News Release

Contact:
Investors: Ankur Vyas
404.827.6714 | investors@truist.com
Media: Brian Boudreaux
404.813.0881 | media@truist.com

Truist reports second quarter 2021 results

GAAP earnings of $1.6 billion, or $1.16 per diluted share
Adjusted earnings of $2.1 billion, or $1.55 per diluted share
Results reflect diverse business mix, strong fee income and solid expense management
Excellent credit quality and improving economic conditions drive negative provision
Capital and liquidity remain strong

CHARLOTTE, N.C., (July 15, 2021) — Truist Financial Corporation (NYSE: TFC) today reported earnings for the second quarter of 2021.

Net income available to common shareholders was $1.6 billion, up 73%, compared to the second quarter last year. Earnings per diluted common share were $1.16, also an increase of 73% compared with the same period last year. Results for the second quarter produced an annualized return on average assets (ROA) of 1.28%, an annualized return on average common shareholders' equity (ROCE) of 10.1% and an annualized return on tangible common shareholders' equity (ROTCE) of 18.9%.

Adjusted net income available to common shareholders was $2.1 billion, or $1.55 per diluted share, excluding merger-related and restructuring charges of $297 million ($228 million after-tax), incremental operating expenses related to the merger of $190 million ($146 million after-tax) and charitable contributions of $200 million ($153 million after-tax). Adjusted results produced an annualized ROA of 1.69%, an annualized ROCE of 13.5% and an annualized ROTCE of 24.7%. Adjusted earnings per diluted share were up 89% compared to the prior year and 31% compared to first quarter 2021.

“Truist produced record adjusted earnings for the second quarter, driven by a negative loan loss provision and strong fee income, including record insurance commissions, wealth management income, card and payment related fees and commercial real estate related income,” said Chairman and Chief Executive Officer Kelly S. King. “In addition to this strong performance, earlier this month we successfully completed the acquisition of Constellation Affiliated Partners through our CRC Group insurance subsidiary. The acquisition is CRC’s eighth in the last 18 months and more than doubles our specialty and programs business. The acquisition makes CRC one of the largest program managers in North America and continues to drive growth in our largest fee income generating business.

“We were also excited to announce the results of the CCAR stress testing process in June. Truist was one of the top performers compared with our peers that were subject to the process with the second lowest loan loss rate among our peers under the severely adverse stress scenario. We also announced plans to propose a 7% increase in our dividend to a record $0.48 as part of our mission to continue providing a stable and growing dividend for our shareholders. In addition, given our progress towards a successful conversion, an improving economic outlook, and successful CCAR results, we plan to lower our near-term CET1 target to approximately 9.75%, giving us additional capacity to deploy incremental capital on behalf of our clients and shareholders.

"We continued to fulfill our purpose in meaningful ways in the communities we serve. In the quarter, we released our inaugural supplier diversity report, which reflects a $1 billion impact for last year, significantly expanded our partnership with Operation HOPE to help provide more education, insights and tools to help more people build better lives, and contributed a combined $200 million to the Truist Foundation and the Truist Charitable Fund to further support the important work of organizations across our diverse markets."

Second Quarter 2021 Performance Highlights

- Earnings per diluted common share were $1.16
  - Adjusted diluted earnings per share were $1.55, up $0.37 per share, or 31%, compared to first quarter 2021 and $0.73 per share, or 89%, compared to second quarter 2020
  - ROA was 1.28%; adjusted ROA was 1.69%
  - ROCE was 10.1%; adjusted ROCE was 13.5%
  - ROTCE was 18.9%; adjusted ROTCE was 24.7%

- Taxable-equivalent revenue was $5.7 billion
  - Adjusted taxable-equivalent revenue, excluding securities gains and a gain on sale of a business in the prior quarter, was up 3.7% compared to first quarter 2021 and 1.4% compared to second quarter 2020
  - Noninterest income, excluding securities gains and gain on sale of a business in the prior quarter, was up 11% compared to first quarter 2021 and 13% compared to second quarter 2020
    - Record revenues from insurance, wealth, card and payment related fees, and commercial real estate related income; very strong investment banking income
    - Fee income ratio was 42.6%, compared to 40.1% for first quarter 2021
  - Net interest margin was 2.88%, down 13 basis points from first quarter 2021
    - Core net interest margin was 2.60%, down nine basis points from first quarter 2021

- Noninterest expense was $4.0 billion
  - Adjusted noninterest expense was $3.2 billion, up 2.1% compared to first quarter 2021 and 1.8% compared to second quarter 2020
  - GAAP efficiency ratio was 71.0%, compared to 65.8% for first quarter 2021
  - Adjusted efficiency ratio improved to 56.1%, compared to 56.9% for first quarter 2021

- Asset quality ratios improved reflecting improving economic conditions and effective problem asset resolution
  - Nonperforming assets were 0.23% of total assets, down two basis points from first quarter 2021
  - Loans 90 days or more past due and still accruing were 0.72% of loans held for investment, relatively stable to the first quarter 2021
    - Excluding government guaranteed loans, loans 90 days or more past due and still accruing were 0.04% of loans held for investment
  - Net charge-offs were 0.20% of average loans and leases, down 13 basis points compared to first quarter 2021 due primarily to lower losses in the indirect auto and commercial portfolios combined with higher recoveries
  - The ALLL ratio was 1.79% compared to 1.94% for first quarter 2021
    - Provision for credit losses was a negative $434 million for second quarter 2021, primarily reflecting an improving economic outlook and lower loan balances
    - The allowance for loan and lease loss coverage ratio was 4.83X nonperforming loans and leases held for investment, versus 4.84X in first quarter 2021

- Capital and liquidity levels remained strong
  - Common equity tier 1 to risk-weighted assets was 10.2%
  - Tier 1 risk-based capital was 11.9%
  - Total risk-based capital was 14.1%
  - Repurchased $610 million of common shares
  - Redeemed $465 million of preferred stock
  - Consolidated average LCR ratio was 113%

EARNINGS HIGHLIGHTS

(dollars in millions, except per share data)	2Q21	1Q21	2Q20	Change 2Q21 vs. 1Q21	Change 2Q21 vs. 2Q20
Net income available to common shareholders	$ 1,559	$ 1,334	$ 902	$ 225	$ 657
Diluted earnings per common share	1.16	0.98	0.67	0.18	0.49
Net interest income - taxable equivalent	$ 3,273	$ 3,313	$ 3,479	$ (40)	$ (206)
Noninterest income	2,405	2,197	2,423	208	(18)
Total taxable-equivalent revenue	$ 5,678	$ 5,510	$ 5,902	$ 168	$ (224)
Less taxable-equivalent adjustment	28	28	31		
Total revenue	$ 5,650	$ 5,482	$ 5,871		
Return on average assets	1.28 %	1.17 %	0.75 %	0.11 %	0.53 %
Return on average risk-weighted assets (current quarter is preliminary)	1.75	1.58	1.00	0.17	0.75
Return on average common shareholders' equity	10.1	8.7	5.9	1.4	4.2
Return on average tangible common shareholders' equity (1)	18.9	16.4	11.8	2.5	7.1
Net interest margin - taxable equivalent	2.88	3.01	3.13	(0.13)	(0.25)

(1) Excludes certain items as detailed in the non-GAAP reconciliations in the Quarterly Performance Summary.

Second Quarter 2021 compared to First Quarter 2021

Total taxable-equivalent revenue was $5.7 billion for the second quarter of 2021, an increase of $168 million, or 3.0%, compared to the prior quarter.

Net interest income for the second quarter of 2021 was down $40 million, or 1.2%, compared to the prior quarter due primarily to lower purchase accounting accretion. Average earning assets increased $11.3 billion compared to the prior quarter. Average securities available for sale increased $13.4 billion, and average other earning assets (primarily cash at the Federal Reserve) increased $4.2 billion, while average total loans decreased $6.6 billion. The growth in average earning assets is a result of an increase in investment securities driven by strong deposit growth resulting from fiscal and monetary stimulus. The investment in securities positively impacted net interest income compared to the yields available on excess balances at the Federal Reserve. Average deposits increased $13.1 billion primarily due to the ongoing impacts of stimulus.

The net interest margin was 2.88% for the second quarter, down 13 basis points compared to the prior quarter. The net interest margin was negatively impacted by 6 basis points from a net liquidity build of approximately $17.8 billion (cash and securities) due to strong deposit growth and lower loan balances. The yield on the total loan portfolio for the second quarter was 4.01%, down eight basis points compared to the prior quarter primarily due to lower purchase accounting accretion and lower rates on new volumes. The yield on the average securities portfolio for the second quarter was 1.47%, up two basis points compared to the prior quarter.

The average cost of total deposits was 0.04%, down one basis point compared to the prior quarter. The average rate on long-term debt was 1.60%, up three basis points compared to the prior quarter.

The provision for credit losses was negative $434 million and net charge-offs were $142 million for the second quarter, compared to $48 million and $238 million, respectively, for the prior quarter. The net charge-off rate for the current quarter of 0.20% was down 13 basis points compared to the first quarter of 2021, primarily due to lower losses in the indirect auto and commercial portfolios combined with higher recoveries. The decrease in the provision for credit losses was primarily related to the commercial portfolio due to an improving economic outlook and lower loan balances.

Noninterest income was $2.4 billion, an increase of $208 million, or 9.5%, compared to the prior quarter. Insurance income increased $64 million primarily due to seasonality and premium growth. Commercial real-estate related income increased $95 million primarily due to client-related structured real estate transactions and an increase in the commercial mortgage banking business. Other income was up $43 million as a result of $71 million of increased investment income (primarily valuation gains) from the Company's SBIC and Truist Ventures investments. In addition, other income increased $18 million related to higher valuations of assets held for certain post-retirement benefits, which is largely offset by higher benefits expense included in personnel expense. These increases were partially offset by the gain of $37 million from the divestiture of certain businesses recorded in the prior quarter.

Noninterest expense was $4.0 billion for the second quarter, up $401 million compared to the prior quarter. Merger-related and restructuring charges increased $156 million primarily due to costs in connection with a voluntary separation and retirement program. Incremental operating expenses related to the merger increased $15 million. The current quarter also includes $200 million of expense associated with charitable contributions to the Truist Foundation and the Truist Charitable Fund, whereas the prior quarter included $36 million for an acceleration of loss recognition related to certain terminated cash flow hedges. Excluding the aforementioned items, changes in amortization of intangibles, and a small gain from debt extinguishment, adjusted noninterest expense was up $65 million, or 2.1%, compared to the prior quarter. Personnel expense increased $65 million compared to the prior quarter primarily due to higher incentives due to variable compensation from higher revenues and improved overall performance relative to targets, higher equity-based compensation due to timing of grants late in first quarter 2021 and higher other benefits expense primarily due to the previously mentioned increase in noninterest income. These increases in personnel expense were partially offset by lower salaries and wages due to fewer FTEs and lower payroll taxes as a result of teammates reaching limits in the first half of 2021.

The provision for income taxes was $415 million for the second quarter of 2021, compared to $351 million for the prior quarter. The effective tax rate for the second quarter of 2021 was 20.0%, compared to 19.2% for the prior quarter.

Second Quarter 2021 compared to Second Quarter 2020

Total taxable-equivalent revenues were $5.7 billion for the second quarter of 2021, a decrease of $224 million, or 3.8%, compared to the earlier quarter, due primarily to securities gains of $300 million in the second quarter of 2020.

Net interest income for the second quarter of 2021 was down $206 million, or 5.9%, compared to the earlier quarter due to lower purchase accounting accretion and lower rates on earning assets. These decreases were partially offset by lower funding costs, higher fees on Payroll Protection Program loans and fewer interest deferrals on COVID-19 loan accommodations. Average earning assets increased $8.4 billion compared to the earlier quarter. The increase in average earning assets reflects a $60.5 billion increase in average securities, while average total loans and leases decreased $33.5 billion and average other earning assets decreased $19.9 billion. The growth in average earnings assets is a result of an increase in investment securities driven by strong deposit growth resulting from fiscal and monetary stimulus. Average interest-bearing liabilities decreased $20.1 billion compared to the earlier quarter. The decline in average interest-bearing liabilities was offset by significant growth in average noninterest-bearing deposits, which increased $24.0 billion compared to the earlier quarter. Average interest-bearing deposits increased $1.4 billion, while average long-term debt decreased $18.7 billion and average short-term borrowings decreased $2.8 billion.

Net interest margin was 2.88%, down 25 basis points compared to the earlier quarter. The yield on the total loan portfolio for the second quarter of 2021 was 4.01%, down 18 basis points compared to the earlier quarter, reflecting the impact of a lower rate environment and lower purchase accounting accretion. The yield on the average securities portfolio was 1.47%, down 90 basis points compared to the earlier quarter primarily due to lower yields on new purchases.

The average cost of total deposits was 0.04%, down 18 basis points compared to the earlier quarter. The average rate on short-term borrowings was 0.98%, down 26 basis points compared to the earlier quarter. The average rate on long-term debt was 1.60%, up eight basis points compared to the earlier quarter. The lower rates on interest-bearing liabilities reflect the lower rate environment.

The provision for credit losses was a negative $434 million, compared to $844 million for the earlier quarter. The earlier quarter included significant uncertainty of the economic impacts resulting from the pandemic, whereas the current quarter includes a reserve release due to improving economic outlook and lower loan balances. Net charge-offs for the second quarter of 2021 totaled $142 million compared to $316 million in the earlier quarter. The net charge-off ratio for the current quarter of 0.20% was down 19 basis points compared to the second quarter of 2020, primarily driven by lower losses in the indirect auto and commercial portfolios combined with higher recoveries, as well as lower losses in the residential mortgage portfolio.

Noninterest income for the second quarter of 2021 decreased $18 million compared to the earlier quarter. Noninterest income for the second quarter of 2020 included $300 million of securities gains on available-for-sale securities. Excluding securities gains, noninterest income increased $282 million, or 13%, compared to the earlier quarter. Insurance income increased $109 million due to acquisitions, as well as new business and higher retention. Commercial real-estate related income increased $89 million primarily due to client-related structured real estate transactions. Investment banking and trading income increased $43 million due to strong investment banking income from loan syndications, merger and acquisition fees and asset securitization transactions, which was partially offset by lower trading income. Other income increased $92 million primarily due to an increase of $67 million related to increased investment income (primarily valuations gains) from the Company's SBIC and Truist Ventures investments. In addition, other income increased $43 million from higher valuations of assets held for certain post-retirement benefits, which is primarily offset by higher benefits expense included in personnel expense. Revenues related to wealth management, service charges on deposits and card and payment related activities increased $161 million as transaction volumes and asset levels increased compared to the levels in the earlier quarter due to improving economic conditions. Residential mortgage banking income decreased $224 million primarily due to lower production related revenues as a result of lower gain on sale margins and volumes, coupled with lower servicing income due to a reduction in the third-party servicing portfolio as a result of prepayments.

Noninterest expense for the second quarter of 2021 was up $133 million compared to the earlier quarter. Merger-related and restructuring charges increased $88 million and other incremental operating expenses related to the merger increased $61 million, primarily reflected in professional fees and outside processing. The current quarter also includes $200 million for charitable contributions to the Truist Foundation and the Truist Charitable Fund, whereas the earlier quarter included a $235 million loss on the early extinguishment of debt. Excluding the aforementioned items and changes in amortization of intangibles, adjusted noninterest expense was up $55 million, or 1.8%, compared to the earlier quarter. Personnel expense increased $199 million primarily due to higher incentive expenses due to improved performance, higher other employee benefits due to the previously mentioned increase in noninterest income, as well as higher pension and insurance benefits expense. These increases in personnel expense were partially offset by lower salaries due to fewer FTEs. Other expense also includes decreases of $42 million for non-service-related pension cost components and $31 million for certain expenses provided in the earlier quarter related to support for teammates through the pandemic. There was also a decrease of $61 million from net occupancy expense primarily due to branch and property consolidations.

The provision for income taxes was $415 million for the second quarter of 2021, compared to $191 million for the earlier quarter. This produced an effective tax rate for the second quarter of 2021 of 20.0%, compared to 16.6% for the earlier quarter. The higher effective tax rate is primarily due to higher pre-tax income in the current quarter and lower discrete tax benefits compared to the earlier quarter.

LOANS AND LEASES

(dollars in millions)

Average balances	2Q21	1Q21	Change	% Change
Commercial:				
Commercial and industrial	$ 133,646	$ 136,051	$ (2,405)	(1.8)%
CRE	25,645	26,211	(566)	(2.2)
Commercial construction	6,359	6,557	(198)	(3.0)
Lease financing	4,893	4,975	(82)	(1.6)
Total commercial	170,543	173,794	(3,251)	(1.9)
Consumer:				
Residential mortgage	43,605	45,823	(2,218)	(4.8)
Residential home equity and direct	25,238	25,658	(420)	(1.6)
Indirect auto	26,444	26,363	81	0.3
Indirect other	10,797	10,848	(51)	(0.5)
Student	7,396	7,519	(123)	(1.6)
Total consumer	113,480	116,211	(2,731)	(2.4)
Credit card	4,552	4,645	(93)	(2.0)
Total loans and leases held for investment	$ 288,575	$ 294,650	$ (6,075)	(2.1)

Average loans and leases held for investment for the second quarter of 2021 were $288.6 billion, down $6.1 billion compared to the first quarter of 2021.

Average commercial loans decreased $3.3 billion primarily due to a $1.3 billion decrease in average Paycheck Protection Program loans (commercial and industrial), a $1.2 billion decrease in average dealer floor plan loans (commercial and industrial), a $566 million decrease in average CRE loans, and a $198 million decrease in average commercial construction loans.

Average consumer loans decreased $2.7 billion primarily due to refinance activity resulting in a decline in residential mortgages and residential home equity and direct loans.

DEPOSITS

(dollars in millions)

Average balances	2Q21	1Q21	Change	% Change
Noninterest-bearing deposits	$ 137,892	$ 128,579	$ 9,313	7.2 %
Interest checking	106,121	104,744	1,377	1.3
Money market and savings	134,029	129,303	4,726	3.7
Time deposits	18,213	20,559	(2,346)	(11.4)
Total deposits	$ 396,255	$ 383,185	$ 13,070	3.4

Average deposits for the second quarter of 2021 were $396.3 billion, an increase of $13.1 billion compared to the prior quarter. Average noninterest bearing deposits grew 7.2% compared to the prior quarter and represented 34.8% of total deposits for the second quarter of 2021, compared to 33.6% for the prior quarter. Average money market and savings and interest checking grew 3.7% and 1.3%, respectively, compared to the prior quarter.

Average time deposits decreased primarily due to the maturity of wholesale negotiable certificates of deposit and higher-cost personal accounts.

CAPITAL RATIOS	2Q21	1Q21	4Q20	3Q20	2Q20
Risk-based:	(preliminary)				
Common equity Tier 1	10.2 %	10.1 %	10.0 %	10.0 %	9.7 %
Tier 1	11.9	12.0	12.1	12.2	11.6
Total	14.1	14.3	14.5	14.6	14.0
Leverage	9.1	9.4	9.6	9.6	9.0
Supplementary leverage	7.9	8.3	8.7	8.9	8.5

Capital ratios remained strong compared to the regulatory requirements for well capitalized banks. Truist declared common dividends of $0.45 per share during the second quarter of 2021 and completed $610 million of share repurchases. The dividend and total payout ratios for the second quarter of 2021 were 39% and 78%, respectively. Truist also redeemed $465 million of preferred stock during the quarter to optimize the Company's capital position.

Truist completed the 2021 Comprehensive Capital Analysis and Review (CCAR) process and received the preliminary stress capital buffer of 2.5% for the period October 1, 2021 to September 30, 2022. Truist also previously announced plans to increase the quarterly dividend 7% to $0.48 beginning in the third quarter of 2021. Truist's dividends are subject to approval by its Board of Directors, and the third quarter dividend will be considered by the Truist Board at its upcoming meeting. Truist plans to target a CET1 ratio of approximately 9.75% over the near-term, and accordingly, the Company expects to be able to, with appropriate approvals from its Board of Directors, deploy approximately $4 billion to $5 billion of capital (either in the form of share repurchases or acquisitions) over the next 5 quarters (3Q21-3Q22).

Truist's average LCR was 113% for the three months ended June 30, 2021, compared to the regulatory minimum of 100%. Truist continues to maintain a strong liquidity position and is prepared to meet the funding needs of clients. In addition, the liquid asset buffer, which is defined as high quality unencumbered liquid assets as a percentage of total assets, was 24.7% at June 30, 2021.

ASSET QUALITY

(dollars in millions)	2Q21	1Q21	4Q20	3Q20	2Q20
Total nonperforming assets	$ 1,192	$ 1,299	$ 1,387	$ 1,314	$ 1,252
Total performing TDRs	1,501	1,539	1,361	1,217	1,107
Total loans 90 days past due and still accruing	2,068	2,072	2,008	1,197	1,072
Total loans 30-89 days past due	1,824	1,788	2,220	2,148	1,901
Nonperforming loans and leases as a percentage of loans and leases held for investment	0.37 %	0.40 %	0.44 %	0.37 %	0.35 %
Nonperforming loans and leases as a percentage of loans and leases, including loans held for sale	0.39	0.42	0.44	0.40	0.37
Nonperforming assets as a percentage of total assets	0.23	0.25	0.27	0.26	0.25
Loans 30-89 days past due and still accruing as a percentage of loans and leases	0.64	0.61	0.74	0.70	0.60
Loans 90 days or more past due and still accruing as a percentage of loans and leases	0.72	0.71	0.67	0.39	0.34
Loans 90 days or more past due and still accruing as a percentage of loans and leases, excluding PPP and other government guaranteed	0.04	0.04	0.04	0.03	0.04
Allowance for loan and lease losses as a percentage of loans and leases held for investment	1.79	1.94	1.95	1.91	1.81
Net charge-offs as a percentage of average loans and leases, annualized	0.20	0.33	0.27	0.42	0.39
Ratio of allowance for loan and lease losses to net charge-offs, annualized	8.98x	5.87x	7.15x	4.52x	4.49x
Ratio of allowance for loan and lease losses to nonperforming loans and leases held for investment	4.83x	4.84x	4.39x	5.22x	5.24x

Nonperforming assets totaled $1.2 billion at June 30, 2021, down $107 million compared to March 31, 2021. Nonperforming loans and leases represented 0.39% of total loans and leases, down three basis points compared to March 31, 2021. The decrease in nonperforming loans and leases was primarily in the commercial loan portfolios.

Performing TDRs were down $38 million during the second quarter compared to the prior quarter.

Loans 90 days or more past due and still accruing totaled $2.1 billion at June 30, 2021, down slightly compared to the prior quarter. The ratio of loans 90 days or more past due and still accruing as a percentage of loans and leases was 0.72% at June 30, 2021, up one basis point from the prior quarter. Excluding government guaranteed loans, the ratio of loans 90 days or more past due and still accruing as a percentage of loans and leases was 0.04% at June 30, 2021, unchanged from March 31, 2021.

Loans 30-89 days past due and still accruing totaled $1.8 billion at June 30, 2021, up $36 million compared to the prior quarter. The increase was primarily in indirect automobile due to seasonality. The ratio of loans 30-89 days past due and still accruing as a percentage of loans and leases was 0.64% at June 30, 2021, up 3 basis points from the prior quarter.

Net charge-offs during the second quarter totaled $142 million, down $96 million compared to the prior quarter. The net charge-off ratio was 0.20%, down 13 basis points compared to the prior quarter. The decrease in net charge-offs was primarily due to lower losses in the indirect auto and commercial portfolios combined with higher recoveries.

The allowance for credit losses was $5.4 billion and includes $5.1 billion for the allowance for loan and lease losses and $315 million for the reserve for unfunded commitments. The allowance for loan and lease loss ratio was 1.79% compared to 1.94% at March 31, 2021. The allowance for loan and lease losses covered nonperforming loans and leases held for investment 4.83X compared to 4.84X at March 31, 2021. At June 30, 2021, the allowance for loan and lease losses was 8.98X annualized net charge-offs, compared to 5.87X at March 31, 2021.

SEGMENT RESULTS

(dollars in millions)				Change 2Q21 vs.	
Segment Net Income	2Q21	1Q21	2Q20	1Q21	2Q20
Consumer Banking and Wealth	$ 862	$ 800	$ 712	$ 62	$ 150
Corporate and Commercial Banking	1,227	912	402	315	825
Insurance Holdings	156	131	126	25	30
Other, Treasury & Corporate	(587)	(370)	(282)	(217)	(305)
Total net income	$ 1,658	$ 1,473	$ 958	$ 185	$ 700

Truist operates and measures business activity across three segments: Consumer Banking and Wealth, Corporate and Commercial Banking, and Insurance Holdings, with functional activities included in Other, Treasury and Corporate. The Company's business segment structure is based on the manner in which financial information is evaluated by management as well as the products and services provided or the type of client served. For additional information, see "Note 21. Operating Segments" of the Annual Report on Form 10-K for the year ended December 31, 2020.

Second Quarter 2021 compared to First Quarter 2021

Consumer Banking and Wealth ("CB&W")

CB&W net income was $862 million for the second quarter of 2021, an increase of $62 million compared to the prior quarter. Segment net interest income decreased $17 million primarily driven by a decline in retail loan balances and credit card spreads, as well as lower purchase accounting accretion. The allocated provision for credit losses decreased $104 million which reflects lower net charge offs primarily in the auto portfolios and an allowance release that was primarily driven by an improving economic outlook. Noninterest expense increased $12 million primarily due to higher restructuring charges, partially offset by lower personnel related expenses as well as lower professional fees and outside processing expenses.

Average loans held for investment decreased $2.9 billion compared to the prior quarter primarily due to lower residential mortgage and home equity lending, partially offset by increased indirect auto lending. Average total deposits increased $10.8 billion compared to the prior quarter primarily due to the impact of government stimulus programs.

Corporate and Commercial Banking ("C&CB")

C&CB net income was $1.2 billion for the second quarter of 2021, an increase of $315 million compared to the prior quarter. Segment net interest income was stable. The allocated provision for credit losses decreased $364 million which reflects an allowance release driven by an improving economic outlook, lower net charge offs primarily in the commercial and industrial portfolio and lower loan balances. Noninterest income increased $115 million primarily due to client-related structured real estate activity and an increase in the commercial mortgage banking business, higher income from strategic investments, and record investment banking fees, partially offset by lower trading revenues associated with counterparty derivative reserves. Noninterest expense increased $69 million primarily due to higher incentives related to fee income growth and restructuring charges.

Average loans held for investment decreased $3.1 billion compared to the prior quarter primarily due to a decline in Paycheck Protection Program loans and a decrease in dealer floor plan line utilization. Average total deposits increased $3.1 billion compared to the prior quarter primarily due to the impact of the government stimulus programs.

Insurance Holdings ("IH")

IH net income was $156 million for the second quarter of 2021, an increase of $25 million compared to the prior quarter. Noninterest income increased $65 million primarily due to seasonality in property and casualty insurance commissions and strong organic growth. Noninterest expense increased $36 million primarily due to seasonally higher performance-based incentives and increased merger-related charges.

Other, Treasury & Corporate ("OT&C")

OT&C generated a net loss of $587 million for the second quarter of 2021, compared to a net loss of $370 million for the prior quarter. Segment net interest income decreased $24 million primarily due to lower net funding charges to other segments due to lower market rates partially offset by higher earnings in the securities portfolio from purchases to utilize excess liquidity. The allocated provision for credit losses decreased $12 million primarily driven by an improving economic outlook. Noninterest income increased $23 million primarily due to investment income from Truist Ventures related partnerships and investments and gains on equity securities from market value changes this quarter. Noninterest expense increased $284 million primarily due to charitable contributions to the Truist Foundation and the Truist Charitable Fund, restructuring charges, and higher software expenses, partially offset by lower occupancy expense.

Second Quarter 2021 compared to Second Quarter 2020

Consumer Banking and Wealth

CB&W net income was $862 million for the second quarter of 2021, an increase of $150 million compared to the earlier quarter. Segment net interest income decreased $45 million primarily due to a decline in the funding credit provided on liabilities, lower purchase accounting accretion, and a decline in average loans. The allocated provision for credit losses decreased $274 million which reflects the impact of an allowance release during the current quarter, an allowance build during the earlier quarter resulting from the deteriorating economic outlook caused by the pandemic, and lower net charge-offs in the current quarter primarily in the mortgage, home equity and auto portfolios. Noninterest income decreased $83 million driven by lower residential mortgage income due to lower gain on sale margins and volumes, partially offset by increases in card and related fee income as well as wealth management income due to favorable market conditions in the current quarter. Noninterest expense decreased $47 million primarily due to lower amortization of intangibles related to the merger, occupancy expenses, and personnel related expenses, partially offset by increased restructuring charges in the current quarter.

Corporate and Commercial Banking

C&CB net income was $1.2 billion for the second quarter of 2021, an increase of $825 million compared to the earlier quarter. Segment net interest income decreased $78 million primarily due to reduced funding credit on liabilities, lower purchase accounting accretion, and a decline in average loans. The allocated provision for credit losses decreased $933 million primarily reflecting the allowance release in the current quarter and a significant allowance build in the earlier quarter resulting from the deteriorating economic outlook caused by the onset of the pandemic. Noninterest income increased $188 million driven by commercial real estate income, investment banking, lending related fees, service charges on deposits, and income from strategic investments, partially offset by lower trading fees. Noninterest expense decreased $36 million primarily due to lower operating lease depreciation, reduction in LIHTC liability mark accretion in the earlier quarter, and lower allocated corporate expenses in the current quarter, partially offset by higher incentives tied to performance as well as increased restructuring charges in current quarter.

Insurance Holdings

IH net income was $156 million for the second quarter of 2021, an increase of $30 million compared to the earlier quarter. Noninterest income increased $100 million primarily due to higher property and casualty insurance production from strong organic growth, as well as acquisitions. Noninterest expense increased $67 million primarily due to higher performance-based incentives, merger related expenses, and amortization of intangibles related to the acquisitions.

Other, Treasury & Corporate

OT&C generated a net loss of $587 million in the second quarter of 2021, compared to a net loss of $282 million in the earlier quarter. Segment net interest income decreased $78 million primarily due to lower net funding charges to other segments due to lower market rates partially offset by an increase in income on securities. The allocated provision for credit losses decreased $64 million which primarily reflects an allowance release in the current quarter resulting from the improving economic outlook and an allowance build during the earlier quarter related to the deteriorating economic outlook caused by the onset of the pandemic. Noninterest income decreased $223 million primarily due to gain on sale of non-agency mortgage-backed securities in the earlier quarter. Noninterest expense increased $149 million primarily due to charitable contributions to the Truist Foundation and the Truist Charitable Fund, as well as higher incremental operating expenses related to the merger and higher restructuring charges in the current quarter, partially offset by the loss on early extinguishment of long-term debt in the earlier quarter.

Earnings Presentation and Quarterly Performance Summary

To listen to Truist's live second quarter 2021 earnings conference call at 8 a.m. ET today, please call 866-519-2796 and enter the participant code 391805. A presentation will be used during the earnings conference call and is available on our website at https://ir.truist.com/events-and-presentation. Replays of the conference call will be available for 30 days by dialing 888-203-1112 (access code 391805).

The presentation, including an appendix reconciling non-GAAP disclosures and Truist's Second Quarter 2021 Quarterly Performance Summary, which contains detailed financial schedules, are available at https://ir.truist.com/earnings.

About Truist

Truist Financial Corporation is a purpose-driven financial services company committed to inspiring and building better lives and communities. Formed by the historic merger of equals of BB&T and SunTrust, Truist has leading market share in many high-growth markets in the country. The company offers a wide range of services including retail, small business and commercial banking; asset management; capital markets; commercial real estate; corporate and institutional banking; insurance; mortgage; payments; specialized lending; and wealth management. Headquartered in Charlotte, North Carolina, Truist is a top 10 U.S. commercial bank with total assets of $522 billion as of June 30, 2021. Truist Bank, Member FDIC. Learn more at Truist.com.

#-#-#

Capital ratios and return on risk-weighted assets are preliminary.

This news release contains financial information and performance measures determined by methods other than in accordance with accounting principles generally accepted in the United States of America ("GAAP"). Truist's management uses these "non-GAAP" measures in their analysis of the Corporation's performance and the efficiency of its operations. Management believes these non-GAAP measures provide a greater understanding of ongoing operations, enhance comparability of results with prior periods and demonstrate the effects of significant items in the current period. The Corporation believes a meaningful analysis of its financial performance requires an understanding of the factors underlying that performance. Truist's management believes investors may find these non-GAAP financial measures useful. These disclosures should not be viewed as a substitute for financial measures determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies. Below is a listing of the types of non-GAAP measures used in this news release:

- *Adjusted Efficiency Ratio - The adjusted efficiency ratio is non-GAAP in that it excludes securities gains (losses), amortization of intangible assets, merger-related and restructuring charges, and other selected items. Truist's management uses this measure in their analysis of the Corporation's performance. Truist's management believes this measure provides a greater understanding of ongoing operations and enhances comparability of results with prior periods, as well as demonstrates the effects of significant gains and charges.*
- *Tangible Common Equity and Related Measures - Tangible common equity and related measures are non-GAAP measures that exclude the impact of intangible assets, net of deferred taxes, and their related amortization. These measures are useful for evaluating the performance of a business consistently, whether acquired or developed internally. Truist's management uses these measures to assess the quality of capital and returns relative to balance sheet risk.*
- *Core NIM - Core net interest margin is a non-GAAP measure that adjusts net interest margin to exclude the impact of purchase accounting. The purchase accounting marks and related amortization for a) securities acquired from the FDIC in the Colonial Bank acquisition and b) loans, deposits and long-term debt from SunTrust, Susquehanna, National Penn and Colonial Bank are excluded to approximate the yields paid by clients. Truist's management believes the adjustments to the calculation of net interest margin for certain assets and liabilities acquired provide investors with useful information related to the performance of Truist's earning assets.*
- *Adjusted Diluted EPS - The adjusted diluted earnings per share is non-GAAP in that it excludes merger-related and restructuring charges and other selected items, net of tax. Truist's management uses this measure in their analysis of the Corporation's performance. Truist's management believes this measure provides a greater understanding of ongoing operations and enhances comparability of results with prior periods, as well as demonstrates the effects of significant gains and charges.*
- *Performance Ratios - The adjusted performance ratios, including adjusted return on average assets, adjusted return on average common shareholders' equity, and adjusted return on average tangible common shareholders' equity, are non-GAAP in that they exclude merger-related and restructuring charges, selected items, and, in the case of return on average tangible common shareholders' equity, amortization of intangible assets. Truist's management uses these measures in their analysis of the Corporation's performance. Truist's management believes these measures provide a greater understanding of ongoing operations and enhance comparability of results with prior periods, as well as demonstrate the effects of significant gains and charges.*
- *Insurance Holdings Adjusted EBITDA - EBITDA is a non-GAAP measurement of operating profitability that is calculated by adding back interest, taxes, depreciation and amortization to net income. Truist's management also adds back merger-related and restructuring charges, incremental operating expenses related to the merger, and other selected items. Truist's management uses this measure in its analysis of the Corporation's Insurance Holdings segment. Truist's management believes this measure provides a greater understanding of ongoing operations and enhances comparability of results with prior periods, as well as demonstrates the effects of significant gains and charges.*
- *Allowance for Loan and Lease Losses and Unamortized Fair Value Mark as a Percentage of Gross Loans and Leases - Allowance for loan and lease losses and unamortized fair value mark as a percentage of gross loans and leases is a non-GAAP measurement of credit reserves that is calculated by adjusting the ALLL and loans and leases held for investment by the unamortized fair value mark. Truist's management uses these measures to assess loss absorption capacity.*

A reconciliation of each of these non-GAAP measures to the most directly comparable GAAP measure is included in the appendix to Truist's Second Quarter 2021 Earnings Presentation, which is available at https://ir.truist.com/earnings.

This news release contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, regarding the financial condition, results of operations, business plans and the future performance of Truist. Words such as "anticipates," "believes," "estimates," "expects," "forecasts," "intends," "plans," "projects," "may," "will," "should," "would," "could" and other similar expressions are intended to identify these forward-looking statements.

Forward-looking statements are not based on historical facts but instead represent management's expectations and assumptions regarding Truist's business, the economy and other future conditions. Such statements involve inherent uncertainties, risks and changes in circumstances that are difficult to predict. As such, Truist's actual results may differ materially from those contemplated by forward-looking statements. While there can be no assurance that any list of risks and uncertainties or risk factors is complete, important factors that could cause actual results to differ materially from those contemplated by forward-looking statements include the following, without limitation, as well as the risks and uncertainties more fully discussed under Part I, Item 1A-Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2020 and in Truist's subsequent filings with the Securities and Exchange Commission:

- *risks and uncertainties relating to the Merger of heritage BB&T and heritage SunTrust, including the ability to successfully integrate the companies or to realize the anticipated benefits of the Merger;*
- *expenses relating to the Merger and integration of heritage BB&T and heritage SunTrust;*
- *deposit attrition, client loss or revenue loss following completed mergers or acquisitions may be greater than anticipated;*
- *the COVID-19 pandemic disrupted the global economy and adversely impacted Truist's financial condition and results of operations, including through increased expenses, reduced fee income and net interest margin, and increases in the allowance for credit losses; although conditions have improved in the U.S., a worsening of the pandemic, whether due to new variants of the coronavirus or others factors, could reintroduce or prolong these negative impacts and also adversely affect Truist's capital and liquidity position or cost of capital, impair the ability of borrowers to repay outstanding loans, cause an outflow of deposits, and impair goodwill or other assets;*
- *Truist is subject to credit risk by lending or committing to lend money, and may have more credit risk and higher credit losses to the extent that loans are concentrated by loan type, industry segment, borrower type or location of the borrower or collateral;*
- *changes in the interest rate environment, including the replacement of LIBOR as an interest rate benchmark and potentially negative interest rates, which could adversely affect Truist's revenue and expenses, the value of assets and obligations, and the availability and cost of capital, cash flows, and liquidity;*
- *inability to access short-term funding or liquidity, loss of client deposits or changes in Truist's credit ratings, which could increase the cost of funding or limit access to capital markets;*
- *risk management oversight functions may not identify or address risks adequately, and management may not be able to effectively manage credit risk;*
- *risks resulting from the extensive use of models in Truist's business, which may impact decisions made by management and regulators;*
- *failure to execute on strategic or operational plans, including the ability to successfully complete or integrate mergers and acquisitions;*
- *increased competition, including from (i) new or existing competitors that could have greater financial resources or be subject to different regulatory standards, and (ii) products and services offered by non-bank financial technology companies, may reduce Truist's client base, cause Truist to lower prices for its products and services in order to maintain market share or otherwise adversely impact Truist's businesses or results of operations;*
- *failure to maintain or enhance Truist's competitive position with respect to new products, services and technology, whether it fails to anticipate client expectations or because its technological developments fail to perform as desired or do not achieve market acceptance or regulatory approval or for other reasons, may cause Truist to lose market share or incur additional expense;*
- *negative public opinion, which could damage Truist's reputation;*
- *increased scrutiny regarding Truist's consumer sales practices, training practices, incentive compensation design, and governance;*
- *regulatory matters, litigation or other legal actions, which may result in, among other things, costs, fines, penalties, restrictions on Truist's business activities, reputational harm, negative publicity, or other adverse consequences;*
- *evolving legislative, accounting and regulatory standards, including with respect to capital and liquidity requirements, and results of regulatory examinations may adversely affect Truist's financial condition and results of operations;*
- *the monetary and fiscal policies of the federal government and its agencies could have a material adverse effect on profitability;*
- *accounting policies and processes require management to make estimates about matters that are uncertain, including the potential write down to goodwill if there is an elongated period of decline in market value for Truist's stock and adverse economic conditions are sustained over a period of time;*
- *general economic or business conditions, either globally, nationally or regionally, may be less favorable than expected, and instability in global geopolitical matters or volatility in financial markets could result in, among other things, slower deposit or asset growth, a deterioration in credit quality, or a reduced demand for credit, insurance, or other services;*
- *risks related to originating and selling mortgages, including repurchase and indemnity demands from purchasers related to representations and warranties on loans sold, which could result in an increase in the amount of losses for loan repurchases;*
- *risks relating to Truist's role as a loan servicer, including an increase in the scope or costs of the services Truist is required to perform, without any corresponding increase in servicing fees or a breach of Truist's obligations as servicer;*
- *Truist's success depends on hiring and retaining key personnel, and if these individuals leave or change roles without effective replacements, Truist's operations and integration activities could be adversely impacted, which could be exacerbated as Truist continues to integrate the management teams of heritage BB&T and heritage SunTrust;*
- *fraud or misconduct by internal or external parties, which Truist may not be able to prevent, detect, or mitigate;*
- *security risks, including denial of service attacks, hacking, social engineering attacks targeting Truist's teammates and clients, malware intrusion, data corruption attempts, system breaches, cyber attacks, and identity theft, could result in the disclosure of confidential information, adversely affect Truist's business or reputation or create significant legal or financial exposure; and*
- *widespread outages of operational, communication, or other systems, whether internal or provided by third parties, natural or other disasters (including acts of terrorism and pandemics), and the effects of climate change could have an adverse effect on Truist's financial condition and results of operations, lead to material disruption of Truist's operations or the ability or willingness of clients to access Truist's products and services.*

Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date they are made. Except to the extent required by applicable law or regulation, Truist undertakes no obligation to revise or update any forward-looking statements.

Quarterly Performance Summary

Truist Financial Corporation

Second Quarter 2021

Table of Contents

Quarterly Performance Summary

Truist Financial Corporation

Financial Highlights

(Dollars in millions, except per share data, shares in thousands)	Quarter Ended June 30 2021	Quarter Ended June 30 2020	% Change	Year-to-Date June 30 2021	Year-to-Date June 30 2020	% Change
Summary Income Statement						
Interest income - taxable equivalent (1)	$ 3,471	$ 3,919	(11.4)%	$ 6,993	$ 8,382	(16.6)%
Interest expense	198	440	(55.0)	407	1,216	(66.5)
Net interest income - taxable equivalent	3,273	3,479	(5.9)	6,586	7,166	(8.1)
Less: Taxable-equivalent adjustment	28	31	(9.7)	56	68	(17.6)
Net interest income	3,245	3,448	(5.9)	6,530	7,098	(8.0)
Provision for credit losses	(434)	844	(151.4)	(386)	1,737	(122.2)
Net interest income after provision for credit losses	3,679	2,604	41.3	6,916	5,361	29.0
Noninterest income	2,405	2,423	(0.7)	4,602	4,384	5.0
Noninterest expense	4,011	3,878	3.4	7,621	7,309	4.3
Income before income taxes	2,073	1,149	80.4	3,897	2,436	60.0
Provision for income taxes	415	191	117.3	766	415	84.6
Net income	1,658	958	73.1	3,131	2,021	54.9
Noncontrolling interests	1	3	(66.7)	(3)	6	(150.0)
Net income available to the bank holding company	1,657	955	73.5	3,134	2,015	55.5
Preferred stock dividends and other	98	53	84.9	241	127	89.8
Net income available to common shareholders	1,559	902	72.8	2,893	1,888	53.2
Per Common Share Data						
Earnings per share-basic	$ 1.16	$ 0.67	73.1 %	$ 2.16	$ 1.40	54.3 %
Earnings per share-diluted	1.16	0.67	73.1	2.14	1.39	54.0
Earnings per share-adjusted diluted (2)	1.55	0.82	89.0	2.72	1.65	64.8
Cash dividends declared	0.45	0.45	—	0.90	0.90	—
Common shareholders' equity	46.20	45.74	1.0	46.20	45.74	1.0
Tangible common shareholders' equity (2)	26.50	26.38	0.5	26.50	26.38	0.5
End of period shares outstanding	1,334,770	1,347,609	(1.0)	1,334,770	1,347,609	(1.0)
Weighted average shares outstanding-basic	1,338,302	1,347,512	(0.7)	1,341,963	1,345,942	(0.3)
Weighted average shares outstanding-diluted	1,349,492	1,355,834	(0.5)	1,354,210	1,356,809	(0.2)
Performance Ratios						
Return on average assets	1.28 %	0.75 %		1.23 %	0.82 %	
Return on average risk-weighted assets (current period is preliminary)	1.75	1.00		1.67	1.06	
Return on average common shareholders' equity	10.1	5.9		9.4	6.2	
Return on average tangible common shareholders' equity (2)	18.9	11.8		17.7	12.5	
Net interest margin - taxable equivalent	2.88	3.13		2.95	3.34	
Fee income ratio	42.6	41.3		41.3	38.2	
Efficiency ratio-GAAP	71.0	66.1		68.5	63.7	
Efficiency ratio-adjusted (2)	56.1	55.8		56.5	55.2	
Credit Quality						
Nonperforming assets as a percentage of:						
Assets, including LHFS	0.23 %	0.25 %		0.23 %	0.25 %	
Loans and leases plus foreclosed property	0.39	0.37		0.39	0.37	
Net charge-offs as a percentage of average loans and leases	0.20	0.39		0.26	0.38	
Allowance for loan and lease losses as a percentage of LHFI	1.79	1.81		1.79	1.81	
Ratio of allowance for loan and lease losses to nonperforming LHFI	4.83x	5.24x		4.83x	5.24x	
Average Balances						
Assets	$ 518,774	$ 514,720	0.8 %	$ 513,832	$ 496,135	3.6 %
Securities available for sale (3)	135,647	75,159	80.5	128,984	75,430	71.0
Loans and leases	292,965	326,435	(10.3)	296,235	317,091	(6.6)
Deposits	396,255	370,818	6.9	389,756	352,733	10.5
Common shareholders' equity	61,709	61,484	0.4	61,979	60,854	1.8
Total shareholders' equity	68,665	66,863	2.7	69,352	66,137	4.9
Period-End Balances						
Assets	$ 521,964	$ 504,336	3.5 %	$ 521,964	$ 504,336	3.5 %
Securities available for sale (3)	139,879	77,805	79.8	139,879	77,805	79.8
Loans and leases	289,494	321,148	(9.9)	289,494	321,148	(9.9)
Deposits	398,279	376,235	5.9	398,279	376,235	5.9
Common shareholders' equity	61,663	61,634	—	61,663	61,634	—
Total shareholders' equity	68,336	68,883	(0.8)	68,336	68,883	(0.8)
Capital Ratios (current quarter is preliminary)						
Common equity Tier 1	10.2 %	9.7 %		10.2 %	9.7 %	
Tier 1	11.9	11.6		11.9	11.6	
Total	14.1	14.0		14.1	14.0	
Leverage	9.1	9.0		9.1	9.0	
Supplementary leverage	7.9	8.5		7.9	8.5	

Applicable ratios are annualized.

(1) Interest income includes certain fees, deferred costs, fair value mark accretion, and dividends.

(2) Represents a non-GAAP measure. See the calculations and management's reasons for using these measures in the Non-GAAP Reconciliations and Preliminary Capital Information - Five Quarter Trend sections of this supplement.

(3) Average balances reflect AFS securities at amortized cost. Period-end balances reflect AFS securities at fair value.

Financial Highlights - Five Quarter Trend

(Dollars in millions, except per share data, shares in thousands)	Quarter Ended June 30 2021	March 31 2021	Dec. 31 2020	Sept. 30 2020	June 30 2020
Summary Income Statement					
Interest income - taxable equivalent (1)	$ 3,471	$ 3,522	$ 3,639	$ 3,652	$ 3,919
Interest expense	198	209	245	261	440
Net interest income - taxable equivalent	3,273	3,313	3,394	3,391	3,479
Less: Taxable-equivalent adjustment	28	28	28	29	31
Net interest income	3,245	3,285	3,366	3,362	3,448
Provision for credit losses	(434)	48	177	421	844
Net interest income after provision for credit losses	3,679	3,237	3,189	2,941	2,604
Noninterest income	2,405	2,197	2,285	2,210	2,423
Noninterest expense	4,011	3,610	3,833	3,755	3,878
Income before income taxes	2,073	1,824	1,641	1,396	1,149
Provision for income taxes	415	351	311	255	191
Net income	1,658	1,473	1,330	1,141	958
Noncontrolling interests	1	(4)	1	3	3
Net income available to the bank holding company	1,657	1,477	1,329	1,138	955
Preferred stock dividends and other	98	143	101	70	53
Net income available to common shareholders	1,559	1,334	1,228	1,068	902
Per Common Share Data					
Earnings per share-basic	$ 1.16	$ 0.99	$ 0.91	$ 0.79	$ 0.67
Earnings per share-diluted	1.16	0.98	0.90	0.79	0.67
Earnings per share-adjusted diluted (2)	1.55	1.18	1.18	0.97	0.82
Cash dividends declared	0.45	0.45	0.45	0.45	0.45
Common shareholders' equity	46.20	45.17	46.52	45.86	45.74
Tangible common shareholders' equity (2)	26.50	25.53	26.78	26.63	26.38
End of period shares outstanding	1,334,770	1,344,845	1,348,961	1,348,118	1,347,609
Weighted average shares outstanding-basic	1,338,302	1,345,666	1,348,493	1,347,916	1,347,512
Weighted average shares outstanding-diluted	1,349,492	1,358,932	1,361,763	1,358,122	1,355,834
Performance Ratios					
Return on average assets	1.28 %	1.17 %	1.05 %	0.91 %	0.75 %
Return on average risk-weighted assets (current quarter is preliminary)	1.75	1.58	1.40	1.19	1.00
Return on average common shareholders' equity	10.1	8.7	7.9	6.9	5.9
Return on average tangible common shareholders' equity (2)	18.9	16.4	15.0	13.3	11.8
Net interest margin - taxable equivalent	2.88	3.01	3.08	3.10	3.13
Fee income ratio	42.6	40.1	40.4	39.7	41.3
Efficiency ratio-GAAP	71.0	65.8	67.8	67.4	66.1
Efficiency ratio-adjusted (2)	56.1	56.9	55.9	57.3	55.8
Credit Quality					
Nonperforming assets as a percentage of:					
Assets, including LHFS	0.23 %	0.25 %	0.27 %	0.26 %	0.25 %
Loans and leases plus foreclosed property	0.39	0.42	0.46	0.39	0.37
Net charge-offs as a percentage of average loans and leases	0.20	0.33	0.27	0.42	0.39
Allowance for loan and lease losses as a percentage of LHFI	1.79	1.94	1.95	1.91	1.81
Ratio of allowance for loan and lease losses to nonperforming LHFI	4.83x	4.84x	4.39x	5.22x	5.24x
Average Balances					
Assets	$ 518,774	$ 508,833	$ 503,181	$ 500,826	$ 514,720
Securities available for sale (3)	135,647	122,246	102,053	79,828	75,159
Loans and leases	292,965	299,541	308,188	315,691	326,435
Deposits	396,255	383,185	375,266	372,211	370,818
Common shareholders' equity	61,709	62,252	61,991	61,804	61,484
Total shareholders' equity	68,665	70,047	70,145	69,634	66,863
Period-End Balances					
Assets	$ 521,964	$ 517,537	$ 509,228	$ 499,183	$ 504,336
Securities available for sale (3)	139,879	123,807	120,788	86,132	77,805
Loans and leases	289,494	297,179	305,793	312,149	321,148
Deposits	398,279	395,562	381,077	370,747	376,235
Common shareholders' equity	61,663	60,752	62,759	61,819	61,634
Total shareholders' equity	68,336	67,876	70,912	69,973	68,883
Capital Ratios (current quarter is preliminary)					
Common equity Tier 1	10.2 %	10.1 %	10.0 %	10.0 %	9.7 %
Tier 1	11.9	12.0	12.1	12.2	11.6
Total	14.1	14.3	14.5	14.6	14.0
Leverage	9.1	9.4	9.6	9.6	9.0
Supplementary leverage	7.9	8.3	8.7	8.9	8.5

Applicable ratios are annualized.

(1) Interest income includes certain fees, deferred costs, fair value mark accretion, and dividends.

(2) Represents a non-GAAP measure. See the calculations and management's reasons for using these measures in the Non-GAAP Reconciliations and Preliminary Capital Information - Five Quarter Trend sections of this supplement.

(3) Average balances reflect AFS securities at amortized cost. Period-end balances reflect AFS securities at fair value.

Consolidated Statements of Income

(Dollars in millions, except per share data, shares in thousands)	Quarter Ended June 30 2021	Quarter Ended June 30 2020	Change $	Change %	Year-to-Date June 30 2021	Year-to-Date June 30 2020	Change $	Change %
Interest Income								
Interest and fees on loans and leases	$ 2,901	$ 3,377	$ (476)	(14.1)%	$ 5,903	$ 7,153	$ (1,250)	(17.5)%
Interest on securities	497	444	53	11.9	940	938	2	0.2
Interest on other earning assets	45	67	(22)	(32.8)	94	223	(129)	(57.8)
Total interest income	3,443	3,888	(445)	(11.4)	6,937	8,314	(1,377)	(16.6)
Interest Expense								
Interest on deposits	36	201	(165)	(82.1)	83	622	(539)	(86.7)
Interest on long-term debt	147	211	(64)	(30.3)	295	483	(188)	(38.9)
Interest on other borrowings	15	28	(13)	(46.4)	29	111	(82)	(73.9)
Total interest expense	198	440	(242)	(55.0)	407	1,216	(809)	(66.5)
Net Interest Income	3,245	3,448	(203)	(5.9)	6,530	7,098	(568)	(8.0)
Provision for credit losses	(434)	844	(1,278)	(151.4)	(386)	1,737	(2,123)	(122.2)
Net Interest Income After Provision for Credit Losses	3,679	2,604	1,075	41.3	6,916	5,361	1,555	29.0
Noninterest Income								
Insurance income	690	581	109	18.8	1,316	1,130	186	16.5
Wealth management income	345	289	56	19.4	686	621	65	10.5
Service charges on deposits	253	202	51	25.2	511	507	4	0.8
Residential mortgage income	117	341	(224)	(65.7)	217	586	(369)	(63.0)
Investment banking and trading income	317	274	43	15.7	657	392	265	67.6
Card and payment related fees	225	171	54	31.6	425	358	67	18.7
Lending related fees	94	66	28	42.4	194	133	61	45.9
Operating lease income	66	83	(17)	(20.5)	134	160	(26)	(16.3)
Commercial real estate related income	138	49	89	181.6	181	93	88	94.6
Income from bank-owned life insurance	46	45	1	2.2	96	89	7	7.9
Securities gains (losses)	—	300	(300)	NM	—	298	(298)	NM
Other income (loss)	114	22	92	NM	185	17	168	NM
Total noninterest income	2,405	2,423	(18)	(0.7)	4,602	4,384	218	5.0
Noninterest Expense								
Personnel expense	2,207	2,008	199	9.9	4,349	3,980	369	9.3
Professional fees and outside processing	341	289	52	18.0	691	536	155	28.9
Net occupancy expense	182	243	(61)	(25.1)	391	464	(73)	(15.7)
Software expense	246	216	30	13.9	456	426	30	7.0
Amortization of intangibles	142	178	(36)	(20.2)	286	343	(57)	(16.6)
Equipment expense	122	120	2	1.7	235	236	(1)	(0.4)
Marketing and customer development	66	56	10	17.9	132	140	(8)	(5.7)
Operating lease depreciation	47	77	(30)	(39.0)	97	148	(51)	(34.5)
Loan-related expense	55	56	(1)	(1.8)	109	118	(9)	(7.6)
Regulatory costs	31	30	1	3.3	56	59	(3)	(5.1)
Merger-related and restructuring charges	297	209	88	42.1	438	316	122	38.6
Loss (gain) on early extinguishment of debt	—	235	(235)	(100.0)	(3)	235	(238)	(101.3)
Other expense	275	161	114	70.8	384	308	76	24.7
Total noninterest expense	4,011	3,878	133	3.4	7,621	7,309	312	4.3
Earnings								
Income before income taxes	2,073	1,149	924	80.4	3,897	2,436	1,461	60.0
Provision for income taxes	415	191	224	117.3	766	415	351	84.6
Net income	1,658	958	700	73.1	3,131	2,021	1,110	54.9
Noncontrolling interests	1	3	(2)	(66.7)	(3)	6	(9)	(150.0)
Net income available to the bank holding company	1,657	955	702	73.5	3,134	2,015	1,119	55.5
Preferred stock dividends and other	98	53	45	84.9	241	127	114	89.8
Net income available to common shareholders	$ 1,559	$ 902	$ 657	72.8 %	$ 2,893	$ 1,888	$ 1,005	53.2 %
Earnings Per Common Share								
Basic	$ 1.16	$ 0.67	$ 0.49	73.1 %	$ 2.16	$ 1.40	$ 0.76	54.3 %
Diluted	1.16	0.67	0.49	73.1	2.14	1.39	0.75	54.0
Weighted Average Shares Outstanding								
Basic	1,338,302	1,347,512	(9,210)	(0.7)	1,341,963	1,345,942	(3,979)	(0.3)
Diluted	1,349,492	1,355,834	(6,342)	(0.5)	1,354,210	1,356,809	(2,599)	(0.2)

NM - not meaningful

Consolidated Statements of Income - Five Quarter Trend

(Dollars in millions, except per share data, shares in thousands)	Quarter Ended June 30 2021	March 31 2021	Dec. 31 2020	Sept. 30 2020	June 30 2020
Interest Income					
Interest and fees on loans and leases	$ 2,901	$ 3,002	$ 3,158	$ 3,174	$ 3,377
Interest on securities	497	443	408	393	444
Interest on other earning assets	45	49	45	56	67
Total interest income	3,443	3,494	3,611	3,623	3,888
Interest Expense					
Interest on deposits	36	47	67	96	201
Interest on long-term debt	147	148	165	152	211
Interest on other borrowings	15	14	13	13	28
Total interest expense	198	209	245	261	440
Net Interest Income	3,245	3,285	3,366	3,362	3,448
Provision for credit losses	(434)	48	177	421	844
Net Interest Income After Provision for Credit Losses	3,679	3,237	3,189	2,941	2,604
Noninterest Income					
Insurance income	690	626	545	518	581
Wealth management income	345	341	332	324	289
Service charges on deposits	253	258	266	247	202
Residential mortgage income	117	100	193	221	341
Investment banking and trading income	317	340	308	244	274
Card and payment related fees	225	200	203	200	171
Lending related fees	94	100	105	77	66
Operating lease income	66	68	77	72	83
Commercial real estate related income	138	43	123	55	49
Income from bank-owned life insurance	46	50	44	46	45
Securities gains (losses)	—	—	—	104	300
Other income (loss)	114	71	89	102	22
Total noninterest income	2,405	2,197	2,285	2,210	2,423
Noninterest Expense					
Personnel expense	2,207	2,142	2,108	2,058	2,008
Professional fees and outside processing	341	350	393	323	289
Net occupancy expense	182	209	207	233	243
Software expense	246	210	215	221	216
Amortization of intangibles	142	144	172	170	178
Equipment expense	122	113	121	127	120
Marketing and customer development	66	66	58	75	56
Operating lease depreciation	47	50	54	56	77
Loan-related expense	55	54	65	59	56
Regulatory costs	31	25	32	34	30
Merger-related and restructuring charges	297	141	308	236	209
Loss (gain) on early extinguishment of debt	—	(3)	—	—	235
Other expense	275	109	100	163	161
Total noninterest expense	4,011	3,610	3,833	3,755	3,878
Earnings					
Income before income taxes	2,073	1,824	1,641	1,396	1,149
Provision for income taxes	415	351	311	255	191
Net income	1,658	1,473	1,330	1,141	958
Noncontrolling interests	1	(4)	1	3	3
Net income available to the bank holding company	1,657	1,477	1,329	1,138	955
Preferred stock dividends and other	98	143	101	70	53
Net income available to common shareholders	$ 1,559	$ 1,334	$ 1,228	$ 1,068	$ 902
Earnings Per Common Share					
Basic	$ 1.16	$ 0.99	$ 0.91	$ 0.79	$ 0.67
Diluted	1.16	0.98	0.90	0.79	0.67
Weighted Average Shares Outstanding					
Basic	1,338,302	1,345,666	1,348,493	1,347,916	1,347,512
Diluted	1,349,492	1,358,932	1,361,763	1,358,122	1,355,834

Segment Financial Performance - Preliminary

(Dollars in millions)	Quarter Ended June 30 2021	March 31 2021	Dec. 31 2020	Sept. 30 2020	June 30 2020
Consumer Banking and Wealth					
Net interest income (expense)	$ 1,688	$ 1,752	$ 1,818	$ 1,856	$ 1,843
Net intersegment interest income (expense)	430	383	380	341	320
Segment net interest income	2,118	2,135	2,198	2,197	2,163
Allocated provision for credit losses	(4)	100	116	181	270
Noninterest income	925	920	997	997	1,008
Noninterest expense	1,922	1,910	1,949	1,930	1,969
Income (loss) before income taxes	1,125	1,045	1,130	1,083	932
Provision (benefit) for income taxes	263	245	266	256	220
Segment net income (loss)	$ 862	$ 800	$ 864	$ 827	$ 712
Corporate and Commercial Banking					
Net interest income (expense)	$ 1,182	$ 1,208	$ 1,271	$ 1,235	$ 1,351
Net intersegment interest income (expense)	32	6	15	42	(59)
Segment net interest income	1,214	1,214	1,286	1,277	1,292
Allocated provision for credit losses	(399)	(35)	60	311	534
Noninterest income	809	694	789	608	621
Noninterest expense	850	781	842	852	886
Income (loss) before income taxes	1,572	1,162	1,173	722	493
Provision (benefit) for income taxes	345	250	257	146	91
Segment net income (loss)	$ 1,227	$ 912	$ 916	$ 576	$ 402
Insurance Holdings					
Net interest income (expense)	$ 25	$ 24	$ 26	$ 31	$ 33
Net intersegment interest income (expense)	(4)	(4)	(4)	(7)	(10)
Segment net interest income	21	20	22	24	23
Allocated provision for credit losses	(1)	1	2	—	6
Noninterest income	698	633	562	524	598
Noninterest expense	515	479	451	446	448
Income (loss) before income taxes	205	173	131	102	167
Provision (benefit) for income taxes	49	42	32	25	41
Segment net income (loss)	$ 156	$ 131	$ 99	$ 77	$ 126
Other, Treasury & Corporate (1)					
Net interest income (expense)	$ 350	$ 301	$ 251	$ 240	$ 221
Net intersegment interest income (expense)	(458)	(385)	(391)	(376)	(251)
Segment net interest income	(108)	(84)	(140)	(136)	(30)
Allocated provision for credit losses	(30)	(18)	(1)	(71)	34
Noninterest income	(27)	(50)	(63)	81	196
Noninterest expense	724	440	591	527	575
Income (loss) before income taxes	(829)	(556)	(793)	(511)	(443)
Provision (benefit) for income taxes	(242)	(186)	(244)	(172)	(161)
Segment net income (loss)	$ (587)	$ (370)	$ (549)	$ (339)	$ (282)
Total Truist Financial Corporation					
Net interest income (expense)	$ 3,245	$ 3,285	$ 3,366	$ 3,362	$ 3,448
Net intersegment interest income (expense)	—	—	—	—	—
Segment net interest income	3,245	3,285	3,366	3,362	3,448
Allocated provision for credit losses	(434)	48	177	421	844
Noninterest income	2,405	2,197	2,285	2,210	2,423
Noninterest expense	4,011	3,610	3,833	3,755	3,878
Income (loss) before income taxes	2,073	1,824	1,641	1,396	1,149
Provision (benefit) for income taxes	415	351	311	255	191
Net income	$ 1,658	$ 1,473	$ 1,330	$ 1,141	$ 958

(1) Includes financial data from subsidiaries below the quantitative and qualitative thresholds requiring disclosure.

Consolidated Ending Balance Sheets - Five Quarter Trend

(Dollars in millions)	June 30 2021	March 31 2021	Dec. 31 2020	Sept. 30 2020	June 30 2020
Assets					
Cash and due from banks	$ 5,077	$ 5,097	$ 5,029	$ 4,194	$ 5,116
Interest-bearing deposits with banks	21,480	27,035	13,839	32,914	36,081
Securities borrowed or purchased under resale agreements	1,242	1,349	1,745	1,300	1,345
Trading assets at fair value	5,945	5,094	3,872	4,670	3,824
Securities available for sale at fair value	139,879	123,807	120,788	86,132	77,805
Loans and leases:					
Commercial:					
Commercial and industrial	130,924	135,432	138,354	140,874	147,141
CRE	25,399	25,899	26,595	27,474	27,963
Commercial construction	6,160	6,559	6,491	6,772	6,891
Lease financing	4,957	4,883	5,240	5,493	5,783
Consumer:					
Residential mortgage	44,036	44,298	47,272	50,379	51,671
Residential home equity and direct	25,334	25,333	26,064	26,558	26,935
Indirect auto	26,696	26,438	26,150	25,269	24,509
Indirect other	11,039	10,631	11,177	11,527	11,592
Student	7,341	7,478	7,552	7,480	7,484
Credit card	4,599	4,560	4,839	4,801	4,856
Total loans and leases held for investment	286,485	291,511	299,734	306,627	314,825
Loans held for sale	3,009	5,668	6,059	5,522	6,323
Total loans and leases	289,494	297,179	305,793	312,149	321,148
Allowance for loan and lease losses	(5,121)	(5,662)	(5,835)	(5,863)	(5,702)
Premises and equipment	3,699	3,787	3,870	3,968	4,002
Goodwill	24,374	24,356	24,447	23,869	23,882
Core deposit and other intangible assets	2,665	2,825	2,984	2,840	3,016
Mortgage servicing rights	2,231	2,365	2,023	1,991	2,077
Other assets	30,999	30,305	30,673	31,019	31,742
Total assets	$ 521,964	$ 517,537	$ 509,228	$ 499,183	$ 504,336
Liabilities					
Deposits:					
Noninterest-bearing deposits	$ 138,623	$ 136,555	$ 127,629	$ 124,297	$ 122,694
Interest checking	107,993	107,082	105,269	98,694	99,005
Money market and savings	134,118	132,733	126,238	121,856	123,974
Time deposits	17,545	19,192	21,941	25,900	30,562
Total deposits	398,279	395,562	381,077	370,747	376,235
Short-term borrowings	5,652	5,889	6,092	6,244	5,700
Long-term debt	37,969	37,753	39,597	41,008	42,133
Other liabilities	11,728	10,457	11,550	11,211	11,385
Total liabilities	453,628	449,661	438,316	429,210	435,453
Shareholders' Equity:					
Preferred stock	6,673	7,124	8,048	8,048	7,143
Common stock	6,674	6,724	6,745	6,741	6,738
Additional paid-in capital	34,898	35,360	35,843	35,774	35,676
Retained earnings	21,139	20,184	19,455	18,834	18,373
Accumulated other comprehensive loss	(1,048)	(1,516)	716	470	847
Noncontrolling interests	—	—	105	106	106
Total shareholders' equity	68,336	67,876	70,912	69,973	68,883
Total liabilities and shareholders' equity	$ 521,964	$ 517,537	$ 509,228	$ 499,183	$ 504,336

Average Balance Sheets

(Dollars in millions)	Quarter Ended June 30 2021	Quarter Ended June 30 2020	Change $	Change %	Year-to-Date June 30 2021	Year-to-Date June 30 2020	Change $	Change %
Assets								
Securities available for sale at amortized cost:								
U.S. Treasury	$ 9,070	$ 2,237	$ 6,833	NM	$ 5,435	$ 2,255	$ 3,180	141.0 %
U.S. government-sponsored entities (GSE)	1,840	1,844	(4)	(0.2)	1,840	1,850	(10)	(0.5)
Mortgage-backed securities issued by GSE	124,251	70,374	53,877	76.6	121,228	70,595	50,633	71.7
States and political subdivisions	437	505	(68)	(13.5)	441	518	(77)	(14.9)
Non-agency mortgage-backed	17	162	(145)	(89.5)	8	174	(166)	(95.4)
Other	32	37	(5)	(13.5)	32	38	(6)	(15.8)
Total securities	135,647	75,159	60,488	80.5	128,984	75,430	53,554	71.0
Loans and leases:								
Commercial:								
Commercial and industrial	133,646	152,991	(19,345)	(12.6)	134,843	142,367	(7,524)	(5.3)
CRE	25,645	27,804	(2,159)	(7.8)	25,926	27,425	(1,499)	(5.5)
Commercial construction	6,359	6,748	(389)	(5.8)	6,457	6,578	(121)	(1.8)
Lease financing	4,893	5,922	(1,029)	(17.4)	4,933	5,996	(1,063)	(17.7)
Consumer:								
Residential mortgage	43,605	52,380	(8,775)	(16.8)	44,708	52,687	(7,979)	(15.1)
Residential home equity and direct	25,238	27,199	(1,961)	(7.2)	25,447	27,381	(1,934)	(7.1)
Indirect auto	26,444	24,721	1,723	7.0	26,403	24,848	1,555	6.3
Indirect other	10,797	11,282	(485)	(4.3)	10,823	11,116	(293)	(2.6)
Student	7,396	7,633	(237)	(3.1)	7,457	7,710	(253)	(3.3)
Credit card	4,552	4,949	(397)	(8.0)	4,598	5,242	(644)	(12.3)
Total loans and leases held for investment	288,575	321,629	(33,054)	(10.3)	291,595	311,350	(19,755)	(6.3)
Loans held for sale	4,390	4,806	(416)	(8.7)	4,640	5,741	(1,101)	(19.2)
Total loans and leases	292,965	326,435	(33,470)	(10.3)	296,235	317,091	(20,856)	(6.6)
Interest earning trading assets	5,061	3,700	1,361	36.8	4,902	5,017	(115)	(2.3)
Other earning assets	21,592	41,531	(19,939)	(48.0)	19,515	32,641	(13,126)	(40.2)
Total earning assets	455,265	446,825	8,440	1.9	449,636	430,179	19,457	4.5
Nonearning assets	63,509	67,895	(4,386)	(6.5)	64,196	65,956	(1,760)	(2.7)
Total assets	$ 518,774	$ 514,720	$ 4,054	0.8 %	$ 513,832	$ 496,135	$ 17,697	3.6 %
Liabilities and Shareholders' Equity								
Deposits:								
Noninterest-bearing deposits	$ 137,892	$ 113,875	$ 24,017	21.1 %	$ 133,261	$ 103,505	$ 29,756	28.7 %
Interest checking	106,121	97,863	8,258	8.4	105,436	91,435	14,001	15.3
Money market and savings	134,029	126,071	7,958	6.3	131,680	123,504	8,176	6.6
Time deposits	18,213	33,009	(14,796)	(44.8)	19,379	34,289	(14,910)	(43.5)
Total deposits	396,255	370,818	25,437	6.9	389,756	352,733	37,023	10.5
Short-term borrowings	6,168	8,998	(2,830)	(31.5)	6,448	13,949	(7,501)	(53.8)
Long-term debt	36,873	55,537	(18,664)	(33.6)	37,344	51,042	(13,698)	(26.8)
Other liabilities	10,813	12,504	(1,691)	(13.5)	10,932	12,274	(1,342)	(10.9)
Total liabilities	450,109	447,857	2,252	0.5	444,480	429,998	14,482	3.4
Shareholders' equity	68,665	66,863	1,802	2.7	69,352	66,137	3,215	4.9
Total liabilities and shareholders' equity	$ 518,774	$ 514,720	$ 4,054	0.8 %	$ 513,832	$ 496,135	$ 17,697	3.6 %

Average balances exclude basis adjustments for fair value hedges.

NM - not meaningful

Average Balance Sheets - Five Quarter Trend

(Dollars in millions)	Quarter Ended June 30 2021	March 31 2021	Dec. 31 2020	Sept. 30 2020	June 30 2020
Assets					
Securities available for sale at amortized cost:					
U.S. Treasury	$ 9,070	$ 1,759	$ 2,049	$ 2,218	$ 2,237
U.S. government-sponsored entities (GSE)	1,840	1,839	1,841	1,842	1,844
Mortgage-backed securities issued by GSE	124,251	118,171	97,660	75,232	70,374
States and political subdivisions	437	444	469	499	505
Non-agency mortgage-backed	17	—	—	—	162
Other	32	33	34	37	37
Total securities	135,647	122,246	102,053	79,828	75,159
Loans and leases:					
Commercial:					
Commercial and industrial	133,646	136,051	139,223	143,452	152,991
CRE	25,645	26,211	27,030	27,761	27,804
Commercial construction	6,359	6,557	6,616	6,861	6,748
Lease financing	4,893	4,975	5,401	5,626	5,922
Consumer:					
Residential mortgage	43,605	45,823	48,847	51,500	52,380
Residential home equity and direct	25,238	25,658	26,327	26,726	27,199
Indirect auto	26,444	26,363	25,788	24,732	24,721
Indirect other	10,797	10,848	11,291	11,530	11,282
Student	7,396	7,519	7,519	7,446	7,633
Credit card	4,552	4,645	4,818	4,810	4,949
Total loans and leases held for investment	288,575	294,650	302,860	310,444	321,629
Loans held for sale	4,390	4,891	5,328	5,247	4,806
Total loans and leases	292,965	299,541	308,188	315,691	326,435
Interest earning trading assets	5,061	4,742	4,538	4,056	3,700
Other earning assets	21,592	17,417	23,887	35,819	41,531
Total earning assets	455,265	443,946	438,666	435,394	446,825
Nonearning assets	63,509	64,887	64,515	65,432	67,895
Total assets	$ 518,774	$ 508,833	$ 503,181	$ 500,826	$ 514,720
Liabilities and Shareholders' Equity					
Deposits:					
Noninterest-bearing deposits	$ 137,892	$ 128,579	$ 127,103	$ 123,966	$ 113,875
Interest checking	106,121	104,744	99,866	96,707	97,863
Money market and savings	134,029	129,303	124,692	123,598	126,071
Time deposits	18,213	20,559	23,605	27,940	33,009
Total deposits	396,255	383,185	375,266	372,211	370,818
Short-term borrowings	6,168	6,731	6,493	6,209	8,998
Long-term debt	36,873	37,820	40,284	40,919	55,537
Other liabilities	10,813	11,050	10,993	11,853	12,504
Total liabilities	450,109	438,786	433,036	431,192	447,857
Shareholders' equity	68,665	70,047	70,145	69,634	66,863
Total liabilities and shareholders' equity	$ 518,774	$ 508,833	$ 503,181	$ 500,826	$ 514,720

Average balances exclude basis adjustments for fair value hedges.

Average Balances and Rates - Quarters

(Dollars in millions)	June 30, 2021 (1) Average Balances	June 30, 2021 (2) Interest Income/ Expense	June 30, 2021 (2) Yields/ Rates	March 31, 2021 (1) Average Balances	March 31, 2021 (2) Interest Income/ Expense	March 31, 2021 (2) Yields/ Rates
Assets						
Securities available for sale at amortized cost:						
U.S. Treasury	$ 9,070	$ 16	0.73 %	$ 1,759	$ 4	0.89 %
U.S. government-sponsored entities (GSE)	1,840	11	2.33	1,839	11	2.33
Mortgage-backed securities issued by GSE	124,251	466	1.50	118,171	426	1.44
States and political subdivisions	437	4	3.55	444	4	3.52
Non-agency mortgage-backed	17	—	2.46	—	—	—
Other	32	—	1.88	33	—	1.92
Total securities	135,647	497	1.47	122,246	445	1.45
Loans and leases:						
Commercial:						
Commercial and industrial	133,646	1,024	3.07	136,051	1,040	3.10
CRE	25,645	183	2.84	26,211	189	2.90
Commercial construction	6,359	45	2.95	6,557	48	3.04
Lease financing	4,893	48	3.91	4,975	53	4.28
Consumer:						
Residential mortgage	43,605	474	4.35	45,823	507	4.42
Residential home equity and direct	25,238	361	5.74	25,658	368	5.81
Indirect auto	26,444	409	6.20	26,363	426	6.56
Indirect other	10,797	185	6.86	10,848	187	6.98
Student	7,396	72	3.90	7,519	73	3.96
Credit card	4,552	99	8.73	4,645	106	9.24
Total loans and leases held for investment	288,575	2,900	4.03	294,650	2,997	4.11
Loans held for sale	4,390	28	2.57	4,891	32	2.59
Total loans and leases	292,965	2,928	4.01	299,541	3,029	4.09
Interest earning trading assets	5,061	37	2.82	4,742	32	2.79
Other earning assets	21,592	9	0.19	17,417	16	0.37
Total earning assets	455,265	3,471	3.06	443,946	3,522	3.20
Nonearning assets	63,509			64,887		
Total assets	$ 518,774			$ 508,833		
Liabilities and Shareholders' Equity						
Interest-bearing deposits:						
Interest checking	$ 106,121	15	0.06	$ 104,744	15	0.06
Money market and savings	134,029	8	0.03	129,303	10	0.03
Time deposits	18,213	13	0.28	20,559	22	0.44
Total interest-bearing deposits (3)	258,363	36	0.06	254,606	47	0.07
Short-term borrowings	6,168	15	0.98	6,731	14	0.82
Long-term debt	36,873	147	1.60	37,820	148	1.57
Total interest-bearing liabilities	301,404	198	0.26	299,157	209	0.28
Noninterest-bearing deposits (3)	137,892			128,579		
Other liabilities	10,813			11,050		
Shareholders' equity	68,665			70,047		
Total liabilities and shareholders' equity	$ 518,774			$ 508,833		
Average interest-rate spread			2.80			2.92
Net interest income/ net interest margin - taxable equivalent		$ 3,273	2.88 %		$ 3,313	3.01 %
Taxable-equivalent adjustment		$ 28			$ 28	

Applicable ratios are annualized.

(1) Excludes basis adjustments for fair value hedges.

(2) Amounts are on a taxable-equivalent basis utilizing the federal income tax rate of 21% for the periods presented. Interest income includes certain fees, deferred costs, and dividends.

(3) Total deposit costs were 0.04% and 0.05% for the three months ended June 30, 2021 and March 31, 2021, respectively.

Average Balances and Rates - Quarters

(Dollars in millions)	December 31, 2020 (1) Average Balances	December 31, 2020 (2) Interest Income/ Expense	December 31, 2020 (2) Yields/ Rates	September 30, 2020 (1) Average Balances	September 30, 2020 (2) Interest Income/ Expense	September 30, 2020 (2) Yields/ Rates	June 30, 2020 (1) Average Balances	June 30, 2020 (2) Interest Income/ Expense	June 30, 2020 (2) Yields/ Rates
Assets									
Securities available for sale at amortized cost:									
U.S. Treasury	$ 2,049	$ 9	1.62 %	$ 2,218	$ 10	1.78 %	$ 2,237	$ 10	1.88 %
U.S. government-sponsored entities (GSE)	1,841	11	2.33	1,842	10	2.33	1,844	12	2.33
Mortgage-backed securities issued by GSE	97,660	385	1.58	75,232	366	1.95	70,374	413	2.35
States and political subdivisions	469	3	3.52	499	7	5.03	505	4	3.57
Non-agency mortgage-backed	—	—	—	—	—	—	162	7	16.71
Other	34	—	1.98	37	1	1.99	37	—	2.27
Total securities	102,053	408	1.60	79,828	394	1.97	75,159	446	2.37
Loans and leases:									
Commercial:									
Commercial and industrial	139,223	1,091	3.12	143,452	1,087	3.02	152,991	1,204	3.16
CRE	27,030	197	2.88	27,761	203	2.88	27,804	227	3.26
Commercial construction	6,616	51	3.13	6,861	55	3.26	6,748	61	3.70
Lease financing	5,401	65	4.82	5,626	52	3.71	5,922	70	4.71
Consumer:									
Residential mortgage	48,847	542	4.44	51,500	576	4.47	52,380	608	4.65
Residential home equity and direct	26,327	388	5.86	26,726	394	5.86	27,199	391	5.78
Indirect auto	25,788	416	6.41	24,732	405	6.51	24,721	407	6.63
Indirect other	11,291	195	6.87	11,530	204	7.05	11,282	201	7.18
Student	7,519	80	4.23	7,446	80	4.30	7,633	87	4.55
Credit card	4,818	114	9.35	4,810	109	9.03	4,949	114	9.27
Total loans and leases held for investment	302,860	3,139	4.13	310,444	3,165	4.06	321,629	3,370	4.21
Loans held for sale	5,328	47	3.54	5,247	37	2.78	4,806	36	3.04
Total loans and leases	308,188	3,186	4.12	315,691	3,202	4.04	326,435	3,406	4.19
Interest earning trading assets	4,538	33	2.89	4,056	32	3.23	3,700	39	4.19
Other earning assets	23,887	12	0.20	35,819	24	0.26	41,531	28	0.28
Total earning assets	438,666	3,639	3.31	435,394	3,652	3.34	446,825	3,919	3.52
Nonearning assets	64,515			65,432			67,895		
Total assets	$ 503,181			$ 500,826			$ 514,720		
Liabilities and Shareholders' Equity									
Interest-bearing deposits:									
Interest checking	$ 99,866	17	0.07	$ 96,707	15	0.06	$ 97,863	55	0.23
Money market and savings	124,692	10	0.03	123,598	19	0.06	126,071	57	0.18
Time deposits	23,605	40	0.66	27,940	62	0.89	33,009	89	1.09
Total interest-bearing deposits (3)	248,163	67	0.11	248,245	96	0.15	256,943	201	0.32
Short-term borrowings	6,493	13	0.77	6,209	13	0.85	8,998	28	1.24
Long-term debt	40,284	165	1.64	40,919	152	1.48	55,537	211	1.52
Total interest-bearing liabilities	294,940	245	0.33	295,373	261	0.35	321,478	440	0.55
Noninterest-bearing deposits (3)	127,103			123,966			113,875		
Other liabilities	10,993			11,853			12,504		
Shareholders' equity	70,145			69,634			66,863		
Total liabilities and shareholders' equity	$ 503,181			$ 500,826			$ 514,720		
Average interest-rate spread			2.98			2.99			2.97
Net interest income/ net interest margin - taxable equivalent		$ 3,394	3.08 %		$ 3,391	3.10 %		$ 3,479	3.13 %
Taxable-equivalent adjustment		$ 28			$ 29			$ 31	

Applicable ratios are annualized.

(1) Excludes basis adjustments for fair value hedges.

(2) Amounts are on a taxable-equivalent basis utilizing the federal income tax rate of 21% for the periods presented. Interest income includes certain fees, deferred costs, and dividends.

(3) Total deposit costs were 0.07%, 0.10%, and 0.22% for the three months ended December 31, 2020, September 30, 2020, and June 30, 2020, respectively.

Average Balances and Rates - Year-To-Date

	Year-to-Date					
	June 30, 2021			June 30, 2020		
(Dollars in millions)	(1) Average Balances	(2) Interest Income/ Expense	(2) Yields/ Rates	(1) Average Balances	(2) Interest Income/ Expense	(2) Yields/ Rates
Assets						
Securities available for sale at amortized cost:						
U.S. Treasury	$ 5,435	$ 20	0.76 %	$ 2,255	$ 21	1.91 %
U.S. government-sponsored entities (GSE)	1,840	22	2.33	1,850	22	2.33
Mortgage-backed securities issued by GSE	121,228	892	1.47	70,595	874	2.48
States and political subdivisions	441	8	3.54	518	9	3.57
Non-agency mortgage-backed	8	—	2.45	174	15	16.71
Other	32	—	1.90	38	—	2.65
Total securities	128,984	942	1.46	75,430	941	2.49
Loans and leases:						
Commercial:						
Commercial and industrial	134,843	2,064	3.08	142,367	2,623	3.70
CRE	25,926	372	2.87	27,425	514	3.75
Commercial construction	6,457	93	2.99	6,578	137	4.27
Lease financing	4,933	101	4.09	5,996	135	4.49
Consumer:						
Residential mortgage	44,708	981	4.39	52,687	1,202	4.56
Residential home equity and direct	25,447	729	5.78	27,381	843	6.19
Indirect auto	26,403	835	6.38	24,848	835	6.76
Indirect other	10,823	372	6.92	11,116	402	7.27
Student	7,457	145	3.93	7,710	191	4.97
Credit card	4,598	205	8.99	5,242	247	9.49
Total loans and leases held for investment	291,595	5,897	4.07	311,350	7,129	4.60
Loans held for sale	4,640	60	2.58	5,741	89	3.10
Total loans and leases	296,235	5,957	4.05	317,091	7,218	4.57
Interest earning trading assets	4,902	69	2.81	5,017	103	4.09
Other earning assets	19,515	25	0.27	32,641	120	0.74
Total earning assets	449,636	6,993	3.13	430,179	8,382	3.91
Nonearning assets	64,196			65,956		
Total assets	$ 513,832			$ 496,135		
Liabilities and Shareholders' Equity						
Interest-bearing deposits:						
Interest checking	$ 105,436	30	0.06	$ 91,435	184	0.41
Money market and savings	131,680	18	0.03	123,504	235	0.38
Time deposits	19,379	35	0.36	34,289	203	1.19
Total interest-bearing deposits (3)	256,495	83	0.07	249,228	622	0.50
Short-term borrowings	6,448	29	0.90	13,949	111	1.60
Long-term debt	37,344	295	1.58	51,042	483	1.90
Total interest-bearing liabilities	300,287	407	0.27	314,219	1,216	0.78
Noninterest-bearing deposits (3)	133,261			103,505		
Other liabilities	10,932			12,274		
Shareholders' equity	69,352			66,137		
Total liabilities and shareholders' equity	$ 513,832			$ 496,135		
Average interest-rate spread			2.86			3.13
Net interest income/ net interest margin - taxable equivalent		$ 6,586	2.95 %		$ 7,166	3.34 %
Taxable-equivalent adjustment		$ 56			$ 68	

Applicable ratios are annualized.

(1) Excludes basis adjustments for fair value hedges.

(2) Amounts are on a taxable-equivalent basis utilizing the federal income tax rate of 21% for the periods presented. Interest income includes certain fees, deferred costs, and dividends.

(3) Total deposit costs were 0.04% and 0.35% for the six months ended June 30, 2021 and 2020, respectively.

Credit Quality

(Dollars in millions)	June 30 2021	March 31 2021	Dec. 31 2020	Sept. 30 2020	June 30 2020
Nonperforming Assets					
Nonaccrual loans and leases:					
Commercial:					
Commercial and industrial	$ 397	$ 451	$ 532	$ 507	$ 428
CRE	25	58	75	52	42
Commercial construction	12	13	14	7	13
Lease financing	5	23	28	32	56
Consumer:					
Residential mortgage	302	290	316	205	198
Residential home equity and direct	165	172	205	180	192
Indirect auto	148	158	155	137	155
Indirect other	6	6	5	4	3
Total nonaccrual loans and leases held for investment	1,060	1,171	1,330	1,124	1,087
Loans held for sale	78	72	5	130	102
Total nonaccrual loans and leases	1,138	1,243	1,335	1,254	1,189
Foreclosed real estate	13	18	20	30	43
Other foreclosed property	41	38	32	30	20
Total nonperforming assets	$ 1,192	$ 1,299	$ 1,387	$ 1,314	$ 1,252
Troubled Debt Restructurings (TDRs)					
Performing TDRs:					
Commercial:					
Commercial and industrial	$ 144	$ 142	$ 78	$ 84	$ 57
CRE	24	47	47	36	22
Commercial construction	—	—	—	1	36
Lease financing	58	59	60	1	1
Consumer:					
Residential mortgage	727	733	648	640	533
Residential home equity and direct	107	109	88	71	71
Indirect auto	389	399	392	336	342
Indirect other	7	7	6	5	4
Student	13	8	5	5	4
Credit card	32	35	37	38	37
Total performing TDRs	1,501	1,539	1,361	1,217	1,107
Nonperforming TDRs	190	207	164	140	111
Total TDRs	$ 1,691	$ 1,746	$ 1,525	$ 1,357	$ 1,218
Loans 90 Days or More Past Due and Still Accruing					
Commercial:					
Commercial and industrial	$ 14	$ 14	$ 13	$ 6	$ 9
CRE	—	—	—	8	3
Lease financing	—	—	—	—	1
Consumer:					
Residential mortgage	976	975	841	573	521
Residential home equity and direct	7	11	10	5	9
Indirect auto	2	2	2	8	10
Indirect other	1	1	2	3	3
Student	1,046	1,037	1,111	570	478
Credit card	22	32	29	24	38
Total loans 90 days past due and still accruing	$ 2,068	$ 2,072	$ 2,008	$ 1,197	$ 1,072
Loans 30-89 Days Past Due					
Commercial:					
Commercial and industrial	$ 128	$ 117	$ 83	$ 155	$ 282
CRE	7	9	14	7	6
Commercial construction	1	4	5	—	1
Lease financing	18	35	6	9	10
Consumer:					
Residential mortgage	543	577	782	796	703
Residential home equity and direct	73	82	98	103	108
Indirect auto	428	328	495	321	265
Indirect other	47	45	68	52	50
Student	548	556	618	666	442
Credit card	31	35	51	39	34
Total loans 30-89 days past due	$ 1,824	$ 1,788	$ 2,220	$ 2,148	$ 1,901

(Dollars in millions)	June 30 2021	March 31 2021	Dec. 31 2020	Sept. 30 2020	June 30 2020
	As of/For the Quarter Ended				
Allowance for Credit Losses					
Beginning balance	$ 6,011	$ 6,199	$ 6,229	$ 6,133	$ 5,611
Provision for credit losses	(434)	48	177	421	844
Charge-offs:					
Commercial:					
Commercial and industrial	(51)	(73)	(84)	(112)	(123)
CRE	—	(4)	(19)	(44)	(14)
Commercial construction	—	(2)	(8)	(19)	—
Lease financing	(2)	(6)	(4)	(44)	(4)
Consumer:					
Residential mortgage	(4)	(11)	(6)	(4)	(35)
Residential home equity and direct	(57)	(55)	(46)	(52)	(65)
Indirect auto	(69)	(105)	(84)	(72)	(80)
Indirect other	(11)	(17)	(14)	(8)	(20)
Student	(3)	(3)	(3)	(6)	(6)
Credit card	(42)	(40)	(35)	(44)	(50)
Total charge-offs	(239)	(316)	(303)	(405)	(397)
Recoveries:					
Commercial:					
Commercial and industrial	20	19	34	20	21
CRE	4	1	1	—	4
Commercial construction	1	1	1	2	7
Lease financing	3	—	—	4	—
Consumer:					
Residential mortgage	5	2	3	3	2
Residential home equity and direct	20	18	20	16	15
Indirect auto	27	22	24	22	18
Indirect other	7	6	5	4	7
Student	—	—	—	—	1
Credit card	10	9	10	8	6
Total recoveries	97	78	98	79	81
Net charge-offs	(142)	(238)	(205)	(326)	(316)
Other	1	2	(2)	1	(6)
Ending balance	$ 5,436	$ 6,011	$ 6,199	$ 6,229	$ 6,133
Allowance for Credit Losses:					
Allowance for loan and lease losses (excluding PCD loans)	$ 4,979	$ 5,506	$ 5,668	$ 5,675	$ 5,408
Allowance for PCD loans	142	156	167	188	294
Reserve for unfunded lending commitments (RUFC)	315	349	364	366	431
Total	$ 5,436	$ 6,011	$ 6,199	$ 6,229	$ 6,133

(Dollars in millions)	As of/For the Year-to-Date Period Ended June 30 2021	2020
Allowance for Credit Losses		
Beginning balance	$ 6,199	$ 1,889
CECL adoption - impact to retained earnings before tax	—	2,762
CECL adoption - reserves on PCD assets	—	378
Provision for credit losses	(386)	1,737
Charge-offs:		
Commercial:		
Commercial and industrial	(124)	(162)
CRE	(4)	(15)
Commercial construction	(2)	(3)
Lease financing	(8)	(6)
Consumer:		
Residential mortgage	(15)	(46)
Residential home equity and direct	(112)	(133)
Indirect auto	(174)	(222)
Indirect other	(28)	(38)
Student	(6)	(14)
Credit card	(82)	(103)
Total charge-offs	(555)	(742)
Recoveries:		
Commercial:		
Commercial and industrial	39	38
CRE	5	4
Commercial construction	2	8
Lease financing	3	—
Consumer:		
Residential mortgage	7	4
Residential home equity and direct	38	30
Indirect auto	49	41
Indirect other	13	14
Student	—	1
Credit card	19	14
Total recoveries	175	154
Net charge-offs	(380)	(588)
Other	3	(45)
Ending balance	$ 5,436	$ 6,133

	As of/For the Quarter Ended June 30 2021	March 31 2021	Dec. 31 2020	Sept. 30 2020	June 30 2020
Asset Quality Ratios					
Loans 30-89 days past due and still accruing as a percentage of loans and leases	0.64 %	0.61 %	0.74 %	0.70 %	0.60 %
Loans 90 days or more past due and still accruing as a percentage of loans and leases	0.72	0.71	0.67	0.39	0.34
Nonperforming loans and leases as a percentage of loans and leases held for investment	0.37	0.40	0.44	0.37	0.35
Nonperforming loans and leases as a percentage of loans and leases (1)	0.39	0.42	0.44	0.40	0.37
Nonperforming assets as a percentage of:					
Total assets (1)	0.23	0.25	0.27	0.26	0.25
Loans and leases plus foreclosed property	0.39	0.42	0.46	0.39	0.37
Net charge-offs as a percentage of average loans and leases (2)	0.20	0.33	0.27	0.42	0.39
Allowance for loan and lease losses as a percentage of loans and leases	1.79	1.94	1.95	1.91	1.81
Ratio of allowance for loan and lease losses to:					
Net charge-offs	8.98X	5.87X	7.15X	4.52X	4.49X
Nonperforming loans and leases	4.83X	4.84X	4.39X	5.22X	5.24X
Asset Quality Ratios (Excluding PPP and other Government Guaranteed)					
Loans 90 days or more past due and still accruing as a percentage of loans and leases	0.04 %	0.04 %	0.04 %	0.03 %	0.04 %

Applicable ratios are annualized.

(1) Includes loans held for sale.

(2) The third quarter of 2020 includes $97 million of charge-offs on PCD assets directly related to the implementation of CECL.

	As of/For the Year-to-Date Period Ended June 30 2021	2020
Asset Quality Ratios		
Net charge-offs as a percentage of average loans and leases	0.26 %	0.38 %
Ratio of allowance for loan and lease losses to net charge-offs	6.68X	4.82X

Applicable ratios are annualized.

(Dollars in millions)	June 30, 2021 Current Status		Past Due 30-89 Days		Past Due 90+ Days		Total
Troubled Debt Restructurings							
Performing TDRs: (1)							
Commercial:							
Commercial and industrial	$ 144	100.0 %	$ —	— %	$ —	— %	$ 144
CRE	24	100.0	—	—	—	—	24
Lease financing	58	100.0	—	—	—	—	58
Consumer:							
Residential mortgage	475	65.3	95	13.1	157	21.6	727
Residential home equity and direct	101	94.4	6	5.6	—	—	107
Indirect auto	333	85.6	56	14.4	—	—	389
Indirect other	6	85.7	1	14.3	—	—	7
Student	13	100.0	—	—	—	—	13
Credit card	29	90.6	2	6.3	1	3.1	32
Total performing TDRs (1)	1,183	78.8	160	10.7	158	10.5	1,501
Nonperforming TDRs (2)	89	46.9	16	8.4	85	44.7	190
Total TDRs (1)(2)	$ 1,272	75.2 %	$ 176	10.4 %	$ 243	14.4 %	$ 1,691

(1) Past due performing TDRs are included in past due disclosures.
(2) Nonperforming TDRs are included in nonaccrual loan disclosures.

	Quarter Ended June 30 2021	March 31 2021	Dec. 31 2020	Sept. 30 2020	June 30 2020
Net Charge-offs as a Percentage of Average Loans and Leases:					
Commercial:					
Commercial and industrial	0.09 %	0.16 %	0.15 %	0.25 %	0.27 %
CRE	(0.05)	0.04	0.27	0.63	0.15
Commercial construction	(0.06)	0.08	0.39	1.02	(0.43)
Lease financing	(0.04)	0.44	0.20	2.92	0.33
Consumer:					
Residential mortgage	(0.01)	0.08	0.03	0.01	0.25
Residential home equity and direct	0.59	0.58	0.39	0.53	0.73
Indirect auto	0.63	1.28	0.92	0.76	1.03
Indirect other	0.17	0.39	0.31	0.21	0.41
Student	0.16	0.16	0.17	0.28	0.31
Credit card	2.75	2.74	2.11	3.00	3.50
Total loans and leases	0.20	0.33	0.27	0.42	0.39

Applicable ratios are annualized.

Credit Quality - Allowance with Fair Value Marks

(Dollars in millions)	As of/For the Quarter Ended June 30 2021	March 31 2021	Dec. 31 2020	Sept. 30 2020	June 30 2020
ALLL	$ 5,121	$ 5,662	$ 5,835	$ 5,863	$ 5,702
Unamortized fair value mark (1)	1,777	2,067	2,395	2,676	3,077
Allowance plus unamortized fair value mark	$ 6,898	$ 7,729	$ 8,230	$ 8,539	$ 8,779
Loans and leases held for investment	$ 286,485	$ 291,511	$ 299,734	$ 306,627	$ 314,825
Unamortized fair value mark (1)	1,777	2,067	2,395	2,676	3,077
Gross loans and leases	$ 288,262	$ 293,578	$ 302,129	$ 309,303	$ 317,902
Allowance for loan and lease losses as a percentage of loans and leases - GAAP	1.79 %	1.94 %	1.95 %	1.91 %	1.81 %
Allowance for loan and lease losses and unamortized fair value mark as a percentage of gross loans and leases - Adjusted (1) (2)	2.39	2.63	2.72	2.76	2.76

(1) Unamortized fair value mark includes credit, interest rate and liquidity components.
(2) Allowance for loan and lease losses and unamortized fair value mark as a percentage of gross loans and leases is a non-GAAP measurement of credit reserves that is calculated by adjusting the ALLL and loans and leases held for investment by the unamortized fair value mark. Truist's management uses these measures to assess loss absorption capacity.

Rollforward of Intangible Assets and Selected Fair Value Marks (1)

(Dollars in millions)	As of/For the Quarter Ended June 30 2021	March 31 2021	Dec. 31 2020	Sept. 30 2020	June 30 2020
Loans and Leases (2)					
Beginning balance unamortized fair value mark	$ (2,067)	$ (2,395)	$ (2,676)	$ (3,077)	$ (3,539)
Accretion	285	316	356	367	440
Purchase accounting adjustments and other activity	5	12	(75)	34	22
Ending balance	$ (1,777)	$ (2,067)	$ (2,395)	$ (2,676)	$ (3,077)
Core deposit and other intangible assets					
Beginning balance	$ 2,825	$ 2,984	$ 2,840	$ 3,016	$ 3,168
Additions - acquisitions	—	14	320	—	—
Amortization of intangibles	(142)	(144)	(172)	(170)	(178)
Amortization in net occupancy expense	(3)	(3)	(4)	(6)	(6)
Purchase accounting adjustments and other activity	(15)	(26)	—	—	32
Ending balance	$ 2,665	$ 2,825	$ 2,984	$ 2,840	$ 3,016
Deposits (3)					
Beginning balance unamortized fair value mark	$ (15)	$ (19)	$ (26)	$ (37)	$ (54)
Amortization	3	4	7	11	17
Ending balance	$ (12)	$ (15)	$ (19)	$ (26)	$ (37)
Long-Term Debt (3)					
Beginning balance unamortized fair value mark	$ (196)	$ (216)	$ (238)	$ (262)	$ (285)
Amortization	20	20	22	24	23
Ending balance	$ (176)	$ (196)	$ (216)	$ (238)	$ (262)

(1) Includes the merger with SunTrust. This summary includes only selected information and does not represent all purchase accounting adjustments.
(2) Purchase accounting marks on loans and leases includes credit, interest and liquidity components, and are generally recognized using the level-yield or straight-line method over the remaining life of the individual loans or recognized in full in the event of prepayment.
(3) Purchase accounting marks on liabilities represents interest rate marks on time deposits and long-term debt and are recognized using the level-yield method over the term of the liability.

Capital Information - Five Quarter Trend

(Dollars in millions, except per share data, shares in thousands)	As of/For the Quarter Ended June 30 2021	March 31 2021	Dec. 31 2020	Sept. 30 2020	June 30 2020
Selected Capital Information	(preliminary)				
Risk-based capital:					
Common equity tier 1	$ 38,688	$ 38,267	$ 37,869	$ 37,879	$ 37,107
Tier 1	45,359	45,388	45,915	45,925	44,248
Total	53,640	54,245	55,011	55,030	53,436
Risk-weighted assets	379,620	378,458	379,153	377,420	382,826
Average quarterly assets for leverage ratio	496,390	484,961	478,608	476,868	490,203
Average quarterly assets for supplementary leverage ratio	576,858	546,470	530,716	513,230	518,010
Risk-based capital ratios:					
Common equity tier 1	10.2 %	10.1 %	10.0 %	10.0 %	9.7 %
Tier 1	11.9	12.0	12.1	12.2	11.6
Total	14.1	14.3	14.5	14.6	14.0
Leverage capital ratio	9.1	9.4	9.6	9.6	9.0
Supplementary leverage	7.9	8.3	8.7	8.9	8.5
Equity as a percentage of total assets	13.1	13.1	13.9	14.0	13.7
Common equity per common share	$ 46.20	$ 45.17	$ 46.52	$ 45.86	$ 45.74

(Dollars in millions, except per share data, shares in thousands)	June 30 2021	March 31 2021	Dec. 31 2020	Sept. 30 2020	June 30 2020
Calculations of Tangible Common Equity and Related Measures: (1)					
Total shareholders' equity	$ 68,336	$ 67,876	$ 70,912	$ 69,973	$ 68,883
Less:					
Preferred stock	6,673	7,124	8,048	8,048	7,143
Noncontrolling interests	—	—	105	106	106
Intangible assets, net of deferred taxes	26,296	26,413	26,629	25,923	26,083
Tangible common equity	$ 35,367	$ 34,339	$ 36,130	$ 35,896	$ 35,551
Outstanding shares at end of period (in thousands)	1,334,770	1,344,845	1,348,961	1,348,118	1,347,609
Tangible Common Equity Per Common Share	$ 26.50	$ 25.53	$ 26.78	$ 26.63	$ 26.38

(1) Tangible common equity and related measures are non-GAAP measures that exclude the impact of intangible assets, net of deferred taxes, and their related amortization. These measures are useful for evaluating the performance of a business consistently, whether acquired or developed internally. Truist's management uses these measures to assess the quality of capital and returns relative to balance sheet risk. These measures are not necessarily comparable to similar measures that may be presented by other companies.

Selected Mortgage Banking Information & Additional Information

(Dollars in millions, except per share data)	As of/For the Quarter Ended June 30 2021	March 31 2021	Dec. 31 2020	Sept. 30 2020	June 30 2020
Residential Mortgage Income					
Residential mortgage production revenue	$ 122	$ 140	$ 229	$ 339	$ 344
Residential mortgage servicing revenue	139	141	150	152	159
Realization of expected residential MSR cash flows	(175)	(208)	(209)	(212)	(176)
Residential mortgage income before MSR valuation	86	73	170	279	327
Income statement impact of mortgage servicing rights valuation:					
MSRs fair value increase (decrease)	(188)	360	62	(54)	(28)
MSRs hedge gains (losses)	219	(333)	(39)	(4)	42
Net MSRs valuation	31	27	23	(58)	14
Total residential mortgage income	$ 117	$ 100	$ 193	$ 221	$ 341
Commercial Real Estate Related Income					
Commercial mortgage production revenue	$ 131	$ 40	$ 117	$ 49	$ 42
Commercial mortgage servicing revenue	17	17	16	16	18
Realization of expected commercial MSR cash flows	(11)	(15)	(11)	(10)	(8)
Commercial real estate related income before MSR valuation	137	42	122	55	52
Income statement impact of mortgage servicing rights valuation:					
MSRs fair value increase (decrease)	(4)	13	3	1	(6)
MSRs hedge gains (losses)	5	(12)	(2)	(1)	3
Net MSRs valuation	1	1	1	—	(3)
Commercial real estate related income	$ 138	$ 43	$ 123	$ 55	$ 49
Other Mortgage Banking Information					
Residential mortgage loan originations	$ 14,301	$ 13,075	$ 13,235	$ 15,346	$ 14,631
Residential mortgage servicing portfolio (1):					
Loans serviced for others	178,004	179,836	188,341	198,881	209,070
Bank-owned loans serviced	46,031	48,800	50,693	54,587	56,365
Total servicing portfolio	224,035	228,636	239,034	253,468	265,435
Weighted-average coupon rate on mortgage loans serviced for others	3.66 %	3.76 %	3.84 %	3.92 %	3.98 %
Weighted-average servicing fee on mortgage loans serviced for others	0.313	0.314	0.317	0.317	0.315
Additional Information					
Fair value of derivatives, net	2,614	2,222	3,282	3,646	3,766
Common stock prices:					
High	62.89	61.26	49.72	42.04	46.53
Low	52.61	46.71	37.86	33.47	26.41
End of period	55.50	58.32	47.93	38.05	37.55
Banking offices	2,557	2,556	2,781	2,884	2,916
ATMs	3,779	3,807	4,082	4,237	4,354
FTEs (2)	52,248	53,207	53,693	55,000	55,769

(1) Amounts reported are unpaid principal balance.
(2) FTEs represents an average for the quarter.

Selected Items (1)

(Dollars in millions) Description	Favorable (Unfavorable) Pre-Tax	After-Tax at Marginal Rate
Selected Items		
Second Quarter 2021		
Charitable contribution	$ (200)	$ (153)
Incremental operating expenses related to the merger ($137 million professional fees and outside processing, $42 million personnel expense, and $11 million other)	(190)	(146)
First Quarter 2021		
Incremental operating expenses related to the merger ($120 million professional fees and outside processing, $42 million personnel expense, and $13 million other)	$ (175)	$ (134)
Acceleration for cash flow hedge unwind	(36)	(28)
Fourth Quarter 2020		
Incremental operating expenses related to the merger ($124 million in professional fees and outside processing, $47 million in personnel expense, and $8 million in other expense)	$ (179)	$ (138)
Third Quarter 2020		
Incremental operating expenses related to the merger ($99 million in professional fees and outside processing, $48 million in personnel expense, and $5 million in other expense)	$ (152)	$ (115)
Charitable contribution	(50)	(38)
Second Quarter 2020		
Incremental operating expenses related to the merger ($64 million in professional fees and outside processing, $49 million in personnel expense, and $16 million in other expense)	$ (129)	$ (99)
First Quarter 2020		
Incremental operating expenses related to the merger ($44 million in personnel expense, $20 million in professional fees and outside processing, and $10 million in other expense)	$ (74)	$ (57)

(1) Includes costs not classified as merger-related and restructuring charges that are excluded from adjusted disclosures.

Non-GAAP Reconciliations

	Quarter Ended					Year-to-Date	
(Dollars in millions)	June 30 2021	March 31 2021	Dec. 31 2020	Sept. 30 2020	June 30 2020	June 30 2021	June 30 2020
Efficiency Ratio (1)							
Efficiency Ratio Numerator - Noninterest Expense - GAAP	$ 4,011	$ 3,610	$ 3,833	$ 3,755	$ 3,878	$ 7,621	$ 7,309
Merger-related and restructuring charges, net	(297)	(141)	(308)	(236)	(209)	(438)	(316)
Gain (loss) on early extinguishment of debt	—	3	—	—	(235)	3	(235)
Incremental operating expense related to the merger	(190)	(175)	(179)	(152)	(129)	(365)	(203)
Amortization of intangibles	(142)	(144)	(172)	(170)	(178)	(286)	(343)
Charitable contribution	(200)	—	—	(50)	—	(200)	—
Acceleration for cash flow hedge unwind	—	(36)	—	—	—	(36)	—
Efficiency Ratio Numerator - Adjusted	$ 3,182	$ 3,117	$ 3,174	$ 3,147	$ 3,127	$ 6,299	$ 6,212
Efficiency Ratio Denominator - Revenue (2) - GAAP	$ 5,650	$ 5,482	$ 5,651	$ 5,572	$ 5,871	$ 11,132	$ 11,482
Taxable equivalent adjustment	28	28	28	29	31	56	68
Securities (gains) losses	—	—	—	(104)	(300)	—	(298)
Gains on divestiture of certain businesses	—	(37)	—	—	—	(37)	—
Efficiency Ratio Denominator - Adjusted	$ 5,678	$ 5,473	$ 5,679	$ 5,497	$ 5,602	$ 11,151	$ 11,252
Efficiency Ratio - GAAP	71.0 %	65.8 %	67.8 %	67.4 %	66.1 %	68.5 %	63.7 %
Efficiency Ratio - Adjusted	56.1	56.9	55.9	57.3	55.8	56.5	55.2

(1) The adjusted efficiency ratio is non-GAAP in that it excludes securities gains (losses), amortization of intangible assets, merger-related and restructuring charges, and other selected items. Truist's management uses this measure in their analysis of the Corporation's performance. Truist's management believes this measure provides a greater understanding of ongoing operations and enhances comparability of results with prior periods, as well as demonstrates the effects of significant gains and charges. These measures are not necessarily comparable to similar measures that may be presented by other companies.
(2) Revenue is defined as net interest income plus noninterest income.

(Dollars in millions)	Quarter Ended June 30 2021	March 31 2021	Dec. 31 2020	Sept. 30 2020	June 30 2020	Year-to-Date June 30 2021	June 30 2020
Return on Average Tangible Common Shareholders' Equity (1)							
Net income available to common shareholders	$ 1,559	$ 1,334	$ 1,228	$ 1,068	$ 902	$ 2,893	$ 1,888
Plus: Amortization of intangibles, net of tax	107	111	131	130	137	218	262
Tangible net income available to common shareholders	$ 1,666	$ 1,445	$ 1,359	$ 1,198	$ 1,039	$ 3,111	$ 2,150
Average common shareholders' equity	$ 61,709	$ 62,252	$ 61,991	$ 61,804	$ 61,484	$ 61,979	$ 60,854
Less: Average intangible assets, net of deferred taxes	26,366	26,535	25,930	25,971	26,161	26,450	26,295
Average tangible common shareholders' equity	$ 35,343	$ 35,717	$ 36,061	$ 35,833	$ 35,323	$ 35,529	$ 34,559
Return on average common shareholders' equity	10.1 %	8.7 %	7.9 %	6.9 %	5.9 %	9.4 %	6.2 %
Return on average tangible common shareholders' equity	18.9	16.4	15.0	13.3	11.8	17.7	12.5

(1) Tangible common equity and related measures are non-GAAP measures that exclude the impact of intangible assets, net of deferred taxes, and their related amortization. These measures are useful for evaluating the performance of a business consistently, whether acquired or developed internally. Truist's management uses these measures to assess the quality of capital and returns relative to balance sheet risk. These measures are not necessarily comparable to similar measures that may be presented by other companies.

(Dollars in millions, except per share data)	Quarter Ended June 30 2021	March 31 2021	Dec. 31 2020	Sept. 30 2020	June 30 2020	Year-to-Date June 30 2021	June 30 2020
Diluted EPS (1)							
Net income available to common shareholders - GAAP	$ 1,559	$ 1,334	$ 1,228	$ 1,068	$ 902	$ 2,893	$ 1,888
Merger-related and restructuring charges	228	108	237	181	160	336	242
Securities (gains) losses	—	—	—	(80)	(230)	—	(228)
Loss (gain) on early extinguishment of debt	(1)	(2)	—	—	180	(3)	180
Incremental operating expenses related to the merger	146	134	138	115	99	280	156
Charitable contribution	153	—	—	38	—	153	—
Acceleration for cash flow hedge unwind	—	28	—	—	—	28	—
Net income available to common shareholders - adjusted	$ 2,085	$ 1,602	$ 1,603	$ 1,322	$ 1,111	$ 3,687	$ 2,238
Weighted average shares outstanding - diluted	1,349,492	1,358,932	1,361,763	1,358,122	1,355,834	1,354,210	1,356,809
Diluted EPS - GAAP	$ 1.16	$ 0.98	$ 0.90	$ 0.79	$ 0.67	$ 2.14	$ 1.39
Diluted EPS - adjusted	1.55	1.18	1.18	0.97	0.82	2.72	1.65

(1) The adjusted diluted earnings per share is non-GAAP in that it excludes merger-related and restructuring charges and other selected items, net of tax. Truist's management uses this measure in their analysis of the Corporation's performance. Truist's management believes this measure provides a greater understanding of ongoing operations and enhances comparability of results with prior periods, as well as demonstrates the effects of significant gains and charges.