

DHX Media Ltd.

Unaudited Interim Condensed Consolidated
Financial Statements

December 31, 2018

(expressed in thousands of Canadian dollars)

February 11, 2019

Management's Responsibility for Financial Reporting

The accompanying unaudited interim condensed consolidated financial statements of **DHX Media Ltd.** (the "Company") are the responsibility of management and have been approved by the Board of Directors (the "Board"). The Board is responsible for ensuring that management fulfills its responsibilities for financial reporting and is ultimately responsible for reviewing and approving the unaudited interim condensed consolidated financial statements. The Board carries out this responsibility through its Audit Committee. The Audit Committee reviews the Company's unaudited interim condensed consolidated financial statements and recommends their approval by the Board.

The Audit Committee is appointed by the Board and all of its members are independent directors. It meets with the Company's management and reviews internal control and financial reporting matters to ensure that management is properly discharging its responsibilities before submitting the unaudited interim condensed consolidated financial statements to the Board for approval.

The unaudited interim condensed consolidated financial statements have been prepared by management in accordance with International Accounting Standard 34 Interim Financial Reporting as issued by the International Accounting Standards Board. When alternative methods of accounting exist, management has chosen those it deems most appropriate in the circumstances. The unaudited interim condensed consolidated financial statements include amounts based on informed judgments and estimates of the expected effects of current events and transactions with appropriate consideration to materiality. In addition, in preparing the unaudited interim condensed consolidated financial statements, management must make determinations as to the relevancy of information to be included, and make estimates and assumptions that affect reported information. Actual results in the future may differ materially from our present assessment of this information because future events and circumstances may not occur as expected.

(signed) "*Michael Donovan*"
Chief Executive Officer
Halifax, Nova Scotia

(signed) "*Doug Lamb*"
Chief Financial Officer
Toronto, Ontario

DHX Media Ltd.**Unaudited Interim Condensed Consolidated Balance Sheet
As at December 31, 2018 and June 30, 2018**

(expressed in thousands of Canadian dollars)

	December 31, 2018	June 30, 2018
	\$	\$
Assets		
Current assets		
Cash	45,537	46,550
Amounts receivable (note 4)	279,878	251,538
Prepaid expenses and other	7,088	8,580
Investment in film and television programs (note 5)	189,833	186,008
	<u>522,336</u>	<u>492,676</u>
Long-term amounts receivable (note 4)	11,588	18,789
Acquired and library content (note 6)	142,596	147,088
Property and equipment	28,671	30,436
Intangible assets	555,108	546,997
Goodwill	241,708	240,806
	<u>1,502,007</u>	<u>1,476,792</u>
Liabilities		
Current liabilities		
Bank indebtedness (note 7)	—	16,350
Accounts payable and accrued liabilities	141,446	130,545
Deferred revenue	52,970	47,552
Interim production financing (note 7)	110,387	93,683
Current portion of long-term debt and obligations under finance leases (note 7)	5,086	10,524
	<u>309,889</u>	<u>298,654</u>
Long-term debt and obligations under finance leases (note 7)	562,993	746,046
Other long-term liabilities	11,239	13,621
Deferred income taxes (note 8)	12,414	17,679
	<u>896,535</u>	<u>1,076,000</u>
Shareholders' Equity		
Equity attributable to Shareholders of the Company	341,234	315,078
Non-controlling interest (note 9)	264,238	85,714
	<u>605,472</u>	<u>400,792</u>
	<u>1,502,007</u>	<u>1,476,792</u>

The accompanying notes form an integral part of these unaudited interim condensed consolidated financial statements.

DHX Media Ltd.

Unaudited Interim Condensed Consolidated Statement of Changes in Equity

For the six month periods ended December 31, 2018 and 2017

(expressed in thousands of Canadian dollars)

	Common shares \$	Contributed surplus \$	Accumulated other comprehensive income (loss) \$	Retained earnings (deficit) \$	Non- controlling interest \$	Total \$
Balance - June 30, 2017	304,320	26,310	(21,596)	20,263	86,556	415,853
Net income for the period	—	—	—	15,559	3,246	18,805
Other comprehensive loss for the period	—	—	(7,585)	—	—	(7,585)
Comprehensive (loss) income for the period	—	—	(7,585)	15,559	3,246	11,220
Common shares issued	559	(51)	—	—	—	508
Dividends	—	—	—	(5,365)	—	(5,365)
Share-based compensation	—	2,213	—	—	—	2,213
Non-controlling interest on acquisition of subsidiaries	—	—	—	—	4,178	4,178
Distributions to non-controlling interests	—	—	—	—	(5,958)	(5,958)
Balance - December 31, 2017	304,879	28,472	(29,181)	30,457	88,022	422,649
Balance - June 30, 2018	305,167	29,060	(14,618)	(4,531)	85,714	400,792
Adoption of IFRS 9 (note 3)	—	—	—	(1,049)	—	(1,049)
Adoption of IFRS 15 (note 3)	—	—	481	(5,823)	—	(5,342)
Balance - July 1, 2018	305,167	29,060	(14,137)	(11,403)	85,714	394,401
Net (loss) income for the period	—	—	—	(20,294)	11,853	(8,441)
Other comprehensive income for the period	—	—	17,962	—	—	17,962
Comprehensive loss (income) for the period	—	—	17,962	(20,294)	11,853	9,521
Common shares issued	1,858	(1,130)	—	—	—	728
Share-based compensation	—	55	—	—	—	55
Disposal of interest in subsidiary, net of transaction costs and taxes (note 9)	—	—	—	34,096	174,596	208,692
Distributions to non-controlling interests	—	—	—	—	(7,925)	(7,925)
Balance - December 31, 2018	307,025	27,985	3,825	2,399	264,238	605,472

The accompanying notes form an integral part of these unaudited interim condensed consolidated financial statements.

DHX Media Ltd.

Unaudited Interim Condensed Consolidated Statement of Income (Loss) For the three and six month periods ended December 31, 2018 and 2017

(expressed in thousands of Canadian dollars, except for amounts per share)

	Three months ended		Six months ended	
	December 31, 2018	December 31, 2017	December 31, 2018	December 31, 2017
	\$	\$	\$	\$
Revenues (note 16)	117,016	121,941	221,054	220,562
Expenses (note 12)				
Direct production costs and expense of film and television produced	68,201	67,995	129,485	123,645
Amortization of acquired and library content (note 6)	3,580	3,791	7,154	7,690
Amortization of property and equipment and intangible assets	6,114	5,892	11,499	11,800
Development, integration and other	832	2,373	2,720	3,958
Write-down of investment in film and television programs and acquired and library content	1,955	1,050	1,955	1,050
Selling, general and administrative	19,284	20,717	38,471	40,543
Finance costs (note 11)	10,993	13,107	30,266	24,627
Change in fair value of embedded derivative	2,900	(7,400)	(1,900)	(7,400)
Foreign exchange (gain) loss	15,510	856	13,076	(10,425)
	129,369	108,381	232,726	195,488
(Loss) income before income taxes	(12,353)	13,560	(11,672)	25,074
Provision for (recovery of) income taxes				
Current income taxes (note 8)	4,817	2,643	5,087	3,355
Deferred income taxes (note 8)	(5,392)	1,679	(8,318)	2,914
	(575)	4,322	(3,231)	6,269
Net (loss) income for the period	(11,778)	9,238	(8,441)	18,805
Net income attributable to non-controlling interests	6,166	1,827	11,853	3,246
Net (loss) income attributable to Shareholders of the Company	(17,944)	7,411	(20,294)	15,559
Basic (loss) earnings per common share (note 14)	(0.13)	0.06	(0.15)	0.12
Diluted (loss) earnings per common share (note 14)	(0.13)	0.05	(0.15)	0.12

The accompanying notes form an integral part of these unaudited interim condensed consolidated financial statements.

DHX Media Ltd.**Unaudited Interim Condensed Consolidated Statement of Comprehensive Income (Loss)
For the three and six month periods ended December 31, 2018 and 2017**

(expressed in thousands of Canadian dollars)

	Three months ended		Six months ended	
	December 31, 2018	December 31, 2017	December 31, 2018	December 31, 2017
	\$	\$	\$	\$
Net (loss) income for the period	(11,778)	9,238	(8,441)	18,805
Other comprehensive income (loss)				
Items that may be subsequently reclassified to the statement of income (loss)				
Foreign currency translation adjustment	28,585	(1,757)	17,962	(7,585)
Comprehensive income for the period	<u>16,807</u>	<u>7,481</u>	<u>9,521</u>	<u>11,220</u>

The accompanying notes form an integral part of these unaudited interim condensed consolidated financial statements.

DHX Media Ltd.**Unaudited Interim Condensed Consolidated Statement of Cash Flows
For the six month periods ended December 31, 2018 and 2017**

(expressed in thousands of Canadian dollars)

	December 31, 2018	December 31, 2017
	\$	\$
Cash provided by (used in)		
Operating activities		
Net income (loss) for the period	(8,441)	18,805
Charges (credits) not involving cash		
Amortization of property and equipment	4,019	3,676
Amortization of intangible assets	7,480	8,124
Unrealized foreign exchange (gain)/loss	14,142	(11,397)
Amortization of deferred financing fees	1,792	2,558
Accretion on tangible benefit obligation	209	268
Share-based compensation	55	2,213
Write-down of term facility unamortized issue costs	7,320	—
Accretion on Senior Unsecured Convertible Debentures	1,152	834
Change in fair value of embedded derivative	(1,900)	(7,400)
Deferred tax (recovery) expense	(8,318)	2,914
Write-down of acquired and library content	373	1,050
Write-down of investment in film and television programs	1,582	—
Amortization of acquired and library content	7,154	7,690
Gain on disposal of assets	(1,415)	—
Net investment in film and television programs (note 15)	(4,751)	(1,865)
Net change in non-cash balances related to operations (note 15)	(18,653)	(39,872)
Cash used in operating activities	1,800	(12,402)
Financing activities		
Common shares issued, net of withholding taxes	728	224
Dividends	—	(5,081)
Proceeds from (repayment of) bank indebtedness	(16,350)	12,817
Proceeds from (repayment of) interim production financing	16,704	(2,805)
Distributions to non-controlling interests	(7,925)	(5,958)
Payment of debt issue costs	—	(416)
Decrease in cash held in trust	—	239,877
Proceeds on sale of interest in a subsidiary, net of cash fees paid (note 9)	223,054	—
Repayment of long-term debt and obligations under finance leases	(215,589)	(230,521)
Cash (used in) provided by financing activities	622	8,137
Investing activities		
Business acquisitions, net of cash acquired	—	(7,641)
Proceeds on sale of assets	405	—
Acquisition of property and equipment	(319)	(1,476)
Acquisition/cost of intangible assets	(4,155)	(4,070)
Cash provided by (used in) investing activities	(4,069)	(13,187)
Effect of foreign exchange rate changes on cash	634	(817)
Net change in cash during the period	(1,013)	(18,269)
Cash - Beginning of period	46,550	62,143
Cash - End of period	45,537	43,874
Supplemental information (note 15)		

The accompanying notes form an integral part of these unaudited interim condensed consolidated financial statements.

DHX Media Ltd.

Notes to the Unaudited Interim Condensed Consolidated Financial Statements For the period ended December 31, 2018

(expressed in thousands of Canadian dollars unless otherwise noted, except for amounts per share)

1 Nature of business

DHX Media Ltd. (the "Company") is a public company, and the ultimate parent, whose common shares are traded on the Toronto Stock Exchange ("TSX"), admitted on May 19, 2006, under the symbol DHX. On June 23, 2015, the Company commenced trading its Variable Voting Shares on the NASDAQ Global Trading Market ("NASDAQ") under the symbol DHXM. The Company, incorporated on February 12, 2004 under the laws of the Province of Nova Scotia, Canada, and continued on April 25, 2006 under the Canada Business Corporation Act, develops, produces and distributes films and television programs for the domestic and international markets; licenses its brands in the domestic and international markets; broadcasts films and television programs in the domestic market; and manages copyrights, licensing and brands for third parties. The address of the Company's head office is 1478 Queen Street, Halifax, Nova Scotia, Canada, B3J 2H7.

2 Basis of preparation

These unaudited interim condensed consolidated financial statements were prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB"), applicable to the preparation of *International Accounting Standard ("IAS") 34, Interim Financial Reporting*, and follow the same accounting policies as those used in the Company's most recent audited annual consolidated financial statements, except for the new accounting policies adopted and described in note 3. These unaudited interim condensed consolidated financial statements do not include all the disclosures included in the Company's audited annual consolidated financial statements. Accordingly, these unaudited interim condensed consolidated financial statements should be read in conjunction with the audited annual consolidated financial statements.

These unaudited interim condensed consolidated financial statements have been authorized for issuance by the Board of Directors on February 11, 2019.

3 Significant accounting policies, judgments and estimation uncertainty

These unaudited interim condensed consolidated financial statements have been prepared using the same policies and methods as the annual consolidated financial statements of the Company for the year ended June 30, 2018, except for the new and amended accounting standards adopted and described below.

New and amended standards adopted

i) *IFRS 9, Financial Instruments ("IFRS 9")*

Effective July 1, 2018, the Company adopted IFRS 9, which establishes a single classification and measurement approach for financial assets and financial liabilities that reflect the business model in which they are managed and their cash flow characteristics. IFRS 9 also provides guidance on an entity's own credit risk relating to financial liabilities and amends the impairment model by introducing a new 'expected credit loss' model for calculating impairment. IFRS 9 replaces IAS 39, *Financial instruments: recognition and measurement ("IAS 39")*.

Under the previous accounting standard, the Company calculated its provision for impaired receivables by applying an 'incurred loss' model. Under IFRS 9, the Company applied the 'expected credit loss' model. Trade receivables, goods and services taxes recoverable and federal and provincial film tax credits and other government assistance are provided for based on estimated recoverable amounts as determined by using a combination of the customer's historical default experience and expected future credit losses. Goods and

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(expressed in thousands of Canadian dollars unless otherwise noted, except for amounts per share)

services taxes recoverable and other government assistance do not contain any significant uncertainty. In accordance with the transitional provisions of IFRS 9(7.2.15), the resulting increase to the provision for impaired receivables as at July 1, 2018 was \$1,049 with a corresponding increase to opening deficit.

In addition, the Company previously classified its financial assets as 'loans and receivables' and its financial liabilities as 'other financial liabilities', both of which were measured at amortized cost, with the exception of embedded derivatives which was classified as 'Fair value through profit and loss' and measured, on a recurring basis, at fair value. Under IFRS 9, the measurement basis would remain the same across all financial instruments, however the category for classification has been amended to 'Amortized Cost' for its financial assets classified as loans and receivables and its financial liabilities classified as other financial liabilities, and to 'Fair value through profit and loss' for its embedded derivative.

The standard also clarifies the accounting treatment for modifications of financial liabilities and requires a financial liability measured at amortized cost to be remeasured when a modification occurs. Any resulting gain or loss is required to be recognized in profit or loss at the date of modification. There was no adjustment to the Company's unaudited interim condensed consolidated financial statements as a result of this change.

ii) *IFRS 15, Revenue from Contracts with Customers ("IFRS 15")*

Effective July 1, 2018, the Company adopted IFRS 15, which establishes a new comprehensive framework to record revenues from contracts for the sale of goods or services, unless the contracts are in the scope of other standards. IFRS 15 replaces IAS 18, *Revenue*, IAS 11, *Construction Contracts*, and some revenue related interpretations. Under IFRS 15, revenue is recognized at an amount that reflects the expected consideration receivable in exchange for transferring goods or services to a customer, applying the following five steps: 1) identify the contract with a customer; 2) identify the performance obligations in the contract; 3) determine the transaction price; 4) allocate the transaction price to the performance obligations in the contract; and 5) recognize revenue when (or as) the entity satisfies a performance obligation.

The Company adopted IFRS 15 using the modified retrospective method, which requires the cumulative effect of initially applying the Standard to be recognized at the date of initial application, which is July 1, 2018, and that the financial information previously presented for the year ended June 30, 2018 would remain unchanged. The Company also elected to apply the practical expedient which permits the Company to apply IFRS 15 retrospectively only to contracts that are not completed contracts at the date of initial application.

The significant changes to the Company's revenue recognition policies are as follows:

- Under its proprietary production channel, the Company previously recorded revenue for the initial broadcast rights when the production was completed and available to the customer. Under IFRS 15, an assessment is made at the inception of each contract to determine whether i) the performance obligations are satisfied at a point in time, which generally occurs when the production is completed, available to the customer, and the customer has the contractual right to broadcast or stream the content, or ii) the Company transfers control of the production over time and therefore satisfies the performance obligations and recognizes revenue over time. Over time recognition generally occurs when the Company's production creates an asset that the customer controls as that production is created. When performance obligations are satisfied at a point in time, revenue is recognized when all the aforementioned criteria are met. When performance obligations are satisfied over time during the production of the show, revenue is recognized using the percentage of completion method, based on actual costs incurred compared to the total estimated costs. This change did not have an effect on the Company's opening balance sheet.

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- Under its distribution channel, the Company previously recorded revenue on certain distribution license agreements for its television and film content when the contract was executed and the licensed content was available to the customer. Under IFRS 15, revenue is deferred and recorded as revenue when the licensed content is available to the customer and the customer has the contractual right to broadcast or stream the content. This change did not have an effect on the Company's opening balance sheet.
- Under its consumer products-owned channel, the Company previously recognized license revenue relating to certain minimum guarantees for royalties on its copyrights and brands at the start of the license period. Under IFRS 15, the Company determined that these were right-of-access licenses and as a result, minimum guarantees are deferred and amortized over the term of the license. Royalty revenue is calculated as the greater of royalties based on underlying sales or the pro-rata allocation of the minimum guarantee. This change resulted in a July 1, 2018 adjustment to increase opening deficit by \$5,823, an increase to opening deferred revenue by \$6,459, a decrease to opening deferred income taxes by \$1,117, and a decrease to accumulated other comprehensive loss by \$481.
- For renewals or extensions of license agreements for television and film content, the Company previously recorded revenue when the agreement was renewed or extended. Under IFRS 15, revenue related to the extension or renewal term is recognized when the customer has the contractual right to broadcast or stream the content. This change did not have an effect on the Company's opening balance sheet.

The following is a reconciliation of the impact of IFRS 15 for the three month and six month period ended December 31, 2018:

	Three months ended December 31, 2018	Six months ended December 31, 2018
Revenue under IFRS 15, as reported	117,016	221,054
Impact of IFRS 15 on revenue:		
Revenue on minimum guarantees (1)	(836)	(1,653)
Revenue on proprietary production shows (2)	(1,040)	1,301
Revenue on distribution licenses (3)	(849)	—
Revenue under IAS 18	<u>114,291</u>	<u>220,702</u>
Direct production costs and expense of film and television produced under IFRS 15, as reported	68,201	129,485
Impact of IFRS 15 on Direct production costs and expense of film and television produced (4):	(624)	781
Direct production costs and expense of film and television produced under IAS 18	<u>67,577</u>	<u>130,266</u>

(1) Revenue on minimum guarantees - these are minimum guarantees on royalties in the consumer products-owned channel that were previously recognized at the inception of the license period but under IFRS 15 are recognized over the license term as a "right-to-access license", resulting in a corresponding adjustment to deferred revenue.

(2) Revenue on proprietary production shows - these are proprietary production revenues that would have met the previous revenue recognition criteria under IAS 18 and recognized at a point in time with a corresponding adjustment to amounts receivable, but have been deferred under IFRS 15 as the risks and rewards of ownership under IAS 18 transferred to the customer at an earlier date than control was transferred under IFRS 15.

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Notes to the Unaudited Interim Condensed Consolidated Financial Statements For the period ended December 31, 2018

(expressed in thousands of Canadian dollars unless otherwise noted, except for amounts per share)

(3) Revenue on distribution licenses - these are distribution revenues that would have met the previous revenue recognition criteria under IAS 18 and recognized at a point in time with a corresponding adjustment to amounts receivable, but have been deferred under IFRS 15 as the risks and rewards of ownership under IAS 18 transferred to the customer at an earlier date than control transferred under IFRS 15.

(4) Direct production and new media costs - these costs are the expense of film and television produced related to proprietary production shows that have been deferred, with a corresponding adjustment to investment in film and television programs.

Revenue recognition policy adopted

Revenue is recognized at an amount that reflects the expected consideration receivable in exchange for transferring goods or services to a customer by applying the following five steps:

- 1) identify the contract with a customer;
- 2) identify the performance obligations in the contract;
- 3) determine the transaction price;
- 4) allocate the transaction price to the performance obligations in the contract; and
- 5) recognize revenue when (or as) the entity satisfies a performance obligation.

Revenue excludes sales taxes and other amounts that are collected on behalf of third parties, and is recorded when control of a product or service is transferred to a customer.

For initial broadcast license rights related to proprietary production titles, an assessment is made at the execution of each contract to determine whether i) the performance obligations are satisfied over time, or ii) the performance obligations are satisfied at a point in time. Performance obligations are satisfied over time during the production of the title when the customer can exert control over the production process and the Company's ability to generate other revenues from the title are limited based on the remaining rights held and the nature of the show. Revenue is recognized using the percentage-of-completion method when performance obligations are satisfied over time. Performance obligations that are not satisfied over time are satisfied at a point in time, which generally occurs when the production is completed, available to the customer and the customer has the contractual right to broadcast or stream the content. When performance obligations are satisfied at a point in time, revenue is recognized when the conditions for recognition are satisfied.

Revenue from the sale of broadcast license rights to third parties is recognized when the licensed content is available to the customer and the customer has the contractual right to broadcast or stream the content.

Revenue from production services for third parties is recognized using the percentage-of-completion method. Percentage-of-completion recognizes revenues based upon the proportion of costs incurred in the current period to total expected costs.

Royalty revenue is accrued for royalty streams when the amount of revenue can be reliably measured based on relevant agreements and statements received from third party agents, and the underlying sales activity generating the royalty revenue has occurred.

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Revenue from the management of copyrights, licensing and brands for third parties through representation agreements is recognized when the amount of revenue can be reliably measured and the services have been performed.

Minimum guarantees received on its merchandising and consumer brand licenses are deferred and recognized as revenue over the term of the license period.

License renewals or extensions are recognized when the licensed content becomes available under the renewal or extension.

Amounts received or advances currently due pursuant to a contractual arrangement, which have not yet met the criteria established to be recognized as revenue, are recorded as deferred revenue.

iii) *IFRIC 22, Foreign currency transactions and advance consideration ("IFRIC 22")*

Effective July 1, 2018, the Company adopted IFRIC 22, which clarified how to determine the date of transaction for the exchange rate to be used on initial recognition of a related asset, expense or income where an entity pays or receives consideration in advance for foreign currency-denominated contracts. For a single payment or receipt, the date of the transaction is the date on which the entity initially recognises the non-monetary asset or liability arising from the advance consideration (the prepayment or deferred income/contract liability).

The Company has elected to apply IFRIC 22 prospectively beginning July 1, 2018. The adoption of this standard did not have a material impact to the Company's consolidated financial statements.

iv) *Amendments to IFRS 2, Share-based payment ("IFRS 2")*

Effective July 1, 2018, the Company adopted the amendments to IFRS 2, which clarified the classification and measurement of certain share-based payment transactions. The adoption of this amendment did not have an impact to the Company's consolidated financial statements.

Accounting standards issued but not yet applied

- i) In January 2016, the IASB issued IFRS 16, *Leases* ("IFRS 16") effective for annual periods beginning on or after January 1, 2019. IFRS 16 provides a comprehensive model for the measurement, presentation and disclosure of leases and replaces IAS 17, *Leases*. The adoption of IFRS 16 will result in substantially all lessee leases being recorded on the balance sheet as an asset with a corresponding liability with both current and long-term portions. The Company is currently evaluating the impact of IFRS 16 on its consolidated financial statements.
- ii) In June 2017, the IASB issued IFRIC 23 to clarify how the requirements of IAS 12, *Income Taxes* should be applied when there is uncertainty over income tax treatments. The interpretation is effective for annual periods beginning on or after January 1, 2019, with modified retrospective or retrospective application permitted. The Company is currently evaluating the impact of IFRIC 23 on its consolidated financial statements.

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(expressed in thousands of Canadian dollars unless otherwise noted, except for amounts per share)

4 Amounts receivable

	December 31, 2018	June 30, 2018
	\$	\$
Trade receivables	182,878	163,203
Less: Loss allowance on trade receivables	(11,366)	(9,742)
	<u>171,512</u>	<u>153,461</u>
Goods and services tax recoverable, net	1,047	1,203
Federal and provincial film tax credits and other government assistance	107,319	96,874
	<u>279,878</u>	<u>251,538</u>
Short-term amounts receivable	11,588	18,789
Long-term amounts receivable	291,466	270,327
Total amounts receivable	<u>291,466</u>	<u>270,327</u>

Loss allowance on trade receivables:

	December 31, 2018	June 30, 2018
	\$	\$
Opening balance	9,742	4,772
Impact of adoption of IFRS 9	1,049	—
Opening balance, restated for IFRS 9	<u>10,791</u>	<u>4,772</u>
Loss allowance on trade receivables	1,343	5,089
Receivables written off during the period	(585)	(197)
Recoveries of trade receivables previously provided for	(170)	(12)
Foreign exchange	(13)	90
Closing balance	<u>11,366</u>	<u>9,742</u>

DHX Media Ltd.

Notes to the Unaudited Interim Condensed Consolidated Financial Statements For the period ended December 31, 2018

(expressed in thousands of Canadian dollars unless otherwise noted, except for amounts per share)

5 Investment in film and television programs

	December 31, 2018	June 30, 2018
	\$	\$
Development costs	2,793	2,112
Productions in progress		
Cost, net of government and third-party assistance	32,455	17,577
Productions completed and released		
Cost, net of government and third-party assistance	540,316	529,494
Accumulated expense	(392,315)	(377,041)
Accumulated write-down of investment in film and television programs	(17,492)	(15,910)
	130,509	136,543
Program and film rights - broadcasting		
Cost	136,816	134,765
Accumulated expense	(109,953)	(102,202)
Accumulated write-down of program and film rights	(2,787)	(2,787)
	24,076	29,776
	189,833	186,008

All program and film rights - broadcasting, noted above, relate to DHX Television.

The continuity of investment in film and television programs is as follows:

	December 31, 2018	June 30, 2018
	\$	\$
Net opening investment in film and television programs	186,008	195,180
Increase in development costs	681	434
Cost of productions (completed and released and productions in progress), net of government assistance and third-party assistance	25,044	33,088
Expense of investment in film and television programs	(15,274)	(33,554)
Write-down of investment in film and television programs	(1,582)	(4,779)
Increase of program and film rights - broadcasting	2,051	14,110
Expense of program and film rights - broadcasting	(7,751)	(18,546)
Write-down of program and film rights - broadcasting	—	(2,787)
Foreign exchange	656	2,862
	189,833	186,008

During the six months ended December 31, 2018, interest of \$208 (2017 - \$919) has been capitalized to investment in film and television programs.

DHX Media Ltd.

Notes to the Unaudited Interim Condensed Consolidated Financial Statements For the period ended December 31, 2018

(expressed in thousands of Canadian dollars unless otherwise noted, except for amounts per share)

6 Acquired and library content

	December 31, 2018	June 30, 2018
	\$	\$
Net opening acquired and library content	147,088	155,940
Additions	—	8,406
Write-down of acquired and library content	(373)	(3,402)
Amortization	(7,154)	(15,916)
Foreign exchange	3,035	2,060
	<u>142,596</u>	<u>147,088</u>

7 Bank indebtedness, interim production financing, long-term debt and obligations under finance leases

	December 31, 2018	June 30, 2018
	\$	\$
Bank indebtedness	—	16,350
Interim production financing	110,387	93,683
Long-term debt and obligations under finance leases	568,079	756,570
Interest bearing debt and obligations under finance leases	678,466	866,603
Amount due within 12 months	(115,473)	(120,557)
Amount due beyond 12 months	<u>562,993</u>	<u>746,046</u>

a) Bank indebtedness

The Revolving Facility has a maximum available balance of US\$30,000 (CAD \$38,835) and matures on June 30, 2022. The Revolving Facility may be drawn down by way of either \$USD base rate, \$CAD prime rate, \$CAD bankers' acceptance, or \$USD and £GBP LIBOR advances (the "Drawdown Rate") and bears interest at floating rates ranging from the Drawdown Rate + 2.50% to the Drawdown Rate + 3.75%.

As at December 31, 2018, \$nil (June 30, 2018 - \$16,350) was drawn on the Revolving Facility.

b) Interim production financing

	December 31, 2018	June 30, 2018
	\$	\$
Interim production credit facilities with various institutions, bearing interest at bank prime plus 0.5% - 1.0%. Assignment and direction of specific production financing, licensing contracts receivable and film tax credits receivable with a net book value of approximately \$132,697 at December 31, 2018 (June 30, 2018 - \$115,639) have been pledged as security.	<u>110,387</u>	<u>93,683</u>

During the six months ended December 31, 2018, the \$CDN bank prime rate averaged 3.78% (Q2 2018 - 3.09%).

DHX Media Ltd.

Notes to the Unaudited Interim Condensed Consolidated Financial Statements

For the period ended December 31, 2018

(expressed in thousands of Canadian dollars unless otherwise noted, except for amounts per share)

c) Long-term debt and obligations under finance leases

	December 31, 2018	June 30, 2018
	\$	\$
Term Facility, net of unamortized issue costs of \$13,570 (June 30, 2018 - \$22,232)	435,182	623,066
Senior Unsecured Convertible Debentures, net of unamortized issue costs of \$5,138 (June 30, 2018 - \$5,588) and embedded derivatives at fair value of \$10,040 (June 30, 2018 - \$11,940)	124,449	124,747
Obligations under various finance leases, bearing interest at rates ranging from 4.0% to 9.8%, maturing on dates ranging from January 2019 to December 2026	8,448	8,757
	<u>568,079</u>	<u>756,570</u>
Less: Current portion	(5,086)	(10,524)
	<u>562,993</u>	<u>746,046</u>

(i) Term Facility

As at December 31, 2018, the Company's Term Facility had a principal balance of US\$328,722 (June 30, 2018 - US\$490,050), bearing interest at floating rates of either \$USD base rate + 2.75% or \$USD LIBOR + 3.75% and will mature on December 29, 2023.

During the first quarter, the Company repaid US\$161,328 against its Term Facility using proceeds from the sale of a 49% interest of the Company's 80% ownership in Peanuts (note 9). As a result of this repayment, the Company recorded a write-down of its unamortized issue costs of \$7,320.

The Term Facility is repayable in equal quarterly installment payments of US\$1,238 or 0.25% of the initial principal commencing September 30, 2017. As a result of the repayment in the first quarter, the Company is not required to make any further installment payments through to maturity.

The Term Facility also requires repayments equal to 50% of Excess Cash Flow (the "Excess Cash Flow Payments") (as defined in the Senior Secured Credit Agreement), commencing for the fiscal year-ended June 30, 2018, while the First Lien Net Leverage Ratio (as defined in the Senior Secured Credit Agreement) is greater than 3.50 times, reducing to 25% of Excess Cash Flow while First Lien Net Leverage Ratio (as defined in the Senior Secured Credit Agreement) is at or below 3.50 times and greater than 3.00 times, with the remaining balance due on December 29, 2023. As at December 31, 2018, no payments were owed under the Excess Cash Flow Payments terms of the Term Facility.

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(expressed in thousands of Canadian dollars unless otherwise noted, except for amounts per share)

(i) Term Facility (continued)

The Senior Secured Credit Facilities require that the Company comply with a Total Net Leverage Ratio covenant, as defined in the Senior Secured Credit Agreement:

Period	Ratio Target
Each fiscal quarter commencing September 30, 2018	< 6.75x
Each fiscal quarter commencing September 30, 2019	< 6.50x
Each fiscal quarter commencing September 30, 2020	< 5.75x
Each fiscal quarter commencing September 30, 2021 to Maturity at December 29, 2023	< 5.50x

As at December 31, 2018, the Company was in compliance with all its debt covenants with a Total Net Leverage Ratio of 5.62x.

(ii) Senior Unsecured Convertible Debentures

As at December 31, 2018, the Senior Unsecured Convertible Debentures had a principal balance of \$140,000 (June 30, 2018 - \$140,000), bearing interest at an annual rate of 5.875% and paid semi-annually on March 31 and September 30 of each year. The Senior Unsecured Convertible Debentures are convertible into Common Voting Shares or Variable Voting Shares of the Company at a price of \$8.00 per share, subject to certain customary adjustments. The Senior Unsecured Convertible Debentures mature September 30, 2024.

The Senior Unsecured Convertible Debentures have a cash conversion option whereby the Company can elect to make a cash payment in lieu of issuing Common Voting Shares or Variable Voting Shares upon exercise of the conversion option feature by the holder of the Senior Unsecured Convertible Debentures. As a result, the Senior Unsecured Convertible Debentures were deemed to have no equity component at initial recognition and the estimated fair value of the embedded derivatives is recorded as a financial liability and included with the debt component on the Company's consolidated balance sheet. Changes in the estimated fair value of the embedded derivatives are recorded through the Company's consolidated statement of income. As at December 31, 2018, the estimated fair value of the embedded derivatives was \$10,040.

DHX Media Ltd.

Notes to the Unaudited Interim Condensed Consolidated Financial Statements

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8 Income taxes

Significant components of the Company's net deferred income tax liability as at December 31, 2018 and June 30, 2018 are as follows:

	December 31, 2018	June 30, 2018
	\$	\$
Broadcast licenses	(17,967)	(17,967)
Tangible benefit obligation	2,087	2,171
Deferred revenue	1,100	—
Foreign tax credits	2,324	2,324
Property and equipment	555	697
Share issuance costs and deferred financing fees	(88)	(1,603)
Investment in film and television programs and acquired and library content	(26,988)	(27,568)
Intangible assets	(13,177)	(9,633)
Non-capital losses and other	39,740	33,900
Net deferred income tax liability	<u>(12,414)</u>	<u>(17,679)</u>

Deferred income tax liabilities have not been recognized for the withholding tax and other taxes that would be payable on unremitted earnings of certain subsidiaries, as such amounts are permanently reinvested. Unremitted earnings totaled \$124,205 at December 31, 2018 (June 30, 2018 - \$72,648).

The reconciliation of income taxes computed at the statutory tax rates to income tax expense (recovery) is as follows:

	Three months ended		Six months ended	
	December 31, 2018	December 31, 2017	December 31, 2018	December 31, 2017
	\$	\$	\$	\$
Income tax expense (recovery) based on combined federal and provincial tax rates of 31% (June 30, 2018 - 31%)	(3,829)	4,204	(3,618)	7,782
Income taxes increased (reduced) by:				
Share-based compensation	(104)	316	12	686
Non-taxable or non deductible portion of capital gain / (loss)	3,946	(915)	1,937	(2,937)
Tax rate differential	1,504	(555)	2,446	(249)
Non-controlling interest	(1,912)	(567)	(3,675)	(1,006)
Tax rate change on opening balance	—	2,010	—	2,010
Other	(180)	(171)	(333)	(17)
Provision for income taxes	<u>(575)</u>	<u>4,322</u>	<u>(3,231)</u>	<u>6,269</u>

The Company operates in multiple jurisdictions with differing tax rates. The Company's effective tax rates are dependent on the jurisdiction to which income relates.

DHX Media Ltd.

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For the period ended December 31, 2018

(expressed in thousands of Canadian dollars unless otherwise noted, except for amounts per share)

9 Disposal of interest in subsidiary and non-controlling interest

On July 23, 2018, the Company completed the sale of a non-controlling interest in its Peanuts subsidiary ("Peanuts") to Sony Music Entertainment (Japan) Inc. ("SMEJ"). SMEJ acquired 49% of the Company's 80% interest in Peanuts for gross proceeds of \$234,610 and net proceeds of \$208,692 (net of transaction costs of \$8,720 and taxes of \$17,198). The Company recorded a non-controlling interest of \$174,596 on the sale to SMEJ.

As at December 31, 2018, the Company holds a 41% interest in Peanuts, SMEJ holds a 39% interest, and the members of the family of Charles M. Schulz hold a 20% interest. Subsequent to the sale, the Company continues to control Peanuts and therefore consolidates 100% of Peanuts.

10 Share capital and contributed surplus

Common shares

The common shares of the Company are inclusive of Common Voting Shares, Variable Voting Shares and Non-Voting Shares. As at December 31, 2018, the Company had 50,863,071 Common Voting Shares, 84,016,845 Variable Voting Shares and nil Non-Voting Shares issued and outstanding.

During the three months and six months ended December 31, 2018, Company issued 33,405 common shares, at an average price of \$2.66 as part of the Company's employee share purchase plan.

Options

On September 27, 2018, 4,046,500 options were granted to directors, officers and employees with an exercise price of \$1.50 per common share. Included in this option grant were 3,046,500 that vest over four years and expire in seven years, and 1,000,000 that vest based on market conditions and expire in seven years.

On November 16, 2018, 272,516 options were granted to directors, officers and employees with an exercise price of \$2.81 per common share, all of which vest over four years and expire in seven years.

Performance share unit plan

During the six month period ended December 31, 2018, 77,254 PSU's were paid out to employees, including accrued dividends, 3,383 were forfeited and 68,941 were cancelled relating to taxes payable on the units issued.

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Notes to the Unaudited Interim Condensed Consolidated Financial Statements

For the period ended December 31, 2018

(expressed in thousands of Canadian dollars unless otherwise noted, except for amounts per share)

11 Finance costs

Finance costs comprised of the following:

	Three months ended		Six months ended	
	December 31, 2018	December 31, 2017	December 31, 2018	December 31, 2017
	\$	\$	\$	\$
Finance costs				
Interest income	(721)	(56)	(1,223)	(144)
Interest expense on bank indebtedness	125	243	325	335
Accretion of tangible benefit obligation	105	135	209	268
Interest on long-term debt	9,365	11,951	19,573	21,950
Interest on completed and released productions	488	—	750	—
Amortization of deferred financing fees	854	—	1,792	1,235
Write-down of term facility unamortized issue costs	—	—	7,320	—
Accretion on Senior Unsecured Convertible Debentures	585	834	1,152	834
Interest on finance leases	192	—	368	149
	<u>10,993</u>	<u>13,107</u>	<u>30,266</u>	<u>24,627</u>

DHX Media Ltd.

Notes to the Unaudited Interim Condensed Consolidated Financial Statements For the period ended December 31, 2018

(expressed in thousands of Canadian dollars unless otherwise noted, except for amounts per share)

12 Expenses by nature and employee benefit expense

The following sets out the expenses by nature:

	Three months ended		Six months ended	
	December 31, 2018	December 31, 2017	December 31, 2018	December 31, 2017
	\$	\$	\$	\$
Direct production and new media costs	52,101	56,642	106,460	101,878
Expense of film and television programs	12,170	7,419	15,274	12,373
Expense of film and broadcast rights for broadcasting	3,930	3,934	7,751	9,394
Write-down of investment in film and television programs and acquired and library content	1,955	1,050	1,955	1,050
Development, integration and other	832	2,373	2,720	3,958
Amortization of acquired and library content	3,580	3,791	7,154	7,690
Office and administrative	7,398	4,981	12,017	9,825
Finance costs, changes in fair value of embedded derivative, and foreign exchange	29,403	6,563	41,442	6,802
Investor relations and marketing	712	868	1,287	1,733
Professional and regulatory	2,067	1,864	3,881	3,183
Amortization of property and equipment and intangible assets	6,114	5,892	11,499	11,800
	<u>120,262</u>	<u>95,377</u>	<u>211,440</u>	<u>169,686</u>
The following sets out the components of employee benefits expense:				
Salaries and employee benefits	9,426	11,985	21,231	23,589
Share-based compensation	(319)	1,019	55	2,213
	<u>9,107</u>	<u>13,004</u>	<u>21,286</u>	<u>25,802</u>
	<u>129,369</u>	<u>108,381</u>	<u>232,726</u>	<u>195,488</u>

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Notes to the Unaudited Interim Condensed Consolidated Financial Statements For the period ended December 31, 2018

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13 Financial instruments

Financial instruments recorded at fair value on the consolidated balance sheet are classified using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The value hierarchy has the following levels:

- Level 1 - Valuation based on quoted prices observed in active markets for identical assets and liabilities.
- Level 2 - Valuation techniques based on inputs that are quoted prices of similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; inputs other than quoted prices used in a valuation model that are observable for that instrument, and inputs that are derived principally from or corroborated by observable market data by correlation or other means.
- Level 3 - Valuation techniques with significant unobservable market inputs.

A financial instrument is classified to the lowest of the hierarchy for which a significant input has been considered in measuring fair value.

Fair value estimates are made at a specific point in time based on relevant market information. These are estimates and involve uncertainties and matters of significant judgment and cannot be determined with precision. Changes in assumptions and estimates could significantly affect fair values.

Financial assets and liabilities measured at fair value

	As at			
	December 31, 2018		June 30, 2018	
	Fair value hierarchy	Fair value ⁽¹⁾	Fair value hierarchy	Fair value ⁽¹⁾
Embedded Derivatives ⁽²⁾	Level 2	(10,040)	Level 2	(11,940)

⁽¹⁾ The Company values its derivatives using valuations that are calibrated to the initial trade prices. Subsequent valuations are based on observable inputs to the valuation model.

⁽²⁾ The fair value of embedded derivatives are estimated using valuation models.

Financial assets and liabilities not measured at fair value

The carrying amount of all financial instruments presented in the unaudited interim condensed consolidated financial statements approximate their fair values, except for the Senior Unsecured Convertible Debentures as follows:

	As at					
	December 31, 2018			June 30, 2018		
	Fair value hierarchy	Fair value liability	Carrying value	Fair value hierarchy	Fair value liability	Carrying value
Senior Unsecured Convertible Debentures ⁽¹⁾	Level 1	121,800	129,587	Level 1	123,200	130,355

⁽¹⁾ The fair value of the convertible debentures is based on market quotes as these are actively traded on the open exchange.

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14 Earnings per common share

a) Basic

Basic earnings per share is calculated by dividing the net income (loss) attributable to shareholders of the Company by the weighted average number of common shares outstanding during the period.

	Three months ended		Six months ended	
	December 31, 2018	December 31, 2017	December 31, 2018	December 31, 2017
	\$	\$	\$	\$
Net (loss) income attributable to shareholders of the Company	(17,944)	7,411	(20,294)	15,559
Weighted average number of common shares outstanding (in 000's)	134,910	134,481	134,686	134,444
Basic (loss) earnings per share	(0.13)	0.06	(0.15)	0.12

b) Diluted

Diluted earnings per share reflect the potential dilutive effect that could occur if additional common shares were assumed to be issued under securities or instruments that may entitle their holders to obtain common shares in the future. Dilution could occur through the exercise of stock options, the exercise of PSUs, or the exercise of the conversion option of the convertible debentures. The number of additional shares for inclusion in the diluted earnings per share calculation was determined using the treasury stock method.

For the six month period ended December 31, 2018, the diluted weighted average number of common shares outstanding is the same as the basic weighted average number of common shares outstanding, as the Company had a net loss for the period and the exercise of any potentially dilutive instruments would be anti-dilutive.

	Three months ended		Six months ended	
	December 31, 2018	December 31, 2017	December 31, 2018	December 31, 2017
	\$	\$	\$	\$
Net (loss) income attributable to shareholders of the Company	(17,944)	7,411	(20,294)	15,559
Weighted average number of common shares (in 000's)	134,910	134,481	134,686	134,444
Dilutive effect of share-based compensation (in 000's)	—	412	—	562
Weighted average number of diluted shares outstanding	134,910	134,893	134,686	135,006
Diluted (loss) earnings per share	(0.13)	0.05	(0.15)	0.12

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15 Statement of cash flows - supplementary information

Net change in non-cash balances related to operations

	December 31, 2018	December 31, 2017
	\$	\$
Decrease (increase) in amounts receivable	(27,510)	(10,868)
Decrease (increase) in prepaid expenses and other	1,492	769
Decrease (increase) in long-term amounts receivable	7,201	7,178
Increase (decrease) in accounts payable and accrued liabilities	1,728	(37,371)
Increase (decrease) in deferred revenue	(1,041)	1,183
Tangible benefit obligation payments	(523)	(763)
	<u>(18,653)</u>	<u>(39,872)</u>

During the period, the Company paid and received the following:

	December 31, 2018	December 31, 2017
	\$	\$
Interest paid	20,036	22,005
Interest received	113	144
Taxes paid	8,885	4,418

Net change in film and television programs

	Six months ended	
	December 31, 2018	December 31, 2017
	\$	\$
Decrease (increase) in development	(681)	(269)
Decrease (increase) in productions in progress	(14,878)	4,787
Decrease (increase) in productions completed and released	(10,166)	(14,400)
Expense of film and television programs	15,274	12,373
Decrease (increase) in program and film rights - broadcasting	(2,051)	(13,750)
Expense of film and broadcast rights for broadcasting	7,751	9,394
	<u>(4,751)</u>	<u>(1,865)</u>

DHX Media Ltd.

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15 Statement of cash flows - supplementary information (continued)

Reconciliation between the opening and closing balances on the consolidated balance sheet arising from financing activities

	Term Facility	Senior Unsecured Convertible Debentures	Finance leases	Total
	\$	\$	\$	\$
Balance - June 30, 2018	623,066	124,747	8,757	756,570
Repayments	(212,437)	—	(3,152)	(215,589)
Total financing cash flow activities	(212,437)	—	(3,152)	(215,589)
Amortization of deferred financing costs	1,342	450	—	1,792
Write-down of term facility unamortized issue costs	7,320	—	—	7,320
New finance leases	—	—	2,843	2,843
Change in fair value of embedded derivatives	—	(1,900)	—	(1,900)
Accretion on Senior Unsecured Convertible Debentures	—	1,152	—	1,152
Unrealized foreign exchange gain	15,891	—	—	15,891
Total financing non-cash activities	24,553	(298)	2,843	27,098
Balance - December 31, 2018	435,182	124,449	8,448	568,079

	Term Facility	Special Warrants	Senior Unsecured Notes	Finance leases	Total
	\$	\$	\$	\$	\$
Balance - June 30, 2017	616,339	133,751	225,000	8,245	983,335
Repayments	(3,213)	—	(225,000)	(2,308)	(230,521)
Total financing cash flow activities	(3,213)	—	(225,000)	(2,308)	(230,521)
Amortization of deferred financing costs	1,906	236	—	—	2,142
New finance leases	—	(7,400)	—	—	(7,400)
Movement in fair value of embedded derivatives	—	834	—	—	834
Accretion on Senior Unsecured Convertible Debentures	—	—	—	1,255	1,255
Unrealized foreign exchange gain	(21,360)	—	—	—	(21,360)
Total financing non-cash activities	(19,454)	(6,330)	—	1,255	(24,529)
Balance - December 31, 2017	593,672	127,421	—	7,192	728,285

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16 Revenues and segmented information

The Company operates production entities and offices throughout Canada, the United States and Europe. In evaluating performance, the Chief Operating Decision Maker ("CODM") does not distinguish or group its production, distribution and merchandising operations ("Content Business") on a geographic basis. The Company has determined that it has three reportable segments being the Content Business, CPLG, which manages copyrights, licensing and brands for third parties and DHX Television.

	Three months ended December 31, 2018			
	CPLG	DHX Television	Content	Consolidated
	\$	\$	\$	\$
Revenues	4,355	13,776	98,885	117,016
Direct production costs and expense of film and television produced, and selling, general and administrative	3,453	7,227	70,397	81,077
Segment profit (loss)	902	6,549	28,488	35,939
Corporate selling, general and administrative				6,408
Amortization of property and equipment and intangible assets				6,114
Finance costs				10,993
Foreign exchange loss				15,510
Change in fair value of embedded derivative				2,900
Amortization of acquired and library content				3,580
Write-down of investment in film and television programs and acquired and library content				1,955
Development, integration and other				832
Income before income taxes				(12,353)

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16 Revenues and segmented information (continued)

	Three months ended December 31, 2017			
	CPLG	DHX Television	Content	Consolidated
	\$	\$	\$	\$
Revenues	4,100	14,237	103,604	121,941
Direct production costs and expense of film and television produced, and selling, general and administrative	3,343	8,299	72,058	83,700
Segment profit (loss)	757	5,938	31,546	38,241
Corporate selling, general and administrative				5,012
Amortization of property and equipment and intangible assets				5,892
Finance costs				13,107
Foreign exchange loss				856
Change in fair value of embedded derivative				(7,400)
Amortization of acquired and library content				3,791
Write-down of investment in film and television programs and acquired and library content				1,050
Development, integration and other				2,373
Income before income taxes				13,560

	Six months ended December 31, 2018			
	CPLG	DHX Television	Content	Consolidated
	\$	\$	\$	\$
Revenues	6,933	27,053	187,068	221,054
Direct production costs and expense of film and television produced, and selling, general and administrative	6,663	14,362	137,355	158,380
Segment profit (loss)	270	12,691	49,713	62,674
Corporate selling, general and administrative				9,576
Amortization of property and equipment and intangible assets				11,499
Finance costs				30,266
Foreign exchange loss				13,076
Change in fair value of embedded derivative				(1,900)
Amortization of acquired and library content				7,154
Write-down of investment in film and television programs and acquired and library content				1,955
Development, integration and other				2,720
Loss before income taxes				(11,672)

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16 Revenues and segmented information (continued)

	Six months ended December 31, 2017			
	CPLG	DHX Television	Content	Consolidated
	\$	\$	\$	\$
Revenues	9,114	28,324	183,124	220,562
Direct production costs and expense of film and television produced, and selling, general and administrative	6,154	16,668	130,401	153,223
Segment profit (loss)	2,960	11,656	52,723	67,339
Corporate selling, general and administrative				10,965
Amortization of property and equipment and intangible assets				11,800
Finance costs				24,627
Foreign exchange gain				(10,425)
Change in fair value of embedded derivative				(7,400)
Amortization of acquired and library content				7,690
Write-down of investment in film and television programs and acquired and library content				1,050
Development, integration and other				3,958
Income before income taxes				25,074

As at December 31, 2018, \$33,224, and \$208,484 of goodwill was allocated to, DHX Television and Content Business, respectively (June 30, 2018 - \$33,224, and \$207,582, respectively).

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16 Revenues and segmented information (continued)

The following table presents further components of revenue derived from the following areas:

	Three months ended		Six months ended	
	December 31, 2018	December 31, 2017	December 31, 2018	December 31, 2017
	\$	\$	\$	\$
Content				
Production revenue	7,996	8,643	8,504	11,163
Distribution revenue	33,634	34,244	58,607	57,401
Merchandising and licensing and other revenue	43,449	42,722	84,136	78,927
Producer and service fee revenue	13,806	17,995	35,821	35,633
	98,885	103,604	187,068	183,124
DHX Television				
Subscriber revenue	12,098	12,846	24,432	25,925
Promotion and advertising revenue	1,678	1,391	2,621	2,399
	13,776	14,237	27,053	28,324
CPLG				
Third party brand representation revenue	4,355	4,100	6,933	9,114
	117,016	121,941	221,054	220,562