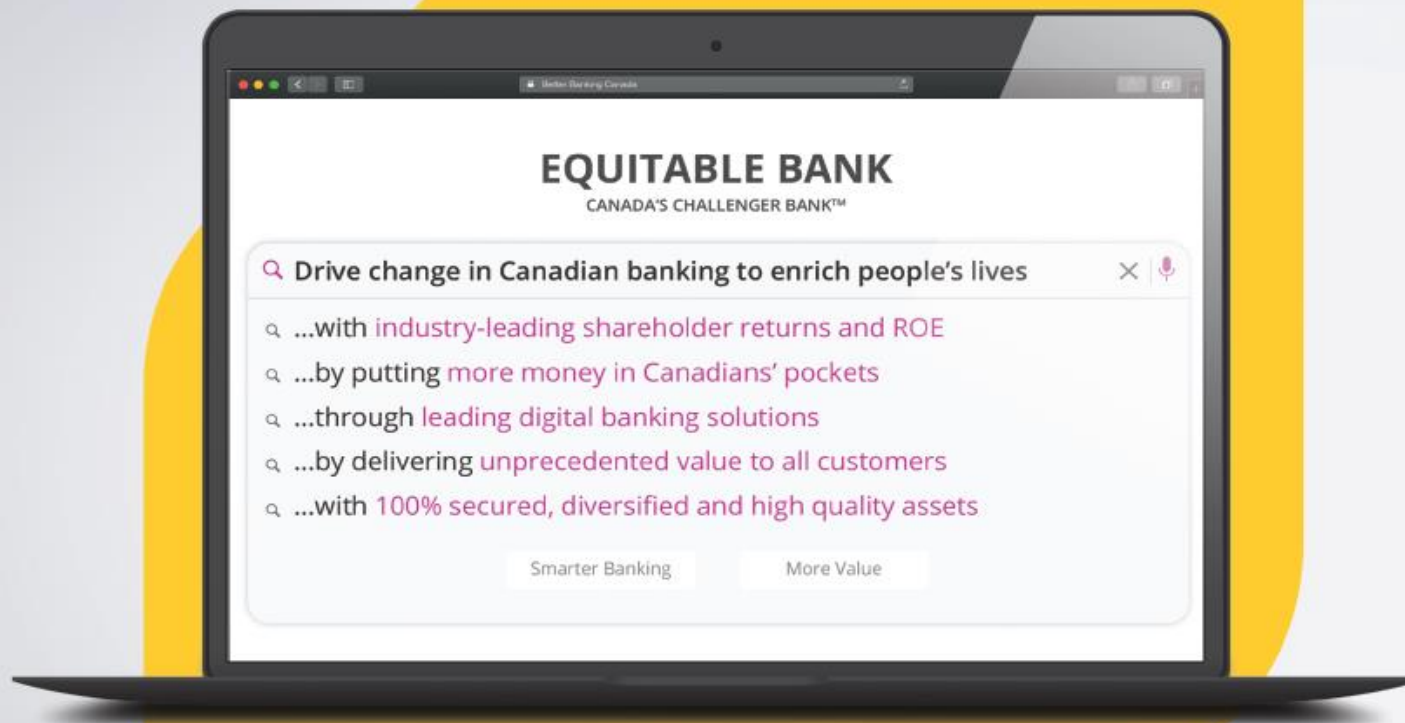


**EQUITABLE**  
CANADA'S CHALLENGER BANK™

Supplemental Information and Regulatory Disclosures  
For the three and nine months ended September 30, 2021

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## Notes to Readers

### Purpose of this document

This Supplemental Information and Regulatory Disclosures Report (Report) aims to provide the readers with the following regulatory disclosures and other additional voluntary disclosures that will assist the readers' assessment of business performance of Equitable Group Inc. (Equitable or Bank).

1. Disclosures related to Equitable's loan portfolio, some of which relate to disclosure requirements outlined in OSFI's Guideline B-20, 'Residential Practices and Procedures'.
2. The Bank's regulatory capital Basel Pillar III disclosures.

### Use of this document

Readers are cautioned that financial information contained in this Report include both Generally Accepted Accounting Principles (GAAP) and non-GAAP measures. The latter often does not have any standardized meaning, and therefore, are not comparable to similar measures presented by other financial institutions.

This Report should be read in conjunction with the Bank's unaudited interim consolidated financial statements and accompanying notes, as well as Management's Discussion and Analysis ("MD&A") for the quarter ended September 30, 2021.

### Basis of presentation

All numbers in this Report are Canadian dollars and are unaudited.

GAAP measures have been prepared in accordance with International Accounting Standard (IAS) 34 unless otherwise stated. Non-GAAP measures used in this Report are defined under the Section "Non-GAAP measures".

**THIRD QUARTER 2021**
**SUPPLEMENTAL INFORMATION AND REGULATORY DISCLOSURES**
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**Table 1: Financial highlights**

(\$000s, except share, per share amounts and percentages)	2021			2020			2019		YTD	
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2021	2020
<b>Results of operations</b>										
Net income	<b>72,473</b>	70,801	69,194	71,424	73,928	52,482	25,970	55,854	<b>212,468</b>	152,380
Net income available to common shareholders	<b>71,374</b>	69,690	68,080	70,304	72,809	51,363	24,851	54,736	<b>209,144</b>	149,023
Net interest income	<b>150,852</b>	141,839	133,966	131,117	127,431	118,707	120,151	124,827	<b>426,657</b>	366,289
Revenue	<b>162,100</b>	158,774	150,170	151,950	148,708	131,330	124,845	134,180	<b>471,044</b>	404,883
Non-Interest expenses	<b>67,442</b>	64,990	57,317	55,348	53,065	51,467	54,180	54,477	<b>189,749</b>	158,712
EPS – basic <sup>(1)</sup>	<b>4.20</b>	4.11	4.02	4.17	4.33	3.06	1.48	3.27	<b>12.33</b>	8.87
EPS – diluted <sup>(1)</sup>	<b>4.14</b>	4.05	3.97	4.13	4.30	3.05	1.46	3.21	<b>12.15</b>	8.81
ROE <sup>(2)</sup>	<b>16.0%</b>	16.5%	17.1%	18.2%	19.8%	14.7%	7.2%	15.9%	<b>16.6%</b>	13.7%
Efficiency ratio <sup>(2)(3)</sup>	<b>41.6%</b>	40.9%	38.2%	36.4%	35.7%	39.2%	43.4%	40.6%	<b>40.3%</b>	39.2%
NIM <sup>(2)</sup>	<b>1.83%</b>	1.81%	1.77%	1.74%	1.69%	1.64%	1.71%	1.78%	<b>1.81%</b>	1.68%
YTD Operating leverage <sup>(2)</sup>	<b>(3.3%)</b>	4.8%	14.5%	4.7%	2.2%	(2.7%)	(6.3%)	(1.4%)	<b>(3.3%)</b>	2.2%
Return on average assets <sup>(2)</sup>	<b>0.9%</b>	0.9%	0.9%	0.9%	1.0%	0.7%	0.4%	0.8%	<b>0.9%</b>	0.7%
Return on RWA <sup>(2)</sup>	<b>2.4%</b>	2.5%	2.6%	2.8%	2.9%	2.1%	1.1%	2.3%	<b>2.5%</b>	2.0%
<b>Balance sheet</b>										
Total assets	<b>34,425,067</b>	32,342,253	31,354,537	30,746,318	30,447,086	29,957,246	29,153,879	28,392,452		
Assets under management <sup>(2)</sup>	<b>40,171,855</b>	37,927,897	36,741,517	35,935,582	35,510,826	34,662,258	33,936,125	33,005,353		
Loans receivable	<b>31,474,792</b>	29,892,874	28,892,017	28,271,568	27,591,921	27,708,917	26,781,248	26,607,830		
Loans under management <sup>(2)</sup>	<b>37,120,534</b>	35,373,312	34,173,706	33,346,617	32,550,738	32,330,889	31,496,058	31,123,254		
Preferred shares	<b>71,195</b>	72,001	72,194	72,477	72,557	72,557	72,557	72,557		
Common shareholders' equity	<b>1,800,083</b>	1,729,536	1,659,585	1,575,225	1,501,344	1,426,826	1,378,144	1,395,157		
Liquid assets <sup>(2)</sup>	<b>3,187,713</b>	2,943,394	3,197,098	2,910,190	2,774,642	1,920,289	2,270,331	1,690,337		
Total assets held for regulatory purposes as a % of total Equitable Bank assets	<b>8.8%</b>	8.7%	9.8%	9.1%	8.8%	6.1%	7.5%	5.5%		
Total liquid assets as a % of total assets	<b>9.3%</b>	9.1%	10.2%	9.5%	9.1%	6.4%	7.8%	6.0%		
Deposit principal	<b>19,758,125</b>	18,413,271	17,426,816	16,376,011	16,372,790	15,636,120	15,474,853	15,231,888		

<sup>(1)</sup> YTD EPS may not equal the sum of the quarterly EPS' as a result of rounding and the computation of in the money options for the year versus the quarter.

<sup>(2)</sup> See Non-GAAP measures section.

<sup>(3)</sup> Increases in this ratio reflect reduced efficiencies, whereas decreases reflect improved efficiencies.

**Table 1: Financial highlights (continued)**

(\$000s, except share, per share amounts and percentages)	2021			2020				2019	YTD	
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2021	2020
<b>Credit quality</b>										
PCL	<b>(3,500)</b>	(1,982)	(772)	103	(2,357)	8,847	35,687	3,917	<b>(6,254)</b>	42,177
PCL – rate <sup>(1)</sup>	<b>(0.05%)</b>	(0.03%)	(0.01%)	0.001%	(0.03%)	0.13%	0.54%	0.06%	<b>(0.03%)</b>	0.21%
Net impaired loan as a % of total loan assets	<b>0.23%</b>	0.41%	0.36%	0.42%	0.33%	0.54%	0.47%	0.44%		
Allowance for credit losses as a % of total loan assets	<b>0.17%</b>	0.19%	0.22%	0.23%	0.25%	0.27%	0.26%	0.14%		
<b>Share capital</b>										
Common shares outstanding	<b>17,014,633</b>	16,966,407	16,958,586	16,874,074	16,822,244	16,807,317	16,807,317	16,797,593		
Book value per common share <sup>(1)</sup>	<b>105.80</b>	101.94	97.86	93.35	89.25	84.89	82.00	83.06		
Common share price – close	<b>142.90</b>	133.03	126.20	101.00	75.09	71.39	58.07	109.35		
Common share market capitalization	<b>2,431,391</b>	2,257,041	2,140,174	1,704,281	1,263,182	1,199,874	976,001	1,836,817		
Dividends declared per: <sup>(2)</sup>										
Common share	<b>0.37</b>	0.37	0.37	0.37	0.37	0.37	0.37	0.35	<b>1.11</b>	1.11
Preferred share – Series 3	<b>0.37</b>	0.37	0.37	0.37	0.37	0.37	0.37	0.37	<b>1.12</b>	1.12
Dividend yield <sup>(1)</sup>	<b>1.0%</b>	1.1%	1.2%	1.6%	1.9%	2.3%	1.6%	1.3%	<b>1.1%</b>	1.9%
Dividend payout <sup>(1)</sup>	<b>8.9%</b>	9.1%	9.3%	9.0%	8.6%	12.1%	25.3%	10.9%	<b>9.1%</b>	12.6%
<b>Equitable Bank capital information<sup>(1)</sup></b>										
RWA	<b>12,427,049</b>	11,461,154	10,911,018	10,426,077	10,179,647	9,936,298	9,916,286	9,761,287		
CET1 ratio	<b>13.7%</b>	14.4%	14.5%	14.6%	14.3%	14.0%	13.5%	13.6%		
Tier 1 capital ratio	<b>14.3%</b>	15.0%	15.2%	15.3%	15.0%	14.7%	14.3%	14.4%		
Total capital ratio	<b>14.6%</b>	15.4%	15.6%	15.8%	15.5%	15.2%	14.7%	14.7%		
Leverage ratio	<b>5.0%</b>	5.2%	5.1%	5.1%	4.9%	4.8%	4.7%	4.9%		

<sup>(1)</sup> See Non-GAAP measures section.

<sup>(2)</sup> YTD dividends declared per share may not equal the sum of the quarterly dividends per share as a result of rounding.

**Table 2: Consolidated statements of income**

(\$000s, except share and per share amounts)	2021				2020			2019		YTD	
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2021	2020	
Interest income:											
Loans – Personal	165,171	164,363	161,057	167,842	169,447	172,019	181,557	182,524	490,591	523,023	
Loans – Commercial	107,203	103,169	101,258	100,878	101,859	98,974	100,206	101,546	311,630	301,039	
Investments	4,223	3,824	2,899	3,016	3,569	3,315	2,488	2,462	10,946	9,372	
Other	2,209	2,606	2,620	3,456	3,872	3,220	5,947	6,937	7,435	13,039	
	278,806	273,962	267,834	275,192	278,747	277,528	290,198	293,469	820,602	846,473	
Interest expense:											
Deposits	74,787	76,603	77,599	82,434	89,088	93,147	99,378	99,385	228,989	281,613	
Securitization liabilities	52,269	55,278	55,892	60,435	59,932	63,302	67,021	65,950	163,439	190,255	
Funding facilities	327	152	191	926	1,726	1,497	1,206	1,061	670	4,429	
Others	571	90	186	280	570	875	2,442	2,246	847	3,887	
	127,954	132,123	133,868	144,075	151,316	158,821	170,047	168,642	393,945	480,184	
Net interest income	150,852	141,839	133,966	131,117	127,431	118,707	120,151	124,827	426,657	366,289	
Non-interest income:											
Fees and other income	5,629	5,598	5,575	5,711	5,025	5,130	6,723	6,201	16,802	16,878	
Net gain (loss) on loans and investments	4,569	4,907	(1,461)	2,732	4,367	8,653	(8,531)	99	8,015	4,489	
Gains (losses) on securitization activities and income from securitization retained interests	1,050	6,430	12,090	12,390	11,885	(1,160)	6,502	3,053	19,570	17,227	
	11,248	16,935	16,204	20,833	21,277	12,623	4,694	9,353	44,387	38,594	
Revenue	162,100	158,774	150,170	151,950	148,708	131,330	124,845	134,180	471,044	404,883	
Provision for credit losses	(3,500)	(1,982)	(772)	103	(2,357)	8,847	35,687	3,917	(6,254)	42,177	
Revenue after provision for credit losses	165,600	160,756	150,942	151,847	151,065	122,483	89,158	130,263	477,298	362,706	
Non-interest expenses:											
Compensation and benefits	33,430	32,396	28,973	28,448	26,589	26,253	26,895	25,920	94,799	79,737	
Other	34,012	32,594	28,344	26,900	26,476	25,214	27,285	28,557	94,950	78,975	
	67,442	64,990	57,317	55,348	53,065	51,467	54,180	54,477	189,749	158,712	
Income before income taxes	98,158	95,766	93,625	96,499	98,000	71,016	34,978	75,786	287,549	203,994	
Income taxes:											
Current	23,102	20,698	22,042	19,885	18,927	16,106	15,580	27,916	65,842	50,613	
Deferred	2,583	4,267	2,389	5,190	5,145	2,428	(6,572)	(7,984)	9,239	1,001	
	25,685	24,965	24,431	25,075	24,072	18,534	9,008	19,932	75,081	51,614	
Net income	72,473	70,801	69,194	71,424	73,928	52,482	25,970	55,854	212,468	152,380	
Dividends on preferred shares	1,099	1,111	1,114	1,120	1,119	1,119	1,119	1,118	3,324	3,357	
Net income available to common shareholders	71,374	69,690	68,080	70,304	72,809	51,363	24,851	54,736	209,144	149,023	
Common shares outstanding:											
Weighted average basic	16,987,480	16,962,579	16,918,040	16,842,446	16,812,434	16,807,317	16,800,410	16,756,323	16,956,287	16,806,741	
Weighted average diluted	17,246,004	17,217,108	17,157,132	17,009,338	16,914,812	16,857,386	16,989,227	17,031,780	17,207,073	16,920,179	
Earnings per share:											
Basic	4.20	4.11	4.02	4.17	4.33	3.06	1.48	3.27	12.33	8.87	
Diluted	4.14	4.05	3.97	4.13	4.30	3.05	1.46	3.21	12.15	8.81	

**Table 3: Net interest income and margin**

(\$000s, except percentages)	2021									2020		
	Q3			Q2			Q1			Q4		
	Average Balance <sup>(1)</sup>	Average rate	Revenue/Expense	Average Balance <sup>(1)</sup>	Average rate	Revenue/Expense	Average Balance <sup>(1)</sup>	Average rate	Revenue/Expense	Average Balance <sup>(1)</sup>	Average rate	Revenue/Expense
<i>Revenues derived from:</i>												
Cash and equivalents	1,794,586	0.97%	4,392	1,928,959	0.95%	4,563	1,854,469	0.92%	4,188	2,020,561	0.99%	5,019
Equity securities	165,146	4.90%	2,040	145,447	5.15%	1,867	130,107	4.15%	1,331	119,309	4.85%	1,453
Alternative single family mortgages	12,634,361	3.97%	126,293	11,577,888	4.32%	124,831	11,111,047	4.39%	120,350	11,022,625	4.56%	126,420
Prime single family mortgages	7,916,557	1.85%	36,932	8,015,913	1.91%	38,187	8,162,613	1.97%	39,745	8,071,315	2.00%	40,643
Decumulation loans	194,454	3.97%	1,946	138,505	3.90%	1,345	99,432	3.92%	962	75,558	4.10%	779
<b>Total Personal loans</b>	<b>20,745,372</b>	<b>3.16%</b>	<b>165,171</b>	<b>19,732,306</b>	<b>3.34%</b>	<b>164,363</b>	<b>19,373,092</b>	<b>3.37%</b>	<b>161,057</b>	<b>19,169,498</b>	<b>3.48%</b>	<b>167,842</b>
Conventional commercial loans	5,111,839	5.09%	65,559	4,722,167	5.32%	62,632	4,716,811	5.38%	62,602	4,287,307	5.53%	59,563
Equipment leases	644,750	9.80%	15,926	598,241	10.18%	15,183	550,130	10.18%	13,808	527,415	10.76%	14,261
Insured Multi-unit residential mortgages	4,207,371	2.43%	25,718	4,227,610	2.41%	25,354	4,000,317	2.52%	24,848	3,907,537	2.75%	27,054
<b>Total Commercial loans</b>	<b>9,963,960</b>	<b>4.27%</b>	<b>107,203</b>	<b>9,548,018</b>	<b>4.33%</b>	<b>103,169</b>	<b>9,267,258</b>	<b>4.43%</b>	<b>101,258</b>	<b>8,722,259</b>	<b>4.60%</b>	<b>100,878</b>
<b>Average interest earning assets</b>	<b>32,669,064</b>	<b>3.39%</b>	<b>278,806</b>	<b>31,354,730</b>	<b>3.50%</b>	<b>273,962</b>	<b>30,624,926</b>	<b>3.55%</b>	<b>267,834</b>	<b>30,031,627</b>	<b>3.65%</b>	<b>275,192</b>
<i>Expenses related to:</i>												
Deposits	18,969,500	1.56%	74,787	17,905,950	1.72%	76,603	16,733,535	1.88%	77,599	16,156,697	2.03%	82,434
Secured backstop funding facility <sup>(2)</sup>	-	N/A	-	-	N/A	-	-	N/A	-	-	N/A	626
Securitization liabilities	11,745,589	1.77%	52,269	11,527,869	1.92%	55,278	11,842,761	1.91%	55,892	11,751,806	2.05%	60,435
Other	709,098	0.50%	898	104,800	0.93%	242	188,645	0.81%	377	314,152	0.74%	580
<b>Average interest bearing liabilities</b>	<b>31,424,187</b>	<b>1.62%</b>	<b>127,954</b>	<b>29,538,619</b>	<b>1.79%</b>	<b>132,123</b>	<b>28,764,941</b>	<b>1.89%</b>	<b>133,868</b>	<b>28,222,655</b>	<b>2.03%</b>	<b>144,075</b>
<b>Net interest income and margin</b>		<b>1.83%</b>	<b>150,852</b>		<b>1.81%</b>	<b>141,839</b>		<b>1.77%</b>	<b>133,966</b>		<b>1.74%</b>	<b>131,117</b>

<sup>(1)</sup> Average balances are calculated based on the daily average balances outstanding during the period.

<sup>(2)</sup> Since its establishment in June 2017, there have been no draws on the secured backstop funding facility. The facility was effectively terminated on December 11, 2020.

**Table 3: Net interest income and margin (continued)**

(\$000s, except percentages)	2020						2019					
	Q3			Q2			Q1			Q4		
	Average Balance <sup>(1)</sup>	Average rate	Revenue/Expense	Average Balance <sup>(1)</sup>	Average rate	Revenue/Expense	Average Balance <sup>(1)</sup>	Average rate	Revenue/Expense	Average Balance <sup>(1)</sup>	Average rate	Revenue/Expense
<i>Revenues derived from:</i>												
Cash and equivalents	2,113,990	1.00%	5,292	1,874,389	1.10%	5,131	1,494,861	1.90%	7,067	1,534,834	2.04%	7,894
Equity securities	112,027	7.63%	2,149	102,369	5.52%	1,404	123,408	4.46%	1,368	122,148	4.89%	1,505
Alternative single family mortgages	11,191,571	4.63%	130,257	11,545,673	4.73%	135,863	11,495,361	4.91%	140,441	11,323,793	4.94%	141,065
Prime single family mortgages	7,706,126	1.99%	38,567	7,061,913	2.03%	35,704	6,830,670	2.40%	40,764	6,753,477	2.42%	41,186
Decumulation loans	56,451	4.39%	623	37,803	4.80%	452	25,945	5.46%	352	19,136	5.66%	273
<b>Total Personal loans</b>	<b>18,954,148</b>	<b>3.56%</b>	<b>169,447</b>	<b>18,645,389</b>	<b>3.71%</b>	<b>172,019</b>	<b>18,351,976</b>	<b>3.98%</b>	<b>181,557</b>	<b>18,096,406</b>	<b>4.00%</b>	<b>182,524</b>
Conventional commercial loans	4,256,744	5.72%	61,185	4,165,752	5.60%	58,012	4,033,077	5.90%	59,116	3,806,919	6.03%	57,824
Equipment leases	507,084	11.02%	14,052	484,911	11.18%	13,485	491,021	11.06%	13,508	487,138	11.58%	14,215
Insured Multi-unit residential mortgages	4,003,621	2.65%	26,622	3,785,028	2.92%	27,477	3,768,859	2.94%	27,582	3,701,514	3.16%	29,507
<b>Total Commercial loans</b>	<b>8,767,449</b>	<b>4.62%</b>	<b>101,859</b>	<b>8,435,691</b>	<b>4.72%</b>	<b>98,974</b>	<b>8,292,957</b>	<b>4.86%</b>	<b>100,206</b>	<b>7,995,571</b>	<b>5.04%</b>	<b>101,546</b>
<b>Average interest earning assets</b>	<b>29,947,614</b>	<b>3.70%</b>	<b>278,747</b>	<b>29,057,838</b>	<b>3.84%</b>	<b>277,528</b>	<b>28,263,202</b>	<b>4.13%</b>	<b>290,198</b>	<b>27,748,959</b>	<b>4.20%</b>	<b>293,469</b>
<i>Expenses related to:</i>												
Deposits	15,940,883	2.22%	89,088	15,580,916	2.40%	93,147	15,279,798	2.62%	99,378	15,020,110	2.63%	99,385
Secured backstop funding facility <sup>(2)</sup>	-	N/A	623	-	N/A	617	-	N/A	617	-	N/A	625
Securitization liabilities	11,436,731	2.08%	59,932	10,891,921	2.34%	63,302	10,776,732	2.50%	67,021	10,518,470	2.49%	65,950
Other	797,568	0.83%	1,673	822,590	0.86%	1,755	498,397	2.45%	3,031	513,408	2.07%	2,682
<b>Average interest bearing liabilities</b>	<b>28,175,182</b>	<b>2.14%</b>	<b>151,316</b>	<b>27,295,427</b>	<b>2.34%</b>	<b>158,821</b>	<b>26,554,927</b>	<b>2.58%</b>	<b>170,047</b>	<b>26,051,988</b>	<b>2.57%</b>	<b>168,642</b>
<b>Net interest income and margin</b>		<b>1.69%</b>	<b>127,431</b>		<b>1.64%</b>	<b>118,707</b>		<b>1.71%</b>	<b>120,151</b>		<b>1.78%</b>	<b>124,827</b>

<sup>(1)</sup> Average balances are calculated based on the daily average balances outstanding during the period.

<sup>(2)</sup> Since its establishment in June 2017, there have been no draws on the secured backstop funding facility. The facility was effectively terminated on December 11, 2020.



**Table 3: Net interest income and margin (continued)**

(\$000s, except percentages)	YTD					
	2021			2020		
	Average Balance <sup>(1)</sup>	Average rate	Revenue/Expense	Average Balance <sup>(1)</sup>	Average rate	Revenue/Expense
<i>Revenues derived from:</i>						
Cash and equivalents	1,859,338	0.95%	13,143	1,827,747	1.28%	17,490
Equity securities	146,900	4.77%	5,238	112,601	5.84%	4,921
Alternative single family mortgages	11,774,432	4.22%	371,474	11,410,868	4.76%	406,561
Prime single family mortgages	8,031,694	1.91%	114,864	7,199,570	2.13%	115,035
Decumulation loans	144,131	3.95%	4,253	40,066	4.76%	1,427
<b>Total Personal loans</b>	<b>19,950,257</b>	<b>3.29%</b>	<b>490,591</b>	<b>18,650,504</b>	<b>3.75%</b>	<b>523,023</b>
Conventional commercial loans	4,850,272	5.26%	190,793	4,151,858	5.74%	178,313
Equipment leases	597,707	10.05%	44,917	494,339	11.09%	41,045
Insured Multi-unit residential mortgages	4,145,099	2.45%	75,920	3,852,503	2.83%	81,681
<b>Total Commercial loans</b>	<b>9,593,078</b>	<b>4.34%</b>	<b>311,630</b>	<b>8,498,700</b>	<b>4.73%</b>	<b>301,039</b>
<b>Average interest earning assets</b>	<b>31,549,573</b>	<b>3.48%</b>	<b>820,602</b>	<b>29,089,552</b>	<b>3.89%</b>	<b>846,473</b>
<i>Expenses related to:</i>						
Deposits	17,869,662	1.71%	228,989	15,600,532	2.41%	281,613
Secured backstop funding facility <sup>(2)</sup>	-	N/A	-	-	N/A	1,857
Securitization liabilities	11,705,406	1.87%	163,439	11,035,128	2.30%	190,255
Other	334,181	0.61%	1,517	706,185	1.22%	6,459
<b>Average interest bearing liabilities</b>	<b>29,909,249</b>	<b>1.76%</b>	<b>393,945</b>	<b>27,341,845</b>	<b>2.35%</b>	<b>480,184</b>
<b>Net interest income and margin</b>		<b>1.81%</b>	<b>426,657</b>		<b>1.68%</b>	<b>366,289</b>

<sup>(1)</sup> Average balances are calculated based on the daily average balances outstanding during the period.

<sup>(2)</sup> Since its establishment in June 2017, there have been no draws on the secured backstop funding facility. The facility was effectively terminated on December 11, 2020.

**Table 4: Non-interest expenses and efficiency ratio**

(\$000s, except percentages and FTE)	2021				2020			2019	YTD	
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2021	2020
Compensation and benefits	<b>33,430</b>	32,396	28,973	28,448	26,589	26,253	26,895	25,920	<b>94,799</b>	79,737
Technology and system costs	<b>11,544</b>	10,292	9,917	9,353	9,244	8,790	9,491	8,976	<b>31,753</b>	27,525
Product costs	<b>7,032</b>	6,785	6,178	5,845	5,540	4,758	5,094	4,453	<b>19,995</b>	15,392
Marketing and corporate expenses	<b>5,792</b>	5,954	3,933	4,094	4,076	4,513	4,745	7,724	<b>15,679</b>	13,334
Regulatory, legal and professional fees	<b>5,646</b>	5,599	4,531	4,872	4,788	4,624	5,157	5,261	<b>15,776</b>	14,569
Premises	<b>3,998</b>	3,964	3,785	2,736	2,828	2,529	2,798	2,143	<b>11,747</b>	8,155
Total non-interest expenses	<b>67,442</b>	64,990	57,317	55,348	53,065	51,467	54,180	54,477	<b>189,749</b>	158,712
Efficiency ratio	<b>41.6%</b>	40.9%	38.2%	36.4%	35.7%	39.2%	43.4%	40.6%	<b>40.3%</b>	39.2%
Full-time employee (FTE) – period average	<b>1,068</b>	1,005	948	912	887	884	879	857	<b>1,007</b>	882

**Table 5: Consolidated balance sheets**

(\$000s)	2021			2020			2019	
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4
<b>Assets</b>								
Cash and cash equivalents	<b>646,501</b>	591,752	596,267	557,743	1,148,004	569,688	737,335	508,853
Restricted cash	<b>466,641</b>	507,295	532,693	504,039	567,994	589,046	390,398	462,992
Securities purchased under reverse repurchase agreements	<b>600,007</b>	100,015	350,037	450,203	200,008	200,370	499,966	150,069
Investments	<b>829,561</b>	859,925	611,718	589,876	554,975	566,859	410,639	362,611
Loans – Personal	<b>21,413,300</b>	20,225,222	19,507,100	19,445,386	18,963,470	19,135,799	18,552,216	18,359,805
Loans – Commercial	<b>10,061,492</b>	9,667,652	9,384,917	8,826,182	8,628,451	8,573,118	8,229,032	8,248,025
Securitization retained interests	<b>204,820</b>	203,491	187,866	184,844	171,736	149,307	145,850	139,009
Other assets	<b>202,745</b>	186,901	183,939	188,045	212,448	173,059	188,443	161,088
	<b>34,425,067</b>	32,342,253	31,354,537	30,746,318	30,447,086	29,957,246	29,153,879	28,392,452
<b>Liabilities and Shareholders' Equity</b>								
<b>Liabilities:</b>								
Deposits	<b>19,932,120</b>	18,588,223	17,609,846	16,585,043	16,603,178	15,861,725	15,695,407	15,442,207
Securitization liabilities	<b>11,195,418</b>	11,483,635	11,731,668	11,991,964	11,691,653	11,190,224	10,777,497	10,706,956
Obligations under repurchase agreements	<b>804,300</b>	201,271	-	251,877	154,364	598,956	429,347	507,044
Deferred tax liabilities	<b>70,118</b>	67,520	63,269	60,880	55,691	50,546	48,117	54,689
Other liabilities	<b>221,354</b>	200,067	217,975	208,852	218,038	256,038	252,822	213,842
Funding facilities	<b>330,479</b>	-	-	-	150,261	500,374	499,988	-
	<b>32,553,789</b>	30,540,716	29,622,758	29,098,616	28,873,185	28,457,863	27,703,178	26,924,738
<b>Shareholders' equity:</b>								
Preferred shares	<b>71,195</b>	72,001	72,194	72,477	72,557	72,557	72,557	72,557
Common shares	<b>228,645</b>	224,997	224,397	218,166	214,657	213,701	213,701	213,277
Contributed surplus	<b>8,272</b>	8,237	7,722	8,092	8,245	7,818	7,405	6,973
Retained earnings	<b>1,578,128</b>	1,513,118	1,449,715	1,387,919	1,323,855	1,257,268	1,212,125	1,193,493
Accumulated other comprehensive loss	<b>(14,962)</b>	(16,816)	(22,249)	(38,952)	(45,413)	(51,961)	(55,087)	(18,586)
	<b>1,871,278</b>	1,801,537	1,731,779	1,647,702	1,573,901	1,499,383	1,450,701	1,467,714
	<b>34,425,067</b>	32,342,253	31,354,537	30,746,318	30,447,086	29,957,246	29,153,879	28,392,452

**Table 6: Average balance sheet information<sup>(1)</sup>**

(\$000s)	2021			2020			2019	
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4
<b>Assets</b>								
Cash and cash equivalents	<b>644,388</b>	687,362	653,972	896,893	958,934	764,370	639,738	581,075
Restricted cash	<b>507,107</b>	550,536	500,603	548,160	580,882	503,034	401,532	461,746
Securities purchased under reverse repurchase agreements	<b>200,006</b>	112,513	200,060	162,553	100,095	175,084	162,509	100,037
Investments	<b>869,592</b>	750,802	593,933	579,936	561,074	519,472	377,116	335,034
Loans – Personal	<b>20,823,336</b>	19,824,494	19,458,858	19,281,866	19,039,876	18,815,432	18,450,900	18,210,190
Loans – Commercial	<b>9,934,588</b>	9,495,412	9,190,629	8,703,392	8,710,188	8,408,342	8,315,963	7,996,155
Securitization retained interests	<b>203,194</b>	193,887	184,996	176,195	158,216	145,172	140,053	135,248
Other assets	<b>191,988</b>	181,258	189,013	195,593	186,837	179,800	170,270	164,703
	<b>33,374,199</b>	31,796,264	30,972,064	30,544,588	30,296,102	29,510,706	28,658,081	27,984,188
<b>Liabilities and Shareholders' Equity</b>								
<b>Liabilities:</b>								
Deposits	<b>19,184,441</b>	18,070,910	16,967,484	16,484,004	16,206,171	15,812,642	15,534,859	15,254,471
Securitization liabilities	<b>11,342,854</b>	11,619,090	11,868,578	11,849,939	11,503,379	11,000,628	10,799,959	10,540,175
Obligations under repurchase agreements	<b>592,360</b>	50,318	172,563	282,684	438,560	525,983	440,066	465,028
Deferred tax liabilities	<b>68,627</b>	64,646	61,635	57,667	51,903	48,550	53,051	61,585
Other liabilities	<b>221,637</b>	223,106	211,048	221,620	240,910	270,500	232,734	223,535
Funding facilities	<b>129,069</b>	-	-	37,565	317,721	375,144	124,997	-
	<b>31,538,988</b>	30,028,070	29,281,308	28,933,479	28,758,644	28,033,447	27,185,666	26,544,794
<b>Shareholders' equity:</b>								
Preferred shares	<b>71,499</b>	72,056	72,312	72,537	72,557	72,557	72,557	72,557
Common shares	<b>226,488</b>	224,669	221,027	215,974	214,044	213,701	213,402	211,587
Contributed surplus	<b>8,405</b>	8,010	8,092	8,310	8,028	7,611	7,163	7,014
Retained earnings	<b>1,546,012</b>	1,483,101	1,419,952	1,356,595	1,290,495	1,236,580	1,211,189	1,170,175
Accumulated other comprehensive loss	<b>(17,193)</b>	(19,642)	(30,627)	(42,307)	(47,666)	(53,190)	(31,896)	(21,939)
	<b>1,835,211</b>	1,768,194	1,690,756	1,611,109	1,537,458	1,477,259	1,472,415	1,439,394
	<b>33,374,199</b>	31,796,264	30,972,064	30,544,588	30,296,102	29,510,706	28,658,081	27,984,188

<sup>(1)</sup> Average balance is calculated based on opening and closing month-end balances outstanding during the period.

**Table 7: Loans under management – by lending business**

(\$000s)	2021			2020			2019	
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4
<b>Insured</b>								
Personal	<b>8,813,753</b>	8,965,413	9,205,442	9,469,845	9,100,091	9,037,705	7,678,682	7,766,184
Commercial	<b>4,383,393</b>	4,384,186	4,225,243	3,960,000	3,929,152	4,000,688	3,839,374	3,849,455
Total loan principal outstanding	<b>13,197,146</b>	13,349,599	13,430,685	13,429,845	13,029,243	13,038,393	11,518,056	11,615,639
Total loan principal outstanding percentage	<b>42%</b>	45%	47%	48%	47%	47%	43%	44%
<b>Uninsured</b>								
Personal	<b>12,476,189</b>	11,134,520	10,170,497	9,836,341	9,731,527	9,967,426	10,777,714	10,484,390
Commercial	<b>5,700,411</b>	5,303,549	5,185,544	4,891,167	4,726,228	4,620,058	4,418,042	4,410,324
Total loan principal outstanding	<b>18,176,600</b>	16,438,069	15,356,041	14,727,508	14,457,755	14,587,484	15,195,756	14,894,714
Total loan principal outstanding percentage	<b>58%</b>	55%	53%	52%	53%	53%	57%	56%
Total loan principal outstanding – on Balance Sheet	<b>31,373,746</b>	29,787,668	28,786,726	28,157,353	27,486,998	27,625,877	26,713,812	26,510,353
<b>Derecognized</b>								
Commercial	<b>5,746,788</b>	5,585,644	5,386,980	5,189,264	5,063,740	4,705,012	4,782,246	4,612,901
Total loan principal outstanding – off Balance Sheet	<b>5,746,788</b>	5,585,644	5,386,980	5,189,264	5,063,740	4,705,012	4,782,246	4,612,901
Loans under management	<b>37,120,534</b>	35,373,312	34,173,706	33,346,617	32,550,738	32,330,889	31,496,058	31,123,254
<b>Personal</b>								
Alternative single family mortgages	<b>13,262,144</b>	12,058,136	11,257,582	11,050,456	11,039,734	11,397,453	11,646,720	11,415,214
Prime single family mortgages	<b>7,811,329</b>	7,877,093	8,003,269	8,170,752	7,724,801	7,560,146	6,780,160	6,813,331
Decumulation loans	<b>216,469</b>	164,704	115,088	84,978	67,083	47,532	29,516	22,029
Total	<b>21,289,942</b>	20,099,933	19,375,939	19,306,186	18,831,618	19,005,131	18,456,396	18,250,574
<b>Commercial</b>								
Mortgages – to Corporates	<b>2,285,164</b>	2,066,778	2,293,220	2,054,777	1,803,180	1,749,765	1,645,641	1,809,579
Mortgages – to Small Business	<b>1,043,089</b>	1,011,089	966,317	936,363	911,123	926,999	901,718	870,580
Equipment leases	<b>680,642</b>	643,095	589,456	558,987	542,603	518,483	511,191	496,056
Insured Multi-unit residential mortgages	<b>9,863,606</b>	9,723,069	9,453,122	9,014,931	8,917,951	8,502,298	8,471,128	8,336,686
Specialized financing loans	<b>506,268</b>	357,257	256,760	290,190	271,582	273,152	314,817	239,442
Construction loans	<b>1,451,823</b>	1,472,091	1,238,892	1,185,183	1,272,681	1,355,061	1,195,167	1,120,337
Total	<b>15,830,592</b>	15,273,379	14,797,767	14,040,431	13,719,120	13,325,758	13,039,662	12,872,680
Loans under management	<b>37,120,534</b>	35,373,312	34,173,706	33,346,617	32,550,738	32,330,889	31,496,058	31,123,254

**Table 8: Deposit principal**

(\$000s)	2021			2020			2019	
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4
Brokered deposits								
Term	<b>9,941,469</b>	9,620,916	9,395,250	9,647,939	10,086,228	10,679,411	11,278,428	11,056,440
Demand	<b>902,515</b>	675,354	647,418	675,358	735,306	638,409	523,974	557,211
	<b>10,843,984</b>	10,296,270	10,042,668	10,323,297	10,821,534	11,317,820	11,802,402	11,613,651
EQ Bank deposits								
Term	<b>880,053</b>	1,721,093	590,795	962,170	669,951	469,062	861,540	516,195
Demand	<b>6,033,917</b>	4,809,769	5,206,856	3,593,436	3,648,861	2,818,540	1,845,643	2,150,356
	<b>6,913,970</b>	6,530,862	5,797,651	4,555,606	4,318,812	3,287,602	2,707,183	2,666,551
Strategic partnerships	<b>429,024</b>	532,451	533,631	692,785	677,813	675,433	610,141	602,970
Deposit notes	<b>1,052,951</b>	1,053,688	1,052,866	804,323	554,631	355,265	355,127	348,716
Covered bonds	<b>518,196</b>	-	-	-	-	-	-	-
Total deposit principal	<b>19,758,125</b>	18,413,271	17,426,816	16,376,011	16,372,790	15,636,120	15,474,853	15,231,888

**Table 9: Impaired loans – by lending business**

(\$000s, except percentages)	2021			2020			2019	
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4
<b>Gross impaired loan assets</b>								
Personal	<b>25,803</b>	34,557	46,752	62,703	45,458	51,065	46,297	51,061
Commercial excluding equipment leases	<b>25,900</b>	66,530	34,355	30,476	19,286	72,206	54,611	45,451
Equipment leases	<b>22,908</b>	23,593	27,532	28,369	30,127	33,317	32,558	25,942
Total	<b>74,611</b>	124,680	108,639	121,548	94,871	156,588	133,466	122,454
<b>Net impaired loan assets</b>								
Personal	<b>25,129</b>	33,574	45,230	61,018	43,760	49,297	44,235	48,863
Commercial excluding equipment leases	<b>24,934</b>	65,963	34,104	30,208	19,071	71,639	54,205	45,296
Equipment leases	<b>21,899</b>	22,594	25,937	26,778	28,131	30,211	28,846	23,233
Total	<b>71,962</b>	122,131	105,271	118,004	90,962	151,147	127,286	117,392
<b>Net impaired loan assets as a % of portfolio loan assets</b>								
Personal	<b>0.12%</b>	0.17%	0.23%	0.31%	0.23%	0.26%	0.24%	0.27%
Commercial excluding equipment leases	<b>0.26%</b>	0.73%	0.39%	0.36%	0.23%	0.88%	0.70%	0.58%
Equipment leases	<b>3.22%</b>	3.51%	4.40%	4.79%	5.18%	5.83%	5.64%	4.68%
Total	<b>0.23%</b>	0.41%	0.36%	0.42%	0.33%	0.54%	0.47%	0.44%

**Table 10: Provision for credit losses (PCL) – by lending business**

(\$000s, except percentages)	2021			2020			2019		YTD	
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2021	2020
<b>Stage 1</b>										
Personal	(1,782)	(2,064)	(420)	1,853	3,053	550	4,477	568	(4,266)	8,080
Commercial excluding equipment leases	(2,188)	984	1,046	741	2,815	683	2,483	(13)	(158)	5,981
Equipment leases	492	(666)	(85)	(1,288)	(512)	484	468	(463)	(259)	440
<b>Total</b>	<b>(3,478)</b>	<b>(1,746)</b>	<b>541</b>	<b>1,306</b>	<b>5,356</b>	<b>1,717</b>	<b>7,428</b>	<b>92</b>	<b>(4,683)</b>	<b>14,501</b>
<b>Stage 2</b>										
Personal	(348)	(1,268)	10	(2,815)	(3,608)	1,713	7,186	157	(1,606)	5,291
Commercial excluding equipment leases	683	(1,526)	(2,473)	(333)	(5,350)	1,301	3,536	30	(3,316)	(513)
Equipment leases	(1,609)	(754)	(1,172)	(943)	728	655	12,911	895	(3,535)	14,294
<b>Total</b>	<b>(1,274)</b>	<b>(3,548)</b>	<b>(3,635)</b>	<b>(4,091)</b>	<b>(8,230)</b>	<b>3,669</b>	<b>23,633</b>	<b>1,082</b>	<b>(8,457)</b>	<b>19,072</b>
<b>Stage 3</b>										
Personal	(291)	(172)	59	173	190	133	791	182	(404)	1,114
Commercial excluding equipment leases	400	316	(26)	49	(339)	160	257	14	690	78
Equipment leases	1,143	3,168	2,289	2,666	666	3,168	3,578	2,547	6,600	7,412
<b>Total</b>	<b>1,252</b>	<b>3,312</b>	<b>2,322</b>	<b>2,888</b>	<b>517</b>	<b>3,461</b>	<b>4,626</b>	<b>2,743</b>	<b>6,886</b>	<b>8,604</b>
<b>Total PCL</b>										
Personal	(2,421)	(3,504)	(351)	(789)	(365)	2,396	12,454	907	(6,276)	14,485
Commercial excluding equipment leases	(1,105)	(226)	(1,453)	457	(2,874)	2,144	6,276	31	(2,784)	5,546
Equipment leases	26	1,748	1,032	435	882	4,307	16,957	2,979	2,806	22,146
<b>Total</b>	<b>(3,500)</b>	<b>(1,982)</b>	<b>(772)</b>	<b>103</b>	<b>(2,357)</b>	<b>8,847</b>	<b>35,687</b>	<b>3,917</b>	<b>(6,254)</b>	<b>42,177</b>
<b>PCL – rate</b>										
Personal	(0.05%)	(0.07%)	(0.01%)	(0.02%)	(0.01%)	0.05%	0.27%	0.02%	(0.04%)	0.10%
Commercial excluding equipment leases	(0.03%)	(0.01%)	(0.07%)	0.02%	(0.14%)	0.11%	0.31%	0.002%	(0.03%)	0.09%
Equipment leases	0.02%	1.13%	0.72%	0.32%	0.66%	3.35%	13.47%	2.42%	0.60%	5.69%
<b>Total</b>	<b>(0.05%)</b>	<b>(0.03%)</b>	<b>(0.01%)</b>	<b>0.001%</b>	<b>(0.03%)</b>	<b>0.13%</b>	<b>0.54%</b>	<b>0.06%</b>	<b>(0.03%)</b>	<b>0.21%</b>



**Table 11: Allowance for credit losses continuity<sup>(1)</sup>**

(\$000s, except percentages)	2021				2020			2019	YTD	
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2021	2020
<b>Stage 1 &amp; 2 allowances</b>										
Balance, beginning of period	54,245	59,539	62,633	65,418	68,292	62,906	31,845	30,671	62,633	31,845
Provision for credit losses:										
Transfer from Stage 3	583	779	851	606	641	256	418	296	2,213	1,315
Transfer to Stage 3	(170)	(235)	(420)	(528)	(759)	(443)	(466)	(8)	(825)	(1,668)
Re-measurement <sup>(2)</sup>	(6,793)	(6,907)	(4,328)	(3,031)	(3,433)	2,222	29,146	14	(18,028)	27,935
Originations	2,032	1,765	1,624	1,650	2,119	4,091	2,187	584	5,421	8,397
Discharges	(404)	(696)	(821)	(1,482)	(1,442)	(740)	(224)	(143)	(1,921)	(2,406)
Finance leases acquired <sup>(3)</sup>	-	-	-	-	-	-	-	431	-	-
Balance, end of period	49,493	54,245	59,539	62,633	65,418	68,292	62,906	31,845	49,493	65,418
<b>Stage 3 allowance</b>										
Balance, beginning of period	2,549	3,368	3,544	3,909	5,441	6,180	5,062	3,825	3,544	5,062
Provision for credit losses:										
Transfer to Stage 1	(493)	(510)	(528)	(487)	(312)	(183)	(341)	(224)	(1,531)	(836)
Transfer to Stage 2	(90)	(269)	(323)	(119)	(329)	(73)	(77)	(72)	(682)	(479)
Transfer from Stage 1	8	20	19	28	10	25	19	2	47	54
Transfer from Stage 2	162	215	401	500	749	418	447	6	778	1,614
Re-measurement <sup>(2)</sup>	1,665	3,856	2,753	2,966	399	3,274	4,578	483	8,274	8,251
Finance leases acquired <sup>(3)</sup>	-	-	-	-	-	-	-	2,548	-	-
Write-offs	(1,132)	(3,764)	(2,286)	(3,070)	(1,777)	(3,774)	(2,575)	(1,456)	(7,182)	(8,126)
Realized losses	(30)	(374)	(223)	(215)	(280)	(436)	(948)	(351)	(627)	(1,664)
Recoveries	10	7	11	32	8	10	15	301	28	33
Balance, end of period	2,649	2,549	3,368	3,544	3,909	5,441	6,180	5,062	2,649	3,909
<b>Total allowance</b>										
Balance, beginning of period	56,794	62,907	66,177	69,327	73,733	69,086	36,907	34,496	66,177	36,907
Provision for credit losses:										
Re-measurement <sup>(2)</sup>	(5,128)	(3,051)	(1,575)	(65)	(3,034)	5,496	33,724	497	(9,754)	36,186
Originations	2,032	1,765	1,624	1,650	2,119	4,091	2,187	584	5,421	8,397
Discharges	(404)	(696)	(821)	(1,482)	(1,442)	(740)	(224)	(143)	(1,921)	(2,406)
Finance leases acquired <sup>(3)</sup>	-	-	-	-	-	-	-	2,979	-	-
Write-offs	(1,132)	(3,764)	(2,286)	(3,070)	(1,777)	(3,774)	(2,575)	(1,456)	(7,182)	(8,126)
Realized losses	(30)	(374)	(223)	(215)	(280)	(436)	(948)	(351)	(627)	(1,664)
Recoveries	10	7	11	32	8	10	15	301	28	33
Balance, end of period	52,142	56,794	62,907	66,177	69,327	73,733	69,086	36,907	52,142	69,327

<sup>(1)</sup> The allowance for credit losses as at September 30, 2021 includes allowance on loan commitments amounting to \$231 thousand.

<sup>(2)</sup> Includes movement as a result of significant changes in credit risk, changes in credit risk that did not result in a transfer between stages and changes in model inputs and assumptions.

<sup>(3)</sup> Starting Q1 2020, the provision for credit losses on equipment leases have been recorded in the same manner as mortgages.

**Table 12: Allowance for credit losses - by lending business**

(\$000s, except percentages)	2021				2020			2019
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4
<b>Stage 1</b>								
Personal	8,962	10,744	12,808	13,228	11,375	8,322	7,771	3,295
Commercial excluding equipment leases	19,122	21,310	20,326	19,280	18,539	15,724	15,042	12,558
Equipment leases	3,093	2,601	3,267	3,352	4,640	5,152	4,668	4,200
Total	31,177	34,655	36,401	35,860	34,554	29,198	27,481	20,053
<b>Stage 2</b>								
Personal	3,287	3,635	4,903	4,893	7,708	11,316	9,603	2,417
Commercial excluding equipment leases	2,676	1,993	3,519	5,992	6,325	11,675	10,374	6,838
Equipment leases	12,353	13,962	14,716	15,888	16,831	16,103	15,448	2,537
Total	18,316	19,590	23,138	26,773	30,864	39,094	35,425	11,792
<b>Stage 3</b>								
Personal	674	983	1,522	1,685	1,698	1,768	2,062	2,198
Commercial excluding equipment leases	966	567	251	268	215	567	406	155
Equipment leases	1,009	999	1,595	1,591	1,996	3,106	3,712	2,709
Total	2,649	2,549	3,368	3,544	3,909	5,441	6,180	5,062
<b>Total allowance for credit losses</b>								
Personal	12,923	15,362	19,233	19,806	20,781	21,406	19,436	7,910
Commercial excluding equipment leases	22,764	23,870	24,096	25,540	25,079	27,966	25,822	19,551
Equipment leases	16,455	17,562	19,578	20,831	23,467	24,361	23,828	9,446
Total	52,142	56,794	62,907	66,177	69,327	73,733	69,086	36,907
<b>Allowance for credit losses as a % of portfolio loan assets</b>								
Personal	0.06%	0.08%	0.10%	0.10%	0.11%	0.11%	0.10%	0.04%
Commercial excluding equipment leases	0.24%	0.26%	0.27%	0.31%	0.31%	0.34%	0.33%	0.25%
Equipment leases	2.42%	2.73%	3.32%	3.73%	4.32%	4.70%	4.66%	1.90%
Total	0.17%	0.19%	0.22%	0.23%	0.25%	0.27%	0.26%	0.14%

**Table 13: Loan principal outstanding – by province<sup>(1)</sup>**

	(\$000s except percentages)															
	2021						2020									
	Q3		Q2		Q1		Q4		Q3		Q2		Q1		Q4	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
<b>Personal</b>																
Ontario	12,972,888	41%	12,186,781	41%	11,691,426	41%	11,638,980	41%	11,504,198	42%	11,766,867	43%	11,798,197	44%	11,664,548	44%
Alberta	3,220,772	10%	3,063,835	10%	2,931,749	10%	2,890,379	10%	2,772,944	10%	2,705,963	10%	2,515,023	9%	2,489,464	9%
Quebec	1,459,289	5%	1,383,089	5%	1,348,600	5%	1,354,103	5%	1,284,399	5%	1,274,217	5%	1,059,841	4%	1,044,110	4%
British Columbia	2,480,972	8%	2,318,217	8%	2,246,671	8%	2,244,780	8%	2,147,403	8%	2,143,650	8%	2,023,721	8%	1,984,221	7%
Saskatchewan	329,373	1%	327,397	1%	331,771	1%	337,939	1%	336,411	1%	342,451	1%	329,372	1%	331,581	1%
Other Provinces	826,648	3%	820,614	3%	825,722	3%	840,005	3%	786,263	3%	771,983	3%	730,242	3%	736,650	3%
	<b>21,289,942</b>	<b>68%</b>	20,099,933	67%	19,375,939	67%	19,306,186	69%	18,831,618	69%	19,005,131	69%	18,456,396	69%	18,250,574	69%
<b>Commercial</b>																
Ontario	5,187,314	17%	4,963,294	17%	4,760,585	17%	4,485,783	16%	4,327,316	16%	4,314,510	16%	4,039,054	15%	4,007,850	15%
Alberta	1,168,696	4%	1,168,129	4%	1,219,276	4%	1,263,456	4%	1,304,998	5%	1,278,689	5%	1,277,040	5%	1,213,530	5%
Quebec	1,885,565	6%	1,826,401	6%	1,778,181	6%	1,514,509	5%	1,505,162	5%	1,475,918	5%	1,366,053	5%	1,547,294	6%
British Columbia	1,155,423	4%	1,046,372	4%	1,046,581	4%	960,623	3%	897,595	3%	983,089	4%	1,010,526	4%	960,632	4%
Saskatchewan	115,909	0%	115,860	0%	92,013	0%	120,113	0%	153,723	1%	147,267	1%	136,889	1%	125,488	0%
Other Provinces	570,897	2%	567,679	2%	514,151	2%	506,683	2%	466,586	2%	421,273	2%	427,854	2%	404,985	2%
	<b>10,083,804</b>	<b>32%</b>	9,687,735	33%	9,410,787	33%	8,851,167	31%	8,655,380	31%	8,620,746	31%	8,257,416	31%	8,259,779	31%
<b>Total loan principal</b>	<b>31,373,746</b>	<b>100%</b>	29,787,668	100%	28,786,726	100%	28,157,353	100%	27,486,998	100%	27,625,877	100%	26,713,812	100%	26,510,353	100%
<b>Total loan principal</b>																
Ontario	18,160,202	58%	17,150,075	58%	16,452,011	57%	16,124,763	57%	15,831,514	58%	16,081,377	58%	15,837,251	59%	15,672,398	59%
Alberta	4,389,468	14%	4,231,964	14%	4,151,025	14%	4,153,835	15%	4,077,942	15%	3,984,652	14%	3,792,063	14%	3,702,994	14%
Quebec	3,344,854	11%	3,209,490	11%	3,126,781	11%	2,868,612	10%	2,789,561	10%	2,750,135	10%	2,425,894	9%	2,591,404	10%
British Columbia	3,636,395	12%	3,364,589	11%	3,293,252	11%	3,205,403	11%	3,044,998	11%	3,126,739	11%	3,034,247	11%	2,944,853	11%
Saskatchewan	445,282	1%	443,257	1%	423,784	1%	458,052	2%	490,134	2%	489,718	2%	466,261	2%	457,069	2%
Other Provinces	1,397,545	4%	1,388,293	5%	1,339,873	5%	1,346,688	5%	1,252,849	5%	1,193,256	4%	1,158,096	4%	1,141,635	4%
<b>Total loan principal</b>	<b>31,373,746</b>	<b>100%</b>	29,787,668	100%	28,786,726	100%	28,157,353	100%	27,486,998	100%	27,625,877	100%	26,713,812	100%	26,510,353	100%

<sup>(1)</sup> Geographic location based on the address of the property mortgaged or the address of leasee.

**Table 14: Residential mortgage and HELOC principal outstanding – by province<sup>(1)(2)</sup>**

(\$000s except percentages)	Residential mortgages				HELOC <sup>(4)</sup>		Total	
	Insured <sup>(3)</sup>		Uninsured		Uninsured		Uninsured	
	Total	%	Total	%	Total	%	Total	%
	Q3 2021							
Ontario	3,866,368	18%	8,910,919	42%	166,403	73%	9,077,322	43%
Alberta	2,318,064	11%	895,723	4%	5,968	3%	901,691	4%
British Columbia	1,056,094	5%	1,373,015	7%	48,331	21%	1,421,346	7%
Manitoba	250,965	1%	53,905	0%	445	0%	54,350	0%
Saskatchewan	277,073	1%	47,088	0%	831	0%	47,918	0%
Other Provinces	1,045,189	5%	925,995	4%	5,941	3%	931,936	4%
<b>Total</b>	<b>8,813,753</b>	<b>42%</b>	<b>12,206,645</b>	<b>58%</b>	<b>227,919</b>	<b>100%</b>	<b>12,434,564</b>	<b>59%</b>
	Q3 2020							
Ontario	4,345,072	23%	7,067,850	38%	75,519	73%	7,143,369	38%
Alberta	1,994,603	11%	773,598	4%	4,340	4%	777,938	4%
British Columbia	1,110,937	6%	1,015,801	5%	20,521	20%	1,036,322	6%
Manitoba	246,951	1%	57,728	0%	565	1%	58,293	0%
Saskatchewan	290,632	2%	43,656	0%	770	1%	44,426	0%
Other Provinces	1,111,896	6%	651,101	3%	1,740	2%	652,841	3%
<b>Total</b>	<b>9,100,091</b>	<b>49%</b>	<b>9,609,734</b>	<b>51%</b>	<b>103,455</b>	<b>100%</b>	<b>9,713,189</b>	<b>52%</b>

<sup>(1)</sup> Geographic location based on the address of the property mortgaged.

<sup>(2)</sup> This table was prepared based on the disclosure requirements outlined in OSFI's Guideline B-20. For the purpose of this guideline, all reverse mortgages secured by residential property are considered to be HELOC.

<sup>(3)</sup> Insured by either CMHC, Sagen or Canada Guaranty.

<sup>(4)</sup> HELOC, Standalone HELOC (SHELOC), and Equitable Bank Reverse Mortgage are collectively referred to as "HELOC" in this Report wherever applicable.

**Table 15: Residential mortgage principal outstanding - by remaining amortization<sup>(1)</sup>**

(\$000s except percentages)	<5 years	5 - <10 years	10 - <15 years	15 - <20 years	20 - <25 years	25 - <30 years	30 - <35 years <sup>(2)</sup>	>=35 years <sup>(2)</sup>	Total
<b>Q3 2021</b>									
Total residential mortgages	13,348 0.06%	125,294 0.60%	522,584 2.49%	2,698,326 12.84%	6,372,615 30.32%	11,165,672 53.12%	121,528 0.58%	1,031 0.00%	21,020,398 100%
<b>Q2 2021</b>									
Total residential mortgages	11,019 0.06%	120,390 0.61%	487,940 2.45%	2,700,323 13.58%	6,296,475 31.67%	10,098,941 50.79%	168,803 0.85%	599 0.00%	19,884,490 100%
<b>Q1 2021</b>									
Total residential mortgages	11,383 0.06%	112,143 0.58%	456,013 2.37%	2,761,072 14.37%	6,337,505 32.99%	9,395,307 48.91%	136,509 0.71%	702 0.00%	19,210,634 100%
<b>Q4 2020</b>									
Total residential mortgages	10,675 0.06%	101,518 0.53%	415,190 2.17%	2,621,435 13.67%	6,528,077 34.05%	9,145,236 47.71%	346,595 1.81%	1,581 0.01%	19,170,307 100%
<b>Q3 2020</b>									
Total residential mortgages	9,518 0.05%	93,892 0.50%	381,777 2.04%	2,431,210 12.99%	6,158,885 32.92%	8,913,583 47.64%	717,507 3.83%	3,453 0.02%	18,709,825 100%
<b>Q2 2020</b>									
Total residential mortgages	8,898 0.05%	80,519 0.43%	339,189 1.79%	2,259,140 11.95%	6,134,561 32.46%	9,422,858 49.85%	653,500 3.46%	2,680 0.01%	18,901,345 100%
<b>Q1 2020</b>									
Total residential mortgages	8,652 0.05%	73,889 0.40%	316,350 1.72%	2,360,849 12.85%	5,811,658 31.64%	9,775,447 53.22%	20,079 0.11%	- 0.00%	18,366,924 100%
<b>Q4 2019</b>									
Total residential mortgages	7,263 0.04%	67,382 0.37%	285,570 1.57%	1,895,949 10.43%	5,745,033 31.62%	10,153,928 55.88%	15,946 0.09%	- 0.00%	18,171,071 100%

<sup>(1)</sup> The residential mortgage balances do not include HELOC (HELOC, SHELOC and Equitable Bank Reverse Mortgage) amount.

<sup>(2)</sup> The increase in mortgages in the 30 - <35 and >=35 year remaining amortization buckets since Q1 2020 is the result of COVID-19 mortgage payment deferrals.

**Table 16: Uninsured average loan-to-value of newly originated and newly acquired<sup>(1)</sup>**

	2021								2020				2019			
	Q3		Q2		Q1		Q4		Q3		Q2		Q1		Q4	
	Residential mortgages	HELOC <sup>(2)</sup>	Residential mortgages	HELOC <sup>(2)</sup>	Residential mortgages	HELOC <sup>(2)</sup>	Residential mortgages	HELOC <sup>(2)</sup>	Residential mortgages	HELOC <sup>(2)</sup>	Residential mortgages	HELOC <sup>(2)</sup>	Residential mortgages	HELOC <sup>(2)</sup>	Residential mortgages	HELOC <sup>(2)</sup>
Ontario	<b>72%</b>	<b>40%</b>	71%	40%	71%	37%	71%	28%	68%	32%	68%	23%	70%	19%	70%	17%
Alberta	<b>72%</b>	<b>27%</b>	72%	23%	71%	26%	73%	22%	70%	31%	67%	56%	70%	33%	69%	5%
British Columbia	<b>70%</b>	<b>38%</b>	72%	35%	71%	38%	70%	25%	66%	22%	67%	27%	69%	20%	67%	7%
Manitoba	<b>76%</b>	<b>0%</b>	77%	2%	76%	0%	73%	17%	67%	0%	73%	0%	69%	12%	70%	6%
Saskatchewan	<b>67%</b>	<b>2%</b>	73%	1%	66%	0%	64%	5%	68%	0%	69%	1%	66%	1%	67%	6%
Other Provinces	<b>72%</b>	<b>48%</b>	72%	45%	72%	26%	71%	2%	69%	30%	71%	29%	71%	2%	72%	20%
Total Canada	<b>72%</b>	<b>40%</b>	72%	39%	71%	37%	71%	27%	68%	30%	68%	26%	70%	20%	70%	16%

<sup>(1)</sup> Geographic location based on the address of the property mortgaged.

<sup>(2)</sup> HELOC includes HELOC, SHELOC, and Equitable Bank Reverse Mortgage.

The loan-to-value (LTV) of HELOC represents the authorized amount as a percentage of the original property value at the time of origination.

In the case of non-standalone HELOCs, there are mortgages associated with most of these properties, but the aggregate LTVs are not presented on this chart. Aggregate LTVs do not exceed 80%.

For SHELOCs, there are no mortgages associated to these properties.

**Table 17: Average loan-to-value of existing uninsured residential mortgages<sup>(1)(2)(3)(4)</sup>**

	2021			2020			2019	
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4
Ontario	<b>58%</b>	57%	60%	60%	61%	62%	64%	64%
Alberta	<b>63%</b>	63%	65%	66%	67%	67%	68%	67%
British Columbia	<b>61%</b>	60%	62%	62%	64%	64%	64%	64%
Manitoba	<b>58%</b>	59%	62%	62%	63%	65%	67%	66%
Saskatchewan	<b>51%</b>	51%	53%	54%	55%	56%	57%	57%
Other Provinces	<b>60%</b>	59%	61%	62%	63%	64%	66%	66%
Total Canada	<b>59%</b>	58%	61%	61%	62%	62%	64%	65%

<sup>(1)</sup> Geographic location based on the address of the property mortgaged.

<sup>(2)</sup> Based on current property values. Current values are estimated using a Housing Price Index.

<sup>(3)</sup> The LTV of our HELOC (HELOC, SHELOC and Equitable Bank Reverse Mortgage) products is not included in this chart.

<sup>(4)</sup> Equitable has arrangements with other lenders to participate in its single family residential loans in certain circumstances, namely if Equitable wants to cap the value of its own exposure to stay within the boundaries of its risk appetite while still meeting a borrower's needs. The arrangements, which have been entered into in the normal course of business at arm's length and on market terms, are structured such that the other lenders' participation would always bear the first loss on the mortgage. The loan-to-value ratios above therefore do not take into account the other lenders' participation in order to reflect both the substance and legal form of Equitable's exposure. Equitable underwrites the loans based on the total value of its own advance and the other lender's participation to ensure that the borrower is able to service the aggregate amount of the loan. Other lenders' participation in Equitable's single family residential loans was \$38.5 million at September 30, 2021 (June 30, 2021 - \$40.9 million, September 30, 2020 - \$42.7 million).

**Table 18: Alternative single family - weighted average beacon score by LTV<sup>(1)(2)</sup>**

	2021			2020			2019	
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4
<50% LTV	<b>722</b>	722	720	718	717	711	710	707
50% - 64.99% LTV	<b>708</b>	708	708	704	703	700	698	696
65% - 69.99% LTV	<b>702</b>	702	701	699	699	694	692	690
70% - 75% LTV	<b>704</b>	704	702	698	698	693	690	689
>75% LTV	<b>707</b>	706	705	701	698	695	696	696
Total	<b>707</b>	707	705	702	700	697	695	694

<sup>(1)</sup> The beacon scores reported here represent the current weighted average beacon score of Equitable's insured and uninsured mortgage portfolio within its Alternative Single Family Lending Business.

<sup>(2)</sup> LTVs are based on property values at origination.



**Table 19: Modified Capital Disclosure Template – Equitable Bank**

(\$000s, except percentages)	2021				2020				2019
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	
<b>Common Equity Tier 1 capital: instruments and reserves</b>									
1 Directly issued qualifying common share capital (and equivalent for non-joint stock companies) plus related stock surplus	226,604	216,652	216,541	215,536	214,980	214,418	214,418	213,995	
2 Retained earnings	1,577,018	1,521,110	1,456,957	1,395,381	1,331,184	1,264,191	1,218,543	1,199,627	
3 Accumulated other comprehensive income (and other reserves)	(8,998)	(16,816)	(12,219)	(19,009)	(24,643)	(29,580)	(36,781)	(18,827)	
4 Directly issued capital subject to phase out from CET1 (only applicable to non-joint stock companies)	-	-	-	-	-	-	-	-	
5 Common share capital issued by subsidiaries and held by third parties (amount allowed in group CET1)	-	-	-	-	-	-	-	-	
<b>6 Common Equity Tier 1 capital before regulatory adjustments</b>	<b>1,794,624</b>	<b>1,720,946</b>	<b>1,661,279</b>	<b>1,591,908</b>	<b>1,521,521</b>	<b>1,449,029</b>	<b>1,396,180</b>	<b>1,394,795</b>	
<b>Common Equity Tier 1 capital: regulatory adjustments</b>									
26 Other deductions and regulatory adjustments to CET1 as determined by OSFI	6,525	8,277	10,233	15,873	17,293	18,772	16,125	-	
28 Total regulatory adjustments to Common Equity Tier 1	(96,927)	(82,257)	(87,285)	(82,321)	(80,569)	(76,986)	(71,505)	(66,591)	
<b>29 Common Equity Tier 1 capital (CET1)</b>	<b>1,704,222</b>	<b>1,646,966</b>	<b>1,584,227</b>	<b>1,525,460</b>	<b>1,458,245</b>	<b>1,390,815</b>	<b>1,340,800</b>	<b>1,328,204</b>	
<b>29a Common Equity Tier 1 capital (CET1) with transitional arrangements for ECL provisioning not applied</b>	<b>1,697,697</b>	<b>1,638,689</b>	<b>1,573,994</b>	<b>1,509,587</b>	<b>1,440,952</b>	<b>1,372,043</b>	<b>1,324,675</b>	<b>1,328,204</b>	
<b>Additional Tier 1 capital: instruments</b>									
30 Directly issued qualifying Additional Tier 1 instruments plus related stock surplus	72,554	72,554	72,554	72,554	72,554	72,554	72,554	72,554	
31 of which: classified as equity under applicable accounting standards	72,554	72,554	72,554	72,554	72,554	72,554	72,554	72,554	
32 of which: classified as liabilities under applicable accounting standards	-	-	-	-	-	-	-	-	
33 Directly issued capital instruments subject to phase out from Additional Tier 1	-	-	-	-	-	-	-	-	
34 Additional Tier 1 instruments (and CET1 instruments not included in row 5 or 34) issued by subsidiaries and held by third parties (amount allowed in group AT1)	-	-	-	-	-	-	-	-	
35 of which: instruments issued by subsidiaries subject to phase out	-	-	-	-	-	-	-	-	
<b>36 Additional Tier 1 capital before regulatory adjustments</b>	<b>72,554</b>	<b>72,554</b>	<b>72,554</b>	<b>72,554</b>	<b>72,554</b>	<b>72,554</b>	<b>72,554</b>	<b>72,554</b>	
<b>Additional Tier 1 capital: regulatory adjustments</b>									
43 Total regulatory adjustments to Additional Tier 1 capital	-	-	-	-	-	-	-	-	
44 Additional Tier 1 capital (AT1)	72,554	72,554	72,554	72,554	72,554	72,554	72,554	72,554	
<b>45 Tier 1 capital (T1 = CET1 + AT1)</b>	<b>1,776,776</b>	<b>1,719,520</b>	<b>1,656,781</b>	<b>1,598,014</b>	<b>1,530,799</b>	<b>1,463,369</b>	<b>1,413,354</b>	<b>1,400,758</b>	
<b>45a Tier 1 capital with transitional arrangements for ECL provisioning not applied</b>	<b>1,770,251</b>	<b>1,711,243</b>	<b>1,646,548</b>	<b>1,582,141</b>	<b>1,513,506</b>	<b>1,444,597</b>	<b>1,397,229</b>	<b>1,400,758</b>	
<b>Tier 2 capital: instruments and allowances</b>									
46 Directly issued qualifying Tier 2 instruments plus related stock surplus	-	-	-	-	-	-	-	-	
47 Directly issued capital instruments subject to phase out from Tier 2	-	-	-	-	-	-	-	-	
48 Tier 2 instruments (and CET1 and AT1 instruments not included in row 5 or 34) issued by subsidiaries and held by third parties (amount allowed in group Tier 2)	-	-	-	-	-	-	-	-	
49 of which: instruments issued by subsidiaries subject to phase out	-	-	-	-	-	-	-	-	
50 Collective allowances	42,968	45,967	49,305	46,760	48,125	49,519	46,781	31,844	
<b>51 Tier 2 capital before regulatory adjustments</b>	<b>42,968</b>	<b>45,967</b>	<b>49,305</b>	<b>46,760</b>	<b>48,125</b>	<b>49,519</b>	<b>46,781</b>	<b>31,844</b>	
<b>Tier 2 capital: regulatory adjustments</b>									
57 Total regulatory adjustments to Tier 2 capital	-	-	-	-	-	-	-	-	
58 Tier 2 capital (T2)	42,968	45,967	49,305	46,760	48,125	49,519	46,781	31,844	
<b>59 Total capital (TC = T1 + T2)</b>	<b>1,819,744</b>	<b>1,765,487</b>	<b>1,706,086</b>	<b>1,644,774</b>	<b>1,578,924</b>	<b>1,512,888</b>	<b>1,460,135</b>	<b>1,432,602</b>	
<b>59a Total capital with transitional arrangements for ECL provisioning not applied</b>	<b>1,819,744</b>	<b>1,765,487</b>	<b>1,706,086</b>	<b>1,644,774</b>	<b>1,578,924</b>	<b>1,512,888</b>	<b>1,460,135</b>	<b>1,432,602</b>	
<b>60 Total risk-weighted assets</b>	<b>12,427,049</b>	<b>11,461,154</b>	<b>10,911,018</b>	<b>10,426,077</b>	<b>10,179,647</b>	<b>9,936,298</b>	<b>9,916,286</b>	<b>9,761,287</b>	
<b>Capital ratios</b>									
61 Common Equity Tier 1 (as a percentage of risk-weighted assets)	13.7%	14.4%	14.5%	14.6%	14.3%	14.0%	13.5%	13.6%	
61a CET1 Ratio with transitional arrangements for ECL provisioning not applied	13.7%	14.3%	14.4%	14.5%	14.2%	13.8%	13.4%	13.6%	
62 Tier 1 (as a percentage of risk-weighted assets)	14.3%	15.0%	15.2%	15.3%	15.0%	14.7%	14.3%	14.4%	
62a Tier 1 Capital Ratio with transitional arrangements for ECL provisioning not applied	14.2%	14.9%	15.1%	15.2%	14.9%	14.5%	14.1%	14.4%	
63 Total capital (as a percentage of risk-weighted assets)	14.6%	15.4%	15.6%	15.8%	15.5%	15.2%	14.7%	14.7%	
63a Total Capital Ratio with transitional arrangements for ECL provisioning not applied	14.6%	15.4%	15.6%	15.8%	15.5%	15.2%	14.7%	14.7%	
<b>OSFI all-in target</b>									
69 Common Equity Tier 1 capital all-in target ratio	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%	
70 Tier 1 capital all-in target ratio	8.5%	8.5%	8.5%	8.5%	8.5%	8.5%	8.5%	8.5%	
71 Total capital all-in target ratio	10.5%	10.5%	10.5%	10.5%	10.5%	10.5%	10.5%	10.5%	
<b>Capital instruments subject to phase-out arrangements (only applicable between 1 Jan 2013 and 1 Jan 2022)</b>									
80 Current cap on CET1 instruments subject to phase out arrangements	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
81 Amounts excluded from CET1 due to cap (excess over cap after redemptions and maturities)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
82 Current cap on AT1 instruments subject to phase out arrangements	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
83 Amounts excluded from AT1 due to cap (excess over cap after redemptions and maturities)	-	-	-	-	-	-	-	-	
84 Current cap on T2 instruments subject to phase out arrangements	-	-	-	-	-	-	-	-	
85 Amounts excluded from T2 due to cap (excess over cap after redemptions and maturities)	-	-	-	-	-	-	-	-	

**Table 20: Leverage Ratio – Equitable Bank**

(\$000s, except percentages)	2021			2020			2019	
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4
<b>On-balance sheet exposure</b>								
1 On-balance sheet items (excluding derivatives, SFTs and grandfathered securitization exposures but including collateral)	33,778,496	32,216,231	30,975,867	30,270,296	30,217,624	29,733,736	28,614,420	27,948,720
2 Grossed-up for derivatives collateral provided where deducted from the balance sheet assets pursuant to the operative accounting framework (IFRS)	-	-	-	-	-	-	-	-
3 (Deductions of receivables assets for cash variation margin provided in derivative transactions)	-	-	-	-	-	-	-	-
4 (Asset amounts deducted in determining Basel III Tier 1 capital)	(90,962)	(82,258)	(77,255)	(62,377)	(59,799)	(54,605)	(53,199)	(66,832)
<b>5 Total on-balance sheet exposures (excluding derivatives and SFTs) (sum of lines 1 and 4)</b>	<b>33,687,534</b>	<b>32,133,973</b>	<b>30,898,612</b>	<b>30,207,919</b>	<b>30,157,825</b>	<b>29,679,131</b>	<b>28,561,221</b>	<b>27,881,888</b>
<b>Derivative exposures</b>								
6 Replacement cost associated with all derivative transactions	36,386	10,175	13,423	14,294	24,124	15,336	35,280	21,560
7 Add-on amounts for potential future exposure associated with all derivative transactions	59,155	31,123	26,547	18,298	22,649	23,440	8,938	9,860
8 (Exempted central counterparty-leg of client cleared trade exposures)	-	-	-	-	-	-	-	-
9 Adjusted effective notional amount of written credit derivatives	-	-	-	-	-	-	-	-
10 (Adjusted effective notional offsets and add-on deductions for written credit derivatives)	-	-	-	-	-	-	-	-
<b>11 Total derivative exposures (sum of lines 6 to 10)</b>	<b>95,541</b>	<b>41,298</b>	<b>39,970</b>	<b>32,592</b>	<b>46,773</b>	<b>38,776</b>	<b>44,218</b>	<b>31,420</b>
<b>Securities financing transaction exposures</b>								
12 Gross SFT assets recognised for accounting purposes (with no recognition of netting), after adjusting for sale accounting transactions	600,007	100,015	350,037	450,203	200,008	200,370	499,996	150,069
13 (Netted amounts of cash payables and cash receivables of gross SFT assets)	-	-	-	-	-	-	-	-
14 Counterparty credit risk (CCR) exposure for SFTs	24,163	9,707	10,733	20,875	8,669	11,638	14,847	10,174
15 Agent transaction exposures	-	-	-	-	-	-	-	-
<b>16 Total securities financing transaction exposures (sum of lines 12 to 15)</b>	<b>624,170</b>	<b>109,722</b>	<b>360,770</b>	<b>471,078</b>	<b>208,677</b>	<b>212,008</b>	<b>514,843</b>	<b>160,243</b>
<b>Other off-balance sheet exposures</b>								
17 Off-balance sheet exposure at gross notional amount	3,581,698	3,462,123	2,906,821	2,558,836	2,029,676	1,835,653	2,016,432	1,935,711
18 (Adjustments for conversion to credit equivalent amounts)	(2,340,595)	(2,364,191)	(1,978,634)	(1,645,742)	(1,375,901)	(1,192,191)	(1,331,641)	(1,260,667)
<b>19 Off-balance sheet items (sum of lines 17 and 18)</b>	<b>1,241,103</b>	<b>1,097,932</b>	<b>928,187</b>	<b>913,094</b>	<b>653,775</b>	<b>643,462</b>	<b>684,791</b>	<b>675,044</b>
<b>Capital and Total Exposure</b>								
20 Tier 1 capital	1,776,776	1,719,520	1,656,781	1,598,014	1,530,799	1,463,369	1,413,354	1,400,758
20a Tier 1 capital with transitional arrangements for ECL provisioning not applied	1,770,251	1,711,243	1,646,548	1,582,141	1,513,506	1,444,597	1,397,229	1,400,758
<b>21 Total Exposures (sum of lines 5, 11, 16 and 19)</b>	<b>35,648,348</b>	<b>33,382,925</b>	<b>32,227,539</b>	<b>31,624,683</b>	<b>31,067,050</b>	<b>30,573,377</b>	<b>29,805,073</b>	<b>28,748,595</b>
<b>Leverage Ratios</b>								
22 Basel III Leverage Ratio	5.0%	5.2%	5.1%	5.1%	4.9%	4.8%	4.7%	4.9%
22a Basel III Leverage Ratio with transitional arrangements for ECL provisioning not applied	5.0%	5.1%	5.1%	5.0%	4.9%	4.7%	4.7%	4.9%

**Non-GAAP measures**

Management uses a variety of financial measures to evaluate the Equitable's performance. In addition to GAAP prescribed measures, management uses certain non-GAAP measures that it believes provide useful information to investors regarding the Equitable's financial condition and results of operations. Readers are cautioned that non-GAAP measures often do not have any standardized meaning, and therefore, are unlikely to be comparable to similar measures presented by other banks.

**Assets under management (AUM)**

is the sum of total assets reported on the consolidated balance sheet and loan principal derecognized but still managed by Equitable.

**Book value per common share**

is calculated by dividing common shareholders' equity by the number of common shares outstanding.

**Common Equity Tier 1 Capital (CET1 Capital)**

is defined as shareholders' equity plus any qualifying other non-controlling interest in subsidiaries less preferred shares issued and outstanding, any goodwill, other intangible assets and cash flow hedge reserve components of accumulated other comprehensive income.

**CET1 ratio**

is defined as CET1 Capital as a percentage of total RWA. This ratio is calculated for Equitable Bank in accordance with OSFI's Capital Adequacy Requirements (CAR) Guideline.

**Dividend payout ratio**

is defined as dividend per common share as a percentage of diluted earnings per share.

**Dividend yield**

is calculated on an annualized basis and is defined as dividend per common share divided by average of daily closing price per common share for the period.

**Efficiency ratio**

is derived by dividing non-interest expenses by revenue. A lower efficiency ratio reflects a more efficient cost structure.

**Leverage ratio**

is calculated by dividing Tier 1 Capital by an exposure measure. The exposure measure consists of total assets (excluding items deducted from Tier 1 Capital) and certain off-balance sheet items converted into credit exposure equivalents. Adjustments are also made to derivatives and secured financing transactions to reflect credit and other risks. This ratio is calculated for Equitable Bank in accordance with OSFI's CAR Guideline.

**Liquid assets**

is a measure of Equitable's cash or assets that can be readily converted into cash, which are held for the purposes of funding loans, deposit maturities, and the ability to collect other receivables and settle other obligations.

**Loans under management (LUM)**

is the sum of loan principal reported on the consolidated balance sheet and loan principal derecognized but still managed by Equitable.



**Net interest margin (NIM)**

is calculated on an annualized basis by dividing net interest income by the average total interest earning assets for the period.

**Operating leverage**

is the growth rate in revenue less the growth rate in non-interest expenses.

**Provision for credit losses (PCL) – rate**

is calculated on an annualized basis and is defined as the provision for credit losses as a percentage of average loan principal outstanding during the period.

**Return on average assets**

is calculated on an annualized basis and is defined as net income as a percentage of average month-end total assets balances outstanding during the period.

**Return on RWA**

is calculated on an annualized basis and is defined as net income as a percentage of average RWA during the period.

**Return on shareholders' equity (ROE)**

is calculated on an annualized basis and is defined as net income available to common shareholders as a percentage of the weighted average common equity outstanding during the period.

**Risk-weighted assets (RWA)**

represents Equitable's assets and off-balance sheet exposures, weighted according to risk as prescribed by OSFI under the CAR Guideline.

**Tier 1 Capital**

is calculated by adding non-cumulative preferred shares to CET1 Capital.

**Tier 2 Capital**

is equal to the sum of Equitable Bank's eligible stage 1 and 2 allowance.

**Tier 1 capital ratio**

is calculated by dividing Tier 1 Capital by Total RWA. This ratio is calculated for Equitable Bank in accordance with OSFI's CAR Guideline.

**Total Capital**

equals to Tier 1 plus Tier 2 Capital.

**Total capital ratio**

is calculated by dividing Total Capital by Total RWA. This ratio is calculated for Equitable Bank in accordance with OSFI's CAR Guideline.

## **Acronyms**

### **AOCI**

Accumulated Other Comprehensive Income (Loss)

### **CAR**

Capital Adequacy Requirements

### **CMHC**

Canada Mortgage and Housing Corporation

### **EPS**

Earnings per Share

### **GAAP**

Generally Accepted Accounting Principles

### **HELOC**

Home Equity Line of Credit

### **IAS**

International Accounting Standard

### **IASB**

International Accounting Standards Board

### **IFRS**

International Financial Reporting Standards

### **LTV**

Loan-to-Value Ratio

### **NIM**

Net Interest Margin

### **OSFI**

Office of the Superintendent of Financial Institutions Canada