



EnerCare Solutions Inc.

Condensed Interim Consolidated Financial Statements

Second Quarter Ended June 30, 2012

Dated August 13, 2012

EnerCare Solutions Inc.
Condensed Interim Consolidated Statements of Financial Position

(in thousands of Cdn \$)	(unaudited)	
	June 30, 2012	December 31, 2011
Assets		
Current assets		
Cash and cash equivalents (note 4)	\$ 3,240	\$ 50,403
Accounts receivable (note 5)	19,042	19,638
Prepaid and other assets	697	750
Dividends receivable (note 11)	3,561	8,460
Investment in EnerCare Connections Inc. preferred shares (note 11)	250,000	250,000
	276,540	329,251
Capital assets (note 7)	416,351	422,596
Intangible assets (note 8)	306,429	329,625
Deferred tax asset	416	485
	\$ 999,736	\$ 1,081,957
Liabilities		
Current liabilities		
Current portion of long-term debt (note 9)	\$ 240,000	\$ 60,000
Accounts payable and accrued liabilities (note 6)	15,593	22,819
Related party payable (note 18)	202	459
Provisions (note 19)	1,002	1,592
Interest payable	6,713	7,333
Interest payable on subordinated debt (note 11)	1,508	8,582
Dividends payable	3,238	3,091
Subordinated debt (note 11)	250,000	250,000
	518,256	353,876
Long-term debt (note 9)	268,632	508,054
Long-term promissory note (note 10)	100,000	100,000
Long-term related party non-interest bearing loan (note 18)	16,000	-
Deferred tax liability	141,932	143,523
	1,044,820	1,105,453
Shareholders' equity (note 12)	(45,084)	(23,496)
	\$ 999,736	\$ 1,081,957

The accompanying notes are an integral part of these condensed interim consolidated financial statements.

EnerCare Solutions Inc.
Condensed Interim Consolidated Statements of Income

(unaudited) (in thousands of Cdn \$, except per share amounts)	Three months ended June 30,		Six months ended June 30,	
	2012	2011	2012	2011
Revenues				
Rentals and services	\$ 46,735	\$ 46,745	\$ 93,582	\$ 93,640
Dividend income	4,301	-	8,602	-
Investment income	59	87	199	147
Total revenues	51,095	46,832	102,383	93,787
Expenses				
Selling, general & administrative (note 17)	8,220	5,870	15,203	13,057
Amortization				
Capital assets	12,565	13,852	25,926	27,691
Intangibles	11,597	11,599	23,196	23,197
Loss on disposal of equipment	4,113	4,861	8,228	9,501
Interest				
Short-term	38	79	65	157
Long-term	9,105	11,689	18,963	19,705
Subordinated debt	4,363	-	8,726	-
Promissory note	2,000	-	4,000	2,250
Total operating expenses	52,001	47,950	104,307	95,558
Other income (note 3)	-	-	1,500	-
Loss for the period	(906)	(1,118)	(424)	(1,771)
Tax expense				
Current tax expense	2,035	1,881	5,289	3,465
Deferred income tax expense/(recovery)	1,382	(1,849)	(1,522)	(3,363)
Total tax expense	3,417	32	3,767	102
Net loss for the period	\$ (4,323)	\$ (1,150)	\$ (4,191)	\$ (1,873)

The accompanying notes are an integral part of these condensed interim consolidated financial statements.

EnerCare Solutions Inc.
Condensed Interim Consolidated Statements of Comprehensive Income

(unaudited) (in thousands of Cdn \$)	Three months ended June 30,		Six months ended June 30,	
	2012	2011	2012	2011
Net loss for the period	\$ (4,323)	\$ (1,150)	\$ (4,191)	\$ (1,873)
Amortization of accumulated other comprehensive loss to net earnings	811	918	1,733	1,837
Comprehensive loss for the period	\$ (3,512)	\$ (232)	\$ (2,458)	\$ (36)

The accompanying notes are an integral part of these condensed interim consolidated financial statements.

EnerCare Solutions Inc.
Condensed Interim Consolidated Statements of Changes in Equity

(unaudited) (in thousands of Cdn \$)	Three months ended June 30,		Six months ended June 30,	
	2012	2011	2012	2011
Share Capital				
Balance - beginning of period	\$ 79,614	\$ 79,614	\$ 79,614	\$ 79,614
Shares issued	-	-	-	-
Share Capital - end of period (note 12)	79,614	79,614	79,614	79,614
Accumulated Other Comprehensive Loss				
Balance - beginning of period	(6,359)	(10,056)	(7,281)	(10,975)
Amortization	811	918	1,733	1,837
Accumulated Other Comprehensive Loss - end of period	(5,548)	(9,138)	(5,548)	(9,138)
Retained Deficit				
Balance - beginning of period	(105,121)	(68,830)	(95,829)	(341,068)
Net loss for the period	(4,323)	(1,150)	(4,191)	(1,873)
Increase in equity on Trust reorganization and Fund liability assumption	-	(297)	-	281,582
Dividends (note 11)	(9,706)	(8,958)	(19,130)	(17,876)
Retained Deficit - end of period	(119,150)	(79,235)	(119,150)	(79,235)
Shareholders' equity - end of period	\$ (45,084)	\$ (8,759)	\$ (45,084)	\$ (8,759)

The accompanying notes are an integral part of these condensed interim consolidated financial statements.

EnerCare Solutions Inc.
Condensed Interim Consolidated Statements of Cash Flows

(unaudited) (in thousands of Cdn \$)	Three months ended June 30,		Six months ended June 30,	
	2012	2011	2012	2011
Cash provided by/(used in):				
Operating activities				
Net loss for the period	\$ (4,323)	\$ (1,150)	\$ (4,191)	\$ (1,873)
Items not affecting cash				
Amortization				
Capital assets	12,565	13,852	25,926	27,691
Intangibles	11,597	11,599	23,196	23,197
Loss on disposal of equipment (note 7)	4,113	4,861	8,228	9,501
Non-cash interest expense	1,089	1,217	2,311	2,433
Deferred income tax expense/(recovery)	1,382	(1,849)	(1,522)	(3,363)
Operating cash flow	26,423	28,530	53,948	57,586
Net change in non-cash working capital (note 20)	(8,422)	(2,411)	(10,219)	2,680
Cash provided by operating activities	18,001	26,119	43,729	60,266
Investing activities				
Purchase of equipment (note 7)	(13,542)	(15,229)	(29,041)	(30,580)
Acquisitions (note 21)	-	-	(2,053)	-
Proceeds from disposal of equipment (note 7)	1,493	1,010	3,185	2,081
Cash used in investing activities	(12,049)	(14,219)	(27,909)	(28,499)
Financing activities				
Dividends to shareholders	(9,658)	(11,909)	(18,983)	(14,883)
Issuance of long-term intercompany non-interest bearing loan	16,000	-	16,000	-
Repayment of long-term debt	(60,000)	-	(60,000)	-
Cash used in financing activities	(53,658)	(11,909)	(62,983)	(14,883)
(Decrease)/increase in cash and cash equivalents	(47,706)	(9)	(47,163)	16,884
Cash and cash equivalents - beginning of period	50,946	35,038	50,403	18,145
Cash and cash equivalents - end of period	\$ 3,240	\$ 35,029	\$ 3,240	\$ 35,029
Supplementary information				
Interest paid	\$ 13,010	\$ 12,999	\$ 21,337	\$ 19,299
Income taxes paid	\$ 967	\$ -	\$ 8,054	\$ -

The accompanying notes are an integral part of these condensed interim consolidated financial statements.

EnerCare Solutions Inc.

Notes to the Condensed Interim Consolidated Financial Statements

June 30, 2012 and 2011

(unaudited)

(in thousands of Canadian dollars, except share and per share amounts)

1. Organization and Nature of Business

EnerCare Solutions Inc. (“EnerCare Solutions”) is the successor to The Consumers’ Waterheater Operating Trust (the “Trust”). EnerCare Solutions is a 100% subsidiary of EnerCare Inc. (“EnerCare”). EnerCare Solutions converted into a dividend paying corporation on January 1, 2011, pursuant to a plan of arrangement under the Canadian Business Corporations Act. The conversion was accounted for on a continuity of interest basis, with the net reduction in the Trust intercompany subordinated debt (“Subordinated Debt”) being reflected as a contribution to equity along with the assumption of certain of its obligations.

EnerCare holds all of the issued and outstanding shares of EnerCare Solutions. EnerCare Solutions, through its wholly-owned subsidiaries, owns a portfolio of water heaters and other assets which are primarily rented to customers across Ontario (“Rentals”).

The head office of EnerCare Solutions is located at 4000 Victoria Park Avenue, Toronto, Ontario, M2H 3P4.

2. Basis of Preparation

These condensed interim consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”) as issued by the International Accounting Standards Board (“IASB”) applicable to the preparation of interim financial statements, including IAS 34, Interim Financial Reporting. The condensed interim consolidated financial statements should be read in conjunction with the annual financial statements for the year ended December 31, 2011. EnerCare Solutions has consistently applied the same accounting policies and methods of computation throughout all periods presented, as if these policies had always been in effect.

The policies applied in these condensed interim consolidated financial statements are based on IFRS issued and outstanding as of August 13, 2012, the date the board of directors approved the condensed interim consolidated financial statements. The board also has the authority to amend the condensed interim consolidated financial statements after they have been issued.

3. Significant Accounting Policies

The significant accounting policies used in the preparation of these condensed interim consolidated financial statements, as described below, are the same as those applied in the annual financial statements for the year ended December 31, 2011.

Basis of Measurement

The condensed interim consolidated financial statements have been prepared under a historical cost convention, except for the revaluation of certain financial assets and financial liabilities recorded at fair value, including any derivative instruments.

Critical Accounting Estimates

Earnings Items

Direct Energy Marketing Limited (“DE”), through Enbridge Gas Distribution Inc. (“EGD”), provides billing and collection services for substantially all of EnerCare’s water heaters and other assets. Following the September 2009 billing system conversion implemented by DE, which coincided with a billing system conversion by EGD, EnerCare’s ICFR identified issues principally associated with DE’s system conversion impacting EnerCare’s customers, including issues in respect of the allocation of customer payments, customer collections, and billing issues, including completeness of billing, billing in respect of new customers and implementation of new rental rates. EnerCare Solutions continues to work closely with DE to resolve billing issues as well as billing completeness.

At December 31, 2011, EnerCare estimated and recorded revenue accruals of \$1,700 in respect of billings and adjustments expected to be recovered from customers, but did not include any amounts that EnerCare may recover from DE for lost revenues arising from the billing system conversion. During the first quarter of 2012, EnerCare collected approximately \$1,200 in respect of such outstanding amount. At June 30, 2012, EnerCare has \$1,500 accrued. During the quarter an increase in income of \$640 was recorded. The balance is expected to be collected in 2012.

Buyout processing and other miscellaneous items from 2010 remain outstanding. EnerCare has recorded amounts expected to be charged to customers by DE and continues to work with DE to resolve issues relating to buyout processing.

Settlement with DE for an amount in excess of revenues recorded and recovery of any expenses accrued would result in an increase to previously stated EBITDA amounts.

4. Cash and Cash Equivalents

	June 30, 2012	December 31, 2011
Cash at bank and in hand	\$ 3,240	\$ 12,438
Short-term deposits	-	37,965
Ending balance	\$ 3,240	\$ 50,403

5. Accounts Receivable

	June 30, 2012	December 31, 2011
Accounts receivable (net of provision)	\$ 19,042	\$ 19,638
Bad and doubtful debt provision:		
Opening balance	\$ 486	\$ 112
Charge for the period	286	374
Ending balance	\$ 772	\$ 486

6. Accounts Payable and Accrued Liabilities

	June 30, 2012	December 31, 2011
Accounts payable	\$ 10,730	\$ 14,455
Accruals	774	1,549
Long term compensation payables	1,435	1,435
Current taxes payable	2,599	5,380
Other payables	55	-
Ending balance	\$ 15,593	\$ 22,819

7. Capital Assets

	As at June 30, 2012			As at December 31, 2011		
	Cost	Accumulated Depreciation	Net Book Value	Cost	Accumulated Depreciation	Net Book Value
Water Heaters	\$ 785,749	\$ (369,628)	\$ 416,121	\$ 782,854	\$ (360,529)	\$ 422,325
Other	352	(122)	230	350	(79)	271
Ending balances	\$ 786,101	\$ (369,750)	\$ 416,351	\$ 783,204	\$ (360,608)	\$ 422,596

During the quarter, EnerCare Solutions purchased \$13,542 of water heater and HVAC equipment and \$2 of other capital assets. Due to asset changes, attrition and buyouts on contracts, EnerCare Solutions recorded a loss of \$4,113 from the disposal of assets and recorded \$1,493 of buyout revenues.

In the first quarter of 2012, EnerCare Solutions also acquired a portfolio of water heaters and HVAC equipment for a purchase price of \$2,053 (note 21). All amounts were recorded in capital assets.

8. Intangible Assets

	As at June 30, 2012			As at December 31, 2011		
	Cost	Accumulated Depreciation	Net Book Value	Cost	Accumulated Depreciation	Net Book Value
Customer Relationships	\$ 743,336	\$ (436,907)	\$ 306,429	\$ 743,336	\$ (413,711)	\$ 329,625

9. Debt

	June 30, 2012	December 31, 2011
Current portion of long term debt:		
Opening balance as at January 1	\$ 60,000	\$ -
Current portion of long-term debt	240,000	60,000
Repayment of debt	(60,000)	-
Total current portion	240,000	60,000
Non-current portion of long term debt:		
Opening balance as at January 1	508,054	566,853
Current portion of long-term debt	(240,000)	(60,000)
Net deferred financing costs and interest accretion	578	1,201
Total non-current portion	\$ 268,632	\$ 508,054

Under its revolving credit facility, which matures on January 28, 2014, EnerCare Solutions has a standby charge of 0.31%. EnerCare Solutions is subject to three principal financial covenants as defined in the loan documents. The covenants address interest and debt coverage. At June 30, 2012, EnerCare Solutions complied with these covenants and is able to fully utilize the revolver limit of \$35,000. As at June 30, 2012, no amounts had been drawn on this revolver.

The long term debt balance includes the following items:

The 2009 senior debt consists of \$270,000 6.75% 2009-2 Notes maturing on April 30, 2014. Semi-annual interest payments are due on April 30 and October 30 in each year. The 2009 senior debt consisting of \$60,000 6.20% 2009-1 Notes matured and was repaid with cash on hand on April 30, 2012. These notes are collectively the "2009 Notes".

On February 19, 2010, EnerCare Solutions issued debt consisting of \$240,000 5.25% 2010 Notes (the "2010 Notes") with semi-annual interest payments on March 15 and September 15 in each year, with a maturity date of March 15, 2013.

10. Long term promissory note

On January 1, 2011, the \$381,755 Series 1 Subordinated Debt outstanding to EnerCare was redeemed for additional equity consideration and the issuance of a \$100,000 intercompany promissory note ("Promissory Note"). The Promissory Note bears interest at rates notified by the holder. The note has no fixed repayment terms, but is redeemable at the option of EnerCare Solutions at a price equal to the principal amount thereof plus accrued and unpaid interest to the date of redemption. The note has been classified as long term as there are no near term intentions to demand repayment.

The fair value of the note was not determinable, as no quoted market price existed for these instruments because they were not traded in an active and liquid market.

11. Subordinated debt

On July 6, 2011, through a series of transactions, EnerCare Solutions invested \$250,000 in preferred shares of Stratacon Inc. ("Stratacon"), a subsidiary entity of EnerCare. On January 1, 2012, 1759857 Ontario Limited, Stratacon and EnerCare Connections Inc. amalgamated. The name of the amalgamated entity is EnerCare Connections Inc. ("ECI"). The investment was funded through a short term bank loan. The preferred shares accrue cumulative dividends at 6.90% and are both redeemable and retractable. Stratacon; now ECI invested the proceeds by providing a loan to a subsidiary of EnerCare Solutions. The loan is a demand loan and bears interest at 7.00%. The subsidiary used the proceeds from the loan to repay existing obligations due to EnerCare Solutions from the subsidiary. Both the preferred shares and the loan have been classified as short term due to their underlying features.

12. Share Capital

	June 30, 2012		June 30, 2011	
Shares Issued and Outstanding	Shares	Net Proceeds	Shares	Net Proceeds
Opening balance at January 1:	1,001	\$ 79,614	1,001	\$ 79,614
Issued	-	-	-	-
Totals	1,001	\$ 79,614	1,001	\$ 79,614

EnerCare Solutions' articles of incorporation provide for the issuance of an unlimited number of common shares. On January 1, 2011, EnerCare Solutions converted to a corporation pursuant to a plan of arrangement. As at June 30, 2012, there were 1,001 common shares issued and outstanding.

13. Commitments

Under operating lease agreements for office premises and office equipment, EnerCare Solutions is required to make annual minimum lease payments. The aggregate amount of future minimum payments is as follows:

	June 30, 2012
Payments due within 2012	\$ 127
Payments due in 2013	255
Payments due in 2014	255
Payments due in 2015	370
Payments due in 2016	392
Payments due in 2017	70
Total commitments under non-cancellable operating leases	\$ 1,469

The operating lease payments recognized in the condensed interim consolidated statement of income for the three and six months ended June 30, 2012 is \$298 and \$482, respectively (June 30, 2011; \$256 and \$319, respectively).

14. Contingent Liabilities

Receipt of Notice of Action

On July 10, 2012, EnerCare Solutions announced that it had been served with a Notice of Action (the "Action") from a competitor claiming unspecified damages based on allegations that EnerCare, its service provider, EcoSmart Home Services Inc., and others engaged in unlawful surveillance and other activities aimed at tracking the D2D sales efforts of that competitor. EnerCare Solutions ended the in-person consumer awareness campaign that was referenced in the Action in early July and is currently conducting an investigation into the allegations. The removal of the campaign is not expected to have an adverse effect on Attrition levels.

EnerCare Solutions is a party to a number of product liability claims and lawsuits in the ordinary course of business. Management is of the opinion that any liabilities that may arise from these lawsuits have been adequately provided for in these condensed interim consolidated financial statements.

15. Financial Instruments

The main risks EnerCare Solutions' financial instruments are exposed to include credit risk, liquidity risk and market risk.

Credit Risk

EnerCare Solutions is exposed to credit risk on accounts receivable from customers. EnerCare Solutions' credit risk is considered to be low.

EnerCare Solutions' financial assets that are exposed to credit risk consist primarily of cash and cash equivalents and accounts receivable. For less than 5% of its Rental portfolio, EnerCare Solutions is exposed to credit risk in the normal course of business for customers who are billed by DE or are billed by EGD outside their service territory. For accounts receivable from customers billed on EGD invoices within their service territory, EnerCare Solutions is guaranteed payment by EGD for 99.42% of the amount billed (subject to certain exceptions) 21 calendar days after the invoices are issued. A related trust agreement also serves to mitigate EnerCare Solutions' credit exposure on receivables owing from EGD. EnerCare Solutions is exposed to credit risk in the Sub-metering business for billable service charges and commodity charges when paid on behalf of the landlord and passed through to customers. For a small percentage of Sub-metering buildings, customer payments are collected by EnerCare Solutions and remitted net of service charges to landlords, mitigating credit risk.

There are no amounts that are past due nor impaired that have not been provided for.

Liquidity Risk

EnerCare Solutions believes it has low liquidity risks given the makeup of its accounts payable and accrued liabilities, provisions, interest payable, other liabilities payable and dividends payable. EnerCare Solutions measures liquidity risk through comparisons of current financial ratios with the financial covenants contained in its credit facility agreement, Master Trust Indenture and Supplemental Trust Indentures as applicable. To reduce liquidity risk, EnerCare Solutions has maintained financial ratios which comply with the financial covenants applicable to the borrowings and has staggered its senior debt maturity dates through to April 30, 2014.

The covenants under the 2009 Notes and 2010 Notes are contained in a Master Trust Indenture and Supplemental Trust Indentures effective January 29, 2010 and February 19, 2010, respectively. Under the terms of these indentures, EnerCare Solutions may not incur additional senior debt other

than certain refinancing debt and certain working capital debt if the incurrence test is less than 3.8 to 1. The incurrence test is the ratio of defined EBITDA over defined interest expense calculated 12 months in arrears. EnerCare Solutions exceeded this threshold requirement at June 30, 2012.

EnerCare Solutions is examining opportunities to refinance its 2010 Notes and 2009-2 Notes in order to take advantage of the current low interest environment. In respect of the \$60,000 2009-1 Notes, EnerCare Solutions paid the entire amount from cash on hand and an interest free loan from EnerCare on April 30, 2012. In respect of the \$240,000 of 5.25% Series 2010-1 Senior Unsecured Notes, which mature on March 15, 2013, EnerCare Solutions is examining opportunities to refinance these notes on or before March 15, 2013 in order to take advantage of the current low interest environment. EnerCare Solutions continues to generate cash flow from operations in addition to an available \$35,000 unused line of credit, as of June 30, 2012.

The summary of financial obligations and contractual maturities related to undiscounted non-derivative financial liabilities excluding accounts payable was as follows:

Period	Principal Payments	Interest Payments
Within the remainder of 2012	\$ -	\$ 15,413
Due in 2013	240,000	24,525
Due in 2014	270,000	9,112
Due in 2015	-	-
Due in 2016	-	-
Due in 2017 and thereafter	-	-
Total	\$ 510,000	\$ 49,050

Fair Value

The carrying values of cash and cash equivalents, accounts receivable, bank indebtedness, accounts payable and accrued liabilities approximate their fair values due to their relatively short periods to maturity.

	June 30, 2012		December 31, 2011	
	Carrying Value	Fair Value	Carrying Value	Fair Value
Cash and cash equivalents	\$ 3,240	\$ 3,240	\$ 50,403	\$ 50,403
Trade and other receivables in the scope of IAS 39	23,300	23,300	28,848	28,848
Total financial assets	26,540	26,540	79,251	79,251
Financial liabilities measured at amortized cost:				
Gross senior borrowings	510,000	533,217	570,000	591,717
Promissory Note	100,000	100,000	100,000	100,000
Subordinated Debt	250,000	250,000	250,000	250,000
Deferred transaction costs	(1,368)	-	(1,946)	-
Total borrowings	858,632	883,217	918,054	941,717
Trade and other payables in the scope of IAS 39	28,856	28,856	43,876	43,876
Total financial liabilities	\$ 887,488	\$ 912,073	\$ 961,930	\$ 985,593

16. Capital Risk Management

EnerCare Solutions' capital management strategy is designed to maintain financial strength and flexibility to support profitable growth in all business environments. EnerCare Solutions continually monitors its capital management strategy and makes adjustments as appropriate. EnerCare Solutions' capital management strategy, objectives, evaluation measures, definitions and targets have not changed significantly from the prior year.

EnerCare Solutions was in compliance with all covenants under the 2009 Notes, 2010 Notes and revolver as at June 30, 2012.

17. Selling, General and Administrative

	Three months ended June 30,		Six months ended June 30,	
	2012	2011	2012	2011
Employee compensation and benefits	\$ 1,899	\$ 1,531	\$ 3,748	\$ 3,164
Billing and servicing	1,517	1,718	3,223	3,455
Selling, office and other	2,628	2,465	4,001	3,752
Professional fees	903	382	1,974	1,891
Claims and bad debt	1,273	(226)	2,257	795
Total	\$ 8,220	\$ 5,870	\$ 15,203	\$ 13,057

18. Related Parties and Transactions with DE

Key Management

Key management includes EnerCare Solutions' officers and directors. External director's fees are included in professional fees as part of total selling, general and administrative expenses. Total compensation and benefits to key management for employee services is shown below:

	Three months ended June 30,		Six months ended June 30,	
	2012	2011	2012	2011
Salaries and short-term benefits	\$ 615	\$ 693	\$ 1,740	\$ 1,230
Other employment benefits	14	26	29	39
Long term benefits	150	175	485	307
Total	\$ 779	\$ 894	\$ 2,254	\$ 1,576

Key management compensation is expensed in EnerCare and a portion of the amounts are allocated to EnerCare Solutions.

Related party payables

	June 30, 2012	December 31, 2011
Related party payables	\$ 202	\$ 459
Long-term related party non-interest bearing loan	16,000	-

On April 30, 2012, the \$60,000 Series 2009-1 Notes were repaid with cash on hand and a \$16,000 interest free loan from EnerCare.

Transactions with DE

EnerCare Solutions' relationship with DE is significant, as DE services and supports more than 90% of EnerCare Solutions' customers and installed asset base. The following agreements govern the principal affairs between EnerCare Solutions and DE.

Co-ownership Agreement:

Under this agreement, DE receives, subject to certain exceptions, 35% of the gross revenue generated by the co-owned portfolio of assets and is obligated to service that asset portfolio, effectively operating the day-to-day activities of that portion of the Rentals business. Pursuant to an agreement between DE and EnerCare Solutions, DE is entitled to put forth one individual for consideration by EnerCare Solutions' board for inclusion in EnerCare Solutions' annual management

information circular for election as a director of EnerCare Solutions for as long as it is servicer under the co-ownership agreement.

Origination Agreement:

Under this agreement, subject to certain exceptions, DE must offer to sell all rental water heaters to EnerCare Solutions at prescribed prices, essentially at DE’s cost plus an inventory service fee and a set installation fee. EnerCare Solutions has no obligation to purchase any water heaters. The agreement also establishes an incentive fee payable to DE should certain growth targets be achieved. The initial term of the origination agreement is through December 2022 and is subject to extension or early termination in certain circumstances.

Other Agreements with DE:

In addition to the above agreements, EnerCare Solutions and DE have entered into an agreement for the servicing of Toronto Hydro Energy Services Inc. (“TH”) Energy units, as these units are not subject to the co-ownership agreement. This agreement provides for the administration and servicing of the portfolio on a fee-for-service basis.

EnerCare Solutions and DE have also entered into an agreement for the origination and servicing of HVAC rental units, whereby DE originates HVAC rental customers and provides servicing to these HVAC rental customers. EnerCare Solutions has the right to originate HVAC rental customers outside of this arrangement with DE.

Details of amount paid or payable to DE are as follows:

	Three months ended June 30,		Six months ended June 30,	
	2012	2011	2012	2011
Origination agreement:				
Capital expenditures	\$ 11,583	\$ 13,721	\$ 24,911	\$ 26,981
GreenSource acquisition	-	-	2,053	-
Inventory service fee	746	871	1,604	1,710
Other capital expenditures	1,097	1,057	2,498	2,511
Other expenses, including billing and servicing costs	719	768	1,548	1,638
Total	\$ 14,145	\$ 16,417	\$ 32,614	\$ 32,840

19. Provisions

On a regular basis, EnerCare Solutions evaluates key accounting estimates based upon historical information, internal and external factors and probability factors to measure provisions. The key provision is on account of claims as a result of water damage caused by faulty water heaters. The claims provision is a current liability estimated as the product of the average anticipated dollar loss and the current and anticipated incidents.

	June 30, 2012	December 31, 2011
Opening balance:	\$ 1,592	\$ 2,728
Charged/(credited) to the condensed interim consolidated statement of income:		
Additional provision	1,710	3,719
Reversals	(542)	(1,167)
Claims spending during the period	(1,758)	(3,688)
Total	\$ 1,002	\$ 1,592

All claims generated during the years ended are typically paid out within 12 months, therefore no discounting in the provisions have been calculated.

20. Changes in Working Capital

The following table reconciles the changes in working capital during the comparative periods as presented in the condensed interim consolidated statement of cash flows.

	Three months ended June 30,		Six months ended June 30,	
	2012	2011	2012	2011
Account receivable	\$ (1,744)	\$ (1,397)	\$ 596	\$ (766)
Prepaid and other assets	(15)	162	53	(698)
Accounts payable and accrued liabilities	1,323	2,108	(7,226)	4,620
Related party	(4,925)	-	(2,432)	-
Provisions	(105)	(534)	(590)	(476)
Interest payable	(2,956)	(2,750)	(620)	-
Total	\$ (8,422)	\$ (2,411)	\$ (10,219)	\$ 2,680

21. Acquisition of Water Heaters from GreenSource Capital Inc.

On February 29, 2012, EnerCare acquired approximately 3,421 water heaters and HVAC equipment from GreenSource Capital Inc., a subsidiary of DE, for cash consideration of \$2,053, of which \$5 in acquisition costs were expensed. EnerCare is in the process of assessing the fair market value of net assets acquired and as such the purchase price is preliminary and subject to adjustment. The estimated fair value of the net assets acquired is entirely allocated to equipment with a fair value for \$2,053

The rental revenue from GreenSource is not subject to the Co-ownership Agreement between EnerCare and DE. Rental revenue and profit in the current period, related to GreenSource, was approximately \$198 and \$12, respectively and \$266 and \$65, respectively, year to date. EnerCare has entered into a transitional services agreement with DE to provide service support to customers on a fee-for-service basis.