



The AI Platform for Product Data
Q4 and Full Year 2021 Earnings Call



Introductions



John Sexton Abrams

President and Chief Executive Officer



Darren Battersby

Chief Financial Officer

This presentation contains “forward-looking information” within the meaning of applicable Canadian securities legislation. Forward-looking information includes, but is not limited to, statements with respect to the execution of the Company’s growth strategy. Generally, forward looking information can be identified by the use of forward-looking terminology such as “plans”, “expects” or “does not expect”, “is expected”, “budget”, “scheduled”, “estimates”, “forecasts”, “intends”, “anticipates” or “does not anticipate”, or “believes”, or variations of such words and phrases or state that certain actions, events or results “may”, “could”, “would”, “might” or “will be taken”, “occur” or “be achieved”. Forward-looking information is subject to known and unknown risks, uncertainties and other factors that may cause the actual results, level of activity, performance or achievements of the Company to be materially different from those expressed or implied by such forward-looking information, including but not limited to: general business, economic, competitive, geopolitical and social uncertainties; and regulatory risks. Additional information about these assumptions and risks and uncertainties is contained under “Risk Factors” in the Company’s Annual Information Form dated August 29, 2018, which is available under the Company’s SEDAR profile at www.sedar.com, and in other filings that the Company has made and may make with applicable securities authorities in the future.

Although the Company has attempted to identify important factors that could cause actual results to differ materially from those contained in forward-looking information, there may be other factors that cause results not to be as anticipated, estimated or intended. There can be no assurance that such information will prove to be accurate, as actual results and future events could differ materially from those anticipated in such statements. Accordingly, readers should not place undue reliance on forward-looking information. The forward-looking information contained in this news release is expressly qualified in its entirety by this cautionary statement. The Company does not undertake to update any forward-looking information, except as required by applicable securities laws.

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Disclaimer

Forward-looking information



Business Overview 2021 Results



Revenue Results and Contract Deals

Revenue Growth Trends, ARR, Status of Contract Deals



Brands Continue to Scale with Our Platform

Non-Contract Clients Grow Mesh Connectors™, Sticky Platform



Investments in Tech, Operations and Sales

Platform Optimization, Enhanced Customer Experience, AI Evolution



Automating & Disrupting the Global Retail Supply Chain



Venzee's Cloud-Based AI Platform Delivers a Digital Advantage that Increases Brand Efficiency by 90%

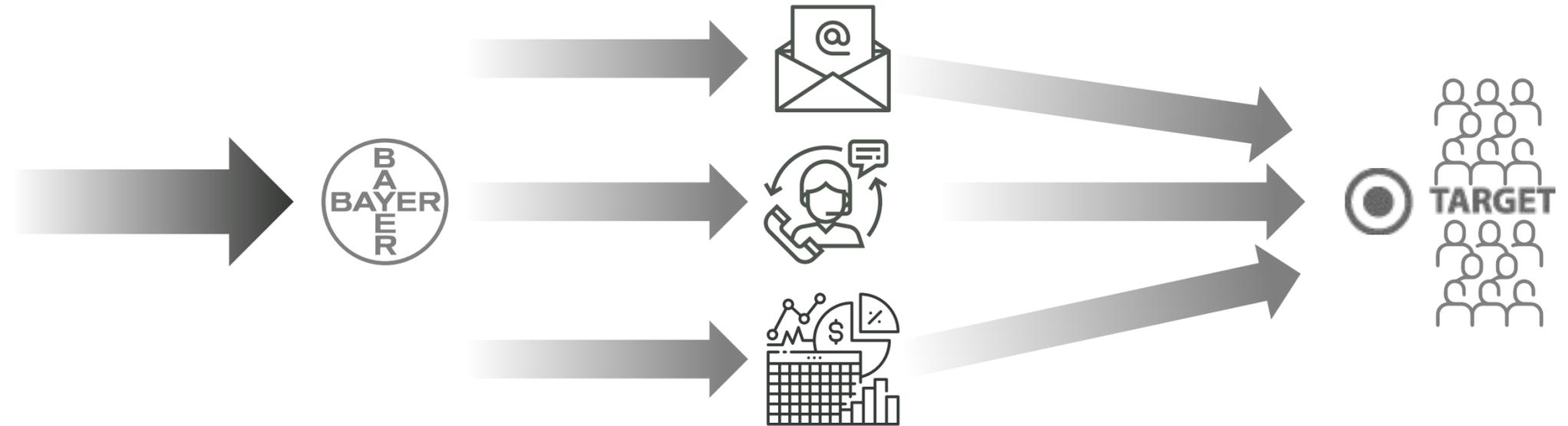


Venzee Offers a SaaS Model 1-Step Product Setup Solution

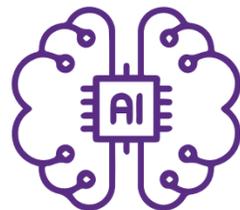
Problem



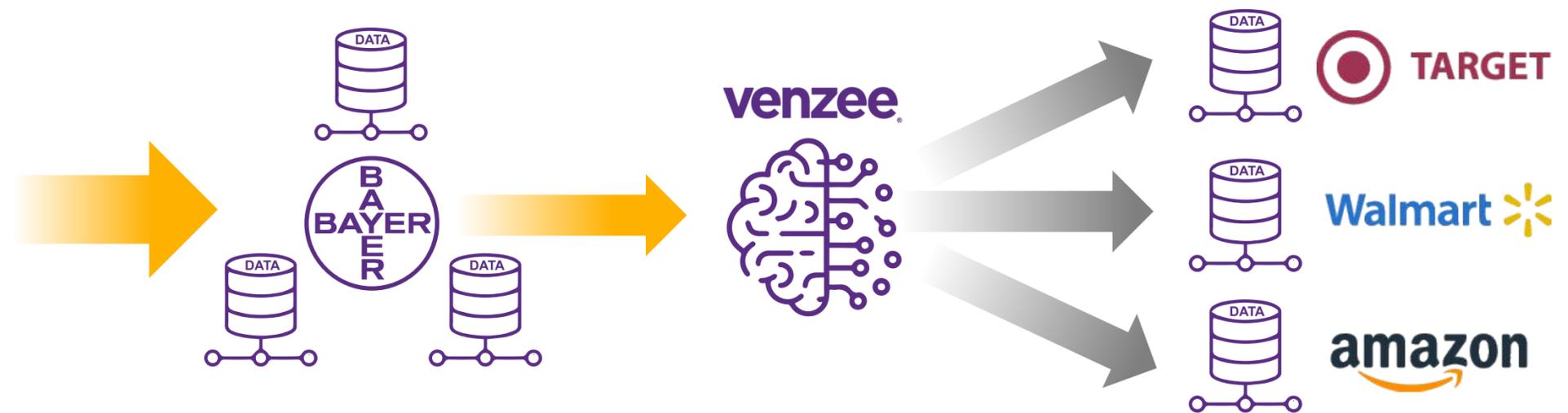
Outdated, Human-Driven
processes are slow, costly, and prone to error.



Venzee Mesh Connector™ Solution



Automated Machine-Driven
technology streamlines processes, increases scale and improves consumer connection.



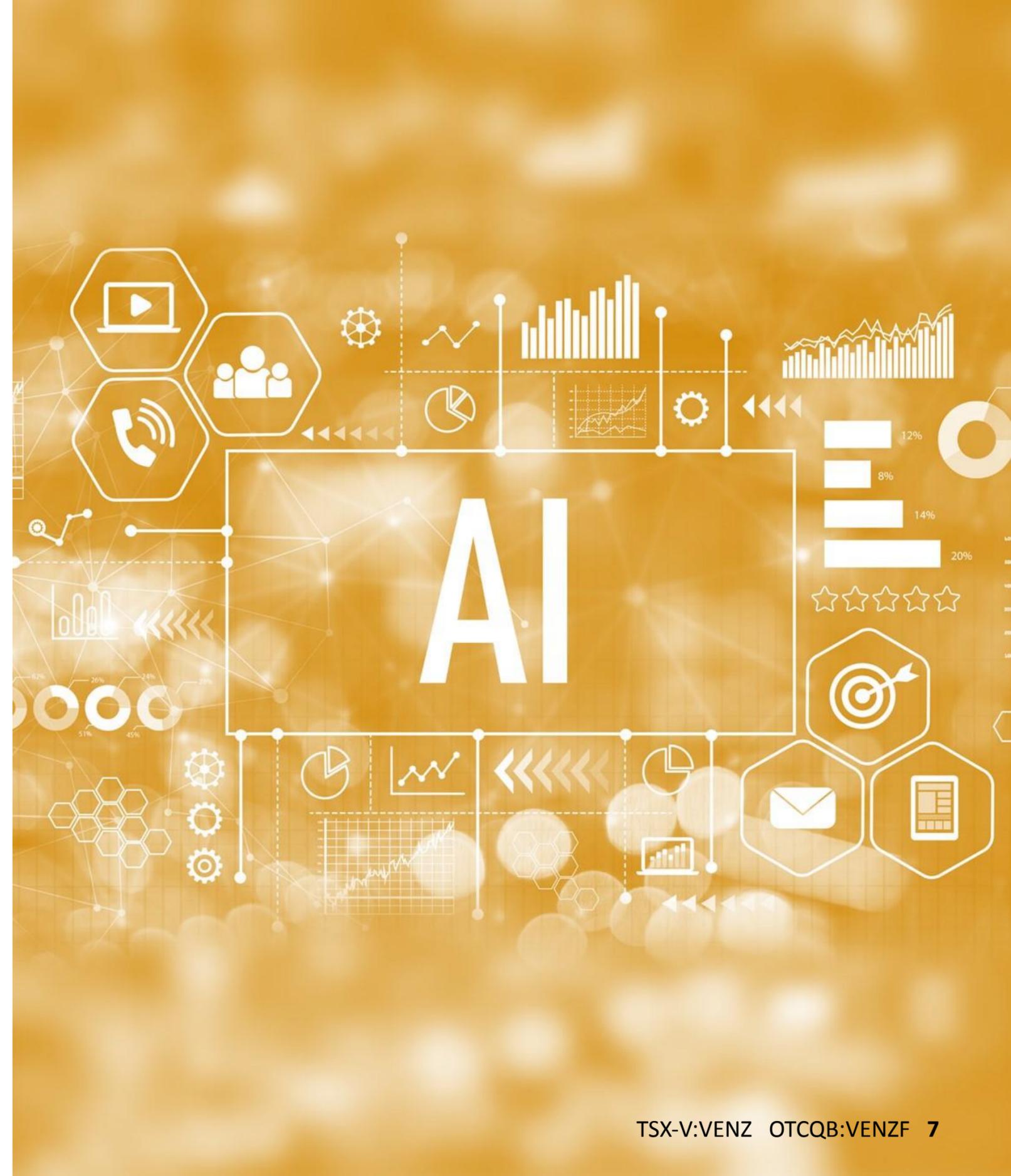


Competitive Technology

Proven Platform Advantage

Venzee's AI-driven platform optimizes the multi-billion dollar "last mile" of the retail sales process.

Our modern, scalable solution has the power to displace outmoded manual solutions in the retail supply chain and beyond.





Company Outlook

Venzee is Positioned to Disrupt Intelligent Data Distribution in the Digital Supply Chain

Demonstrated Market Shift

Brands & retailers are tipping away from manual supply chain processes toward digitally connected, AI-driven solutions

Positioned for Massive Growth

Scalable platform, brand recognition in market, no churn, streamlined team of industry experts, growing revenue trend

Proven Tech Advantage

Tech is demonstrably more efficient than competition, can displace outmoded solutions embedded in retail supply chains



Financial Summary for the Year Ended December 31, 2021

SaaS Revenue

- \$29K of revenue for three months ended
- \$68k for the twelve months ended

Hard Costs

- \$2.905M for the twelve months ended (Q3F20 - \$1.62M)

Positive Margins

- Positive annual gross margin for the first time of approximately \$43K

Net Loss

- \$3.6M for the twelve months ended
- \$0.02 and \$0.01 loss per share respectively

Capitalization Table

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Venzee is a publicly-traded company on the Toronto Stock Exchange TSX Venture Exchange (TSX:VENZ) and OTC market (OTCQB: VENZF).

Share Structure		Stock Options	
Common Shares	240,394,509	Outstanding	22,350,000
Warrants	78,534,000	Average Price	\$0.14
Stock Options	22,350,000		
Restricted Share Units	1,900,000		
Fully Diluted	343,178,509		
Warrants		Enterprise Value	
@ \$0.10 Nov 2022	1,441,000	Shares Outstanding	240,394,000
@ \$0.10 Dec 2022	2,795,000	Share Price (CAD)	\$0.05
@ \$0.10 Jan 2023	11,026,000	Volume Average 50d	10,817,753
@ \$0.10 May 2023	19,990,000	Market Cap (CAD)	\$10,800,000
@ \$0.11 Dec 2023	38,715,000		
@ \$0.12 Apr 2026	5,065,000		
Average \$0.11	78,534,000		

All information as published through 2 May 2022. All prices in CAD unless noted otherwise





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