Nationality	Date of initial appointment	Expiration of current term of office	Attendance rate at meetings of the board
Bruce D. Wardinski (62)*	M	American	March 12, 2017	End of the annual General Meeting to be held in 2022	100%
Richard B. Fried (54)**	M	American	May 10, 2018	End of the annual General Meeting to be held in 2022	75%
Hal Stanley Jones (69)**	M	American	March 12, 2017	End of the annual General Meeting to be held in 2022	90%
Mahmood Khimji (61)**	M	American	March 25, 2021	End of the annual General Meeting to be held in 2022	80%
Elizabeth Lieberman (71)**	V	American	March 12, 2017	End of the annual General Meeting to be held in 2022	100%
Maria Miller (65)**	V	American	March 25, 2021	End of the annual General Meeting to be held in 2022	100%
Leticia Navarro (68)**	V	Mexican	March 25, 2021	End of the annual General Meeting to be held in 2022	100%
Karl Peterson (51)**	M	American	March 12, 2017	End of the annual General Meeting to be held in 2022	100%

\* Executive director; Chairman and Chief Executive Officer

\*\* Non-executive director

Mr. Khimji was nominated by Sagicor pursuant to the Shareholder Agreement dated as of May 31, 2018 (the “Shareholder Agreement”) among the Company, JCSD Trustee Services Limited and X Fund Properties Limited, companies affiliated with Sagicor Group Jamaica Limited (collectively “Sagicor”), and succeeded Christopher W. Zacca as Sagicor’s nominee following his departure from the Board effective March 25, 2021. Additionally, our former director Charles Floyd resigned from the Board effective August 18, 2021.

**Bruce D. Wardinski**, 62, has served as our Chairman and Chief Executive Officer since March 12, 2017. Mr. Wardinski previously served as Chief Executive Officer of Playa Hotels & Resorts B.V. (our “Predecessor”) and a director of our Predecessor since August 2013 and previously served on the board of directors of our Predecessor’s prior parent. In 2006, Mr. Wardinski founded our Predecessor’s prior parent and served as its Chief Executive Officer and Chairman of its board of directors from May 2006 to August 2013. From June 2002 to December 2010, Mr. Wardinski served as Chief Executive Officer of Barceló Crestline and served as founding chairman of our Predecessor’s board of directors. From 1998 to 2002, Mr. Wardinski was Chairman, President and Chief Executive Officer of Crestline Capital Corporation. Mr. Wardinski served as a member of the Executive Commission of Barceló Corporación Empresarial of Palma de Mallorca, Spain from 2004 to 2010. Mr. Wardinski was Senior Vice President and Treasurer of Host Marriott Corporation, a hotel asset management company, from 1996 to 1998. Before this appointment, he served in various other capacities with Host Marriott and Marriott Corporation from 1987 to 1996. In 2003, Mr. Wardinski formed Highland Hospitality Corporation, where he served as chairman of its board of directors until the sale of the company in 2007. Prior to joining Host Marriott and Marriott Corporation, Mr. Wardinski worked for Price Waterhouse (now PricewaterhouseCoopers) in Washington D.C., and Goodyear International in Caracas, Venezuela. Mr. Wardinski graduated with honors from the University of Virginia with a Bachelor of Science and from the Wharton School of Business at the University of Pennsylvania with a Master of Business Administration. Mr. Wardinski was a founding member and currently serves as Chairman of the ServiceSource Foundation, a not-for-profit advocacy group representing people with disabilities. In addition, Mr. Wardinski serves on the boards of directors of DiamondRock Hospitality (NYSE: DRH), the George Mason University Foundation, Inc. and the Board of Advisors of the College of Business at James Madison University.

**Richard B. Fried**, 54, was designated by the binding nomination of Cabana pursuant to the 2017 Shareholder Agreement and has served as a non-executive director since May 10, 2018. Previously, he served as an interim director from December 31, 2017.

Mr. Fried is a managing member and head of the real estate group at Farallon, an investment management company that he has been with since 1995. Before joining Farallon, he worked as a Vice President in the acquisitions department at Security Capital Industrial Trust, a real estate investment trust specializing in industrial properties. Mr. Fried also currently serves as a board member of Hudson Pacific Properties, Inc., a publicly traded real estate investment trust (NYSE: HPP). In addition, Mr. Fried served from 2008 to 2013 as a board member of Playa Hotels & Resorts, S.L., a predecessor of the Company. Mr. Fried graduated with a Bachelor of Science and a Bachelor of Arts from the University of Pennsylvania.

**Hal Stanley Jones**, 69, has served as a non-executive director since March 12, 2017. Mr. Jones previously served as a director of our Predecessor since 2013. Mr. Jones served as Chief Financial Officer of Graham Holdings Company (NYSE: GHC), a diversified education and media company from 2013 until 2018. From 1989 until 2013, Mr. Jones worked in various capacities at The Washington Post Company, an American daily newspaper, the most widely circulated newspaper published in Washington, D.C. From January 2009 to September 2013, he served as the Senior Vice President – Finance and Chief Financial Officer. From January 2008 to December 2009 he served as the President and Chief Executive Officer of Kaplan Professional, a subsidiary of The Washington Post Company. From 2003 to 2006 he served as the Chief Operating Officer of Kaplan International, a subsidiary of The Washington Post Company. Prior to joining The Washington Post Company, Mr. Jones worked for Price Waterhouse (now PricewaterhouseCoopers) from 1977 to 1988. In addition, Mr. Jones serves on the board of directors and audit committee of Lumen Technologies (NYSE: LUMN) since December 2019, and Carolina Migrant Network, a non-profit entity that provides legal assistance. Mr. Jones received a Bachelor of Arts from the University of Washington and a Master of Business Administration from the University of Chicago Graduate School of Business.

**Mahmood Khimji**, 61, was designated by the binding nomination of Sagicor pursuant to the 2018 Shareholder Agreement and has served as an interim non-executive director since March 25, 2021 and as a non-executive director since June 29, 2021. Mr. Khimji is a founding Principal of Highgate, a leading real estate investment and hospitality management company, and has been involved in all aspects of Highgate's development since its founding in 1988. Prior to founding Highgate, Mr. Khimji practiced law at Paul, Weiss, Rifkind, Wharton & Garrison. Mr. Khimji is the chairman of the board of directors of Sagicor Financial Corporation Limited and is a member of the boards of directors of American Hotel Income Properties and Canyon Bancorporation, Inc. Mr. Khimji also serves on the National Committee of Aga Khan Foundation USA, on the boards of Aga Khan Museum and the Asia Society, and on the Board of Visitors for Columbia Law School. He attended the University of British Columbia, and received a Bachelor of Arts from the University of Houston and a Juris Doctor from Columbia Law School.

**Elizabeth Lieberman**, 71, has served as a non-executive director since March 12, 2017. Ms. Lieberman was previously identified as a director nominee to our Predecessor's board of directors and attended board meetings of our Predecessor from March 2015 through our formation transactions as a consultant to our Predecessor's board of directors. Ms. Lieberman has an extensive background in the hospitality industry, and served as Senior Vice President, Corporate Secretary and General Counsel of Crestline Hotels & Resorts, Inc. ("*Crestline Hotels*") and Barceló Crestline from 2004 until retiring in 2006. She provided consulting services to Crestline Hotels during 2006 to 2008, and returned as Executive Vice President, Corporate Secretary and General Counsel in 2009 until her retirement in 2012. As General Counsel at Crestline Hotels, she provided a hands-on approach to executive leadership and legal oversight of corporate, finance, owner relations and hotel operations matters. Prior to her appointment as General Counsel in 2004, she served as Associate General Counsel for Crestline Hotels and Barceló from 2002 to 2004, and Crestline Capital Corporation from 1998 to 2002, prior to its acquisition by Barceló. Ms. Lieberman was an Assistant General Counsel at Host Marriott, heading up the law department's asset management division, from 1995 until the spin-off of Crestline Capital Corporation by Host Marriott in 1998. Before joining Host Marriott, she served as attorney on the hotel acquisitions/development and hotel operations legal teams at Marriott Corporation (now Marriott International) from 1988 to 1995. Prior to joining Marriott, Ms. Lieberman worked at the Washington D.C. law firm of Cleary Gottlieb Steen & Hamilton from 1985 to 1988. Ms. Lieberman earned a Bachelor of Science from Nebraska Wesleyan University in Lincoln, Nebraska, and a Juris Doctor from The Catholic University of America, Columbus School of Law in Washington, D.C.

**Maria Miller**, 65, is a marketing executive with over 30 years of experience in innovative marketing and digital communications which includes the consumer products, financial services, e-commerce, travel, cruise and hospitality industries. She was appointed to the Board as an interim non-executive director on March 25, 2021 and as a non-executive director on June 29, 2021. She has held several C-suite and executive level positions with expertise leading innovative marketing and digital strategies to deliver profitable growth and superior business results. Most recently, Ms. Miller spent eight years in the cruise industry. From 2017 to 2019, she served as Chief Marketing Officer for Bahamas Paradise Cruise Line. Prior to that, she was Senior Vice President – Chief Marketing Officer for Norwegian Cruise Line from 2009 to 2015. Ms. Miller also held various senior marketing roles at several companies, including

Dave and Buster’s, Inc., Elance, Inc. (now Upwork), Avis Rent A Car, Inc. and American Express. She currently serves on the board of directors of Gannett Co., Inc. (NYSE: GCI). Ms. Miller earned a Bachelor of Science from New York University and a Master of Business Administration from Stanford University Graduate School of Business.

**Leticia Navarro**, 68, is an entrepreneur who formerly served as the Secretary of Tourism of Mexico in President Vicente Fox’s cabinet from 2000 to 2003. She was appointed to the Board as an interim non-executive director on March 25, 2021 and as a non-executive director on June 29, 2021. She has extensive business experience, most recently as the CEO and International VP of DHL Express Mexico from 2003 to 2008, and previously as the worldwide CEO of Jafra Cosmetics, then a subsidiary of The Gillette Co. She has served as a board member of Alta Growth Capital, a Mexican private equity fund, since 2014, and is a board member for several private companies, including CTS (Corporate Travel Services), Teletex, Turistore, Consolid, and Grupo Empresarial Maldonado. She is actively involved with non-governmental organizations and institutes in Mexico and abroad related to education. Ms. Navarro earned a Bachelor of Business Administration from the Universidad Autónoma de Mexico and a Master in Mexican History from the Instituto Cultural Helénico Mexico.

**Karl Peterson**, 51, has served as a non-executive director since March 12, 2017. Mr. Peterson served as the Principal Executive Officer, Principal Financial Officer and Principal Accounting Officer of Porto Holdco from January 2017 until consummation of our formation transactions and as President and CEO of Pace since its inception. Mr. Peterson is a Senior Partner of TPG Global, LLC (“TPG”) and is the Managing Partner of TPG Pace Group, TPG’s effort to sponsor SPACs and other permanent capital solutions for companies. Since rejoining TPG in 2004, Mr. Peterson has led investments for the firm in technology, media, financial services and travel sectors and oversaw TPG’s European operations from 2010 until 2017. Prior to 2004, he was a co-founder and the president and chief executive officer of Hotwire.com. He led the business from its launch through its sale to InterActiveCorp in 2003. Before Hotwire, Mr. Peterson was a principal at TPG in San Francisco, and from 1992 to 1995 he was a financial analyst at Goldman, Sachs & Co. Mr. Peterson currently serves as chairman of the boards of Sabre Corporation (NASDAQ: SABR) and Accel Entertainment (NYSE: ACEL), and as a director of Vacasa, Inc. (NASDAQ: VCSA) and several SPACs. Mr. Peterson also served on the boards of Caesars Acquisition Company from 2013 to 2017 and Norwegian Cruise Line Holdings Ltd. from 2008 to 2016. Mr. Peterson is a graduate of the University of Notre Dame, where he earned a Bachelor of Business Administration.

All of our current non-executive directors, Ms. Lieberman, Miller and Navarro, and Messrs. Jones, Khimji and Peterson, also each qualify as “independent” under the DCGC.

## 9.6 Committees

### 9.6.1 General

The Board has established an audit committee, a compensation committee, a nominating and governance committee and a capital allocation committee.

As of December 31, 2021, the committees were composed as follows:

Name	Audit committee (and attendance rate)	Compensation committee (and attendance rate)	Nominating and governance committee (and attendance rate)	Capital allocation committee <sup>(1)</sup>
Richard B. Fried			X (100% Attendance)	X
Leticia Navarro	X (100% Attendance)			
Hal Stanley Jones	X* (100% Attendance)	X (100% Attendance)		
Elizabeth Lieberman	X (100% Attendance)	X (100% Attendance)	X* (100% Attendance)	
Karl Peterson		X* (100% Attendance)		X*
Maria Miller			X (100% Attendance)	
Bruce D. Wardinski				X

\* Chairman

<sup>(1)</sup> No meetings were held in 2021. Therefore, there were no attendance rates to report.

## 9.6.2 Audit committee

Our Board adopted an audit committee charter, which details the principal functions of the audit committee, including overseeing:

- the review of all related party transactions in accordance with our related party transactions policy;
- our accounting and financial reporting processes and discussing these with management;
- the integrity and audits of our consolidated financial statements and financial reporting process;
- our systems of disclosure controls and procedures and internal control over financial reporting;
- cybersecurity policies and IT systems;
- our compliance with financial, legal and regulatory requirements related to our financial statements and other public disclosures, our compliance with its policies related thereto, and our policy in respect of tax planning;
- the engagement and retention of the independent registered public accounting firm and the recommendation to our General Meeting of the appointment of an external auditor to audit the Dutch statutory board report, including our annual accounts, and the evaluation of the qualifications, independence and performance of the independent registered public accounting firm, including the provision of non-audit services;
- the application of information and communication technology;
- the role and performance of our internal audit function;
- our overall risk profile; and
- attending to such other matters as are specifically delegated to the audit committee by our Board from time to time.

The audit committee is also responsible for selecting an independent registered public accounting firm to be appointed by our General Meeting (or, if not appointed by our General Meeting, by our Board), reviewing with the independent registered public accounting firm the plans and results of the audit engagement, approving professional services provided by the independent registered public accounting firm, including all audit and non-audit services, reviewing the independence of the independent registered public accounting firm, considering the range of audit and non-audit fees and reviewing the adequacy of our internal accounting controls. The audit committee will also approve the audit committee report required by SEC regulations to be included in our annual proxy statement.

During the fiscal year to which this annual report relates, our audit committee met eight times in order to carry out its responsibilities. The matters discussed included:

- Results of the annual IFRS and U.S. GAAP financial statement audits and quarterly U.S. GAAP financial statement reviews performed by the Company's independent auditor, Deloitte & Touche LLP;
- New or revised accounting standards and various filing requirements of the Securities and Exchange Commission ("SEC");
- Significant or unusual events or transactions that occurred throughout the year; and
- Results of internal audit's testing of the design and effectiveness of internal controls over financial reporting.

### 9.6.3 Compensation committee

The compensation committee assists our Board in reviewing and approving or recommending our compensation structure, including all forms of compensation relating to our directors and executive officers. An executive director will not be present at any compensation committee meeting while his or her compensation is deliberated. Subject to and in accordance with the terms of the compensation policy to be adopted by our General Meeting from time to time and in accordance with Dutch law, the compensation committee is responsible for, among other things:

- reviewing and approving on an annual basis the corporate goals and objectives relevant to our Chairman and Chief Executive Officer's compensation, evaluating our Chairman and Chief Executive Officer's performance in light of such goals and objectives and recommending the compensation, including equity compensation, change in control benefits and severance arrangements, of our Chairman and Chief Executive Officer based on such evaluation;
- reviewing and approving the compensation, including equity compensation, change in control benefits and severance arrangements, of our other executive officers and overseeing their performance;
- reviewing and making recommendations to our Board with respect to the compensation of our directors;
- reviewing and making recommendations to our Board with respect to its executive compensation policies and plans;
- implementing and administering our incentive and equity-based compensation plans;
- determining the number of shares underlying, and the terms of, restricted share awards and options to be granted to our directors, executive officers and other employees pursuant to these plans;
- assisting management in complying with our proxy statement and management report disclosure requirements;
- producing a compensation committee report to be included in our annual proxy statement;
- assisting our Board in producing the compensation report to be included in our management report publicly filed in the Netherlands and to be posted on our website; and
- attending to such other matters as are specifically delegated to our compensation committee by our Board from time to time.

Our Board adopted a compensation committee charter, which details these principal functions of the compensation committee.

During the fiscal year to which this annual report relates, our compensation committee met six times in order to carry out its responsibilities. The matters discussed included:

- Grants of equity awards and long-term incentive awards under the 2017 Plan to directors, executives and/or employees of the Company,
- Review and approval of the annual salaries for the Company's executives and Chief Executive Officer as well as the annual bonuses for all Company employees,
- Review and approval of the Company's goals,
- Review and approval of the Company's stock ownership guidelines, and
- Review and approval of amendments to the employment agreements for each of our executive officers.

#### **9.6.4 Nominating and governance committee**

The nominating and governance committee assists our Board in selecting individuals qualified to become our directors and in determining the composition of our Board and its committees. Our Board adopted a nominating and governance committee charter, which details the principal functions of the nominating and governance committee, including:

- identifying, recruiting and recommending to the full Board qualified candidates for designation as directors or to fill our Board vacancies at our General Meeting;
- developing and recommending to our Board corporate governance guidelines as set forth in the rules of our Board, including the nominating and governance committee’s selection criteria for director nominees, and implementing and monitoring such guidelines;
- overseeing our Board’s compliance with legal and regulatory requirements;
- reviewing and making recommendations on matters involving the general operation of our Board, including board size and composition, and committee composition and structure;
- recommending to our Board nominees for each committee of our Board;
- annually facilitating the assessment of our Board’s performance as a whole and of the individual directors, and the performance of our Board’s committees as required by applicable law, regulations and the NASDAQ corporate governance listing standards; and
- overseeing the performance evaluation process of our management team.

In addition, the nominating and governance committee oversees our Environmental, Social and Governance (“*ESG*”) Committee, which is an organization-wide task force with representation from multiple departments of the Company with the goal of obtaining a broader reach for idea generation and effectively promoting best practices and cross-collaboration related to corporate social responsibility and sustainability. Our ESG Committee oversees Playa’s commitment to incorporating environmental sustainability, social responsibility and best governance practices into our daily operations at all levels with an emphasis on reducing our environmental impact, mitigating risks, developing our human capital, improving our communities and driving value for all our stakeholders. The ESG Committee reports directly to the nominating and governance committee regarding the Company’s activities over corporate responsibility and sustainability matters and the external reporting thereof (including matters relating to diversity and inclusion). The nominating and governance committee updates the Board periodically on the activities of the ESG Committee.

During the fiscal year to which this annual report relates, our nominating and governance committee met five times in order to carry out its responsibilities. The matters discussed included:

- Qualifications and independence of director candidates to the Board; and
- Assessment of the effectiveness of the Board and its committees.

#### **9.6.5 Capital allocation committee**

Our capital allocation committee assists our Board in fulfilling its oversight responsibilities of the financial management of us, as well as any other duties delegated by the Board. Our Board adopted a capital allocation committee charter, which details the principal functions of the capital allocation committee, including the following duties:

- review of capital expenditures, investments, business acquisitions or divestitures with a value, individually, in excess of 5% of the total assets of us and our subsidiaries on a consolidated basis;
- recommend to our Board, as appropriate, whether or not to approve any of the expenditures, investments, business acquisitions or divestitures it reviewed pursuant to the authority (provided, that the Board may not approve any such



expenditure, investment, business acquisition or divestiture unless the capital allocation committee has recommended such action); and

- recommend that our Board request management to perform post-audits of major capital expenditures and business acquisitions or divestitures, and review the results of such audits.

During the fiscal year to which this annual report relates, our capital allocation committee did not meet.

## **9.7 Evaluation**

During the fiscal year to which this annual report relates, the Board has evaluated its own functioning, the functioning of the committees of the Board and that of the individual directors on the basis of certain guidelines distributed to the directors and subsequent discussions among the directors. As part of these evaluations, the Board has considered (i) substantive aspects, mutual interaction, (ii) events that occurred in practice from which lessons may be learned and (iii) the desired profile, composition, competencies and expertise of the Board. These evaluations are intended to facilitate an examination and discussion by the Board of its effectiveness and areas for improvement. On the basis of these evaluations, the Board has concluded that the Board and its committees are functioning properly.

## **9.8 Diversity**

The Company has diversity objectives with respect to the composition of the Board as part of the Company's policy regarding the qualification and nomination of director candidates. The Company is committed to supporting, valuing and leveraging diversity and the Company recognizes and welcomes diversity with respect to gender, age, race, ethnicity, nationality, sexual orientation and other important cultural differences. In its evaluation of new candidates, the nominating and governance committee may consider race or ethnicity, nationality, gender, sexual orientation, age, background, education skills and experience, as well as the restrictions, requirements and recommendations concerning those matters under applicable law, NASDAQ rules or best practice provisions of the Dutch Corporate Governance Code in relation to the full Board and/or individual directors or director candidates. However, the Company also believes that there is a fine line between diversity and unintentional discrimination. For that reason, the importance of diversity, in and of itself, should not set aside the overriding principle that someone should be recommended, nominated and appointed for being "the right person for the job."

Although the Company has not set specific targets with respect to particular elements of diversity, the Company believes that it is important for the Board to represent a diverse composite mix of personal backgrounds, experiences, qualifications, knowledge, abilities and viewpoints, consistent with the principles outlined above. The Company also seeks to combine the skills and experience of long-standing members of the Board with the fresh perspectives, insights, skills and experiences of new candidates from time to time. To further increase the range of viewpoints, perspectives, talents and experience within the Board, the Company strives for a mix of ages in the composition of those bodies, but also does not set a specific target in this respect. To the extent possible and practicable, the Company intends for the composition of the Board to be such that at least 30% of the directors are men and at least 30% of them are women.

The Company believes that the current composition of its Board has achieved the Company's diversity objectives, as outlined above, including the Company's diversity objective with respect to gender.

## **9.9 Code of business conduct and ethics**

The Board has adopted a code of business conduct and ethics that applies to its executive officers, directors and employees and agents. Among other matters, our code of business conduct and ethics is designed to deter wrongdoing and to promote:

- honest and ethical conduct, including the ethical handling of actual or apparent conflicts of interest between personal and professional relationships;
- full, fair, accurate, timely and understandable disclosure in our SEC reports and other public communications;
- compliance with applicable governmental laws, rules and regulations;

- prompt internal reporting of violations of the code to appropriate persons identified in the code; and
- accountability for adherence to the code.

Only our nominating and governance committee will be able to grant (subject to applicable law) any waiver of our code of business conduct and ethics for our executive officers or directors, and any such waiver shall be promptly disclosed as required by law or NASDAQ regulations by posting such information on our website rather than by filing a Form 8-K. Our code of business conduct and ethics includes a whistleblower policy as contemplated by the DCGC and applicable SEC rules. Our code of business conduct and ethics is available on our website at [www.investors.playaresorts.com](http://www.investors.playaresorts.com). The Company has adopted local codes that apply to employees at its various business locations, which are consistent with the code adopted by the Board. The Company takes its values as set forth in the code of business conduct very seriously, and has adopted a “tone from the top” approach to ensuring that those values are reflected on all its business dealings.

## **10. COMPENSATION**

### **10.1 Compensation policy**

Pursuant to Section 2:135(1) DCC, the General Meeting has adopted a Compensation Policy. The Compensation Policy is designed to (i) to attract, retain and motivate directors with the leadership qualities, skills and experience needed to support the management and growth of the Company's business. The Compensation Policy aims to drive strong business performance, promote accountability, incentivize directors to achieve short- and long-term performance goals with the objective of substantially increasing the Company's equity value, and assure that Directors' interests are closely aligned with those of the Company's shareholders and other stakeholders. The Compensation Policy is intended to ensure the overall market competitiveness of the directors' compensation packages, while providing the Board with enough flexibility to tailor its compensation practices on a case by case basis. We believe that this approach and philosophy benefits the realization of the Company's long-term objectives while keeping with the Company's risk profile. For details regarding the remuneration of our executive officers, see Note 10 of the Company Financial Statements. An overview of our compensation policy is below.

Our executive compensation program is designed to align the interest of our executive officers with those of our stakeholders, while enabling us to attract, motivate and retain individuals who contribute to our long-term success.

Decisions on the executive compensation program are made by the compensation committee of our Board. Our executive compensation program will continue to evolve, depending on the judgment of the members of the compensation committee in support of our ongoing business strategy.

Our executive compensation program reflects our belief that executive compensation must be competitive in order to attract and retain high-performing executive officers. Our compensation program rewards, among other things, favorable shareholder returns, share appreciation, our competitive position within our segment of the lodging industry, and each executive officer's long-term career contributions to us. In addition, the compensation committee may determine to make awards to new executive officers in order to attract talented professionals. Our compensation incentives, which have been designed to further these goals, take the form of annual cash compensation and long term equity incentives measured by performance targets established by the compensation committee.

Pursuant to our Management Incentive Plan, we award bonuses to our named executive officers based on a combination of individual and corporate performance measures that our Board believes are important to the success of our business. Under our Management Incentive Plan, each named executive officer has a target incentive opportunity expressed as a percentage of his or her base salary, which is subject to increase or decrease according to the achievement of these individual and corporate performance measures. In addition, no named executive officer in our Management Incentive Plan will be paid a bonus unless we meet a specified minimum corporate performance threshold. In 2021 and 2020, the corporate performance metric used for each named executive officer and for the minimum corporate performance threshold was Adjusted EBITDA. In addition, we may make special incentive awards to an individual for extraordinary individual efforts and exceptional results, or contribution to extraordinary team efforts and exceptional results, in reaching our goals and objectives. All awards granted under our Management Incentive Plan must be approved by our Board and, with respect to members of management other than the Chief Executive Officer, its Chief Executive Officer. Our Board has the right to adjust any payment to our named executive officers under our Management Incentive Plan.

### **10.2 Compensation of directors**

See Note 10 to the Company Financial Statements for an overview of the implementation of the Compensation Policy in the fiscal year to which this annual report relates. In determining the level and structure of the compensation of the directors in the fiscal year to which this annual report relates relevant scenario analyses carried out in advance have been considered.

### 10.3 2017 Omnibus incentive plan

Our Board adopted, in connection with the consummation of the Pace business combination, the 2017 Plan for the purpose of (a) providing eligible persons with an incentive to contribute to our success and to operate and manage our business in a manner that will provide for our long-term growth and profitability to benefit our shareholders and other important stakeholders, including employees and customers, and (b) providing a means of obtaining, rewarding and retaining key personnel. The 2017 Plan provides for the grant of options to purchase our ordinary shares, share awards (including restricted shares and share units), share appreciation rights, performance shares or other performance-based awards, unrestricted shares, dividend equivalent rights, other equity-based awards and cash bonus awards. The 2017 Plan was amended on May 16, 2019 to increase the number of ordinary shares authorized and available for grant from 4,000,000 shares to 12,000,000 shares.

*Administration of the 2017 Plan.* The 2017 Plan is administered by our compensation committee, and our compensation committee determines all terms of awards under the 2017 Plan. Each member of our compensation committee that administers the 2017 Plan is a “non-employee director” within the meaning of Rule 16b-3 of the Exchange Act, and, if applicable, an “outside director” within the meaning of Section 162(m) of the Code, and an independent director in accordance with the rules of any stock exchange on which our ordinary shares are listed or traded. Our compensation committee also determines who will receive awards under the 2017 Plan, the type of award and its terms and conditions and the number of ordinary shares subject to the award, if the award is equity-based. Our compensation committee also interprets the provisions of the 2017 Plan. Our Board may also appoint one or more committees of our Board, each composed of one or more of our directors, which may administer the 2017 Plan with respect to grantees who are not “officers,” as defined in Rule 16a-1(f) under the Exchange Act, or directors. Our Board from time to time may exercise any or all of the powers and authorities related to the administration and implementation of the 2017 Plan as our Board determines, consistent with our Articles of Association and Board Rules and applicable laws. References below to our compensation committee include a reference to our Board or another committee appointed by our Board for those periods in which our Board or such other committee appointed by our Board is acting.

*Eligibility.* All of our employees, executive officers and directors, and the employees, officers and directors of our subsidiaries and affiliates are eligible to receive awards under the 2017 Plan. In addition, consultants and advisors (who are natural persons) currently providing services to us or to one of its subsidiaries or affiliates, and any other person whose participation in the 2017 Plan is determined by our compensation committee to be in its best interests may receive awards under the 2017 Plan.

*Share Authorization.* Subject to adjustment as provided in the 2017 Plan, the number of ordinary shares that may be issued under the 2017 Plan is 12,000,000. If any of our ordinary shares covered by an award are not purchased or are forfeited or expire, or if an award otherwise terminates without delivery of any of our ordinary shares or is settled in cash in lieu of our ordinary shares, the ordinary shares subject to such awards will again be available for purposes of the 2017 Plan. The number of our ordinary shares available for issuance under the 2017 Plan will not be increased by the number of our ordinary shares

- i. tendered, withheld, or subject to an award surrendered in connection with the purchase of our ordinary shares or upon exercise of an option;
- ii. that were not issued upon the net settlement or net exercise of a share-settled share appreciation right;
- iii. deducted or delivered from payment of an award in connection with our tax withholding obligations; or
- iv. purchased by us with proceeds from option exercises.

The maximum number of ordinary shares subject to options or share appreciation rights that can be issued under the 2017 Plan to any person, other than a non-employee director, is 1,200,000 ordinary shares in any single calendar year. The maximum number of ordinary shares that can be issued under the 2017 Plan to any person (other than a non-employee director) other than pursuant to an option or share appreciation right is 1,200,000 ordinary shares in any single calendar year. The maximum fair market value of our ordinary shares that may be granted under the 2017 Plan pursuant to awards in any single calendar year to any non-employee director is \$500,000. The maximum amount that may be paid as a cash-settled performance-based award for a performance period of 12 months or less to any one person is \$3,000,000 and the maximum amount that may be paid as a cash-settled performance-based award for a performance period of greater than 12 months to any one person is \$9,000,000.

*Share Usage.* Ordinary shares that are subject to awards will be counted as of the grant date for purposes of calculating the number of shares available for issuance under the 2017 Plan. The maximum number of shares issuable under a performance share grant will be counted against the share issuance limit under the 2017 Plan as of the grant date, but such number will be adjusted to

equal the actual number of shares issued upon settlement of the performance shares to the extent different from the maximum number of shares.

*Minimum Vesting Period.* Except with respect to a maximum of 5% of the ordinary shares authorized for issuance under the 2017 Plan, as described above, no award will provide for vesting which is any more rapid than vesting on the one year anniversary of the grant date of the award or, with respect to awards that vest upon the attainment of performance goals, a performance period that is less than twelve months.

*No Repricing.* Except in connection with certain corporate transactions involving Playa:

- i. outstanding options or share appreciation rights may not be amended to reduce the exercise price of the option or share appreciation right;
- ii. outstanding options or share appreciation rights may not be canceled in exchange for or substitution of options or share appreciation rights with an exercise price that is less than the exercise price of the original options or share appreciation rights; and
- iii. outstanding options or share appreciation rights with an exercise price above the current share price may not be canceled in exchange for cash or other securities.

*Options.* The 2017 Plan authorizes our compensation committee to grant incentive share options (under Section 422 of the Code) and options that do not qualify as incentive share options. The exercise price of each option will be determined by our compensation committee, provided that the price cannot be less than 100% of the fair market value of the ordinary shares on the date on which the option is granted. If we were to grant incentive share options to any 10% shareholder, the exercise price may not be less than 110% of the fair market value of its ordinary shares on the date of grant.

The term of an option cannot exceed 10 years from the date of grant. If we were to grant incentive share options to any 10% shareholder, the term cannot exceed five years from the date of grant. Our compensation committee determines at what time or times each option may be exercised and the period of time, if any, after retirement, death, disability or termination of employment during which options may be exercised.

The exercise price for any option or the purchase price for restricted shares is generally payable

- i. in cash or cash equivalents;
- ii. to the extent the award agreement provides and subject to certain limitations set forth in the 2017 Plan, by the surrender of ordinary shares (or attestation of ownership of such shares) with an aggregate fair market value on the date on which the option is exercised equal to the exercise or purchase price;
- iii. with respect to an option only, to the extent the award agreement provides and subject to certain limitations set forth in the 2017 Plan, by payment through a broker in accordance with procedures established by us; or
- iv. to the extent the award agreement provides and/or unless otherwise specified in an award agreement, any other form permissible by applicable laws, including by withholding ordinary shares that would otherwise vest or be issuable in an amount equal to the exercise or purchase price and the required tax withholding amount.

*Share Awards.* The 2017 Plan also provides for the grant of share awards (which includes restricted shares and share units). A share award may be subject to restrictions on transferability and other restrictions as our compensation committee determines in its sole discretion on the date of grant. The restrictions, if any, may lapse over a specified period of time or through the satisfaction of conditions, in installments or otherwise, as our compensation committee may determine. Unless our compensation committee provides otherwise in an award agreement, a participant who receives restricted shares will have the right to vote and the right to receive dividends or distributions on the shares, except that our compensation committee may require any dividends to be reinvested in shares, which may or may not be subject to the same vesting conditions and restrictions as the vesting conditions and restrictions applicable to such restricted shares. Dividends paid on restricted shares which vest or are earned based upon the achievement of performance goals will not be deemed vested unless the performance goals for such restricted shares are achieved, and if such performance goals are not achieved, the participant will promptly forfeit and repay to us any such dividend payments. A participant who receives share units will have no rights as one of our shareholders.

Our compensation committee may provide in an award agreement that a participant who receives share units will be entitled to receive, upon our payment of a cash dividend, a cash payment for each such share unit which is equal to the per-share dividend paid on our ordinary shares. Dividends paid on share units that vest or are earned based upon the achievement of performance goals will not vest unless such performance goals for such share units are achieved, and if such performance goals are not achieved, the participant will promptly forfeit and repay to us such dividend payments. An award agreement also may provide that such cash payment will be deemed reinvested in additional share units at a price per unit equal to the fair market value of an ordinary share on the date on which such cash dividend is paid.

During the period, if any, when share awards are non-transferable or forfeitable, a grantee is prohibited from selling, transferring, assigning, pledging, exchanging, hypothecating or otherwise encumbering or disposing of his or her share awards. Unless our compensation committee provides otherwise in an award agreement, or in another agreement with a grantee, upon the termination of the grantee's service with us, any share awards that have not vested, or with respect to which all applicable restrictions and conditions have not lapsed, will immediately be deemed forfeited.

*Share Appreciation Rights.* The 2017 Plan authorizes our compensation committee to grant share appreciation rights that provide the recipient with the right to receive, upon exercise of the share appreciation right, cash, ordinary shares or a combination of the two. The amount that the recipient will receive upon exercise of the share appreciation right generally will equal the excess of the fair market value of our ordinary shares on the date of exercise over the fair market value of our ordinary shares on the date of grant. Share appreciation rights will become exercisable in accordance with terms determined by our compensation committee. Share appreciation rights may be granted in tandem with an option grant or independently from an option grant. The term of a share appreciation right cannot exceed 10 years from the date of grant.

*Performance-Based Awards.* The 2017 Plan also authorizes our compensation committee to grant performance-based awards, which are awards of options, share appreciation rights, restricted shares, share units, performance shares, other equity-based awards or cash made subject to the achievement of performance goals over a performance period specified by our compensation committee. Our compensation committee will determine the applicable performance period, the performance goals and such other conditions that apply to the performance-based award. Performance goals may relate to our financial performance, the grantee's performance or such other criteria determined by our compensation committee. If the performance goals are met, performance-based awards will be paid in cash, ordinary shares or a combination thereof.

*Unrestricted Shares and Other Equity-Based Awards.* Subject to the minimum vesting period described above, our compensation committee may, in its sole discretion, grant (or sell at the par value of an ordinary share or at such other higher purchase price as determined by our compensation committee) an award to any grantee pursuant to which such grantee may receive ordinary shares under the 2017 Plan that are free of any restrictions. Awards of unrestricted shares may be granted or sold to any grantee in respect of service rendered or, if so provided in the related award agreement or a separate agreement, to be rendered by the grantee to us or one of its affiliates or other valid consideration, in lieu of or in addition to any cash compensation due to such grantee. Our compensation committee may also grant awards in the form of other equity-based awards, which are awards that represent a right or other interest that may be denominated or payable in, valued in whole or in part by reference to, or otherwise based on, or related to, our ordinary shares, as deemed by our compensation committee to be consistent with the purposes of the 2017 Plan, subject to terms and conditions determined by our compensation committee.

*Dividend Equivalent Rights.* Our compensation committee may grant dividend equivalent rights in connection with the grant of certain equity-based awards. A dividend equivalent right is an award entitling the recipient of the award to receive credits based on cash distributions that would have been paid on the ordinary shares specified in such dividend equivalent right if such shares had been issued to and held by the recipient of such dividend equivalent right as of the record date. Dividend equivalent rights may be paid currently (with or without being subject to forfeiture or a repayment obligation) or may be deemed reinvested in additional ordinary shares, which may thereafter accrue additional dividend equivalent rights, as specified in an award agreement. Dividend equivalent rights may be payable in cash, ordinary shares or a combination of the two. Our compensation committee will determine the terms of any dividend equivalent rights. No dividend equivalent rights can be granted in tandem with an option or share appreciation right.

*Forfeiture; Recoupment.* Our compensation committee may reserve the right in an award agreement for an award granted pursuant to the 2017 Plan to cause a forfeiture of any gain realized by the grantee of the award to the extent the grantee is in violation or breach of or in conflict with certain agreements with us (including but not limited to an employment or non-competition agreement) or any obligation to us (including but not limited to a confidentiality obligation). Our compensation committee may annul an

outstanding award if the grantee's employment with us is terminated for "cause" as defined in the 2017 Plan, the applicable award agreement, or any other agreement between us and the grantee. Awards are also subject to mandatory repayment by the grantee to the extent the grantee is or becomes subject to

- i. any clawback or recoupment policy adopted to comply with the requirements of any applicable law, rule or regulation, or otherwise; or
- ii. any law, rule or regulation which imposes mandatory recoupment.

*Change in Control.* If we experience a change in control in which outstanding awards that are not exercised prior to the change in control will not be assumed or continued by the surviving entity:

- i. except for performance-based awards, all restricted shares, share units and dividend equivalent rights will be deemed to have vested and the underlying ordinary shares will be deemed delivered immediately before the change in control; and
- ii. at our compensation committee's discretion, either all options and share appreciation rights will become exercisable fifteen days before the change in control (with any exercise of an option or share appreciation right during such fifteen day period to be contingent upon the consummation of the change in control) and terminate upon the change in control to the extent not exercised, or all options, share appreciation rights, restricted shares, share units and/or dividend equivalent rights will be canceled and cashed out in connection with the change in control.

In the case of performance-based awards, if less than half of the performance period has lapsed, the award will be treated as though target performance has been achieved. If at least half of the performance period has lapsed, actual performance to date will be determined as of a date reasonably proximal to the date of the consummation of the change in control, as determined by our compensation committee in its sole discretion, and that level of performance will be treated as achieved immediately prior to the occurrence of the change in control. If our compensation committee determines that actual performance is not determinable, the award will be treated as though target performance has been achieved. Any awards that arise after performance is determined in accordance with this paragraph will be treated as set forth in the preceding paragraph. Other equity-based awards will be governed by the terms of the applicable award agreement.

If we experience a change in control in which outstanding awards that are not exercised prior to the change in control will be assumed or continued by the surviving entity, then, except as otherwise provided in the applicable award agreement, in another agreement with the grantee, or as otherwise set forth in writing, upon the occurrence of the change in control, the 2017 Plan and the awards granted under the plan will continue in the manner and under the terms so provided in the event of the change in control to the extent that provision is made in writing in connection with such change in control for the assumption or continuation of such awards, or for the substitution for such awards with new awards, with appropriate adjustments as to the number of shares (disregarding any consideration that is not common stock) and exercise prices of options and share appreciation rights.

In summary, a change in control under the 2017 Plan occurs if:

- a "person" or "group" (within the meaning of Sections 13(d) and 14(d)(2) of the Exchange Act) becomes the "beneficial owner" (as defined in Rule 13d-3 under the Exchange Act), of more than 50% of the total voting shares in our capital, on a fully diluted basis;
- individuals who on the effective date of the 2017 Plan constitute our Board (together with any new directors whose election by our Board or whose nomination by our Board for election by our shareholders was approved by a vote of at least a majority of the members of our Board then in office who either were members of our Board on the effective date of the 2017 Plan or whose election or nomination for election was previously so approved) cease for any reason to constitute a majority of the members of our Board then in office;
- we consolidate with, or merge with or into, any individual, corporation, partnership or any other entity or organization (a "Person"), or any Person consolidates with, or merges with or into, us, other than any such transaction in which the holders of securities that represented 100% of the voting shares in our capital immediately prior to such transaction (or other securities into which such securities are converted as part of such merger or consolidation transaction) own directly or

indirectly at least a majority of the voting shares of the surviving Person in such merger or consolidation transaction immediately after such transaction;

- there is consummated any direct or indirect sale, lease, transfer, conveyance or other disposition (other than by way of merger or consolidation), in one transaction or a series of related transactions, of all or substantially all of our assets and the assets of our subsidiaries, taken as a whole, to any “person” or “group” (within the meaning of Sections 13(d) and 14(d)(2) of the Exchange Act); or
- the commencement of a liquidation, winding up or dissolution of us, which was approved by our shareholders.

*Adjustments for Share Splits and Similar Events.* If the number of our ordinary shares is increased or decreased or our ordinary shares are changed into or exchanged for a different number of our ordinary shares or kind of our capital stock or other securities on account of any recapitalization, reclassification, share split, reverse share split, spinoff, combination of shares, exchange of shares, share dividend or other distribution payable in capital stock and certain other events, our compensation committee will make adjustments in the manner and to the extent it considers appropriate and equitable to the grantees and consistent with the terms of the 2017 Plan to the number and kind of shares that may be issued under the 2017 Plan, the individual limitations on awards described above and the number and kind of shares subject to outstanding awards.

*Amendment or Termination.* Our Board may amend, suspend or terminate the 2017 Plan at any time; provided that no amendment, suspension or termination may adversely impair the rights of grantees under outstanding awards without the grantees’ consent. Our shareholders must approve any amendment if such approval is required under applicable law or stock exchange requirements. The 2017 Plan will have a term of ten years but may be terminated by our Board at any time, subject to the preceding sentences.

#### **10.4 Pay ratio**

The pay ratio of CEO compensation compared to the average employee compensation during 2021 is 449:1.

The ratio was obtained by dividing the 2021 remuneration for the CEO by the 2021 average total remuneration of all other employees worldwide. The total remuneration of the CEO is reported in Note 10 to the Company Financial Statements. The average compensation of all employees was calculated from the amounts reported in Note 25 to the Consolidated Financial Statements (after subtracting the expense for CEO remuneration) divided by the average number of employees as reported in Note 25 to the Consolidated Financial Statements.

### **11. RELATED PARTY TRANSACTIONS**

For information on related party transactions, see Note 12 to the Consolidated Financial Statements.

Where applicable, best practice provisions 2.7.3, 2.7.4 and 2.7.5 of the DCGC have been observed with respect to the transactions referenced above in this chapter 11.

### **12. PROTECTIVE MEASURES**

Certain provisions of our articles of association may make it more difficult for a third party to acquire control of us or effect a change in our Board. These provisions include:

- i. A provision that our directors are appointed by our General Meeting at the binding nomination of our Board. Such binding nomination may only be overruled by the General Meeting by a resolution adopted by at least a majority of the votes cast, if such votes represent more than 50% of our issued share capital.
- ii. A provision that our shareholders at a General Meeting may suspend or remove directors at any time. A resolution of our General Meeting to suspend or remove a director may be passed by a majority of the votes cast, provided that the resolution is based on a proposal by our Board. In the absence of a proposal by our Board, a resolution of our General Meeting to suspend or remove a director shall require a vote of at least a majority of the votes cast, if such votes represent more than 50% of our issued share capital.



- iii. A requirement that certain actions can only be taken by the General Meeting with at least two-thirds of the votes cast, unless such resolution is passed at the proposal by our Board, including an amendment of our articles of association, the issuance of shares or the granting of rights to subscribe for shares, the limitation or exclusion of preemptive rights, the reduction of our issued share capital, the application for bankruptcy, the making of a distribution from our profits or reserves on our ordinary shares, the making of a distribution in the form of shares in our capital or in the form of assets, instead of cash, the entering into of a merger or demerger, our dissolution and the designation or granting of authorizations such as the authorization to issue shares and to limit or exclude preemptive rights.
- iv. A provision prohibiting (a) a “Brand Owner” (which generally means a franchisor, licensor or owner - or a group company or direct or indirect owners of a franchisor, licensor or owner - of a hotel concept or brand for all-inclusive hotels or resorts that has at least 12 hotels operating under the trade name(s) of such concept or brand and that directly competes with any Hyatt All-Inclusive Resort Brand resort) (alone or together with its affiliates) from having beneficial ownership of our ordinary shares representing in excess of 15% of our outstanding shares, or (b) a Restricted Brand Company (alone or together with its affiliates), from having beneficial ownership of our ordinary shares representing in excess of 5% of our outstanding shares (each, a “Share Cap”). Upon becoming aware of either Share Cap being exceeded, we will send a notice to the Brand Owner or Restricted Brand Company, as relevant, informing such shareholder of its violation of the Share Cap and granting the shareholder two weeks to dispose of its excess ordinary shares to an unaffiliated third party or to take such other action resulting in the Brand Owner or Restricted Brand Company, as relevant, no longer violating the applicable Share Cap. Such notice will immediately suspend the right to attend our General Meeting and voting rights (together, “Shareholder Rights”) of the shares exceeding the Share Cap until the Brand Owner or Restricted Brand Company, as relevant, has remedied its violation of the applicable Share Cap. If such Brand Owner or Restricted Brand Company, as relevant, has not remedied its violation of the applicable Share Cap within the aforementioned two week period, (i) the Shareholder Rights attached to all shares held by such shareholder shall be suspended until it has remedied its violation of the applicable Share Cap, (ii) we will be irrevocably authorized under our articles of association to transfer the excess shares to a foundation established under Dutch law for this purpose (the “Excess Shares Foundation”) or to an unaffiliated third party and (iii) if the excess shares are transferred to the Excess Shares Foundation, such foundation shall issue depository receipts for the ordinary shares concerned to the relevant Brand Owner or Restricted Brand Company for as long as those ordinary shares are held by the Excess Shares Foundation.

Such provisions could discourage a takeover attempt and impair the ability of shareholders to benefit from a change in control and realize any potential change of control premium. This may adversely affect the market price of the ordinary shares.

Our General Meeting has authorized our Board to issue and grant rights to subscribe for our ordinary shares, up to the amount of the authorized share capital (from time to time) and limit or exclude preemptive rights on those shares, in each case for a period of five years from the date of the resolution. Accordingly, an issue of our ordinary shares may make it more difficult for a shareholder or potential acquirer to obtain control over our General Meeting or us.

## **13. OTHER INFORMATION**

### **13.1 Independent Auditor's report**

Reference is made to the independent auditors' report as included hereinafter.

### **13.2 Profit appropriation provisions**

Pursuant to the Articles of Association, any profits shown in the adopted statutory annual accounts of the Company shall be appropriated as follows, and in the following order of priority:

1. the Board shall determine which part of the profits shall be added to the Company's reserves; and
2. subject to a proposal by the Board to that effect, the remaining profits shall be at the disposal of the General Meeting for distribution on the shares.

### **13.3 Branches**

Playa Hotels & Resorts N.V. does not have any branch establishments.

## Independent auditor's report

To the Shareholders and the Board of Directors of Playa Hotels & Resorts N.V.

### REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS 2021 INCLUDED IN THE ANNUAL ACCOUNTS

#### Our opinion

We have audited the accompanying financial statements for the year ended December 31, 2021 of Playa Hotels & Resorts N.V., based in Amsterdam, the Netherlands. The financial statements include the consolidated financial statements and the company financial statements.

In our opinion:

- The accompanying consolidated financial statements give a true and fair view of the financial position of Playa Hotels & Resorts N.V. as at December 31, 2021, and of its result and its cash flows for 2021 in accordance with International Financial Reporting Standards as adopted by the European Union (EU-IFRS) and with Part 9 of Book 2 of the Dutch Civil Code.
- The accompanying company financial statements give a true and fair view of the financial position of Playa Hotels & Resorts N.V. as at December 31, 2021, and of its result for 2021 in accordance with Part 9 of Book 2 of the Dutch Civil Code.

The consolidated financial statements comprise:

1. The consolidated statement of financial position as at December 31, 2021.
2. The following statements for 2021: the consolidated statement of profit and loss, the consolidated statements of comprehensive income, changes in equity and cash flows.
3. The notes comprising a summary of the significant accounting policies and other explanatory information.

The company financial statements comprise:

1. The company statement of financial position as at December 31, 2021.
2. The company statement of profit or loss for 2021.
3. The company statement of changes in equity for 2021.
4. The notes comprising a summary of the accounting policies and other explanatory information.

#### Basis for our opinion

We conducted our audit in accordance with Dutch law, including the Dutch Standards on Auditing. Our responsibilities under those standards are further described in the "Our responsibilities for the audit of the financial statements" section of our report.

We are independent of Playa Hotels & Resorts N.V. in accordance with the Wet toezicht accountantsorganisaties (Wta, Audit firms supervision act), the Verordening inzake de onafhankelijkheid van accountants bij assurance-opdrachten (ViO, Code of Ethics for Professional Accountants, a regulation with respect to independence) and other relevant independence regulations in the Netherlands. Furthermore, we have complied with the Verordening gedrags- en beroepsregels accountants (VGBA, Dutch Code of Ethics).

We believe the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## **Materiality**

Based on our professional judgement we determined the materiality for the financial statements as a whole at USD 10,500,000. The materiality is based on 2% of net assets. We have also taken into account misstatements and/or possible misstatements that in our opinion are material for the users of the financial statements for qualitative reasons.

We agreed with the Audit Committee that misstatements in excess of USD 525,000, which are identified during the audit, would be reported to them, as well as smaller misstatements that in our view must be reported on qualitative grounds.

## **Scope of the group audit**

Playa Hotels & Resorts N.V. is at the head of a group of entities. The financial information of this group is included in the consolidated financial statements of Playa Hotels & Resorts N.V.

Our group audit mainly focused on supervising the work performed by the component auditors in the United States, who in turn supervised the component auditors of the significant group entities in Dominican Republic, Mexico and Jamaica, making up 100% of total revenues and 100% of total property and equipment. In establishing the overall group audit strategy and plan, we determined the type of work that needed to be performed at the components by the group engagement team and by component auditors from other Deloitte network firms. Where the work was performed by component auditors, we determined the level of involvement we needed to have in the audit work at those components so as to be able to conclude whether sufficient appropriate audit evidence had been obtained as a basis for our opinion on the group financial statements as a whole. For each component we determined whether we require an audit of their complete financial information or whether other procedures would be sufficient.

We have:

- Used the work of other auditors when auditing the significant group entities.
- Performed audit procedures on significant components and specific audit procedures at other group entities.

By performing the procedures mentioned above at group entities, together with additional procedures at group level, we have been able to obtain sufficient and appropriate audit evidence about the group's financial information to provide an opinion about the consolidated financial statements.

## **Fraud and non-compliance with laws and regulations**

In accordance with the Dutch Standards on Auditing, we are responsible for obtaining reasonable assurance that the financial statements taken as a whole are free from material misstatements, whether due to fraud or error. Inherent to our responsibilities for the audit of the financial statements, there is an unavoidable risk that material misstatements go undetected, even though the audit is planned and performed in accordance with Dutch law. The risk of undetected material misstatements due to fraud is even higher, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Also, we are not responsible for the prevention and detection of fraud and non-compliance with all laws and regulations. Our audit procedures differ from a forensic or legal investigation, which often have a more in-depth character.

### *Consideration of fraud*

In identifying potential risks of material misstatement due to fraud, we obtained an understanding of Playa Hotels & Resorts N.V. and its environment, including the Company's internal controls. We evaluated the Company's fraud risk assessment and made inquiries with Group management, those charged with governance and others within the Company, including but not limited to, Legal Counsel, and Group Management. We evaluated several fraud risks factors to consider whether those factors indicated a risk of material misstatement due to fraud. We involved our fraud and forensic specialists in our assessment of fraud risks and related audit procedures, particularly in evaluating the fraud risk assessment of Playa Hotels & Resorts N.V.

Following these procedures, and the presumed risks under the prevailing auditing standards, we considered the fraud risks in relation to management override of controls, including evaluating whether there was evidence of bias by Group Management, which may represent a risk of material misstatement due to fraud. As part of our audit procedures to respond to these fraud risks, we evaluated the design and implementation of the internal controls relevant to mitigate these risks. We performed substantive audit procedures, including the detailed testing of journal entries using data analytics tooling, evaluating the accounting estimates for bias (including retrospective reviews of prior year's estimates), the supporting documentation in relation to post-closing adjustments. We also incorporated elements of unpredictability in our audit. The procedures described are in line with the applicable auditing standards and are not primarily designed to detect fraud. Our procedures to address fraud risks did not result in a key audit matter.

### *Consideration of compliance with laws and regulations*

We evaluated the laws and regulations relevant to Playa Hotels & Resorts N.V. through discussion with Legal Counsel and the Management Board. We involved our fraud and forensic specialists in this evaluation during our risk assessment. As a result of our risk assessment procedures, and while realizing that the effects from non-compliance could vary considerably, we considered adherence to (corporate) tax law and financial reporting regulations, the requirements under the International Financial Reporting Standards as adopted by the European Union (IFRS-EU) and Part 9 of Book 2 of the Dutch Civil Code with a direct effect on the financial statements as an integrated part of our audit procedures, to the extent material for the related financial statements. We obtained sufficient appropriate audit evidence regarding provisions of those laws and regulations generally recognized to have a direct effect on the financial statements.

Furthermore, the Group is subject to other laws and regulations where the consequences of non-compliance could have a material effect on amounts and/or disclosures in the financial statements, for instance through imposing fines or litigation. In addition, we considered major laws and regulations applicable to listed companies. Our procedures are more limited with respect to these laws and regulations that do not have a direct effect on the determination of the amounts and disclosures in the financial statements. Compliance with these laws and regulations may be fundamental to the operating aspects of the business, to the Group's ability to continue its business, or to avoid material penalties (e.g., compliance with the local laws and regulations and permits or compliance with environmental regulations) and therefore non-compliance with such laws and regulations may have a material effect on the financial statements.

Our responsibility is limited to undertaking specified audit procedures to help identify non-compliance with those laws and regulations that may have a material effect on the financial statements. Our procedures are limited to (i) inquiry of management, the Audit Committee, the Management Board and others within the Group as to whether the Group is in compliance with such laws and regulations and (ii) inspecting correspondence, if any, with the relevant licensing or regulatory authorities to help identify non-compliance with those laws and regulations that may have a material effect on the financial statements. Naturally, we remained alert to indications of (suspected) non-compliance throughout the audit.

Finally, we obtained written representations that all known instances of (suspected) fraud or non-compliance with laws and regulations have been disclosed to us. Because of the characteristics of fraud, particularly when it involves sophisticated and carefully organized schemes to conceal it, such as forgery, intentional omissions, misrepresentation and collusion, an unavoidable risk remains that we may not detect all fraud during our audit.

## **Going Concern**

Our responsibilities, as well as the responsibilities of the Executive Board and the Supervisory Board, related to going concern under the prevailing standards, are outlined in the "Description of responsibilities regarding the financial statements" section below. The Executive Board has assessed the going concern assumption, as part of the preparation of the consolidated financial statements, and as disclosed in note 2, the Executive Board believes that no events or conditions, give rise to doubt about the ability of the Company to continue in operation at least 12 months from the end of the reporting period.

In fulfilling our responsibilities, we performed procedures including evaluating management's assessment of the Company's ability to continue as a going concern and considering the impact of financial, operational, and other conditions. Based on these procedures, we did not identify any reportable findings related to the entity's ability to continue as a going concern.

## **Our key audit matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements. We have communicated the key audit matters to the Audit Committee. The key audit matters are not a comprehensive reflection of all matters discussed.

These matters were addressed in the context of our audit of the financial statements as a whole and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

## **Key audit matter - Valuation of non-current assets**

### **Description**

As required by the International Accounting Standard 36 - Impairment of assets, management have assessed the respective non-current assets balance at the end of the reporting period to determine if there is an indication that the carrying amount of the asset exceeds the recoverable amount. For goodwill, this impairment analysis is required to be performed annually however for property, plant and equipment this assessment is required when there is an indication of impairment. Indicators typically include physical damage to the asset, significant changes in the operating environment and performance against budgets. The impairment test requires a comparison between the carrying amount of the asset and its recoverable amount, which is defined as the higher of 1) its fair value, less costs to sell, or its 2) value in use.

Assets are not assessed individually but at the level of the hotels as a hotel is considered to be the smallest group of assets that generates cash inflows from continuing use that largely are independent of the cash inflows of other assets ("Cash Generating Unit" or "CGU"). It should be noted that goodwill is also allocated at the level of the hotels which represents the lowest level at which management monitors goodwill. To determine the fair value less costs to sell of the respective CGU's, management uses certain inputs, such as available third-party appraisals and forecast net operating income. The fair value less costs to sell were determined with reference to a third-party valuation report. The uncertainties over the current economic environment caused by COVID-19 had an impact on the valuation of the Group's properties. Management have noted that it has been necessary to make more judgements than are usually required in the determination of the value of the property, plant and equipment portfolio at December 31, 2021. The value in use of the CGU's is calculated as the estimated future cash flows discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

We considered the valuation of those non-current assets that are tested for impairment at the CGU level to be a key audit matter due to the high degree of judgement and estimation required by Management to determine the recoverable amount of its non-current assets given the current economic uncertainty as a consequence of the COVID-19 crisis and the anticipated timing and extent of the recovery of the hospitality industry.

#### *Goodwill*

As a result of the negative impacts of COVID-19 and the temporary suspension of operations at the Playa hotels (see Note 1), management performed a qualitative and quantitative impairment analysis for the identified cash generating units as at June 30, and October 31, 2021. As disclosed in Note 7 in the annual financial statements, although the occupancy was much lower in the 2021 compared to pre-pandemic level, the recovery has been quicker than expected and no impairment was recorded.

#### *Property Plant and Equipment*

In the current period, management recognized an impairment loss of \$ 13.1 million attributable solely to the Capri Resort which was later disposed of in accordance with management's plan to sell non-core assets. Having performed an assessment for all other property, plant and equipment in the portfolio, management believe that no impairment indicators exist at December 31, 2021 (see Note 8).

#### **Response**

Our audit procedures were primarily focused on the valuation of goodwill and property, plant and equipment and included, inter alia, the following:

- We obtained an understanding of management's processes and controls over impairment analysis and the presentation of unique transactions.
- We involved valuation specialists to assess the plausibility of the third-party valuations.
- We obtained contractual information, business plans and forecasts to evaluate management's analysis in relation to forecasted growth and compared assumptions used in projections to historical data and external market reports.
- With the assistance of our valuation specialists, we evaluated the valuation model used and the key assumptions applied. We evaluated the reasonableness of management's methodology, developed an independent range of estimates to test the discount rate, and evaluated current market data to evaluate the impairment analysis
- We evaluated the reasonableness of changes made to the updated impairment calculations by validating inputs with historical data and external sources and evaluating key business assumptions.

- We requested that specialists assess the discount rates used by Playa for the Value in Use assessment.
- We analyzed the cashflow projections with underlying budget, post COVID performance and cashflow projections included in the third-party valuations (for the hotels for which the Value In use is higher than the fair value less costs to sell).
- We performed an evaluation of the key COVID assumptions used in management's determination of the recoverable amount of assets, including the rate of recovery and anticipated occupancy levels.
- We performed procedures to assess if the goodwill and property, plant and equipment balances used for the impairment assessment are in line with audited balances as disclosed in the financial statements.
- We evaluated the disclosures included within the notes financial statements.

## **Observations**

The primary uncertainty in the impairment assessment is related to the assumptions applied for the forecasted cashflows that are dependent on the timing and extent of the recovery of the hospitality industry. Based on our procedures performed we note that management have applied these assumptions consistently in comparison to the prior period and no impairments were recognized in the 2021 year. Management have disclosed these assumptions in the note critical accounting judgements and key sources of estimation uncertainty to the consolidated financial statements.

## **Key audit matter - Taxation**

### **Description**

Playa operates across several countries and is therefore subject to income tax in the various tax jurisdictions. Following the process undertaken by management to remediate the Material Tax Weakness in which an extensive review of all tax balances was performed, management identified an error related to the deferred tax liability position of an entity in the Dominican Republic.

In addition to the aforementioned prior period error in the deferred tax liability position, management elected to voluntarily change its accounting policy used to recognize deferred tax assets and liabilities in jurisdictions where a hybrid tax regime may be applicable.

Given the complexities of the matter and judgement required by management, we consider both taxation matters to be an area of special audit attention and see a need to involve our own tax specialists to assist with the evaluation of the policy election made by management under *IAS 12 - Income Taxes*.

### **Response**

Our audit procedures to address management's judgement's related to the provisions for uncertain tax positions and recoverability of deferred tax assets included the following, amongst others:

- We obtained an understanding of management's tax process related to the valuation of its tax positions.
- We involved tax specialists at both the group level and component level to assess the voluntary policy change in respect of *IAS 12 - Income Taxes* and the appropriateness thereof.
- We involved tax specialists to assess tax risks, tax carry forward facilities, legislative developments and the status of ongoing local tax authority audits.
- We challenged management's judgement applied in determining tax positions and assessing probable outcomes based on correspondence with tax authorities, case law and opinions from management's tax expert.



- We evaluated management's ability to forecast taxable income by comparing prior forecasts on future taxable income with the actual income for the year.
- In addition, we assessed the adequacy of the company's disclosures on their tax position as documented within note 9 of the Consolidated Financial Statements.

## **Observations**

Our procedures did not result in material findings with respect to the valuation of the entity's tax position and related disclosures at December 31, 2021.

## **REPORT ON THE OTHER INFORMATION INCLUDED IN THE ANNUAL ACCOUNTS**

In addition to the financial statements and our auditor's report thereon, the annual accounts contain other information that consists of:

- Directors' Report, reference is made to chapters 1 up to and including 6.
- Other Information as required by Part 9 of Book 2 of the Dutch Civil Code, reference is made to chapters 8 up to and including 13.

Based on the following procedures performed, we conclude that the other information:

- Is consistent with the financial statements and does not contain material misstatements.
- Contains the information as required by Part 9 of Book 2 of the Dutch Civil Code.

We have read the other information. Based on our knowledge and understanding obtained through our audit of the financial statements or otherwise, we have considered whether the other information contains material misstatements.

By performing these procedures, we comply with the requirements of Part 9 of Book 2 of the Dutch Civil Code and the Dutch Standard 720. The scope of the procedures performed is substantially less than the scope of those performed in our audit of the financial statements.

Management is responsible for the preparation of the other information, including the Directors' Report in accordance with Part 9 of Book 2 of the Dutch Civil Code, and the other information as required by Part 9 of Book 2 of the Dutch Civil Code.

## **DESCRIPTION OF RESPONSIBILITIES REGARDING THE FINANCIAL STATEMENTS**

### **Responsibilities of management for the financial statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with EU-IFRS and Part 9 of Book 2 of the Dutch Civil Code. Furthermore, management is responsible for such internal control as management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

As part of the preparation of the financial statements, management is responsible for assessing the company's ability to continue as a going concern. Based on the financial reporting frameworks mentioned, management should prepare the financial statements using the going concern basis of accounting unless management either intends to liquidate the company or to cease operations or has no realistic alternative but to do so.

Management should disclose events and circumstances that may cast significant doubt on the company's ability to continue as a going concern in the financial statements.

The Board of Directors is responsible for overseeing the company's financial reporting process.

## **Our responsibilities for the audit of the financial statements**

Our objective is to plan and perform the audit assignment in a manner that allows us to obtain sufficient and appropriate audit evidence for our opinion.

Our audit has been performed with a high, but not absolute, level of assurance, which means we may not detect all material errors and fraud during our audit.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. The materiality affects the nature, timing and extent of our audit procedures and the evaluation of the effect of identified misstatements on our opinion.

We have exercised professional judgement and have maintained professional skepticism throughout the audit, in accordance with Dutch Standards on Auditing, ethical requirements and independence requirements. Our audit included e.g.:

- Identifying and assessing the risks of material misstatement of the financial statements, whether due to fraud or error, designing and performing audit procedures responsive to those risks, and obtaining audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtaining an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Concluding on the appropriateness of management's use of the going concern basis of accounting, and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluating the overall presentation, structure and content of the financial statements, including the disclosures.
- Evaluating whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

Because we are ultimately responsible for the opinion, we are also responsible for directing, supervising and performing the group audit. In this respect we have determined the nature and extent of the audit procedures to be carried out for group entities. Decisive were the size and/or the risk profile of the group entities or operations. On this basis, we selected group entities for which an audit or review had to be carried out on the complete set of financial information or specific items.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant findings in internal control that we identified during our audit.

We provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Audit Committee, we determine the key audit matters: those matters that were of most significance in the audit of the financial statements. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, not communicating the matter is in the public interest.

Amsterdam, April 15, 2022

Deloitte Accountants B.V.

Signed on the original: F.E. Mijinke