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## Weyerhaeuser Reports Second Quarter Results

- **Achieved net earnings of \$230 million, or \$0.31 per diluted share, and net earnings before special items of \$238 million, or \$0.32 per diluted share**
- **Generated Adjusted EBITDA of \$469 million, a 19 percent increase compared with first quarter 2023**
- **Completed strategic timberlands acquisition in Mississippi in July 2023**

**SEATTLE**, July 27, 2023 – [Weyerhaeuser Company](#) (NYSE: WY) today reported second quarter net earnings of \$230 million, or 31 cents per diluted share, on net sales of \$2.0 billion. This compares with net earnings of \$788 million, or \$1.06 per diluted share, on net sales of \$3.0 billion for the same period last year and net earnings of \$151 million for first quarter 2023. Excluding an after-tax charge of \$8 million for special items, the company reported second quarter net earnings of \$238 million, or 32 cents per diluted share. There were no special items in second quarter 2022 or first quarter 2023. Adjusted EBITDA for second quarter 2023 was \$469 million compared with \$1.2 billion for the same period last year and \$395 million for first quarter 2023.

In July, Weyerhaeuser acquired 22 thousand acres of timberlands in Mississippi for approximately \$60 million. These highly productive timberlands are strategically located to deliver immediate synergies with existing Weyerhaeuser operations and offer incremental real estate and natural climate solutions opportunities.

"In the second quarter, our teams delivered solid results across each of our businesses," said Devin W. Stockfish, president and chief executive officer. "In addition, we continue to make meaningful progress towards our multi-year growth targets with the recent acquisition of high-quality timberlands in Mississippi. Looking forward, we are encouraged by recent improvements in the housing market, and maintain a favorable longer-term outlook for the demand fundamentals that will drive growth for our businesses. Our financial position is exceptionally strong, and we remain focused on delivering operational excellence across our unmatched portfolio of assets and enhancing shareholder value through disciplined capital allocation."

<b>WEYERHAEUSER FINANCIAL HIGHLIGHTS</b> (millions, except per share data)	<b>2023</b>		<b>2022</b>	
	<b>Q1</b>	<b>Q2</b>	<b>Q1</b>	<b>Q2</b>
Net sales	\$ 1,881	\$ 1,997	\$ 2,973	
Net earnings	\$ 151	\$ 230	\$ 788	
Net earnings per diluted share	\$ 0.21	\$ 0.31	\$ 1.06	
Weighted average shares outstanding, diluted	734	732	746	
Net earnings before special items <sup>(1)(2)</sup>	\$ 151	\$ 238	\$ 788	
Net earnings per diluted share before special items <sup>(1)</sup>	\$ 0.21	\$ 0.32	\$ 1.06	
Adjusted EBITDA <sup>(1)</sup>	\$ 395	\$ 469	\$ 1,205	
Net cash from operations	\$ 126	\$ 496	\$ 1,146	
Adjusted FAD <sup>(3)</sup>	\$ 55	\$ 415	\$ 1,065	

(1) Net earnings before special items is a non-GAAP measure that management believes provides helpful context in understanding the company's earnings performance. Additionally, Adjusted EBITDA is a non-GAAP measure that management uses to evaluate the performance of the company. Adjusted EBITDA, as we define it, is operating income adjusted for depreciation, depletion, amortization, basis of real estate sold and special items. Net earnings before special items and Adjusted EBITDA should not be considered in isolation from, and are not intended to represent an alternative to, our GAAP results. Reconciliations of net earnings before special items and Adjusted EBITDA to GAAP earnings are included within this release.

- (2) Second quarter 2023 after-tax special items include an \$8 million noncash environmental remediation charge. Special items for prior periods presented are included in the reconciliation tables within this release.
- (3) Adjusted Funds Available for Distribution (Adjusted FAD) is a non-GAAP measure that management uses to evaluate the company's liquidity. Adjusted FAD, as we define it, is net cash from operations adjusted for capital expenditures and significant non-recurring items. Adjusted FAD measures cash generated during the period (net of capital expenditures and significant non-recurring items) that is available for dividends, repurchases of common shares, debt reduction, acquisitions, and other discretionary and nondiscretionary capital allocation activities. Adjusted FAD should not be considered in isolation from, and is not intended to represent an alternative to, our GAAP results. A reconciliation of Adjusted FAD to net cash from operations is included within this release.

## TIMBERLANDS

### FINANCIAL HIGHLIGHTS

(millions)	2023		Change
	Q1	Q2	
Net sales	\$ 604	\$ 567	\$ (37)
Net contribution to pretax earnings	\$ 120	\$ 104	\$ (16)
Adjusted EBITDA	\$ 188	\$ 172	\$ (16)

**Q2 2023 Performance** – In the West, fee harvest volumes were slightly higher than the first quarter. Export sales realizations were lower, while domestic sales realizations were comparable. Sales volumes to China were significantly lower and domestic sales volumes were significantly higher as the company intentionally flexed logs to domestic customers to capture higher margin opportunities. Per unit log and haul costs were lower. In the South, fee harvest volumes were comparable, while sales realizations and per unit log and haul costs were slightly lower. Forestry and road costs in the West and South were seasonally higher.

**Q3 2023 Outlook** – Weyerhaeuser anticipates third quarter earnings and Adjusted EBITDA will be approximately \$25 million lower than the second quarter. In the West, the company expects fee harvest volumes and sales realizations to be moderately lower, partially offset by improved per unit log and haul costs. In the South, sales realizations are expected to be slightly lower, while fee harvest volumes and per unit log and haul costs are expected to be comparable. The company expects forestry and road costs in the West and South to be seasonally higher.

## REAL ESTATE, ENERGY & NATURAL RESOURCES

### FINANCIAL HIGHLIGHTS

(millions)	2023		Change
	Q1	Q2	
Net sales	\$ 101	\$ 80	\$ (21)
Net contribution to pretax earnings	\$ 53	\$ 52	\$ (1)
Adjusted EBITDA	\$ 89	\$ 70	\$ (19)

**Q2 2023 Performance** – Earnings and Adjusted EBITDA decreased from the first quarter due to lower real estate sales. The number of acres sold decreased significantly due to the timing of transactions. The average price per acre was significantly higher and the average basis as a percentage of sales was significantly lower due to the mix of properties sold.

**Q3 2023 Outlook** – Weyerhaeuser anticipates third quarter earnings will be slightly higher than the second quarter and Adjusted EBITDA will be approximately \$20 million higher than the second quarter due to the timing and mix of real estate sales. The company still expects full year 2023 Adjusted EBITDA of approximately \$300 million and now expects basis as a percentage of real estate sales to be 35 to 40 percent for the full year.

## WOOD PRODUCTS

### FINANCIAL HIGHLIGHTS

(millions)	2023		Change
	Q1	Q2	
Net sales	\$ 1,318	\$ 1,500	\$ 182
Net contribution to pretax earnings	\$ 95	\$ 218	\$ 123
Adjusted EBITDA	\$ 148	\$ 270	\$ 122

**Q2 2023 Performance** – Sales realizations for lumber and oriented strand board increased 6 percent and 11 percent, respectively, compared with first quarter averages. Sales volumes for lumber were moderately higher and log costs were slightly lower, primarily for western logs. Unit manufacturing costs were slightly higher. For oriented strand board, sales and production volumes were moderately lower and unit manufacturing costs were moderately higher due to planned downtime for annual maintenance as well as a temporary period of unplanned downtime resulting from wildfire activity near the company’s facility in Alberta. Fiber costs were slightly lower. Sales and production volumes were significantly higher for most engineered wood products, driven by improving demand from the homebuilding segment. Unit manufacturing costs were significantly lower for solid section and I-joist products, and raw material costs were lower for all products. Sales realizations were lower for most engineered wood products. Distribution results were significantly higher due to strong sales volumes for engineered wood products.

**Q3 2023 Outlook** – Weyerhaeuser anticipates third quarter earnings and Adjusted EBITDA will be significantly higher than the second quarter due to higher average sales realizations for lumber and oriented strand board. Excluding the effect of those items, the company expects third quarter financial results will be slightly lower than the second quarter. For lumber, the company expects moderately higher sales volumes, moderately lower log costs and slightly lower unit manufacturing costs. For oriented strand board, the company anticipates comparable sales volumes and fiber costs and slightly higher unit manufacturing costs. For engineered wood products, the company expects slightly higher sales volumes, slightly lower sales realizations and higher raw material costs, primarily for oriented strand board webstock.

## **ABOUT WEYERHAEUSER**

[Weyerhaeuser Company](#), one of the world's largest private owners of [timberlands](#), began operations in 1900. We own or control approximately 11 million acres of timberlands in the U.S. and manage additional timberlands under long-term licenses in Canada. We manage these timberlands on a [sustainable](#) basis in compliance with internationally recognized forestry standards. We are also one of the largest manufacturers of [wood products](#) in North America. Our company is a real estate investment trust. In 2022, we generated \$10.2 billion in net sales and employed approximately 9,200 people who serve customers worldwide. Our common stock trades on the New York Stock Exchange under the symbol WY. Learn more at [www.weyerhaeuser.com](http://www.weyerhaeuser.com).

## **EARNINGS CALL INFORMATION**

Weyerhaeuser will hold a live conference call at 7 a.m. Pacific (10 a.m. Eastern) on July 28, 2023 to discuss second quarter results.

To access the live webcast and presentation online, go to the [Investor Relations](#) section on [www.weyerhaeuser.com](http://www.weyerhaeuser.com) on July 28, 2023.

To join the conference call from within North America, dial 1-877-407-0792 (access code: 13734908) at least 15 minutes prior to the call. Those calling from outside North America should dial 201-689-8263 (access code: 13734908). Replays will be available for two weeks at 1-844-512-2921 (access code: 13734908) from within North America, and at 1-412-317-6671 (access code: 13734908) from outside North America.

## **FORWARD-LOOKING STATEMENTS**

This news release contains statements concerning the company's future results and performance that are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including, but not limited to, with respect to our outlook and expectations concerning the following: the growth of our business and long-term demand drivers; earnings and Adjusted EBITDA for the company and for each of our businesses; fee harvest volumes, sales realizations, log and haul costs and forestry and road expenses for our Timberlands business; sales volumes, log costs and unit manufacturing costs for our lumber business; sales volumes, fiber costs and unit manufacturing costs for our oriented strand board business; and sales volumes, sales realizations and raw material costs for our engineered wood products business; and basis as a percentage of real estate sales in our Real Estate, Energy and Natural Resources Business. Forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts. They often involve use of words and expressions such as “anticipate,” “expect,” “looking forward,” “planned,” “will,” and similar words and expressions. They may use the positive, negative or another variation

of those and similar words and expressions. These forward-looking statements are based on our current expectations and assumptions and are not guarantees of future events or performance. The realization of our expectations and the accuracy of our assumptions are subject to a number of risks and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements. These risks and uncertainties include, but are not limited to:

- the effect of general economic conditions, including employment rates, interest rate levels, inflation, housing starts, general availability and cost of financing for home mortgages and the relative strength of the U.S. dollar;
- the effect of COVID-19 and other viral or disease outbreaks and their potential effects on our business, results of operations, cash flows, financial condition and future prospects;
- market demand for the company's products, including market demand for our timberland properties with higher and better uses, which is related to, among other factors, the strength of the various U.S. business segments and U.S. and international economic conditions;
- changes in currency exchange rates, particularly the relative value of the U.S. dollar to the Japanese yen, the Chinese yuan, and the Canadian dollar, and the relative value of the euro to the yen;
- restrictions on international trade and tariffs imposed on imports or exports;
- the availability and cost of shipping and transportation;
- economic activity in Asia, especially Japan and China;
- performance of our manufacturing operations, including maintenance and capital requirements;
- potential disruptions in our manufacturing operations;
- the level of competition from domestic and foreign producers;
- the successful execution of our internal plans and strategic initiatives, including restructuring and cost reduction initiatives;
- our ability to hire and retain capable employees;
- the successful and timely execution and integration of our strategic acquisitions, including our ability to realize expected benefits and synergies, and the successful and timely execution of our strategic divestitures, each of which is subject to a number of risks and conditions beyond our control including, but not limited to, timing and required regulatory approvals or the occurrence of any event, change or other circumstances that could give rise to a termination of any acquisition or divestiture transaction under the terms of the governing transaction agreements;
- raw material availability and prices;
- the effect of weather;
- changes in global or regional climate conditions and governmental response to such changes;
- the risk of loss from fires, floods, windstorms, hurricanes, pest infestation and other natural disasters;
- energy prices;
- transportation and labor availability and costs;
- federal tax policies;
- the effect of forestry, land use, environmental and other governmental regulations;
- legal proceedings;
- performance of pension fund investments and related derivatives;

- the effect of timing of employee retirements as it relates to the cost of pension benefits and changes in the market price of our common stock on charges for share-based compensation;
- the accuracy of our estimates of costs and expenses related to contingent liabilities and the accuracy of our estimates of charges related to casualty losses;
- changes in accounting principles; and
- other risks and uncertainties identified in our 2022 Annual Report on Form 10-K, as well as those set forth from time to time in our other public statements, reports, registration statements, prospectuses, information statements and other filings with the SEC.

It is not possible to predict or identify all risks and uncertainties that might affect the accuracy of our forward-looking statements and, consequently, our descriptions of such risks and uncertainties should not be considered exhaustive. There is no guarantee that any of the events anticipated by these forward-looking statements will occur, and if any of the events do occur, there is no guarantee what effect they will have on the company's business, results of operations, cash flows, financial condition and future prospects.

Forward-looking statements speak only as of the date they are made, and we undertake no obligation to publicly update or revise any forward-looking statements, whether because of new information, future events, or otherwise.

### RECONCILIATION OF ADJUSTED EBITDA TO NET EARNINGS

We reconcile Adjusted EBITDA to net earnings for the consolidated company and to operating income (loss) for the business segments, as those are the most directly comparable U.S. GAAP measures for each.

The table below reconciles Adjusted EBITDA for the quarter ended March 31, 2023:

(millions)	<u>Timberlands</u>	<u>Real Estate &amp; ENR</u>	<u>Wood Products</u>	<u>Unallocated Items</u>	<u>Total</u>
Adjusted EBITDA by Segment:					
Net earnings					\$ 151
Interest expense, net of capitalized interest					66
Income taxes					22
<b>Net contribution (charge) to earnings</b>	<b>\$ 120</b>	<b>\$ 53</b>	<b>\$ 95</b>	<b>\$ (29)</b>	<b>\$ 239</b>
Non-operating pension and other post-employment benefit costs	—	—	—	9	9
Interest income and other	—	—	—	(12)	(12)
<b>Operating income (loss)</b>	<b>120</b>	<b>53</b>	<b>95</b>	<b>(32)</b>	<b>236</b>
Depreciation, depletion and amortization	68	3	53	2	126
Basis of real estate sold	—	33	—	—	33
<b>Adjusted EBITDA</b>	<b>\$ 188</b>	<b>\$ 89</b>	<b>\$ 148</b>	<b>\$ (30)</b>	<b>\$ 395</b>

The table below reconciles Adjusted EBITDA for the quarter ended June 30, 2023:

(millions)	Timberlands	Real Estate & ENR	Wood Products	Unallocated Items	Total
Adjusted EBITDA by Segment:					
Net earnings					\$ 230
Interest expense, net of capitalized interest					70
Income taxes					25
<b>Net contribution (charge) to earnings</b>	<b>\$ 104</b>	<b>\$ 52</b>	<b>\$ 218</b>	<b>\$ (49)</b>	<b>\$ 325</b>
Non-operating pension and other post-employment benefit costs	—	—	—	12	12
Interest income and other	—	—	—	(18)	(18)
<b>Operating income (loss)</b>	<b>104</b>	<b>52</b>	<b>218</b>	<b>(55)</b>	<b>319</b>
Depreciation, depletion and amortization	68	5	52	1	126
Basis of real estate sold	—	13	—	—	13
Special items included in operating income (loss) <sup>(1)</sup>	—	—	—	11	11
<b>Adjusted EBITDA</b>	<b>\$ 172</b>	<b>\$ 70</b>	<b>\$ 270</b>	<b>\$ (43)</b>	<b>\$ 469</b>

(1) Operating income (loss) for Unallocated Items includes a pretax special item consisting of an \$11 million noncash environmental remediation charge.

The table below reconciles Adjusted EBITDA for the quarter ended June 30, 2022:

(millions)	Timberlands	Real Estate & ENR	Wood Products	Unallocated Items	Total
Adjusted EBITDA by Segment:					
Net earnings					\$ 788
Interest expense, net of capitalized interest					65
Income taxes					184
<b>Net contribution (charge) to earnings</b>	<b>\$ 153</b>	<b>\$ 65</b>	<b>\$ 863</b>	<b>\$ (44)</b>	<b>\$ 1,037</b>
Non-operating pension and other post-employment benefit costs	—	—	—	11	11
Interest income and other	—	—	—	(1)	(1)
<b>Operating income (loss)</b>	<b>153</b>	<b>65</b>	<b>863</b>	<b>(34)</b>	<b>1,047</b>
Depreciation, depletion and amortization	66	3	49	1	119
Basis of real estate sold	—	39	—	—	39
<b>Adjusted EBITDA</b>	<b>\$ 219</b>	<b>\$ 107</b>	<b>\$ 912</b>	<b>\$ (33)</b>	<b>\$ 1,205</b>

The table below reconciles Adjusted EBITDA for the year-to-date period ended June 30, 2023:

(millions)	Timberlands	Real Estate & ENR	Wood Products	Unallocated Items	Total
Adjusted EBITDA by Segment:					
Net earnings					\$ 381
Interest expense, net of capitalized interest					136
Income taxes					47
<b>Net contribution (charge) to earnings</b>	<b>\$ 224</b>	<b>\$ 105</b>	<b>\$ 313</b>	<b>\$ (78)</b>	<b>\$ 564</b>
Non-operating pension and other post-employment benefit costs	—	—	—	21	21
Interest income and other	—	—	—	(30)	(30)
<b>Operating income (loss)</b>	<b>224</b>	<b>105</b>	<b>313</b>	<b>(87)</b>	<b>555</b>
Depreciation, depletion and amortization	136	8	105	3	252
Basis of real estate sold	—	46	—	—	46
Special items included in operating income (loss) <sup>(1)</sup>	—	—	—	11	11
<b>Adjusted EBITDA</b>	<b>\$ 360</b>	<b>\$ 159</b>	<b>\$ 418</b>	<b>\$ (73)</b>	<b>\$ 864</b>

(1) Operating income (loss) for Unallocated Items includes a pretax special item consisting of an \$11 million noncash environmental remediation charge.

#### RECONCILIATION OF NET EARNINGS BEFORE SPECIAL ITEMS TO NET EARNINGS

We reconcile net earnings before special items to net earnings and net earnings per diluted share before special items to net earnings per diluted share, as those are the most directly comparable U.S. GAAP measures. We believe the measures provide meaningful supplemental information for investors about our operating performance, better facilitate period to period comparisons and are widely used by analysts, lenders, rating agencies and other interested parties.

The table below reconciles net earnings before special items to net earnings:

(millions)	2023 Q1	2023 Q2	2022 Q2
<b>Net earnings</b>	<b>\$ 151</b>	<b>\$ 230</b>	<b>\$ 788</b>
Environmental remediation charge	—	8	—
<b>Net earnings before special items</b>	<b>\$ 151</b>	<b>\$ 238</b>	<b>\$ 788</b>

The table below reconciles net earnings per diluted share before special items to net earnings per diluted share:

(millions)	2023 Q1	2023 Q2	2022 Q2
<b>Net earnings per diluted share</b>	<b>\$ 0.21</b>	<b>\$ 0.31</b>	<b>\$ 1.06</b>
Environmental remediation charge	—	0.01	—
<b>Net earnings per diluted share before special items</b>	<b>\$ 0.21</b>	<b>\$ 0.32</b>	<b>\$ 1.06</b>

## RECONCILIATION OF ADJUSTED FAD TO NET CASH FROM OPERATIONS

We reconcile Adjusted FAD to net cash from operations, as that is the most directly comparable U.S. GAAP measure. We believe the measure provides meaningful supplemental information for investors about our liquidity.

The table below reconciles Adjusted FAD to net cash from operations:

(millions)	2023 Q1	2023 Q2	2022 Q2	2023 Q2 YTD
<b>Net cash from operations</b>	<b>\$ 126</b>	<b>\$ 496</b>	<b>\$ 1,146</b>	<b>\$ 622</b>
Capital expenditures	(71)	(81)	(81)	(152)
<b>Adjusted FAD</b>	<b>\$ 55</b>	<b>\$ 415</b>	<b>\$ 1,065</b>	<b>\$ 470</b>



## Q2.2023 Analyst Package

Preliminary results (unaudited)

## Consolidated Statement of Operations

in millions	Q1	Q2		Year-to-Date	
	March 31, 2023	June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
<b>Net sales</b>	\$ 1,881	\$ 1,997	\$ 2,973	\$ 3,878	\$ 6,085
Costs of sales	1,512	1,528	1,789	3,040	3,436
<b>Gross margin</b>	<b>369</b>	<b>469</b>	<b>1,184</b>	<b>838</b>	<b>2,649</b>
Selling expenses	22	22	23	44	46
General and administrative expenses	101	108	102	209	194
Other operating costs, net	10	20	12	30	18
<b>Operating income</b>	<b>236</b>	<b>319</b>	<b>1,047</b>	<b>555</b>	<b>2,391</b>
Non-operating pension and other post-employment benefit costs	(9)	(12)	(11)	(21)	(26)
Interest income and other	12	18	1	30	—
Interest expense, net of capitalized interest	(66)	(70)	(65)	(136)	(137)
Loss on debt extinguishment	—	—	—	—	(276)
Earnings before income taxes	173	255	972	428	1,952
Income taxes	(22)	(25)	(184)	(47)	(393)
<b>Net earnings</b>	<b>\$ 151</b>	<b>\$ 230</b>	<b>\$ 788</b>	<b>\$ 381</b>	<b>\$ 1,559</b>

## Per Share Information

	Q1	Q2		Year-to-Date	
	March 31, 2023	June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
Earnings per share, basic and diluted	\$ 0.21	\$ 0.31	\$ 1.06	\$ 0.52	\$ 2.09
Dividends paid per common share	\$ 1.09	\$ 0.19	\$ 0.18	\$ 1.28	\$ 1.81
Weighted average shares outstanding (in thousands):					
Basic	733,163	732,021	744,542	732,599	746,017
Diluted	733,546	732,362	745,582	732,961	747,194
Common shares outstanding at end of period (in thousands)	732,507	730,850	741,738	730,850	741,738

## Adjusted Earnings before Interest, Tax, Depreciation, Depletion and Amortization (Adjusted EBITDA)

in millions	Q1	Q2		Year-to-Date	
	March 31, 2023	June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
<b>Net earnings</b>	\$ 151	\$ 230	\$ 788	\$ 381	\$ 1,559
Non-operating pension and other post-employment benefit costs	9	12	11	21	26
Interest income and other	(12)	(18)	(1)	(30)	—
Interest expense, net of capitalized interest	66	70	65	136	137
Loss on debt extinguishment	—	—	—	—	276
Income taxes	22	25	184	47	393
<b>Operating income</b>	<b>236</b>	<b>319</b>	<b>1,047</b>	<b>555</b>	<b>2,391</b>
Depreciation, depletion and amortization	126	126	119	252	241
Basis of real estate sold	33	13	39	46	70
Special items included in operating income	—	11	—	11	—
<b>Adjusted EBITDA<sup>(1)</sup></b>	<b>\$ 395</b>	<b>\$ 469</b>	<b>\$ 1,205</b>	<b>\$ 864</b>	<b>\$ 2,702</b>

<sup>(1)</sup> Adjusted EBITDA is a non-GAAP measure that management uses to evaluate the performance of the company. Adjusted EBITDA, as we define it, is operating income adjusted for depreciation, depletion, amortization, basis of real estate sold and special items. Our definition of Adjusted EBITDA may be different from similarly titled measures reported by other companies. Adjusted EBITDA should not be considered in isolation from, and is not intended to represent an alternative to, our GAAP results.

## Q2.2023 Analyst Package

Preliminary results (unaudited)

## Special Items Included in Net Earnings (Income Tax Affected)

in millions	Q1	Q2		Year-to-Date	
	March 31, 2023	June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
<b>Net earnings</b>	\$ 151	\$ 230	\$ 788	\$ 381	\$ 1,559
Loss on debt extinguishment <sup>(1)</sup>	—	—	—	—	207
Environmental remediation charge	—	8	—	8	—
<b>Net earnings before special items<sup>(2)</sup></b>	<b>\$ 151</b>	<b>\$ 238</b>	<b>\$ 788</b>	<b>\$ 389</b>	<b>\$ 1,766</b>

in millions	Q1	Q2		Year-to-Date	
	March 31, 2023	June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
<b>Net earnings per diluted share</b>	\$ 0.21	\$ 0.31	\$ 1.06	\$ 0.52	\$ 2.09
Loss on debt extinguishment <sup>(1)</sup>	—	—	—	—	0.28
Environmental remediation charge	—	0.01	—	0.01	—
<b>Net earnings per diluted share before special items<sup>(2)</sup></b>	<b>\$ 0.21</b>	<b>\$ 0.32</b>	<b>\$ 1.06</b>	<b>\$ 0.53</b>	<b>\$ 2.37</b>

<sup>(1)</sup> We recorded a total pretax loss on debt extinguishment of \$276 million (\$207 million after-tax) in first quarter 2022.

<sup>(2)</sup> Net earnings before special items is a non-GAAP measure that management believes provides helpful context in understanding the company's earnings performance. Net earnings before special items should not be considered in isolation from, and is not intended to represent an alternative to, our GAAP results.

## Selected Total Company Items

in millions	Q1	Q2		Year-to-Date	
	March 31, 2023	June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
<b>Pension and post-employment costs:</b>					
Pension and post-employment service costs	\$ 6	\$ 5	\$ 8	\$ 11	\$ 18
Non-operating pension and other post-employment benefit costs	9	12	11	21	26
<b>Total company pension and post-employment costs</b>	<b>\$ 15</b>	<b>\$ 17</b>	<b>\$ 19</b>	<b>\$ 32</b>	<b>\$ 44</b>

**Weyerhaeuser Company**

**Q2.2023 Analyst Package**

Preliminary results (unaudited)

**Condensed Consolidated Balance Sheet**

in millions	March 31, 2023	June 30, 2023	December 31, 2022
<b>ASSETS</b>			
Current assets:			
Cash and cash equivalents	\$ 797	\$ 1,095	\$ 1,581
Short-term investments	—	665	—
Receivables, net	440	462	357
Receivables for taxes	28	18	42
Inventories	586	539	550
Prepaid expenses and other current assets	202	188	216
Total current assets	2,053	2,967	2,746
Property and equipment, net	2,157	2,133	2,171
Construction in progress	222	260	222
Timber and timberlands at cost, less depletion	11,564	11,512	11,604
Minerals and mineral rights, less depletion	211	207	214
Deferred tax assets	8	8	8
Other assets	365	383	375
<b>Total assets</b>	<b>\$ 16,580</b>	<b>\$ 17,470</b>	<b>\$ 17,340</b>
<b>LIABILITIES AND EQUITY</b>			
Current liabilities:			
Current maturities of long-term debt	\$ 981	\$ 980	\$ 982
Accounts payable	266	254	247
Accrued liabilities	403	473	511
Total current liabilities	1,650	1,707	1,740
Long-term debt, net	4,072	4,817	4,071
Deferred tax liabilities	101	105	96
Deferred pension and other post-employment benefits	346	348	344
Other liabilities	335	352	340
<b>Total liabilities</b>	<b>6,504</b>	<b>7,329</b>	<b>6,591</b>
<b>Total equity</b>	<b>10,076</b>	<b>10,141</b>	<b>10,749</b>
<b>Total liabilities and equity</b>	<b>\$ 16,580</b>	<b>\$ 17,470</b>	<b>\$ 17,340</b>

Weyerhaeuser Company

Q2.2023 Analyst Package

Preliminary results (unaudited)

Consolidated Statement of Cash Flows

in millions	Q1	Q2		Year-to-Date	
	March 31, 2023	June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
<b>Cash flows from operations:</b>					
Net earnings	\$ 151	\$ 230	\$ 788	\$ 381	\$ 1,559
Noncash charges (credits) to earnings:					
Depreciation, depletion and amortization	126	126	119	252	241
Basis of real estate sold	33	13	39	46	70
Pension and other post-employment benefits	15	17	19	32	44
Share-based compensation expense	8	9	9	17	17
Loss on debt extinguishment	—	—	—	—	276
Other	3	(1)	—	2	14
Change in:					
Receivables, net	(83)	(22)	198	(105)	(40)
Receivables and payables for taxes	14	13	(83)	27	27
Inventories	(36)	50	29	14	(58)
Prepaid expenses and other current assets	(9)	17	(2)	8	(3)
Accounts payable and accrued liabilities	(87)	57	47	(30)	(15)
Pension and post-employment benefit contributions and payments	(6)	(5)	(10)	(11)	(14)
Other	(3)	(8)	(7)	(11)	(15)
<b>Net cash from operations</b>	<b>\$ 126</b>	<b>\$ 496</b>	<b>\$ 1,146</b>	<b>\$ 622</b>	<b>\$ 2,103</b>
<b>Cash flows from investing activities:</b>					
Capital expenditures for property and equipment	\$ (50)	\$ (69)	\$ (71)	\$ (119)	\$ (121)
Capital expenditures for timberlands reforestation	(21)	(12)	(10)	(33)	(30)
Acquisition of timberlands	—	(2)	(265)	(2)	(283)
Purchase of short-term investments	—	(664)	—	(664)	—
Other	2	(2)	—	—	1
<b>Net cash from investing activities</b>	<b>\$ (69)</b>	<b>\$ (749)</b>	<b>\$ (346)</b>	<b>\$ (818)</b>	<b>\$ (433)</b>
<b>Cash flows from financing activities:</b>					
Cash dividends on common shares	\$ (799)	\$ (139)	\$ (134)	\$ (938)	\$ (1,352)
Net proceeds from issuance of long-term debt	—	743	—	743	881
Payments on long-term debt	—	—	—	—	(1,203)
Repurchases of common shares	(34)	(51)	(141)	(85)	(259)
Other	(8)	(2)	1	(10)	(5)
<b>Net cash from financing activities</b>	<b>\$ (841)</b>	<b>\$ 551</b>	<b>\$ (274)</b>	<b>\$ (290)</b>	<b>\$ (1,938)</b>
Net change in cash, cash equivalents and restricted cash	\$ (784)	\$ 298	\$ 526	\$ (486)	\$ (268)
Cash, cash equivalents and restricted cash at beginning of period	1,581	797	1,205	1,581	1,999
<b>Cash, cash equivalents and restricted cash at end of period</b>	<b>\$ 797</b>	<b>\$ 1,095</b>	<b>\$ 1,731</b>	<b>\$ 1,095</b>	<b>\$ 1,731</b>
Cash paid during the period for:					
Interest, net of amounts capitalized	\$ 57	\$ 70	\$ 71	\$ 127	\$ 149
Income taxes, net of refunds	\$ 6	\$ 12	\$ 269	\$ 18	\$ 354

## Q2.2023 Analyst Package

Preliminary results (unaudited)

## Segment Statement of Operations

in millions	Q1.2023	Q2.2023	Q2.2022	YTD.2023	YTD.2022
Sales to unaffiliated customers	\$ 462	\$ 417	\$ 515	\$ 879	\$ 980
Intersegment sales	142	150	156	292	317
<b>Total net sales</b>	<b>604</b>	<b>567</b>	<b>671</b>	<b>1,171</b>	<b>1,297</b>
Costs of sales	461	439	495	900	918
<b>Gross margin</b>	<b>143</b>	<b>128</b>	<b>176</b>	<b>271</b>	<b>379</b>
General and administrative expenses	25	24	24	49	48
Other operating income, net	(2)	—	(1)	(2)	(4)
<b>Operating income and Net contribution to earnings</b>	<b>\$ 120</b>	<b>\$ 104</b>	<b>\$ 153</b>	<b>\$ 224</b>	<b>\$ 335</b>

Adjusted Earnings before Interest, Tax, Depreciation, Depletion and Amortization<sup>(1)</sup>

in millions	Q1.2023	Q2.2023	Q2.2022	YTD.2023	YTD.2022
<b>Operating income</b>	<b>\$ 120</b>	<b>\$ 104</b>	<b>\$ 153</b>	<b>\$ 224</b>	<b>\$ 335</b>
Depreciation, depletion and amortization	68	68	66	136	131
<b>Adjusted EBITDA<sup>(1)</sup></b>	<b>\$ 188</b>	<b>\$ 172</b>	<b>\$ 219</b>	<b>\$ 360</b>	<b>\$ 466</b>

<sup>(1)</sup> See definition of Adjusted EBITDA (a non-GAAP measure) on page 1.

## Selected Segment Items

in millions	Q1.2023	Q2.2023	Q2.2022	YTD.2023	YTD.2022
Total (increase) decrease in working capital <sup>(2)</sup>	\$ (24)	\$ 51	\$ 57	\$ 27	\$ 23
Cash spent for capital expenditures <sup>(3)</sup>	\$ (26)	\$ (22)	\$ (23)	\$ (48)	\$ (53)

<sup>(2)</sup> Represents the change in prepaid assets, accounts receivable, accounts payable, accrued liabilities and log inventory for the Timberlands and Real Estate & ENR segments combined.<sup>(3)</sup> Does not include cash spent for the acquisition of timberlands.Segment Statistics<sup>(4)</sup>

		Q1.2023	Q2.2023	Q2.2022	YTD.2023	YTD.2022
Third Party Net Sales (millions)	Delivered logs:					
	West	\$ 229	\$ 206	\$ 308	\$ 435	\$ 567
	South	168	162	160	330	314
	North	17	7	10	24	25
	Total delivered logs	414	375	478	789	906
	Stumpage and pay-as-cut timber	16	15	11	31	20
	Recreational and other lease revenue	18	17	16	35	33
	Other revenue	14	10	10	24	21
	<b>Total</b>	<b>\$ 462</b>	<b>\$ 417</b>	<b>\$ 515</b>	<b>\$ 879</b>	<b>\$ 980</b>
Delivered Logs	West	\$ 137.10	\$ 123.45	\$ 173.35	\$ 130.30	\$ 167.63
Third Party Sales	South	\$ 38.23	\$ 37.49	\$ 38.47	\$ 37.86	\$ 37.81
Realizations (per ton)	North	\$ 81.71	\$ 78.69	\$ 83.93	\$ 80.73	\$ 76.79
Delivered Logs	West	1,674	1,661	1,778	3,335	3,382
Third Party Sales	South	4,386	4,341	4,167	8,727	8,302
Volumes (tons, thousands)	North	204	98	118	302	328
Fee Harvest Volumes (tons, thousands)	West	2,245	2,292	2,085	4,537	4,325
	South	6,432	6,430	6,159	12,862	12,001
	North	285	175	180	460	458

<sup>(4)</sup> Western logs are primarily transacted in MBF but are converted to ton equivalents for external reporting purposes.

## Q2.2023 Analyst Package

Preliminary results (unaudited)

## Segment Statement of Operations

in millions	Q1.2023	Q2.2023	Q2.2022	YTD.2023	YTD.2022
<b>Net sales</b>	\$ 101	\$ 80	\$ 117	\$ 181	\$ 245
Costs of sales	41	21	45	62	86
<b>Gross margin</b>	<b>60</b>	<b>59</b>	<b>72</b>	<b>119</b>	<b>159</b>
General and administrative expenses	7	7	7	14	13
<b>Operating income and Net contribution to earnings</b>	<b>\$ 53</b>	<b>\$ 52</b>	<b>\$ 65</b>	<b>\$ 105</b>	<b>\$ 146</b>

Adjusted Earnings before Interest, Tax, Depreciation, Depletion and Amortization<sup>(1)</sup>

in millions	Q1.2023	Q2.2023	Q2.2022	YTD.2023	YTD.2022
<b>Operating income</b>	\$ 53	\$ 52	\$ 65	\$ 105	\$ 146
Depreciation, depletion and amortization	3	5	3	8	7
Basis of real estate sold	33	13	39	46	70
<b>Adjusted EBITDA<sup>(1)</sup></b>	<b>\$ 89</b>	<b>\$ 70</b>	<b>\$ 107</b>	<b>\$ 159</b>	<b>\$ 223</b>

<sup>(1)</sup> See definition of Adjusted EBITDA (a non-GAAP measure) on page 1.

## Selected Segment Items

in millions	Q1.2023	Q2.2023	Q2.2022	YTD.2023	YTD.2022
Cash spent for capital expenditures	\$ —	\$ —	\$ —	\$ —	\$ —

## Segment Statistics

		Q1.2023	Q2.2023	Q2.2022	YTD.2023	YTD.2022
Net Sales (millions)	Real Estate	\$ 72	\$ 47	\$ 90	\$ 119	\$ 187
	Energy and Natural Resources	29	33	27	62	58
	<b>Total</b>	<b>\$ 101</b>	<b>\$ 80</b>	<b>\$ 117</b>	<b>\$ 181</b>	<b>\$ 245</b>
Acres Sold	Real Estate	20,753	9,281	26,906	30,034	51,032
Price per Acre	Real Estate	\$ 3,241	\$ 4,790	\$ 3,215	\$ 3,720	\$ 3,484
Basis as a Percent of Real Estate Net Sales	Real Estate	46%	28%	43%	39%	37%

## Q2.2023 Analyst Package

Preliminary results (unaudited)

## Segment Statement of Operations

in millions	Q1.2023	Q2.2023	Q2.2022	YTD.2023	YTD.2022
<b>Net sales</b>	\$ 1,318	\$ 1,500	\$ 2,341	\$ 2,818	\$ 4,860
Costs of sales	1,159	1,218	1,414	2,377	2,690
<b>Gross margin</b>	<b>159</b>	<b>282</b>	<b>927</b>	<b>441</b>	<b>2,170</b>
Selling expenses	22	21	21	43	42
General and administrative expenses	36	37	35	73	70
Other operating costs, net	6	6	8	12	13
<b>Operating income and Net contribution to earnings</b>	<b>\$ 95</b>	<b>\$ 218</b>	<b>\$ 863</b>	<b>\$ 313</b>	<b>\$ 2,045</b>

Adjusted Earnings before Interest, Tax, Depreciation, Depletion and Amortization<sup>(1)</sup>

in millions	Q1.2023	Q2.2023	Q2.2022	YTD.2023	YTD.2022
<b>Operating income</b>	\$ 95	\$ 218	\$ 863	\$ 313	\$ 2,045
Depreciation, depletion and amortization	53	52	49	105	100
<b>Adjusted EBITDA<sup>(1)</sup></b>	<b>\$ 148</b>	<b>\$ 270</b>	<b>\$ 912</b>	<b>\$ 418</b>	<b>\$ 2,145</b>

<sup>(1)</sup> See definition of Adjusted EBITDA (a non-GAAP measure) on page 1.

## Selected Segment Items

in millions	Q1.2023	Q2.2023	Q2.2022	YTD.2023	YTD.2022
Total (increase) decrease in working capital <sup>(2)</sup>	\$ (127)	\$ 40	\$ 205	\$ (87)	\$ (166)
Cash spent for capital expenditures	\$ (43)	\$ (56)	\$ (56)	\$ (99)	\$ (95)

<sup>(2)</sup> Represents the change in prepaid assets, accounts receivable, accounts payable, accrued liabilities and inventory for the Wood Products segment.

## Segment Statistics

in millions, except for third party sales realizations		Q1.2023	Q2.2023	Q2.2022	YTD.2023	YTD.2022
Structural Lumber (volumes presented in board feet)	Third party net sales	\$ 515	\$ 573	\$ 998	\$ 1,088	\$ 2,204
	Third party sales realizations	\$ 450	\$ 479	\$ 776	\$ 465	\$ 901
	Third party sales volumes <sup>(3)</sup>	1,144	1,196	1,289	2,340	2,446
	Production volumes	1,143	1,164	1,232	2,307	2,435
Oriented Strand Board (volumes presented in square feet 3/8")	Third party net sales	\$ 208	\$ 215	\$ 497	\$ 423	\$ 1,061
	Third party sales realizations	\$ 269	\$ 299	\$ 676	\$ 283	\$ 731
	Third party sales volumes <sup>(3)</sup>	773	720	735	1,493	1,452
	Production volumes	761	727	758	1,488	1,497
Engineered Solid Section (volumes presented in cubic feet)	Third party net sales	\$ 169	\$ 215	\$ 247	\$ 384	\$ 443
	Third party sales realizations	\$ 3,643	\$ 3,571	\$ 3,863	\$ 3,602	\$ 3,660
	Third party sales volumes <sup>(3)</sup>	4.7	6.0	6.4	10.7	12.1
	Production volumes	4.6	5.9	6.4	10.5	12.1
Engineered I-joists (volumes presented in lineal feet)	Third party net sales	\$ 87	\$ 126	\$ 168	\$ 213	\$ 305
	Third party sales realizations	\$ 3,171	\$ 2,901	\$ 3,432	\$ 3,006	\$ 3,207
	Third party sales volumes <sup>(3)</sup>	27	44	49	71	95
	Production volumes	25	38	50	63	94
Softwood Plywood (volumes presented in square feet 3/8")	Third party net sales	\$ 41	\$ 44	\$ 53	\$ 85	\$ 111
	Third party sales realizations	\$ 490	\$ 474	\$ 746	\$ 481	\$ 765
	Third party sales volumes <sup>(3)</sup>	83	94	70	177	145
	Production volumes	74	84	67	158	133
Medium Density Fiberboard (volumes presented in square feet 3/4")	Third party net sales	\$ 38	\$ 42	\$ 53	\$ 80	\$ 101
	Third party sales realizations	\$ 1,314	\$ 1,342	\$ 1,174	\$ 1,329	\$ 1,129
	Third party sales volumes <sup>(3)</sup>	29	31	45	60	89
	Production volumes	34	33	48	67	92

<sup>(3)</sup> Volumes include sales of internally produced products and products purchased for resale primarily through our distribution business.

## Q2.2023 Analyst Package

Preliminary results (unaudited)

Unallocated items are gains or charges not related to, or allocated to, an individual operating segment. They include all or a portion of items such as share-based compensation, pension and post-employment costs, elimination of intersegment profit in inventory and LIFO, foreign exchange transaction gains and losses and interest income and other.

## Net Charge to Earnings

in millions	Q1.2023	Q2.2023	Q2.2022	YTD.2023	YTD.2022
Unallocated corporate function and variable compensation expense	\$ (27)	\$ (32)	\$ (36)	\$ (59)	\$ (67)
Liability classified share-based compensation	—	(2)	2	(2)	3
Foreign exchange (loss) gain	(1)	2	3	1	3
Elimination of intersegment profit in inventory and LIFO	9	3	18	12	(41)
Other, net	(13)	(26)	(21)	(39)	(33)
<b>Operating loss</b>	<b>(32)</b>	<b>(55)</b>	<b>(34)</b>	<b>(87)</b>	<b>(135)</b>
Non-operating pension and other post-employment benefit costs	(9)	(12)	(11)	(21)	(26)
Interest income and other	12	18	1	30	—
<b>Net charge to earnings</b>	<b>\$ (29)</b>	<b>\$ (49)</b>	<b>\$ (44)</b>	<b>\$ (78)</b>	<b>\$ (161)</b>

Adjusted Earnings before Interest, Tax, Depreciation, Depletion and Amortization<sup>(1)</sup>

in millions	Q1.2023	Q2.2023	Q2.2022	YTD.2023	YTD.2022
<b>Operating loss</b>	<b>\$ (32)</b>	<b>\$ (55)</b>	<b>\$ (34)</b>	<b>\$ (87)</b>	<b>\$ (135)</b>
Depreciation, depletion and amortization	2	1	1	3	3
Special items	—	11	—	11	—
<b>Adjusted EBITDA<sup>(1)</sup></b>	<b>\$ (30)</b>	<b>\$ (43)</b>	<b>\$ (33)</b>	<b>\$ (73)</b>	<b>\$ (132)</b>

<sup>(1)</sup> See definition of Adjusted EBITDA (a non-GAAP measure) on page 1.

## Unallocated Special Items Included in Net Charge to Earnings (Pretax)

in millions	Q1.2023	Q2.2023	Q2.2022	YTD.2023	YTD.2022
Environmental remediation charge	\$ —	\$ 11	\$ —	\$ 11	\$ —
<b>Special items included in operating loss and net charge to earnings</b>	<b>\$ —</b>	<b>\$ 11</b>	<b>\$ —</b>	<b>\$ 11</b>	<b>\$ —</b>

## Unallocated Selected Items

in millions	Q1.2023	Q2.2023	Q2.2022	YTD.2023	YTD.2022
Cash spent for capital expenditures	\$ (2)	\$ (3)	\$ (2)	\$ (5)	\$ (3)